

CRAZED COMDEX REPORT: WHAT'S HOT NOW

BYTE

THE FUTURE OF INFORMATION TECHNOLOGY TODAY FEBRUARY 1998 www.byte.com

HOT TECHNOLOGY
Inside Internetz /p89JAVA ON STEROIDS:
Glasgow Pumps Up
JavaBeans /p51
JavaBeans Feed
Critical Apps /p81

Should You Buy

disposable PCs?

BEST IF USED BY:
12/98

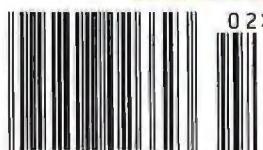
Technology churn has shattered conventional wisdom about how to buy PCs



STORAGE REPORT:
15 HARD DRIVES P.112
FUTURE STORAGE P.121

North America

02>



0 74808 02662 3

\$3.99 U.S./\$4.99 IN CANADA

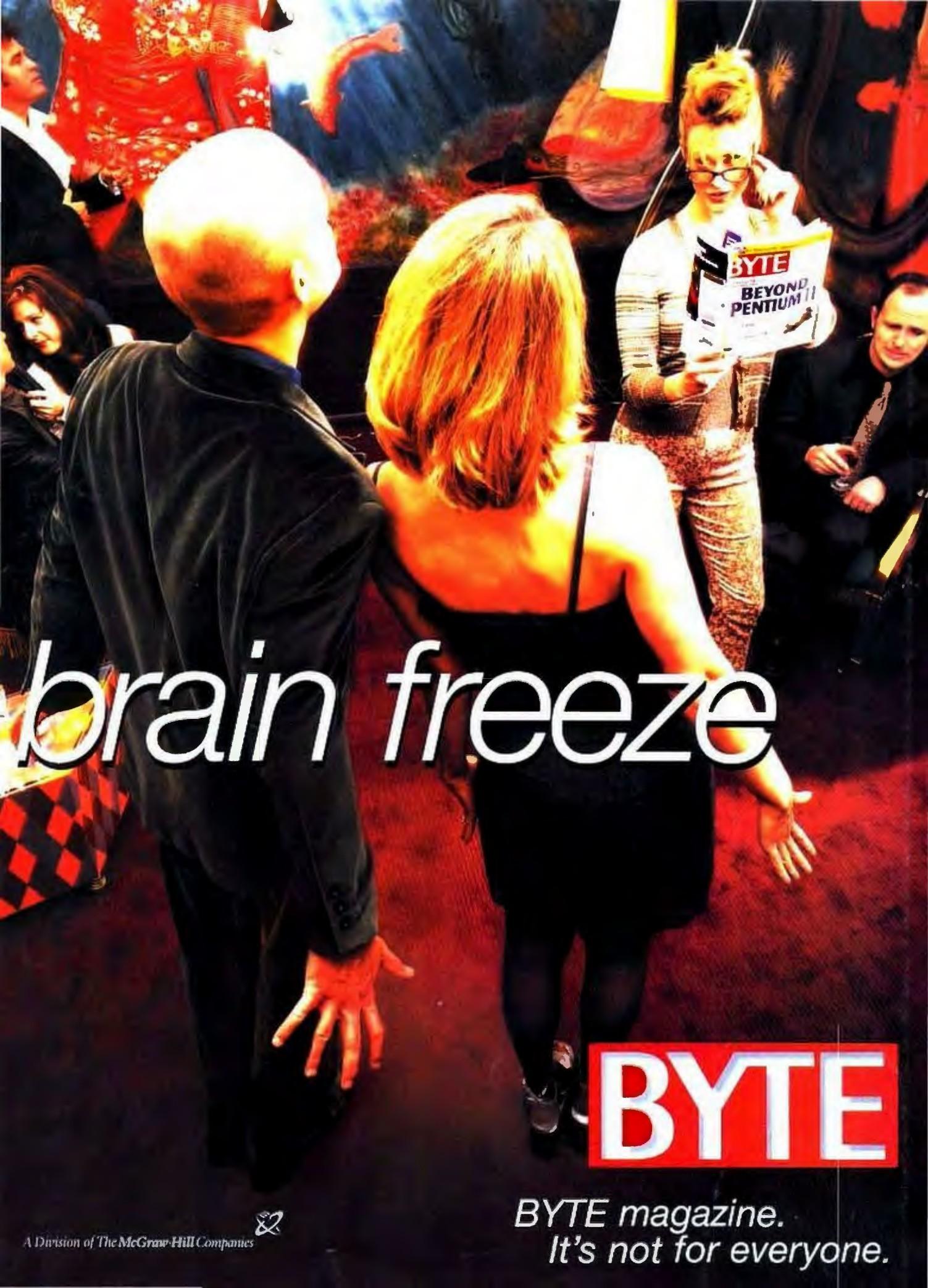
A Publication of The McGraw-Hill Companies/0360-5280

**MICRON GIVES YOU EVERYTHING YOU
NEED FOR FULL NETWORK SOLUTIONS.**



EVERYTHING YOU NEED TO BE ON TOP OF YOUR BUSINESS





brain freeze

BYTE

*BYTE magazine.
It's not for everyone.*



A Division of The McGraw-Hill Companies



Maybe the hard drives in their cerebellums were overloaded. Or maybe it was just overexposure to *BYTE*'s 15 pages of charts and graphs on Java tools.

Maybe they'll let us know when their brains thaw a little.

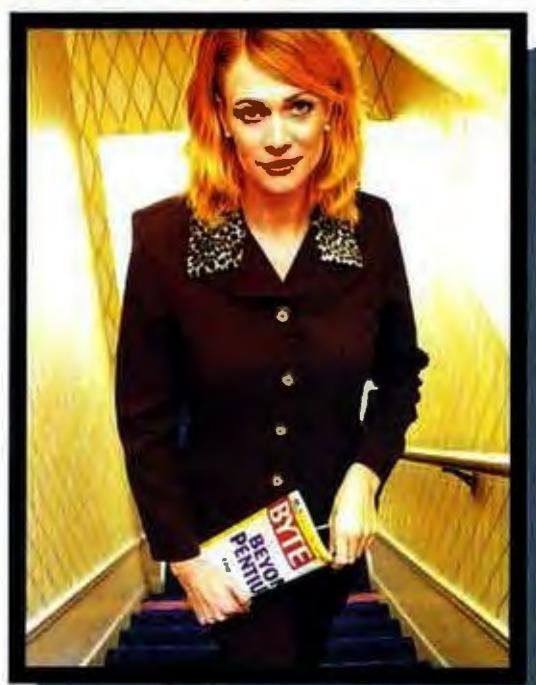
brain-power

This sort of thing happens from time to time. A casual get-together. Friends and acquaintances gathered for some lively conversation. And a *BYTE* magazine lying innocently on the table. Sooner or later, of course, a *BYTE* reader will steer the idle party chit-chat into a spirited discussion of *BYTE*'s hard-hitting exposé on the new generation of broadband satellites.

And the room will just freeze. Literally.

Now, don't get us wrong. We understand that for a typical *BYTE* reader, there is magic in a 27-page review of the top 25 emerging technologies. And it's definitely better than small talk about the weather with a tipsy siding salesman. But *BYTE* readers have speedy, powerful CPUs in their heads that can handle intense tidbits of high-tech better than a power drinker can handle the party punch. After all, they're not called the "Technology Elite" for nothing. For mere mortals, however, too much megahertz hurts and can easily send their minds screeching to a brake-squealing halt.

So, let this be a bit of party etiquette to all the so-inspired *BYTE* readers out there: In between influencing million dollar technology decisions for your company and analyzing the latest web-to-legacy solutions, please be considerate of the less cyber-savvy around you at your next soirée. The brain you save just might belong to someone you know.



AND THE RELIABILITY TO KEEP YOU THERE



Build your network from the ground up with Micron Electronics' end-to-end networking solutions. Whether it's servers, portables or business desktops.

Micron™ PCs are the top of the line. You get the hardware, software, and technical support you need at a price your business can appreciate. Our NetFRAME® MV5000 server offers enterprise features at a mid-range price, or the entry-level LV2000 gives you the reliability you require at a competitive price. Micron's network-ready ClientPro™ desktops are what you've been looking for in business PCs, including the industry's best engineering and fail-safe remote and local management capabilities. The new ClientPro 766Xi takes business computing to the next level of remote management, with easy network integration and outstanding reliability. And the Micron TransPort™ portable features our award-winning TransPort Xxe — with impressive speed, features and power for the road. Or get the solid TransPort VLX for outstanding performance at an incredible low price. No matter which Micron computer you choose, you'll get award-winning 24-hour technical support and a limited warranty that's hard to beat. So get a Micron system now. And get wired for business.



Call now to order.
888-362-7306
www.micronpc.com



Why You'll RAVE

Where can CT take users today?

Imagine looking at your voice mail, faxes and e-mail all on one screen.

Imagine a Web site with a button that says "Speak to a live person NOW."

Imagine 24/7 access to critical data. By fax. By voice. By Internet.

Imagine saving 90% on your fax bill.

Imagine free international phone calls.

Imagine seeing who is calling and choosing to answer them, put them in voice mail or send them elsewhere. Imagine the power.

Welcome to the reality of Computer Telephony Expo 98.

Remember the watershed years? Comdex in 1983? Interop in 1991? If you weren't there, you missed a revolution. Now, Computer Telephony is the revolution.

Computer telephony will be on every desktop within five years. To get there, it needs smart systems integrators, software gurus and resellers.

Imagine the profits.

603 Red Hot Exhibitors

- Call Center Enhancements
- IP Telephony
- Internet to PSTN Gateways
- Telco-Grade Switching Platforms
- Tools & Software
- The Best IVR Makers
- Unified Messaging Services

3 Free Killer App Theaters

- Live, On The Show Floor
- Sizzling 30-Minute Demos
- 106 Product Demonstrations

7 Bustling Pavilions

- Call Center
- Internet / Intranet
- Editors' Choice
- Value Added Partners
- Dialogic
- Natural MicroSystems
- Rhetorex

\$250,000 WORTH OF GIVEAWAYS

\$25,000 Fire-Engine Red Mazda Miata, Computer Telephony Boards and Software, Total \$250,000. We Give It All Away at 4:45 PM, Thursday, March 5, South Lobby. You MUST Be Present to Win.



Register NOW for FREE

COMPUTER TELEPHONY CONFERENCE & EXPOSITION 98 • 12 WEST 21 STREET, NEW YORK, NY 10010

About CT Expo

Computer
TELEPHONY
CONFERENCE 98 EXPOSITION

6 Super Seminar Tracks

107 Hours of Solid Education
Call Center Tutorials
Intranet & Internet Telephony
Computer Telephony Starters
Technical Tutorials
Enterprise Productivity Workshops
Marketing & Success Strategies



The thrilling scene at the end of CT Expo 97. How many shows pack them like this when it's all over? Imagine the beginning of CT Expo 98.



209 Expert Speakers

from Lucent to Microsoft
from IBM to MCI
from Brooktrout to Dialogic
12 Best-Selling CT Book Authors
197 Other CT Gurus
plus Harry Newton's
Computer Telephony Summit

Special Pre-conference Workshops

- Telecommunications for Computer Professionals
- Secrets of IVR & Human Factors

Los Angeles
Convention Center
March 3, 4, 5, 1998

Exhibit Halls Are Open

Tuesday	March 3	3:00 PM – 8:00 PM
Wednesday	March 4	9:00 AM – 6:00 PM
Thursday	March 5	9:00 AM – 4:30 PM

Seminars Will Be Held

Monday	March 2	9:00 AM – 4:00 PM
Tuesday	March 3	9:00 AM – 4:00 PM
Wednesday	March 4	7:30 AM – 4:30 PM
Thursday	March 5	8:30 AM – 4:30 PM

www.ctexpo.com

• 212-691-8215 X 2 OR 1-800-999-0345 X 2



DISPOSABLE PCs

By Tom R. Halfhill

62

New technology, fragmenting standards, and a revolt against rapid obsolescence will radically change the PC landscape over the next two years. Are you ready?

Jackpot at Comdex

77

We check out the hundreds of new products at the big show in Vegas and pick the best.



NETWORK INTEGRATION

The Internet Reinvented

89

By Daniel P. Dern and Scott Mace
Changing the way researchers work and collaborate, newly minted high-speed networks will also benefit the Internet.



RESELLER

Swimming the Fibre Channel

104C

By Michael Hurwitz

Sales with No Strings Attached

104K

By Alan Joch



MANAGING DATA

OLAP Omnipresent

88NA1

By Nigel Pendse
On-line analytical processing is popping up in spreadsheets, on the Web, and in other new locations.

BUILDING NETWORK APPS

Making Components Portable with JavaBeans

81

By David S. Renshaw
A key to integrated solutions across multiple platforms.



STORAGE

Part I: 15 Disks Cover More Data Than Ever

112

By Russell Kay
Platter clatter: We test gigabyte disk drives for workstations and servers.

Part II: Infinite Space

121

By Edmund X. DeJesus
Holograms, molecules, and atoms will be the components of tomorrow's storage technology.

EDITORIAL

Coping with Change

14

INBOX

17

BITS

Thin Clients for Windows 24

Speedier Server I/O 28

Actual USB Devices 32

DSL for Everyman 34

Software Building Blocks 40

EVAL

PRODUCTIVITY SOFTWARE

A Different Desktop
for the Workplace 41

Lotus' eSuite uses JavaBeans.

HIGH-SPEED DESKTOPS

Three Vendors Make
an Alpha Bet 43

Alpha-powered PCs from
Aspen, Polywell, and Tri-Star.

PERFORMANCE ANALYZERS

Profilers for a
Component World 46

NuMega's TrueTime and
Rational's Visual Quantify find
bottlenecks in Windows code.

CORE

DATABASES

Real-Time Queries
in the Enterprise 47

By Dale Skeen

New forms of persistent queries
are necessary to handle live data
as it speeds through a network.

OPERATING SYSTEMS

Glasgow Enhances JavaBeans 51

By Piroz Mohseni

This next generation of Java
components adds hierarchical
structure, transparent data
handling, and drag and drop.

LAB REPORT

SOFTWARE

Team-Building
on the Fly

106

By William Wong

We test "teamware"—
programs for building fast
little workgroups across
the Internet and across
organizational boundaries.

HARDWARE

15 Disks Cover More Data
Than Ever

112

By Russell Kay

Platter clatter:
We test gigabyte
disk drives for
workstations
and servers.



WEB PROJECT

In Search of SSL Spidering

97

By Jon Udell

Building tools that fetch and
process secure pages teaches
some painful lessons.

JAVATALK

The Federated Database

101

By Rick Grahan

Objectivity/DB, a Java-based
OODBMS. Plus, Powersoft's
component transaction server.

CHAOS MANOR

To Cure a Falling Memory

131

Jerry's unending quest for
more storage space and RAM
leads him into the thicket of
disk and memory optimization.

REVIEWS

MIDDLEWARE

Publish and Subscribe Meets
the Internet

125

Pull out the old and push in the
new with scalable publish/sub-
scribe middleware for WANs
and the Web.

WORKGROUP PRINTER

HP Makes an Even Better
Impression

129

The new LaserJet 4000 deliv-
ers 1200 dpi, lets you manage
more of the print process from
your desk, and brings new
communications technology.

CAD SOFTWARE

CADzooks! What a Deal

130

We test Visio's IntelliCAD, a
heavy-duty but low-cost alter-
native to AutoCAD.

WHAT'S NEW

155

Compaq's notebook, Philips'
latest Velo, and Accent's trans-
lation software. Plus, IBM
brings its "giant MR" technolo-
gy to a desktop disk drive.



IMPROBABLE

Mail Call

160

Readers respond to the big
question: Besides Civilization,
what is the Net the end of?

SERVICE

Product Information

[http://www.byte.com/
hotbytes/](http://www.byte.com/hotbytes/)

Index to Advertisers

Alphabetical Order

152

Editorial Index

by Company

154

THE BYTE WEB SITE
and THE VIRTUAL PRESS ROOM
<http://www.byte.com>

PROGRAM LISTINGS

FTP: <ftp://ftp.byte.com>

From BIX: Join "lisungs/
frombyte98" and select the appropri-
ate subarea (i.e., "feb98").

BYTE (ISSN 0360-5260) is published monthly by The McGraw-Hill Companies, Inc. Publication office: 1221 Avenue of the Americas, New York, NY 10020. U.S. sub-
scription rate \$24.95 per year. In Canada and Mexico, \$34.95 per year. European surface mail subscriptions \$60, airmail \$85. Non-European surface mail, \$60 sur-
face mail or \$85 airmail. All foreign subscriptions are payable in U.S. funds that can be drawn on a U.S. bank.
Single copies \$3.95 in the U.S., \$4.95 in Canada.
Executive Editorial, Production, and Advertising Offices:
20 Hartwell Ave., Lexington, MA 02173. Periodicals postage and standard mail postage paid at Boston, MA, and additional mailing offices. Postage paid at Winnipeg, Manitoba, Canada Post International Publications Mail Product Sales Agreement No. 246402. Registered for GST as The McGraw-Hill Companies, Inc. GST #123075673. Postmaster: Send address changes
and fulfillment questions to BYTE Subscriptions, P.O. Box 552 Hightstown, NJ 08520.

Printed in the United States of America.

CONTENTS BY PLATFORM

WINDOWS

- Windows Slimfest 24
Soon you'll be able to choose from a variety of multiuser Windows products. But, experts say, plan, plan ahead.
- USB Products
Arrive in Force 32
Peripherals using the universal serial bus are finally here.
- A Different Desktop for the Workplace 41
Lotus' JavaBeans-based eSuite provides a new environment.
- Three Vendors Make an Alpha Bet 43
We test a trio of Alpha-powered desktop PCs for NT from Aspen Systems, Polywell, and Tri-Star.
- Profilers for a Component World 46
NuMega's TrueTime and Rational's Visual Quantify find the performance bottlenecks in your Windows code.
- Disposable PCs 62
The x86-based clone standard is cracking. Seven versions of Windows, too much old technology, too much new technology—What's a user to do?
- Team-Building on the Fly 106
Instinctive's eRoom facilitates ad hoc collaboration, as long as everyone's using Windows.
- 15 Disks Cover More Data Than Ever 112
We test gigabyte storage units for workstations and servers.
- Infinite Space 121
Holograms, molecules, and atoms will give you plenty of room to store Office 2001.
- CADzooks! What a Deal 130
Visio's IntelliCAD is a low-cost but highly capable AutoCAD alternative.
- To Cure a Falling Memory 131
Jerry fights the storage blues with some familiar, and some not so familiar, disk utilities.

MACINTOSH

- Team-Building on the Fly 106
We check out software that lets workers collaborate across different OS platforms.
- DATABASES
- Real-Time Queries in the Enterprise 47
To respond to corporate data through a network at nearly real time, you need new means of evaluating queries that can persist for hours or months.
- The Federated Database 101
Objectivity/DB, an object-oriented management system, takes a different approach.
- JAVA
- Future Watch 28
BYTE research shows that people are very interested in Java, but they're not ready to say "I do."
- Glasgow Enhances JavaBeans 51
This next generation of Java components lets you better control events and manipulate data.
- Java's Object-Oriented Communications 53
Compared to RPC mechanisms, remote method invocation offers new features, thanks to tight integration with Java.
- Writing JavaScript Applications 59
For most browser users, JavaScript loads faster, runs faster, and produces pages more "Web-like" than Java applets.
- Making Components Portable with JavaBeans 81
When developing applications for today's IT infrastructure, you need to solve cross-platform development problems in a heartbeat. JavaBeans offers a solution.
- The Federated Database 101
Javatalk continues looking at Java-based object databases. This

month: Objectivity/DB.

NETWORKS

- Windows Slimfest 24
Forthcoming products will bring thin-client computing to Windows applications.
- I2O Getting Ready to Go 28
Intelligent I/O, which promises to speed up server performance, is getting closer to market.
- DSL Gets Consumer-Friendly 34
An emerging version of digital subscriber line could deliver faster Internet access.
- Java's Object-Oriented Communications 53
Remote method invocation is a powerful mechanism that enables scalable distributed communications among Java programs.
- The Internet Reinvented 89
New systems will advance the art of internetworking.
- In Search of SSL Spidering 97
Building tools that process secure pages teaches painful lessons about WinInet and SSLeay.
- Team-Building on the Fly 106
"Teamware" simplifies the job of building fast-and-dirty workgroups across the Internet and across organizational boundaries.
- 15 Disks Cover More Data Than Ever 112
This month's Lab Report reviews gigabyte drives. We pick the best platters for servers.
- Publish and Subscribe Meets the Internet 125
We check out middleware that lets producers push, and consumers pull, information.
- HP Makes an Even Better Impression 129
The LaserJet 4000 is a good workgroup printer that brings with it new communications technology.
- Improbable: Mail Call 160
Gloomayers say the Internet is the End of Something. Readers offer their own prognostications.

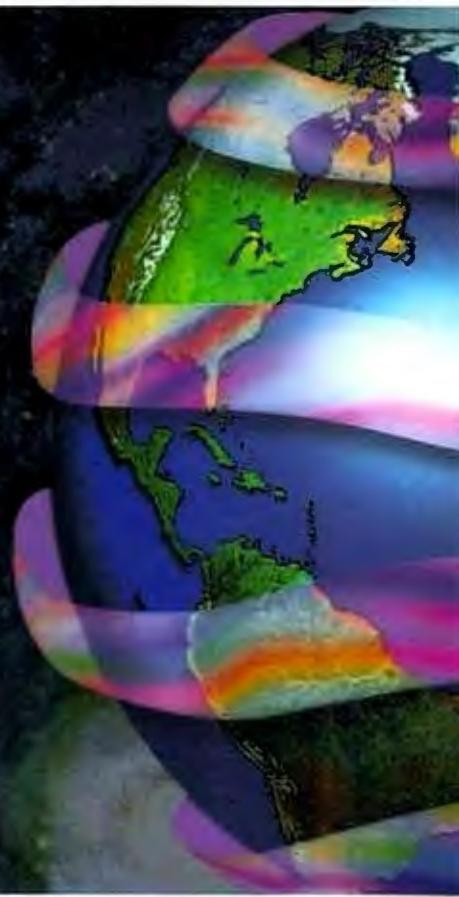
TOPICS

- ActiveX 46, 89
Alpha 43
C++ 101, 160
CAD 130
CPUs 17, 24, 55, 62
Components 40, 46, 51, 89, 101
- Cross-platform development 89
DSL 34
Databases 47, 101
Desktop PCs 43, 155
Disk optimization 131
Embedded processors 55
Graphics 43, 62, 130
Hand-held devices 55
Hard disks 112, 121
Holographic storage 121
I2O 30
IA-64 62
Internet/Web 59, 89, 97, 106, 155, 160
Internet2 89
Java 17, 28, 46, 51, 53, 59, 77, 89, 101
JavaBeans 17, 41, 51, 89
JavaScript 41, 59
JetSend 129
MCORE 55
MediaGX 62
Memory management 131
Message queuing 125
Middleware 125
Motherboards 43, 62
Multimedia 62, 77
Networks 24, 47, 53, 62, 77, 129, 155
Performance analysis 46
Persistent queries 47
Printers 129, 155
Productivity software 41
Programming 40, 41, 46, 59, 77, 89, 97, 101, 155
Publish and subscribe 125
RISC 55
Secure Sockets Layer (SSL) 97
Security 17, 32, 89, 97, 155
Spidering 97
Storage 77, 112, 121, 131, 155
Teamware 106
Thin clients 24
Transaction processing 101, 125
Unified Modeling Language 40
Universal serial bus 32
Workgroups 106, 129

Secure Demos • Internet Activation

Flexible Licensing • Piracy Prevention

Electronic Software Distribution



Now you can securely sell your software worldwide

Leading the software industry into the future, Rainbow provides security solutions for your software success.

SENTINEL
SECURITY

The #1 Security Solution For Developers Worldwide

Sentinel Software Protection is the most advanced and reliable protection available. Over 25,000 developers rely on more than 12 million Sentinels to prevent piracy and ensure sales revenue.

SentinelLM Software gives customers new ways to try, buy, and use your products. It is the most flexible way to control your license and distribution.

Sentinel Express is the fastest way to securely sell, distribute, activate, upgrade and register your software via the Internet.

Sentinel Professional Services Group provides developers security consulting, custom programming and global distribution solutions.

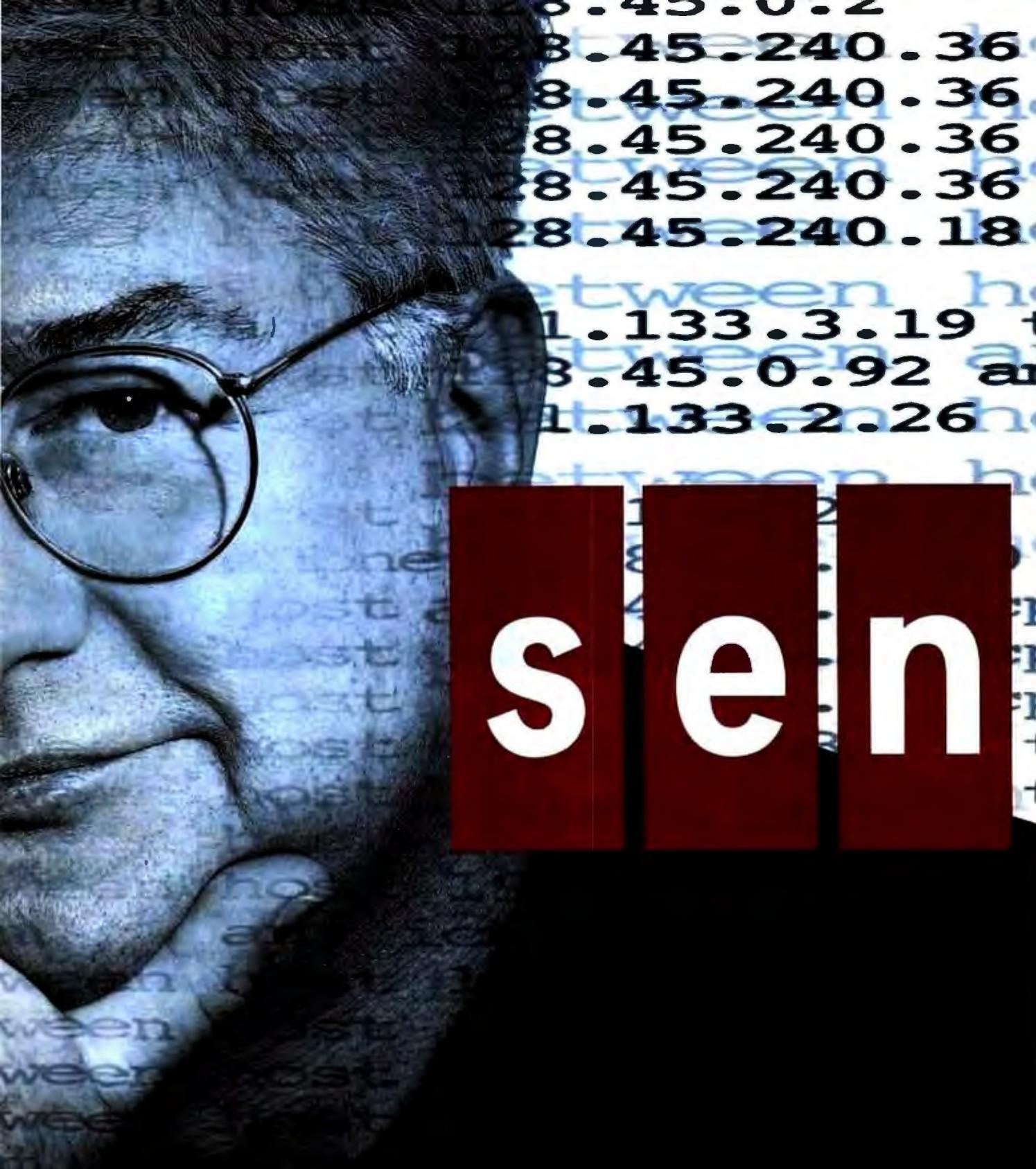
*For your complimentary
Software Success Brochure
call or visit our web site.*

(800) 705-5552
www.rainbow.com/success

 **RAINBOW**
TECHNOLOGIES
Securing Software Success

Enter HotBYTEs No. 101 at <http://www.byte.com/hotbytes/>

**CALIFORNIA: (714) 450-7300 • Fax: (714) 450-7450 • FRANCE: (33) 1 41 43 29 00 • GERMANY: (49) 89 32 17 98 0 • U.K.: (44) 1932 579200
Additional Offices In Belarus • China • Connecticut • Pennsylvania • Distributors Located Worldwide • EMAIL: info@rainbow.com**



stein

Brian Reid, director of
Diginn's Network Systems Laboratory,
which built the first Internet firewall.

"When I first started talking about firewalls," says DIGITAL's Dr. Brian Reid, "people thought I was referring to things made of bricks and mortar, not computer code. We built the first Internet firewall for ourselves in '83, so we could connect our network to the Internet safely. Recently, a DIGITAL team packaged our company's

considerable security expertise into AltaVista™ Firewall. It's the first active firewall product on the open market, in that it continually looks for threats and instantly responds to attack." Easy to install and use, AltaVista Firewall and Tunnel products are part of the reason businesses from aerospace to

finance, energy to pharmaceuticals, trust DIGITAL as their Internet partner. We offer complete Web-based solutions, plus skilled people in over 100 countries, to help you put it all together, and keep it together. Find us at www.digital.com/sentry, or call 1-800-DIGITAL. And get ready to win in a networked world.

digital™

EDITOR IN CHIEF

Mark Schlack
Lexington, MA, 781-860-6827
mark.schlack@byte.com

Editorial Assistant: Chrystie Terry

Lexington, MA, 781-860-6294, chrystie.terry@byte.com

EDITORIAL**EXECUTIVE EDITORS**

International: Rich Friedman
Peterborough, NH, 603-924-2523
rich.friedman@byte.com

New Media: Jon Udell
Peterborough, NH, 603-924-2622
jon.udell@byte.com

MANAGING EDITOR

Jenny Donelan
Peterborough, NH, 603-924-2511
jenny.donelan@byte.com

WEST COAST

Bureau Chief/Features Editor: John Montgomery
San Mateo, CA, 650-513-6809
john.montgomery@byte.com

NEWS

News Editor: David L. Andrews
Lexington, MA, 781-860-6296
dave.andrews@byte.com

Senior Editor: Rainer Mauth
Frankfurt, Germany, +49 69 5801 123
rainer.mauth@byte.com

Associate News Editor: Jason Krause
San Mateo, CA, 650-513-6931
jason.krause@byte.com

REVIEWS

Director: David Essex
Lexington, MA, 781-860-6299
dave.essex@byte.com

Technical Manager, BYTE Lab: Al Gallant
Lexington, MA, 781-860-6389
al.gallant@byte.com

Technical Editor: Michelle Campanale
San Mateo, CA, 650-513-6810
michelle.campanale@byte.com

Technical Editor: Russell Kay
Lexington, MA, 781-860-6207
russell.kay@byte.com

Technical Editor: Pete Loshin
Lexington, MA, 781-860-6830
pete.loshin@byte.com

FEATURES

Senior Technical Editor at Large: Tom Thompson
Lexington, MA, 781-860-6302
tom.thompson@byte.com

Senior Technical Editor:

Edmund X. DeJesus
Lexington, MA, 781-860-6559
ed.dejesus@byte.com

Senior Editor: Tom Halfhill
San Mateo, CA, 650-513-6915
tom.halfhill@byte.com

Senior Editor: Scott MacE
San Mateo, CA, 650-513-6833
scott.mace@byte.com

NEW MEDIA

Production Associate:
Joy-Lyn S. Blake

Web Site Applications Developer:
Dave Rowell

SENIOR RESEARCHER

Rowland Aertker
rowland.aertker@byte.com

ASSOCIATE TECHNICAL EDITORS

Dennis Barker, Cathy Kingery,
Warren Williamson

PRODUCTION

Production Coordinator:
James J. Perry

EDITORIAL ASSOCIATE

Linda Higgins
Peterborough, NH, 603-924-2689
linda.higgins@byte.com

SENIOR CONTRIBUTING EDITOR

Jerry Pournelle
jerry@ix.com

CONTRIBUTING EDITORS

Udo Flohr, Rick Grehan,
Stella Kao, Dick Pountain

CONSULTING EDITORS

Stephen Apiki, Raymond GA Côté,
Alan Joch, Stan Miastkowski,
Barry Nance, Roberta Pournelle,
Peter Wayner

DESIGN Peterborough, NH

Design Director: Charles Dixon III
Associate Design Director/Design & Photography: Sharon Price

Associate Design Director/Graphics: Joseph A. Gallagher

Designers: Cindy Sands,
Donna Sweeney

VICE PRESIDENT/PUBLISHER

Kevin McPherson
Lexington, MA, 781-860-6020
kmcpherson@mcgraw-hill.com

Publisher's Assistant: Lois Beninati
Lexington, MA, 781-860-6126

ASSOCIATE PUBLISHER

Michael P. Walsh
Lexington, MA, 781-860-6714
mike_walsh@mcgraw-hill.com

Associate Publisher's Assistant:
Jean Tenuta
Lexington, MA, 781-860-6516

**ADVERTISING STAFF
(Domestic and International)**

See listing on page 153.

Soles Support:
Kathi Andrick, 614-899-4909

**LICENSING/ELECTRONIC
REPRODUCTION**

Copyrights Manager:
Faith A. Ellington, 603-924-2525
fax: 603-924-2602

faith_ellington@mcgraw-hill.com

FINANCE AND OPERATIONS

Director: Jack Casey

FINANCE

Senior Financial Analyst:
Charles Barber

*Manager, Information
Systems & Technology*:
Peggy Dunham

Systems Administrator:
Mike Naglie

Junior Financial Analyst:
Jason Wanatnick

CIRCULATION

Subscription Circulation Director:
Dan Nicholas

Circulation Operations Manager:
Corrine L. Callahan

Newsstand Manager:
Vicki Weston

Marketing Manager:
Laura Pittman

Planning Manager:
Steve Masten

Circulation Coordinator:
Jill Wood

Book Issues: 603-924-9281
fax: 603-924-2683

ADMINISTRATION

Human Resources Administrator:
Pat Burke

HOW TO CONTACT THE EDITORS

We welcome your questions, comments, complaints, kudos, and submissions.

MAIN OFFICE: 29 Hartwell Ave., Lexington, MA 02173,
781-860-6336

Peterborough: One Phoenix Mill Lane, Peterborough, NH
03458, 603-924-9281

San Mateo: 1900 O'Farrell St., #200, San Mateo, CA
94403, 650-513-6912

GERMANY/EUROPE: Emil von Behring Strasse 2, 80439
Frankfurt, Germany, +49 69 5801 123

ELECTRONIC MAIL: On BIX, send to "editors." Most BYTE
editors and columnists also have individual mailboxes
on BIX for easy access.

MCI: 250-0136 BYTE Magazine. Many editors also have
individual MCI addresses in their own names.

OTHERS: Many editors also are reachable through uunet,
AppleLink, CompuServe, and numerous other services.

WEB: <http://www.byte.com>

U.S. fax: Editorial: 781-860-6522
Advertising: 603-824-7507

UK fax: +44 171 495 6734

SUBMISSIONS

Authors: We welcome article proposals and submissions.
Unacceptable manuscripts will be returned if accompanied by sufficient return postage. Not responsible for lost manuscripts or photos.

Readers: We welcome news of your new products; please call the News department or the Reviews department at the earliest possible date. We cannot be responsible for unsolicited product samples.

ARTICLE REPRINTS

For information on **Electronic**: Contact Faith Ellington,
BYTE, at 603-924-2525. Hard copy: Contact Omar Salas,
Reprint Services, at 612-582-3808.

SUBSCRIPTION CUSTOMER SERVICE

Inside U.S.: 800-232-BYTE; outside U.S.:
+609 428 7676. E-mail-based customer service:
mpcserv@mcgraw-hill.com; Web-based customer
service: <http://www.byte.com/admin/mpaddchq.htm>.
International subscribers may also contact our international customer-service facility in Galway, Ireland,
by calling +353 91 752792 or via fax: +353 91 752793.
For a new subscription, 800-257-9402 U.S. only.
E-mail: mporders@mcgraw-hill.com or write to BYTE
Subscription Dept., P.O. Box 555, Hightstown, NJ 08520.
Subscriptions are \$24.95 for one year, \$49.90 for two years,
and \$74.85 for three years in the U.S. and its
possessions. In Canada and Mexico, \$34.95 for one
year, \$64.95 for two years, \$87.95 for three years.
Internationally, US\$60.00 for fast surface delivery,
US\$86.00 for air delivery. Single-copy price is \$3.99 in
the U.S. and its possessions, \$4.99 in Canada. Foreign
subscriptions and sales should be remitted in U.S. funds
drawn on a U.S. bank. Please allow six to eight weeks
for delivery of first issue.

PHOTOCOPY PERMISSION

Where necessary, permission is granted by the copyright
owner for those registered with the Copyright
Clearance Center (CCC), 222 Rosewood Dr., Danvers, MA 01923, to photocopy
any article herein for personal or internal reference
use only for the flat fee of \$1.50 per copy of the
article or any part thereof. Correspondence and payment
should be sent directly to the CCC, 222 Rosewood Dr.,
Danvers, MA 01923. Specify ISSN 0360-5280, \$1.50.
Copying done for other than personal or internal reference
use without the permission of The McGraw-Hill
Companies, Inc., is prohibited. Requests for special permission
or bulk orders should be addressed to Faith
Ellington, copyright manager, 603-924-2525. BYTE
is available in microform from University Microfilms
International, 300 North Zeeb Rd., Dept. PR, Ann Arbor,
MI 48106 or 18 Bedford Row, Dept. PR, London, WC1R
4EU, UK.

BYTE

A Division of The McGraw-Hill Companies

Copyright © 1998 by The McGraw-Hill Companies, Inc.
All rights reserved. BYTE and  are registered trademarks
of The McGraw-Hill Companies, Inc. Trademark
registered in the United States Patent and Trademark
Office.



Member Audit Bureau of Circulation

OFFICERS OF THE MCGRAW-HILL COMPANIES:
Chairman and Chief Executive Officer: Joseph L. Bowne; President and Chief Operating Officer: Harold W. McGraw III; Senior Vice President and General Counsel: Kenneth M. Vittor; Executive Vice President and Chief Financial Officer: Robert J. Bahash; Senior Vice President, Treasury Operations: Frank D. Penglase; President, Information Services Group: Michael K. Hehir; Group Vice President, Information Technology and Communications Group: Kevin C. Harold

266 MHz at a dynamite low price

For a deal that will blow you away, call now or visit our website at www.winbook.com.

233 MHz MMX™ Processor

- 12.1" SVGA Active Matrix Color Display
- 16 MB EDO DRAM, expandable to 128MB
- 2 GB removable Hard Drive
- Nickel Metal Hydride Battery
- Pipeline Burst L2 Cache
- 3.5" Floppy Drive and 20x Max Variable Speed CD-ROM both built-in, no need to swap
- Integrated Dual-Button Pointing Stick and Touchpad, both active simultaneously
- 16-Bit Stereo Audio
- Two Type II or one Type III PCMCIA Slot, CardBus and ZoomedVideo supported
- PCI Graphics Accelerator w/2 MB DRAM
- Parallel, Serial, PS/2, VGA, 2-way Infrared port, TV out, USB (2)
- Kensington lock support plus retractable tie-down attachment
- One-year extendible warranty
- Microsoft Windows® 95 pre-installed

233 MHz \$1999

► Upgrade to 32MB EDO DRAM

Upgrade to 56k Internal modem

266 MHz MMX™ Intel Pentium® Processor

- 13.3" XGA Active Matrix Color Display
- 32 MB EDO DRAM, expandable to 128MB
- 2 GB removable Hard Drive
- 45-Watt/hour Lithium Ion Smart Battery
- Pipeline Burst L2 Cache
- 3.5" Floppy Drive and 20x Max Variable Speed CD-ROM both built-in, no need to swap
- Integrated Dual-Button Pointing Stick and Touchpad, both active simultaneously
- 16-Bit Stereo Audio
- Two Type II or one Type III PCMCIA Slot, CardBus and ZoomedVideo supported
- PCI Graphics Accelerator w/2 MB DRAM
- Parallel, Serial, PS/2, VGA, 2-way Infrared port, TV out, USB (2)
- Kensington lock support plus retractable tie-down attachment
- One-year extendible warranty
- Microsoft Windows® 95 pre-installed

266 MHz \$2999

► Upgrade to a 4.0 GB HDD

Upgrade to 64MB/128MB EDO RAM

Upgrade to a 56k Internal modem

Mon-Fri 8am-9pm EST Sat 9am-4pm EST

U.S. sales only. 30-day unconditional money-back guarantee from date of purchase.

XP3 Pro
Value Notebook of the Year
Oct. 97

EX
WPA 100
Apr. 97

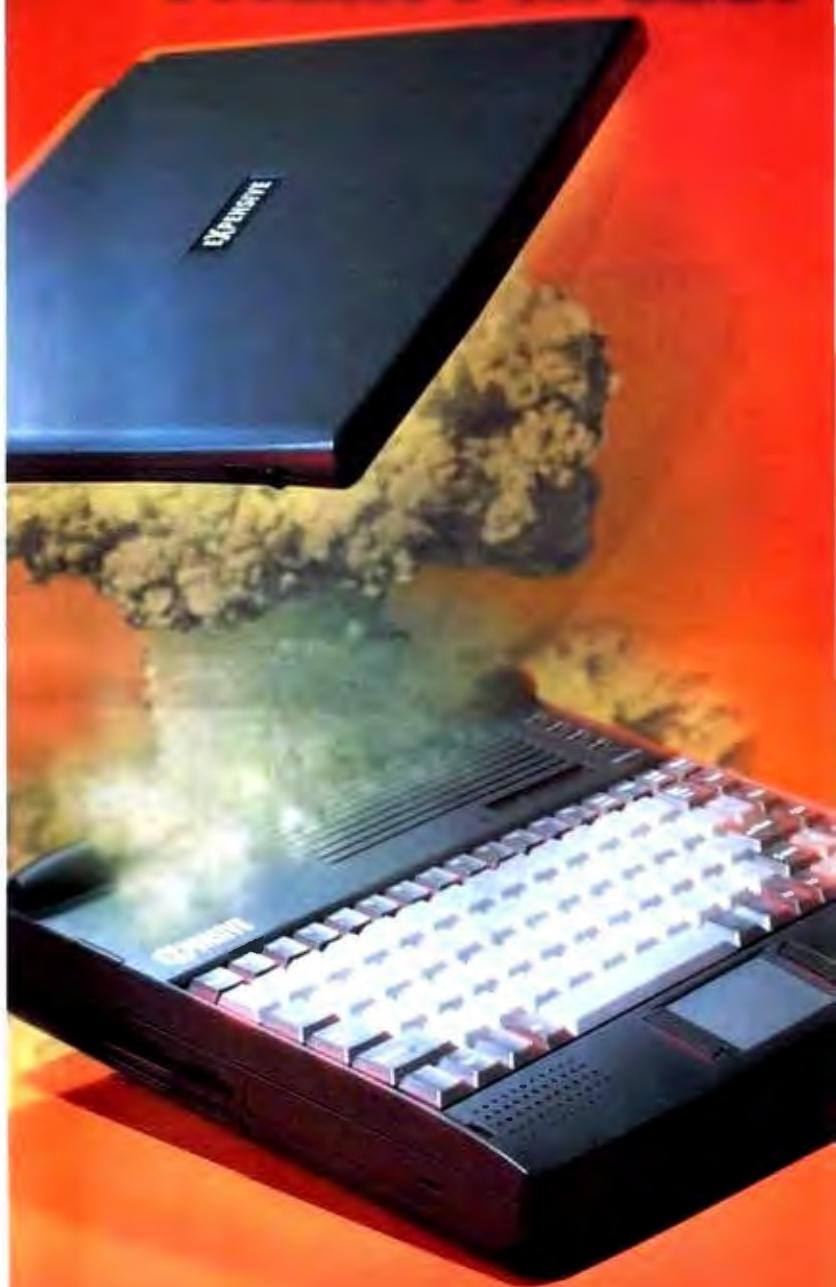
F.I.
Best Buy
Nov. 97

F.I.
4 Star Award
Oct. 97



Winner Of Over 135 Industry Awards

WE BLEW THE LID OFF THEIR PRICES.



www.winbook.com 800-211-6949

WinBook®

Critically Proven.



©1997 WinBook Computer Corporation. All rights reserved. WinBook is a registered trademark of Micro Electronics, Inc. The Intel Inside logo and Pentium are registered trademarks, and MMX is a trademark of the Intel Corporation. All other trademarks and registered trademarks are property of their respective manufacturers. All prices and details shown are subject to change without notice or obligation. Prices do not include shipping.

Enter HotBYTES No. 362 at <http://www.byte.com/hotbytes/>

Quality Products, Quality Services.



Quality means dependable and reliable – ready, willing and able to go above and beyond. That's GATEWAY™ products and Gateway 2000

Major Accounts, Inc. services.

Gateway's comprehensive product line provides the perfect solution for your entire organization. Whether you need low-cost desktops, powerful workstations, modular portables, group-computing digital media computers or scalable servers to tie your network together, Gateway has the total computing solution.

But what good is a full breadth of product without the knowledgeable staff to back it up? Gateway

sales representatives are specially trained to handle the unique needs of our business customers. With Custom Integrated Services (CIS), a host of hardware and software applications can be custom-built into your PCs. And your representative will continue to work with you to design computing solutions to meet your changing needs.

That's quality service, with quality Gateway products. Custom-configure your PCs on our Web site, or give our sales representatives a call today. Let them personalize a total PC solution for your organization.



(For more information on our full product line, just give us a call or visit our Web site.)

Gateway Solo 2300LS Portable • 12.1" SVGA TFT Color Display • Intel® 200MHz Pentium® Processor with MMX™ Technology • 32MB SDRAM • 256K Pipelined Burst Cache • 3GB Hard Drive • Modular 3.5" Diskette Drive • Modular 7X min/11X max CD-ROM Drive • 16-Bit Wavetable Sound & Stereo Speakers • 12-Cell Lithium Ion Battery & AC Cube • 85-Key Microsoft® Windows® 95 Keyboard • Carrying Case • NTSC/PAL Video Out • USB Ports & Zoomed Video • MS® Windows 95 • MS Office 97 SBE plus Bookshelf® 97 • LapLink® for Windows 95 & McAfee® VirusScan • Gateway Gold™ Service & Support for Portable PCs **Prices starting at \$2849** Gold Value Lease '\$101/mo.

NS-8000 300 Department Class Server • Intel 300MHz Pentium II Processor with 512K Cache (expandable to two processors) • Error-Checking and Correcting Memory Subsystem with 128MB RAM • Quick Hot-Swap (QHS) RAID Storage System with Three Channel Controller • Three Hot-Swappable 4.2GB SCA Hard Drives • 12X SCSI CD-ROM Drive and 3.5" Diskette Drive • 3Com® 10/100 Ethernet Adapter • Thirteen-Bay Server Tower Case • Dual 365-Watt Redundant Power Supplies with Loadshare Capability • 104' Keyboard & MS IntelliMouse™ • InforManager™ Server Management System with ActiveCPR™ Processor Protection **\$7799** Gold Value Lease '\$269/mo.

NS-9000 200LS Enterprise Class Server • Two Intel 200MHz Pentium Pro Processors with 512K Cache (expandable to six processors) • Error-Checking and Correcting Memory Subsystem with 128MB RAM • Quick Hot-Swap (QHS) RAID Storage System with Three Channel Controller • Three 4.2GB SCA SCSI Hard Drives • 12X SCSI CD-ROM Drive and 3.5" Diskette Drive • 3Com 10/100 Ethernet Adapter • Double-Wide Fourteen-Bay Chassis • N+1 Power Supply Subsystem with Two Hot-Pluggable 350-Watt Power Supplies (upgradeable to four) • 104' Keyboard & MS IntelliMouse • InforManager Server Management System with ActiveCPR Processor Protection **\$12,999** Gold Value Lease '\$434/mo.

E-1000 166 Low Cost Network-Ready Desktop • Intel 166MHz Pentium Processor with MMX Technology • 16MB SDRAM • 256K Pipelined Burst Cache • EV500 .28 Screen Pitch 15 Monitor (13.9 viewable) • Integrated PCI Video with 2MB DRAM • 2GB Ultra ATA Hard Drive • 3.5 Diskette Drive • 16-Bit Sound Blaster® Compatible Business Audio • Integrated 10/100 Fast Ethernet • E-Series Low-Profile Desktop Case • 104' Keyboard & Mouse • Microsoft Windows 95 • Desktop Management Interface (DMI) 1.1 Compliant • Intel LANDesk® Client Manager 3.01 **\$1079** Gold Value Lease '\$38/mo.

E-3110 233 Mainstream Network-Ready Desktop • Intel 233MHz Pentium II Processor featuring MMX Technology • 32MB SDRAM • Integrated 512K Pipelined Burst Cache • EV700 .28 Screen Pitch 17 Monitor (15.9 viewable) • AccelGraphics® Permedia® 2 32-Bit AGP with 8MB SGRAM • 4GB Ultra ATA Hard Drive • 12/24X CD-ROM Drive and 3.5 Diskette Drive • 3Com Ethernet Adapter • E-Series Mid-Tower Case (shown with desktop case option) • 104' Keyboard and MS IntelliMouse • MS Windows 95 • (DMI) 1.1 Compliant • Intel LANDesk Client Manager 3.01 • Gateway Gold Service and Support for E-Series PCs **\$1999** Gold Value Lease '\$71/mo.



"YOU'VE GOT A FRIEND IN THE BUSINESS"

CALL 1-888-217-4941 www.gateway.com

Gateway 2000 Major Accounts, Inc.

Editorial

Coping with Change

The pace of change has shattered old PC buying models.

Moore's Law has finally pushed the pace of PC hardware development through the sound barrier. A product manager for one of the Big Three PC companies recently pointed to one of his latest systems and told me, "In 12 months, everything in this machine will be different." And he meant *everything*: processor, memory, video, bus speed, network card, disk drive interface, and high-volume storage modes.

"Where've you been?" I hear some of you saying. "It's always been this way." To a degree, yes, but I'd submit that the increasing quantity of change has finally turned into a different *quality* of change. While everything in the aforementioned computer will be different in 12 months, the changes will happen continually, not just annually. What ever happened to the idea of a computer design you could settle on for a year?

Intel, which is driving much of this change, concedes that many new technology developments are pushed forward by intra-industry competition, not customer demand. But it's not all technology for technology's sake—if you're a smart shopper, you can increasingly find just what you need among all the variants of PC technology. Buy that financial analyst a \$3500 dual-processor system if she needs it, but don't shrink from spending a mere \$999 on a system for the receptionist to get his e-mail. Got a dog of a Web server? Faster multiprocessor hardware's cheap compared to losing customers.

Nonetheless, Intel's attitude has a certain run-it-up-the-flagpole-and-wait-until-they-salute quality. Witness universal serial bus (USB) and MMX, two technologies that have waited long for third-party support. When one-third of

your three-year life cycle is spent waiting for the very thing you bought a system for, can the words "investment protection" have any meaning? After all, if you'd waited those 12 months, last year's \$2400 200-MHz Pentium MMX would have cost you \$1200. So before you buy a new technology, ask yourself if it's really compelling.

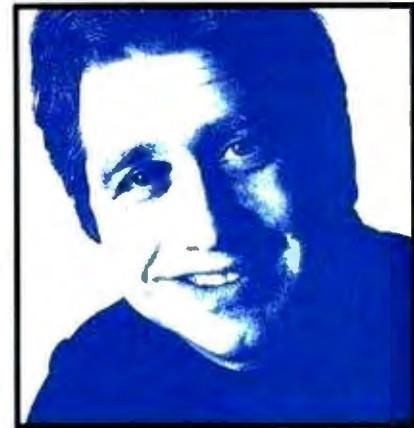
Compelling, to me, means at least the following:

- A technology must have an impact on the specific needs of users. Now that we're hitting 300-MHz clock speeds, for example, raw power alone is unlikely to be compelling for mainstream business users. Unless office suites go on another binge, users have clock cycles to burn. But if you're planning to implement voice recognition within a year, then horsepower is critical. In the end, is there a business case for the latest PC technology?

What ever happened to the idea of a computer design you could settle on for a year?

• A technology must be compelling in that it will change, within a reasonable time frame, the way you do computing. Power management was such a change for notebooks; the various management features built in to PC98 motherboards will be such a change for some shops. While you don't want to get stuck buying the last vestiges of a technology (tried to buy an ISA video card lately?), there's no longer a coherent case to be made for habitually riding the front part of the wave. I'm no surfer, but I hear they give points for choosing the right wave.

So planning for the future has definitely become more difficult. In the coming months, we will be giving you some new tools to analyze the likely shelf life of systems for future applications from a



performance perspective. But you'll have to add to that your own calculus of business need, tolerance of (or hunger for) change, and ability to support multiple technologies.

In the long run, the industry needs to find a saner way to introduce tech-

nology. We recently did a live survey at Comdex in which 74 percent of respondents felt that technology is moving too fast. But you're not powerless in this situation. When the industry tries to force a new technology before you're ready, take the bull by the horns and let system vendors know which enhancements you can live without. In today's build-to-order world, the message will be received quickly.

A handwritten signature in cursive script that reads "Mark Schlack".

Mark Schlack, Editor in Chief
mark.schlack@byte.com

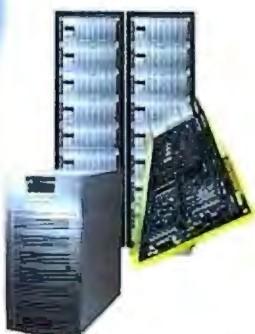
**YOU
ARE
WHAT
YOU
DO.**



Your quest for ultimate data storage performance & reliability is over. Do it right. Do it with Raidtec Fibre Channel.

Fibre Channel is the best technology for performance reliability & storage capacity. Raidtec's FibreRAID™ controllers & FibreArray™ subsystems run rings around other data channel technologies. DO Fibre Channel for its blazing speed: 100MB/sec bandwidth, greater than 4000 IOs/sec, & expansion to 1 terabyte per controller. But data speed is only half the story. Fibre Channel provides unsurpassed fault tolerance, distance, & clustering capabilities. For the complete picture contact Raidtec to receive a free video, "The Black & White Guide to Fibre Channel."

**DO FIBRE CHANNEL RIGHT,
DO IT WITH RAIDTEC.**



Raidtec

CORPORATION

www.raidtec.com

Raidtec Corporation (USA)

Tel. 770-664-6066

Fax. 770-664-6166

eMail: raidtec@raidtec.com

Raidtec Corporation (Europe)

Tel. 353-21-353440

Fax. 353-21-353799

eMail: raidtec@raidtec.ie



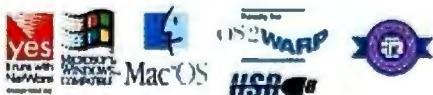


New HASP
CD-FS Features!
Dynamic load for Win95
New API for Win 32
applications
POS for Win16
and Win32

MORE
DEVELOPERS
PROTECT.

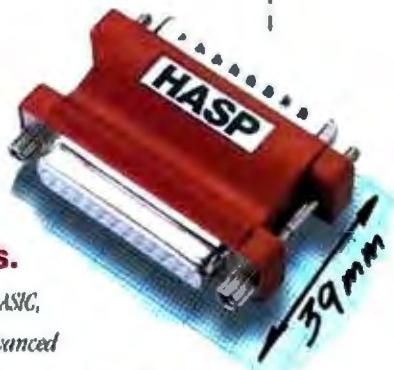
HASP® PROTECTS MORE.

All over the world, more developers are choosing to protect their software against piracy. They're protecting more products, on more platforms, with better protection — and selling more as a result. And more of these developers are protecting with HASP. Why? Because HASP offers more security, more reliability and more features than any other product on the market. HASP supports the most advanced platforms, including Win NT, Win95, Win32s, Win 3.x, OS/2, DOS, Mac OS, NEC, UNIX and LANs. To learn more about how you can protect better — and sell more — call now to order your HASP Developer's Kit.



HASP Packs More Into Less.

Based on a full-custom ASIC,
HASP packs the most advanced
protection into the smallest key in the world.



1-800-223-4277
www.aks.com

ALADDIN

The Professional's Choice

Call your local distributor now!

In Africa: Azam 200-32315000 • Australia: 02-95935585 • China: Telnet: 210-62552388 • Czech: 414-
Uniran: 21-2756320 • Hong Kong: 852-22548429 • India: 011-2748254 • Italy: Partner Italia: 02-3018300 • Japan: 03-5554754 • Korea: 02-5554754 • Mexico: 52-55522888 • Poland: 010-5773118 • Portugal: 11-41140799 • Romania: 021-140333
Singapore: 77-005-50004764 • South Africa: 011-8864754 • Spain: 93-4493195 • Sweden: 08-451-41-37-30 • Switzerland: 011-811111 • Turkey: 0212-4671981 • United Kingdom: 011-81111111 • United States: 1-800-223-4277 • Venezuela: 58-212-674-6744 • Vietnam: 84-81-822-2222
© Aladdin Knowledge Systems Inc. 1995. All rights reserved. HASP is a registered trademark of Aladdin Knowledge Systems Inc. All other product names and trademarks of their respective companies are trademarks or service marks of their respective companies.

Enter HotBYTEs No. 85 at <http://www.byte.com/hotbytes/>

The Good Stuff

I am very thankful for all the good stuff that appears in BYTE, especially your coverage of Java. The editorial in the November 1997 issue was to the point. Also, "CORBA, Java, and the Object Web" in the October 1997 issue was excellent. I'd like to see more in-depth coverage of topics such as JavaBeans and remote method invocation (RMI). *Milan Zimmermann* mzimmerm@worldchat.com

Watch for our JavaBeans coverage in 1998.—*Mark Schlack, editor in chief*

Who's Out in the Cold?

"Raising the Java Standard" (November 1997 editorial) made some very good points about Java and standardization, but I don't understand this statement: "Sun executives talk quietly about revoking Microsoft's license if it ships its version of the Java classes. Who will be left out in the cold then? The few hundred thousand Java users or the hundred million Windows users?"

Actually, neither group would be left out in the cold. Such a comment implies that Microsoft is the only Java solution for Windows. In fact, there are multiple Java solutions for Windows, and only one comes from Microsoft. I agree that it would be a good thing if Microsoft were to comply

with its contract; however, it's perfectly understandable why it instead chooses to spend money in court.

In addition, my company's experience is that the Microsoft Java solution is currently inferior to those provided by Sun and other vendors. We would have liked to use Microsoft Java since the compiler is very fast, but an instantaneous compiler is useless if the virtual machine is not reliable.

*Dave Boydston
Solutions Consulting
daveb@sc-systems.com*

A Déjà Vu Nightmare

What a relief to find that someone else has come to the realization that Windows NT security is not secure. "Déjà Vu All Over Again" (November 1997) was fantastic! It was really nice to see someone else also note that the NT security bugs were discovered and patched in Unix long ago.

But one thing was missing from the article. A very large number of holes exist that obviate the need for password-cracking programs, ActiveX, and other tricks: Anyone who logs onto an NT machine with the default configuration has potentially hundreds of ways of gaining access as an administrator.

First, the SYSTEMROOT directory is full control for the group Everyone. This allows the replacement of Notepad.exe and other programs with a trojan horse.



default state, and you need no special programming skills or tools. The holes are just there.

*Jim Mahr
Author, Linux User's Resource
jmmo@blitz.de*

Same Nightmare, Different Bed

There's no excuse for the security problems in Windows NT, but after following computer-security issues and using Unix (as well as NT) for some time, I'm surprised to see Unix being held up as a standard. Many of the same sorts of flaws discussed in the article "Déjà Vu All Over Again" are still present in Unix 25 years later. (See [ftp://info.cert.org/pub/cert_advisories](http://info.cert.org/pub/cert_advisories).)

And because the flaws are so obvious, no one even bothers to talk much anymore about how the configuration of typical Unix-based NFS servers leaves them exposed to the simplest kinds of attacks, including those that can result in the destruction of data. By default, NFS servers simply trust—without

HOW TO CONTACT US		
ON THE WEB Visit The BYTE Site! Search our archives. Download articles. See industry press releases. Join on-line conferences with other BYTE readers! See http://www.byte.com .	BY E-MAIL Address letters to editors@byte.com . To reach individual BYTE editors, see The BYTE Site on the Web for a directory. Letters may be edited for publication.	SUBSCRIPTION CUSTOMER SERVICE U.S. only: 800-232-2983; international: 609-426-7676; or see http://www.byte.com/admin/mpestsvc.htm .
BY FAX 781-860-6522	BY POST Editors, BYTE, 29 Hartwell Ave., Lexington, MA 02173	For advertising and other noneditorial contacts, see pages 153 or 10 or click on the information links on The BYTE Site.

requiring any cryptographic or password-based proof of identity—that their clients are who they say they are. The computer industry and computer users have a long road ahead of them to reach the goal of a truly secure computing environment.

*Nathaniel Mishkin
mishkin@worldnet.att.net*

RMI Lives! But Where?

In "CORBA, Java, and the Object Web" (October 1997), the authors' assertion that "JavaSoft will abandon the proprietary ORB on which RMI is currently built" is refuted by the folks at JavaSoft. If by this the authors mean that the ORB possibilities will no longer be "limited" to a proprietary Java Remote Method Protocol (JRMP), then I stand corrected. But I believe most folks would take it to mean that JavaSoft intends to join the herd and dump JRMP, which most of us have been led to believe is not true. Those who are developing under RMI and need pass-by-value capability and an "all-Java" implementation of distributed objects believe that there is a comfortable market position for RMI.

*Hal Arnold
harnold@telegroup.com*

JavaSoft will continue to support RMI over JRMP until the Internet Interoperable ORB Protocol (IIOP) is fully RMI-ready. This is consistent with what's stated in our article. JavaSoft will first deploy a subset of RMI on IIOP as it is today. JavaSoft is also working with Netscape/Visigenic on the OMG object pass-by-value and RMI-to-IIOP specifications. These specifications might provide the full RMI semantics over

IIOP. (Netscape/Visigenic's Caffeine is an example of this architecture.) Hopefully, the specifications will have been presented—in final form—to the OMG by the time this appears in print.

When IIOP is fully RMI-ready, JavaSoft might continue to support JRMP for backward compatibility. But JavaSoft's partners intend to support RMI over IIOP only in their virtual machines. Of course, Microsoft doesn't support either. Enterprise JavaBeans support only the RMI/IIOP subset. They need IIOP to pass Java Transaction Service (JTS) transaction contexts.

JRMP is dead. Microsoft doesn't support it, and neither will BEA, IBM, Netscape, Oracle, and so forth. However, it shouldn't matter to you if IIOP is the only ORB that JavaSoft (and friends) support as long as it provides full RMI semantics. RMI will have a long life, but on top of IIOP.—Robert Orfali

Now Showing

"Barter Up for Broadband" (October 1997) states that separate dishes are required for DirecPC and DirecTV, as well as that "Hughes will someday offer a method for using one dish for both, although no target date has been announced." Actually, that system is now available: DirecDuo was unveiled on July 15.

The article also mentions that DirecPC is offered by Hughes Communications. Both DirecPC and DirecDuo are products of Hughes Network Systems, a Hughes Electronics company. For more information, see <http://www.direcduo.com/>.
*Mitchell Derman
Edelman Public Relations
mderman@dc.edelman.com*

Don't Like Your ISP?

"Barter Up for Broadband" states that "there's no dial tone, and your connection to an ISP or corporate network is hard-wired, so you won't be able to change service providers without hav-



ing changes made at the phone company's CO."

This is not strictly true. Pulsecom's current ADSL product allows a user to select—using an embedded Web interface—from any number of service providers, all of which are connected at the CO via the service-access multiplexer. Individual PPP sessions are established for each user to the current service provider. Should a user wish to change his or her provider, it's just a mouse-click away.

*Scott Harris
Manager, Strategic Product Development, Pulsecom
scott.harris@pulse.com*

The Chip That Ate My Batteries

No sooner do battery developers give us a better power-to-weight ratio than CPU makers chew up the extra power to give us a constant 1-hour notebook-battery life. Why not give us a simpler, less powerful processor that gobbls less power?

In "Keeping It Simple" (October 1997 Core), Tom R. Halfhill says the C6 is sim-

pler. It is neither superscalar nor superpipelined, which means fewer transistors. No branch prediction means even fewer transistors.

But for all that, the C6 has more transistors than the Pentium P55C. And, although it has more transistors, its die size is 37 percent smaller. One would think this is because caches are more regular and more dense. But 32 KB of cache accounts for maybe 800,000 transistors—not enough to account for the greater number of transistors, nor the reduction in chip size.

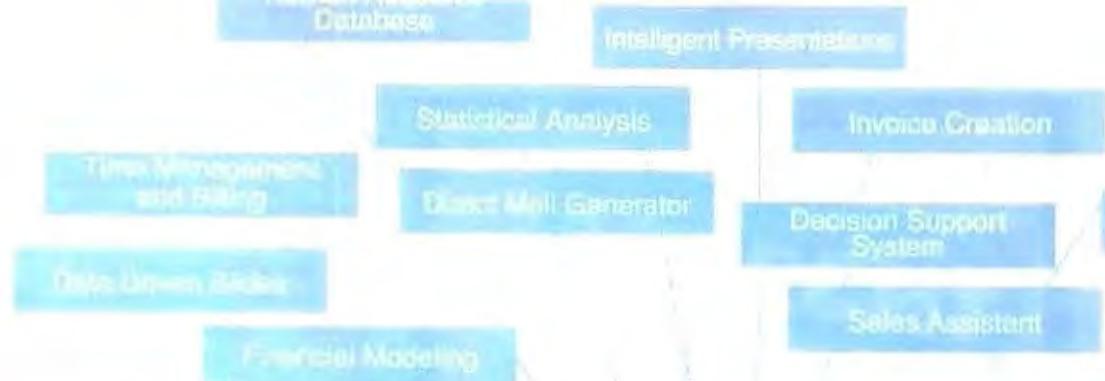
This article makes it look simple, but it begs many questions. And, by the time I got to the third column, it was already clear that I still do not have my wish for a suitable notebook chip.

*K. C. Tob
Petaling Jaya, Malaysia*

The reason why the C6 has more transistors than a P55C-series Pentium (5.4 million versus 4.5 million) is indeed the larger caches. The C6 has 32 KB each of instruction cache and data cache. It's possible to estimate how many transistors that 64 KB accounts for: 64 KB = 524,288 bits. Static RAM (SRAM) cells typically have six transistors per bit when used this way. That totals 3.1 million transistors, without considering the control logic associated with the caches.

The large proportion of transistors in the caches (more than 50 percent of the chip's total) indeed does account for the C6's tiny die size. As you correctly point out, memory occupies less space than logic because it's more dense, but you've underestimated the amount of memory.

Despite the C6's simpler design, the new Tillamook-class Pentiums still consume



Genius is 1% inspiration and 99% existing application.



Well, maybe Edison said it differently. But he wouldn't if he'd had a copy of Microsoft® Office 97, Developer Edition. It enables you to turn Microsoft Office applications into hundreds of fully customized solutions without starting from scratch. The Microsoft Visual Basic® for Applications development environment is one you're familiar with so you'll be up and coding just as soon as you get the shrink-wrap off. And with Microsoft Office currently residing on millions of desktops worldwide, you'll be sure to find a market for your work. For more info about Microsoft Office 97, Developer Edition go to www.microsoft.com/officedev/



Microsoft

Where do you want to go today?

Inbox

**TN3270E
TN5250
VT420
LPD
FTP**

Distinct® IntelliTerm™

distinct

Free evaluation at
www.distinct.com
408-366-8933

Licensing fees required for redistribution. Distinct is a registered trademark of Distinct Corporation. © Copyright Distinct Corporation, 1997.

Visual Internet Toolkit™ Version 3.0:

**Over 30 protocols:
FTP, SMTP, POP,
MIME, RAS,
HTTP, etc.**

All the protocols
that you need to
network your
application...

Network Monitor

with the
tools to
debug it...

License Manager

demo and
deploy it!

Scheduler

Available
separately.

distinct

Free evaluation at
www.distinct.com
408-366-8933

Licensing fees required for redistribution. Distinct is a registered trademark of Distinct Corporation. © Copyright Distinct Corporation, 1997.

less power at the same clock frequency. That's because the Tillamooks are manufactured on a 0.25-micron process, while the C6 is still at 0.35 micron. The Tillamook can run at a lower voltage.

You make a good point about simple designs rarely remaining simple. The C6, for instance, will add branch prediction, a better FPU, and better MMX capability this year, as well as an integrated L2 cache. However, its die size and price will remain small, because Centaur is aiming the C6 at the low-end PC market.

Note the new address for

Centaur's Web site: <http://www.winchip.com/>. —Tom R. Halfhill, senior editor

Fixes

In "PowerSite Straddles the Object World" (January Eval), the URL given in the contact information should have been <http://www.sybase.com>.

In the table "Ultraportables at a Glance" (December 1997 Bits, page 28), the starting price for the IBM ThinkPad 560X was given as \$1999. The correct price is approximately \$4200.

COMING UP IN MARCH

COVER STORY

The Future of HTML

Dynamic HTML and Extensible Markup Language (XML) are poised to become the next big things on the Web, but standards—especially those for DHTML—are not as solid as they need to be. We'll help you understand today's migration strategies.

MANAGING DATA

Why You Should Stop Using Stored Procedures

Using database-stored procedures is a recipe for creating unmanageable code. Here's why it's better to separate data from the procedures that work on it.

Developing for Rhapsody

BYTE tells what to expect from the Developer release of Rhapsody, Apple's OpenStep-based, next-generation OS, which sports Yellow Box APIs that are able to run under Windows 95 and NT as well as some versions of Unix.

PLUS

The Bill Gates Manifesto, by Bill Gates

HARDWARE LAB REPORT

3-D Graphics Boards

NSTL tests business-class and high-end 3-D graphics cards with a focus on OpenGL application tests.

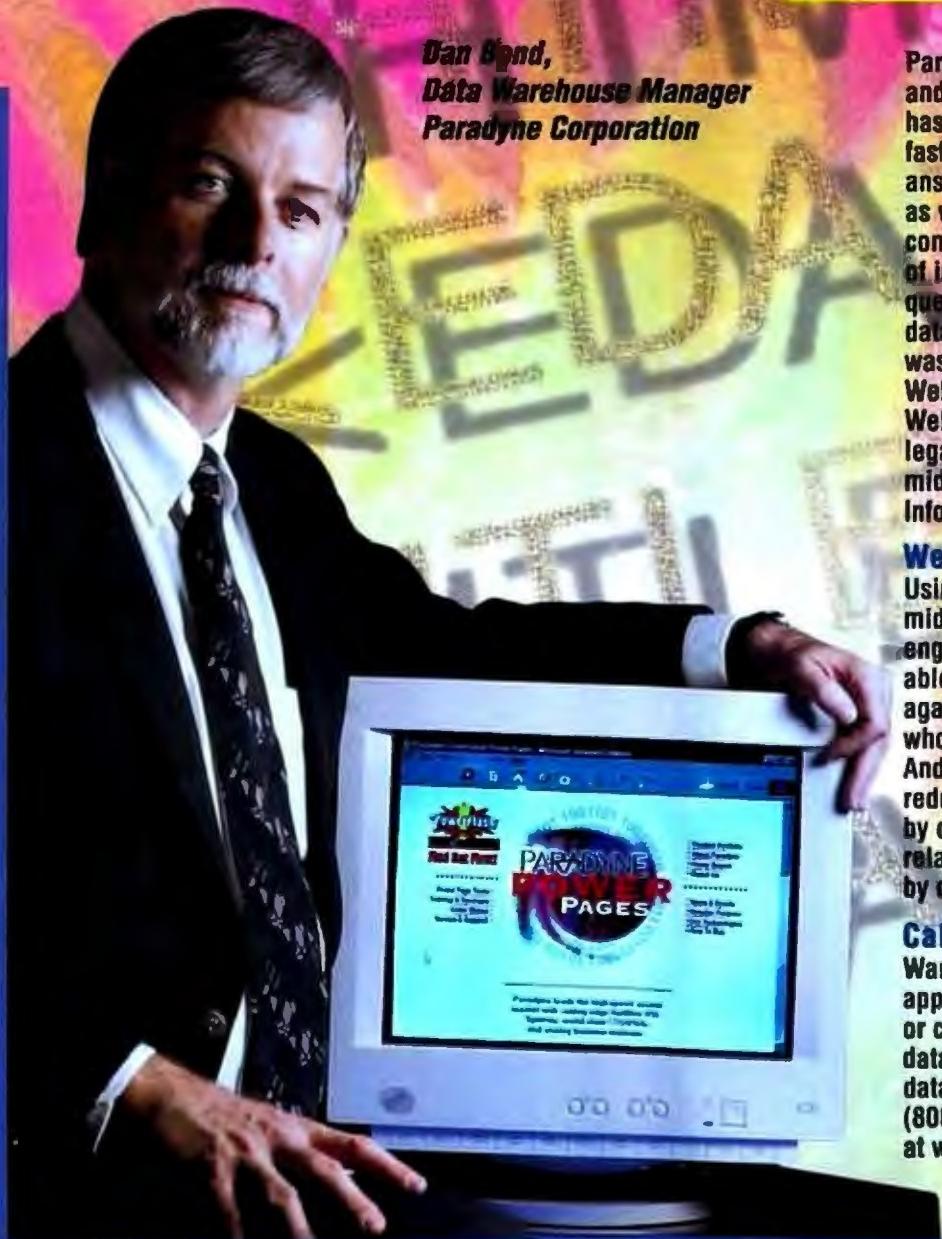
SOFTWARE LAB REPORT

The Unixes vs. NT

What's the best OS for Web servers? The BYTE Lab pits AIX, HP-UX, Linux, Digital Equipment's Unix, and Solaris against Windows NT to see how they compare in terms of server setup, scalability, and reliability.

"Our customers were on the Web. Our data was on the mainframe. Our solution was call The Builders."

*Dan Bpnd,
Data Warehouse Manager
Paradyne Corporation*



Paradyne Corporation, a pioneer and leader in digital network access, has customers who not only want fast network access, they want fast answers on the status of their orders as well. And that used to mean the company had to process thousands of individual phone calls and manual queries against mainframe transaction data. The company knew the answer was a self-service application on the Web; but how could they integrate a Web reporting system with mainframe legacy data? The answer... EDA middleware and WebFOCUS from Information Builders.

Web Access to Legacy Data
Using Information Builders EDA middleware and WebFOCUS reporting engine, Paradyne customers are now able to launch dynamic queries against live mainframe data. The whole system was built in 90 days. And in less than two months Paradyne reduced order status telephone calls by over 40%, enhanced customer relations, and stimulated new business by driving customers to its Web site.

CALL THE BUILDERS

Want to build cutting-edge Web applications that can access, update, or create dynamic reports from live data resident in any application or database? Call THE BUILDERS at (800) 969-INFO or visit our Web site at www.ibi.com.

CALL THE BUILDERS

www.ibi.com
(800) 969-INFO

In Canada call (416) 384-2760

EDA and WebFOCUS are trademarks of Information Builders, Inc., NY, NY E-mail: info@ibi.com

**Information
Builders**

Uniting the WEB
and the Enterprise



www.teledotcom.com

A
SITE
TO
BE
SEEN

tele.com
The Web Edition

Windows Slimfest

Several forthcoming products promise to bring thin-client computing to today's Windows applications, but experts warn: Look (and test) before you leap.

Microsoft's Terminal Server (MSTS, code-named Hydra) software promises to bring the benefits of thin-client computing to today's Windows applications. But managers who have successfully rolled out thin Windows implementations warn that you should plan and test before you deploy. And at least one Microsoft competitor, Corel, is rewriting its business applications suite to work better when running in multiuser mode.

MSTS adds multiuser capabilities and support for thin-client devices to applications that run on version 4.0 and future versions of NT Server. MSTS recently entered its first round of beta testing and is currently slated for release during the first half of this year, although that date could change, depending on how the first round of beta testing goes.

A thin MSTS implementation differs from a Java-based network computer

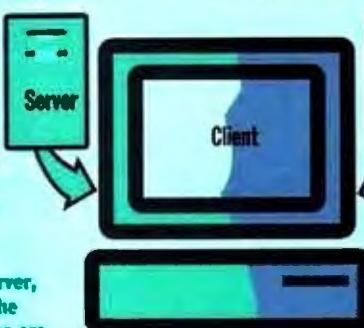
MultiWin: More than One Way to Skin a Cat

Microsoft's Terminal Server

All application processing occurs at the server.

Microsoft officials say that this architecture will place less strain on a network's bandwidth than a Java-based network computer, which downloads applications over the network.

With Terminal Server, only changes to the graphical interface are sent to the client.



Corel's Remagen Technology

Most application processing still occurs at the server, but some processing occurs at the client for even more efficient network operation.

Word processor/spreadsheet editing operations are implemented via custom editing tools on the client, which process mouse and keyboard events locally. This eliminates the need to send every mouse-move message to the server.

GUI objects (e.g., toolbars, controls) that are implemented on the client as JavaBeans perform all processing and rendering locally.

Thin Windows Solutions at a Glance

Product	Server OS	Clients/apps supported	Network protocols supported	Server requirements	Server performance	Client requirements
Microsoft Terminal Server (MSTS, aka Hydra)	NT Server 4.0 (x86 version only) and future NT Server versions	Native clients for Win Workgroups 3.11, CE, 95, and NT/any "well-behaved" Win32 application	Current beta supports TCP/IP only, although this could change	32 MB of base memory, plus 4 to 8 MB per user on the server	About 15 to 25 simultaneous users per 200-MHz Pentium Pro	386-based PC with 4 MB of RAM or Windows terminal device
Corel Remagen	NT Server 4.0 and 5.0; native NT for Alpha CPU; Sun Solaris in the future	Native clients for Win 3.1, 95, and NT, plus numerous Java clients/any "well-behaved" Win32 application	TCP/IP	32 MB of base memory, plus about 6 MB for each user	At least 30 simultaneous users per 200-MHz Pentium Pro	486 or faster 486 with 16 MB of RAM; moderate-speed Mac, Unix, and NC devices
Citrix pICASo	Same as MSTS (also requires MSTS add-on)	Same as MSTS, plus Mac, Unix, OS/2, DOS, ActiveX, and Java clients/same as MSTS	TCP/IP; IPX/SPX; NetBIOS; SLIP/PPP direct/asynchronous	Same as MSTS	Same as MSTS	286 or higher; Windows terminals; NCs; appliances; wireless capability

(NC) in several key areas. For instance, an MSTS terminal doesn't download the OS or applications over the network, and it doesn't execute application logic locally. Plus, MSTS works with Windows applications that already exist.

MSTS has three components: the terminal server, the remote desktop protocol, and the terminal-server client. Microsoft says that any well-behaved 32-bit Windows application that runs on NT Server 4.0 is a candidate for multiuser deployment using MSTS. With MSTS, all application processing takes place on the server; only changes to the user interface are sent to the client.

In its base configuration, MSTS supports Windows-based terminal devices (available from a variety of vendors, including Boundless, Neoware, Network Computing Devices, and Wyse Technology, at prices as low as \$500) as clients, plus PCs running Windows 3.11, 95, or NT. Support for 16-bit Windows clients means that MSTS can usher into the Windows 95 age meek, older hardware that has minimal RAM and is capable of running only Windows 3.11.

Microsoft's Windows-only client support is bolstered by a forthcoming extension to MSTS called pICASo, from Fort Lauderdale-based Citrix (whose WinFrame technology already delivers capabilities similar to those of MSTS). pICASo, which is slated to ship in the same time frame as MSTS, adds important enhancements, such as load balancing and support for a wide range of network protocols and non-Windows clients and devices

Geek Mystique

Enhanced Mystique

Computer experts are in high demand today—and that demand, along with the pace of technology change, should increase over the next few years.

Already most people think technology is evolving too quickly. In a recent survey conducted by BYTE Research at Comdex Fall '97 in Las Vegas, the majority of respondents said they believe technology is moving too fast for the average person to keep up (see the figure at right for more details). But according to a recent issue of the IT Metrics Strategies (ITMS) newsletter, which is published by Cutter Information Group (<http://www.cutter.com/itgroup/>), the pace of technology acquisitions by business will accelerate in the years ahead. By the year 2005, according to the report, each year will be the equivalent of the entire 1980s twice over in terms of information-technology (IT) infusion by U.S. corporations.

Howard Rubin, ITMS editor, points out that simply acquiring raw technology isn't enough: Companies also need the right people to run systems. In addition, Rubin estimates, the number of unfilled IT job openings will reach 350,000 by the end of 1998.

Does High Tech Move Too Fast for the Average Joe?



Source:
BYTE Research.
Number of
respondents: 1069

—Dave Andrews

(see the table below for more information). Both products promise to reduce the cost of ownership through centralized application management and deployment and reduced hardware costs, without requiring you to rewrite your current applications.

But it's not quite that easy. Managers who have rolled out multiuser Windows implementations based on Citrix's WinFrame say such an exercise can be positive, but you need to plan for and test a number of components before deploying successfully. The same will be true for MSTS and pICASo, they say. One potential area of concern is the Windows applications themselves.

One issue will be whether the application you want to deploy is reentrant. If it's not, then the server must launch a separate instance of it for each simultaneous user, which can quickly add up to a major load on the server.

In addition, Microsoft says that applications must be written correctly to run on MSTS. They need to properly separate global registry data from local (i.e., user) registry data, store user-preference files in the correct directories, and so on. Microsoft officials admit that they don't know how many of today's applications will work correctly in an MSTS environment. "That's one of the things we'll be looking at during Hydra's beta

testing," says Craig Cumberland, Windows NT Server product manager.

Another consideration: With MSTS and other MultiWin environments, all graphical output and keyboard/mouse input flows over the network. Overlaid images, on-screen animation, and splash screens take longer to display over the network on an MSTS client. And memory leaks, which are troublesome enough in a single-user environment, are intensified in a multiuser environment. These troubles are serious enough that, as men-

Contents

I2O Getting Ready to Go

28

USB Arrives in Force

32

Consumer-Friendly DSL

34

Components: All Together Now

40

Availability	Price
Slated for release in first half of 1998	To be determined, but similar to other BackOffice programs
First half of 1998	To be determined, but probably less expensive than MSTS
First half of 1998	To be determined

THE NEW CUSTOM-BUILT COMPUSA PC. EVEN THE PRICE IS MADE-TO-ORDER.

INTRODUCING THE NEW MADE-TO-ORDER COMPUSA PC™.

At CompUSA®, we know that no two people are exactly alike. So why should their computers be? With a CompUSA PC, you choose the exact options and features that are right for you. From the amount of memory to the speed of the processor to the size of the monitor, it's your computer, your way. Of course, while every CompUSA PC will be different, each will have the quality and value you expect from CompUSA.

COUNT ON QUALITY COMPONENTS.

Each CompUSA PC is built around the highest quality motherboards, processors and chassis. So the quality inside is as dependable as the name on the outside.

EXCEPTIONAL WARRANTIES AND SUPPORT.

Every CompUSA PC comes with a three-year parts warranty, a one-year on-site labor warranty, and lifetime hardware support. If you ever have questions about your hardware, you can call our toll-free 24-hour help line for as long as you own your computer.

UPGRADES AND MAINTENANCE AVAILABLE NATIONWIDE.

With more than 150 CompUSA locations across the country, upgrades, maintenance and repairs can be done quickly and conveniently.



EXPERT DELIVERY AND INSTALLATION.

For \$149.97, a knowledgeable CompUSA technician will deliver your CompUSA PC to your door, set it up and get you up and running.



Available in most major markets

FOUR EASY WAYS TO ORDER.

For your convenience, you can call our toll-free number, shop our Web site, come into any CompUSA or, if you're a corporate customer, simply call your Account Manager.



American Pro Series Midtower

NO PAYMENTS OR INTEREST FOR 6 MONTHS*

*Must be paid in full within 6 months from the date of purchase. Minimum total purchase of \$299 is required. Subject to credit approval. Applies to purchases made with the CompUSA consumer credit card. Accrued finance charges will be assessed from the original date of purchase if balance is not paid in full within six months. Valid on purchases made through Saturday, 1/31/98 only. As of October 25, 1997, the CompUSA credit card annual percentage rate (APR) is 22.30%. APRs vary; minimum monthly finance charge of \$1.00 may apply. Credit is provided by Beneficial National Bank USA. Standard shipping and handling—\$48.00. Delivery time dependent upon customer shipping preference. *56K Modems are capable of downloads at 56Kbps, but speeds in actual use may vary. All trademarks are the property of their respective companies. The Intel Inside logo and Pentium are registered trademarks and MMX is a trademark of Intel Corporation. CompUSA PC and Custom Built for You are trademarks and CompUSA is a registered trademark of CompUSA Management Company. © 1997 CompUSA Management Company.

COMPUSA PC™ AMERICAN

American A233

Intel 233MHz Pentium® Processor with MMX™ Technology • 32MB RAM
 • 3.2GB Hard Drive • 2MB PCI Video • 24X CD-ROM Drive
 • 56K Data/14.4 Fax Modem • 15" SVGA, 28 NI Monitor (13.8" Viewable Image Size) • 32-Bit Sound • 1-3.5" 1.44MB Floppy • Stereo Speakers • Microsoft Windows® 95 • Microsoft IntelliMouse • 104-Key Keyboard

\$1499⁹⁵



Plus shipping and handling*

A233-B02 818224

Technology Assurance Program

3-Year 172123

5-Year 172124

\$129.97

\$239.97

COMPUSA PC™ AMERICAN PRO

COMMON FEATURES

32MB RAM • 24X (MAX) CD-ROM Drive • 56K Data/14.4 Fax Modem
 • 17" SVGA, .28 NI Monitor (15.8" Viewable Image Size)
 • 1-3.5" 1.44MB Floppy • Altec Lansing ACS-43 Speakers
 • Yamaha 32 Wavetable Sound • Microsoft Windows® 95 • Microsoft IntelliMouse • 104-Key Keyboard

AP266L

- Intel 266MHz Pentium® II Processor
- 3.2GB Hard Drive
- 2MB 3D Virge Video

\$1999⁹⁵

Plus shipping and handling*
AP266L-B02 818333

Technology Assurance Program

3-Year 172123 \$129.97

5-Year 172124 \$239.97

AP300L

- Intel 300MHz Pentium® II Processor
- 5.2GB Hard Drive
- 4MB 3D Virge Video

\$2599⁹⁵

Plus shipping and handling*
AP300L-B01 818342

Technology Assurance Program

3-Year 172123 \$129.97

5-Year 172124 \$239.97

COMPUSA PC™ AMERICAN PRO SE

COMMON FEATURES

4MB 3D Virge Video • 24X (MAX) CD-ROM Drive • 56K Data/14.4 Fax Modem • 17" SVGA, 28 NI Monitor (15.8" Viewable Image Size)
 • 1-3.5" 1.44MB Floppy • Altec Lansing ACS-45 Speakers with Subwoofer • Yamaha 32 Wavetable Sound • Microsoft Windows® 95
 • Microsoft Office 97 Small Business Edition • Microsoft IntelliMouse • 104-Key Keyboard

AP266L-SE

- Intel 266MHz Pentium® II Processor
- 32MB RAM
- 4.3GB Hard Drive

\$2499⁹⁵

Plus shipping and handling*
AP266L-SE-B03 818351

Technology Assurance Program

3-Year 172123 \$129.97

5-Year 172124 \$239.97

AP300L-SE

- Intel 300MHz Pentium® II Processor
- 64MB RAM
- 7.0GB Hard Drive

\$2999⁹⁵

Plus shipping and handling*
AP300L-SE-B03 818360

Technology Assurance Program

3-Year 172123 \$129.97

5-Year 172124 \$239.97

AMERICAN AND AMERICAN PRO COMMON UPGRADES

Upgrade From 15" (13.8" Viewable Image Size)

Upgrade From 32MB to 64MB 99.00

to 17" (15.8" Viewable Image Size) Monitor 160.00

Upgrade to Microsoft Natural Keyboard 30.00

Upgrade From 3.2GB to 4.3GB Hard Drive 35.00

Add a 3Com 905TX 10/100 Network Card 60.00

Upgrade From 4.3GB to 5.2GB Hard Drive 50.00

Add a Zip Drive 99.00

Upgrade From 5.2GB to 7.0GB Hard Drive 35.00

Add a +/8GB TR-4 Tape Drive 219.00

Upgrade From 7.0GB to 8.4GB Hard Drive 60.00

Upgrade to 3-Year On-site Service 129.97

Upgrade From 16MB to 32MB 55.00

Upgrade to 5-Year On-site Service 239.97

Call today for your custom configuration.

Monday - Friday
Weekends and Holidays

7am - Midnight ET
8am - Midnight ET

1 888•290•5582

www.compusa.com

COMPUSA PC™ AMERICAN SE

COMMON FEATURES

16MB RAM • 24X (MAX) CD-ROM Drive • 56K Data/14.4 Fax Modem
 • 15" SVGA, .28 NI Monitor (13.8" Viewable Image Size)
 • 1-3.5" 1.44MB Floppy • 512K Pipeline Burst Cache Memory • 32-Bit Sound • Altec Lansing ACS-43 Speakers • Microsoft Windows® 95
 • Microsoft Office 97 Small Business Edition • Microsoft IntelliMouse • 104-Key Keyboard

A200-SE

- Intel 200MHz Pentium® Processor with MMX™ Technology
- 3.2GB Hard Drive
- 2MB PCI Video

\$1549⁹⁵

Plus shipping and handling*

A200-SE 818315

Technology Assurance Program

3-Year 172123 \$129.97

5-Year 172124 \$239.97

A233-SE

- Intel 233MHz Pentium® Processor with MMX™ Technology
- 4.3GB Hard Drive
- 4MB PCI Video

\$1799⁹⁵

Plus shipping and handling*

A233-SE 818324

Technology Assurance Program

3-Year 172123 \$129.97

5-Year 172124 \$239.97

4MB 3D Virge Video • 24X (MAX) CD-ROM Drive • 56K Data/14.4 Fax Modem • 17" SVGA, 28 NI Monitor (15.8" Viewable Image Size)
 • 1-3.5" 1.44MB Floppy • Altec Lansing ACS-45 Speakers with Subwoofer • Yamaha 32 Wavetable Sound • Microsoft Windows® 95
 • Microsoft Office 97 Small Business Edition • Microsoft IntelliMouse • 104-Key Keyboard

AP266L-SE

- Intel 266MHz Pentium® II Processor
- 64MB RAM
- 7.0GB Hard Drive

\$2999⁹⁵

Plus shipping and handling*
AP266L-SE-B03 818360

Technology Assurance Program

3-Year 172123 \$129.97

5-Year 172124 \$239.97

Upgrade From 32MB to 64MB 99.00

Upgrade to Microsoft Natural Keyboard 30.00

Add a 3Com 905TX 10/100 Network Card 60.00

Add a Zip Drive 99.00

Add a +/8GB TR-4 Tape Drive 219.00

Upgrade to 3-Year On-site Service 129.97

Upgrade to 5-Year On-site Service 239.97

COMPUSA PC™

Custom Built for You™

tioned earlier, Corel is currently rewriting some of its applications for smoother multiuser performance.

"With today's Windows applications, there's a lot of unnecessary redrawing and other activity that goes on," says Paul Skillen. He is the director of software development at Corel, whose multiuser Remagen technology will be bundled with WordPerfect Suite 8, Enterprise Edition, an applications suite being rewritten for multiuser deployment and slated to ship this year (see the table for more information). "If you're using [current] Windows applications in stand-alone mode, you don't notice all this activity, but if it occurs over a network, applications can run a lot slower."

Making sure your application runs efficiently in a MultiWin scenario is just one of the things you need to consider, according to George Morris, senior LAN specialist at Bell Mobility. "Network capacity, network latency, the process for rolling out applications, application performance—these all need to be evaluated," he says. Morris adds that his com-

pany currently has approximately 120 WinFrame 1.6 servers in two production clusters and that Windows-based terminals can be an inexpensive and reliable way to deploy Windows applications. "It can be extremely positive, provided it's been designed properly," he explains. "But you have to take a systems approach. This is not just another PC that you're dropping on the desktop."

Microsoft officials say that once MSTS is commercially available, applications will have to run correctly with the technology in order to qualify to bear the Windows logo. This is welcome news for current WinFrame users, as the logo will indicate that an application works correctly in multiuser mode. Says Bell Mobility's Morris: "It sure would make life a lot less painful."

-D. A.

I₂O Getting Ready to Go

As vendors continue to prepare and test forthcoming I₂O software and hardware, the I₂O special-interest group (SIG) is considering making additions to the current standard to make it more appealing to enterprise computing.

I₂O, which stands for intelligent input/output, promises to increase PC server performance by reducing the main system processor's involvement in I/O functions. By having an I₂O processor, such as Intel's 960, relieve the main CPU

from the burden of handling I/O-related activity, such as interrupts, I₂O promises to improve overall server performance. I₂O's modular software architecture also promises greater drive stability and more flexibility and competition in the server arena.

But exactly what the performance improvement is, or how flexible I₂O will be in the real world, remains to be seen. At press time, Microsoft, Novell, and SCO were preparing to release either

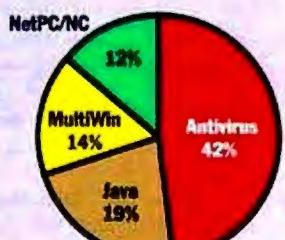
Future Watch

Java, NCs, MultiWin Rank High Among Top Technologies for 1998

Although they weren't rated quite as high in importance as antivirus technology by respondents to a recent survey conducted by BYTE Research, Java, Multiuser Windows (MultiWin), and network computers (NCs) were ranked among the top technologies for 1998. Java ranked ninth overall, and MultiWin (eleventh) and NetPC/NCs (fifteenth)

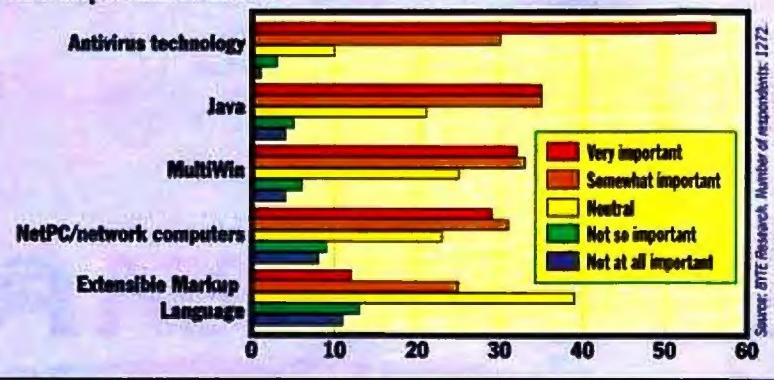
weren't far behind. By way of comparison, Extensible Markup Language (XML) was ranked twenty-fifth overall by respondents; antivirus technology was ranked first. Although MultiWin isn't a new technology, it has attracted quite a bit of attention lately due to Microsoft's beta release of its first Terminal Server software for implementing

Mainstream Adoption by Mid-1998



Source: BYTE Research. Number of respondents: 1272.

How Important in 1998?



multiuser Windows on NT Server.

The majority of the survey respondents didn't predict the mainstream use of Java, NCs, or MultiWin during the first half of 1998: As the figure "Mainstream Adoption by Mid-1998" illustrates, Java, the highest-scoring of these three technologies, scored just 19 percent in this regard, compared to 42 percent for antivirus technology. The implication: Many users are interested in Java, MultiWin, and NCs, but they still need to evaluate these technologies before making an organization-wide commitment to them.

WITH KINGSTON, CONFIGURING **STORAGE** IS AS EASY AS **CHILD'S PLAY**



YOUR IMAGINATION may be your only limitation when configuring storage solutions using Kingston® enclosures. Combine Data Silo® chassis with modular Data Express® removable drive trays and create your own custom design.

- Feature-packed while meeting strict specifications
- Reliable and ruggedly designed
- Ready to support most popular drive types
- RAID compatible
- Platform-independent
- Shipped with all mounting hardware
- Comprehensive installation guides
- Protected by a 7-year warranty
- Nationally distributed and easy to locate
- Typically shipped ARO next day
- Tested in collaboration with major device mfgs.

www.kingston.com/storage

Call us today at (800) 435-0670 to find out how Kingston's easy to integrate storage products can bring back your childhood memories.

Kingston
TECHNOLOGY
Storage Products Division



Kingston Technology Company, 17380 Newhope Street, Fremont, CA 94538, USA (714) 430-1350, Fax (714) 430-2847. © 1997 Kingston Technology Company, Inc. All rights reserved. All other trademarks and registered trademarks are the property of their respective owners.

Enter HotBYTES No. 95 at <http://www.byte.com/hotbytes>

new or updated OSes with I₂O support.

One benefit of I₂O is the ability to scale servers. "Servers that do not have intelligent adapters spend a tremendous amount of CPU power managing the I/O in the system," says Harry Mason, director of host marketing at Symbios, which is developing numerous I₂O products. "Often a user finds that he or she has adequate performance in a server [in its original configuration] but finds that the system bogs down when additional host adapters or more LAN cards are added."

Mason estimates that with traditional device drivers and nonintelligent adapters, you could expect to see 8000 or more I/Os per second in today's Pentium Pro-class machine. At those levels, the machine might use close to 90 percent of the available CPU performance.

But with I₂O and other intelligent approaches, a server might only use 40 percent of its CPU power for 8000 I/Os, and adding more storage-adapter cards could allow the system to scale to well beyond 20,000 I/Os before saturating the CPU. "This ability to grow the server to serve a wider range of departmental or enterprise needs—and to do this in the environment of industry-supported standards—is the real value that I₂O provides to the end user," says Mason.

However, the concept of off-loading I/O tasks from the main CPU is not a new one. Supercomputers, mainframes, and other big-iron systems have done it for years. "I₂O is not doing anything more than intelligent peripherals have been doing for some time," says Keith McAuliffe, vice president of engineering in Compaq's server-product division. "I₂O does not make an equivalent [non-I₂O] implementation go faster." What it does do, according to McAuliffe, is establish an infrastructure that will permit hardware and software vendors to spend more time innovating and less time re-writing drivers.

Currently, in a non-I₂O scenario, a hardware vendor has to write, integrate, test, and distribute a device driver for each OS and OS revision, each new controller board, and sometimes revisions of the controller. I₂O's split-driver model can potentially eliminate all that busy-work. With I₂O, an OS vendor, such as I₂O SIG member Microsoft, Novell, or SCO, writes an OS-specific module (OSM) for each class of device supported.

Then, companies making devices such

Bug of the Month

Your CPU Could Be Turned Against You



The recently discovered "FO bug" causes Pentium and Pentium with MMX-based systems to crash when a few lines of innocent-looking machine code—FO OF C7 C8—are sent to the CPU. It's unlikely for this code to appear in any commercial software because it doesn't convey a useful executable command. However, it offers hackers a new mechanism with which to launch malicious programs against systems and servers. This bug can occur regardless of what OS a system is running.

The illegal instruction is a 64-bit value that the processor tries to stuff into a 32-bit register. When a register is used as a destination, a processor normally stops such an instruction, signals an error, and prompts an error handler in software. According to Manu Vara, spokesman for Intel, "Basically, in

this case the problem is that this code sequence doesn't raise a flag that something's wrong." A crash occurs if the instruction is locked, which means it gets completed without interruption, the invalid register is used, and the CPU hangs. On single-user systems, this is probably not a significant threat. But on servers executing uploaded CGI programs, this could be a serious security hole.

Intel has posted information on its Web site (<http://support.intel.com/support>) about how OS vendors can fix this problem. These workarounds generate a page fault when the invalid exception occurs, avoiding the bus-lock condition and allowing the processor to execute the error handler.

As this article went to press, all the major commercial OS vendors had pledged to work with Intel on creating fixes, but they hadn't yet made their implementations available for their customers. However, a patch for Linux-based systems is already available at <ftp://ftp.kernel.org/pub/linux/kernel/>.

—Jason K. Krause

Send yours to jason.krause@byte.com!

as SCSI adapters, hard drives, and network interface cards (NICs) write one driver that works with any I₂O-compliant OS that supports that class of device. "We would rather see innovation in other areas than have to use programmers'



The new Symbios I₂O adapter supports Fibre Channel with faster 64-bit PCI.

time to write and rewrite drivers for different OSes," says Tamar Newberger, director of product management for UnixWare 7 at SCO.

Proponents say that I₂O, by freeing vendors from the chore of writing and rewriting their drivers, could result in a more horizontal PC industry, where every layer has competition. Vendors would be able to concentrate on writing the best driver or the best RAID software.

The latter is exactly what Mylex hopes to do with the I₂O RAID software it plans to release in the first quarter of this year. "Thanks to the modularity of I₂O, our RAID software doesn't have to be intertwined with the SCSI chip," says Doug Fields, senior product-marketing manager for Mylex. "The software does not have to know the details of the hardware, so you can use it with a variety of SCSI chips." And, by taking advantage of the i960, Mylex's RAID software can deliver better performance than a software-only solution.

Vendors caution that I₂O will not eliminate the need to write native device drivers, as I₂O is not supported in Win 95, nor will it be supported in Win 98. In addition, due to the enterprise nature of I₂O, software programs will require extensive testing before they are released, which could slow products' commercial arrival.

Meanwhile, I₂O members are discussing adding even more features to future versions of I₂O that will make it more robust. These features include support for peer-to-peer (where a NIC gets a file from a Web server's hard drive with minimal interruption to the CPU), Fibre Channel, clustering, ATM, WANs, and the hot replacement of peripherals. —D.A.

From jet planes to Chunnel trains, QNX goes the distance: testing turbines, loading cargo, even controlling air traffic.

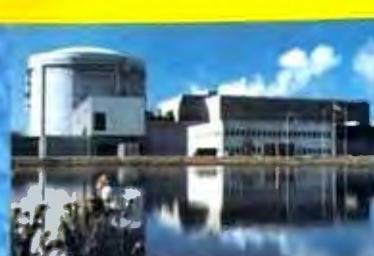
QNX helps healthcare applications run faster, and cost less, thanks to its executive-class speed and full x86 support.

Using a QNX-based vision system, shuttle astronauts stay focused on important things. Like launching satellites.

QNX serves up reliable service at the point of sale, whether it's handling fast-food orders or checking credit cards.



The QNX realtime operating system is found in these worldwide locations



With its tiny, full-featured Internet suite, QNX helps web-transaction appliances do big business.

From traffic control to process control, QNX drives thousands of mission-critical applications nonstop, 24 hours a day.

When safety is measured in microseconds, nuclear power stations count on QNX: it's a *real* realtime OS.

Thanks to QNX, the web is coming to your living room faster than you can say "URL."

So many applications. So many demands. How does QNX do it?

Start with rock-solid OS technology field-tested for over 15 years. Add in innovative products like the award-winning Photon microGUI®, QNX's embeddable windowing system. Provide a rich, robust toolset so developers hit the ground running. And keep the memory footprint exceptionally small so runtime costs stay exceptionally low.

Most important, make it all fully scalable. That way, developers can deliver everything from web phones to factory-wide control systems—using a single OS.



► *The Leading Realtime OS for PCs* ►

www.qnx.com

call 800 676-0566 ext. 1061

Available Now:
internet toolkit
embeddable GUI & browser
POSIX & Win32 APIs
embedded filesystems
memory protection
fault-tolerant networking
distributed processing
multilingual support
unrivalled x86 support
embedded OEM pricing

USB Products Arrive in Force

Months after the first PCs with universal serial bus (USB) ports started shipping, peripherals for the low-to-mid-speed peripheral-connection bus are finally becoming widely avail-



Central Data's new USB port server brings USB to existing serial devices.

able. At the same time, vendors are developing products and solutions that allow older PCs and peripherals to plug into the USB environment.

A variety of USB products—ranging from keyboards, joysticks, and mice to USB ports, videoconferencing cameras, monitors, and other peripherals—were shipping or expected to begin shipping by the end of 1997. Some of these products include new USB speakers from Altec Lansing; new videoconferencing cameras, including Kodak's DVC300 (about \$199); Xirlink's \$199 Video

Phone; and Connectix's QuickCam. Also available for USB are monitors (including flat-panel displays) from Compaq, Mitsubishi, Samsung, and others.

USB enables you to connect as many as 127 USB devices to your system; its total bandwidth of 12 Mbps is sufficient for low- to medium-speed peripherals, such as keyboards, mice, joysticks, scanners, cameras, phones, monitors, and so on. The technology allows you to plug and unplug devices to and from a system, and it will eventually eliminate the need to have multiple parallel and serial ports coming out of the back of your PC.

Other benefits of USB vary, depending on the product. For example, Xirlink officials say the company's Video Phone camera can deliver improved frame rates, not only because of its onboard video-compression chip but because one mode of USB guarantees delivery for time-sensitive applications, such as videoconferencing.

Another benefit: With monitors such as Samsung's SyncMaster 700Up 17-inch CRT (with 15.7 inches of viewable area, \$1019), there's no need to twiddle knobs to adjust the image; instead, you do all the necessary adjustments via the mouse or the keyboard. The monitor also has three powered USB ports. This lets the monitor act as a hub for other USB de-

vices without requiring each device to have a separate power cord.

Expect to see USB keyboards coming out with on-board USB ports, too, although many keyboard makers are waiting for less-expensive single-chip solutions (e.g., USB controller and hub chips combined) to arrive from the likes of Intel and Cypress Semiconductor. USB game devices, such as Alps's forthcoming GamePad, which supports a wide variety of PC games, will benefit from USB's support for multiplayer participation.

PC telephony can also benefit from USB, says Bill Beck, head of the Mitel Personal Assistant Program at Mitel (Kanata, Ontario, Canada), which plans to release two new USB-enabled PC



More products are available that plug into USB.

phones in the second quarter of this year. Mitel's single- and dual-line phones will join the company's already-available "USB-ready" Personal Assistant product, which adds computer telephony to

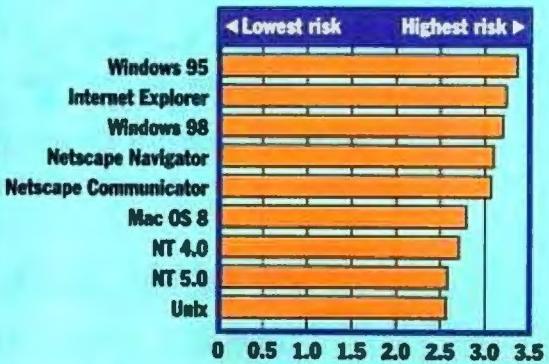
Survey

Windows 95 Ranks Low in Security

Windows 95 is a popular OS, but users don't rate it as highly as other OSes when it comes to security. According to a recent survey performed by BYTE Research, users ranked Win 95 as the OS or application with the highest security risk.

Due to the security holes in Win 95, Netscape Navigator, and Internet Explorer that have been documented and publicized over the past couple of years, it's not surprising that those products were rated as high security threats. What is somewhat surprising is that Win 98—the next version of Windows—was also deemed a relatively high security risk. Win 98 will have new features, such as security zones, that let IS managers or users set different default security policies for different classes of sites (e.g., intranet, trusted Web sites, Internet, and restricted Web sites). But respondents are either unimpressed with or uninformed about those features. Unix was deemed as the lowest security threat, although NT 5.0 was a very close second.

What App/OS Is the Highest Security Threat?



"My business can't stop when the power does..."

Back-UPS® Office's instant battery back-up can keep you up and running even when the power goes down.

only
\$125
list price

... I rely on
Back-UPS® Office™ from APC.



"I've got Back-UPS® Office from American Power Conversion. Back-UPS Office combines world class surge protection, a \$25,000 equipment protection guarantee* and instant, uninterrupted battery back-up power.

So when the power goes out, and it will.... I have plenty of time to save what I am working on and shut down safely.

Plus, I am protected from surge damage, keyboard lock-ups, data loss



Look for APC power protection products - starting at \$24.95

MICRO CENTER

COMPUSA

Insight
800-859-5614

APC's Back-UPS Office is available at:
MicroWarehouse
800-328-2241

EGGHEAD

GLOBAL
COMPUTER SUPPLIES
800-845-6225

BEST BUY

OfficeMax

APC
888-289-APCC x8329
Fax: (401) 788-2787
www.apcc.com

A2-C2

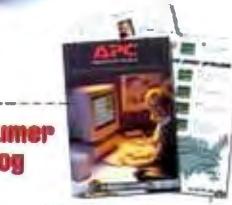
*©1998 APC. All Trademarks are the property of their owners. *See policy for details. BF20EF

800/347-FAXX PowerFax

E-mail: apco@apcc.com

132 Fairgrounds Road West Kingston, RI 02892 USA

APC has won more awards for reliability than all other UPS vendors combined.



FREE Consumer Catalog

YES! I'd like to receive my FREE catalog.

NO, I'm not interested at this time but please add me to your quarterly newsletter mailing list.

Name: _____

Title: _____

Company: _____

Address: _____

City/Town: _____

State: _____ Zip: _____ Country: _____

Phone: _____ Fax: _____

Brand of UPS used? _____

Brand of PCs used? _____

Brand of Servers used? _____



CMD's PCI-to-USB CSA-6700 card lets new USB devices work with older PCs.

your PC. "With USB, you can open multiple virtual channels into the PC," Beck says. This means that if you have dual-line support in your telephony-enabled PC, USB's bandwidth will let two people leave separate voice messages simultaneously, instead of one having to wait until the other is finished. USB, combined with improved network support for voice traffic, will also improve the quality of voice-over-IP applications.

But several caveats exist with USB. For one, the version of Windows that you use might not support USB. USB currently works only with the newer version of Windows 95, called OSR 2.1, that started shipping on new PCs early in 1997. If you're uncertain whether your version of Win 95 supports USB, go to the System Properties menu in the Control Panel to check the version of Win 95 that's installed on your system. If you have version 4.00950B or later, then your machine is USB ready.

Furthermore, if it's not relatively new, your PC might not have USB ports. And what about your old peripherals? Luckily, several vendors provide solutions for bringing older equipment up to speed with USB.

One such company is CMD Technology (Irvine, CA). Its CSA-6700 PCI-to-USB controller board lets peripheral vendors bundle a new USB device with a PCI card that adds two USB ports. The company is also providing vendors with a device-driver kit for the board that lets vendors write a driver that will work with older versions of Windows 3.x and 95, as well as other OSes.

Another company providing legacy support is Central Data (Champaign, IL), with its USB Port Server. This product

lets existing serial devices, such as printers and modems, connect to USB. Why would you want to do that? One reason is interrupts, which can become scarce on a PC because they're needed by sound cards, modems, Ethernet controllers, and other devices. Connecting four serial devices to a USB hub takes only one interrupt in your PC, according to Mark

Decker, a spokesman for Central Data. Another product, from Northstar Systems (Rancho Cucamonga, CA), lets you connect parallel devices to USB ports.

Some vendors will delay releasing USB products to the retail channel until Win 98, which will have full support for USB devices, ships. But for folks with USB today, products are here.

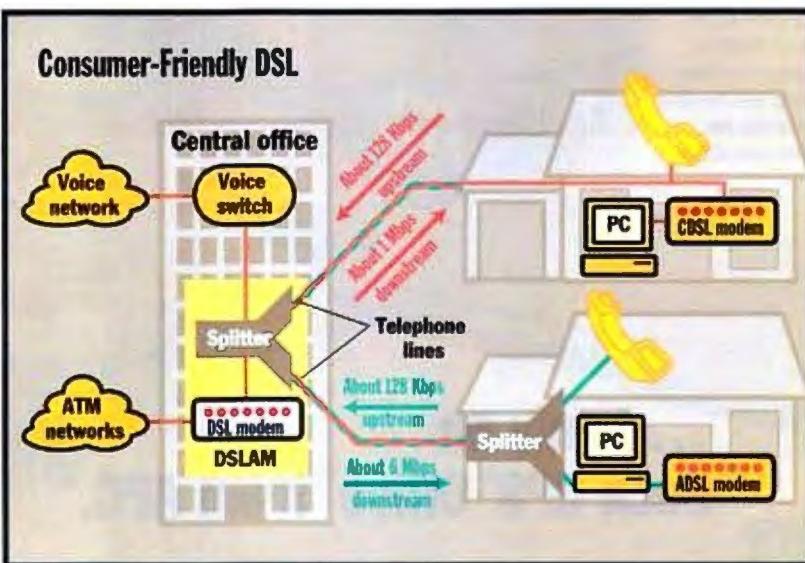
-D.A.

DSL Gets Consumer-Friendly

An emerging new version of the digital subscriber line (DSL) technology promises to deliver faster Web access in a package that's easy for con-

to the provider attempting to roll out DSL service.

The "lighter" version of DSL eliminates the need for a splitter by relying



A future version of DSL, without the splitter, could be easier to roll out to end users.

sumers and service providers alike to implement. But, as usual, standards are an issue. Whether it's Rockwell's CDSL (the C stands for consumer), Aware's DSL Lite, or another implementation of the technology, the basic idea is the same: Make DSL available in a package that doesn't require a splitter at the customer's house or work site.

With full-rate ADSL (the A stands for asymmetric), a splitter is required to prevent interference between the phone service and the DSL service on the same copper line. That means someone from the DSL service provider needs to travel to a customer's site to install the splitter equipment, which increases the cost

on signal-processing techniques to filter out interference. Another benefit: The light version of DSL could be implemented in a software-only solution on a Pentium-based or faster PC, or in a modem that end users can buy through normal retail channels. Dual-mode modems could even support DSL, light and regular 33.3- or 56-Kbps analog connections. Such modems would get DSL service providers out of the business of supplying—and supporting—their end users' access equipment.

One caveat with these lighter DSL implementations is slower connections—about 1 Mbps downstream to the customer, compared to about 6 Mbps with

CDW

is more than
just a
great price...
We're great
service too!

IBM PC 300XL

IBM
Business Partner



- 233MHz Intel Pentium® II processor
- 32MB KDD RAM standard
- 2.5GB KIDE hard drive ► 1BX Max CD-ROM drive

\$1699.75
CDW 96314

Deskpro 2000

COMPAQ

- Model 5200X/2100
► 200MHz Intel Pentium® processor with MMX™ technology ► 10MB RAM standard
► 2.1GB hard drive



\$969.89
CDW 92945

PERIPHERALS

Networking

3Com

- 3C509B-TPO EtherLink III 10BT ISA ... \$6.99
3C509B-TPC EtherLink III coax ISA ... \$6.95
3C509B-COMBO EtherLink III combo ISA ... \$6.95
3C509B-TP EtherLink III LAN PC Card 10BT ... \$19.68
3C662D-TP EtherLink III 326 PC Card 10BT ... \$59.25
3C905 TX Fast EtherLine X2 10/100 PCI ... \$8.46
3C900-TPO EtherLink XL 10BT PCI ... \$9.32
3C900-COMBO Ethernet X2 PCI combo ... \$19.44
Counter 56K modem x2 internal ... \$29.99
Counter 56K modem x2 external ... \$24.71
Impact 10 ISDN modem external ... \$9.99
OfficeConnect 4-port hub ... \$5.74
OfficeConnect 8-port hub ... \$7.17
SuperStack II Hub 12-port 10BT ... \$49.49
SuperStack II Hub 24-port 10BT ... \$69.58

LINKSYS

- Combo Ether16 LAN card ... \$4.31
Combo Ether-PCI LAN card ... \$4.94
Combo PC-Ethernet card 10BT ... \$6.37
10BT 5-port工作组 hub ... \$4.24
EtherFast 10/100 LAN PC Card ... \$15.58
EtherFast 2-port 10/100 switch ... \$64.43
StackPro 100 8-port 100BTX hub ... \$44.00
StackPro 100 10-port 100BTX hub ... \$69.18

NETGEAR

- 10/100 Fast Ethernet PCI adapter ... \$49.98
EN108 4-port 10BT 10Mbps Ethernet hub ... \$6.29
EN108 8-port 10BT simila... Ethernet hub ... \$7.27
FE104 4-port 10BT Fast Ethernet hub ... \$18.02
FE108 8-port 10BT Fast Ethernet hub ... \$18.87

SMC

- EtherEZ 10BT ISA ... \$6.99
EtherEZ ST 10BT hub ... \$1.65
EtherEZ 16TC 10BT hub ... \$64.12
EtherPower 9 10/100 PCI ... \$6.45
EtherPower 10/100 Card Bus PC Card ... \$68.24
TigerStack 12-port TA hub ... \$17.18
EZ Switch 8-2 10/100BT ... \$67.79

Data Storage

iomega

- Zip drive 100MB parallel ... \$19.95
Zip drive 100MB external SCSI-2 ... \$19.95
Jaz drive 1GB internal SCSI-2 ... \$19.95
Jaz drive 1GB external SCSI-2 ... \$19.95
Disk drive 2GB internal ... \$19.95
Disk drive 2GB external ... \$19.95
Disk Cache Card ... \$19.95
Disk 3200MB Travan internal ... \$149.95
Disk Max up to 7GB internal ... \$199.95
Disk Max up to ...
7GB external ... \$199.95
Disk Max Professional up to 7GB internal ... \$199.95
Disk Max Professional up to 7GB external ... \$299.95

Quantum

- Freiball ST 2 108 Ultra ATA ... \$199.95
Freiball ST 3 2GB Ultra ATA ... \$218.24
Freiball ST 4 3GB Ultra ATA ... \$299.95
Freiball ST 8 5GB Ultra ATA ... \$367.87

Input Devices

- Abus GlidePoint Win95 keyboard/trackpad ... \$9.27
Abus GlidePoint Windows 95 keyboard ... \$9.10
Convergent Color QuickCam V2.0 ... \$18.62
Epson PhotoPC 800 XGA ... \$79.00



800-959-4239

Astra 1200S

UMAX

- Resolution: 600 x 1200 dpi optical; 1600 dpi interpolated
- 30-bit color
- 10-bit black and white & 8.5" x 14" scan area ► SCSI-2 interface
- Includes: Adobe Photoshop, Presto!, PageManager with OCR, UMAX Copy Utility and VistaScan



\$239.20
CDW 89605

Megahertz XJ1560



- Built-in X-JACK connector saves you cable-carrying hassles ► Smart Battery Saver allows notebooks to work longer between battery charges
- Digital Line Guard protects modem from high-voltage digital/PBX lines. Intelligent Auto Install guides you through auto installation in a matter of minutes

\$239.00
CDW 87280

Input Devices

- Epson ActionScanning System II ... \$199.34
Epson Expression 636 Exact scanner ... \$79.00
Epson Expression 836XL scanner ... \$249.00
Hewlett Packard ScanJet 4s ... \$199.64
Hewlett Packard ScanJet Sp ... \$297.00
Hewlett Packard ScanJet 6100cse ... \$79.00
Kensington Mouse-in-a-Box ... \$7.29
Kensington Expert Mouse V5.0 PS/2 ... \$9.83
Kensington Opti ... \$49.00
Kodak DC50 Zoom Digital Camera ... \$48.00
Kodak DC120 Zoom Digital Camera ... \$79.00
Logitech MouseMan for notebooks ... \$47.07
Logitech Cyberline II game controller ... \$88.30
Logitech PageScan Color Parallel ... \$99.95
Logitech FreeScan for Windows 95 ... \$267.16
Microtek Color PageWiz compact scanner ... \$159.00
Microtek ScanMaster E3 color flatbed ... \$145.34
Microtek ScanMaster E6 std color flatbed ... \$204.34
UMAX Astro 600P scanner ... \$149.95
UMAX Astro 600S scanner ... \$178.84
UMAX Astro 1200S scanner w/PhotoDeluxe ... \$239.20
Visioneer PaperPort mx scanner ... \$139.94
Visioneer PaperPort Strobe scanner ... \$249.99

Modems

3Com

- | | |
|------------------------------------|--------------|
| Wircocom V 34.33 KX internal w/txs | ... \$75.00 |
| V 34.33 KX internal w/txs | ... \$109.60 |
| V 34.33 KX external w/txs | ... \$137.50 |
| Voice V 34.33 KX internal w/txs | ... \$139.95 |
| Voice V 34.33 KX external w/txs | ... \$159.50 |
| 56K x2 internal | ... \$197.95 |
| 56K x2 external | ... \$217.90 |
| 56K 1/2 Voice internal | ... \$217.95 |
| 56K 1/2 Voice external | ... \$237.90 |
| 56K Wx-modem | ... \$177.95 |
| ISDN 128K terminal adapter | ... \$179.50 |

ZYXEL

- | | |
|------------------------------------|--------------|
| V.34 Plus 33.6K fax/modem internal | ... \$68.66 |
| V.34 Plus 33.6K fax/modem external | ... \$88.51 |
| 56K internal | ... \$109.52 |
| 56K external | ... \$137.50 |

Printers

EPSON

- | | |
|-------------------|---------------|
| Stylus Color 400 | ... \$194.00 |
| Stylus Color 600 | ... \$249.00 |
| Stylus Color 800 | ... \$299.00 |
| Stylus Color 1520 | ... \$399.00 |
| Stylus Color 3000 | ... \$1599.00 |
| Stylus Photo | ... \$289.00 |

HP

- | | |
|---|---------------|
| HP ColorJet 340 portable inkjet printer | ... \$296.01 |
| HP ColorJet 417C color printer | ... \$199.00 |
| HP DeskJet 894C color printer | ... \$299.00 |
| HP DeskJet 722C color printer | ... \$299.00 |
| HP DeskJet 820Cee color printer | ... \$249.00 |
| HP DeskJet 1000Cee color printer | ... \$199.00 |
| HP LaserJet 5Si printer | ... \$2449.95 |
| HP LaserJet 6Si printer | ... \$2449.95 |
| HP LaserJet 6MP printer | ... \$879.95 |
| HP LaserJet 8Pse printer | ... \$799.00 |
| HP LaserJet 4000n printer | ... \$149.00 |

LEXMARK

- | | |
|-----------------------|---------------|
| Color JetPrinter 1000 | ... \$129.81 |
| Color JetPrinter 3000 | ... \$199.02 |
| Color JetPrinter 7000 | ... \$344.32 |
| Oztra E+ | ... \$166.71 |
| Oztra S 1250 | ... \$99.90 |
| Oztra S 1650 | ... \$107.42 |
| Oztra S 2450 | ... \$2189.10 |
| Oztra SC 1275 | ... \$1299.23 |

OKIDATA

- | | |
|-------------|--------------|
| OkiPage 4w | ... \$199.00 |
| OkiPage 6e | ... \$259.00 |
| OkiPage 16n | ... \$699.00 |

**Hardware,
software &
peripherals at
discount
prices!**

Modems

3Com

- 56K x2 internal ... \$230.39
56K x2 external ... \$274.71

Modem ISDN V.34 fax/modem external ... \$279.45

Hayes

- | | |
|----------------------------------|--------------|
| ACCURA 56K internal | ... \$129.93 |
| ACCURA 56K external | ... \$147.95 |
| ACCURA 56K speakerphone internal | ... \$166.71 |
| ACCURA 56K speakerphone external | ... \$179.04 |
| OPTIMA 56K internal | ... \$274.22 |
| OPTIMA 56K external | ... \$280.59 |
| ACCURA ISDN | ... \$258.39 |

MOTOROLA

- | | |
|-------------------------|--------------|
| ModemSURFR 56K internal | ... \$49.50 |
| ModemSURFR 56K external | ... \$109.95 |
| VoiceSURFR 56K internal | ... \$98.86 |
| VoiceSURFR 56K external | ... \$110.67 |

**Call
today!**

for a
FREE catalog.



Professional V5.0

For Windows 95 and NT Workstation



- More than 300 new network shapes
- UML Wizard and shapes
- Object role modeling shapes
- Microsoft repository support
- Updated web diagramming wizard



NEW

\$296.29
CDW 9064

SOFTWARE

Adobe Acrobat V3.0 1 WIN95/NT CD	178.42
Illustrator V7.0 comp upg	268.60
Illustrator V7.0 upg WIN95/NT CD	110.30
Illustrator V7.0	268.60
WAction Pack WIN95/NT CD	346.32
PageMaker V6.5 upg WIN95/NT CD	89.87
PageMaker V6.5	268.60
WAction Pack WIN95/NT CD	319.23
PageMill V2.0 WIN95/NT CD	83.74
Photoshop V4.0 upg WIN95/NT CD	159.58
Photoshop V4.0	268.60
WAction Pack WIN95 CD	519.88
Premiere V4.2 WIN95 CD	487.91
Type Manager Deluxe V4.0 WIN95 CD	82.98
Borland	
Borland Delphi Pro V3.0 comp upg WIN95	249.80
Borland JBuilder Professional upg WIN95/NT CD	259.87
Borland JBuilder Professional WIN95/NT CD	518.00
Borland JBuilder Standard WIN95/NT CD	80.45
Claris	
Claris FileMaker Pro V4.0 upg WIN95/NT CD	44.45
Claris Works Office V5.0 WIN95/NT	44.41
Claris Works V5.0 upg WIN95/NT	43.92
Corel	
WordPerfect Suite 8 Pro upg WIN95/NT CD	216.78
WordPerfect Suite 8 Pro WIN95/NT CD	335.43
WordPerfect Suite 8 upg WIN95/NT CD	129.87
WordPerfect Suite 8 WIN95/NT CD	379.78
CORELDRAW 8 WIN95/NT CD	426.87
Delorme	
AAA Map in Go DVD WIN95/NT DVD	72.58
Street Atlas USA V5.0 WIN95/NT CD	38.24
Tripathy/Street Atlas USA VS 0 WIN95/NT	130.53
Extensis	
Intelligence V3.0 universal CD	93.99
PhotoTools V2.0 WIN95/NT	123.98
Portfolio V3.0 universal CD	91.99
Inbut	
QuickBooks V5.0 WIN95	34.84
Kurzweil	
VOICE Plus V2.5 WIN95 CD	89.84
Lotus	
1-2-3! WIN95/NT CD	294.78
Approach97 WIN95/NT CO	83.03
cMail 8.0 single WIN95/NT	129.72
Organizer97 GS WIN95/NT CD	71.92
ScreenCam97 WIN95	89.16
SmartSuite97 upg WIN95/NT CD	138.29
SmartSuite97 WIN95/NT CD	379.10
Word Pro97 WIN95/NT CD	82.73
Macromedia	
Director 6 Multimedia Studio upg WIN95/NT CO	479.57
Director 6 Multimedia Studio WIN95/NT CD	919.24
Director 6 upg WIN95/NT CO	345.35
Flash 2 WIN95/NT CO	387.39
MathSoft	
Mathcad 7 Professional WIN95/NT CD	349.32
Mathcad 7 Standard WIN95/NT CD	90.31
McAfee	
ScreenScan WIN95	26.38
VirusScan Deluxe V3.0 WIN95/NT/DOCS	84.90
VirusScan Security Suite WIN95/NT	74.33
VirusScan V3.0 WIN95/NT/DOCS/CD	85.34
WebScan95 WIN95/NT CD	31.08
MetaCreations	
Kale Photo Scan WIN95/NT CD	41.91
Kale Power GO! WIN95/NT	49.95
Kale Power Tools V3.0 WIN95/NT	129.00
Ray Dream Studio 5 upg WIN95/NT CO	89.09
Ray Dream Studio 5 WIN95/NT CD	250.00
Microsoft	
Access 97 upg WIN95/NT CD	81.86
Access 97 WIN95/NT CO	299.03
Bookshelf 88 WIN95/NT CD	43.73
Encarta 98 Encyclopedia WIN95/NT CO	43.38
Encarta Encyclopedia 98 Deluxe CD	79.95
Encarta Reference Suite 98 WIN95/NT CO	98.95
Excel 97 upg WIN95/NT CO	93.96
Excel 97 WIN95/NT CD	200.33
Expedia Streets 98 Deut WIN95/NT CO	89.73
Expedia Streets 98 Plus	43.73
Fight Simulator 98 WIN95/NT CO	49.50
FrontPage 98 ver 9 WIN95/NT CO	48.96
FrontPage 98 WIN95/NT CO	136.00
Greetings Workshop V2.0 WIN95 CO	26.69

19" color monitor

ViewSonic

Model G790



NEW
\$865.87
CDW 90612

Outlook 97

Microsoft

For Windows 95 and NT Workstation

- Navigate through your Outlook modules, Office documents, and even access your favorite Internet sites from the Outlook bar.
- Preview the first three lines of e-mail messages with AutoPreview for fast prioritizing and decision making.
- View your information by table, calendar, card, timeline or icon, or customize a view.

NEW
\$93.96
CDW 81964

Photoshop V4.0.1

For Windows V3.1, 95, and NT

- Experiment with color correction and effects with Adjustment Layers
- Scale, rotate, move and add perspective to selections in a single step.
- Includes 45 new special effects filters, a new multicolor Gradient tool and an enhanced interface that improves workflow.

NEW
\$519.88
CDW 90645

56K Communicator

Simple TECHNOLOGY

- Supports K56flex technology.
- Connects at highest speed available: 56K, 33.6K or 28.8K bps.
- SimpleJack in-line RJ-11 telephone connector.
- 14,400 bps fax.



Holiday Bundle

SYMANTEC:

- Norton Utilities V3.0 for Windows 95
- Norton AntiVirus V4.0 for Windows 95, 98, NT and DOS
- Norton Uninstall Deluxe for Windows 95 and NT

NEW



All 3 for just
\$88.00
CDW 90645

19" color monitor

IBM ThinkPad 380ED

IBM Business Partner



NEW
\$2339.26
CDW 94542

Model DJ800

MAG

\$50 REBATE with computer purchase

- 19" high contrast CRT.
- 18" viewable image size.
- 0.26mm dot pitch.
- Maximum resolution: 1600 x 1200 at 60Hz.

* \$50 mail-in rebate is valid only on purchases made from 11/17/97 to 12/26/97 of CDW 93702 and computer systems purchased from CDW white supplies list.



NEW
\$789.39
CDW 93702

www.cdw.com

everyday Giveaway
Check out our website for everyday giveaways!
cdw.com
Click here to enter.
Special entries every day
through December 26, 1997

BUY WITH CONFIDENCE
CDW IS A NASDAQ TRADED COMPANY
Stock Symbol: CDW.CD O & P NMS S&P 500



Card and charge are not submitted until time of shipment.

For your protection, we ship only to your credit card's verified billing address. Freight is calculated at the carrier's actual freight charge plus insurance and packaging materials. The cost of insurance is 1.35% (0.025) of the order total. Packaging materials will not exceed \$4.00 per single package shipped or \$6.30 for multi-package shipments. Before returning any product, you must obtain an RMA number. Non-defective returns are subject to a restocking fee. Software, chips and other electronic components are not returnable after 10 business days from shipping when packed by original choice. All pricing subject to change for price protection and others. CDW reserves the right to make adjustments due to changing market conditions. Products/offerings and manufacturer price changes, errors or omissions are other circumstances. All trademarks and registered trademarks are the sole property of their respective owners.

CDW carries more than 30,000 products!

CDW DIRECTORY

PC sales	800-959-4239
Mac sales	800-959-4239
Corporate sales	800-959-4239
Corporate software sales	800-294-2229
Government and Education sales	800-613-4239
Network sales	800-613-4239

CDW TELEPHONE HOURS

Sales
Monday-Friday 7 a.m.-9 p.m. CT
Saturday 9 a.m.-5 p.m. CT
Tech Support for Customers
Monday-Friday 7 a.m.-9 p.m. CT
Saturday 9 a.m.-5 p.m. CT



COMPUTER DISCOUNT WAREHOUSE

The right price.
The right advice.

Call
800-294-4239
for your
volume
software
licensing
needs.

800-959-4239

Book Reviews

A Computer to Love

Imagine you're nervous about an upcoming presentation. Your computer senses your fast heartbeat, the sweat on your palms, and your halting speech. It scans your schedule and deduces the cause of your concern. It then calls up positive e-mail that you received after your last presentation and offers helpful pointers for delivering a relaxed, effective speech. Sensing that your confidence is growing, the computer loads up the presentation you've been preparing, suggests an opening joke for breaking the ice, and asks if you'd like to practice. You watch your image on the screen as you deliver the presentation, also noting the feedback about your pacing, intonation, speech clarity, and physical responses. Your computer laughs heartily at your opening joke and responds enthusiastically to your best points. You thank your computer for the help.

As we embrace the idea of personal assistants, intelligent agents, and computers that understand our needs, work styles, and preferences, we must consider instilling computers with emotional intelligence. As Rosalind Picard points out in her book *Affective Computing*, although we're conditioned to view emotions as a hindrance to clear reasoning and intelligent judgments, research supports the importance of emotions in critical thinking. Computers are little more than savants, and yet we expect them to behave like human assistants. A truly personal, interactive system must learn to associate relevance and context to the facts it holds and to make judgments based on experience and intuition.

The first part of the book covers current research on human emotion, delving into the mystery of what makes up emotions and how to recognize, test, and differentiate among a range of emotional states. Picard makes a convincing argument about the role of emotions in intelligence and suggests some compelling applications, such as computer interfaces, tutorials, and personal data assistants. Correctly developed and applied, emotions could enrich the computing experience and advance it to new levels of utility.

Of course, human emotion, especially in intricate areas such as creativity, is not well understood. Building emotions into computers



can seem like a daunting challenge. I certainly sensed the forbidding complexity of the problem as I read the book. The most encouraging areas of research, at least in the near term, involve emotional recognition and imitation. In the aforementioned presentation scenario, a truly emotive computer would not be required. The system would need only to infer a likely emotional state by monitoring your physical responses and then react in an emotionally supportive way.

Sensors in a computer could track discrete signals, such as electromyograph (EMG) waves, blood-volume pressure, galvanic skin response, and respiration, to infer emotional states. The next step is to map emotional patterns to appropriate reactions by the computer.

Researchers are applying a variety of theories about human emotions to computer architectures. Picard depicts many models in the book, "deliberately not trying to establish one model or one theory of emotion." Again, it's the nebulous nature of emotion itself that constricts her; after all, there is not "sufficient understanding of human emotions to justify a comprehensive model at the level needed for computer implementation."

This book works best as a solid framework for ongoing research and development. Picard offers criteria for quantifying emotional intelligence, for verifying its effectiveness in computers, for recognizing the properties of emotional behavior and implementing appropriate computer responses, and for characterizing affective patterns and recognizing them algorithmically. She also lays the important groundwork for building the models and software architectures of the future.

I might only suggest that Picard should have used fewer references to the homicidal HAL from *2001: A Space Odyssey*. Every time I launch my Web agent, I keep hearing HAL's ominous echo: "I'm afraid, I'm afraid, I'm afraid...."

Stanford Diehl is a frequent contributor to BYTE and former director of BYTE reviews. You can reach him at Sdiehl@nebs.com.

Affective Computing by Rosalind Picard; The MIT Press, 1997; 275 pages; ISBN 0-262-16170-2; \$27.50 (cloth)

ADSL. But with more-capable digital signal processors (DSPs) or, in the case of a software-only implementation, faster CPUs, the speed of DSL light could improve. Even so, this version of DSL is faster than analog modems and ISDN, and it provides an easy upward migration path to full-rate ADSL, provided that the customer's and central office's equipment are based on the same standard.

Another caveat is the question of standards. Aware and other companies base their line-encoding schemes on the discrete multitone (DMT) standard, but Rockwell says its CDSL scheme is based on a proprietary line-encoding standard.

In addition, vendors worry that if the International Telecommunications Union (ITU) group responsible for setting the new standard for this brand of DSL adopts something other than DMT, it will hinder acceptance. "If the ITU chooses something that's not DMT, that could result in years of work getting delayed," says Greg Whelan, director of business development at Aware. If this new DSL is based on DMT, that would provide an easy migration path to faster DSL speeds, DMT proponents say.

Whelan comments that adding the proper equipment for DSL at each central-office site is a big enough commit-

ment for telephone companies and that it's unlikely the phone companies would want to support two standards: DMT and something else. (Rockwell officials say that although their initial proposal to the ITU is not based on DMT, they will adopt whatever the standard is; DMT proponents will lobby to ensure that a DSL-light standard is based on DMT).

When such modems will appear is currently unclear. Rockwell and Toronto-based Northern Telecom recently announced that they will offer a CDSL modem for about \$200 in the second half of this year, but other vendors, such as Aware, could offer them sooner. —D.A.

You've Heard The Big Dogs Bark, [Arf]



Illustration by SPROCKET • www.sprocket3d.com

Check Out Tri-Star's **BYTE**, **[Woof!]**

Tri-Star Computer ran with the big dogs at COMDEX Fall '97 and won. Based on power and performance at a competitive price, *BYTE* magazine named our StarStation SXE workstation Best of Show in the Best Desktop System category.

BYTE evaluated dozens of systems demonstrated at COMDEX. But Tri-Star nosed out the top pedigrees, including finalists IBM and Gateway 2000.

So if you're looking for the most comprehensive lineup of high-performance NT workstations, don't chase your tail. Call the leader of the pack — Tri-Star Computer — for a custom quote today.

Enter HotBYTES No. 104 at
<http://www.byte.com/hotbytes/>

(800) 800-7668 www.tristar.com



Blasts from the Past

Years ago in BYTE

5

Prices have dropped by a few thousand dollars since we wrote about the first "affordable" CD Recordable (CD-R) drives, which sold, with recording software, for \$8995 and up. Other topics covered in this issue: Lotus Improv; interactive TV; Sun-Select's WABI technology, for running Windows applications on Unix; fax servers; AT&T's Hobbit; and the EO personal communications systems.



Years ago in BYTE

10

BYTE reviewed seven memory boards for IBM's new Micro Channel bus. Also reviewed: Word 4.0 for MS-DOS; Agenda, a free-form database manager from Lotus; and HP's Portable Vectra (weight, 16.6 pounds; price, \$2495, plus \$450 for the optional 1200-bps modem).

Years ago in BYTE

15

Apple's Lisa computer received a complimentary write-up, but BYTE author Gregg Williams voiced concern over the system's \$9995 price tag, saying "...most people would be incredibly interested in a similar but less expensive machine." The first Mac made its public debut about a year later.

Years ago in BYTE

20

A look at stepper motors, musings on Boolean algebra, and the second in a series of articles about how the brain works (the brain is a great deal more mysterious than a computer) were just some of the stories included in this issue.

Unified Software Building Blocks

Rational Software's Jerry Rudisin discusses the present and future of component-based development.



BYTE: How are components changing, and how are they changing the way that software is developed?

Rudisin: Component-based development is causing a sea change in the way software is developed. Industry analysts project that by 1999, components on Unix and Windows, and with a wide range of implementation technologies, will become the standard way of thinking about building software.

Software today is like hardware was 30 years ago. Back then, transistors were a form of component, but they were very limited and simple. You could build small-scale electronic systems, but [the process] wasn't scalable, and it was primitive.

Integrated circuits came along, then the CPU. These more advanced technologies were built on transistors. The level of abstraction and power increased substantially, along with ease of use. There's a strong analogy between what happened in hardware and what is happening in software. Components build upon the object building block; they tend to go beyond individual objects. A whole billing subsystem for a cell-phone company, which could have hundreds of separate objects in it, can be a component. Modules that sit on top of a core database are another example of components.

What's happening now is that components are getting standardized. CORBA can tie together components using standard message passing and talk to ActiveX on the other side.

BYTE: How does the Unified Modeling Language fit in with this trend?

Rudisin: Using the hardware example again, there's only one notation used to design electronic circuits. Until recently, there was no standard way of expressing how software components are defined, what the interfaces were, and how the pieces could snap together. Instead, you had a lot of different methodologies: Coad-Yourdon, Booch, Object-Modeling Technique, Shlaer-Mellor, and so on. What we saw is that people liked the idea of object technology, but the absence of any common language was a real impediment to the rapid growth of the market.

Rational Software set out to remove this fragmentation and drive the creation of a single, open standard for describing objects and components. That's now called the Unified Modeling Language, which the Object Management Group has formally accepted as a standard.

BYTE: What does that mean for programmers?

Rudisin: We now have the equivalent in the software world of the standards for circuit design or for describing how buildings are built. It's one of the few things that Microsoft, Oracle, and IBM agree on. So, if you're building an application with components from IBM, Microsoft, or Oracle, before, it was awkward to model a system that had a CORBA and ActiveX piece. Now, with UML being a universally adopted standard, it's a lot easier to design and model systems that have components from any one of those sources.

BYTE: How is Rational delivering UML technology to the market?

Rudisin: We're building a strong family of tools to automate different elements of component-based development—for example, modeling the requirements for a system, modeling the component, doing various kinds of software-quality testing, automating configuration-management aspects of software, and automating the software process.

**At NRI,
It Is Possible
to Please
All of the People
All of the Time!**



SEE REVERSE SIDE FOR NEW GAME PROGRAMMING COURSE!

Whether you're a beginner, a programming expert, or just want to brush up on some of today's hottest programming languages, NRI has tailor-made study courses to meet your needs ... no matter what your skill level, no matter what your background.

Choose the Level of Training You Need

Choose NRI's career-level programming course, and you train hands-on with a powerful 200 MHz Pentium® processor-based PC, featuring MMX™ technology, 1.6 gigabyte hard drive, 8X CD-ROM drive, 33,600 baud fax/modem, and more! Or, choose only those portions of the complete course you need to meet your specific training objectives. The choice is yours!

Program Like a Professional

Our popular Computer Programming course covers all the essentials — everything from designing to coding to debugging. As you move through your course, you'll have the opportunity to study in depth one of three programming languages — Visual Basic, C++, or Java. Fast, flexible, and easy to use, these three programming languages are revolutionizing business and opening new opportunities in the computer field.

C++ — Famous for its outstanding flexibility and speed, C++ is a versatile language more and more businesses are finding they can't do without. In this course, you get a first look at the principles of object-oriented programming and the methods that save you time and make

programming easier. Learn this language's pitfalls and pleasures, including how to write tight, fast code, how to debug, and how to create super-fast applications that avoid program and syntax errors.

Java — In response to the problems in adapting existing languages to Web programming, JAVA was designed specifically for programming the Internet. Easy to use and reliable, JAVA gets quick results with a minimum of user frustration. This course provides an overview of how JAVA is used and then focuses on the programming language itself. Soon, you'll know how to work with Java code, how to create applets and applications, and more.

Visual Basic — Efficient and accessible, Visual Basic is an object-oriented,

event-driven language that has adapted to the changing needs of business and the changing standards of program design.

Introduction to Visual Basic: In this step-by-step introductory course you'll discover the fundamentals of program structures and the techniques necessary to write programs in sophisticated languages. By the end of your training, you'll be conversant in data and decision structures, arrays and loops, arithmetic functions, graphics and sound, file management, and more!

Advanced Visual Basic: For programmers already adept in Visual Basic, this course gives you advanced techniques, including how to create text boxes, use Active X for Internet programming, manage files, create various window applications, and more!

MAIL CARD TODAY FOR YOUR FREE COLOR CATALOG OR CALL 1-800-321-4634

Ext. 2971

NRI Schools
4401 Connecticut Avenue, NW
Washington, DC 20008

OR GET YOUR AAS DEGREE!

- Accounting
- Business Management
- Computer Science
- General Studies

- Check one **FREE catalog only.**
- Computer Programming (with concentrations in Java, Visual Basic, or C++)
- Game Programming Fundamentals
- Multimedia Programming
- Networking with Windows NT
- PC Applications Specialist
- Mastering Microsoft Office
- PC Servicing

Name _____ Age _____

Address _____

City _____ State _____ Zip _____

A Division of The McGraw-Hill Companies



Accredited Member The Times

Education and Training Council

McGraw-Hill

Check Out the NRI Advantage ...

Quality Service

- We have the benefit of years of training experience, with over 1,500,000 students since 1914.
- We offer tailor-made study programs, where you call the shots, set your own pace, and initiate your own solutions.
- Our study lessons are flexible, convenient, and cutting edge, with software you can experiment with on a Pentium® 200 MMX™ computer you train with and keep.
- Our instructors are informed, personable, and committed to your success.
- The quality of our service has been tested and proved ... your satisfaction is guaranteed.
- Accreditation from the DETC (Distance Education and Training Council) means your training is administered according to the highest standards.

Hardware

- Pentium® 200 MHz processor
- MMX™ technology
- 16 meg RAM
- 1.6 gigabyte hard drive



- Super VGA color monitor
- 8X CD-ROM drive
- 16-bit sound card
- 33,600 baud fax/modem
- PC Options Plan

Software

Norton Interactive

CD-ROM — Designed by acclaimed software developer Peter Norton, this unique training tool has realistic simulations, special effects, full-color graphics, and role-playing lessons.

Programming Compilers — Now you can compile your programs into easy formats so that others can run your applications, too! Choose your own programming compiler for Visual Basic, C++, or Java.

Windows 98 Upgrade — This long-awaited new version of Windows has more power, a new Web look, e-mail capabilities, single-click functionality, and System File Checker.



GAME PROGRAMMING FUNDAMENTALS

Learn programming the easy way in this new course featuring graphic simulations, animation, and sound effects. Not only will you learn the fundamentals of game programming, but you'll also gain an in-depth understanding of your choice of programming languages: Visual Basic, C++, or Java. An exploding field in programming, computer gaming has a strong and growing market among the MTV-generation. This course teaches you how a popular computer game was written, from storyboarding to coding. In addition to covering game design, performance, and debugging, you'll gain hands-on experience as you make direct modifications to the game itself.

SEND TODAY FOR YOUR FREE CATALOG!



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO. 10008 WASHINGTON, D.C.

POSTAGE WILL BE PAID BY ADDRESSEE

NRI Schools

4401 CONNECTICUT AVENUE NW
WASHINGTON DC 20078-3543



Please note: You must own a PC and be computer literate in order to take this program. A personal computer is not included.

BYTE XTRA

INTERNATIONAL



Higher-Quality Audio

Audio applications that can adapt to Internet congestion. **Page 40IS 3**

Alpha's Future

What the Intel deal means. **Page 40IS 4**

Smarter Smartcards

Multiple applications running on one smartcard. **Page 40IS 7**

I2O's Promise

Better performance, lower prices than some Unix servers. **Page 40IS 11**

Product Data Management

Companies can increase productivity by integrating PDM. **Page 40IS 16**

Generic OCXs & DLLs

Bar Code	
Bar Code Pro	£134
d-BarCode-32 Developers Kit	£148
Charts & Graphs	
Chart FX Enterprise 3.0 (Win32)	£263
First Impression 5.0	£135
Graphics Server 5.0	£210
Oletra Chart	£263
Comms	
CommTools/DLL	£215
Greenshell CommLib 5.2 (DLL)	£235
Sax Comm Objects Pro	£389
Data Grids & Spreadsheets	
ActiveX Component Suite	£243
DataTable OCX	£135
Formula One 5.0	£135
Spread 2.5	£212
Database	
Classic Data Control for Borland Std	£175
CodeBase 6.3	£295
VBlitz Toolbox Controls 4.1	£209
Graphics	
Fotograph for Windows	£189
InterAct	£275
TWAIVWizard	£89
GUI	
AceToolbar	£75
ActiveListBar	£104
XrosyGUI	£233
Images	
ImageGear Std ActiveX 6.0	£495
ImageMan ActiveX Suite 5.0	£343
LEADTOOLS ActiveX16/32 Pro	£375
VectorFX	£244
Vtector Image Procs for Win32	£300
Internet	
Distinct Visual Internet Toolkit 2.0	£249
dsSocket OCX 1.7	£70
Sax Webster OCX (32-bit)	£104
SocketTools	£186

LOW PRICES FOR MICROSOFT & BORLAND PRODUCTS

Visual Basic Prof 5.0	£378
Visual Basic Enterprise 5.0	£918
Visual C++ 5.0 Enterprise	£919
Visual C++ 5.0 Professional	£377
Visual C++ 5.0 Learning Edition	£72
Visual Studio 97 Professional	£765
Visual Studio 97 Enterprise	£1125
C++Builder Standard	£57
C++Builder Professional	£389
Delphi 3 Standard	£81
Delphi 3 Professional	£382

WITH FULL TECHNICAL SUPPORT

DELPHI

Delphi 3 Standard	£81
Delphi 3 Professional	£282
Delphi 3 Client/Server	£1377
Abbrena	£117
ABC for Delphi	£114
Apollo Standard	£148
Async Pro 2.1 for Delphi	£117
BoundsChecker 5.0 for Delphi	£330
Charting Tools for Win - Delphi	£174
Component Create	£162
DB Power 2.0	£148
Essentials	£44
Helping Hand 3.0	£104
HyperTERP/Pro	£320
ImageLib Win32&Win16	£116
InfoPower 3.0	£169
InnoView MultiLanguage Std 2	£144
List & Labels for Delphi 4.0	£295
Mobius Draw Kit	£99
Mobius FastSprites	£105
Orpheus 2.1 (32 & 16-bit)	£117
Raise Components	£150
SysTools	£98
Transform: Component Expert	£110
VB2D Standard	£174
VisualPROS 1.1	£125
WinG Sprite Kit	£99

BASIC LANGUAGE

PowerBASIC DLL Compiler 5.0	£135
XBasic Pro (Win32)	£525
VisualAge for Basic	£80

GREY MATTER

Priya Mendow, Ashburton Devon TQ13 7DE

Prices do not include VAT or other local taxes but do include delivery in mainland UK.
Please check prices at time of order as ads are prepared some weeks before publication. This page lists some products - call us for a complete price list. ORDER BY PHONE WITH YOUR CREDIT CARD

(01364) 654100

FAX: (01364) 654200

www.GreyMatter.co.uk

mailto:maildesk@GreyMatter.co.uk

News & Views

PowerJ Enterprise

The Enterprise Bean Machine

PowerJ Enterprise sets a new standard for enterprise Java development with advanced database capabilities, seamless integration with Sybase's Jaguar component transaction server and support for key industry standards including JavaBeans, ActiveX, CORBA, JDBC, the Sun & Microsoft MVLs, and application frameworks such as JFC and AFC.

Lahey Fortran 90 4.0

Lahey Moves Towards Fortran 95

Lahey Fortran 90 4.0 includes a native, 32-bit Windows compiler and other tools which offer improved performance under Windows NT. The new Winteracter Starter Kit allows you to create true Windows user-interfaces for your scientific and engineering code. Moving towards Fortran 95, LP90 4.0 adds CPU_TIME and updates the intrinsic functions CEILING, FLOOR, MAXLOC, MINLOC, MAXVAL, MINVAL, PRODUCT and SUM.

JBuilder Client/Server

Build Multi-Tiered Java Systems

With the JBuilder Client/Server Suite you can deliver scalable multi-tier applications with full support for RMI and CORBA. Manage all your corporate data with robust database tools and components and complete JDBC connectivity. You get everything in JBuilder Professional plus: RMI, PVCS Version Manager, VisiBroker for CORBA, InterBase NT, Visual Query Builder, SQL Explorer and SQL Monitor, and high-speed native drivers for Oracle, Sybase, Informix, DB2, InterBase, SQL Server, Access, FoxPro, Paradox, and dBASE. In addition, you get the complete source code of a sample multi-tier CORBA reference application.

Arity/Prolog 32

Powerful 32-bit Prolog Compiler

Arity/Prolog32 for Win32 provides a complete Prolog programming environment in which you can write, debug, and run Prolog programs in the Windows 95 and NT environments. Arity/Prolog32 for Win32 is a powerful, highly optimised, and extended version of the logic programming language Prolog with a complete compiler and interpreter written in Prolog, C, and assembler and is a superset of Clocksin and Mellish Prolog.

Driver:Works

Write Device Drivers in C++

Driver:Works is a next-generation environment for device driver development based on a powerful and flexible C++ class library coupled with a powerful code generation wizard.

Visible Analyst

Advanced CASE Tool

Visible Analyst is an integrated CASE toolkit that provides graphical analysis & design, data, process & object modeling capabilities, powerful repository and integration with other tools and databases in one easy-to-use package on networked Windows capable PCs. Visible Analyst generates SQL DDL, DDS and shell code for both C and COBOL.

JAVA

Jambi 1.1	£127
Java WorkShop 2.0	£99
JBuilder Standard	£82
JBuilder Professional	£130
JBuilder Client/Server	£1681
JDesigner Pro	£623
Parts for Java	£70
SuperCode Java	£99
SuperCode Java/ActiveX	£169
SuperCode Database	£455
Visual Cafe for Java Web Edition	£68
Visual Cafe for Java Professional	£197
Visual Cafe for Java Database	£348
Visual J++ Professional 1.1	£70
VisualAge for Java Professional	£66
VisualAge for Java Enterprise	£1250

DATABASE

CA Visual Objects 2.0 Std	£82
Claron for Windows Pro	£320
Omnis 7 Workgroup Starter	£399
Paradox (Win32) 7.0	£92
Personal Oracle for Win95	£305
PowerBuilder Desktop 5.0	£175
Sybase SQL Anywhere 5.5	£177
Visual dBase Pro 7.0	£248
Visual FoxPro Professional 5.0	£403

ADA COMPILERS

Jarus Ada 83 Compiler	£112
Jarus Ada 83 Pro Dev Sys	£610

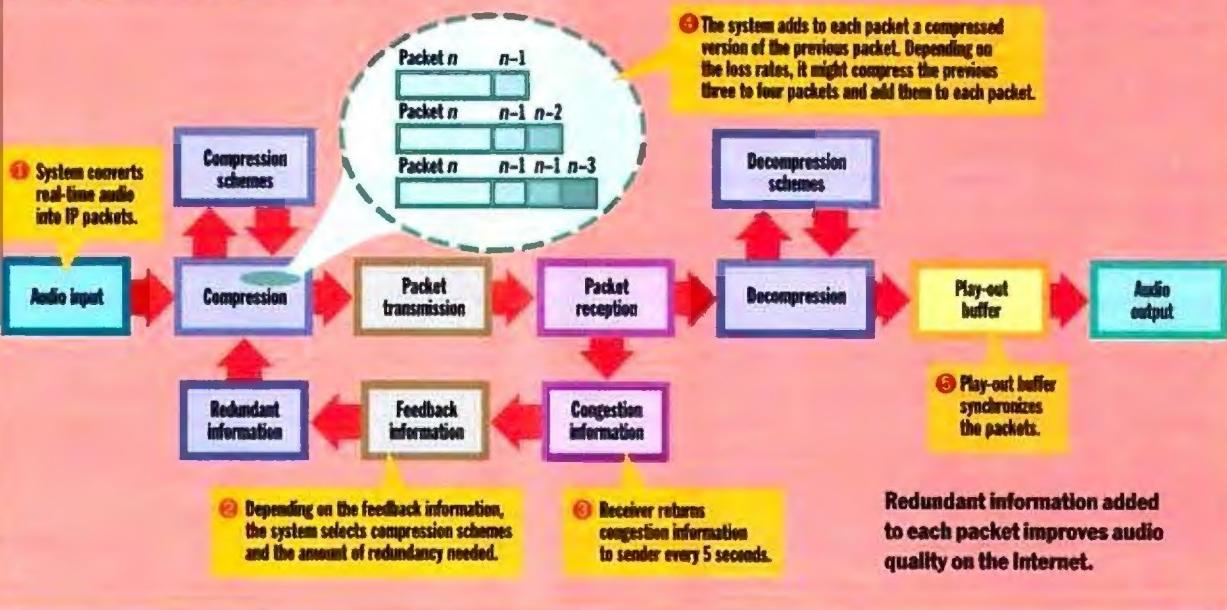
VISUAL BASIC 5

Visual Studio 97 includes the equivalent edition of Visual Basic 5 as well as Visual C++, J++, FoxPro & InterDev	
Visual Basic Enterprise 5.0	£918
Visual Basic Professional 5.0	£378
Visual Basic Learning 5.0	£70
Visual Studio 97 Enterprise	£1125
Visual Studio 97 Professional	£765

Adjust to the Jitter

Audio applications that can adapt to Internet congestion will deliver much higher sound quality.

Better Sound over the Internet



The architecture of the Internet is not a good environment for real-time audio and video transmissions. The delay between the arrival of subsequent packets, known as jitter, depends on the traffic conditions on the Net. Packet-loss rates often vary between 15 percent and 40 percent. Delays between packets can be as much as 1.5 seconds, seriously compromising the quality of conversation over the Net.

New protocols, such as the Resource Reservation Protocol (RSVP) and the Real Time Transport Protocol (RTP), might eventually improve the quality of service on the Net. However, they are not yet widely used.

Another approach is to adapt applications to the jitter present on the network. A group of researchers at the French National Research Institute, INRIA (So-

phia-Antipolis), has developed an extended, adaptive loss-recovery and rate-control system that gives reasonable quality to audio transmissions with loss rates as high as 50 percent.

The INRIA audio tool adjusts the audio packet send rate to the current network conditions, adds redundant information to packets when the loss rate surpasses a certain level, and establishes a feedback channel to control the send rate and redundant information. Simply put, the scheme minimizes the impact of packet loss and delay between subsequent packets on perceived audio quality.

In a process called forward error correction (FEC), the system adds to each packet a highly compressed version of the previous packet. When the network load and packet-loss rates are high, the process increases the amount of redundancy carried in each packet. It does this by add-

ing to each packet compressed versions of the previous three to four packets.

The complete process is controlled by a feedback loop that gradually increases the send rate if the loss rate is above a certain threshold. In 5-second intervals, the receiver returns quality-of-service re-

WHERE TO FIND

INRIA
Sophia-Antipolis, France
+33 493 65 7747
<http://www.sophia.inria.fr>

ports to the sender to adapt the amount of redundant information being sent.

"Adaptive internet telephony might eventually provide better voice quality than the standard 8-kHz sampling on today's telephone networks," says Jean-Chrysostome Bolot, a project manager at INRIA.

-Rainer Mauth

Alpha's Future

What the Intel deal means.

Digital Equipment's Alpha architecture has been the CPU performance leader for almost the entire time since its arrival in 1992, and it's the only non-x86 NT architecture. Yet it accounts for a relatively small share of the workstation and server markets. Will the recent Digital-Intel settlement change anything?

In this settlement, Intel licensed the right to use Alpha technology (which remains under Digital ownership) and its related patents. The company also purchased the Digital Semiconductor manufacturing and sales operation. This settled the existing patent-infringement issue between Digital and Intel.

The deal generated both pessimistic and optimistic comments. Pessimists warned that it's the end of the Alpha, as Digital will now support the IA-64. Optimists believe that Digital will now have more resources to accelerate Alpha designs for multiple foundries. "This agreement meets both companies' needs," says Craig Barrett, president and chief operating officer at Intel.

According to Syed Ali, executive director of Alpha marketing at Samsung Semiconductor, "Samsung is now poised to take the lead in Alpha manufacturing, on

both the price and the performance fronts." He adds that Samsung is not alone in its long-term Alpha support, noting that "Mitsubishi will also offer current and future Alpha PC processors, and AMD will use the ultrafast 21264 Alpha bus for its K7." That could make possible future chip sets and mainboards that support both the K7 and the 21264 Alpha families, according to Ali.

However, if the Alpha is to survive the Merced attack and take a significant market share away from Intel, the CPU needs to not only be priced affordably but also widen its performance delta against future Intel products. Ali expects his company's Alpha chips to reach the 1-GHz level by the end of this year, providing performance of well over 60 SPEC-int95 and 90 SPECfp95. Looking at Intel's rough Merced performance road map, the 1-GHz 21264 should be faster than the initial Merced, which will appear a year or so later.

Aaron Bauch, Alpha technical marketing manager at Digital Semiconductor, says that the Intel deal enables Digital and other Alpha partners to accelerate the performance road map because they will be able to make use of new CMOS processes faster. For instance, the jump to the 0.18-micron process, which was originally slated for late 2000 or early 2001, is now due to take place in late 1999. This will enable both higher operating

frequencies and better features sets.

Jesse Lipcon of Digital stated in his keynote speech at DECS Anaheim 1997 that the schedule for 0.18-micron Alpha microprocessors has been accelerated by roughly a year (to late 1999, according to other sources). He said that this change in scheduling is a result of the recent Digital-Intel agreement.

Besides maximizing the performance of the EV-xx Alpha family and enabling it to offer twice the performance of Intel chips at a similar price, Samsung is also tuning several new-generation chip sets for specific PC, workstation, or server use. According to Ali, Samsung is also using its expertise with fine processes for next-generation memories to accelerate the Alpha's move to smaller processes and greater speeds. In addition, the 64-bit version of Windows NT 5.0, running on an Alpha as a 64-bit architecture, will give the Alpha a huge time-to-market edge over the Merced.

With foundries and partners gradually embarking on designing their own CPU derivatives, chip sets, and other support, the Alpha processor is now less dependent on Digital for both its technical and marketing development. Whether all this will make the Alpha a serious alternative to the IA-32 and IA-64 remains to be seen: The ball is now in the Alpha-powered alliance court.

-Nebojsa Novakovic

New-Generation x86 and Alpha Processors*

Processor	Time of introduction	Frequency range (MHz)	Process technology (microns)	Instruction cycle peak	Architecture (bits)	Internal cache (KB)	External cache bus (bits)	Frequency range (MHz)	External memory bus (bits)	Frequency range (MHz)	SPEC-Int95 range	SPEC-fp95 range
INTEL X86												
Pentium MMX	4Q '96	166-266	0.35	2	32	2x16	64	66	84	86	4->7	3->5
Pentium II	2Q '97	233-333	0.35	3(OO)	32	2x16	64	116-166	64	66	9->13	7->9
Deschutes	2Q '98	350-450	0.25	3(OO)	32	2x16	64	175-450	64	100	14->18	11->14
Katmai	1Q '99	400-500	0.25	3(OO)	32	2x32	64	400-500	64	100+	17->21	16->20
Willamette	4Q '99	500-600+	0.18	5(OO)	32	2x64	128	500-600+	128	100+	28+	26+
Mercad	4Q '99	600+	0.18	N/A	84	N/A	128	N/A	128	N/A	50+	70+
DIGITAL ALPHA (ALSO SAMSUNG, MITSUBISHI)												
21164	1Q '96	400-600	0.35	4	64	2x8+96	128	133-200	128	66-133	12->19	18->29
21164PC	4Q '97	400-533	0.35	4	64	8+16	128	100-133	128	66-133	11->14	13->17
21164PC	2Q '98	600-800	0.25	4	64	16+32	128	300-400	128	66-266	17->23	21->29
21264	2Q '98	700-1000	0.25	4(OO)	84	2x84	128	350-867	64	200-500	50->70	70->100
21264PC	4Q '98	600-900	0.25	4(OO)	84	2x32	128	N/A	84	N/A	35->50	50->70
21364	4Q '99	1200+	0.18	N/A	64	N/A	N/A	N/A	N/A	N/A	140+	200+

*Road-map estimates according to independent sources.

Pentium MMX and Alpha 21164xx CPUs have shared external cache and memory paths. For the sake of clarity, not all processor models and bus-speed combinations are included.

OO = out-of-order execution; N/A = information not available.

"I have absolutely no time to get into a rut"

Tom Uijldert, systems architect at CMG Telecom Products



"I have absolutely no time to get into a rut. To my utter amazement I discovered one day that I'd worked at the same place already for more than three years. And that at CMG, by the way. The reason was, I became involved in various internal projects in the area of mobile telecommunications, and it just got a little out of hand. In a positive sense, to be sure, because we've been so successful in this area that in a few years' time we grew from a ten-person project into a group of 130 people working on several projects. Naturally, this was partly attributable to the market itself: privatization, competition and the great boom of mobile telecommunications with the growth percentages from 40% to 60% a year. But to a large degree we owe this growth to our products. I'm really proud that we've developed systems which have set industry standards internationally. Real-time distributed systems, special concepts for high availability of systems, systems on mixed platform, etc. At present, I'm working on a product recently launched: VASP®, CMG's Value Added Services Platform. This system will enable our customers to be quick to offer new services to mobile telephone users. It could concern interactive voice response, mobile connections to the Internet or stock exchange information obtained by mobile phone. As an architect, you give shape to the structure of such a product and monitor its consistency. You think up and develop the best possible infrastructure. The nice thing about it is, you don't look at technical aspects alone, but also at such areas as purchasing, logistics, sales, the market and customers. That often results in heated yet animated discussions with colleagues. At CMG, they really put your experience with real-time systems to work, and your knowledge of telecom and datacom protocols. Knowledge in breadth and depth, that is. Only then can you cope with the continuously arising, technical challenges. So there's no chance to get into a rut."



CMG Telecom Products develops and supplies advanced and successful products that meet the requirements of major players in the rapidly expanding, international telecommunications market. In more than 30 countries, CMG's products are operational in the areas of network security, mobile message traffic and interactive communications services. The challenges lie in the areas of high performance, high availability, high reliability, security, standardization (ETSI/ANSI) and connectivity.

For our telecom products, we are seeking professional software engineers all with Technical College/Technical University educations. They will have an above-

average salary, extensive career opportunities, professional colleagues, and ample possibilities for further personal and professional development. And as a result: pleasure in their work. For more information, please contact Mr. Peter Boschman, Associate Director, +31 (0)30 23 39 300 or +31 (0)20 44 80 158 (private). Or send him your résumé. CMG Telecommunications & Utilities ■ V division Telecom Products, P.O. Box 8038, 3503 RA Utrecht, the Netherlands. Internet <http://www.cmg.nl>

CMG
Information Technology

Excellent at IT? One day you will be at CMG.

Multicolored Faxes

A new software program brings exact color reproduction to faxes, printers, and scanners.

Does color faxing sound like a solution to an important business problem? If your answer is no, then you're probably not in the graphics, interior-design, or clothing-manufacturing business. "A calibrated color fax would save us both time and money," says Tim Voegele-Downing, a design consultant for the Gucci, Christian Dior, and Burberry fashion firms.

Faxing that offers the exact reproduction of colors regardless of the devices involved might come to market later this year, thanks to color-calibration software developed by the French company Couleur Communication Ecriture. CCE's AffixColor system provides a way of recalibrating color peripherals without using expensive colorimetric instruments.

The system maps the color values used by monitors, printers, scanners, and fax machines to and from the device-independent CIELab color space. CIELab, in contrast to computer and printing

industry standards, such as RGB and CMYK, includes all the colors that the human eye can perceive and represents them as mixtures

of the three primary colors.

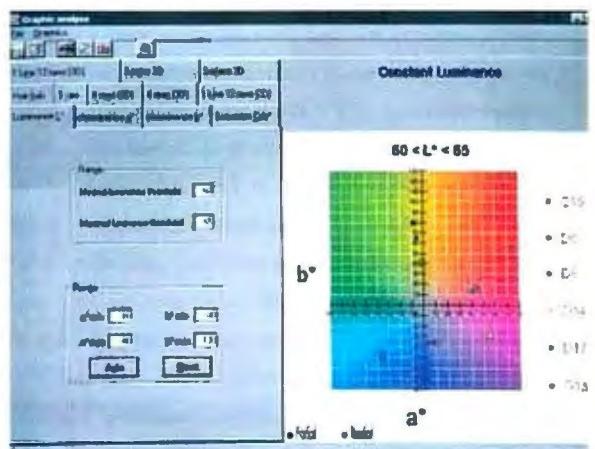
AffixColor also includes a test suite that can display variations in colorimetric quality in 2-D or 3-D.

It uses a color target or a CIELab reference file to analyze any color areas that might be reproduced badly.

—Dick Pountain

AffixColor allows you to calibrate your own color peripherals by using your scanner as a colorimeter. First you calibrate the scanner itself by scanning CCE's test target to create a scanner-calibration profile. You can have multiple profiles for different ambient conditions, such as temperature or time of day. Then you calibrate your printer by printing a CCE-supplied target file and scan the printed result to create a printer profile. You can recalibrate as often as needed and keep different profiles for different ink cartridges or paper stocks.

It's also possible to create monitor profiles. Ideally, this requires the use of a spectrophotometer to measure the CIELab x and y values for red, green, blue, and white pixels. But you can also use the monitor manufacturer's x and y values or a visual comparison with a scanned CIELab color target.



AffixColor controls the deviation of color reproduction of a printer and a reference.

CCE
Domont, France
+33 1 39 35 4880
fax: +33 1 39 35 0289

Harvesting the Fruits of AI Research

By applying rule- and case-based reasoning, induction trees, neural nets, and genetic algorithms, new optimization, filtering, and control software is now solving serious business problems.

Such applications include case-based reasoning tools from Acknosoft, Recall from ISoft, Neuron Data's rule-induction components, Logic Programming Associates' ProWeb Prolog Server, and Autonomy's Content Server i3, which is based on neural networks. Most of these programs have their roots in the AI research of the 1980s.

Acknosoft, for example, developed a diagnostic and fault-monitoring system called Cassiopée for Boeing's 737 airlin-

ers. A maintenance engineer can describe a problem to Cassiopée via a question-and-answer session and get back a list of the most similar previous cases and their solutions. Clicking on a case brings up a

Travelling Salesman

Please select the towns you wish to visit ...



ProWeb Prolog Server provides data to workers in the field.

workshop manual with diagrams and part numbers to help fix the problem.

Neuron Data's business-rules-development frameworks provide components for

creating and maintaining a rule base and distributing applications via messaging middleware. It has helped organizations such as American Express, Boeing, NASDAQ, and Walt Disney World to centralize all business policies and procedures into a single repository.

The popularity of the Web has added new impetus to classic pattern-recognition algorithms. There's an increasing need to sift intelligently through reams of random data. Autonomy's Agentware i3 uses linear adaptive filters, a neural-net variant, to learn Web site visitors' preferences and present them with news clips and links that match their interests.

Logic Programming Associates' ProWeb Prolog Server package contains a complete Prolog compiler that has the ability to run server-side Prolog programs to perform searches and manipulations on Web data. In one application, the system provides insurance quotes based on a user's answers to an HTML form.

—D. P.

Smarter Smartcards

Better processor and memory technologies, open APIs, and new OSes pave the way for multiple applications running on one smartcard.

By Peter Hofland and Lana Janowski

Picture this: At a supermarket checkout counter, you pay for your merchandise with money stored on a small electronic card. To reload your electronic purse afterward, you plug the card into your Global System for Mobile Communications (GSM) phone and dial up your bank account. Then, on the metro, the same card gives you access to the train home because it holds your prepaid monthly ticket. Once you get home, the card identifies you as a subscriber of your favorite TV channel as you plug it into the set-top box.

Portions of this multifunctional smartcard scenario are reality today in, for example, Swedish Postgiro Bank's and GSM network operator Telia's remote banking application, in Dutch Postbank's and PTT Telecom's Chipper project, and in Singapore City University's and Hang Seng Bank's CitySmart program.

In about two years, however, smartcard technology will be mature enough to offer yet another level of convenience. At that time, you'll be able to decide what kind of ticketing, payment, and loyalty programs you want to have running on your card. All you'll need to do is get a so-called white card, or lifestyle card, and load the applications you want.

Rapid advances in the design and manufacture of components have driven the growth of the smartcard industry. Smartcard technology will mushroom into what analysts estimate will be a \$16 billion market by the year 2005. "The smartcard industry's investments in research have led to improvements that, just a few years ago, no one would have dreamt about," says Russel McCullagh, a senior technical marketing manager with Motorola Semiconductors (Glasgow, U.K.).

But on the other hand, proprietary card OSes and incompatible standards are hampering the growth of the industry. To ensure the success of multiple applications on one card, interop-

erability is indispensable. Several standardization initiatives are addressing the interoperability of cards, readers, and applications (see the text box "A Group of 'Standards'" on page 40IS 8).

Java's Pivotal Role

Not surprisingly, Java's multiplatform capabilities and inherent security features will play a pivotal role in the next generation of multifunctional cards. Through the Java Card API standard,

this programming language entails shorter development and testing cycles because it relieves developers from the traditional chip-masking process, which can take up to four months. Because of its popularity in the developer community, Java is open to anyone who can develop applications using common development tools.

The Java Card 2.0 API includes an object-oriented programming model, which allows for the definition of classes, interfaces, and packages with dynamic and static fields and methods. "Thousands of Java developers have the opportunity to write high-level, object-oriented applications that run securely on smartcards," says Fabien Thiriet, Cyberflex product manager at Schlumberger Electronic Transactions (Montrouge, Cedex, France). Any smartcard that integrates with a Java Card 2.0-compatible virtual ma-

chine (VM) can run these applications, even if the microcontroller and card OSes are different. This concept enables multiple applications to run on one card.

"The ultimate opportunity for Java Cards lies in the possibility of cryptographically separating the card issuer from the application issuer," says Jelte van der Hoek of DigiCash (Amsterdam). Capitalizing on Java Card applets, called cardlets, consumers can use their white card and decide which cardlets they want to put on a card. Although application issuers might guarantee has-



sle-free and secure interoperation only with certified cards, the choice remains with the user.

Schlumberger's second-generation Java-based Cyberflex card can be dynamically added to or updated at any time. In this case, the white-card issuer provides the service of adding applications, but the user can download or update new services as well. Early Cyberflex adopters report that typical applications, such as single-sign-on password management and remote banking authentication, require between 1.5 and 2 KB of memory, making it possible to store up to three applications on a white card.

Due to the very limited resources of today's mostly 8-bit-processor cards, the Java Card API lacks some of Java's important features, such as unicode characters, floating-point numbers, double data types, exceptions, threads, and garbage control. The use of floating-point numbers alone requires about 2 KB of memory, which application writers today would rather use for mission-critical purposes.

Thus, the Java Card interface is no more than a smartcard-specific subset of the Java programming language. But new hardware improvements, due to arrive on the market in the next 18 to 24 months, will enable 32- and even 64-bit data types, making Java Cards viable multifunctional systems.

32-bit Processor Cores

Traditional smartcard microprocessors typically use the Motorola 6805 or Intel 8051 instruction set, which allows them to address 64 KB of 8-bit memory. But because of the cost constraints of large applications and the limitations of the microcontrollers' plastic housing, most applications in use today offer only up to 20 KB of memory. But better cryptography and more sophisticated OSes and VMs require more memory resources and the ability to perform real-time operations.

In an attempt to solve this problem, Gemplus's GemXpresso Java Card uses an implementation of ARM's 32-bit RISC ARM7 processor. This processor not only provides for 32-bit computations but also offers 20 MIPS of computing power, which can allow applications to run up to 60 times faster than on existing 8-bit processor cards. "This extra computing power is definitely an advantage in the context of Java," explains Arnaud Chain, multimedia marketing director at Gemplus

A Group of "Standards"

Several years ago, in an attempt to promote smartcard interoperability, the ISO developed the 7816 standard. It focuses on a smartcard's size, weight, and electrical and data-link-protocol levels. Later industry standards, such as the Global System for Mobile Communications (GSM) and Europay, MasterCard, and Visa (EMV), adopted the ISO standard and defined their own application-specific data and encoding rules. Application-interoperability issues, such as cross-industry standard interface and command set, were not addressed in these later standards.

Building on these existing standards, the PC and Smart Card (PS/SC) Workgroup, whose members include Bull, CP8 Transac, Gemplus, Hewlett-Packard, Microsoft, Schlumberger, Siemens Nixdorf, and Sun Microsystems, two years ago began addressing the interoperability between PCs and smartcards. The result is a standard interface and a set of command-set specifications for platform-independent and application-neutral solutions for hardware and software developers alike.

The PS/SC specification allows for interoperability between cards and readers from different manufacturers. It also reduces software-development costs by making resource sharing across multiple applications possible.

Microsoft's announcement that Windows 98 and NT 5.0 will include a PC/SC-based API and interoperate with smartcard hardware solutions at the device-driver level is a strong indication that PC/SC will gain broad acceptance in the industry.

Java Card 2.0, an API supported by a consortium of smartcard manufacturers, was specified by JavaSoft. Java Card applications run on top of a Java virtual machine (VM) that, to a large extent, shields the card's OS details from the application.

The fundamental strength of the Java Card 2.0 API is that it offers both security and integrity. By making use of Java's security features, each application occupies its own allocated memory space, thus avoiding interference between applications. With a card issuer's authorization, it's possible to securely add and remove applications on a single card.

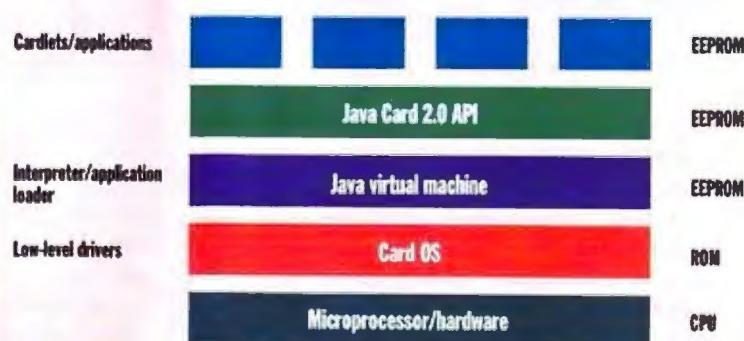
The OpenCard Frame-

work, which is supported by companies such as IBM, Netscape, Oracle, and Sun, originally aimed at introducing smartcard standards into the network-computer (NC) arena. Sun says it will incorporate OpenCard into its network-management and NC strategies as a complement to Java Card. In addition, the recent work of the OpenCard group aims at an interoperation with the PC/SC specification.

MULTOS, a multiapplication-card OS, enables a number of different products or services to be held securely and independently on a single card. It builds on the ISO 7816, EMV, and GSM standards, so products from different industries can coexist on the same card.

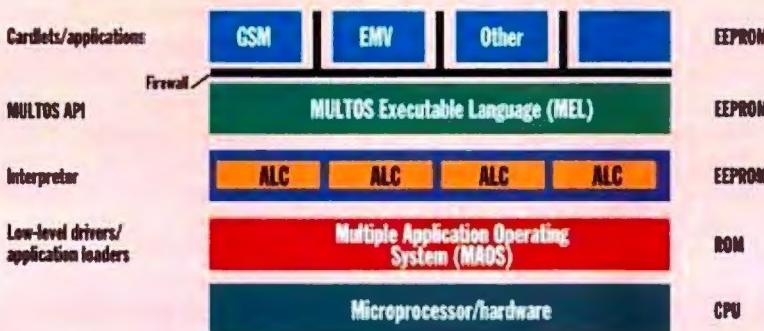
MULTOS and the Java Card API share the same goal, but they cannot coexist on one card. Only one interpreter can be in control of application execution at any one time. However, Sun and Mondex International are working on interoperability specifications for both platforms. In the end, Java Card and MULTOS might make it possible for developers to sell truly hardware-independent applications.

Java Multiapplication Card



Applications are segregated into their own memory space.

MULTOS-Based Multiapplication Card



MULTOS is compatible with most international standards so that different applications can coexist.

(Gemenos, Cedex, France). "Dealing with high-level objects requires a lot more resources than directly addressing low-level functions on the card." The new ARM processor, for example, allows application developers to deal directly with 32-bit integers, which is a lot easier than cutting 32 bits into many 8-bit parts.

In addition, GemXpresso rapid application development (RAD) tools offer advanced memory management and a partial garbage-collection algorithm to increase programming flexibility. These features allow for Java stacks up to 1 KB, thus eliminating a severe constraint of the Java Card platform.

Patrice Peyret, director of the Smart Card group at JavaSoft, believes that the introduction of these 32-bit processor cards will accelerate the creation of new applications. "The combination of more powerful hardware and Java Card's advanced software architecture will allow the speedy development of more advanced smartcard applications," she says.

Faster Memory

The industry's current move to replace EEPROM memory technology with ferroelectric RAM (FeRAM) will further propel the efficiency of smartcards. Companies such as Motorola and Matsushita have been working on the development of FeRAM for five years. Now several manufacturers are furnishing their next-generation cards with this technology. The first FeRAM-based cards will become commercially available by the end of 1999.

FeRAM is a nonvolatile technique that speeds memory access to as much as 20

times faster than EEPROM technology. Also, FeRAM-based smartcards offer a significant increase of memory capacities—up to 128 KB. These features—coupled with very low power consumption, greater endurance, and a cell programming method ideally suited for large memory arrays—make FeRAM an attractive alternative for smartcard manufacturers.

This increase in computing power and memory, as well as the use of a high-level programming language, will allow the processing of more complex mathematical functions, which is simply not possible with 8-bit processor cores. However, the extra MIPS will also help smartcard manufacturers capitalize on advances in biometrics and cryptography. This, in turn, might allow the creation of single-application banking, GSM, and health-insurance cards.

But there are questions concerning the uptake of multiapplication cards. "The current growth of the market is predominantly driven by closed systems, single applications, and national programs," says McCullagh. "The key to a real market expansion is an open software scenario, and this requires true multiapplication standards, much like in the PC world."

Adds DigiCash's van der Hoek: "With the current Java Card standard release, there's still the problem of loading the smartcard. The issuer must still create a download instruction for an application on a specific card." This defeats the purpose of standardizing on a common API, because if card issuers have to be involved before an application can be added, then the card might as well be programmed

in a manufacturer-specific language.

As a result, this limits a consumer's freedom to mix and match applications and cards. "Only when Java Card applets can be downloaded with public-key technology and when processing inside the card is publicly verifiable by consumer organizations will the real power of Java surface," says van der Hoek.

A Not-So-Open Standard

The potential problems of a not-so-open Java Card standard might be avoided by vertical-market solutions. The Java Card Forum is now working on Vertical Market Extensions for banking and telecommunications. For example, cards issued by banks might come with additional subsidiary applications that allow consumers to tailor cards to their needs. A multiapplication card issued by, say, a health-care organization piggybacking an insurance program and a government agency's identification application would no doubt be a useful product.

Tom Lebsack, director of marketing and business development at Schlumberger's Austin Product Center, says that "it's just logical that issuers control cards." According to the Java Card Forum, such multiapplication cards are close to a commercial introduction.

Today's applications are specifically tied to the card OS (COS) of a particular card, which in turn is usually tied to a specific chip. Most existing COSes allow only one application per card. Last May, however, eight of the leading card manufacturing and issuing companies, including Gemplus, Hitachi, Mastercard International, Mondex International, Motorola, and Siemens, announced a new open multiapplication COS, called MULTOS. Although MULTOS is not the only multiapplication COS, it has the widest industry support today.

MULTOS enables a number of different products or services to be held securely and independently on a single card. Because MULTOS is compatible with most international standards, such as ISO 7816, GSM, and EMV (short for Europay, MasterCard, and Visa), products from different industries can coexist on the same card. MULTOS makes it possible, for example, to combine subscriber identification data for GSM phones with EMV credit or debit products and an airline's frequent-flyer scheme.

To securely download or delete appli-

cations, MULTOS uses Application Load Certificates (ALCs) and Application Delete Certificates (ADCs), which are specific to cards and applications. By using ALCS, MULTOS verifies that an application was initiated correctly after download. It checks the validity and integrity of the application, allocates a protected and isolated memory area, and locks the new program into this secure space. This way, applications are strictly separated from each other so they cannot interfere with one another.

Due to MULTOS's security architecture, card users can customize their cards and download new services via phone or the Internet. This architecture also lets card issuers add applications and introduce security upgrades without inconveniencing their customers. Applications on the card are kept separate by secure firewalls, allowing for only the selective disclosure of private (but not secret) information.

This identification-verification scheme allows the operation of only authorized applications and ensures that applications have access only to their specific infor-

mation base. It also guarantees the security and integrity of each application.

MULTOS includes the MULTOS Executable Language (MEL) and an API that developers can, for example, access from the C programming language. This, together with the COS's interpreter concept, might enable developers to sell hardware-independent applications. In addition, because of MULTOS's wide industry support, it might eventually become a standard for issuers operating in the finance, retail, me-

dia, and telecommunications sectors.

Although MULTOS and the Java Card API share the same goal of an open industry platform, they are not 100 percent compatible. Therefore, they are competing models. Today it seems that, for security reasons, developers must choose one or the other because MULTOS and Java interpreters cannot coexist. Only one interpreter at a time can be in control of application execution.

But Sun Microsystems and Mondex have already announced that they are working on a Java Card 2.0 API for MULTOS, which would allow Java or MEL to act as a primary application-development language. Java Card-based applications would then be able to run on Java's VM on top of MULTOS. Says Lebsack: "We believe that Java, in combination with an open, multiapplication OS, is where the industry should go." ■

Peter Hofland and Lana Janowski are technology journalists in Amsterdam, The Netherlands. You can contact them by sending e-mail to 100544.307@compuserve.com.

WHERE TO FIND

DigiCash BV Amsterdam, The Netherlands +31 20 6652611 fax: +31 20 6685486 info@digicash.nl http://www.digicash.com	Motorola Semiconductors Glasgow, U.K. +44 1355 566408 fax: +44 1355 242743 http://www.mot-sps.com
Gemplus Génemos, Cedex, France +33 442 3656 83 fax: +33 442 3651 17 http://www.gemplus.com	Schlumberger Electronic Transactions Montrouge, Cedex, France +33 1 474 67019 fax: +33 1 474 66347 http://www.slb.com/et

RAIDstation: You'll Never Outgrow It

As your company grows, your RAID storage subsystem needs to keep pace. DPT's new family of RAIDstation storage arrays is designed with the future in mind, offering the optimum in features, growth path, flexibility and capacity.

RAIDstation provides a comprehensive suite of fault tolerant features including subsystem environmental monitoring, hot swappable redundant power supplies and dual advanced cooling modules. Purchase DPT's hard drives featuring capacities up to 18GB or buy the carriers and install your own SCA-2 drives.

Start with either the 7- or 14-bay tower arrays, and store up to 126GB or 252GB in

one enclosure. As your storage needs grow, convert the tower arrays to standard rack-mount units quickly and easily. These units can be mounted in DPT's 7-, 10- or 14-rack cabinets that provide room for up to 1.7 terabytes of data.

For the ultimate in compatibility and performance, combine RAIDstation storage arrays with DPT's high-performance SmartRAID controllers.

Call us for more information and technical specifications on RAIDstation Storage Arrays or visit our web site to find your local distributor.

Tel: 407-830-5522 (U.S.)



DPT

DISTRIBUTED PROCESSING TECHNOLOGY
140 Candace Drive
Maitland, FL 32751 USA
FAX 407-260-6690
sales@dpt.com
www.dpt.com

RESELLERS

Contact your Distributor
for promotion details

Limited Time Offer:

**Buy a RAIDstation Storage Array and
get a FREE SmartRAID IV Controller***

8902

* Purchase a RAIDstation2 storage array with at least 3 hard drives and receive a free DPT PC SmartRAID IV controller (PPA1334UW valued at \$1,492 US). Limit one controller per customer. This offer cannot be combined with other promotions. Offer ends March 31, 1998.

I₂O's Promise

For certain enterprise applications, the new breed of I₂O servers will compete favorably with Unix-based servers—and at a much lower price.

By Stella Kao

Windows NT servers are rapidly achieving new levels of scalability. Dual-processor and four-way symmetric multiprocessing (SMP) servers are now common. And with improvements in Intel's microprocessors and new I/O architecture, performance has improved dramatically at significantly lower costs.

Aiming at the high-end application-server arena, which was once exclusively dominated by Unix servers, new Intel-based servers now support full redundancy and manageability. Features such as hot-swappable power supplies, redundant cooling fans, voluminous hard disk expansion chassis, and massive memory support are all enabling these systems to provide performance similar to that of departmental servers, but at prices closer to those of desktop PCs.

"It's hoped that all these efforts will push NT systems deeper into corporate enterprise networks," says Tony Chen, director of the PC department at Amaquest Computer (Taipei, Taiwan).

Although server-class processors developed by Intel offer more speed, overall system performance is still hampered by I/O bottlenecks because these chips are not specifically geared for handling device interrupts. I/O interrupts occur at a server when a communication request is issued by, say, a client/server transaction application. Depending on how the I/O device is implemented, it can interrupt the CPU once or many times during a single I/O operation.

The I₂O architecture, due to its ability to diminish these network bottlenecks, is viewed as a key technology for boosting the performance of PC servers. With I₂O, interrupt-intensive I/O processing is off-loaded from the host/server processor onto I/O devices, allowing the host CPU to concentrate on its primary job, data retrieval. Vendors say that high-speed I/O performance is

important for a growing class of I/O-intensive applications, such as video, groupware, and large databases.

In addition, I₂O puts an intelligent device between a peripheral and the OS. Therefore, peripheral vendors need to write only one driver to the I₂O standard; the OS then communicates with the I₂O subsystem.

Network servers that support both the Intel 960 RISC chip and the I₂O architecture are expected to appear in volume this year.

Many server vendors, including those from Taiwan, began showing their first full system implementations of the I₂O architecture at Comdex in November. During that show, three Taiwan companies—Acer, Amaquest, and Tatung—unveiled I₂O-compliant systems, and Asustek Computer demonstrated its I₂O server motherboard. "I₂O will give Intel and Microsoft their first real shot at competing head-to-head with Unix servers," says Chen.

Hardware integration is not the only factor that's important to the success of I₂O; full support from Windows NT is a bigger issue, according to Cliff Chou, director of the networking systems business unit at Acer. "Giving the OS the ability to take advantage of it is the real challenge," he explains. "NT isn't there yet." Microsoft isn't expected to offer full I₂O support until Windows NT 5.0 ships sometime this year, Chou adds.

Currently, Microsoft offers I₂O support for Windows NT 4.0 in the form of a Service Pack. Several server vendors in Taiwan have been working with an early version of I₂O running on NT 4.0 since late 1997. In addition, Novell, together with IntranetWare, endorses the I₂O standard and NetWare 4.11, which should be available early this year. Novell has also promised to build I₂O support into its next server OS. SCO's Gemini NetWare supports the Intel architecture as well.

continued



1



2



One for all.

Modern information technology is one of the keys to competitive success, and every IT system breakdown is both annoying as well as expensive. Maximum security is provided by grouping servers together in clusters. If a particular server in a cluster should fail, the others take over instantly. The availability of vital data and programs is maintained – around the clock, day after day. And when the number of users grows, or when new software requires more system capacity, Siemens Nixdorf clusters simply grow to meet such requirements. Economically and step-by-step.

All for one.

When united in a cluster configuration, the computing power and reliability of servers increases dramatically. With increased power and availability, the possible areas of application for these systems also expand. PRIMERGY clusters are becoming the economical basis for running business-critical applications under Windows NT. Clusters of UNIX® systems from the RM family work tirelessly for large numbers of users. BS2000 cluster configurations have a reputation for ensuring uninterrupted power and system availability in computer centers. And innovative high-end technology is at the heart of the Reliant Cluster Servers, which are setting new standards in this market segment.

Siemens Nixdorf: User

The big question, of course, is: How much of a performance gain can user expect? The short answer is that it depends on the application, but I/O-intensive databases could see performance gains of 60 percent or more, according to server vendors. Testing is done by server makers to see how much of the I/O work load the i960 processor can handle.

Ideally, the new I/O architecture will significantly improve overall performance by having the i960 processor be responsible for all the I/O processing. But the initial rollout of the technology is not likely to achieve that goal, according to Jerry Lee, Asustek's associate vice president for product marketing and technical support. Some benchmarks show an improvement of around 10 percent to 15 percent.

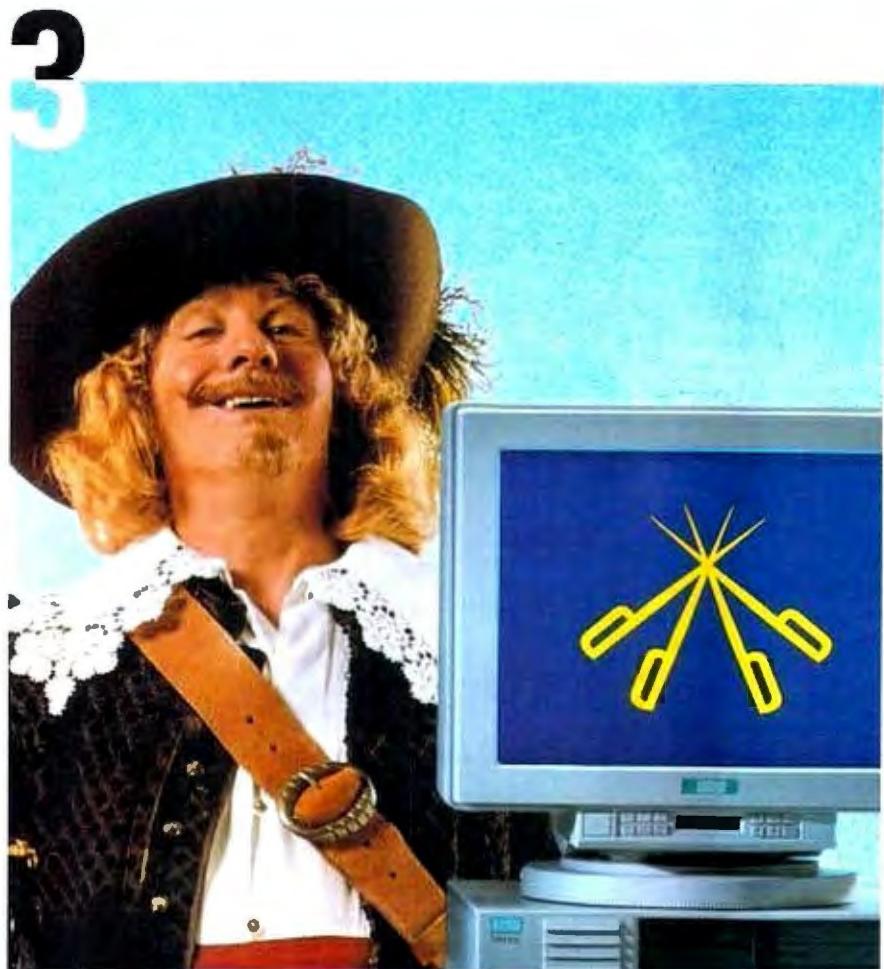
Fault-Tolerant Designs

PC server vendors are responding to user demand by moving some degree of fault tolerance into their low-end and mid-range systems. A host of new NT servers now includes error-correction-code (ECC) memory and an optional RAID controller, both of which are unusual in entry-level systems.

Chen says that servers are now being used more in distributed environments, where more fault-tolerance features are required. Downtime costs, coupled with data loss, are just too pricey for small-to-medium-size businesses. Equipped with RAID and "hot plug" technology, fault-tolerant servers can continue operating if any of their processors or other parts fail. Users can simply swap out the drives, power supplies, fans, and other parts while the server is still working.

Another quality that makes these Intel servers suited to client/server applications is their use of the Highly Parallel System Architecture (HPSA), which enables computer makers to incorporate two independent PCI "buses"—one of which is then bridged to an EISA bus for support of older peripherals—to eliminate data bottlenecks between peripherals, such as hard drives and the system's memory and processor. Hence, these systems include at least five—and up to eight—PCI slots.

Many servers devote a significant portion of their resources to the maintenance of high availability in their disk arrays. Most servers now come with two separate SCSI processors, a mirrored cache, battery backup, and a redundant power plant. This approach eliminates most single



UNIX® is a registered trademark in the United States and other countries, licensed exclusively through XOPEN Company Ltd.

Cluster solutions for NT, UNIX and BS2000.

When demanding the maximum benefits from server clusters, you need an experienced partner with the know-how to find the right solution. Siemens Nixdorf, with its expertise in the world of computer centers, offers powerful cluster technologies for today's leading system platforms. We have successfully implemented the most complex cluster solutions. And we have the project experience that your company needs.

Fax: (+49) 52 51/81 14 18, <http://www.sni.de>

Centered Computing

Enter HotBYTES No. 438 at <http://www.byte.com/hotbytes/>

points of failure in the disk channel. In addition, Acer, Asustek, and Tatung have all included in their server solutions environment-monitoring sensors that monitor temperature, voltage, and fan speed; prevent crashes; and detect intrusion.

Asustek's P/I-P65UP8 motherboard, for example, provides server manufacturers with seven PCI slots, as well as Symbios 53C876 and AHA-7880 PCI Ultra Wide SCSI controllers, plus the hardware re-



Asustek's P/I-P65UP8. The company offers many CPU daughterboards.

quired to implement I₂O functions. The Asus SMP server motherboard will be targeted at Internet/intranet applications and database-server markets. Asustek offers a wide selection of CPU daughterboards that contain one or two Pentium Pro or Pentium II processors. A quad-processor daughterboard will be available by June. Other features of the Asus server motherboard will include as much as 1 GB of extended data out (EDO) DRAM, ECC memory for reliability and data security, and redundant hot-swappable power supplies.

Remote management is an essential component of a workgroup server. A good management program lets an IS manager monitor server status from a remote office. Intel's LANDesk, which is included with many workgroup servers, is a powerful utility that monitors a server's vital signs, such as the power supply's output voltages and the temperature inside the chassis. Some companies also offer proprietary vendor-developed solutions, such as the AcerAltos 9100 Advanced Server

While the first microprocessor to implement Intel's IA-64 architecture probably won't appear until 1999, industry analysts are already predicting that IA-64 processors will take over most of the market that workstations from, for example, Silicon Graphics, now fill. Today, the rise of the Pentium Pro microprocessor and the Windows NT OS has threatened the existing market position of Unix-based servers from vendors such as IBM, Silicon Graphics, and Sun Microsystems. In fact, Wintel servers are increasingly capturing the midrange-server market.

Although today's Intel machines can hardly attain the high-end performance of Unix machines, they're grabbing a good slice of the low-end and midrange market because they're considerably less expensive. Major Unix vendors are scrambling to announce plans to follow Intel's lead. For example, Hewlett-Packard is moving from PA-RISC to IA-64, and Silicon Graphics recently acknowledged that it will add Intel-based systems to its lineup. In addition, Sun has already made moves to align itself with the Intel camp, and it has announced that Solaris will fully support Intel's next-generation Merced chip.

But this doesn't mean that Unix vendors are rolling over and playing dead. They're introducing high-performance clustered enterprise systems. For example, Sun will increase cluster support from two nodes to four with its Full Moon technology. This will enable users to cluster four 64-processor Ultra-Enterprise 10000 symmetric multiprocessing (SMP) servers, for a total of 256 processors. Meanwhile, IBM and Digital Equipment are adding 64-bit SMP machines to their product lines. "I'm sure Unix workstations will continue to dominate the high end of the workstation market," says J.L. Tasy, general manager for the international RISC system division at Tatung. "For transaction-intensive applications, Unix systems are still the best choice," adds Tony Chen of Amaquest. His company has picked Digital's Alpha processors as the base technology for its new-generation servers.

Amaquest is also currently working with Digital to introduce a clustering server based on Digital's 600-MHz 21264 processor. This high-speed chip offers a peak execution rate of 2.4 billion instructions per second and boasts 18.0-SPECint95 and 27.0-SPECfp95 ratings. This new Alpha server will include dual 21264 CPUs, an Intel 960 chip, and Windows NT. The server is due early this year, according to the company.

Manager (ASM) Pro and Remote Diagnostics Manager, and Amaquest's SNMP remote-control software.

True Clustering

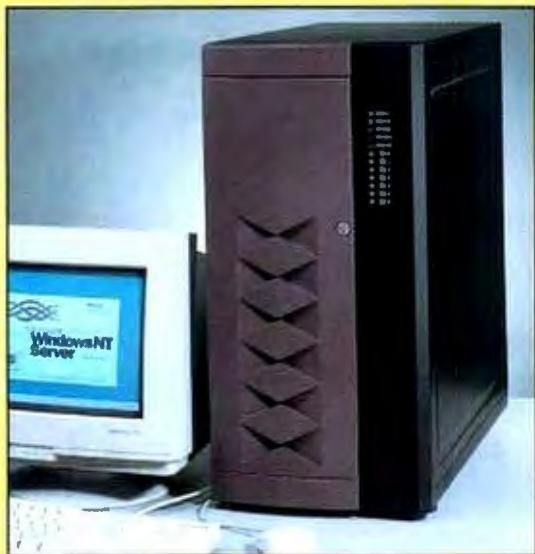
Clustering is a technology for connecting separate computers, each running its own copy of an OS. For example, two separate four-processor Pentium Pro servers, each running its own copy of NT, can be connected to form a cluster. Currently, clustering is used primarily for high-availability and failure purposes, so vendors

can offer a degree of fault tolerance in Pentium Pro servers.

Clustering essentially creates a quick-response, intelligent backup system in case one of the servers, or one of its components, fails. As a result, users are subjected to far fewer network outages. Until recently, clustering has generally been available only as a proprietary technology on Unix platforms.

Microsoft's Server Cluster server brings this technology to the growing NT server market by providing computer vendors,

Unix Servers Under Attack



Amaquest's FT-830 clustering server.

Intel's IA-64 Architecture

Today's departmental and enterprise servers are mostly based on RISC technologies developed by Hewlett-Packard, IBM Microelectronics, and Sun Microsystems. With a total of between six and eight execution units on a chip, RISC processors offer superior performance. This speedy performance enables the development of solutions such as multiple integer-execution pipes, multiple floating-point pipes, and separate load/store and branch hardware.

In contrast, Intel is forging an innovative path toward explicit parallelism with its new IA-64 architecture, which relies on a new kind of cooperation between hardware and compiler. IA-64's most notable characteristic is its massive complement of registers: There are 128 integer, 128 floating-point, and 64 new speculative registers for the compiler to work with. This aids performance by obviating the need for the compiler to perform bulky register-renaming tasks.

Another important feature of IA-64 is its very long instruction word (VLIW) architecture. A packed instruction word, which is 128 bits wide, incorporates three separate

instructions and maps them to functional units in the target processor. A template field specifies dependencies between the instructions and other packed words.

Intel's next-generation 64-bit Merced processor is part of the IA-64 line developed by Intel and technology partner HP. As a hybrid of Intel's x86 technology and HP's PA-RISC chip, Merced will combine the benefits of RISC and CISC to offer Explicitly Parallel Instruction Computing (EPIC). With EPIC, instead of generating machine instructions sequentially and then letting the processor decide how to execute them, the compiler produces code already written in parallel. The parallelized instructions allow the chip to process a number of instructions simultaneously, theoretically making IA-64 chips more efficient.

The 64-bit chips, due in 1999, will also read the 32-bit code that's used by the current generation of Intel processors, which will make them backward compatible. That promises far better 32-bit performance than can be obtained using the alternative, software translation.

One of the first clustering servers to be developed in Taiwan is Amaquest's VPro "Cluster-in-a-Box" system. The server includes two separate 200-MHz Pentium Pro or 233-/266-MHz Pentium II system boards connected via 10-/100-Mbps Ethernet. The Ultra Wide SCSI controllers are configured as an independent bus, with each system's SCSI bus terminating at the storage processor in the disk subsystem.

The VPro system can run in shared-bus mode. Each system can function independently of the other and can run all standard NT applications. This configuration provides service to one clustered system's connection without interruption to the other clustered system and prevents a total failure if a SCSI cable comes off and breaks the SCSI bus.

Amaquest plans to introduce four-way servers that use the Intel 440NX chip set. By the second quarter of this year, the company also plans to offer a new clustering server that contains three nodes in a box running Windows NT 5.0. ■

Stella Kao is a BYTE contributing editor based in Taipei. You can contact her by sending e-mail to meou@e-mail.gcn.net.tw.

WHERE TO FIND

Acer, Inc. Taipei Hsien, Taiwan +886 2 696 1234 fax: +886 2 696 1777 Cliffchou@acer.com.tw http://www.acer.com	Asustek Computer, Inc. Taipei, Taiwan +886 2 894 3447 fax: +886 2 894 3449 jerry_lee@asustek.asus .com.tw http://www.asus.com.tw
Amaquest Computer Corp. Taipei Hsien, Taiwan +886 2 698 9366 fax: +886 2 698 9376 tony@amaquest.com.tw http://www.amaquest.com.tw	Tatung Co. Taipei, Taiwan +886 2 595 5252 ext. 24655 fax: +33 1 474 66347 tsay@diamond.tatung .com.tw http://www.ts1.com

resellers, and IT managers with the means to tie systems together in a fail-safe bond. Late last year, Microsoft released Windows NT Server 4.0 Enterprise Edition, which includes Cluster Server (MSCS).

Previously code-named Wolfpack, MSCS is a part of the set of APIs currently being developed to turn Windows NT Server and the BackOffice suite of applications into a clustering platform. Microsoft has said that a two-node variant, which will address failover fault tolerance, will be the first to arrive. Still another form of clustering at a higher level is currently being explored by Microsoft.

Country Partners needed for international expansion program



Client / Server Platforms Supported

Windows	Via NT	OS/2	Windows	Via 95	Via NT Work	OS/2
✓	✓	✓	✓	✓	✓	✓

-Join the Panda Team and
Get exclusive country representation-

For more information visit our web site
www.pandasoftware.com

Argentina 54 21 842475 ■ Cyprus 357 21 99999 ■ Germany 49 89 494 4949 ■ France 33 1 5526812 ■ Italy 39 2 2472021 ■ Finland 358 3 2707 180 ■ Greece 30 1 6712168 ■ Spain 34 1 332 00 54 ■ Portugal 351 2401669 ■ Romania 40 68 410420 ■ Slovak Republic 421 7 234088 ■ Sweden 46 800 220 150 ■ U.A.E. 971 2 779307 ■ UK 44 181 399991 ■ USA 1 416 322 5800

Better Control with PDM

Product data management is most efficient when it's combined with enterprise-wide applications.

By Adele Hars

Manufacturing companies are usually good at recording component and assembly drawings; it is, after all, part of their daily business. However, they often fail to keep comprehensive records of related product data. This makes it difficult—and often impossible—for product designers and engineers to access pertinent information when they need it. It's estimated that in the manufacturing industry 50 percent of product-development time is spent tracking down information, maintaining multiple revisions of design studies, and checking relationships among 2-D drawings, 3-D solid models, assembly instructions, and process plans.

This is where product data management (PDM) comes in. PDM aims at bridging the gap between product and design data, typically through a relational database system. It also provides procedural control of product data by facilitating approvals and notifying team members of a project's status. In other words, it supports project coordination and allows companies to implement concurrent engineering schemes and compress the product-development cycle.

For example, a PDM system permits a project leader to control the progress of a project via "states" using "triggers" and a routing list that reflects a company's organizational hierarchy. Or, to coordinate a particular work flow effectively, a worker can define the interdependence of tasks to match a project's structure, time frame, and goals.

"PDM helps engineers manage both data and the product-development process," explains Ed Miller, president of CIMdata (Godalming, Surrey, U.K.), an international PDM consultancy. "However, it's not designed to help individuals do a better job, but rather to facilitate an organization's management initiatives." Such initiatives might include concurrent engineering or con-

forming to the "design anywhere, build anywhere" philosophy.

An organization moves to PDM primarily because such a system can help cut the time it takes to bring a product to market. But PDM is not restricted to the manufacturing industry. Its ability to manage a vast amount of different data types benefits other industries as well. For instance, 20 percent of the installations of Hewlett-Packard's WorkManager PDM system are in the health-care, insurance, construction, telecommunications, and software-development industries, according to Dietmar Jenuwein, a member of HP's German PDM marketing group.

As a concept, PDM has been around for more than a decade. Early PDM systems were not successful primarily because they were not flexible enough to handle the uncontrolled proliferation of data within an organization. But as consistent data modeling becomes more prevalent throughout the entire development process, PDM stands a good chance of delivering on its promises.

Today an increasing number of companies are installing PDM systems. The global PDM market, which is currently worth over \$900 million, expanded by 31 percent in 1996, according to CIMdata. The company expects a total market volume of \$2 billion by the year 2000. CIMdata also says that Europe accounts for just over a

third of this volume and that the European market is faster-growing than, for example, the U.S. market.

Results from the most recent survey issued by the British Department of Trade and Industry (DTI) reveal that PDM users experience several important benefits from using these systems. These include a 10 percent reduction in engineering costs, a 20 percent decrease in product-development time, 30 percent faster reactions to changed orders, 40 percent fewer changes in the development process, and, in combination with concurrent engi-



engineering methods, a time-to-market decrease up to 50 percent.

"Considering only our increase in engineering productivity and our reduction in costs related to quality defects, we've had a 14-month return on our investment," says Philippe Martin, IS director at Schlumberger (Paris, France), which implemented an enterprise-wide PDM system in 1996.

Many previous generations of PDM were based on relational database systems. Now that PDM applications include more object-oriented features, systems are a lot easier to manage. As Mark Horne, general manager of Quillion Systems, a PDM vendor in the U.K., notes, "Object technology is the only way to efficiently manage product data, although you still have to comply with the relational-database world."

With object orientation now being used, the type of data used for a PDM application no longer matters. A CAD drawing, process information, bills of materials, and an engineering-change order can all be different kind of objects and still used in the same system. In addition, objects support dynamic data, which facilitates rule-based process flows.

European Variations

But even though object technology is heralded as one of the big liberators of PDM systems, some conceptual problems between engineers and process managers remain. For instance, engineers tend to prefer straightforward working practices and do not appreciate the formal object definitions of PDM systems, according to Patrick Pieckolek, product manager for Matra Datavision's Design Manager, an object-based PDM system.

Most of the big players in the PDM market, including CoCreate Software (a subsidiary of HP), Computervision, Dassault/IBM, Metaphase, Parametric Technology Corp. (PTC), SDRC, and Sherpa, are focusing on enterprise-wide installations in international companies. This leaves a big opportunity for local PDM vendors to address the data-management needs of engineering departments. To the extent that the industrial structure in Europe varies from one country to another, there are also substantially different local requirements for data management. In Germany, for example, the national DIN standards closely dictate design and manufacturing conditions—and therefore, for exam-

STEP and Product Data Management

Data exchange and data sharing between different PDM systems can be efficient only if both systems support the same data model or their data models have the same level of richness. The ISO's Standard for the Exchange of Product data (STEP) aims at providing methods for storing and exchanging product configurations, bills of materials, engineering-change orders, and organizational and personnel data throughout the product-development cycle.

An important and difficult area in PDM is the interaction between a PDM system and the applications that create and change product data. STEP addresses this issue

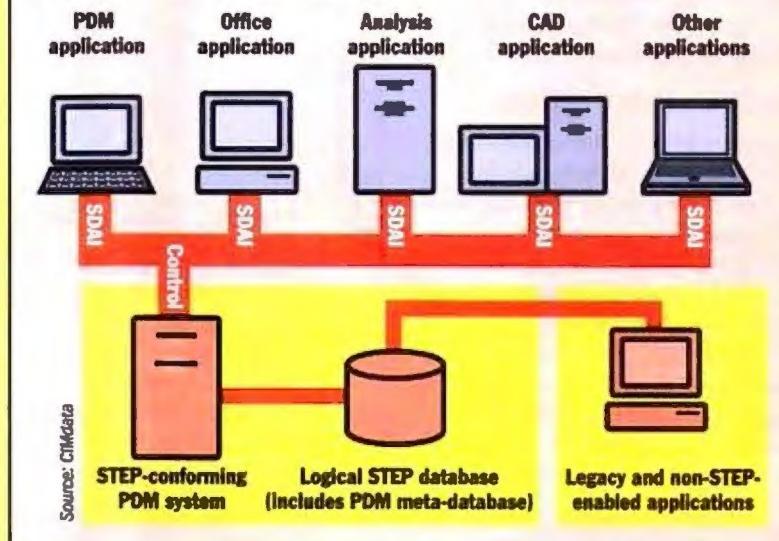
with a data-management layer between applications and the STEP repository. This approach offers two key advantages: Data is independent of the application that generates it, and applications that use STEP's Standard Data Access Interface (SDAI) can communicate with all other compatible applications. In addition, a universal data-management layer reduces storage space because only one version of an entity needs to be stored.

Large industrial projects in the aerospace, automotive, and energy sectors are increasingly demanding STEP-compatible applications. Says Patrick Pieckolek, Matra Datavision's PDM product

manager, "We chose STEP because it lets us communicate with, for example, manufacturing-resource-planning systems."

Although STEP's consistent data model offers some obvious advantages, critics argue that it's still not in place today. They see the current ISO draft, AP 214, as an outgrowth of the European and Toyota automobile initiative. Crucial subsets of the standard, such as those for product structuring, versioning, and parts ownership, are not fully defined yet. "STEP is not ready. The data model is changing almost daily," says Norbert Reimann, director of SDRC's PDM business unit for central Europe.

Application Integration with STEP



The Standard Data Access Interface (SDAI) enables PDM systems to communicate with other enterprise applications.

ple, component-classification schemes. PDM systems have to reflect these local standards.

Today, one of the most important issues facing a PDM system is its ability to work with an enterprise-resource-planning (ERP) system and enterprise-management applications, such as SAP's R/3 and Baan's Triton. "In two years, you won't

find any reasonable system without an SAP or Baan interface," says David Hodgson, general manager for AIM Systems, a PDM system vendor in Karlsruhe, Germany.

For example, Matra Datavision's new Euclid Design Manager for Windows NT connects to enterprise-management systems from SAP and Baan via an interface based on the ISO's Standard for the Ex-

change of Product data (STEP). Other companies, such as Computervision, Dassault/IBM, and PTC, are currently extending their PDM products with enterprise-management functionality. On the other hand, the next version of SAP's R/3, 4.0, which is slated for release early this year, is expected to offer enhanced PDM functionality.

The lines between departmental PDM systems and higher-level business-management and enterprise-wide resource-planning systems are blurring. "There's already considerable overlap between PDM systems and business-management applications," explains Tobias Diebold, a project manager and PDM expert with IDS Professor Scheer (Saarbrücken, Germany). "When companies have both types of systems in place, they typically have to decide which one is to be the master and which will work as slave."

Diebold says that standardized interfaces between systems solve only part of the problem. Other points of friction between a PDM system and a business-management system include the management of engineering changes and the modification of processes within a running, complex engineering project.

PDM/Web Integration

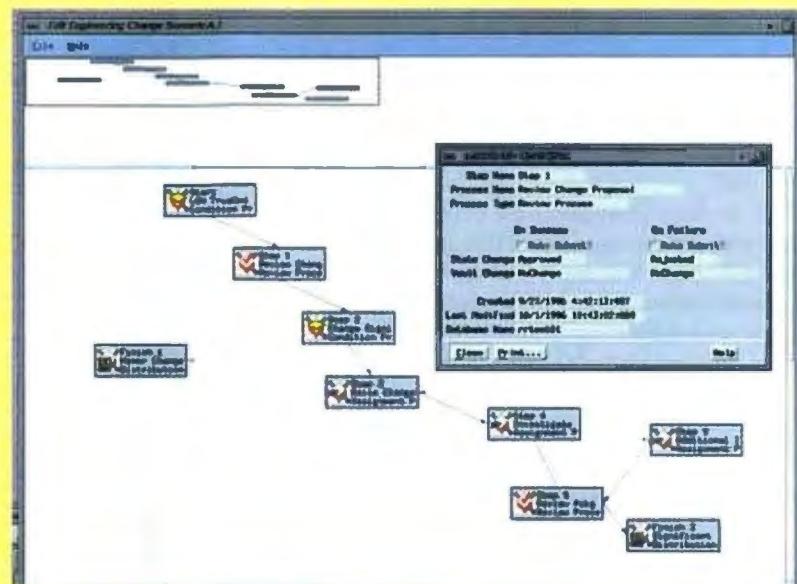
As with everything else that it has touched, the Internet has brought big changes to PDM as well. "Web technology has had a terrific impact on this industry," enthuses CIMdata's Ed Miller. "With an intranet in place, you can get a lot of information in return for a small investment."

For example, CoCreate's Dynamic Conferencing modules for the Work-Manager PDM system enable virtual 3-D modeling over the Internet. Design sessions can be shared across the Web, and

implementing a PDM system in a large, international company requires an enormous amount of planning and reengineering of business processes. "You really need to look at the corporate workflow and optimize it. It's no good just to apply PDM to old, bad flows," explains SDRC's Norbert Reimann.

To make implementation easier, PDM vendors are providing streamlining options. For example, SDRC is introducing templates to standardize process implementation in specific industries, as well as encouraging other PDM vendors to adopt these templates for regional and industry-specific needs. For

the same reason, PDM vendor Sherpa has developed industry-specific object libraries so that new users needn't start from scratch. This avoids each company's having to define objects, processes, and data relationships when there are often many similarities between processes within an industry.



PDM helps to manage data as well as control the engineering process.

users can discuss changes or make annotations to a model that was just designed in another location.

PTC's new Pro/Intranet product also includes tools for communications in a concurrent engineering environment, as well as an open architecture that permits

information in the system to be shared or posted on the Web. "Information from various systems is being linked together in a common user interface: the Web browser," explains Tom Sears, PTC's director of data management.

PDM began as an aid to help engineers manage information, handle technical drawings, design models, and control the work flow in their departments. But the same technology that saves time and improves communications in engineering departments is now being applied more broadly to extend these benefits throughout entire organizations. Says Dick Arnold, a technical director at Hollandse Signaalapparaten, part of the multinational Thomson-CSF company: "PDM is key to staying competitive." ■

WHERE TO FIND

AIM Systems
Karlsruhe, Germany
+49 8131 59970
fax: +49 8131 91005

CIMdata
Godalming, Surrey, U.K.
+44 1483 421970
<http://www.CIMdata.com>

CoCreate Software
Sindelfingen, Germany
fax: +49 7031 951 319
<http://www.cocreate.com>

Computervision
Coventry, U.K.
+44 1 203 417718

fax: +44 1 203 419137
<http://www.computervision.com>

Dassault Systemes
Suresnes, France
+33 1 40 99 40 99
fax: +33 1 40 99 68 05
<http://www.dsweb.com>

Matra Datavision, S.A.
Les Ulis, Cedex, France
+33 1 69 82 24 00
fax: +33 1 64 46 02 13
p-piecock@paris1.matra-dtv.fr
<http://www.matra-datavision.com>

Parametric Technology Corp.
Waltham, MA, U.S.

+1 781 398 5000
fax: +1 781 398 6000
<http://www.ptc.com>

Quillion Systems, Ltd.
Cambridge, U.K.
+44 1223 421175
fax: +44 1223 421083
info.quillion@stjohns.co.uk
<http://www.quillionsoftware.com>

SDRC
Hitchin, Hertfordshire, U.K.
+44 1462 440222
fax: +44 1462 440522
bob.whale@sdrc.com
<http://www.sdrc.com>

Adele Hars is a freelance writer based in Paris. You can contact her by sending e-mail to AdeleHars@compuserve.com.

What's New

Hardware

A robot that can handle the e-mail deluge, a hardware firewall that protects your hard disk from viruses, plus other new tools.

PREVIEW



Hardware

£150

Enter HotBYTEs
No. 1032.

Calluna Technology

Eastfield, Fife, Scotland
+44 1592 630810
fax: +44 1592 630920
rjs@hardwall.demon.co.uk

Protect Your Hard Drive

Do you trust today's operating systems and firewalls to securely shield the data on your computer from hacking attacks and viruses? As recent incidents show, software is vulnerable to bugs that compromise security. That's why Calluna developed a "hardware firewall" that monitors all low-level hard disk activities and protects against illegal disk writes and accesses.

Called Hardwall, the card plugs into an ISA slot and operates separately from the system processor. It sets up firewalls at the boundaries of every partition on your hard disk and lets you define different levels of access. Because these firewalls operate separately on a low physical level controlled by Hardwall, the vendor says, they are impossible to penetrate and cannot be circumvented.

Hardwall also efficiently shields your system from viruses and accidental configuration changes. For example, it can set the boot partition of your hard disk to "write many recoverable" mode. This means that you may write to the partition as often as required during a session, but each time you reboot the machine, all changes are set back to the initial state. If information in this partition is infected by a virus or corrupted, the defect will be removed automatically upon rebooting. Hardwall is not virus-specific, so you don't need to update virus-scanning software.

Hardwall is an intelligent virus isolator and antihacking device that can work in a desktop PC as well as in a Windows NT server. Its big advantage is that it operates separately from CPU and OS and therefore doesn't degrade system performance.

-Rainer Mauth

Displays

Movable LCD Monitor Saves Space on Your Desk

SPACE SAVER, A NEW 13.8-INCH COLOR LCD monitor, may be a good way to clear your desktop of bulky screens, peripherals, and cables. You can set the device on your desk and still move it around three axes to optimize your working environment. Its 90-degree viewing angle, in both horizontal and vertical planes, provides good contrast and brightness over the entire screen area. This monitor also serves as a hub for mouse, infrared keyboard, and serial ports, and it has two stereo speakers.

Price: Starts at \$1200.

Contact: Source Development, Lognes, France,
+33 1 64 62 63 63;
<http://www.source.com>.
Enter HotBYTEs No. 1033.

Printers

New Laser Printer for Small Workgroups

KYOCERA'S NEW FS-600 SMALL WORKGROUP LASER PRINTER OUTPUTS SIX PAGES PER MINUTE AT 600 dpi. This COMPACT (225 x 353 mm, 7 Kg) printer includes a 150-sheet cassette plus manual bypass. The processor is a 50-MHz PowerPC 41GF. You can upgrade the device with an additional paper cassette for a



second paper type or with a network interface. Standard emulations include PCL 5e, Epson LQ-850, KCGI, and line printer. You can also upgrade to PostScript 2.

Price: DM 860.

Contact: Kyocera Electronics, Reading, U.K., +44 118 931 1500; <http://www.kyocera.com>. Enter HotBYTEs No. 1034.

Communications

Complete Video-Conferencing Solution

FOR VIDEOCONFERENCING, LIESEGANG U.K. bundles the RSI Video Flyer Rock-



et, equipped with built-in microphone and speakers, with a Sony camera and a 128-Kbps ISDN switch. The system runs on Macs, PCs, and notebooks and offers real-time videoconferencing on up to three parallel ISDN lines.

Price: £799.5.

Contact: Liesegang, Birstall, U.K., +44 1924 423 331; <http://www.liesegang.co.uk>. Enter HotBYTEs No. 1037.

Motherboard

Internet Server for Small Businesses

COMPLEMENTING OUVETTI'S NETSTRADA server family, the NetStrada 1200

offers a Pentium II CPU running at 300 MHz and sophisticated Ultra-Wide SCSI peripheral bus technology. Equipped with on-board Ethernet and Fast Ethernet adapters, 512-KB L2 cache, and RAM expandable to 384 MB, it is built for use as an intranet or Internet server in small businesses. NetStrada 1200 ships with monitoring and network management software on CD-ROM. Price: Starts at £1200. Contact: Olivetti, London, +44 181 785 6666; <http://www.ocwi.com>. Enter HotBYTEs No. 1039.

Hand-Held PCs

EPOC Device Includes Touchpad

GEOFOX-ONE, AN EPOC32-BASED HANDHELD computer, is powered by an 18-MHz ARM-7 CPU and is fully compatible with Psion's Series 5 devices. An integrated e-mail client supports POP3 mailboxes and regular PC Card



modems. For data input, the device features a soft-touch keyboard and a touchpad. The 17-cm LCD panel offers a resolution of 640 x 320 pixels. Two standard AA batteries let you use the gadget for up to 25 hours without changing the battery, the vendor says.

Price: £399. Contact: Geofox, Cambridge, U.K., +44 1787 371 371; <http://www.geofox.com>. Enter HotBYTEs No. 1038.

Web Appliance

Surf the Web on Your TV

SURFTV, A MULTIMEDIA SET-TOP BOX, LETS you read and answer fax or e-mail messages and browse the Web on

your TV screen. The device has a small digital camera for videophone services. The box connects to the TV or to the Internet (via a built-in modem). SurfTV runs the QNX real-time OS and includes a Web browser with video plug-in technology. A high-end version comes with a CD-ROM or DVD drive. Price: Starts at FF 3000. Contact: Com One, Cesta, France, +33 556 788400; <http://www.com1.fr>. Enter HotBYTEs No. 1044.

Security

Firewall Handles Address Translation

CIPRO-FW, A HARDWARE-BASED FIREWALL, guards intranets from illegal access, allows VPN tunneling over the Internet, and controls access to corporate LAN and WAN environments. Its Fast Ethernet capability offers communication speed up to 100 MBps and supports standard IP applications as well as remote user authentication, network address translation, and advanced security auditing.

Price: Starts at £6950. Contact: Radguard, Tel Aviv, Israel, +972 3645 5489; <http://www.radguard.com>. Enter HotBYTEs No. 1045.

Embedded Systems

48 I/O Channels in One Board

BLUE CHIP TECHNOLOGY'S NEW PC/104 form-factor module provides up to 48 digital I/O channels on an embedded Pentium board. The APX-PIO board offers a reliable mechanism for implementing additional digital I/O channels in embedded control applications. Maintenance and configuration of I/O channels is possible via software. Price: Call company. Contact: Blue Chip Technology, Chester, U.K., +44 1829 772 000. Enter HotBYTEs No. 1046.

Software

Business

Accounting Package for Macintosh

WITH FEATURES LIKE CASH MANAGEMENT, accounting, and calculation of early settlement discounts, Bottom Line aims at small- and home-office users who need to satisfy auditors, banks, or VAT inspectors. The Mac

OS-based bookkeeping software produces VAT returns and EC sales lists so users can prepare invoices and maintain credit control. It offers flexible reconciliation procedures, departmental breakdowns, and budgetary control features.

Price: £99. Contact: Forecast Systems, Bristol, U.K., +44 117 950 5033; <http://www.forecast.co.uk>. Enter HotBYTEs No. 1059.

Preview

File name	Description	Schedule type	Next date
Venatake ers	Email processing Nico	Automatic	-
C. Voutsadis ers	UK customers	Automatic	-
C. Voutsadis ers	Mailing	Automatic	-
CVP...@spamer	Spam reply		
Nechsupport e	High priority		

Script properties

Script description: High priority technical support

General options

Active Run script to process incoming messages

Scheduling method

Manual (Activated by user) Use time scheduling

Time scheduling

Start at (Date/Time): 15/10/1997 - 16:39

Number of times to repeat: 0

Repeat every: Minute

Emailrobot 2000

\$595 for server;
\$100 for client

Enter HotBYTEs
No. 1060.

GFI Fax&Voice

London
+44 171 2262866
fax: +44 171 226 4788
<http://www.gifax.com>

Robot Filters E-Mail Influx

FOR most businesses, e-mail has become as indispensable as the telephone. As the number of users grows, companies are struggling to efficiently manage and expedite e-mail traffic.

Emailrobot 2000 routes, answers, archives, and tracks messages automatically. It stores and analyzes e-mail on a central server, capturing such details as response times, responder, and answer to a message. The program provides a retrieval mechanism for complete communication with a customer. Using Emailrobot's reporting function, you can calculate the amount of e-mail received per day, check correctness of replies, monitor response time per department, and find out whether the load is evenly shared.

Emailrobot easily automates routing e-mail tasks. For example, it sends out personalized responses on the basis of keywords or e-mail domain names and routes incoming messages to specific databases. Defining routing functions is easy. All you have to do is follow a series of setup wizards. For more complex conditional routing, you can use a straightforward scripting language.

The program comes in versions for SMTP and POP3 mail servers as well as for Microsoft Exchange Server. Individuals can use the Emailrobot client as a plug-in for Eudora or Microsoft Outlook.

-Rainer Mauth

Communications**WinPhone Manages PSTN and Internet Telephony**

WITH VERSION 4.5 OF MEGASOFT'S TELEPHONY program WinPhone, you can operate analog, ISDN, mobile communications, and Internet telephone calls in one program. Even in the middle of a call you can switch between PSTN and Internet telephony or use the H.32x videophone capabilities. Additional features include whiteboards, application sharing, remote access, file transfer, chat, and least-cost routing. WinPhone lets you dial from any application and displays incoming caller IDs in all running applications.

Price: Call company.
Contact: Megsoft, Vienna, Austria, +43 470 2022.
Enter HotBYTEs No. 1053.

Watch Web Site Hits

IF YOU WANT TO KNOW HOW EFFECTIVE OR popular your Web site is, check out RealTime Spy. It allows you to monitor routes taken by visitors, the origin of traffic, frequency of hits, and efficiency of links on a mirror site. Details are stored in a password-protected relational database and are instantly available from your intranet.

Price: Call company.
Contact: The Gauge Group, London, +44 171 717 1553; <http://www.gauge.co.uk>.
Enter HotBYTEs No. 1052.

Data Management**Report Generator for Multiple Platforms**

REPORT DEVELOPER IS A MULTIPOLATFORM report generator for use in large corporations. It uses a multidocument interface to simultaneously generate reports and represents each report in a hierarchical tree. The system's big advantage is its wide support for heterogeneous networks and a variety of databases such as Oracle, Informix, Sybase, Gupta, ADABAS, DB/2, SQL Server, and ODBC. A layout editor allows you to position all report elements via dragging and dropping.



Price: DM 1850.
Contact: GFT Software, St. Georgen, Germany, +49 7724 94110; <http://www.gftsoftware.com>.
Enter HotBYTEs No. 1049.

Data Mining**ActiveX Components Control Neural Nets**

NEUFUZZY, A FUZZY LOGIC AND NEURAL network program, combines the benefits of intuitive rule-based modeling with the trainable intelligence of neural networks. It offers a Rule-Fire Matrix that can be interrogated from within an ActiveX application. The system enables ActiveX developers to study how a neuro-fuzzy network makes decisions and lets them build ActiveX applications for data mining.

Price: Call company.
Contact: NCS, Totton, U.K., +44 1703 667 775; <http://www.ncs.co.uk>.
Enter HotBYTEs No. 1058.

Unified Messaging**UMS Manages All Corporate Communications**

THE NEW UNIFIED MESSAGING SERVER (UMS) integrates fax, voice, GSM, and telex communications in one single environment. You can send faxes and GSM messages from any Windows application and access incoming voice mail from standard phones or your GSM handset. It is also possible to redirect faxes and e-mail to temporary fax machines.

UMS supports Internet-Mail, MS Exchange, Lotus Notes, cc:Mail, and Novell GroupWise.

Price: Call company.
Contact: Digitronic, Holm, Germany, +49 410 388 672; <http://www.digitronic.de>.
Enter HotBYTEs No. 1055.

\$1250 for professional version.
Contact: Vitec Multimedia, Chatillon Cedex, France, +33 1 46730606; <http://www.vitecm.com>.
Enter HotBYTEs No. 1050.

Engineering**Document Management System for CAD**

DM FOR AUTOCAD 14 HELPS AutoCAD users manage technical documents. It integrates into AutoCAD's menus or toolbars and displays lists of drawings and documents. The DM server synchronizes concurrent access to document repositories via an intranet. To preserve the integrity of drawings, DM requires engineers to check-out drawings for revision. A revision control system makes sure users can assess how the changes in one drawing affect other drawings.

Price: Call company.
Contact: Cimage, Bracknell, U.K., +44 1344 860 055; <http://www.cimage.co.uk>.
Enter HotBYTEs No. 1057.

Multimedia**Edit MPEG-2 Streams in Software Only**

YOU CAN DO ACCURATE FRAME EDITING OF MPEG-2 clips without the need for dedicated hardware to play back data. Video Clip MPEG-2, a nonlinear editing package, offers the basic copy and paste functions for editing MPEG-2 files (i.e., multiplexed data including MPEG-2 video and MPEG-1 audio). The program is



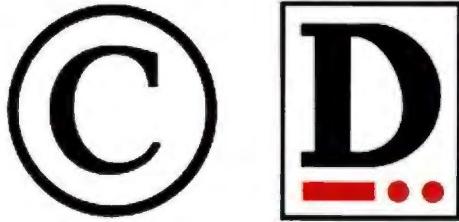
available in a "light" version that allows for editing of I-frames, and in a professional B-frames version. The current versions support constant-bit-rate MPEG-2 streams, but the vendor says that support for variable bit rates will follow soon.

Price: \$200 for light version;

Ecopad Speeds Up Internet Access

ECOPAD SPEEDS UP INTERNET AND INTRANET applications by compressing HTML pages on the fly. It uses a variety of adaptive compression methods. For example, it compresses pictures differently than text, removes redundant information, and uses tricks like preparing (but not prefetching) links out of the page. It speeds up arbitrary page access between two and five times, Synchronix says. To capitalize on this improvement, the vendor adds, you need the EcoPad software both on the server and on the client.

Price: Call company.
Contact: Synchronix, Les Ulis Cedex, France, +33 1 64 46 2626; <http://www.synx.com>.
Enter HotBYTEs No. 1048.



One makes software theft illegal, the other makes it impossible.

If you would rather take the law into your own hands, the DESkey range of products have security designed into the hardware. ASICs and microprocessors running proprietary algorithms provide real protection.

A comprehensive range of drivers and our software protection utility DESlock, work to bring the highest level of security with the minimum of effort.

Call today for product information, demonstration units and technical advice. *Don't just Dongle it - DESkey it*

PC MAC PC Card UNIX etc



Data Encryption Systems Limited

Silver Street House, Silver Street, Taunton, Somerset UK TA1 3DL

Telephone 01823 352357 Fax 01823 352358 BBS 01823 352259 Email sales@des.co.uk www.des.co.uk



Nijendal 42, 3972 KC, Postbus 170, 3970 AD, Driebergen, Netherlands
Telephone +31 (0)343 518724 Fax +31 (0)343 512286 Email info@elproma.nl

COMEX '98

With separate sections for business and consumer products, COMEX '98 is the only I.T. exhibition in Oman which targets your audience.

**The Middle East's
most innovative I.T. exhibition**

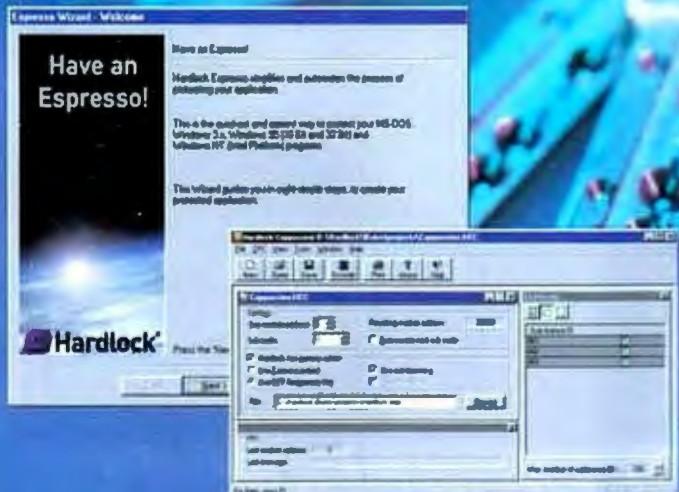
27 April - 30 April 1998



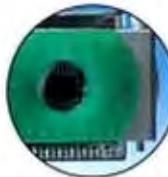
Oman International Trade & Exhibitions
PO Box 1475, Post Code 112, Ruwi, Sultanate of Oman
Tel : 19681 564303, 564268 567246 Fax : 19681 565165
Email : aitex_gta.net.om, <http://www.aitex.com>

► Don't forget to lock your software before you leave.

New! Hardlock Bistro.
The quick and easy way
to protect your software.



Illegal software use costs software developers over \$13 billion each year. Hardlock helps you solve this problem by guaranteeing licensed use of your products. More and more developers like you are relying upon the Hardlock Protection System to increase their sales and profits. And Hardlock now offers you unmatched ease-of-use, with exciting new features.



Hardlock Twin.
State-of-the-art protection for demanding applications.



Hardlock E-T-E.
The worldwide standard for quality software protection.

www.hardlock.com

► HL Crypt. Leading-edge security, adapted to your needs.

Our automatic protection system secures your application and any related data, in a matter of minutes. No access to the source code is necessary, making HL Crypt an ideal solution for software resellers. And HL Crypt's new advanced security features include support for 32-bit environments.

► Order your Hardlock Developer's Kit today! Contact your local representative.

If your country is not listed, please call us directly:

Aladdin Knowledge Systems Germany Tel: (49) 89 8942210 Email: info@aladdin.de

Argentina
HT-MACH Sistemas
Electrónicas
T (54) 1 795-8011

Australia
Software Protection
Systems
T (61) 3 9544-4455

Benelux
Aladdin Software
Security Benelux
T (31) 24 648-8444

Brazil
HT-MACH Sistemas
Electrónicas
T (55) 21 257-0314

Chile
Datasoft
T (56) 2 246-7443

Croatia
G & G Electronic
T (385) 1 335398

Czech Republic
EuroCAD
T (42) 02 6610-7506

Finland
FAST Finland
T (09) 9 5495-0500

France
Aladdin France
T (33) 1 413 770 30

Greece
FAST Hellas
T (30) 1 600-4662

Hong-Kong
Xtric Technology
T (852) 2301-2340

Hungary
Saki Recognita
T 1361 1 201-8925

Israel
Aladdin Knowledge
Systems
T (972) 3 636 2222

Italy
TECHNE Security
T (39) 59 415608

Korea
AC & P
T (82) 2 736-4406

Mexico
Sisoft
T (52) 91 800 55283

Philippines
Integrity Software
T (63) 2 831-3112

Spain & Portugal
FAST Iberica
T (34) 1 754-1212

Taiwan
New Solar Systems Group
T (086) 2 630-5586

United Kingdom
Aladdin Knowledge
Systems UK
T (44) 1 753 422-266

U.S.A.
Aladdin Knowledge
Systems
T (1) 800 562-2543

ALADDIN
KNOWLEDGE SYSTEMS LTD

Thinking Smart Cards?

Think ASE.

New!
ASE-II™ - Next
Generation ASE



In the new world of smart cards, ASE is all you need to develop and deploy smart card applications.

- **ASEDrive Pro™** - The most versatile smart card drive
 - Well connected:** Interface to both PC internal and external, serial and parallel ports
 - Secure:** Second card slot or SIM socket for authentication and security
 - Fast:** PC-drive communication speed up to 115 Kbps. Cards support up to 76.8Kbps
 - On time:** Real Time Clock for e-commerce or digital signature
 - Knows its cards:** Multi card protocol T=0;T=1;T=14; Memory: I²C, XI²C, 2/3 bus
 - Configurable:** ASEDrive internal firmware downloadable from the PC
 - Ready for the future:** PC/SC Ready

- **ASESoft™** - The software library for smart cards
 - Versatile:** Supports most smart card types
 - Powerful:** Interoperability with high level API or transmission level API
 - O/S savvy:** Supports Windows NT, 95
- **ASECards™** - A wide selection of smart cards
 - Memory, protected memory, CPU and Cryptographic cards support
- **ASECrypto*** - The cryptographic library
 - RSA, DES, TripleDES support and more. Compatible with Microsoft PC/SC cryptographic tools
- **ASE-FES™** - Sample smart card-based file encryption system

To order your ASE developers kit
visit our web site today - www.aks.com!

North America	Aladdin Knowledge Systems Inc. 800 562-2543, 847 808-0300, Fax 847 908-0313. Email: aks_sales@us.aks.com
Int'l Office	Aladdin Knowledge Systems Ltd. +972 3 634-2222, Fax +972 3 537-5716 Email: aks_sales@aks.com
Germany	Aladdin Germany +49 89 89 42 21-65, Fax +49 89 89-12-21-60 Email: info@aks.de
UK	Aladdin Knowledge Systems UK Ltd. +44 1753 622 266, Fax +44 1753 622 262, Email: sales@alda.co.uk
Japan	Aladdin Japan Co., Ltd. +81 3 67 16-1911 Fax +81 3 67 16-1914 Email: sales@aladdin.co.jp
France	Aladdin France SA +33 1 41 37-70-30, Fax +33 1 41 37-71 01 Email: info@aladdin.fr
Benelux	Aladdin Software Security Benelux B.V. +31 20 618 9949, Fax +31 20 614-1901 Email: aks_nl@worldaccess.nl
Russia	Aladdin Software Security R.D. Ltd. +7 095 928-0588, Fax +7 095 928-6781 Email: aks@aladdin.ru

© Aladdin Knowledge Systems 1997 (10/97) ASE is a trademark of Aladdin Knowledge Systems. Subject to export license.

1-800-562-2543

W W W . a k s . c o m

ALADDIN
KNOWLEDGE SYSTEMS LTD

A pared-down desktop built around JavaBean applets offers an interesting challenge to Office and IE 4. By Steve Gillmor

A Different Desktop for the WorkPlace

A server-based desktop that provides just 20 percent of "normal" office-suite features could change the way many people work. Lotus's JavaBean-based eSuite, aimed first at network computers, offers an elegant user interface and sophisticated development tools. Whether you're moving from green screens to intranet work flow, or using Web servers and thin clients, eSuite gives you a great deal more than the sum of its parts.

WorkPlace is the task-oriented user environment, and DevPack is a set of tools for Web application developers. The two share word processor, spreadsheet, and presentation-graphics components. WorkPlace also has e-mail, calendar, address book, browser, and file manager components. The desktop gives you a taskbar and a work area that first displays a set of categorized tasks.

Below the work area, the InfoCenter combines Windows 95's taskbar with Notes' InfoBox properties control panel. It's a context-sensitive, single-click action bar with pop-up menus for some commands and a floating panel for set-

TECH FOCUS

InfoBus for the Infobahn

The InfoBus provides events and bound properties for directly interconnecting Java components that produce, consume, or control data. eSuite's spreadsheet publishes data to the InfoBus by explicitly naming a range of cells. Give that name to the Chart applet and you've established a data flow between them. In complex applications, data controllers can help manage requests and announcements, caching broadcasts and funneling messages to their destination. Once a link is established, data flows directly, not using the InfoBus.



In eSuite, the taskbar at left serves as a "channel switcher," while the central section is the user's main work area.

ting properties (fonts, etc.). Windows users will feel at home, and shortcut keys perform as expected.

At log-in, a registry restores your desktop to its previous state, including preferred mail and file servers. Most eSuite components are less than 750 KB, for fast downloading. There isn't yet a local replication version for mobile use.

With the DevPack you can program access to all WorkPlace components but mail, calendar, and address book. The package adds Chart and Project Scheduler, plus JDBC and CGI data-access applets. Using Lotus' InfoBus technology and JavaScript on an HTML page, for example, a pie-charting component can graph numbers taken from an embedded eSuite spreadsheet. AppletContainer lets you preload applet instances and manage InfoCenter layouts, and InfoBusBridge converts between JavaScript-generated

strings and InfoBus data.

Notes users will like eSuite's small footprint, but they will need Notes 4.6x to support component embedding and persistence. I added Project Scheduler to a Notes form, but it didn't save my data.

eSuite's JavaBeans architecture gives developers an easy way to add features,

RATINGS

TECHNOLOGY



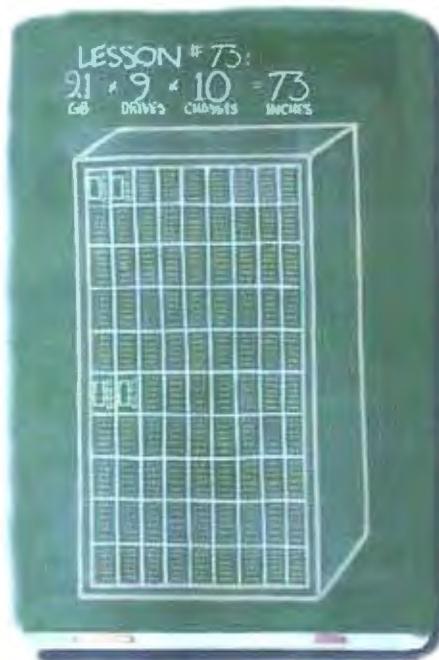
IMPLEMENTATION



and handing computation to the client minimizes network traffic and speeds response. As Java moves to the enterprise, Lotus has carved out a niche that clearly challenges Microsoft and ActiveX. ■

Steve Gillmor is with Southern Digital, in Charleston, South Carolina, and at <http://www.southerndigital.com>.

Artecon's New RAID Math



Graduate to the Next Level.

$$9.1 \times 9 \times 10 = 73$$

Other entry-level RAID systems require you to anticipate your future storage needs due to confusing choices in controllers and enclosures. Graduating to the next level becomes difficult, if not impossible. LynxArray gives you true scalability by featuring the same controller and enclosure architecture whether you have 9 drives or 90 drives. You can start with a deskude tower using 9.1GB drives, increase your capacity ten times and move to a 73.5" rack with 100% investment protection.

From any entry point to a multi-terabyte RAID solution, each LynxArray component can be used toward your system's move to the next grade. Multiple hosts are supported, allowing for numerous configuration options. So you can really show that you've done your homework when you need to increase your storage capacity with Artecon's LynxArray.

No other RAID system on the market offers the scalability and investment protection of LynxArray - at any price.



For departmental to enterprise storage needs, LynxArray offers these top-of-the-class features:

Performance - Our RAID controller surpasses the competition with I/Os of up to 4600 per second. Ultra-Wide, end-to-end SCSI achieves transfer rates of 40MB/s burst and 33MB/s sustained.

Hot-Swappable Controllers - Hot-swap removable controllers allow for high availability and redundancy of your RAID system.

Package Density - Configure up to 89GB of total capacity and still have room for hot-swappable failover controllers in only 7" (4u EIA).

JBOD/Tape Inline - Backup your RAID system inline with DLT or hot-swap 8mm tape devices all within the same LynxArray chassis.

LynxArray subsystems are compatible with Sun, HP, SGI, IBM, Macintosh and PCs. Custom configurations and -48VDC telco models are also available.

So, if you are looking for a new and better way to solve your RAID storage problems, study up on Artecon's New RAID Math. Check out our website or give us a call to see how it all adds up!

1-800-USA-ARTE
www.artecon.com/raid

 Artecon
Capturing The World In Storage
A Member of the North Group of Companies

iRAB

6305 El Camino Real, Carlsbad, CA 92009
Phone 760-931-5500, FAX 760-931-5527 email: raiddmath5@artecon.com
Nihon Artecon 81-03-5458-8260 • Artecon B.V. 31-53-483-2208 • Artecon France 33-1-8918-1850 • Artecon U.K. 01344-636390

Artecon and the Artecon logo are registered trademarks of Artecon Inc.

Proprietary to their respective manufacturers.

With Pentium II-humbling performance and affordable prices, these Alpha systems are irresistible. By Tom Yager

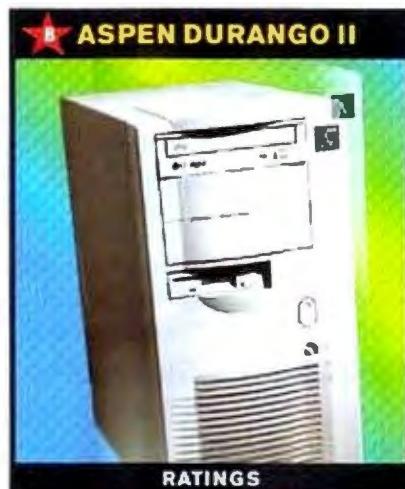
Three Vendors Make an Alpha Bet

Now that Intel has taken the Alpha processor into its fold, we can be more hopeful about the future of Digital's former chip in Windows systems. Yet issues of software compatibility and cost remain. With so much to consider in deviating from the no-brainer Intel x86 course, why should anyone bother?

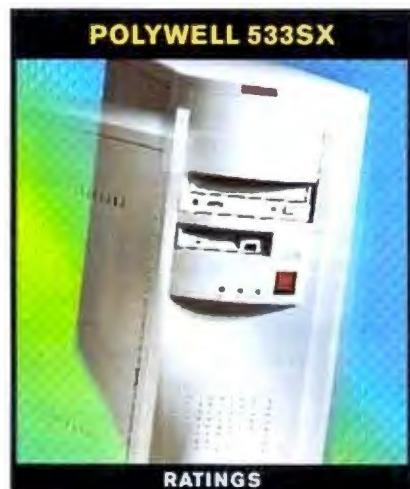
Spend time with any of the three workstations we reviewed from Aspen Systems, Polywell Computer, and Tri-Star Computer—all based on Digital's smaller, lower-cost Alpha 21164PC chip—and you'll have your answer: *speed*. According to the BYTEMARK tests, a 300-MHz Pentium II will do the work of four to five 90-MHz Pentium machines (the BYTEMARK baseline). Based on the same tests (results shown below), these 533-MHz Alphas give you 7 to 9 times the performance boost. If you're running compute-bound applications or services, that's a leap worth taking.

Aspen Systems Durango II

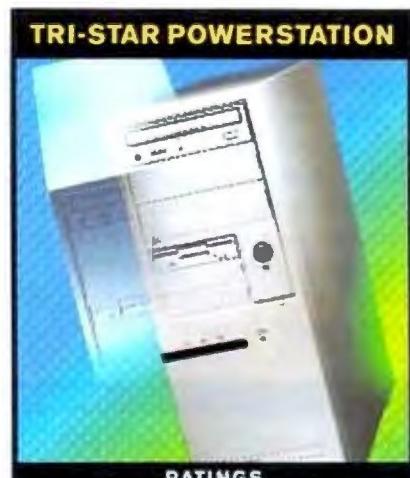
Aspen Systems sent me a machine built around its Durango II base, an adaptation of the Digital 164SX motherboard. IntraServer Technology supplied Aspen's dual-channel Ultra Wide SCSI adapter, which cleverly shares a 32-bit PCI card with a 10/100-Mbps Ethernet adapter. The test system also included a 64-bit PCI AccelGraphics AccelPro TX2500



RATINGS
TECHNOLOGY ★★★★☆
IMPLEMENTATION ★★★★☆
PERFORMANCE ★★★★☆



RATINGS
TECHNOLOGY ★★★★☆
IMPLEMENTATION ★★★★☆
PERFORMANCE ★★★★☆



RATINGS
TECHNOLOGY ★★★★☆
IMPLEMENTATION ★★★★☆
PERFORMANCE ★★★★☆

OpenGL accelerator with 16 MB of RAM.

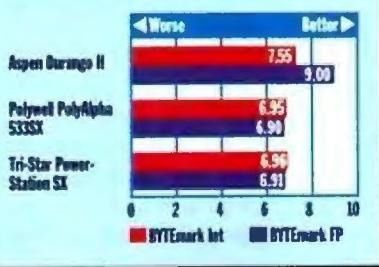
Running on a 3Dlabs Glint 500TX chip set, the AccelPro pulls Windows NT's OpenGL shading operations into hardware. Using the native Alpha version of Lightwave 3-D 5.5, the AccelPro had no trouble tumbling shaded, moderately complex 3-D models in real time. Its 2-D performance is excellent as well. Resolution reaches up to 1600 by 1200 pixels, but oddly, true color is only available up to 1152 by 864. This may limit the card's appeal for publishing and image-manipulation applications.

Aspen's machine impressed me by having nothing plugged into its CPU-hogging IDE controllers. Instead, the IntraServer Ultra Wide SCSI adapter drives everything, from the dual 4.55-GB Seagate hard drives to the 12X CD-ROM.

The cabinet, which Aspen has in common with Tri-Stat, is this system's worst feature. The DIMM sockets are obscured by the 3½-inch drive cage. The inside of this system feels crowded. Upgrading it takes plenty of time and light.

However, the Aspen Systems Durango II was tops in the BYTEMARK tests. The cabinet aside, I like the way this system is built. At \$6424, it's not your average home computer, but anyone with the

BYTEMarks Performance



need for serious CPU and graphics performance will be well served by this machine.

Polywell PolyAlpha 533SX

While Aspen shipped me its 3-D power desktop configuration, Polywell sent its commodity contender. That's no slight. I was pleased to see it, or I was until I discovered that all its drives are connected to the 164SX's on-board IDE controllers. Pairing the mouth-watering performance of the 533-MHz Alpha chip with department-store IDE hard drives leaves me cold, even if it does save the buyer money. Like most integrators, Polywell sells and configures SCSI adapters and drives for its customers. At this performance level, however, perhaps it should make SCSI hardware standard.

In other regards, I found much to like about the PolyAlpha in addition to its price. The cabinet's interior is open and spacious; nearly the entire motherboard is viewable, and adding RAM and full-length cards is no trouble.

I approve of Polywell's choice of the Matrox Millennium II 4-MB video card. It's a 32-bit card, and it doesn't accelerate OpenGL, but it does deliver superb 2-D performance at an affordable price. The standard 64 MB of RAM is adequate for basic applications, but you may need to upgrade to 128 MB to accommodate larger Alpha applications (which are typically 30-40 percent bigger than their Intel counterparts).

Inexplicably, this system lagged behind the Aspen Durango II in the BYTEmark tests. The Polywell is very respectable, considering the price, but the speedier Durango II can also be trimmed to a lower-cost configuration. Still, the PolyAlpha is a worthy, competitively priced system. If you order one, I'd sug-

TECH FOCUS

Something in Common: AlphaPC 164SX Motherboard

The three machines I tested are truly cut from the same cloth. All rely on some adaptation of Digital's (ATX standard) AlphaPC 164SX motherboard. The connectors for dual DB9 serial, parallel, PS/2 mouse, and PS/2 keyboard ports are soldered directly to the motherboard. Familiar Pentium ATX motherboard extras like video, networking, universal serial bus (USB), SCSI, and sound are absent here. In fact, none of the systems reviewed had sound cards, which can be helpful even for serious work.

The 164SX motherboard gives you room for two pairs of 168-pin, unbuffered synchronous DRAM (SDRAM) DIMMs. Using 128-MB DIMMs, you can squeeze 512 MB of RAM into your machine. The CPU is heavily cached, with internal 8-KB instruction and data caches, a 96-KB Level 2 shared cache, and 2 MB of synchronous static Level 3 cache RAM on the motherboard.

The 164SX's on-board hard disk controller is Enhanced IDE, a choice I found surprising in a high-performance machine. Far less expensive Pentium Pro and Pentium II motherboards come with an on-board Ultra Wide SCSI controller. Fortunately, the 164SX has plenty of room for expansion: two dedicated ISA slots and four PCI slots (two 32-bit, two 64-bit).

gest asking Polywell to replace the IDE drive with SCSI. Unless you do, you'll never experience true Alpha performance.

Tri-Star PowerStation SX

Somewhere between the commodity Polywell and the lavish Aspen rests Tri-Star's 164SX-based Alpha PC. As configured for this review, Tri-Star's desktop Alpha (which took a BYTE Best of Show award at Fall Comdex '97) is an affordable 3-D graphics workstation. Like Polywell, Tri-Star makes its workstation affordable by using IDE drives and cutting back on RAM.

The Tri-Star system's cabinet is just as crowded inside as the Aspen's. The motherboard is Digital's 164SX, like Polywell's, so all slots will accommodate full-length cards without trouble. The Quantum 6.4-GB hard drive performs as well as any IDE drive, but again, it's a poor match for such a fast machine.

The ELSA Gloria-L 64-bit PCI graph-

ics card is based on the 3Dlabs Glint 500TX chip set, so its available resolutions and 2-D performance, not surprisingly, mirror that of the AccelPro found in Aspen's workstation. ELSA adds a system tray utility that purports to optimize the card's settings for the application you're running. Selecting ELSA's "Lightwave 3D" setting, however, caused Lightwave to crash reproducibly until I disabled the Gloria-L's 3-D acceleration. The Gloria-L card caused no problems with ordinary applications, but Lightwave is the only native Alpha OpenGL application I tested.

In performance, the Tri-Star and Polywell don't differ significantly. In attempting to commoditize the Alpha PC, Tri-Star and Polywell have cut corners that seriously affect the perceived value of their systems. These two systems would benefit from a SCSI controller and a striped pair of Ultra Wide drives.

My "best of group" nod goes to Aspen Systems' Durango II, not for its muscular (and more costly) review configuration, but for its workstation performance. The IntraServer SCSI/network controller and the AccelGraphics 3-D accelerator add to the system's stable, capable feel. If you think the Pentium's pace of improvement is too slow, any of these Alpha systems will raise your interest. Just take care how you configure them; saving money shouldn't mean giving up what's best about a high-performance computer. ■

PRODUCT INFORMATION

Aspen Systems

Durango II

\$6424

(128 MB of RAM;

IntraServer dual-channel Ultra Wide SCSI controller with 10/100 Ethernet; dual 4.5-GB

Seagate Ultra Wide hard drives;

AccelGraphics AccelPro

3-D accelerator with 16

MB RAM; Toshiba 12X

SCSI-1 CD-ROM drive;

Windows NT

Workstation 4.0)

Aspen Systems

Wheat Ridge, CO

800-992-9242

<http://www.aspsys.com>

Enter HotBYTEs 1070.

Polywell Computer

PolyAlpha 533SX

\$2249

(64 MB of RAM;

Maxtor 7-GB EIDE hard

drive; Matrox

Millennium II display

adapter with 4 MB of

RAM; 24X IDE CD-

ROM; Digital 10/100

Ethernet adapter;

Windows NT

Workstation 4.0)

Polywell Systems

South San Francisco, CA

415-583-7222

<http://www.polywell.com>

Enter HotBYTEs 1071.

Tri-Star 533-MHz

PowerStation SX

\$2599

(64 MB of RAM;

Quantum 6.4-GB EIDE hard drive; ELSA

Gloria-L 3-D accelerator;

Mitsumi 12/24X CD-ROM drive;

Windows NT

Workstation 4.0)

Tri-Star Computer

Phoenix, AZ

800-844-2993

<http://www.tristar.com>

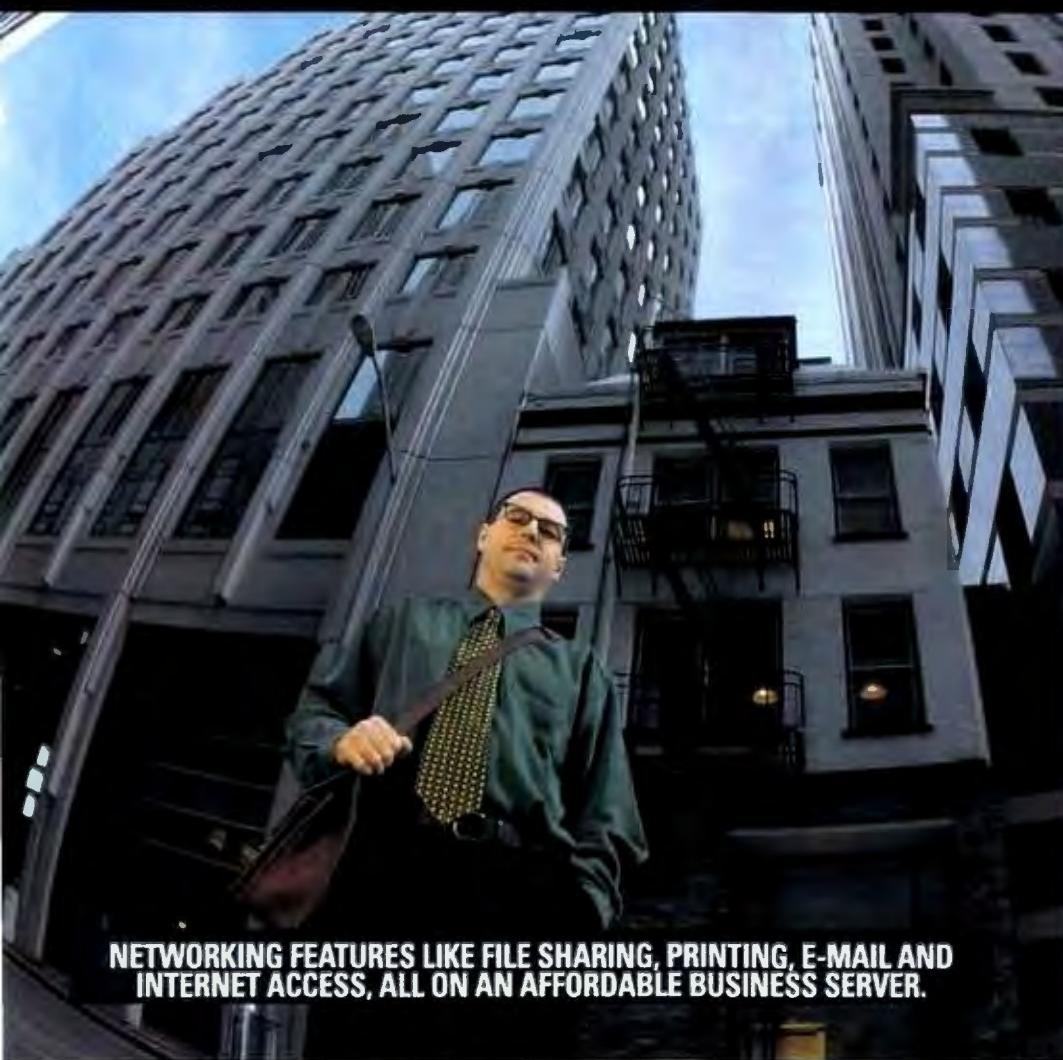
Enter HotBYTEs 1072.

at <http://www.byte.com/>

hotbytes/

Tom Yager (tyager@maxx.net) is a technical analyst and writer based in north Texas.

FOR \$5.85/DAY, OUR SERVER TAKES YOUR BUSINESS PLACES IT'S NEVER BEEN BEFORE.



NETWORKING FEATURES LIKE FILE SHARING, PRINTING, E-MAIL AND INTERNET ACCESS, ALL ON AN AFFORDABLE BUSINESS SERVER.

DELL® POWEREDGE® 2200 SERVER
233MHz PENTIUM® II PROCESSOR
(Dual Processor Capable)

- ★ **64MB ECC EDO Memory**
- 512KB Integrated L2 ECC Cache
- Integrated PCI Ultra-Wide SCSI-3 Controller
- 4GB Ultra-Wide SCSI-3 Hard Drive (7200 rpm, 8ms)
- ★ **U.S. Robotics 33.6K Fax Modem**
- 24X Max[^] Variable SCSI CD-ROM Drive
- ★ **3Com[®] 3C905 10/100 PCI Ethernet Adapter**
- ★ **Microsoft[®] BackOffice[®] Small Business Server**
- Intel LANDesk[®] Server Manager v2.5x
- 6 Expansion Slots: 3 PCI/3 EISA
- 6 Drive Bays: 3 External 5.25"/3 Internal 3.5"
- ★ **6 Computer Based Software Training Courses on CD-ROM**
- ★ **1 Year DirectLine[™] Network OS Support**
- ★ **3 Year Next-Business Day On-site[®] Service**
- 7X24 Dedicated Server Hardware Technical Telephone Support

\$5.85/day

(Effective Rate[†])
Lease Price[‡]: \$177/Mo., 36 Mos
Order Code #250113



Looking for the technologies of big business—without the big business expenses? Then take a look at this Dell[®] PowerEdge[®] 2200, specially configured with Microsoft[®] BackOffice[®] Small Business Server software. You get a comprehensive solution tailored to businesses of 25 users or less, through applications that allow multiple users to share files, databases and printers. Plus software that allows you to fax to and from your desktop, send and receive e-mail from the office as well as from the road, and create/manage your own web page. The PowerEdge 2200 server is certified as 3Com Network Ready[®] with a pre-installed, configured and tested network interface card. And we made it available through our business lease program, configured to start effectively as low as \$5.85/day^{*}—perfect for your growing business. Call us today or visit our website.

For a complete copy of our Guarantees or Limitations, please write Dell USA, P.O. Box 11111, West Rock, TX 78682. *\$5.85 effective rate based on monthly payments of \$177 over a 36 month lease. [†]Business leasing arranged by Dell Financial Services, L.P., an independent entity, to qualified customers. [‡]Above lease payments based on a 36-month lease, and do not include taxes, fees, shipping charges, or initial credit approval and availability. Above lease terms subject to change without notice. On-site service is provided by an independent 3rd-party provider and may not be available in certain remote areas. [^]24X Max/12 Min. ^{*}Prices and specifications valid in the U.S. only and subject to change without notice. The Intel Inside logo, Pentium and LANDesk are registered trademarks and the Pentium Processor logo is a trademark of Intel Corporation. 3Com and U.S. Robotics are registered trademarks of 3Com Corporation or its subsidiaries. 3Com Network Ready and the 3Com Network Ready logo are trademarks of 3Com Corporation. Microsoft and BackOffice are registered trademarks of Microsoft Corporation. Dell, the Dell logo and PowerEdge are registered trademarks of Dell Computer Corporation. ©1997 Dell Computer Corporation. All rights reserved.



DELL[®]

TO ORDER TOLL-FREE

800-424-1371

TO ORDER ONLINE

www.dell.com/smallbus/pe2200

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT

Sun 12pm-5pm CT In Canada* call 800-233-1589

GSA Contract #GS-35F-4076D

Keycode #01299

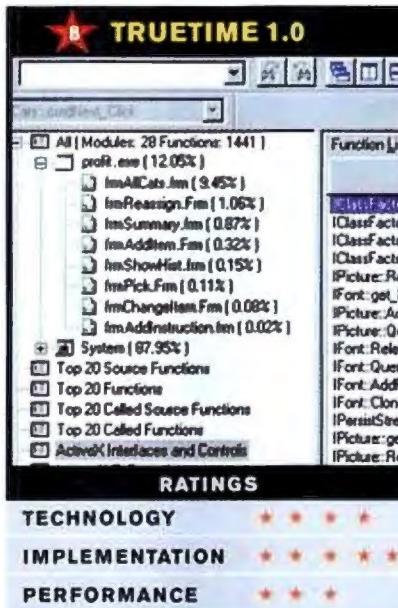
NuMega's TrueTime and Rational's Visual Quantify pinpoint performance bottlenecks. By Steve Apiki

Profilers for a Component World

Rapid application development doesn't often, unfortunately, lead to the development of rapid applications. NuMega's TrueTime and Rational's Visual Quantify seek to remedy this by analyzing the performance of component-based Windows software. Both profilers "instrument" Windows programs: They add instructions that unobtrusively time each line of source as the program runs (see the Tech Focus), then provide timing results in a variety of formats.

TrueTime's strength is its clear, immediate presentation of the most relevant data. It displays a tree view that splits modules in your code from the rest of the system, then ranks each module by the amount of time it consumed. You can see line-by-line timing results presented alongside your source, or detailed function analysis that shows pie charts ranking each caller and callee by call frequency. TrueTime's straightforward analysis gets you to the performance bottlenecks in your code within a few mouse clicks.

TrueTime works with Visual Basic only, and it can time ActiveX components written in VB, but it can't instrument com-



ponents developed in Visual C++, even with the source. Fortunately, TrueTime can delve deeply into those components, providing timing for ActiveX interfaces exported from controls.

Visual Quantify works equally well with VB, VC++, and Java. To test a VB or VC++ application, you run Visual Quantify and point it at the executable. Instrumentation is faster with Visual Quantify than with TrueTime (14 seconds versus 35 in our test program), but because so many modules are instrumented the first time through, the initial load process is long. You can profile your own VC++ components from within your VB application right down to each source line.

Visual Quantify's main results screen is a call graph, which I found harder to use than TrueTime's results display. Visual Quantify does have unique analysis tools; the best of these, a "delta" analysis, lets you visually compare different runs on the call graph. This is the easiest way I've seen to evaluate the effects of making performance-oriented changes.



Both TrueTime and Visual Quantify do the job, delivering much the same information. Both products are evolving: Versions of TrueTime for Visual C++ will give it better coverage, while Rational

PRODUCT INFORMATION

NuMega TrueTime 1.0 \$399 (Windows 95, NT) NuMega Technologies Nashua, NH 800-468-6342 603-578-8400 http://www.numege.com Enter HotBYTEs No. 1062.	Rational Visual Quantify 4.0 \$550 (NT 3.51 or higher) Rational Software Cupertino, CA 800-228-9922 408-863-9900 http://www.rational.com Enter HotBYTEs No. 1063.
--	---

plans a clearer user interface in upcoming releases. Right now, TrueTime's better presentation gives it an edge, making it the better choice for VB developers. ■

Steve Apiki, a programmer and BYTE consulting editor, can be reached by e-mail at apiki@AppropriateSolutions.com.

New forms of persistent queries are necessary to handle live business data as it speeds through a company. By Dale Skeen

Real-Time Queries in the Enterprise

Increasing the speed and accuracy of business execution translates into a significant competitive advantage. Corporations are thus transforming themselves into real-time enterprises, where they can immediately communicate, analyze, and act on business information as it occurs.

Last month, I explored event communications services (ECSes) and how they enable the scalable, real-time communication of business events. Together, the ECS and a new type of real-time/decision-support service (RT/DSS) form a Web-like infrastructure of real-time information. This infrastructure allows for rapid decision making, and it enables new business-automation services that respond automatically to specific business events. In this article, I explore these RT/DSSes.

Decision-Support Services

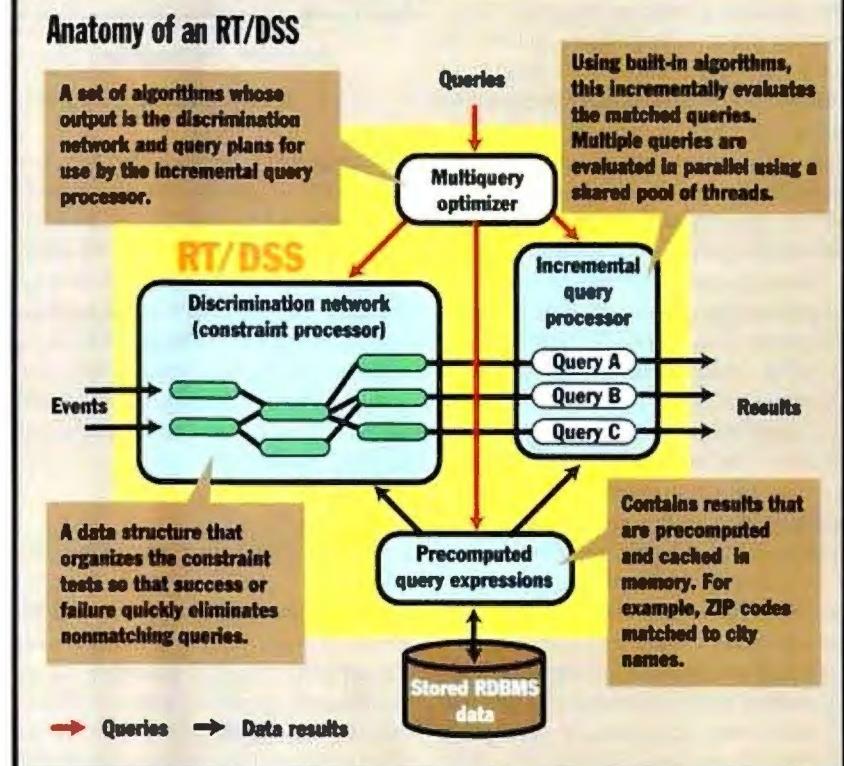
The advent of relational databases enabled general-purpose DSSes. With these tools, you could simply ask decision-support queries instead of having to program them. Similarly, the advent of event-driven technology enables new decision-support tools that can consume and analyze events almost instantaneously. With these tools you can ask powerful, real-time queries, using a high-level query language, instead of having to program them.

General-purpose tools providing real-time query processing, referred to as RT/DSSes, are becoming commercially available, such as Vitria's Martini product. Now, the manager of a large shipping hub for an express package-shipping company can request "to monitor shipment volume and changes thereto as new packages are picked up and existing packages rerouted." Unlike database queries, real-time queries typically are long-lived—a query may live from hours to months, depending on the information

being monitored. Also, an RT/DSS must support concurrent query processing, because it's common to have thousands of real-time queries active all at once.

RT/DSS query processing is fundamentally different from traditional query processing. Rather than optimizing the

The first problem is incremental query optimization, consisting of algorithms for optimizing the ongoing evaluation of a single query (i.e., track the sales of red shirts sold in Copenhagen). The second problem is multiquery optimization, consisting of algorithms for optimizing the



Real-time query optimization uses three mechanisms (green) to expedite processing.

bulk evaluation of a single on-line query across a large number of records, an RT/DSS optimizes the incremental evaluation of a single event (i.e., a single data change, say, a transaction) against a large number of continuous queries. Hence, an RT/DSS has to solve two hard query-optimization problems not found in traditional query processing.

simultaneous, incremental evaluation of multiple queries (i.e., separately track, for each market in Europe, the sales of all red shirts).

To illustrate just how an RT/DSS works, consider a real-time query. Using the package-shipping example, you monitor package information that changes on a real-time basis, particularly as shipments

are delayed or rerouted. At every destination city, it is important to monitor package volume and weight to properly allocate delivery equipment. Consider the real-time query: "Monitor the total weight, per destination city, of all large, priority packages."

This is expressed in SQL as:

```
select city.name
      sum(package.weight)
    from package /*real-time*/
      city/*stored*/
  where package.weight > 100
        and package.service =
          'priority'
        and package.zip =
          city.zip
   group by city.name
```

Although it's simply expressed, this query is subtly complex. It joins real-time, dynamically changing shipping-information events (the packages en route) with stored information (cities) that resides in a traditional database system. It contains a number of query constraints (priority service and weight over 100 pounds). It requires the grouping of this information by city and also the incremental computation of weight.

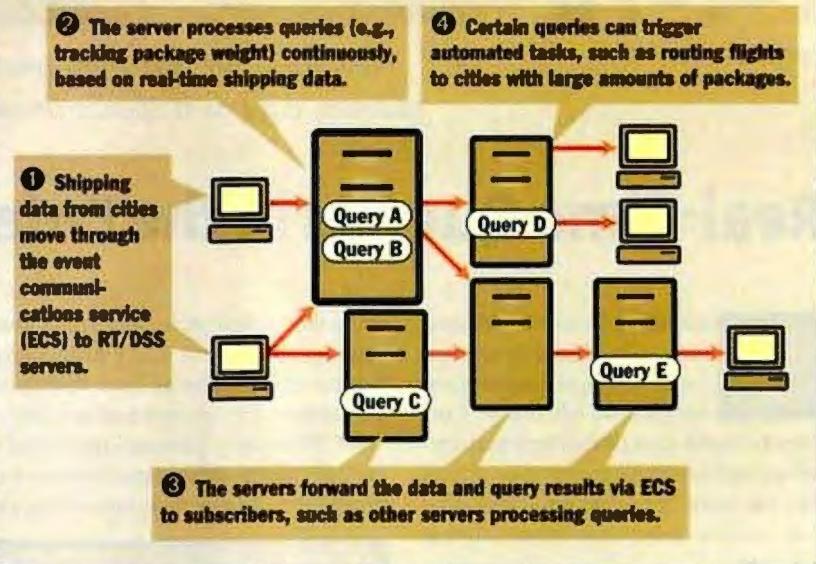
Real-time query optimization consists of three steps, as shown in the figure "Anatomy of an RT/DSS." The first step is to build a discrimination network that evaluates the query constraints. When a real-time event is received, the RT/DSS evaluates the event information against the discrimination network to efficiently identify all real-time queries whose constraints match the new information.

Note again that a potentially large number of constraints from a large number of concurrent queries might be tested. Hence, the discrimination network must be optimized so that constraints are tested in such a way that quickly identifies matching queries and discards those that don't match.

Step two is to derive incremental algorithms for computing the final query result. Once a query's constraints have been matched against the incoming event, the query's result needs to be incrementally evaluated. Continuing with the shipping example, if a package is rerouted to a new destination city, its weight must be subtracted from the old destination city's total and added to the total for the new destination city.

Step three is to prefetch and precom-

Building Complex Queries



Because an ongoing query's results can be sent to other servers, complex queries can be built out of them.

pute, whenever possible, query expressions involving stored data and to cache the results in memory. This is done because directly accessing a database on each receipt of a real-time event is expensive, and, at high data rates, a database system simply can't keep up. Prefetching and precomputation let the RT/DSS overcome this bottleneck, speeding up both constraint matching and incremental result computations.

Scaling

An RT/DSS service must be scalable in two dimensions: the ability to increase the number of concurrent queries, and the ability to share the results of processing a query to an increasing number of consuming applications and users. An RT/DSS uses the underlying ECS to both receive the events that drive real-time query processing and deliver the results of those queries to interested consumers.

For the package-shipping example, the RT/DSS processes a large number of queries (evaluating the number of heavy packages being shipped from various cities) and distributes the results (to all destination cities). Hence, as an RT/DSS computes the query results, it simply publishes the results on the underlying ECS.

A beneficial side effect of using an ECS is that this enables real-time queries to be composed. That is, the results of one

query can be the input to another query, as shown in the figure "Building Complex Queries." Such daisy chaining of results permits the building of complex query results incrementally by leveraging the results of simpler queries.

To scale the number of current real-time queries, an RT/DSS uses a federated architecture. If more processing power is required, you simply deploy new RT/DSS servers and rebalance the concurrent queries among the new servers.

Real-Time Reaction

One of the most practical results of an RT/DSS is that it enables business automation. For package shipping, an application with the proper event hooks could immediately respond to too many heavy packages delayed at Chicago by rerouting an aircraft there. Also, if the problem persists, the program could notify a supervisor to investigate, so that the company could change certain shipping routes.

In either case, responses to problems are immediate, rather than taking days or weeks for the problem to be discovered, much less resolved. By using Internet-based, distributed object standards, these new RT/DSS technologies can change the speed of business computing. ■

Dr. Dale Skeen (skeen@vitria.com) is CTO and cofounder of Vitria Technology, Inc.



PHOTO COURTESY OF NASA

U.S. Robotics® CHOOSES CENTRAL DATA

When U.S. Robotics needed serial ports to test their new x2™ Modems, they chose Central Data. Our new 230K-baud scsiTerminal Server was the only solution they found that could handle the sustained throughput of their 56K technology.

It pays to be well-connected. Just ask your modems.

High-speed modems are only as good as the ports they're connected to. And no one connects modems like Central Data.

Our popular **scsiTerminal Servers™** attach superfast serial ports (up to 230K baud) to the SCSI bus—without using any card slots inside your workstation or server. And our **EtherLite® Port Servers** connect real local ports via Ethernet. They're much easier to install and administer than conventional network terminal servers. And for lower-cost solutions, check out our new **PCI Serial Cards**.

Central Data serial ports are compatible with Windows NT RAS, SCO UNIX, and UNIX systems from Sun, HP, IBM, DEC, and Silicon Graphics.

Don't trust your modem connections to anyone else. Call 1-800-482-0397 today for a **FREE** evaluation. Or view our website at www.cd.com.



PCI Serial Cards



scsiTerminal Servers
EtherLite Port Servers

**Central
Data**



1602 Newton Drive • Champaign, IL 61821-1098 • (217) 359-8010 • (800) 482-0397 • FAX (217) 359-6904 • info@cd.com • www.cd.com

Copyright © 1997 Central Data Corp. All rights reserved. EtherLite is a registered trademark and scsiTerminal Server is a trademark of Central Data Corporation. U.S. Robotics is a registered trademark in the U.S. and other countries, licensed exclusively through X/Open Company, Ltd. Windows NT is a registered trademark of Microsoft Corporation. U.S. Robotics, the U.S. Robotics logo, and x2 are registered trademarks or trademarks of U.S. Robotics. All other brand or product names and/or logos may be trademarks of their respective owners.

Enter HotBYTEs No. 108 at <http://www.byte.com/hotbyte108>

RACKMOUNTABLE SCALEABLE POWERFUL



RS2 Features

- 19" Rackmount Chassis
- DM100 Diagnostic Module
- 20 MB/sec Fast Wide SCSI Interface
- UPA Multi Processing Ready
- 100 Mb/sec twisted pair Ethernet (AUI optional)
- Supports up to 2GB of main memory
- Four 64-bit SBUS slots
- 100% Binary Compatibility applications

The RS2 is a true rackmount solution. Integrating into your existing rackmount environment, the RS2 gives you easy front access to all storage components. A modular based 64-bit UltraSPARC™ 2 architecture delivers unparalleled speed and performance. 2GB of memory gives you abundant on-board memory capacity. System health is verified, locally or remotely, via the built in diagnostic monitor, the DM100. Built in 100baseT fast Ethernet, fast-wide SCSI-2 interface with optional dual internal hard drives, and a host of SBUS capabilities handle multiple users and applications effortlessly.

Finally, a true rackmount solution that brings value to your Inter/Intranet applications- the Integrix RS2 Rackmount UltraSPARC 2 server.

Corporate Headquarters
2001 Corporate Center Drive
Newbury Park, Ca. 91320 USA
Tel: 800-300-8288 / 805-376-1000
Fax: 805-376-1001
E-mail: sales@integrix.com
<http://www.integrix.com>

Beijing, P.R. China
Tel: 86-10-6253-5305
Fax: 86-10-6253-5306

Seoul, Korea
Tel: 82-2-515-5303
Fax: 82-2-515-5302



This next generation of Java components lets you better control events and manipulate data. By Piroz Mohseni

Glasgow Enhances JavaBeans

The JavaBeans component model has been one of the most successful enhancements Java has seen during its short life. Beans took Java and its object-oriented principles to a higher level by introducing a consistent framework in which Java components (Beans) could interact with each other. Glasgow is the code name for the next generation of JavaBeans.

JavaBeans' purpose is to take Java to the distributed-object world, where it has to compete with other component models, such as ActiveX. Therefore, certain enhancements, which are encompassed in Glasgow, became necessary.

The current specification of Glasgow consists of three parts. The first is an extensible run-time containment-and-services protocol. The second is the JavaBeans activation framework. The third is a drag-and-drop subsystem.

Bean Containers

The extensible run-time containment-and-services protocol is a component that lets Beans learn about their environment and the services it provides. This protocol addresses two fundamental issues related to a component model. The first is the establishment of a hierarchy relationship among the Beans. In a Windows-based environment, a well-defined relationship exists among an application's windows.

A dialog box, for example, is a child of a main window object. The focus for receiving events doesn't return to the parent window until the dialog box is dismissed. These types of relationships can and do exist among Beans, but no standard hierarchical arrangement is defined for them.

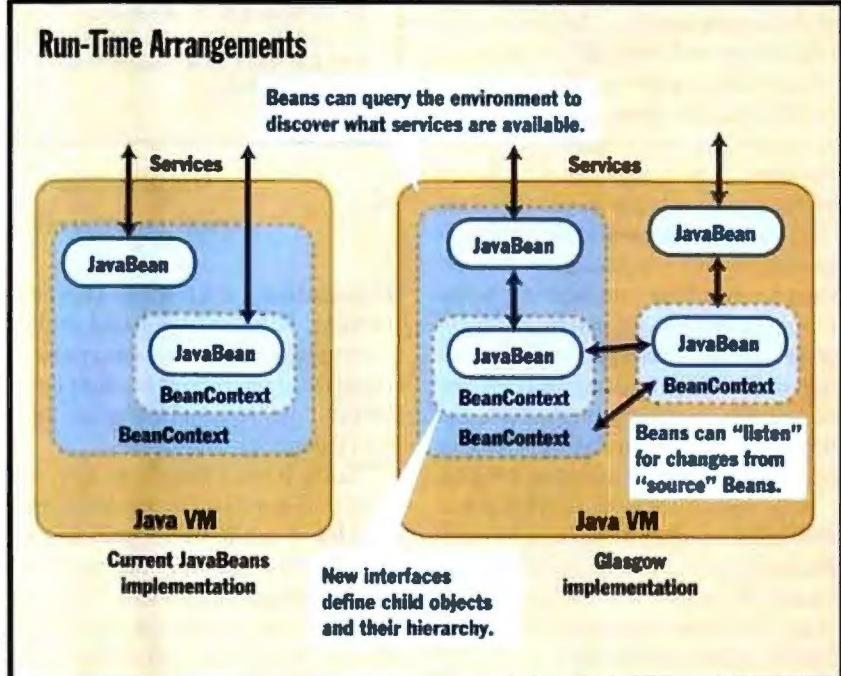
The second issue is the ability of a container to provide services to its components. A container is referred to as the *embedding context* in the Glasgow spec-

ification, and it's expected that it will provide a variety of services to its components. For example, a parent window may not let its components exist outside its boundaries.

Going back to our Windows environment, each component (perhaps a dialog box) has a container. Once again, Beans

can manage the relationship between a Bean and its containing environment, or other Beans.

To accommodate the hierarchical structure required by BeanContexts, Glasgow defines other interfaces, `java.beans.BeanContextChild` and `java.util.Collection`, which pro-



Glasgow establishes a hierarchy among Beans, so that events and data progress to the appropriate component.

and containers (which could be Beans) are capable of such interactions, but there is no standard mechanism for doing so. The figure "Run-Time Arrangements" shows these two disparate relationships.

When a window is opened, the respective windowing API usually returns a handle or a descriptor for the window. This lets subsequent operations be performed on that window. This handle—called a BeanContext in Glasgow terminology—

provides the means to manipulate a Bean by adding children to it or to traverse through its hierarchy.

The interaction among Beans—or, more appropriately, BeanContexts—is based on a scheme similar to the new event model introduced in the Java Development Kit (JDK) 1.1. The model describes interactions in terms of listeners and sources. A BeanContext interested in another BeanContext first registers

itself as a listener, and subsequently it's notified of changes by the source BeanContext.

In actual implementation, BeanContext is basically an interface. It defines not only hierarchical information, but also methods for service discovery and provider facility. A Bean uses the hasService() and getService() methods to ask a BeanContext about its services and uses them when appropriate. These methods also let JavaBeans learn about the operating environment and take advantage of any services the environment already provides.

Handling Data

The second part of Glasgow is the JavaBeans activation framework. In principle, it is similar to how helper applications in a browser work. When a browser receives a piece of data, it looks at the Multipurpose Internet Mail Extensions (MIME) type to determine the data's type. The MIME type was transmitted as part of the HTTP header. Once a browser determines the data type, it searches a table to see what helper application must be invoked to decode and display the data.

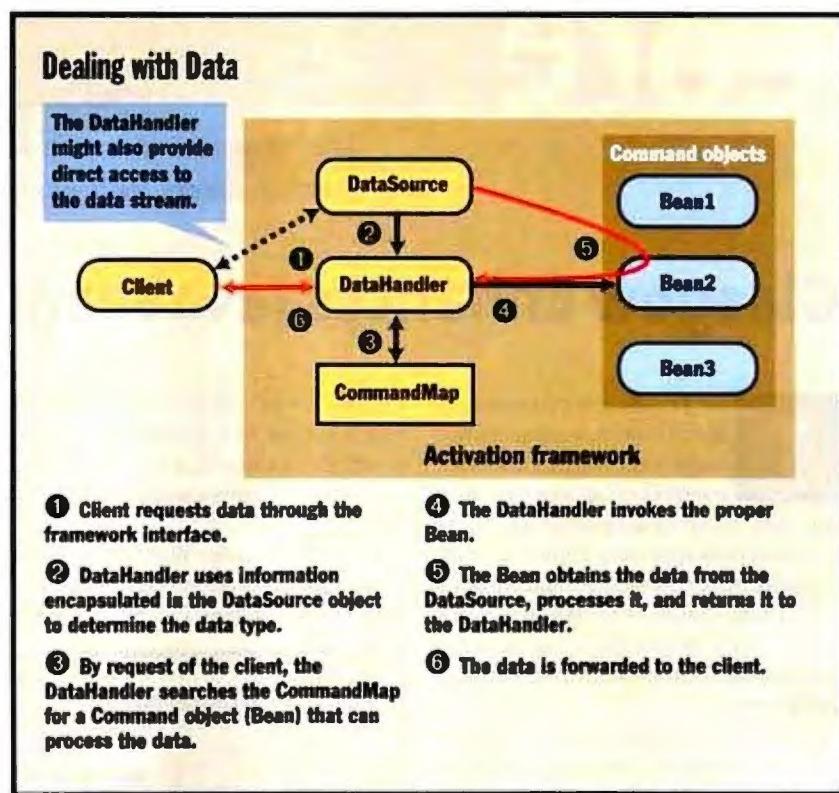
The activation framework brings this flexible capability to JavaBeans. The services provided are categorized into the following groups: the determination of an arbitrary data type, the encapsulation of access to the data, the discovery of available operations on the data, and the instantiation of an object (Bean) that performs the desired operation on data.

A DataHandler is an object that acts as the main interface between an arbitrary piece of data and a client wishing to use the activation framework. A DataSource is an object that contains both the data and the MIME type of the data. A CommandMap is a mapping between the operations available on a data type and a series of CommandObjects that implement the operations.

The figure "Dealing with Data" shows a typical usage scenario. A client object has a piece of data (the DataSource), and it uses the activation framework to determine what to do with that data.

Drag and Drop

The last part of Glasgow introduces a drag-and-drop (D&D) subsystem, something long desired by GUI developers. Enhancements to the Java Foundation Classes (JFC) provide a standard method



The activation framework lets objects transparently recognize and process data.

for performing D&D in the Java environment. This lets Bean-based applications integrate nicely into environments where D&D operations are supported. For example, you could drop an object from OpenLook into a Bean.

The D&D mechanism is an extension of the Uniform Data Transfer Mechanism introduced in JDK 1.1. Its goals are two-fold. The first is to keep the implementation platform-independent. This is possible because the mechanism uses the Abstract Window Toolkit (AWT) and JFC, which are already standardized among different Java implementations. The second goal is to provide integration with platform-dependent D&D facilities. For example, this means potentially you could drag and drop an OLE object onto a Bean as if it were a native OLE object.

All D&D operations can be managed based on a series of distinct states of the objects involved. A single Drag Source and one or more Drop Targets must exist, and all could be Beans. The usage of terminology such as Drag Source and Drop Target points to a familiar naming convention associated with the new event model in JDK 1.1.

In fact, the D&D operation is very similar to what happens during an event. The DragSource class defines the responsibilities of the source (the object initiating the operation). DropTarget does the same for the recipient object of the operation. Both objects also have a listener piece (DragSourceListener and DropTargetListener) that listens to events fired by their counterpart object. Collectively, these components are able to complete the D&D operation in a standard platform-independent manner.

While Glasgow consists of only three enhancements to JavaBeans, they are very significant ones. The run-time extensions allow the construction of hierarchies of objects, which is crucial in forwarding application events. The activation framework provides an infrastructure where Beans—and future applications—can transparently handle diverse types of data. Last but not least, D&D lets users simply drag information around the screen, wherever they need it. ■

Piroz Mohseni is coauthor of JavaBeans Developer's Guide (M&T Books, 1997). You can reach him at mohseni@iname.com.

Compared to other remote-procedure-call mechanisms, RMI offers new features, thanks to tight integration with Java. By Paul Clipper

Java's Object-Oriented Communications

Java's remote method invocation (RMI), introduced in the Java Development Kit (JDK) 1.1, is a powerful mechanism that enables flexible and scalable distributed communications among Java programs. Last month I covered the ins and outs of IIOP, the Internet Interoperable-ORB Protocol that CORBA object request brokers use to communicate with each other. This month I focus on RMI, paying particular attention to Java's Remote Method Protocol (JRMP), its closest equivalent to IIOP.

Unlike CORBA, which is a programming-language-neutral architecture, RMI is designed exclusively for Java. Created by JavaSoft, its aim is to let Java programs invoke remote methods in a simple and natural way while ensuring it remains powerful enough to handle complex distributed systems. In addition to passing object data back and forth between clients and servers, RMI can pass object implementations across system boundaries. Thus, a server can send an object for client-side execution, and a client, perhaps wishing to take advantage of greater computing power, can upload objects to a server for execution.

But RMI has more feathers in its cap: It sports a distributed garbage collector, preserves Java's strong security features, and takes advantage of Java's multi-threaded nature for the enhanced concurrent processing of requests. Furthermore, it makes good use of Java's Object Serialization to send objects across systems without resorting to more complex encoding schemes, as found in CORBA.

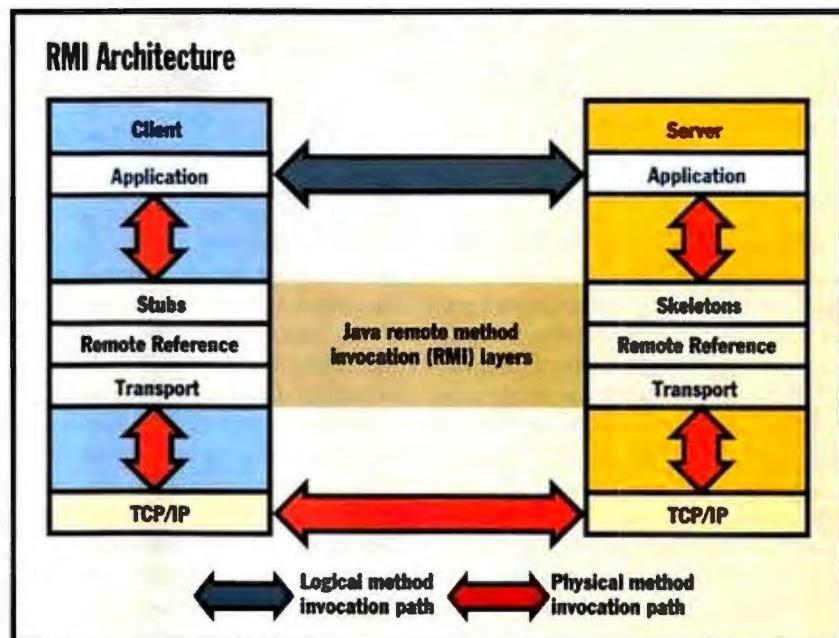
The RMI Layers

The figure above shows RMI's layered structure. An invocation appears to travel between client and server, but in reality it passes through the RMI "stack" on both systems. All remote objects (i.e., ob-

jects whose methods can be remotely invoked) are represented by stubs on the client side and by skeletons on the server side. As with other remote-procedure-call (RPC) systems, this layer is responsible for marshaling method arguments

and the network protocols that provide the actual communications mechanism between systems. This layer sets up, manages, and monitors connections, including listening for and initiating them.

A big difference between RMI and oth-



The RMI layers abstract invocation calls, hiding the low-level transport mechanism.

and return values into a format suitable for sending between systems. For RMI, that format is Object Serialization. Only remote objects are passed by reference; all other objects are passed by copy.

The Remote Reference layer handles the behavior of remote objects and manages the Transport layer. Its task is to provide various types of method invocation, relieving stubs and skeletons from dealing with these complexities. The only type that is currently provided is point-to-point, where one object invokes another's method.

The Transport layer deals directly with

er RPC systems is *dynamic class loading*. This mechanism lets clients and servers load classes over a network during run time. Dynamic class loading downloads not only remote object classes but also stubs, skeletons, and classes used as parameters, as well as return values in remote method invocations. For example, when a client receives an object of a class for which it has no implementation, it can download the class's bytecodes dynamically (typically from the same server).

Since security is a major concern, RMI uses the stringent applet security manager restrictions for RMI-enabled applets

and provides its own security manager for applications. If no security manager is defined, RMI does not load classes from network sources at all.

Garbage collection, and freedom from the memory-allocation woes that it provides, is one of Java's strengths. RMI implements a distributed reference-counting garbage collector to keep track of remote objects. As the first reference to a remote object enters a system, a call is made back to that object's server to indicate that the object is in use, or *referenced*. When the last reference to the object is discarded, an *unreferenced* message is sent to the server, which can then safely garbage-collect the object (assuming there are no other outstanding references to it).

To deal with problems such as crashed clients and network partitions, each remote object is "leased" by clients from its server. Clients must periodically renew their leases with a server, which might otherwise assume that a client is no longer using an object.

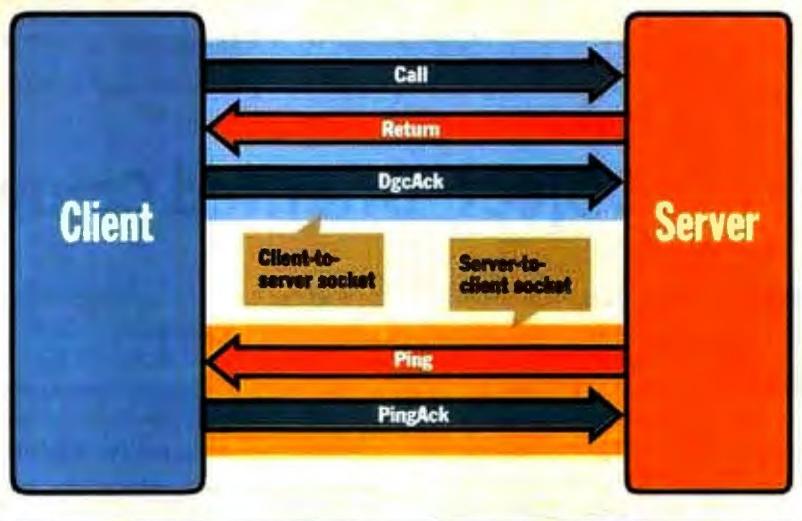
JRMP

The Transport layer employs JRMP, also known as the RMI Wire Protocol, to send method invocations and associated parameters and to return values and exceptions from one Java virtual machine (JVM) to another. JRMP is a simple protocol consisting of five messages, plus an extra five for multiplexing flow control.

All JRMP sessions consist of a header followed by one or more messages. The header contains just the ASCII codes for the characters *JRMI*, the protocol version, and the "subprotocol" to be used. There are three subprotocols: *SingleOpProtocol*, *StreamProtocol*, and *MultiplexProtocol*. *SingleOpProtocol* signifies that only one message follows a header before the end of a session (i.e., the connection closes). *StreamProtocol* and *MultiplexProtocol* can transfer one or more messages. The latter is used when multiplexing calls from both client and server on a single socket, as described below.

Communicating clients and servers typically each open a socket to the other (i.e., both systems connect and listen for connections). The client's socket typically invokes methods on server-side objects, and the server's socket calls client-side objects (e.g., callbacks). The figure above shows a hypothetical StreamProtocol situation. The client sends the

Java's Remote Method Protocol (JRMP) Messages



JRMP enables bidirectional communications between client and server.

Call message to invoke a server object's method; the server then invokes this method and replies with a *Return* containing any results. Assuming that a remote object is returned, the client then sends a *DgcAck* message to let the server's garbage collector know that it has received the remote object. On another socket, the server sends a *Ping* to find out whether the client is alive, which replies with a *PingAck*.

Default applet security restrictions deny applets the right to open sockets back to any server other than their originating host; they also block any attempt to listen for socket connections. This being the case, how do clients listen for server connections?

Enter the *MultiplexProtocol* and its group of five messages: *Open*, *Close*, *CloseAck*, *Request*, and *Transmit*. They allow client and server to simulate the *StreamProtocol*'s two-way communication using a single socket. In the current implementation, up to 256 virtual connections can be opened, each identified by a unique ID.

Unfortunately, connecting via a socket back to the server is not always possible for applets running behind firewalls (e.g., on a corporate intranet), which typically block any attempt to open a socket back to the Internet. Should it fail to open a connection, an RMI client wraps its method invocation inside the body of

an HTTP request (which is the protocol browsers use to communicate with Web servers), and the RMI server sends any results as an HTTP response.

This workaround is a smart solution, since HTTP is a firewall-trusted protocol. Still, performance takes a hit due to the time needed to convert messages to HTTP requests. In addition, no multiplexing of invocations can be accomplished, because keeping the connection open between client and server is not part of HTTP 1.0. The primary reason for *SingleOpProtocol*'s existence is to encapsulate RMI through HTTP.

The Future of RMI

RMI extends Java's strengths into the realm of distributed systems. In the future, we can expect to see RMI offer replicated method invocation and possibly transport layers other than TCP/IP.

RMI has been criticized for its lack of interoperability with CORBA. To address this, JavaSoft is implementing a subset of RMI on top of IIOP, enabling Java programs to access CORBA objects via RMI. It's also working to incorporate RMI's features into IIOP. Maybe RMI will indeed become the future of object-oriented communications. ■

Paul Clip is a Java-certified consultant working at Sapient Corp. in San Francisco. You can reach him at paul@clip.org.

Motorola's latest RISC processor is small, yet it delivers big computing power. By Bill Moyer and John Arends

RISC Gets Small

Battery life has become a major competitive force in handheld computing products, perhaps as important as a low weight and a small form factor. Motorola's newest 32-bit offering, the MCORE RISC processor, targets cost-sensitive embedded control applications that demand high performance yet must consume little power. MCORE processors minimize power consumption by combining a fully static CMOS design with low-voltage operation. Initial versions of the chip operate at 1.8 volts, feature several low-power operating modes, and provide dynamic power management. These capabilities make the MCORE ideal for battery-operated portable products.

MCORE's first production version is implemented in a 0.36-micron, triple-level-metal static CMOS process. The result is an 80,000-transistor CPU that occupies just 2.2 mm² of die. MCORE products come in low-cost plastic ball grid array (PBGA) and thin quad flat pack (TQFP) versions that sport 100 to 200 pins, depending upon the application. The low pin count eliminates additional signal lines from a product's design, thereby reducing its size and cost.

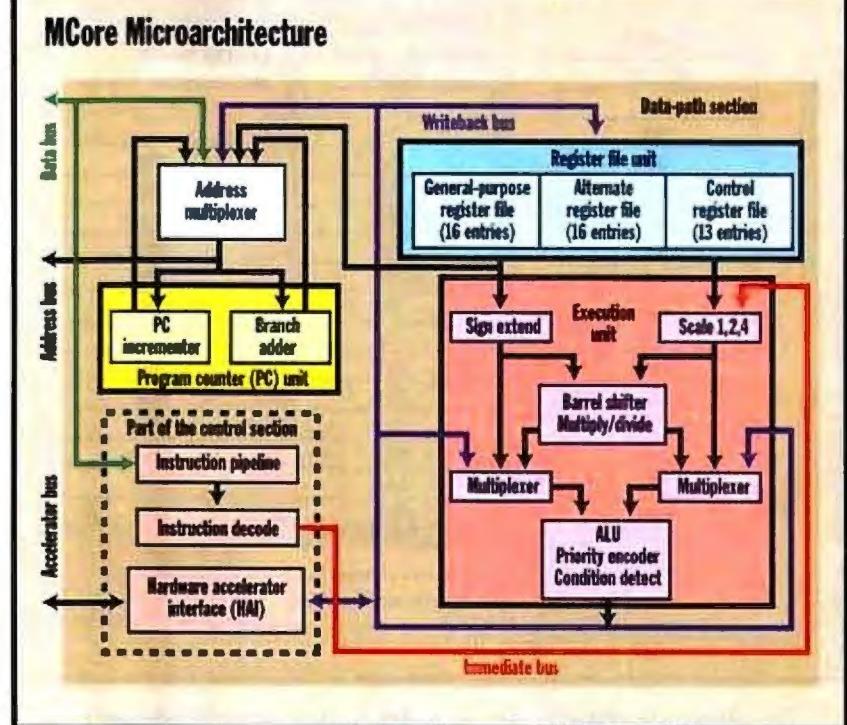
Processor Architecture

The MCORE processor core is divided into a data-path section and a control section. The data-path section consists of 50,000 transistors, while the control section uses the remaining 30,000 transistors for control circuitry and clocking. The data-path section consists of a program counter unit, an execution unit, a register file unit, a memory interface unit, and a hardware accelerator interface (HAI) unit, as shown in the figure "MCORE Microarchitecture." The control section manages the overall sequencing and coordination of the execution units and interfaces. Additional logic in the data-path

section minimizes power consumption by automatically powering down unused internal function units on a clock-by-clock basis. Doze, Wait, and Stop power-conservation modes provide compre-

reduces execution time for operations with small multiplier values. The divide instructions also offer minimized execution timing.

The program counter unit has a dedi-



This processor offers performance features such as hardware multiply/divide and registers for low-latency interrupt handling.

hensive system power management.

The execution unit contains a 32-bit arithmetic logic unit (ALU), a 32-bit single-cycle barrel shifter, a multiply/divide unit, a find-first-one unit (a priority encoder), and result-feed-forward hardware. All arithmetic and logic operations execute in a single cycle. The exceptions to this rule are, of course, the multiply and divide operations. The multiply instructions use a modified Booth's algorithm with early-out capability that

cated program-counter incrementer and a dedicated branch address adder that minimize the execution time required to deal with a change in program flow. Branch target addresses are calculated in parallel with the branch instruction decode and branch condition checking. Thus, a conditional branch executes in only two clock cycles, while branches not taken execute in one.

Memory load and store operations execute in two clock cycles, where one cycle

adds a scaled displacement to a base address pointer value and the second cycle performs the memory access. Load and Store Multiple Register instructions allow low-overhead register file save and restore operations. These instructions execute in $(N+1)$ clock cycles, where N is the number of registers to transfer. The memory interface unit provides a full 32-bit address bus and a 32-bit data bus, along with access attribute indicators for transfer of instructions and data operands. The memory interface unit monitors these attributes along with the logical address to provide memory protection.

memory requirements. While MCORE is a 32-bit load/store RISC architecture, it adopts a compact 16-bit fixed-length instruction format. Benchmark results on a variety of application tasks indicate that the code density of MCORE programs is higher than many CISC designs, in spite of the fixed-length instructions. The high code density lowers an embedded product's cost, since the most expensive parts of a design are memory. The 16-bit instructions also reduce the amount of fetch traffic on an external bus, further reducing power consumption. Finally, the instruction

an autovector (default vector) capability is provided.

MCORE processors support two independent interrupt requests: a normal interrupt and a higher-priority fast interrupt. The fast interrupt request uses a dedicated set of shadow registers that eliminates having to preserve the processor's context on the stack before the interrupt handler executes. Software can reserve the alternate register file for exclusive use by interrupt handlers. This enables support of extremely low-latency interrupts, and it makes real-time processing possible.

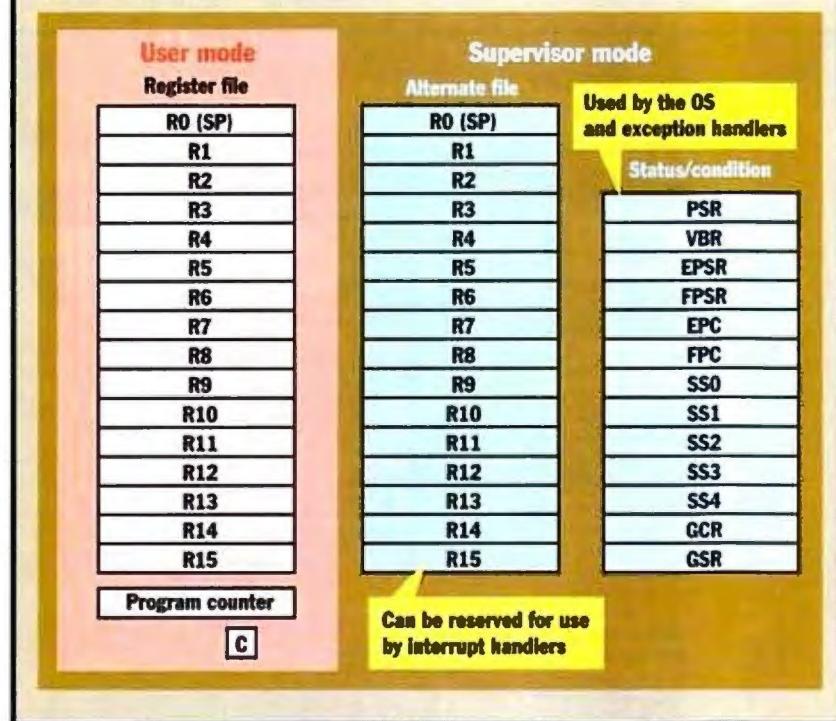
MCORE's hardware accelerator interface supports tightly coupled hardware function blocks that extend the MCORE architecture. For flexibility, the interface is generic in nature and makes few assumptions about the actual processing being accelerated. The HAL operates independently of the memory and peripheral interfaces to allow overlapped execution. A base set of instruction primitives allows the explicit transfer of operands and instructions to and from external function blocks. Hardware handshaking can control the rate of the instruction and data transfers. The function blocks are tailored to boost processing for application-specific purposes. For example, such a block might act as a DSP arithmetic unit or a graphics accelerator; another block might handle speech processing or handwriting recognition.

Small Die, Big Performance

Initial MCORE processors use supply voltages ranging from 1.8 to 3.6 volts. The chips operate at 50 MHz. The "sedate" clock rate dramatically lowers power consumption—critical for a hand-held device. At 50 MHz, MCORE delivers 48 Dhrystone 2.1 MIPS yet consumes only 20.5 milliwatts. The inexpensive packaging, support for 16-bit memory devices, and low power consumption, combined with high performance, make the MCORE processors attractive for the cost-sensitive consumer and embedded-control markets. It also provides a migration path for existing 8-bit and 16-bit controller applications. ■

Bill Moyer (billm@sandbox.sps.mot.com) is a principal architect and systems designer for Motorola. John Arends (john_arends@email.sps.mot.com) has worked on Motorola's RISC processor designs and implementations.

MCORE Registers



The alternate register file provides for low-overhead context switching in real-time processing.

MCORE has sixteen 32-bit general-purpose registers. Programs operating in the chip's supervisor mode have access to a second set of sixteen 32-bit registers, which normally serves as an alternate register file. The register file unit contains both the 16-entry general register file and the alternate register file, plus 13 status/control registers available to supervisor software.

Throughput Optimization

System cost and power consumption are strongly affected by an application's

width keeps system performance high even when a design uses 16-bit memory to minimize costs.

For embedded applications that require real-time processing, MCORE provides an exception mechanism that is both flexible and fast. Exception processing uses an exception vector table (a table of 32-bit pointers) and a set of internal shadow registers to transfer control to an exception handler. MCORE uses a relocatable vector table that contains 128 exception vectors. For external devices that don't provide an interrupt vector,

Okay, here's a test. Which would you rather have — a general purpose microprocessor that runs Windows®? Or a Windows Microprocessor?

What's the difference? The WinChip C6™ by Integrated Device Technology, was born and bred with a pure-and-simple RISC architecture optimized specifically for Windows desktop and mobile applications.

Designed for Microsoft Windows® 95 Instead of flabby, wasted logic, IDT WinChip C6 is bulging with muscular Level One cache to accelerate the most often-used instructions. So IDT WinChip C6 delivers 200 MHz MMX™ performance running Windows software — at a fraction of the circuitry, power, heat and cost of Pentium®-class general purpose processors.

That brings your 180 MHz and 200 MHz desktops down into the sub-\$1000 range. And puts your notebooks hours ahead of the competition.



All on the Socket 7 Infrastructure. All 100% applications compatible with Pentium with MMX Technology. Microsoft® Certified for Windows 95.

And XXCAL Platinum Certified for compatibility with other major x86 operating systems, network environments and software applications.

So, which processor would you rather have? For today's value-conscious business and home markets, the Windows Microprocessor is a better answer. To learn more, visit www.winchip.com.

Birth of a Windows Microprocessor.

idt
**Win
Chip**™



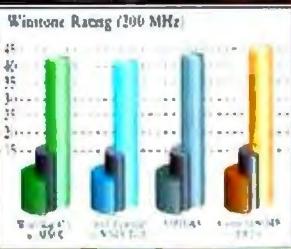
Resellers:

CALL FOR SPECIAL
HAMILTON-HALLMARK TECHNOLOGIES
1.800.778.2668
WYLE
1.800.582.WYLE
INTRODUCTORY OFFER

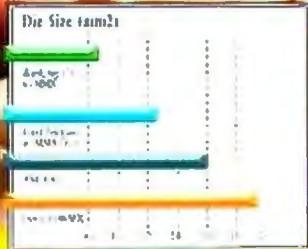


INTEGRATED DEVICE TECHNOLOGY
2975 STENDER WAY, MS C4-2B • SANTA CLARA, CA 95054

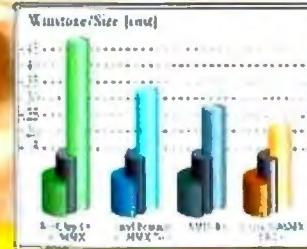
©1997 MMX and Pentium with MMX Technology are trademarks of Intel Corporation. Microsoft, Windows and the Windows logo are registered trademarks of Microsoft Corporation. AMD-K6 is a trademark of Advanced Micro Devices, Inc. XXCAL is a trademark of Optix. WinChip and C6 are trademarks of IDT. All other trademarks or registered trademarks are the property of their respective owners.



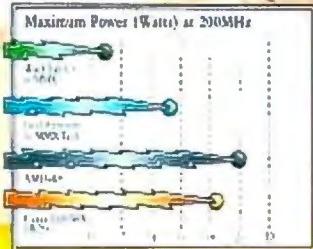
For Windows business applications, WinChip offers comparable performance to Intel Pentium with MMX Technology, AMD-K6 and Cyrix 6x86MX™.



Smaller die area means lower production cost, lower power consumption and heat dissipation.



WinChip delivers the highest WinStone rating per square millimeter of die area among Pentium-class microprocessors.



WinChip runs cooler and thus more reliably than others, extending battery life for mobile users.



The greatest compositions in history were created with reusable objects.



As more new users line up for access to enterprise data, you're the one who has to write the applications that make everything simple and still work in perfect harmony. So you're looking for a smarter solution. One that offers component architecture. One that leverages what you've already developed. And one that'll let you build custom intranet apps with small, discrete COM objects you can use again and again with powerful results.

Attachmate® and EXTRA!® Objects SDK are right in tune with you. Our three-day QuickStart Consulting program backs you up with experts who come to you. And we offer an annual support plan tailored to the unique needs of developers.

In the age of the Internet, count on Attachmate for the leading enterprise development platforms and web-to-host solutions. To learn more, ask for the EXTRA! Objects Architecture Technology Profile. For an online demo and to qualify for a free eval copy, visit us at www.attachmate.com/ad/byt.htm or call 1-800-426-6283.



***Compose your
intranet solutions***

the same way.

And start integrating

mission-critical

mainframe data faster

than you can say

EXTRA! Objects.



A look at several basic tricks necessary to write application-caliber programs using JavaScript. By Bob Friesenhahn

Writing JavaScript Applications

On September 12, 1997, an industry newspaper reported that Microsoft is giving Java applets "the boot" on its Web site. Clearly something is afoot at the company that cared enough about Java to write its own Java interpreter rather than use one licensed from Sun. Some reports have it that this "something" is JavaScript. For most Web browser uses, JavaScript loads faster, runs faster, and produces pages that are more "Web-like" than equivalent Java applets.

Traditionally, Java has been seen as the language for writing browser-based applications. However, JavaScript implementations have reached a level of sophistication and stability so that JavaScript can be used to write useful applications. Since JavaScript is much more closely wedded to the fabric of the browser, applications can be written in fewer lines of code. This smaller code footprint consumes less processing power and fewer network resources than Java.

JavaScript Basics

What is meant by the term "application?" For the purpose of this article, an application is code that executes in the client and enables calculation, presentation, manipulation, and saving of results (with minimal interaction) to a server. An application may manipulate complex data structures and display multiple screens of output without requesting new pages from the server.

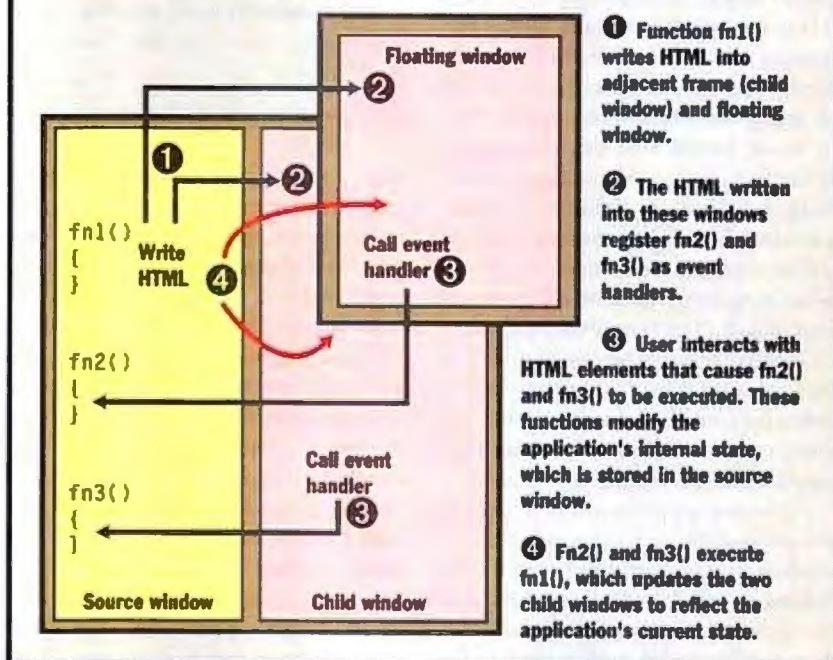
JavaScript provides many capabilities that are useful to support browser-based applications. These include:

- general-purpose computations
- general-purpose data structures (strings, arrays, and hashes)
- dynamic HTML-based content generated on the fly
- data loaded as JavaScript
- interval timers

Note that JavaScript does not provide any support for graphics capabilities beyond those provided by HTML. This is a key point: JavaScript must leverage the capabilities of the browser and HTML to display content. Other than a few dialog-box functions, JavaScript provides no direct display capabilities.

browser object model, and there's no protection from external manipulation by the browser. Until recently, JavaScript lacked a standard, which resulted in some implementations of patchy quality. Fortunately, this is changing: The European Computer Manufacturers Association has developed a specification for Java-

Maintaining a JavaScript Application's State



You can store application functions and preserve variables in a window with static content.

JavaScript is no panacea. It has characteristics that work against developing full-fledged applications. For example, it has severely limited communications (read-mostly) with a server and severely limited means of storage. Unlike most languages, there's no global variable and function namespace available. In addition, JavaScript relies on a complex

Script, known as ECMA-262 (or ECMAScript). For more information, you can download the standard at <http://www.ecma.ch/>.

Due to the limitations of JavaScript, developing a JavaScript-based application is like preparing for battle. The developer must be aware of JavaScript's strengths, as well as its weaknesses. He

must also know the environment in which the application will be used. The first step in developing a JavaScript application is to identify who will be using it. The users must be running browsers that support a reasonably current version (at least 1.1) of JavaScript. It is unwise to completely abandon the (usually vocal) minority in favor of the majority. While JavaScript can improve performance and access for browsers that support it, some other means (e.g., HTML pages or a CGI script) should be made available to support less capable browsers. Careful use of <SCRIPT> tags and the window.location.href property can shunt JavaScript users to special pages just for them while providing existing HTML pages for other people.

Window Tricks

As mentioned earlier, JavaScript associates variables and functions with the windows they are defined in. There are no global variables in JavaScript. If the HTML in a window reloads, all the pre-existing variables and functions in that window get erased. This effect is the single greatest hurdle to overcome in order to move JavaScript beyond simple dynamic pages into the realm of a full-fledged application. The key is to create a window that remains constant throughout the application's lifetime. You do this by defining a window with static content (and that can't be resized) or by creating a (usually) hidden zero-size window. Place all variables and functions that define the core of your application in this stable window, as shown in "Maintaining a JavaScript Application's State."

Since your application is subject to the whim of the user, make sure that the window you choose for storage won't be deleted by making it obvious that this is the application's main window. Ensure that your JavaScript application handles unexpected events properly. If multiple windows are in use, supply a window.onunload() handler that closes any child windows if the user does the unthinkable and deletes the main window. Since windows can be loaded in any order, and the user might start using windows before they (or windows they depend on) are fully loaded, consider adding an onload handler to FRAMESET definitions to let you know when all windows have been loaded. Practice defensive coding by testing to verify that windows,

Three Ways to Slice It

JavaScript applications depend on dynamically generating HTML. The following code fragments illustrate three different ways to write HTML from a window named "main" to an adjacent window named "output." The function Text() below returns the desired HTML.

```
function Text() {
    var htmlText =
        '<HTML><HEAD>\n' +
        '<TITLE>Hello World</TITLE><HEAD>\n' +
        '<BODY><H1>Hello World</H1></BODY>\n' +
        '</HTML>\n';
    return htmlText;
}
```

First method: Open and write to window directly.

```
parent.output.document.open('text/html');
parent.output.document.write(Text());
parent.output.document.close();
```

Second method: Open window and write to its document object.

```
var out = window.open("", "output");
out.document.write(Text());
out.document.close();
```

Third method: Open window using a JavaScript URL.

```
window.open('javascript:parent.main.Text();',
            'output');
```

windows, frames, variables, and functions exist before attempting to use them. It is usually best to ignore inputs until all the windows of the application are loaded and initialized.

JavaScript has a severe limitation: It can load data only by loading a URL into a window. At first glance, this would seem to make JavaScript totally unsuitable for writing any kind of application. However, the URL that loads can contain JavaScript that defines things such as simple variables, arrays, and hashes. Once these variables load into a window, they can be accessed by other windows. Browsers that support JavaScript 1.1 or later can load JavaScript source files directly via the syntax <SCRIPT LANGUAGE="JavaScript1.1" SRC="cat1.js">. Multiple statements of this kind can occur in a single HTML file. The effect is additive, so one source file may define JavaScript functions, while other source files define data. If the data the application requires is static, it may be loaded from a pregenerated HTML file. If the data is dynamic, the referenced URL can be a CGI script that returns data (and possibly additional functions) formatted as JavaScript source code.

Cookies and Forms

The only means that JavaScript has for saving state are local JavaScript cookies and HTML form submissions. Cookies are best used for keeping track of user information between sessions. Forms are best for submitting final data to a CGI application on the server where results are stored. If you want to add Java to the mix, versions of Netscape Communicator 3.0 or later support the ability to communicate between JavaScript and Java. Since Java communicates efficiently with the server, it can be used as a bridge between JavaScript and the server.

JavaScript is a complex language that you cannot learn in one sitting. As the inventor of JavaScript, Netscape is the authority on JavaScript syntax. The company maintains JavaScript documentation on its developer support site at <http://developer.netscape.com>. A book I have found to be an outstanding reference is David Flanagan's *JavaScript: The Definitive Guide, 2nd Edition*, published by O'Reilly & Associates. ■

Bob Friesenhahn (bfriesen@simple.dallas.tx.us), a frequent contributor to BYTE, specializes in Unix and TCP/IP networking topics.

lets you do **more,**
do it **better,**
do it for **less!**



Announcing the
AutoView Commander;
the keyboard/video/mouse switch
with all the right stuff! **More** ways to
select attached servers with convenient on-
screen menus, traditional Cybex push-buttons
or a quick keyboard sequence. **Better** design for
easy reconfiguration without powering down
the switch or attached servers. And best of
all ... it costs **less** than many comparable
switches. Now that's good stuff.

One Company. One Solution. Cybex.



Cybex Computer Products Corporation
4912 Research Drive Huntsville, Alabama 35805 USA
(800) 93CYBEX (29239) • (205) 430-4030 fax
<http://www.cybex.com>



AutoView is a trademark of Cybex Computer Products Corporation. Cybex and the Cybex logo are registered trademarks of Cybex Computer Products Corporation. Banyan is a trademark of Banyan Systems Inc. Netware is a registered trademark of Novell Inc. Lantastic is a registered trademark of Artisoft Inc. Microsoft, Windows NT, and the Microsoft Logo are trademarks or registered trademarks of Microsoft Corporation.

SEE US AT: Comnet, January 27-29, Washington, DC, Booth #2405

Enter HotBYTEs No. 91 at <http://www.byte.com/hotbytes/>

DISPOSABLE PCs

New technology, fragmenting standards, and a revolt against rapid obsolescence will radically change the PC landscape over the next two years. Are you ready?

By Tom R. Halfhill

The old vision that disparate computer and medium technologies would converge on a single platform is fading fast. Features are converging, but existing platforms can't stand the strain. They're splintering into new platforms and subplatforms to satisfy an exploding computer market that's extending its reach from TV Internet terminals and \$300 Windows PCs to 64-bit workstations and enterprise servers. One-size-fits-all PCs can't cut it anymore.

The dominant standard that we've taken for granted for a dozen years, the x86-based PC clone, is showing clear signs of these fractures. It's becoming a victim of corporate rivalries and a strange technological paradox—hobbled by too much old technology to keep up with new technology, and swamped by too much new technology to justify large investments in current technology.

In its place, a looser, more stratified PC "standard" will maintain a semblance of software compatibility while addressing a much broader range of users. And users who are overwhelmed by all these changes are beginning to revolt by spending less on computers that they know will be instantly obsolete.

Some market watchers think this trend is the inevitable culmination of the PC's success. "What you're calling platform fragmentation is what I call market segmentation," says Steve Tobak, vice president of corporate marketing at Cyrix. "Did anybody really think that when PC volumes climbed to 100 million that there would be only one kind of PC?"

Four Layers

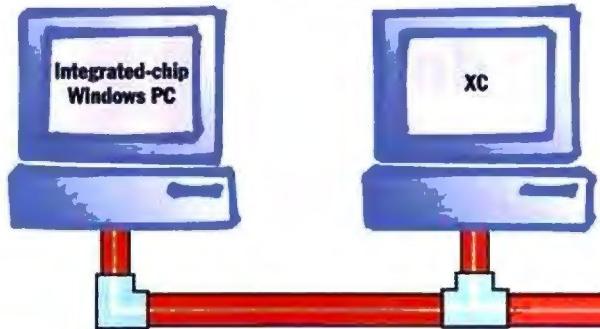
Here's how the new world order will look:

□ IA-64 will be the next-generation CPU architecture for high-end Windows workstations and servers. And the first



IA-64 Servers and workstations

IA-64 will be Intel's next-generation CPU architecture for high-end PC workstations and servers. (See "Beyond Pentium II," December 1997 BYTE.)



Highly integrated CPUs based on x86-compatible cores are ideal for low-end home and office PCs. Today, you can buy a Windows PC (without a monitor) for \$499; in a few months, they'll drop to \$299. (See the text box "System On A Chip" on page 64.)

"**XC**" is an umbrella term for low-cost, specialized PCs. Acer is planning to introduce a series of XCs, including a KC (Kid's Computer), a GC (Games Computer), an INC (Internet Computer), an HBC (Home Banking Computer), and an STC (TV Set-Top Computer). Prices: \$200 to \$500.

Technology Time Line 1998

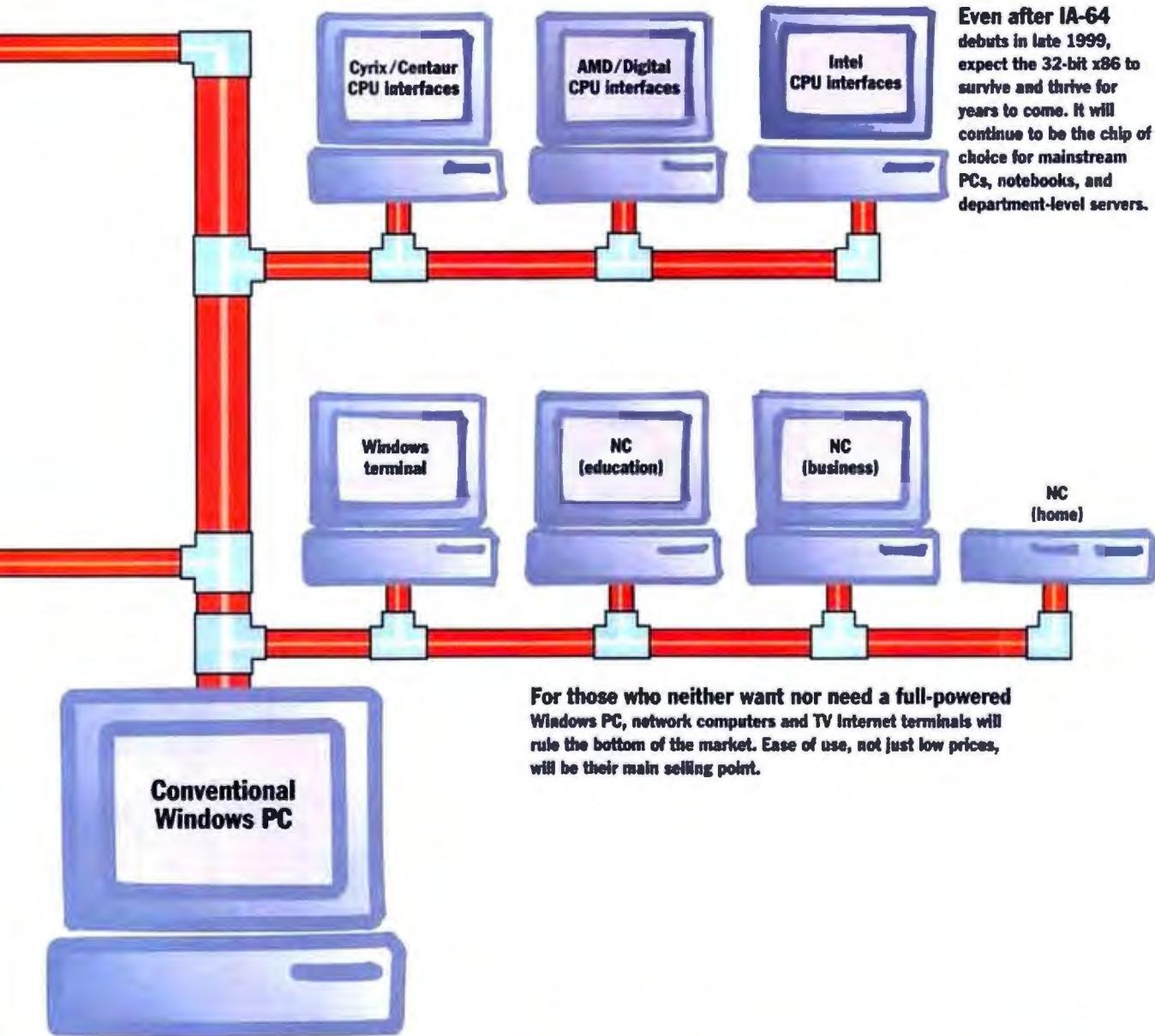


- 586-class CPUs (non-MMX)
- CPUs < 166 MHz
- RAM < 16 MB
- FPM-DRAM
- ISA



- 586-class CPUs (MMX)
- SDRAM
- EDO DRAM
- USB
- 1394 FireWire

The New World Order



1998

- 586-class CPUs (MMX)
- EDO DRAM
- Socket 7
- 66-MHz CPU bus
- CPUs < 200 MHz
- RAM < 32 MB
- ISA

- Pentium II (Deschutes)
- Intel Slot 2
- AGP-2x
- x86 3-D extensions
- 100-MHz CPU Bus

1999

- AGP-2x
- SDRAM
- Socket 7
- CPUs < 300 MHz
- RAM < 64 MB
- Serial and parallel ports
- ISA

- IA-64 (Merced)
- Pentium II (Katmai-MMX2)
- AMD Slot A
- AGP-4x
- RDRAM

2000

- CPUs < 500 MHz
- RAM < 128 MB

- IA-64 (Merced+)

implementation will be Intel's 64-bit Merced processor, scheduled to debut in late 1999. But IA-64 won't replace the 32-bit x86 architecture for a long while. (See "Beyond Pentium II" in the December 1997 BYTE.)

□ The x86-based PCs will continue to thrive well into the first decade of the twenty-first century as the mainstream architecture for desktop PCs, notebook computers, and department-level servers. Intel and other x86 vendors will continue to introduce new designs for years to come, even after the debut of IA-64.

□ Super-integrated CPUs built around x86-compatible cores will address the low end of the market for Windows PCs in homes and businesses. The leading example today is Cyrix's MediaGX, which integrates the functions of a CPU and several motherboard devices on a pair of low-cost chips (see the text box "System On a Chip"). The MediaGX powers a new breed of affordable PCs priced from \$499 to \$999. Later this year, prices will drop to an unbelievable \$299.

□ TV Internet terminals will anchor the bottom end of the market for consumers who don't need or can't fathom a full-blown Windows PC. This segment got a big boost when Microsoft reversed its opposition to network computers (NCs) and bought WebTV Networks. Although it will take a while to establish these novel devices in the technology-resistant consumer market, they will eventually be a popular alternative to overcomplicated PCs.

The new stratification doesn't end there. It will span multiple technical standards as well as market segments. Whether you call it fragmentation or segmentation, it's not like yesterday's comfortable PC environment, in which all PC clones were basically the same except for their degrees of megahertz and megabytes. The fault lines separating the new layers will run as deep as the OSes, the motherboards, and the microprocessor chips.

Splintering Platforms

By the end of this year, for example, there will be seven not-fully-compatible versions of Windows in wide use, each with an

System On a Chip

The key to inexpensive Windows PCs is higher integration, and Cyrix is leading the way. Its MediaGX processor delivers Pentium-class integer performance while integrating the functions of an SVGA graphics card, a DRAM controller, a PCI controller, and other parts of the system core logic. A companion chip, the Cx5510, emulates a 16-bit Sound Blaster while bridging to the ISA bus, a two-channel IDE bus, and other system devices (see the figure "MediaGX Architecture").

When paired together, these chips enable very-low-cost PCs. For one thing, the system doesn't need a dedicated frame buffer, because the MediaGX uses about 2 MB of main memory for graphics. Usually, a unified memory architecture degrades performance by 10 percent to 15 percent. But because the MediaGX integrates the graphics controller with the CPU, graphics data doesn't flow over a 32-bit, 33-MHz PCI bus. Instead, the data travels between the CPU and the graphics controller over a 64-bit internal bus clocked at the core frequency. The chip also compresses the graphics data on the fly to reduce bus traffic.

Similarly, the MediaGX does without a Level 2 (L2) cache. The integrated memory controller communicates with the CPU core over the internal bus, slashing the time required for memory accesses. Although the chip might run a little faster with a cache, the difference isn't great enough to justify the extra cost in a low-end system. The MediaGX does have a unified 16-KB Level 1 (L1) cache, and it supports extended data out (EDO) RAM expansion to 128 MB.

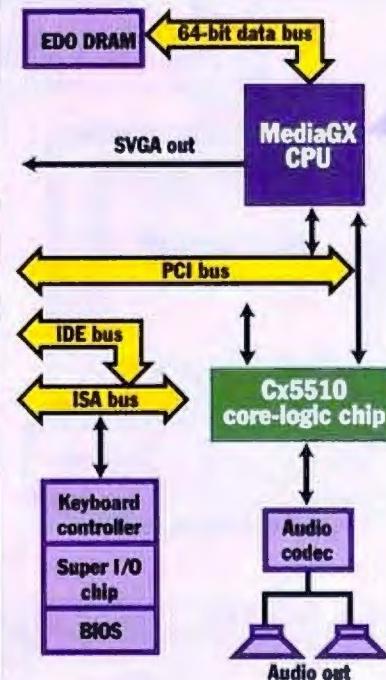
When Cyrix began shipping the MediaGX in late 1996, the core speed was 133 MHz. Since then, Cyrix has introduced versions that run at 150 and 166 MHz, with a 200-MHz chip due soon. These cores don't support MMX and have relatively poor floating-point performance, but they can match or beat the Pentium when running common integer-intensive applications.

In the second half of this year, Cyrix plans to introduce a next-generation integrated chip known as the MXi. It's built around Cyrix's Cayenne core, which has a 64-KB L1 cache, a superscalar FPU, MMX support, improved integer units, and 15 new instructions for speeding up 3-D graphics (see "Beyond MMX," December 1997 BYTE). The MXi will also integrate the Accelerated Graphics Port (AGP), digital versatile disc (DVD) playback, and a synchronous DRAM (SDRAM) controller. Cyrix claims that the MXi will match the performance of Pentium II processors running at 300 to 400 MHz, and that the integrated 3-D graphics controller will render more than 2 million pixels per second.

National Semiconductor's recent acquisition of Cyrix opens the door to even higher levels of integration in the future. National is a leading supplier of the SuperI/O chips that control keyboards, mice, I/O ports, and other motherboard interfaces. As far as is known, no other vendor of x86 chips is pursuing such high levels of integration with the latest CPU cores.

MediaGX Architecture

Cyrix's MediaGX consists of two highly integrated chips: the MediaGX CPU and the Cx5510.



installed base in the millions: Windows CE, Windows 3.1, Windows 95, Windows 98, Windows NT 3.51, Windows NT 4.0, and Windows NT 5.0. Each upgrade maroons another island of users who don't

have the hardware or the desire to keep up. Meanwhile, Microsoft struggles to unify the driver models, user interfaces, feature sets, and APIs for all those variations of Windows.

Microsoft's well-publicized plan is to eventually converge the PC platform on Windows NT, with Windows CE as the scaled-down solution for palmtop computers, WebTV boxes, and other alternative devices. But to paraphrase an old Army joke, that would leave Microsoft with only two sizes: too large and too small.

The increasing segmentation of PC hardware will probably force Microsoft to abandon its grand unification theory and continue to offer one or possibly more medium-size choices. Unless Microsoft manages that process uncommonly well,

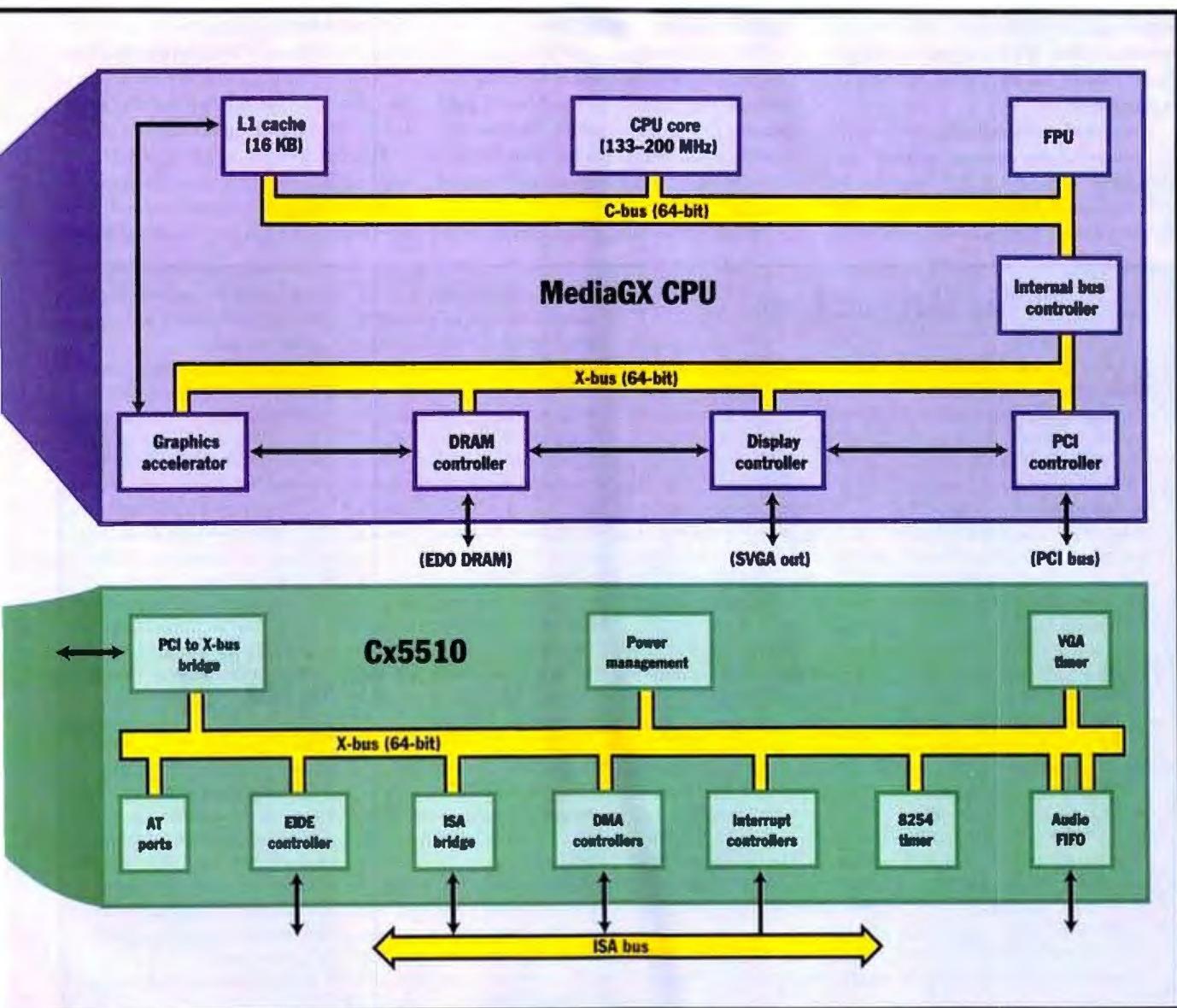
it will fracture the PC platform still further. Someday, you might need Java just to write a program that runs on every version of Windows.

Meanwhile, outside the world of Windows, there are still tens of millions of users who think the idea of a one-size-fits-all OS is as quaint as a one-size-fits-all PC. Contrary to shortsighted beliefs, there will always be alternative platforms such as Java, Linux, Unix, the Mac OS, OS/2, BeOS, and Rhapsody. If Microsoft stubbornly pushes its plan for convergence on Windows NT, one of these upstarts will fill the gap.

Drilling deeper, down to the motherboard and microprocessor levels, even more cracks are appearing in the PC platform. The leading vendors of x86 processors are introducing mutually incompatible

CPU interfaces to replace today's standard Socket 7 (see the text box "The Slot Thickens" on page 66). To accelerate multimedia performance, they are also promoting mutually incompatible extensions to the standard x86 architecture. (See "Beyond MMX" in the December 1997 BYTE.) Both of these fundamental changes will lead to more diversity in processors, motherboards, and chip sets—and more hazards to compatibility.

As if all that weren't enough, there's also an alphabet soup of new technologies intended to completely overhaul today's PCs: 100-MHz system buses, the Accelerated Graphics Port (AGP), AGP-2x, AGP-4x, synchronous DRAM (SDRAM), Double Data Rate SDRAM (DDR-SDRAM), Rambus DRAM (RDRAM), DVD-ROM (digital versatile disc), DVD-RAM, the Device Bay



interface, MMX2, the slow eclipse of ISA, faster/wider PCI, ISO-1394 FireWire, universal serial bus (USB), Fast Ethernet, the Advanced Configuration and Power Interface (ACPI), Ultra DMA, Ultra SCSI...and more...and more.

Users Revolt

There's growing evidence that computer buyers, both consumer and corporate, are reacting to the uncertainty over these changes. Although they're buying more computers than ever before, they're spending less money on each computer—often, much less.

According to market researchers at Computer Intelligence (La Jolla, CA), about 70 percent of the PCs sold through U.S. retail stores in recent months cost less than \$1500. Even more remarkable, 30 percent to 40 percent cost less than \$1000. A year ago, only about 5 percent of PCs cost less than \$1000. What was once an insignificant crumb has suddenly become the whole cake.

In the dealer channels that serve mainly corporate buyers, average prices are a little higher—but still, a third of these PCs sold in recent months cost less than \$1500. In December, Hewlett-Packard intro-



Intel's CPU slots make it easier to install upgrades, but they'll also make millions of Socket 7 motherboards obsolete.

duced a Vectra-series PC for the corporate market at a base price of \$999.

Of course, everyone likes a bargain. But in the past, users resisted low-priced PCs because they feared the machines would become obsolete too quickly. Now they're resisting high-priced PCs because they fear those machines will become obsolete too quickly.

"People have fought this fear of obso-

lence for a long time, and they've given up," says Matt Sargent, an analyst at Computer Intelligence. "No matter what kind of PC they buy, it's going to be obsolete in two years anyway. So they'd rather spend less on the PC and replace it more often."

This signals a major upheaval in PC purchasing habits. For years, the standard computer-magazine advice has been to buy the most powerful PC you can afford as

The Slot Thickens

Jerry Sanders, founder and CEO of Advanced Micro Devices, dropped a bombshell during his keynote speech at the recent Microprocessor Forum: In 1999, AMD's future K7 processor will come in a cartridge that's physically compatible with Intel's proprietary Slot 1. But AMD's new CPU interface, tentatively dubbed Slot A, won't be electrically compatible with Slot 1.

Before the audience of stunned engineers could digest that information, Sanders continued. The K7 will abandon the x86-standard Socket 7 bus in favor of the I/O bus on Digital Equipment's Alpha 21264 processor. And to wrap up the surprise, Sanders added that future 21264 chips will adopt the same cartridge and will work interchangeably with K7 cartridges on Slot A motherboards.

Even Digital was caught off-guard. Although Digital and AMD had worked out the deal, Digital

didn't know Sanders was going public so soon. Sanders probably wanted to launch a preemptive strike against the growing speculation that AMD wasn't prepared for life after Socket 7. The new alliance with Digital will bring a blazingly fast I/O interface to AMD's processors while opening up a larger market of commodity-priced motherboards to Digital's RISC chips.

AMD had to do something, because Intel's P6-series processors (the Pentium Pro and the Pentium II) introduced a proprietary CPU interface that's protected by numerous patents. Cloning it is technically easy, but it's legally difficult. And even if the patents did not exist, AMD is forbidden to clone the P6 interface by a 1996 settlement ending a long-running court battle over Intel's intellectual property.

Intel's P6 interface takes several physical forms, all adhering to

the same electrical-bus protocol. Pentium Pro chips use Socket 8. Pentium II chips come in a Single Edge Contact (SEC) cartridge that fits Slot 1, Slot 2, or a smaller slot for notebook computers. The SEC cartridge is really an enclosed daughterboard with a heat sink that slides down through a pair of vertical channels into a slot on the motherboard (see the above photo).

The P6 interface has a 64-bit-wide system bus that runs at 66 MHz, which will soon increase to 100 MHz when Intel releases the 440BX chip set. It also has a separate 64-bit-wide back-side bus for the Level 2 (L2) cache.

In Slot 1 systems, the back-side bus typically runs at half the frequency of the CPU core. In Slot 2 systems, it can run as fast as the core (333 MHz and higher with Deschutes).

Because Intel isn't licensing the P6 interface to competitors who make x86-compatible processors, nobody else can make chips that work on the same motherboards

as Intel's processors. That's a big change from Socket 7, which any vendor can use.

However, Intel's patents cover only the P6-bus protocol, not the physical cartridges or connectors. Those parts are available from multiple suppliers. AMD's plan is to leverage the growing infrastructure for the parts by introducing a CPU interface that's physically compatible. It's less costly than inventing a new interface and lobbying suppliers to support it.

Also, Slot A motherboards would be very similar to Slot 1 motherboards, requiring only a different core-logic system chip set and some minor layout changes. That would make life easier for motherboard manufacturers.

(Actually, Slot A probably won't be exactly the same as Slot 1. To prevent accidental damage to motherboards and CPUs, Slot A will almost certainly be keyed in a slightly different way so users can't insert an Intel cartridge into AMD's slot or vice versa.)

AMD needed a next-generation

For people with 19-inch eyeballs and a 17-inch work space.



Introducing our latest big idea.

The G790 is the latest innovation from ViewSonic,[®] a company known for taking the lead. It's one of those rare "best-of-all-possible-worlds" solutions for those who need a larger display area but don't want to compromise either screen performance or desktop space.

It's the first 19" display (18.0" viewable) made by ViewSonic, and while its screen size is big, its footprint is small, taking up about the same space as a typical 17" (various viewables) monitor.

No small-fry when it comes to performance.

For graphics users, web pros, business types and home surfers alike, the G790 is a big performer. It has a super fine 0.26mm true dot pitch and flicker-free

optimal resolution of 1,280 x 1,024 at an 88Hz refresh. In other words, it's razor sharp. And with a vertical scan

rate of 180Hz, it even displays flawless 3D applications. Check out the G790 for yourself. It's a real eye-opener.

ViewSonic G790

- 19" Display (18.0" Viewable)
- 26mm true dot pitch
- 1,280 x 1,024 optimal resolution at 88Hz
- TCO Compliance
- SuperContrast[™] screen

For the dealer nearest you, call ViewSonic at (800) 888-8583 and ask for agent 81109, or visit our website at: www.viewsonic.com.

909-669-7376 Fax: 909-669-7352 • Internet: www.viewsonic.com • Specifications subject to change without notice.
Copyright © 1997 ViewSonic Corporation. All rights reserved. • Corporate name, logo and Trademarks are the property of their respective companies.



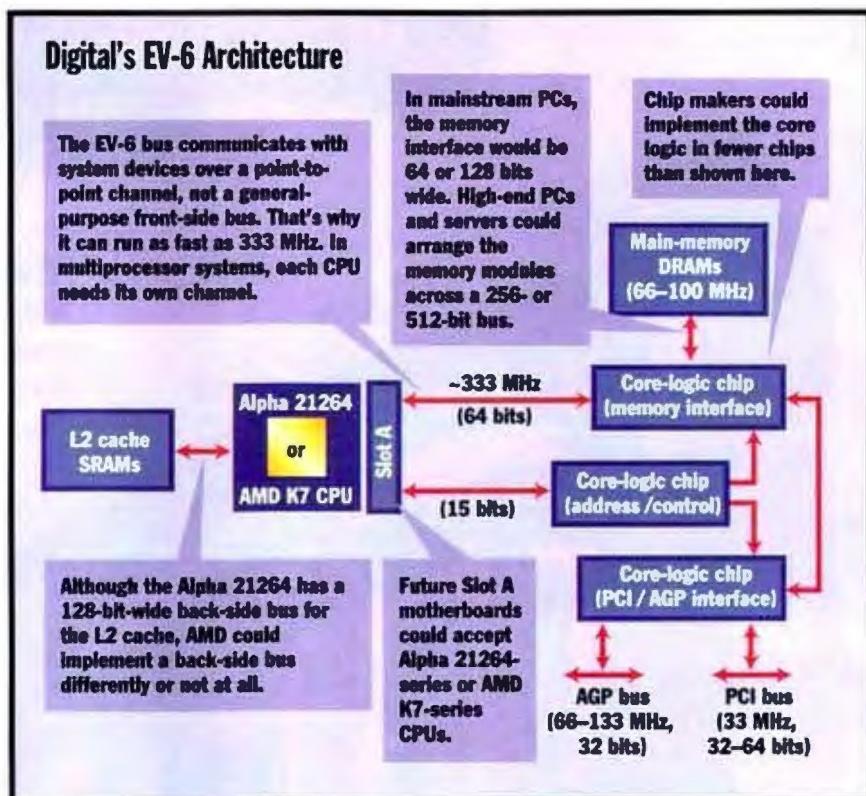
ViewSonic[®]
See The Difference!

protection against early obsolescence. That advice is now obsolete. So much new stuff is coming that early obsolescence—indeed, instant obsolescence—is inevitable. No amount of money you spend today will protect you against it.

Obsolescence is a relative term, of course. If you don't install any software that was written more than a year after the machine was made, it will last virtually forever. However, few users are so disciplined. Each new software "upgrade" gradually turns their big, fast computer into a small, slow computer. Eventually, the performance becomes so intolerable that the only solution seems to be the purchase of another big, fast computer. Another vicious cycle starts.

The new philosophy calmly accepts the inevitability of this cycle—and, in fact, speeds it up. However, because each replacement machine costs less, users spend less money per year to stay current. Prices are plunging so fast that one computer-store chain is selling a custom-designed Windows PC for only \$499, and it's not as stripped-down as you might think. By the end of the year, similar systems will retail for \$299. (See the text box "How Low Can You Go?" on page 72.)

continued



The AMD/Digital motherboard strategy unifies the CPU interface for future AMD and Alpha processors.

The Slot Thickens *continued*

I/O interface to go along with Slot A. The company chose Digital's 21264 interface (which is known internally as EV-6), because it offers significant advantages over Socket 7: much higher clock frequencies and better support for multiprocessing.

While Socket 7 currently runs at 66 MHz and will soon step up to 100 MHz, EV-6 can run at a blazing 333 MHz. That's over three times faster than Socket 7 or Intel's P6 bus. And although EV-6 doesn't define a separate back-side bus for an L2 cache, designers are free to add one if they wish—allowing more flexibility for different markets. For instance, Digital's high-end 21264 implements a 128-bit-wide back-side bus, twice as wide as Intel's.

How can EV-6 run at 333 MHz when even a 100-MHz motherboard is difficult to engineer? Because EV-6, strictly speaking, isn't a bus. It's a 64-bit, point-to-

point I/O channel between the CPU and the system chip set. That's a major departure from today's x86 buses.

In a Socket 7 system, the CPU, L2 cache, main memory, and PCI bus all hang off the same local I/O bus. P6 systems are similar, except that the L2 cache is on a back-side bus. In both those systems, the local I/O bus must also handle the Accelerated Graphics Port (AGP), if one is present. In a multiprocessor system, additional CPUs also share the bus. This all adds up to a great deal of bus traffic.

In an EV-6 system, the CPU talks directly to the chip set over a private channel. The chip set, in turn, branches off to all the other buses: main memory, PCI, and AGP. Each of those buses runs at its own speed. Main memory could run at 66 or 100 MHz while the PCI bus runs at 33 MHz and AGP runs at 66 MHz. In a multi-

processor system, each CPU has its own private channel (clocked as high as 333 MHz) to the chip set. (See the figure "Digital's EV-6 Architecture" above.)

At 333 MHz, EV-6 has 2.6 Gbps of raw bandwidth, more than three times as much as a Socket 7 or P6 bus at 100 MHz. That's an enormous advantage, because the prime factor limiting performance in modern CPUs is the time they take to access memory. A high-end system could exploit EV-6's extra bandwidth by hanging the memory on a 128-bit-wide bus on the chip set. That would double the amount of raw bandwidth to memory. Even if the memory is on a conventional 64-bit bus, EV-6's headroom should mean fewer stalls while the CPU refills its cache lines.

The downside: EV-6 chip sets are more complicated to design, and chip sets for multiprocessor systems will be expensive, because they'll need at least 64 additional pins for each CPU. AMD is working with third-party vendors

such as VIA to design EV-6 chip sets.

For Digital, the big win is that future Alpha processors that have EV-6 and a Slot A cartridge will plug into the same motherboards as AMD's K7 processor. Only the BIOS needs to change. Since modern BIOSes use flash ROM, it's a quick software upgrade.

Today, Alpha systems are relatively expensive because they require special motherboards and chip sets that aren't made in large volumes. If AMD is successful, there will be a lively commodity market for Slot A motherboards. Together with lower-priced Alpha CPUs (such as an EV-6 variant of the 21184PC), this could bring Alpha system prices down to the \$1500 range. The Alpha would be a mass-market product, such as the x86.

"The Alpha will benefit from the economies of scale of having a large-volume infrastructure," says Aaron Bauch, Digital's technical marketing manager.

Some observers wonder if the

STATISTICA

STATISTICA automatically configures itself for Windows 95/NT (long file names, etc.) or 3.1. A complete data analysis system with thousands of on-screen customizable, presentation-quality graphs fully integrated with all procedures. Comprehensive Windows support, OLE (client and server), DDE, customizable AutoTask toolbars, pop-up menus. Multiple data-, results- and graph-windows with data-graph links. The largest selection of statistics and graphs in a single system: comprehensive implementations of: Exploratory techniques with advanced brushing; multi-way tables with banners (presentation quality reports); nonparametrics; distribution fitting; multiple regression, general nonlinear estimation; stepwise logit/probit; general ANCOVA/MANCOVA; variance components; stepwise discriminant analysis; log-linear analysis; confirmatory/exploratory factor analysis; cluster analysis; multidimensional scaling; classification trees; canonical correlation; item analysis/reliability; correspondence analysis; survival analysis; a large selection of time series modeling/forecasting techniques; structural equation modeling with Monte Carlo simulations; and much more. On-line Electronic Manual with comprehensive introductions to each procedure and examples. Hypertext-based Stats Advisor expert system. Workbooks with multiple AutoOpen documents (e.g., graphs, reports). Extensive data management facilities (see spreadsheet of unlimited capacity with long formulas, Drag-and-Drop, AutoFill, AutoRecalcMate, split-screen/variable-speed scrolling, advanced Clipboard support, IDE links, hot links to graphs, relational merge, data verification/cleaning). Powerful STATISTICA BASIC language (professional development environment) with matrix operations, full graphics support and interface to external programs (IDE). Batch command language and editable macros, flexible "turn-key" and automation options, custom-designed procedures can be added to floating Auto Task toolbars. All output displayed in ScrollSheets™ (dynamic, customizable presentation-quality tables with instant 2D, 3D, and multiple graphs) or word processor-style report editor (of unlimited capacity) that combines text and graphs. Extremely large analysis designs (e.g., correlation matrices up to 32,000x32,000, virtually unlimited ANOVA designs). Megadis Manager with up to 32,000 variables (8 Mb) per record. Unlimited size of files; extended ("quadruple") precision; unmatched speed. Exchanges data and graphs with other applications via DDE, OLE, or an extensive selection of file import/export facilities (incl. ODBC access to virtually all data bases and mainframe files). Hundreds of types of graphs, incl. categorized multiple 2D and 3D graphs, ternary 2D/3D graphs, matrix plots, icons, and unique multivariate (e.g., 4D) graphs. Facilities to custom-design new graph types and add them permanently to menus or toolbars. On-screen graph customization with advanced drawing tools (e.g., scrolling and editing of complex objects in 3D real zoom mode), compound (nested) OLE documents. Multiple-Graph Autolayout Wizard, templates, special effects, icons, page layout control for slides and printouts, unmatched speed of graph redraw. Interactive rotation, perspective and cross-sections of 3D displays. Large selection of tools for graphical exploration of data: extensive brushing tools with annotation, fitting, smoothing, overlaying, spectral planes, projections, layered compressions, masked subsets. Price \$995.

Quick STATISTICA (for Windows) A subset of STATISTICA, comprehensive selection of basic statistics and the full analytic and presentation-quality graphics capabilities of STATISTICA. Price \$495.

STATISTICA Industrial System (requires STATISTICA or Quick STATISTICA) The largest selection of industrial statistics in a single package; quality control charts (real-time data acquisition options), process capability analysis, R&R, Weibull Analysis, sampling plans, and an extremely comprehensive selection of experimental design (DOE) methods. Flexible tools to customize and automate all analyses and reports (incl. "turn key" system options, and tools to add custom procedures). Price \$995.

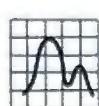
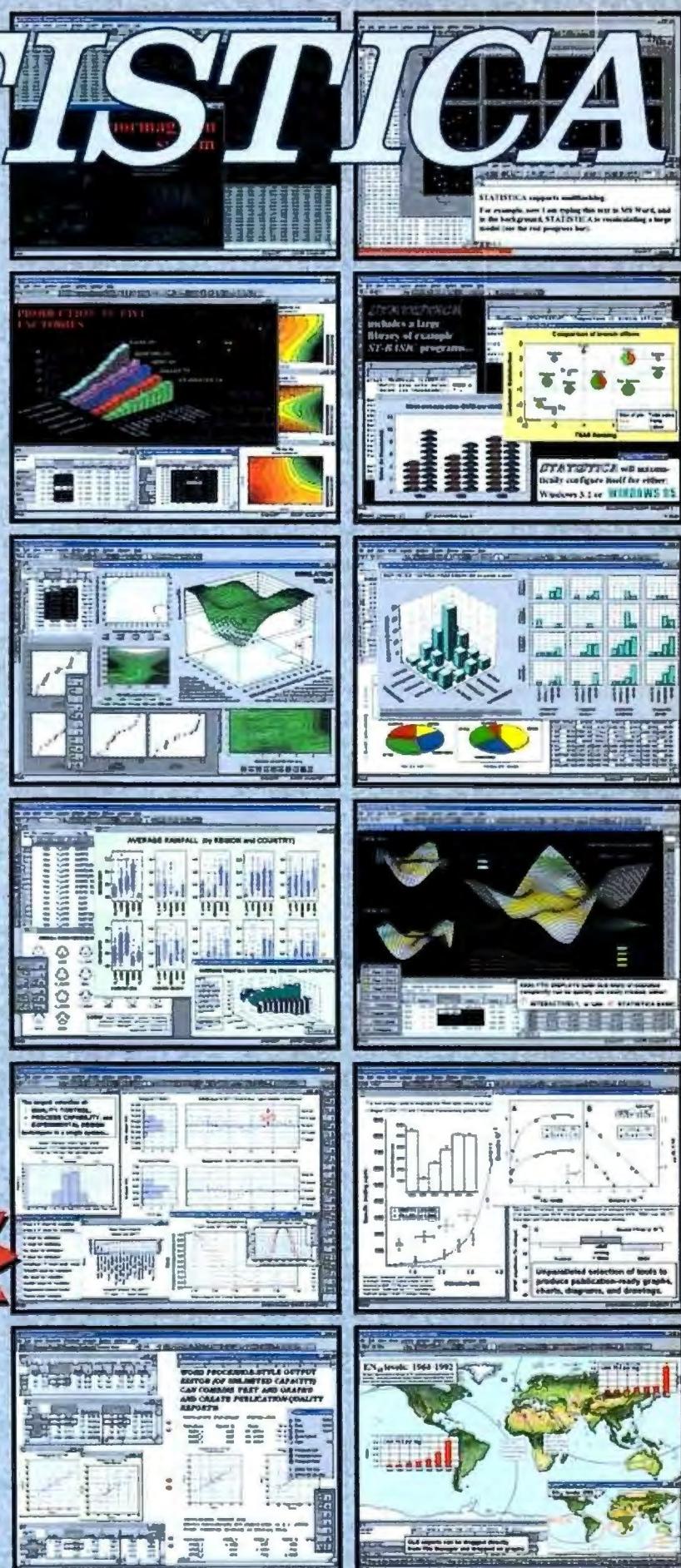
STATISTICA Neural Networks (interfaces with, but does not require STATISTICA) The most comprehensive NN application available on the market. Price \$795.

STATISTICA/Mac (for Macintosh) Price \$695 (Quick - \$395)

Overseas prices vary. Domestic s/h \$12; 30-day money back guarantee.

STATISTICA has received the highest rating in EVERY comparative review of statistics software in which it was featured, since its first release.

Over 3 Hours of Multimedia, Animated Overviews and Examples



StatSoft®

2300 East 14th Street • Tulsa, OK 74104 • (918) 749-1119
Fax: (918) 749-2217 • WEB: <http://www.statsoft.com>
e-mail: info@statsoft.com

- StatSoft Ltd. (London, UK), ph: +44 1234 341229, fax: +44 1234 341622
- StatSoft GmbH (Hannover, Germany), ph: +49 40 468866-0, fax: +49 40 468866-77
- StatSoft France (Paris, France), ph: +33 01 45 15 999, fax: +33 01 45 155-285
- StatSoft Polska Sp. z o.o. (Krakow, Poland), ph: +48 12-281120, fax: +48 12-281121
- StatSoft Italia (Padova, Italy), ph: +39 49-893-4654, fax: +39 49-893-2897
- StatSoft Pacific Pty Ltd. (Australia), ph: +61 3 8521 4833, fax: +61 3 8521 4200
- StatSoft Japan (Tokyo, Japan), ph: +81 3 3667 1110, fax: +81 3 3668 3100
- StatSoft Taiwan (Taipei, Taiwan, R.O.C.), ph: +886 2 5786587, fax: +886 2 5783178

The complete line of StatSoft products and training/consulting services are available from authorized representatives worldwide, including: Austria, Belgium, Brazil, Chile, Czech Republic, Denmark, Finland, Greece, Hungary, India, Korea, Malaysia, Mexico, The Netherlands, New Zealand, Norway, Portugal, Russia, South Africa, Spain, Sweden, Switzerland, Turkey. Please contact your nearest StatSoft office for the authorized representative nearest you. StatSoft, the StatSoft logo, STATISTICA, CA, and ScreenSheet are trademarks of StatSoft, Inc.

Welcome to the disposable computer. Even if you get only one year out of the machine before handing it down to somebody or donating it to a school, the amortized purchase cost is only half as much as a \$2000 system that lasts two years or a \$3000 system that lasts three years. And for many common tasks, a \$499 PC is fast enough.

Indeed, cheap PCs have the same attributes that made the Volkswagen Beetle popular in the 1960s: basic transportation, no complicated frills, and freedom from fashion anxiety. You never have to worry about it becoming obsolete because it's already obsolete.

Buying Smart

However, it's equally obvious that a Volks-PC isn't the ideal machine for everyone. Some users need more power to do their jobs efficiently, and anything less than the fastest available system isn't a worthwhile trade-off.

Another huge consideration—especially for businesses—is the less-visible cost of setting up a new PC. Low prices save money up front but do little to address the total cost of ownership. An often-quoted study by the Gartner Group estimated the total business cost of owning a PC with Windows 95 at \$38,900 over five years.

That includes administrative expenses for technical support, requisitions, purchasing, legal reviews of contracts, security, policy enforcement, and asset management. Gartner assumed a new PC every three years.

If a company replaces its PCs every year, the administrative overhead could consume the purchase savings. That's why cheap PCs don't necessarily threaten NCs, which reduce the total cost of ownership on the administrative end.

So here's the amended computer-magazine advice: Minimize your investment in transitory technology and administrative costs while carefully matching the computer to the user.

That's hardly radical advice, but it does open more options. In some cases, the best solution will be a 333-MHz scream machine loaded with all the latest trimmings. In other cases, it will be a \$500 disposable PC or an NC. You might recommend a \$300 WebTV to a technophobic friend, even if you wouldn't buy one yourself. The goal is to keep up with traffic, not with the Joneses.

By applying this template to the stream of new technologies, you can filter out the ones that aren't relevant. For instance, users who aren't multimedia developers, graphics designers, or game players prob-

ably don't need things such as MMX, MMX2, or AGP.

Writers and accountants probably don't need a 100-MHz system bus, a 300-MHz CPU, a FireWire interface, or the latest DRAM technology—at least, not within the life expectancy of the next system they purchase. Workers who spend all their time interacting with a centralized database might get by with an NC.

Not only can buyers save money, but they can also acquire new technology sooner than they would have otherwise. This happens when the technology churns so fast that users get new features essentially for free merely by purchasing a new system, whether they sought those features or not.

For example, Intel and other x86 chip vendors have stopped making non-MMX processors. All new PCs this year will have MMX at the same prices (or even lower prices) than last year's non-MMX PCs. Someone who bought an expensive pre-MMX system in 1996 might still be amortizing the high cost over a longer period, while the bottom-feeders are snapping up sub-\$1000 boxes with MMX.

Technology churn will accelerate the trend toward the cheaper PCs. Why should users lock themselves into costly systems that will not have next year's features?

continued

The Slot Thickens continued

industry will support two or more different CPU interfaces that require different motherboards and core-logic chips. A few years ago, that would have been a major concern. But the industry has grown so large that companies can profitably support multiple standards.

"It's no big deal to design a custom motherboard for different CPUs," says Don Clegg, vice president of marketing for Tyan Computer, a major motherboard manufacturer. "But we'd like to see the motherboard form factors remain industry-standard: AT, ATX, NLX. If the board doesn't fit a standard chassis, it will become more like the notebook market."

There are other considerations that might determine how many companies support AMD's slot. Tyan won't say if it plans to build Slot

A motherboards but notes that it enjoys good relations with Intel and would like to keep it that way.

On the other hand, Intel's encroachment into the motherboard and core-logic business is squeezing some companies out of the market. Therefore, they may have little choice but to support an alternative.

AMD's plan could have a greater chance of succeeding if other x86 vendors also adopt EV-6. Digital says it's willing to license the technology to anyone. However, Cyrix told BYTE it will not use EV-6. Instead, Cyrix hints it may clone Intel's P6 interface, despite the scary patents. Cyrix was recently acquired by National Semiconductor, and National has a patent cross-licensing agreement with Intel. Cyrix thinks that agreement might cover the P6

interface. If Intel sees things differently, Cyrix could fight it out in court.

"I don't intend to lose," says Steve Tobak, vice president of corporate marketing for Cyrix. "We've never lost in court to Intel before."

The third independent vendor of x86 processors, Centaur Technology, isn't talking about its plans beyond Socket 7. It's possible that Centaur could stick with the socket longer than others, because Centaur aims for the low-end market, where Socket 7 is not really a handicap.

Can AMD and Digital succeed in establishing a viable alternative to Intel's P6 standard? There's a good chance they could pull it off. AMD captured about 10 percent of the x86 market in 1997. That's down from 30 percent in 1992, when AMD's 386 competed strongly with Intel. But with the market expanding beyond 100 million units a year, even 10 per-

cent could be enough to sustain Slot A.

AMD has grander ambitions, though. Jerry Sanders says AMD must recapture about 30 percent market share to pay for the expensive R&D and chip foundries required to compete with Intel in the future.

That will be much more difficult to achieve, unless the swing to lower-priced PCs cuts deeply into Intel's high-margin business. Intel's profit margins are soaring above 80 percent—higher than Apple's in the 1980s. If sub-\$1000 systems continue to grow in popularity, Intel will have to sacrifice either profit margins or market share.

It's a balance of technology and business. Intel may choose to preserve its current business model, keep its shareholders happy, and allow AMD to recapture the market share it enjoyed in the heyday of the 386.

Your Choice.

Features

	Unicenter	IBM/Tivoli TME 10
Business Process Views™	✓	
Real World Interface	✓	
Fully Integrated Management Functions	✓	
Fully Integrated Network Management	✓	
Policy-Based Management for All Functions	✓	
Manages Over 30 Platforms	✓	
Also Manages AIX, AS/400, OpenVMS, and MVS	✓	
Open and Interoperable	✓	✓
Published APIs for Over 14 Management Functions	✓	
Object-Oriented Enterprise Management Schema	✓	
Intelligent, Autonomous, and Lightweight Agents	✓	
Built-In Security	✓	
Single Sign-On	✓	
Network Security Including the Internet and Intranets	✓	
Monitoring and Event Management	✓	✓
Support for SNMP and HMMP/HMMS Standards	✓	
Virus Protection	✓	
Desktop-to-Host Storage Management	✓	
Software Delivery	✓	✓
Integrated Service Desk	✓	
Workload Management	✓	
Complete Job Flow Process Visualization	✓	
Extensive Web Server Management	✓	
Output Management	✓	
Resource Accounting	✓	
Integrated Support for MVS Management	✓	
Supports DECnet, TCP/IP, SNA, and, IPX/SPX	✓	
Wizards for Easy Customization	✓	

This simple chart only begins to explain the enormous difference between Unicenter® and IBM/Tivoli TME 10.

What clients want today are complete solutions not just software initiatives like SAA,

OfficeVision and SystemView. The questions are, do you want to bet your career on IBM's view of the future? Can you afford to wait? And how can you have confidence in a solution



that is so IBM-centric and biased?

Those are just a few reasons why thousands of clients prefer Unicenter. It's the industry standard for network and systems management. Today, more than 93% of the Fortune 500 and thousands of small to medium-size businesses trust CA for enterprise management.

Unicentered

Unlike TME 10, Unicenter® TNG™ supports every major hardware platform and operating system. It's open, scalable, extensible, and vendor-neutral. And with Unicenter TNG's powerful new features like advanced agent technology and Real World Interface®, Unicenter TNG is light-years ahead of TME 10.

It's real, it's mission-critical, and it's up and running in thousands of sites around the world.

If that sounds good to you, remember, it's your choice.

Call 1-888-UNICENTER
or visit www.ca.com

How Low Can You Go?

Not long ago, skeptics ridiculed the idea that a network computer (NC) could cost less than \$500. Today, you can buy a real Windows PC for under \$500 and consumer NCs for under \$300.

The \$499 Windows PC isn't a refurbished 486 with stripped-down features. The PowerSpec 1660 has a 166-MHz Cyrix MediaGX processor, 16 MB of extended data out (EDO) RAM, a 1-GB hard drive, a 12x CD-ROM drive, a 1.44-MB floppy drive, a 33.6-Kbps fax modem, and a pair of stereo speakers. It also has two serial ports, two PS/2 ports, a parallel port, a joystick port, and a shared PCI/ISA slot. It comes with Windows 95, Microsoft Works, Microsoft Money HomeBanking, Microsoft Entertainment Pack, and a one-year on-site warranty for parts and labor. All you need to add is a monitor and a printer.

Although the PowerSpec 1660 clearly isn't a power-user system, it's a reasonable machine at a remarkable price. It's sold by Micro Center, a chain of computer stores that covers eight states. Elitegroup Computer Systems, a Taiwanese company, manufactures the PowerSpec 1660 for Micro Center. Elitegroup makes the motherboards in Taiwan and assembles the boxes in Fremont, California.

Elitegroup says it can deliver a \$299 Windows PC by the end of this year. "It might be sooner, but this is a safe prediction," says Ann Vo, a public-relations specialist at the company's Fremont office.

Compaq, one of the top three PC vendors, helped pioneer this trend with the Presario 2100 in February 1997. Based on a 133-MHz MediaGX, the 2100 came in a sleek black desktop case and sold for \$999. Soon afterward, Compaq introduced the Presario 2200, which has a faster 180-MHz MediaGX and a more aggressive price of \$799.

To put these bargain-basement systems into perspective, compare them with two of the most popular low-end computers of all time: the Commodore VIC-20 and the Commodore 64. The VIC-20 cost \$299 at its introduction in 1981; the C-64 cost \$595 when it first appeared in 1982. Adjusted for inflation, the \$499 PowerSpec 1660 would cost about \$271 in 1981 dollars and about \$295 in 1982 dollars.

The difference in horsepower, of course, is immense. The VIC-20 had a 1-MHz 6502 processor and 5 KB of RAM; the C-64 had a 1-MHz 6510 chip and 64 KB of RAM. Neither Commodore machine

came with any kind of mass-storage device at their base price, while today's low-end systems come with three (hard drive, floppy drive, and CD-ROM drive).

On the other hand, the Commodore computers had several features that most of today's PCs still aspire to: instant-on power; a plug-and-play serial bus for external peripherals; an easy-access, external expansion slot; integrated sound chips; integrated graphics; built-in joystick ports; an uncorruptible OS in ROM; a high-level programming language interpreter that was integrated with the OS (BASIC, not Java); no interrupt conflicts; no software conflicts; and no need to ever install software. With any luck, Windows PCs will catch up to most of those features by the next century.

Meanwhile, technophobic consumers might consider a home NC. For under \$300, they can buy a WebTV Plus Receiver from Sony or Philips that plugs into their TV and lets them browse the Web and exchange e-mail. This box has a built-in Rockwell K56flex modem, a 1.1-GB hard drive for caching Web pages, and the ability to download Web pages and software upgrades at 1 Mbps by decoding data in hidden TV scan lines. You can even hook up an ink-jet printer.

What's important is that these low prices revive a market that PC clones haven't addressed for years. An amazing number of today's computer professionals started on a cheap home computer when they were youngsters in the 1970s and 1980s. The new low-priced PCs will seed another generation of technicians for the future.



Cyrix's MediaGX processor powers sub-\$500 PCs.

Paradoxically, this motivates the industry to churn the technology even faster. Vendors make less profit on low-end systems; new whizbang features justify higher prices. But when the technology churns so fast that users can't amortize a high-end system before it becomes obsolete, they tend to buy less expensive systems. It's a feedback loop!

So if you don't like the idea of planned obsolescence, don't get mad—get even. Buy a new PC every year.

Tomorrow's Tributaries

"There's obviously a battle shaping up over what the mainstream PC is going to be," says Don Clegg, vice president of marketing at Tyan Computer, a major motherboard manufacturer.

Time was, you could easily recognize a mainstream PC on sight: It was a big, ugly beige thing that took 3 minutes to turn on and sounded like a vacuum cleaner. Soon,

that concept will be obsolete. Already, some PC vendors are trying to change that image to further the illusion that PCs are user-friendly consumer appliances. You can buy PCs with charcoal-gray cases, built-in stereo speakers, and "instant-on" power buttons (which, to be more accurate, are really "never-off").

More significantly, leading vendors such as Compaq and Gateway 2000 are experimenting with wildly different types of PCs that are hybrid TV-PCs, DVD-PCs, or home-theater PCs.

"Culturally, the industry is very limited in what it thinks is a PC," says Paul Pasarelli, Cyrix marketing manager for the MediaGX chip. "MediaGX is an architecture for devices that need x86 intelligence but don't necessarily have to resemble ordinary PCs or run the same kind of software as traditional PCs."

It's not just an issue for the home market. In the business world, the need for

more alternatives has spurred the evolution of NCs, NetPCs, Windows CE掌上电脑, the PalmPilot, and a wider variety of notebook computers. In nerd-speak, segmentation lets users match the computing device to the task with a greater degree of granularity.

Don't be fooled into thinking that everything is converging on a single platform: x86 and Windows. Superficially, it looks that way, especially with the decline of alternative platforms such as the Mac. However, no platform can be all things to all people. The apparent winner of the platform war is unmistakably splintering into subplatforms.

In terms of system architecture, for instance, a MediaGX PC requires a specially designed motherboard that won't work with any other CPU or standard core-logic chips. It doesn't need a sound card, a graphics card, or an L2 cache. It runs Windows and works with standard peripherals, but

THE DLT™ LIBRARYXPRESS™ - WINNER OF FOUR MAJOR INDUSTRY AWARDS.

THE REAL WINNERS, OF COURSE, ARE OUR CUSTOMERS.



"best-overall choice"

BYTE Best

"truly affordable, scalable and reliable"

Imaging Magazine

"scalability...recommended"

Information Week Labs - U.K.

"top-notch features and usability...highest overall rating"

NSTL

Four major industry awards. In one year. For one revolutionary DLT Library Xpress tape library, with capacities from 150 GB to 4.8 TB. Meeting all your data storage needs. Compatible with Windows NT to UNIX to midrange platforms and software. Supported by the industry's finest warranty. From the company driving the industry. It's great to be recognized for innovation. It is far better to know we're providing our customers the scalable storage solutions they need for today.. and tomorrow. Call to find out how you too can become a winner.



OVERLAND
DATA

DRIVING THE INDUSTRY

www.overlanddata.com

1-800-729-8725 or 619-571-5555

Worldwide 619-571-5555 Europe (+44)1189-891891

LibraryXpress is a trademark of Overland Data DLT is a trademark of Quantum Corp

Enter HotBYTES No. 97 at <http://www.byte.com/hotbytes/>

BYTE Readers Put PCs Out to Pasture Faster

Rapid obsolescence is forcing BYTE readers to replace their home and office PCs more often. Readers are also sharply divided on the question of proprietary CPU interfaces and are more likely to buy or recommend a non-Intel processor for home use than for office use. Those are just a few of the conclusions we reached from a telephone survey that gauges how 115 BYTE readers perceive current changes in the PC market. BYTE's research department conducted the survey in November by randomly calling readers from the magazine's subscription list.

We wanted to determine how readers are coping with rapid obsolescence. Not surprisingly, 84 percent told us they're replacing their office PCs more often, and 68 percent said they're replacing their home computers more often. The largest number of readers—43 percent—say they keep their office PCs for three to four years. About 25 percent get only two to three years out of a PC at the office, and 13 percent get less than two years. All together, 81 percent of our readers' office PCs are obsolete within four years.

At home, readers tend to keep their PCs a bit longer before considering them obsolete. Again, the largest number—39 percent—say they keep a home PC for three to four years. About 10 percent get two to three years out of a machine; 16 percent get less than two years. All together, 64 percent of their home PCs are obsolete within four years.

About 40 percent of the readers said they upgrade a machine as much as possible before replacing it, while about 58 percent said they buy a whole new computer.

We also asked what readers think about PC motherboards that have nonproprietary CPU interfaces—in other words, motherboards that can accept a CPU chip from any vendor, as Socket 7 motherboards can. The answers were remarkably distributed. For office PCs, 34 percent answered that open interfaces are "very important," 33 percent answered "somewhat important," and 31 percent answered "not at all important." For home PCs, 35 percent answered "very important," 32 percent answered "somewhat important," and 32 percent answered "not at all important." The results

show that two-thirds of the readers think open CPU interfaces are somewhat important, but it's not a black-or-white issue.

Another question measured how many readers would buy or recommend a PC with a non-Intel x86-compatible processor. For office PCs, 17 percent said they would be "very likely" to buy or recommend such a system. Another 43 percent answered "somewhat likely," while a significant 41 percent said "not at all likely." For home PCs, readers were a little more open to the idea: 27 percent answered "very likely," 33 percent said "somewhat likely," and 38 percent answered "not at all likely." Interestingly, the three major vendors of non-Intel x86 chips—AMD, Cyrix, and Centaur—together command only about 10 percent of the market.

We asked readers to assess the importance of 14 new or emerging technologies. Because these technologies are major factors in the accelerating obsolescence of PCs, the answers give some indication how readers will determine when their systems become obsolete. We asked readers to judge the technologies on a scale of 1 to 5 ("not very important" to "very important").

The results suggest that readers are more concerned about system performance than local storage capacity. Convenience, represented by USB, also did well.

How BYTE Readers Rank New Technologies

Technology	Rank	Score (1-5)
100-MHz system bus	1	3.98
100-Mbps Ethernet	2	3.92
CPUs > 300 MHz	3	3.57
USB (universal serial bus)	4	3.34
AGP (Accelerated Graphics Port)	5	3.32
IA-64/Merced processor	6	3.28
SDRAM replacing EDO RAM	7	3.24
Device Bay interface	8	3.09
100-MB internal Zip drives	9	3.02
DVD-ROM replacing CD-ROM	10	2.97
120-MB floppy drives	11	2.94
Intel's MMX2 extensions	12	2.93
PCs without ISA slots	13	2.38
AMD/Cyrix/Centaur new x86 instructions	14	2.34

internally it's an architecture unto itself. By next year, it won't even have an Intel-standard x86 instruction set.

Then there are completely different architectures, like Microsoft's WebTV. For

the first time, Microsoft has direct control (as opposed to de facto control) over a system architecture. What will Microsoft do with it? Future WebTVs could always remain WebTVs, or they could grow upward to become more like regular PCs—an evolution that's already apparent in the latest WebTV Plus models, which come with hard drives and printer ports.

The same opportunity is open for video game consoles such as the Sony PlayStation and Nintendo 64. These devices are more powerful than many PCs and are made by companies that have vast expe-

rience in consumer marketing.

In the past, rogue architectures found it difficult to survive, even when they offered breakthrough features. (Remember the Amiga?) However, as the computer market continues to broaden and grow into the hundreds of millions of units, there will be further room for alternatives—as long as they don't challenge the status quo too radically. ■

Tom R. Halfhill is a BYTE senior editor in San Mateo, California. You can contact him at tom.halfhill@byte.com.

WHERE TO FIND

Advanced Micro Devices Sunnyvale, CA 800-538-8450 408-732-2400 http://www.amd.com	Eligetgroup Computer Systems Fremont, CA 510-228-7333 http://www.ecs.com.tw
Cyrix Corp. Richardson, TX 800-462-9749 972-968-8388 http://www.cyrix.com	Intel Corp. Santa Clara, CA 408-765-8080 http://www.intel.com

there IS more to this...



than meets the eye!

CTL 7Ln™ offers more than just great looks.

This is the perfect monitor for your home or business offering superior quality at an affordable price. **CTL7Ln** is truly user-friendly with an extensive array of features.

Featuring up-front controls, all adjustments are made on-screen immediately. You are assured of true brilliance and clarity, with built-in degaussing; **CTL 7Ln** renders true color everytime.

We are confident our monitors will meet and exceed your expectations, and we back that commitment with our comprehensive warranty program. Call today for details regarding our complete line of monitors. **1-800-642-3087 Ext. 18.**



Computer Technology Link Corp. *linking you with the future...today™*
www.ctlcorp.com OREGON 800-642-3087 Ext.18 WASHINGTON 800-273-7233

Enter HotBYTEs No. 115 at <http://www.byte.com/hotbytes/>

Taiwan,
The world at your fingertips

TAIPEI WORLD
TRADE CENTER

COMPUTEX TAIPEI '98

JUNE 2-6, 1998 TAIPEI INT'L
COMPUTER SHOW

It's the world's most dynamic industry and Taiwan is right at its center. Information Technology (IT) is the focus of COMPUTEX TAIPEI which is coming in June. Look for the next step in:

- Peripherals ranging from mainboards to monitors
- The hottest new notebooks
- Digital still cameras and scanners
- Dizzingly fast CD-ROM drives

"If it belongs in or near a computer - you'll find it at COMPUTEX TAIPEI '98"

Organizers:



China External Trade
Development Council
(CETRA)

5 Hsinyi Road, Sec. 5, Taipei, Taiwan, R.O.C.
Tel: 886-2-2725-1111 Fax: 886-2-2725-1314
<http://www.computextaipei.org>
E-mail: computex@cetra.org.tw

Sponsor:



Taipei World
Trade Center

Official Carrier:



Venues:

Taipei World Trade Center Exhibition Hall (TWTC)
Taipei International Convention Center (TICC)

Featuring:

- Desktop Systems
- Notebooks
- Monitor & Display
- Multimedia Systems
- Network Computing
- Communications
- PCMCIA Products
- Peripherals
- Imaging Systems
- Mass Storage Devices
- UNIX and Open Systems
- Servers & Subservers
- Sound & Video Boards
- Components

TCA Taipei Computer
Association (TCA)
<http://www.computex.com.tw>

For more exhibition information, please contact CETRA

Enter HotBYTES No. 118 at <http://www.byte.com/hotbytes/>

JACKPOT AT COMDEX

You and nearly a quarter-million of your closest friends converge once a year on Las Vegas to witness the spectacle that is Comdex.

Each year at Comdex, new innovations share the floor with remakes of old products. BYTE editors separate the wheat from the chaff and tell you what really matters in several categories.

We were impressed with the maturity of some technologies that we've been following for a while. Chief among those were alternate input systems, which dominated our productivity applications category with voice and handwriting-recognition systems. The computers on the show floor ranged from very-low-end \$500 PCs to near-\$10,000 multimedia entertainment centers. And IBM demonstrated a new car. (In each category, the winner is the first item, followed by runners-up.)

Best of Show

Hewlett-Packard LaserJet 4000

It's not anything you can see that makes the top-of-the-line HP LaserJet 4000 our Best of Show winner. Instead, implemented inside the LaserJet 4000 is Hewlett-Packard's JetSend protocol. This is a TCP/IP-based protocol that enables network devices to talk to each other without using a computer as an intermediary. If you want to send a document that you just scanned on a JetSend-enabled scanner direct to a JetSend-enabled printer, all you have to do is select the printer from the scanner's control panel and off it goes.

Hewlett-Packard
Palo Alto, CA 800-527-3753
<http://www.solutionjet.hp.com/LJ4000/>

Systems

TriStar StarStation SXE

If you're looking for the ultimate entry into the world of great 3-D graphics, look no further than Tri-Star's StarStation SXE. This \$2600 system is built on the 533-MHz Alpha 21164PC and sports a 16-MB Elsa Gloria graphics card and a 6-GB EIDE drive.

Tri-Star
Phoenix, AZ 800-800-7668
<http://www.tristar.com>

IBM IntelliStation M Pro

This Windows NT workstation features one or two 300-MHz Pentium II processors, is Accelerated Graphics Port-ready (AGP), and has a price starting at \$3500.

IBM PC
Research Triangle Park, NC
800-426-7255
<http://www.pc.ibm.com/intellistation>

Gateway Destination DMT

Gateway improves on a good thing with its Destination DMT. It offers a

marriage of PC and home theater in one system. The new version offers a 36-inch display, a DVD-ROM (digital versatile disc) drive with an MPEG-2 decoder, and a six-piece surround-sound stereo system. Prices range from \$3100, for an entry-level system with a 166-MHz processor and 32 MB of RAM, to \$4999, for a unit powered by a 300-MHz Pentium II.

Gateway 2000
North Sioux City, SD
800-846-2000
<http://www.gateway.com>





ATI All-In-Wonder Pro

Multimedia Hardware/Software

ATI All-In-Wonder Pro

The addition of ATI's 3-D Rage Pro chip increases the All-in-Wonder Pro's 3-D graphics performance by a factor of three over its predecessor, setting up 1.2 million triangles per second. This PCI card also has competitive 2-D graphics acceleration. But its multimedia capabilities are what set the All-in-Wonder Pro apart. A TV tuner with NTSC output, video zooming and 10-second instant replay, still- and full-motion video capturing to disk, and close-captioned text searching and recording top this list. The suggested retail price is \$325, with street prices under \$300.

ATI Technologies

Thornhill, Ontario, Canada 905-882-2600
<http://www.atitech.com/>

Creative Labs Sound Blaster AWE 64D

Here's a PCI sound card with a unique twist: a special motherboard connector that improves backward compatibility with programs that expect to find ISA sound cards. The Sound Blaster AWE 64D's motherboard component tricks the software into thinking the PC has an ISA sound card installed, so DOS games and other older programs should run without balking. A large number of motherboard manufacturers support the special connector—including Intel, the leading motherboard maker, A-Open, Asus, Chaintech, FIC, and Gigabyte.

Creative Labs

Creative Resource, Singapore +65 895 4000
<http://www.soundblaster.com/>

Pinnacle Systems' miroVideo DV300

The miro Video DV300 is a hardware/software digital-video editing package that has an amazing range of professional-level fea-

tures for \$799. The DV300 lets PCs communicate with digital-video camcorders through an ISO-1394 FireWire interface to enable frame-accurate control of the camcorder. It automatically retrieves and replaces dropped frames, so the DV300 can create error-free digital-video captures. An on-board SCSI controller frees up the PCI bus, delivering better disk performance. It has a plug-in for Adobe Premiere that renders only the newly added special effects and transitions in reedited scenes.

Pinnacle Systems
 Mountain View, CA
 650-526-1600
<http://www.pinnaclesys.com/>

Storage

Sony HiFD

It's easy to ignore the good old 3½-inch floppy drive. Fujifilm, along with Sony,

the inventor of the 3½-inch floppy drive, has released the HiFD. It offers 200-MB capacity in drives that can read 1.44-MB disks.

Sony
 San Jose, CA 800-352-7669
<http://www.sony.com/storagebysony>

IBM Deskstar i6CP

IBM has had its share of patents in hard drive technology. One of the latest is giant magneto-resistive (GMR) heads, which are two to three times more sensitive than existing heads and thus able to handle higher medium densities. This \$875, 5400-rpm drive is the first in a line that IBM says could lead to affordable desktop drives of 32 GB or more by 1999.

IBM Storage Systems Division
 San Jose, CA 800-426-7777
<http://www.ibm.com/storage>

Iomega clik

Iomega says it wondered how small a Zip disk could

be. The answer is 2 inches wide—small enough to fit in most hand-held PCs (HPCs) and digital cameras. The clik disk holds 40 MB and sells for \$10. Add a cell-phone-size external drive (for about \$100) and you have the most portable storage device yet.

Iomega
 Roy, UT 800-697-8833
<http://www.iomega.com>

Server Systems

Axil Northbridge H00kg

The eight-way multiprocessor battles have been joined, and Axil has a serious force. Axil's unique motherboard design plans for future Intel processor upgrades, allowing customers a longer product life cycle. Its rack design includes three power supplies with hot-swap capability and a hot-swap fan tray.

Axil Computer, Inc.
 Concord, MA 978-371-8100
<http://www.axil.com>

Land-5 Icebox

Land-5's I₂O-capable Icebox server sports unique disk and tape RAID components that do not require drivers for any server OS. The RAID 3 tape-drive array is capable of 20-MBps data transfer.

Land-5
 San Diego, CA 619-566-2514
<http://www.land-5.com>

Productivity Applications

ParaGraph Calligrapher 5.0

HPC keyboards are too small for most of us. Enter Calligrapher 5.0, the product of years of research into handwriting recognition. Designed to interpret cursive handwriting—even the particularly inscrutable handwriting of BYTE

TriStar StarStation SXE



Axill Northbridge NX803

senior contributing editor Jerry Pournelle—Calligrapher is one package no HPC should be without.

ParaGraph
Mountain View, CA
650-933-3000
<http://www.paragraph.com>

Lernout and Hauspie
VoiceXpress
VoiceXpress from Lernout and Hauspie is continuous speech-recognition software with up to a 65,000-word vocabulary. Big deal, you think? Not so fast. VoiceXpress's editing capabilities set it apart from the pack. After transcribing what you say, it's a snap to format your text with simple voice commands, changing properties such as fonts, point size, and alignment.

Lernout and Hauspie
Waltham, MA 781-238-0960
<http://www.lhs.com>

Lexicus Japanese Handwriting Recognition
The Japanese Handwriting Recognition software, from Motorola's Lexicus division, works with several Japanese character sets, including kanji and katakana, and recognizes

roman characters that frequently appear in Japanese writing. The software comes bundled with a graphics tablet, and it lets you insert the characters directly into applications such as Microsoft Word and Eudora Pro.

Motorola (Lexicus division)
Palo Alto, CA
650-494-0800
<http://www.mot.com/lexicus>

Portables

Sony PCG-505

Some vendors had mini-notebooks, and others had ultrathin systems, but only Sony, using a magnesium alloy and a 10.4-inch thin-film transistor (TFT) SVGA LCD, created a system as small and powerful as the amazing PCG-505. Hold it in your hand and feel its 0.95-inch-thick, 2.97-pound case. Boot it, and play with its 133-MHz MMX Pentium and usable keyboard. This is the system most mini-notebooks aspire to be.

Sony Electronics
San Jose, CA 800-325-7669
<http://www.sony.com>

IBM ThinkPad 560X

IBM's ThinkPad 560X puts a 233-MHz Pentium with MMX in a highly portable, 4.1-pound, 1.2-inch-thick form factor with a 12.1-inch TFT SVGA screen for \$4299. When locked into its docking station, it has all the functionality of its heavier, bulkier, high-end competitors.

IBM
Armonk, NY 914-288-3589
<http://www.ibm.com>

Sharp Mobilon

You think all Windows CE 2.0 computers are the same? Think again. The Sharp Mobilon uses a camera add-on to double as a 640-by 480-pixel screen. It comes with either a color or monochrome LCD and starts at \$599.

Sharp Electronics
Mahwah, NJ 800-237-4277
<http://www.sharp-usa.com>

Peripherals

Hewlett-Packard
LaserJet 4000

BYTE's Best of Show winner, the 1200-dpi, 17-ppm HP LaserJet 4000 comes with two 250-sheet paper trays and up to 8 MB of memory. What's most important for us, it uses the revolutionary JetSend protocol, which allows devices to communicate over TCP/IP.

Hewlett-Packard
Palo Alto, CA 800-527-3753
<http://www.solutionjet.hp.com/LJ4000/>

Ositech Jack of Spades

This combination 10-/100-Mbps Ethernet card/56-Kbps PC Card modem lets you make connections not only through analog phone lines, but through digital lines, too. Ositech's Digital Phone Interface (DPI) technology enables you to connect the modem between the handset and

Best Technology

Cyrix Media Center/MediaGX

With its Media Center technology demonstration, Cyrix added a new wrinkle to the network computer versus personal computer debate by developing an affordable PC-compatible information appliance. The Cyrix Media Center is built around Cyrix's integrated 200-MHz MediaGX chip. It adds a 56-Kbps modem, universal serial bus (USB), IEEE-1394 FireWire, stereo speakers, accelerated 3-D graphics, video capture, and a TV and FM radio tuner. It supports legacy devices like a floppy drive, keyboard, mouse, and serial and parallel ports. This will allow full-featured PCs for under \$1000.

Cyrix Corp.
Richardson, TX 972-968-8388
<http://www.cyrix.com>

the base of the phone on virtually any phone.

Ositech Communications, Inc.
Guelph, Ontario, Canada 888-674-8324
<http://www.ositech.com>

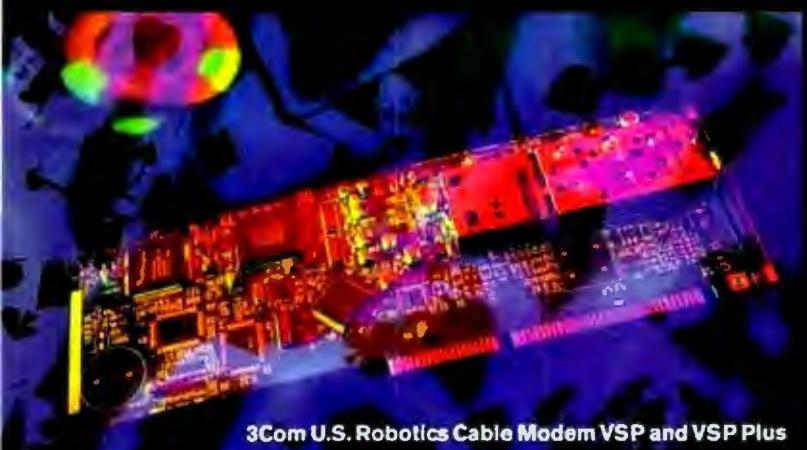
Sony 400PS

The 400PS monitor sports digital convergence, enhanced elliptical correction, and active signal correction. You get a high-quality picture with superb clarity across the entire screen.

Sony Electronics
San Jose, CA 800-426-7255 <http://www.sony.com>



Sony PCG-505



3Com U.S. Robotics Cable Modem VSP and VSP Plus

Network Infrastructure

3Com U.S. Robotics Cable Modem VSP and VSP Plus

Cable modems promise some of the biggest pipes for most of us. But infighting over standards is holding products out of the reach of most of us. No longer. First to market with an MCNS-standard cable modem, 3Com uses either your own modem or an included 33.6-Kbps modem to provide upstream communication, while letting cable companies deliver up to 27 Mbps downstream. Pricing is \$199 for cable only or \$250 with the modem.

3Com Corp.
Santa Clara, CA 408-764-5000
<http://www.3com.com>

Bay Networks' Instant Internet (100)
Instant Internet (100) offers the lowest-cost proxy server and firewall yet for small IPX

and IP networks. For \$750, this modem-size box provides easy installation and configuration for small workgroups to connect to the Internet quickly at 56-Kbps analog modem or 128-Kbps ISDN speeds, using a low-cost ISA-card design.

Bay Networks
Santa Clara, CA 408-988-2400
<http://www.baynetworks.com>

AT&T WorldNet Virtual Private Network Service
Virtual private networks have traditionally been obscurely priced, and service guarantees have only begun to emerge. AT&T's contribution is clearly priced, including flat-rate dial-up service starting at \$34.95 for 20 hours or \$103 per month for a 16-Kbps frame-relay service. Customers with outages as short as 10 minutes can receive refunds.

AT&T
Bridgewater, NJ 973-331-4000
<http://www.attnc.net/worldnet>

The Damnedest Thing We Ever Saw

It runs on gas and Java. It has power steering and multiple processors. Fuel injection and five LCDs. It's the IBM network vehicle. A joint project of Sun, Delco, and IBM, the network vehicle is a remade Chevy Blazer. The user interface is written in Java and appears on several LCDs around the vehicle. Passengers can check e-mail, browse the Web, or download a movie, all courtesy of a DirectPC satellite connection that comes in through the vehicle's phased-array antenna. Voice recognition gives drivers control over a heads-up display and lets them ask for directions.

IBM North America
White Plains, NY
520-674-4600
<http://www.ibm.com/TradeShows/comdex/Fall97/1117s.htm>

Network Applications

CITRIX PICARD

These days, it seems everybody's doing the thin-client thing (even if they aren't sure what thin client means). Citrix has been doing it since long before it was the flavor of the week.

You've probably been hearing quite a lot about Microsoft's Hydra—a technology letting thin clients access applications on Windows NT servers. Hydra is built on the core technologies inside Citrix's WinFrame, and pICASo is the code name for an enhancement to Citrix's ICA technology that enables cross-platform connectivity (i.e., it runs on Mac, OS/2, and Unix systems) and audio to run over ICA.

Citrix
Fort Lauderdale, FL
954-267-3000
<http://www.citrix.com>

Novell Storage Services
Novell Storage Services (NSS) represents the future file system for NetWare. Its main feature, aside from its high capacities (Novell has already created a 2-TB file and a 3-TB volume), is its reliability. If a server goes down, NSS can rebuild a volume quickly—in a demonstration for BYTE, it was able to rebuild a 100-GB file system in a little over a minute.

Novell
Orem, UT 801-861-7000
<http://www.novell.com>

Inferno 2.0
Inferno is a small-footprint, extremely modular, highly portable operating system for embedded applications. Version 2.0 enhances the previous version with full support for Sun's PersonalJava, a subset of Java designed for network-connectable products used in homes, while traveling, or in the office. It also includes a suite of general-purpose productivity apps for small devices.

Lucent
Murray Hill, NJ
317-322-6848
<http://www.lucent.com>

Development Tools

NuMega Technologies TrueTime VB Edition

Is your code feeling sluggish lately? Debugging-tool vendor NuMega Technologies attacks the problem with TrueTime Visual Basic Edition. This code-optimization tool puts ActiveX components in its sights. It spots the sluggards in your code—even components without source code.

NuMega Technologies
Nashua, NH 603-578-4000
<http://www.numega.com>

GEO Publishing Emblaze Web Chargers

On the Web, the most notorious bandwidth hogs are those images that make sites so appealing. Rather than scaling back the images, GEO Publishing's Emblaze Web Chargers lets Webmasters drastically reduce the size of graphics files by selectively compressing parts of images. A little snip here, a little trim there, and you can have a beautiful—and fast—site.

GEO Publishing
Woodland Hills, CA
800-576-7751
<http://www.emblaze.com>

NEC Systems Laboratory's Auraline Java Multimedia Creation Kit

Java programmers who struggle with JavaScript to animate their Web sites might appreciate NEC Systems Laboratory's Auraline Java Multimedia Creation Kit. This \$20 toolkit packages popular Web-site multimedia tricks such as ticker tapes and rollover effects in Java applets that you call from a time-line interface. It can save hours of tedious coding.

NEC Systems Laboratory
San Jose, CA 408-433-1358
<http://www.auraline.com>

Making Components Portable with JavaBeans

JavaBeans, Java's component architecture, is far more than just a collection of components for the client. By David S. Renshaw

More OSes. More users. More applications to develop. Less time. When you're developing applications for the kinds of heterogeneous environments that make up today's information-technology (IT) infrastructure, you need to solve cross-platform development problems in a heartbeat. And JavaBeans offer a solution.

JavaBeans combine the benefits of Java (e.g., cross-platform development and execution) with the benefits of components (e.g., code reuse). A JavaBean is a Java component that can be developed on one OS and hardware platform and reused everywhere. As with Java, many people peg Beans as a client-side solution, but this simply isn't the case. Beans hold the key to integrated, *n*-tiered solutions using the diverse array of platforms that make up today's critical business systems. Beans take the benefits of software components beyond the bounds of the presentation tier and enable them throughout a heterogeneous *n*-tiered enterprise.

If you thought Beans were merely a client-side toy, you may be surprised. This article looks at just what Beans are, what it's like to develop with them, what they can do now—and what they'll be able to do in the future, as well as what role they can play in the enterprise.

Beans and ActiveX

For many of us, the most familiar component model is Microsoft's Windows-based ActiveX.

By far, ActiveX dominates today's component market. ActiveX components and JavaBeans are similar on the surface, but the real, function-



al differences between them are numerous and deep. I'll address these differences first.

A JavaBean is a software component written entirely in Java, or at least compiled from some source language to Java bytecode. A JavaBean might encapsulate the function of some part of the user interface (using Java's Abstract Window Toolkit [AWT], for example), or it might work as something without a visible representation (e.g., a server Bean). A component constructed according to the JavaBean recipe will execute on any system that provides a Java execution environment. In other words, JavaBeans are platform independent.

This is one of the major differences between ActiveX components and JavaBeans: ActiveX is a platform-specific model. An ActiveX component is written and compiled for a particular OS and hardware and uses OS calls. It runs only on the platform that it's built for. The only platform ActiveX components initially could be built for was Windows, but Microsoft recently moved the ActiveX technologies to other platforms, such as the Macintosh and some Unix variants. However, ActiveX is still far from having support on all the platforms that are currently in widespread use.

Compared to ActiveX components, JavaBeans are lightweight. The encapsulation of function into a Java component does not cause code bloat, the executable objects are quite small, and the developer is not required to implement countless

methods. Another significant difference between ActiveX components and JavaBeans is in their respective security implications (see the text box "Safe Beans" below).

There are additional areas where the advantages of the JavaBeans model are evident. One of these areas is DLLs. ActiveX components can be packaged in several different forms, but they are usually delivered as DLLs. As such, these components need to be installed, if only temporarily, into a user's system so that they can be executed.

Registering a control in a system has effects on other applications executing on the system. For instance, Windows allows only one copy of a particular DLL to be loaded. If your browser downloads an ActiveX component that loads a DLL, that DLL is shared by all the processes that are running. If you start another application that uses the same DLL, it will be linked to the DLL already in memory. If the two applications need different versions of the DLL, problems can result. However, with JavaBeans executing in separable sandboxes (for more information about the Java sandbox, see the text box "Safe Beans" below), this problem does not happen.

Cooking Beans

So Beans are cross-platform, small, and safe. But how do you create them? The answer: pretty easily. Essentially, a Bean is a Java class that abides by a few relatively simple rules and design patterns. The

infrastructure for executing Beans is provided by version 1.1 of Java. What are the basic parts of a Bean that we are required to provide?

- Beans must have null constructors.
- Beans communicate with each other by raising and listening for events, so they must define event interactions.
- Beans must have persistence mechanisms.
- Beans must be easy and efficient to distribute.
- Beans must provide mechanisms that enable a visual development tool to work out what methods and events the Beans have.

Apart from these five features, there is nothing special about a Bean; you could just as easily build a Java applet or application. In fact, Bean development can be a little simpler because you don't need to worry about starting, stopping, or initializing. Here's a closer look at each of the above five characteristics.

Bean creation. You create a JavaBean by using either the new instruction or the static instantiate method on the java.beans.Beans class:

```
MyBean Bean = new MyBean();
```

or

```
ClassLoader cl = this.  
getClass().getClassLoader();  
MyBean Bean =  
(MyBean)Beans.instantiate  
(cl, "xx.yy.MyBean");
```

ActiveX has evolved from the relatively isolated environment of the desktop toward the networked computing model that includes the Internet. In a desktop computer system environment, users (or their support infrastructure) control what is installed on the systems. If it comes out of a shrink-wrapped box, then it's probably safe and trustworthy. But this is not always the model for today's computer networks.

With the advent of the Internet and corporate intranets, more of the software on users' systems is downloaded on demand from a corporate network. The code is often embedded within the HTML content and arrives at the user's system unbidden. This software is almost never installed in a controlled manner and is usually intended to reside on

the system only as long as the user accesses the containing page.

This model originated with Java, and, not surprisingly, the Java security model is designed for it. All Java code executes in a controlled environment called the Java sandbox. This sandbox fully controls what parts of a system are accessible. This is possible because the Java application can use only those facilities of class libraries that are loaded by a class loader that cooperates with the security mechanisms.

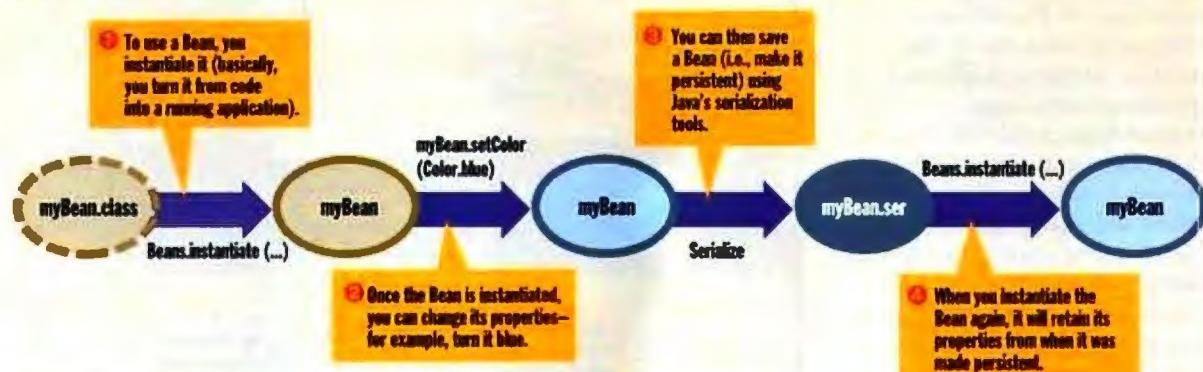
ActiveX has no equivalent to the sandbox. ActiveX components are compiled to hardware-specific instructions and use OS calls directly. An ActiveX component can do anything it likes to the user's system once it has been downloaded.

Microsoft has papered over this fundamental flaw by using certificates. The idea of signing a piece of code so that a user can ensure it arrives undamaged and comes from a trustworthy source simply means that the user knows whom to blame when his or her system crashes; it does not stop it from crashing.



SAFE BEANS

Life of a Bean



Beans start life as .class files; they can then be easily instantiated and made persistent.

The latter method is preferred. In order for this to work, the Bean must have a null constructor—that is, a constructor with no parameters.

Why are there two ways to create a Bean? Because a new object is not always a new object when it's a Bean; Beans can be resurrected from a persistent data stream. If you are actually creating a new Bean and you know for sure that there's no possibility of there being a saved version, then you can use the new instruction. In a normal case, though, you should use the instantiate method because it gives the system's infrastructure the chance to use a template-serialized Bean or the new instruction as appropriate. Using the instantiate method creates a Bean using the default constructor and then restores

its state data to the way it was when it was stored.

Why is this a big deal? Because Beans are meant to be reused with as little programming as possible. If you're a solution provider and have a set of JavaBeans that you supply to your customers, you can use templates effectively.

For example, you can create your Beans with a particular look and feel (e.g., a nice shade of blue with a company logo). When you supply solutions to your customers, each wants its own look and feel. All you have to do is create an instance of your components, adjust a few properties (e.g., colors and logo image), and then save them back into the JAR file (more on these later) as templates. When your customers use your components in their ap-

plications, the template versions are used, so they always see their company's own look (see the figure above).

Bean events. Beans raise events to show that something significant has happened—for instance, a button push. Other Beans might listen for certain events to know when to perform their particular action.

JavaBeans employ the *delegation* event model, which is defined in the 1.1 version of Java. Events are defined in a Java class that extends `java.util.EventObject`. Beans listen to each other by implementing a listener interface and then registering themselves with a source of events. In practice, the visual application builder usually creates this listener-interface implementation.

continued

While JavaBeans might be the greatest thing since sliced bread, the reality is that the dominant desktop environment and some of the major applications designed for it are built to use ActiveX components. Thus, JavaBean developers have been quick to provide a solution: the JavaBeans bridge for ActiveX.

This solution enables any JavaBean to be used as a first-class ActiveX component—that is, it lets you mix JavaBeans with ActiveX components. The bridge run-time looks to the system like an ActiveX control, while at the same time giving the Bean a Java environment.

The package contains a utility that allows the capabilities of a JavaBean to be expressed in terms of OLE-type library and Windows-registry information. After the definition of the Bean is added to the Windows sys-

tem, programs can create instances of it, and tools such as Visual Basic can interrogate its properties. The bridge run-time code then provides the mappings among the JavaBean, OLE events, and method calls so that everything is transparent to both the user and the JavaBean. This is significant: Creators of JavaBeans don't need to know whether their Beans are in an ActiveX container. They don't have to write any extra or specialized code to enable their Beans to be used as ActiveX components.

JavaBeans also provides tools for taking existing ActiveX components and turning them into JavaBeans in the form of the JavaBeans Migration Assistant for ActiveX. The Migration Assistant analyzes an ActiveX control and provides the skeleton implementation of a JavaBean that exhibits the equivalent public interface. It isn't able to convert the implementation code to Java, but it provides a quick start.

You can download the JavaBeans bridge for ActiveX from the JavaSoft Beans Web pages (<http://java.sun.com/Beans>).



BRIDGING BEANS AND ACTIVE X

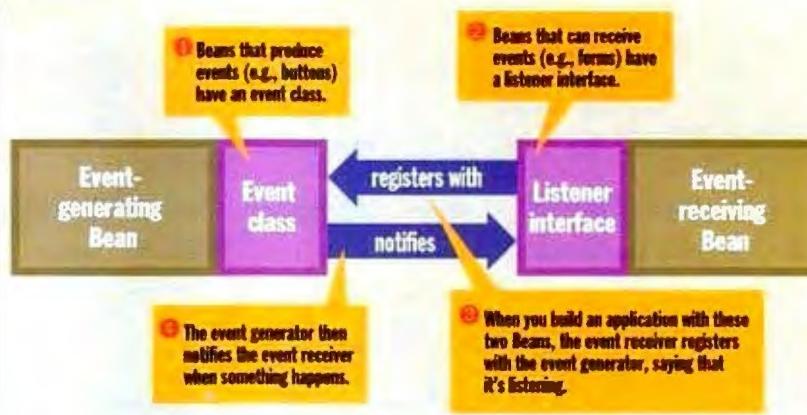
Persistent Beans. A persistence mechanism allows a Bean or a collection of Beans to be saved in a file or transmitted across a network. Persistence enables some neat capabilities. For example, you can create a complex compound document made up of text Beans, spreadsheet Beans, chart Beans, and so on. When you attach the document to an e-mail message, the message's receiver can resurrect the document and view or edit it further—you basically send a lightweight application along with the data.

Beans use Java serialization mechanisms to provide persistence. In Java serialization, all the member variables of an object can be made persistent by the Java run-time—even whole trees or networks of objects that refer to each other. All the Bean creator needs to do is implement the `java.io.Serializable` interface. This is a simple task, as this interface contains no methods.

There is some work that needs to be done, though. Each member variable that should not, or cannot, be made persistent must be marked as transient. This instructs the serialization mechanism to ignore the field when making the Bean persistent and to create an uninitialized field when resurrecting the Bean.

Packaging Beans. You package a Bean by putting it into a JAR—a Java archive (another Java 1.1 addition). A JAR file is basically a Zip file with the addition of a *manifest*, a kind of table of contents. The JAR can contain not only the Bean's own class file but also other classes that the

Bean Events



The JavaBeans event model is simple to understand.

Bean uses, icons, graphics, internationalized text, and HTML-format help files. The whole thing can be installed or downloaded across the Web as a single HTTP request (a feature that reduces load times for Beans-based applications and applets).

Packaging in a JAR requires only the creation of a manifest file that indicates the name of the class that defines the Bean. Execute the JAR utility, with some suitably obscure incantations, and you're done. Unfortunately, the JAR utility is not the greatest of programs and will often just accept your command-line options, execute quietly, and then do nothing. It can take several attempts and rereads of the help information to get this seeming-

ly simple piece of work completed.

Introspective Beans. *Introspection* refers to the way in which the public interfaces to a Bean. Methods, events raised, events listened for, and public properties can be discovered at run time. This is the information that a visual builder needs in order to be able to use a Bean. The Beans introspection mechanism builds on yet another base Java feature, *reflection*, which provides the capability to discover method information about a class. The introspection mechanism also searches for design patterns defined in the Java-Bean specification so that the events raised and listened for can be deduced.

Sometimes it isn't appropriate to sim-

The JavaBeans 1.0 specification has been around for a while, but it's still incomplete. Subsequent versions have been in the pipeline for some time. The Glasgow

specification, for example, was made available for public review last September. Some of the specification's important features are as follows:

A containment-and-services protocol that enables a Bean to discover information about the Bean within which it's contained and for the containing Bean to make services available to the Beans it contains.

A drag-and-drop subsystem that closely integrates drag-and-drop operations with the native platform facilities. This is to permit Java and the native-platform applications that are running side-by-side on the same system to cooperate.

An activation framework that enables applications to determine the type of and identify an arbitrary piece of data, encapsulate access to it, discover the operations that are available on it, and instantiate the appropriate JavaBeans component to perform these operations.

Issues such as aggregation were dropped from the Glasgow specification, so we can be sure that there will be more revisions and releases beyond the current one.

FUTURE BEANS

Breakthrough

IN KEYBOARD MONITOR SWITCHES

Multi
Platform &
On-Screen
Display



BREAKTHROUGH the clutter of multiple keyboards, monitors, and mice with this latest **INNOVATION** from Rose. This switch has every feature you asked for:

Switches several servers or computers to a single monitor, keyboard, and mouse

Supports any mix of PC, Apple, Sun, RS 6000, HP 700 series, DEC Alpha, SCSI, or other computers from any keyboard or mouse

Front panel has keypad for easy selection of computers and configuration

Front panel display shows computers name and other information

Command to switch can come from your keyboard, front panel, or RS232 port

Simple to use keystrokes switch computers for fast and easy control

Built in daisy-chaining to support up to 256 computers

Flash memory for future upgrade of features

Easy to use OverView™ system gives control and status with on-screen graphics
Many other features!

ROSE ELECTRONICS INVENTED
the first keyboard-monitor switch.
We have an extensive line of keyboard and video control products for any application.

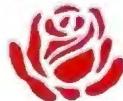
SEE US AT:
CeBIT
Hannover, Germany
March 19-25, 1998
Hall 11, C40, B1

CALL TODAY FOR FREE CATALOG:

- Keyboard/Video Control
- Print Servers
- Data Switches

800-333-9343

VISIT OUR WEB SITE AT WWW.ROSEL.COM



ROSE
ELECTRONICS

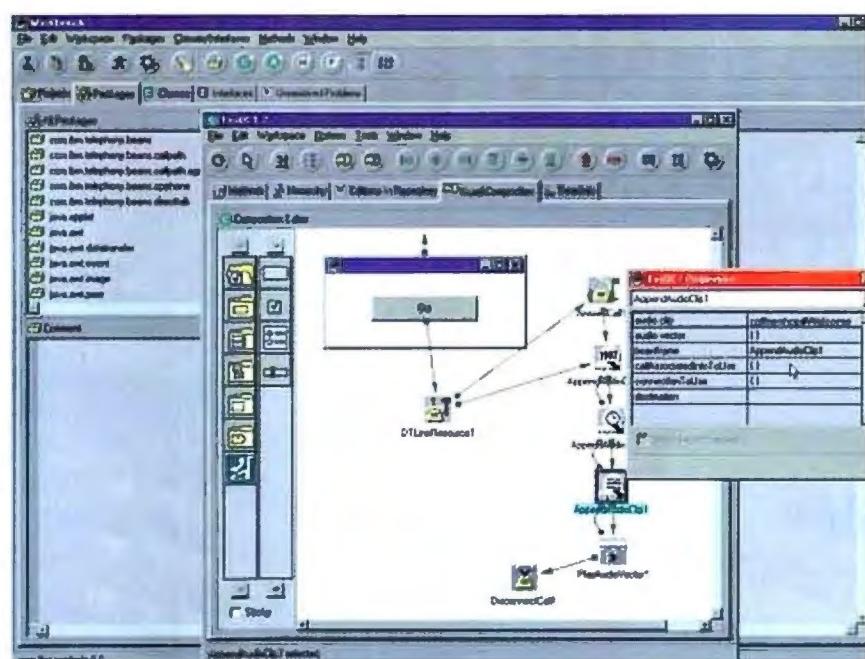


ply assume that all public methods are to be accessible to other users. You might want to explicitly specify which methods, events, and properties constitute the public interface of your component.

To do this, you create a BeanInfo class. BeanInfo allows complete control of the definition of the public interface to a Bean. If a BeanInfo class exists, it's the definitive source of interface information, and no attempt is made to use automatic introspection mechanisms. BeanInfo hides methods and properties even if they are accessible through public methods at the Bean-class level. This means the Bean can present one view of itself in an application builder and another when used as a simple Java class.

In addition, and very important, BeanInfo allows the reuse of Java code not originally designed as a Bean. Often, existing code does not abide by the JavaBeans design patterns that identify public properties. A BeanInfo class can specify the names and types of a property and define the "getter" and "setter" method names. (You still have to provide code for the other features, such as persistence.)

These five features are the fundamental ones that most Beans define, although more complex Beans might define more exotic ones, such as customization or property editors. This might sound like a lot of work, but the use of a smart development environment can create the constructor, BeanInfo, and property fields; accessor methods; and JAR files with little effort on the part of the user.



A look at IBM's VisualAge for Java, showing the visual builder and the workbench.

Beans Everywhere

JavaBeans are not just execution-platform independent; they're also creation-platform, assembly-platform, and reuse-platform independent. You can build a JavaBean on one development platform and then assemble it into a solution using a different platform. Other users can reuse and extend your Bean using other tools running on other platforms. And the solutions that use the Bean can be deployed

and executed on any Java platform. This is true platform independence; no other component model comes close to it.

It's obvious why a JavaBean is independent of its execution platform: It's Java. But how is it able to declare independence from the development environment? Introspection and customization.

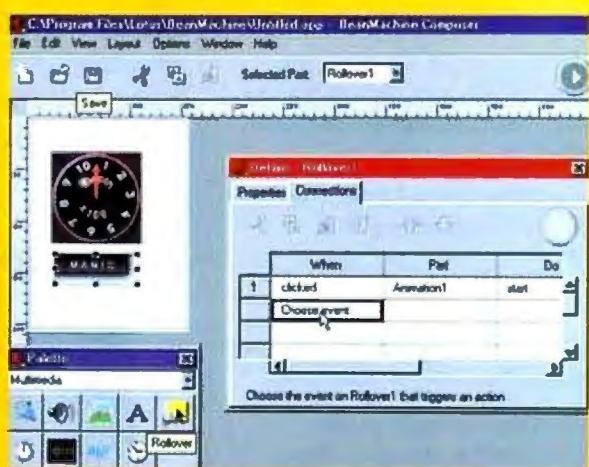
With a typical programming environment, you purchase your development tools and install them on your system

In the JavaBean world, there are many different styles of Bean-capable tools. The JavaSoft Beans Web pages contain a list of two dozen or more tools, either currently shipping or scheduled to be available shortly, that support JavaBean components. Included are the traditional IDE-style builders, such as VisualAge for Java, from IBM; JBuilder, from Borland; and Java Workshop, from Sun Microsystems.

A large portion of Java code is contained within applets that are embedded in HTML pages. For the Web-page builder or publisher, there are tools such as BeanMachine, from Lotus, and Java Studio. These tools offer palettes of Beans and drag-and-drop or spreadsheet-style interfaces, which make it simple for nonprogrammers to create applets from JavaBeans.



BEAN BUILDERS



Constructing an applet with Lotus BeanMachine is mostly a drag-and-drop process.

(burning up acres of hard disk space in the process). After installation, you have a large library of classes and components available to be reused. The catch is that once you build a new component using a particular development environment, it isn't always easy to use or extend from within another environment. This is because each development environment creates its own protocols for event handling, property setting, and so on—something that needs to be common among all components. In addition, the underlying support classes for each environment are often delivered as DLLs and are invariably different for different tools, so a component from one environment needs access to these classes wherever it goes.

The JavaBeans specification carefully details the event model that Java components are supposed to use when they are connected to each other. This means that whatever environment a Bean is built in, it can always raise and receive events from other Beans. In addition, JavaBeans use only the standard Java class libraries, so they have no hidden run-time dependencies. Thus, two potential major problems with JavaBeans are avoided.

Further, the Introspection mechanism of JavaBeans allows a builder environment to query everything about the run-time interfaces of a Bean. That means a JavaBean-capable development environment can accept and use any Bean.

Enterprise Beans

Probably the single biggest advantage of JavaBeans as a component model is its truly platform-independent nature—not only in terms of the execution platform, but also with regard to the development environments. And this isn't just a promise of future independence; it's a reality today on the platforms that now support the business systems of the world. The Java environment has become available on an enormous array of platforms in an extremely short period of time.

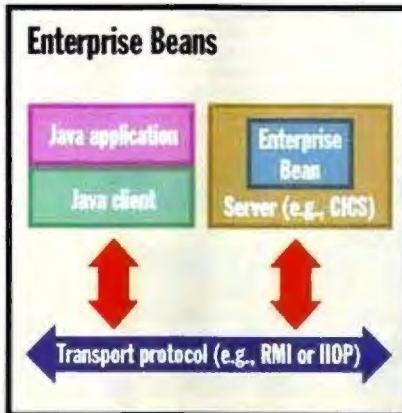
From the start, JavaBeans have been expected to be used not just in client systems but in back-end servers as well. The next wave of JavaBean technology will include extensions specifically targeted at these server systems.

Thus far, I've talked about building Beans. But what can you do with them? Obviously, they make great components for building user interfaces (just as ActiveX controls do). The newest wave of

JavaBeans technology, called Enterprise JavaBeans, includes extensions specifically targeted at these server systems.

An Enterprise JavaBean is an encapsulation of a piece of business logic. It can be executed in an environment that supports transaction-processing constructs. In fact, current transaction-processing environments, such as IBM's CICS, will support Enterprise JavaBeans in the future.

The basic structure of an Enterprise JavaBean is the same as that of any other Bean, but with a few wrinkles. First, the Enterprise Bean comes in a JAR, but with more information that defines its transaction-scope rules. The basic model for the Enterprise Bean is one of client and server, where communication between the client application (probably built with



An Enterprise Bean functions over a network in a transactional environment.

conventional Beans) and the Enterprise Beans executing in the server is via remote method invocation (RMI), the CORBA Internet Inter-ORB Protocol (IIOP), or the forthcoming RMI over IIOP.

For transaction-processing monitors to provide Enterprise Bean support, these Beans will likely have to abide by further rules that limit the things they can do. For instance, they have no AWT capabilities, so they are invisible Beans. Also, to ensure that Enterprise Beans cannot cause deadlocks or denial-of-service attacks within the server, the use of threads and synchronization will be limited. These are the kinds of limitations that current applications live with in transaction processors, so they shouldn't cause great problems; after all, this is a specialized environment.

Choosing Beans

People in the computer industry have been talking about the great advantages

An Insider's View...



Pictured Above: Serial Communication PC-Card Designed & Manufactured in the U.S.A. by Quatech.

*From Your
Specialty
PCMCIA
Headquarters*

QUATECH

... Application to Solution

RS-232 • RS-422 • RS-485

EPP • Synchronous

1-800-553-1170

Visit our website:

<http://www.quatech.com>

c-tree Plus® COMMERCIAL Database Engine

Speed is essential in all database projects, but not at the expense of stability. You wouldn't try to go 100 miles per hour with your bicycle! The same is true in database technology. FairCom has been delivering fast, safe, full-featured database engines to the commercial marketplace for 19 years. Proven on large Unix servers and workstations, c-tree Plus's small footprint and exceptional performance has also made it the engine of choice for serious commercial developers on Windows and Mac. Check out www.faircom.com for detailed information. You'll be glad you did.



c-tree Plus® key features for \$895:

- Royalty Free
- Portable Multi-threaded API
- Complete C Source
- Thread Safe Libraries
- Standalone or Client/Server
- Complete Transaction Processing, including automatic recovery
- Save-points
- Abort/Commit
- Roll forwards /Roll-backwards
- Easy make system
- Advanced Variable Length Records
- BLOBs
- Space Management
- File Level Security
- Conditional Index
- ODBC/Java Interfaces
- Over 25 Developer Servers included

Platforms:

MIPS ABI	DEC Alpha	Sun SPARC	Windows 95	SCD	Banyan VINES
BBOPEN	OSF/1	DOS	Windows NT	Linux 4.4BSD/FreeBSD	QNX
AIX	HP9000	DS/2	Windows 3.1	AT&T System V	Chorus
RS/6000	Sun OS	Mac	Interactive Unix	Netware NLM	Lynx

FairCom® Server DEVELOPMENT SYSTEM

Half of your Client/Server project is the Server! You control 100% of your Client Side. Why settle for less on your Server side? Move your functions to the server-side to decrease network traffic and increase performance!

Today's database demands may often be too complex for traditional Relational Model Database Servers. Server needs come in many different sizes and shapes. What better way to accommodate these requirements than by allowing the developer to take full control of the Server side? FairCom's Server Development System was created to meet this need. It provides the developer the means to create an industrial strength Server. Complete make-files are included for all FairCom commercial platforms. With our proven kernel add or override existing database functionality or create your own special multi-threaded server:

Application Server	Network Gateway Server	Data Warehouse
Special Web Server	Departmental Database Server	Embedded Servers

FairCom Server Development System key features:

Provides complete source code for all the interface subsystems to the FairCom Server. Server mainline, Communication, Threading, Remote function interfaces and procedure calls are all supplied in complete C source code together with the FairCom Server sophisticated thread-safe kernel libraries.

Customizable Transaction Processing	Rollback Forward	Data History	Conditional Index
Online Backup	Anti-Deadlock Resolution	Multiple Protocols	Small Memory Footprint
Disaster Recovery	Client Side Source	Heterogeneous Networking	OEM pricing
	Multi-threading	File Merging	ODBC/Java Interface
			Key level locking



www.faircom.com

**FairCom®
corporation**
Commercial Database Technology. Since 1979.
USA. 800.234.8180

Phone: USA 573.445.6833 • EUROPE +39.35.773.484 • JAPAN +81.0392.28.7504 • BRAZIL +55 14.294.1610

of software components for years, if not decades. Many developers already experience these advantages when they build applications with ActiveX controls.

However, selecting a component model for the creation of client-side applications has many implications, not the least of which is platform dependence. If you choose ActiveX as the client in a multilayered distributed-object solution, you have to grapple with introducing ActiveX-capable systems in many places. You must ask questions such as: How many of my existing systems support ActiveX technologies? How much will it cost to replace these systems with ActiveX-capable systems? Will I be choosing the appropriate hardware and OS platform for my solution, or is the choice of component model giving control to a single supplier? Do I want this kind of platform lock-in?

Heterogeneous networks of systems are a reality in today's business environ-

WHERE TO FIND

Borland International, Inc. Scotts Valley, CA 408-431-1000 http://www.borland.com	http://java.sun.com/Beans
Lotus Development Corp. Cambridge, MA 617-577-8500 http://www.lotus.com	http://www.lotus.com
IBM Corp. White Plains, NY 800-428-3333 http://www.ibm.com	http://www.ibm.com
Sun Microsystems, Inc. Palo Alto, CA 800-872-4786 http://www.sun.com	http://www.sun.com
JavaSoft Beans Web pages	

ment, yet the selection of the wrong component model for the client in an n-tiered solution could force a corporation to spend millions of dollars changing its back-end systems.

JavaBeans is not just a component model for the client; it holds the key to integrated, n-tiered solutions using the diverse array of platforms that make up today's critical business systems. In this light, the advantage of JavaBeans is obvious: platform independence—indepen-

dence from the development platform, independence from the execution platform, and independence from development tools. ■

David S. Renshaw is an object-technology specialist at the Centre for Java Technology Development at the IBM U.K. Laboratories (Hursley Park, Winchester, U.K.). You can reach him c/o editors@byte.com.

OLAP OMNIPRESENT

Once strictly a big-iron application, OLAP is moving to desktop spreadsheets, business software, and the Web.

By Nigel Pendse

Which came first, on-line analytical processing (OLAP) or relational databases? Award yourself 10 points if you answered OLAP. Contrary to what many people think, multidimensional analysis tools have been around for much longer than relational databases: Today's market leader is now 28 years old. Whether or not their developers used the term "OLAP," many budgeting, sales analysis, consolidation, and planning applications have used fundamental OLAP concepts over the years. And now OLAP functions are popping up in non-OLAP applications that will probably bring them to a bigger audience.

Despite their widespread presence, OLAP tools failed to capture the attention of the mainstream user—until recently. This failure was not because of a lack of functionality: Most of the advances in OLAP have nothing to do with analytical or statistical functionality. Indeed, the earliest OLAP tools probably had more sophisticated calculation capabilities than many of the modern ones.

So, if it was not analytical functionality that kept OLAP from being as popular as 1-2-3, what was it? As "OLAP's Former Difficulties" (page 88NA 8) shows, OLAP had problems collecting data and storing it, and problems integrating with other applications. OLAP also lacked standards, severing the market into proprietary fiefdoms. Setting up and running OLAP required expert help, and only high-level or guru types had access to its capabilities. Plus, it was all very expensive.

These negative characteristics have changed. Now that OLAP is no longer strictly a niche technology, it is worth examining how it has evolved to fit more closely with contemporary business needs in organizations large and small.

Since OLAP products cover a wide spectrum of applications, no single architecture could work optimally for the full range. Data volumes range from a few megabytes to terabytes; functionality ranges from simple aggregation to complex financial models; access ranges from read-only to multiuser concurrent read/write; and user populations range from single user to thousands of users.

So OLAP vendors have used many different approaches for how and where their products store the data for multidimensional processing, and where the processing itself occurs. Some products are more versatile than others, and inevitably, the vendors of the less versatile products attack the approaches that they don't support. But this is unnecessary because each type of architecture is suitable for different applications.

Types of OLAP

OLAP products and vendors resist attempts to be neatly pigeonholed or compared. On a technical basis, there are a surprisingly large number of variables that differentiate the products, so no two products are identical—even in architecture.

Relational OLAP (ROLAP) uses SQL to extract data from a relational database and



create multidimensional views on the fly. Multidimensional OLAP (MOLAP) creates and stores multidimensional databases beforehand, for faster access. Hybrid OLAP (HOLAP) combines ROLAP and MOLAP by creating multidimensional models that use relational databases. But the terms "ROLAP," "MOLAP," and "HOLAP" are, at best, only approximate indicators of how products work.

To try to bring some clarity to our analysis, it is handy to use a two-dimensional grid (see "Different Styles of OLAP," at right). This grid positions products by where the majority of the multidimensional processing occurs and by where they store the bulk of their multidimensional data. For each of these two dimensions, there are three basic options. Regardless of where the active multidimensional data originally came from, there are essentially three places to store it for analysis: an RDBMS (with no external storage), a shared multidimensional database on a server, or local data files on a client PC. Similarly, there are three styles of "engine" that can do all or most of the multidimensional consolidations and other calculations: multipass SQL, a multi-user multidimensional application server, and the client PC itself. (Multipass SQL performs one query, then retains the result of that query in temporary storage while it performs one or more other queries. Then it joins the results of the queries for a final multidimensional result.)

To some extent, these options are independent, so several combinations are possible. However, only some of the nine combinations make sense. For example, it would be crazy to use SQL to do multidimensional processing of data held in a multidimensional database. In practice, six of the options make sense, and in most cases, several products provide those combinations.

If a product is normally used in only one way, it appears in that box only. However, several of the products are capable of working in more than one way, which is one reason why even the most ingenious architectural classification schemes often fail. Although products that are genuinely usable in more than one way appear in all the relevant boxes, this does not mean that they are equally at home in each. Some products really belong in one category, but they have capabilities that allow them to be included in another.

If you prefer the normal handied-about

Different Styles of OLAP

Multidimensional calculations performed by	RDBMS	Multidimensional database server	Multidimensional data stored in Local (client) data files
Multipass SQL	1 MicroStrategy DSS Agent		
Multidimensional server engine	2 <i>IBM DB2 OLAP Server</i> <i>Arbor Essbase</i> <i>Oracle Express</i> <i>IA DecisionSuite</i> <i>Microsoft OLAP Server</i> <i>Seagate Holos</i> <i>Speedware Media/MR</i> <i>Applix TM1 Server</i> <i>WhiteLight</i>	4 <i>Arbor Essbase</i> <i>Oracle Express</i> <i>Genta OLAP Database</i> <i>Microsoft OLAP Server</i> <i>Pilot Analysis Server</i> <i>Seagate Holos</i> <i>Speedware Media/MR</i> <i>Applix TM1 Server</i> <i>AppSource Wired</i>	
Client engine (split into two tiers in Web implementations)	3 Informix MetaCube Cognos PowerPlay (server)	5 <i>Commander FDC</i> <i>Dimensional Insight</i> <i>Hyperion Pillar</i>	6 <i>BrioQuery</i> <i>BusinessObjects</i> <i>Personal Essbase</i> <i>Personal Express</i> <i>Cognos PowerPlay</i> <i>Applix TM1</i> <i>Perspectives</i>

You can categorize OLAP products by how they perform calculations and also by where they store their data.

terms, you can map them to the grid. Relational OLAP products are in the first column only (squares 1, 2, and 3). Multidimensional database (also known as MD8, MDDB, or MOLAP) products are in the second column only (squares 4 and 5). Desktop OLAP products are in square 6. Hybrid OLAP products are in both squares 2 and 4 and are shown in italics.

The fact that several products are in the same square, and therefore have similar architectures, does not necessarily mean that they are very similar products. For instance, DB2 OLAP Server and Information Advantage DecisionSuite are actually very different: They just happen to share certain storage and processing characteristics; technically, they both still count as ROLAP products.

Even though this grid is probably the simplest and clearest way of illustrating the architectural differences among the different OLAP approaches, it is still rela-

tively complex. It's hardly surprising that many people continue to be baffled by the differences among OLAP technologies and select grossly inappropriate products for their applications.

In general, products that access multidimensional data directly from SQL pay a heavy performance penalty, as there is nearly always much more I/O and CPU involved. Their retrieval performance is usually two to four times slower because SQL is not good for multidimensional data retrieval and manipulation. However, they can handle lots more data. So, if the key issue is performance, multidimensional database technology remains essential, but if capacity is the limiting factor, an RDBMS must hold at least the base-level data.

The hybrid architecture is becoming the most popular for current products because it can combine the capacity of ROLAP tools with the superior perfor-

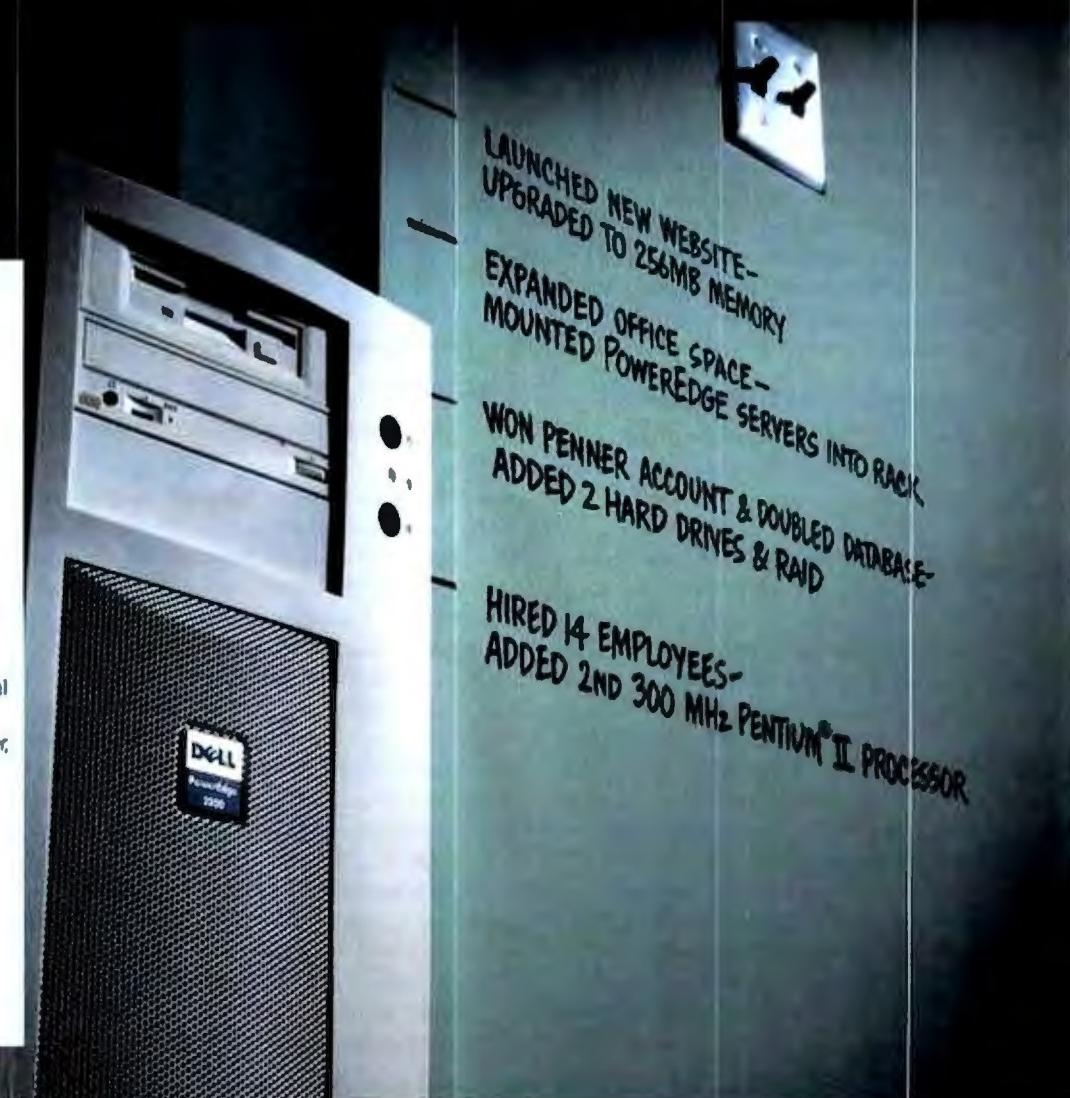
GROWTH HAPPENS. MANAGE IT.

**DELL® POWEREDGE® 2200 SERVER
266MHz PENTIUM® II PROCESSOR
(Dual Processor Capable, RAID Capable)**

- ★ **84MB ECC EDO Memory**
 - 512KB Integrated L2 ECC Cache
 - Integrated PCI Ultra-Wide SCSI-3 Controller
 - 4GB Ultra-Wide SCSI-3 Hard Drive (7200 rpm, 8ms)
 - 24X Max * Variable SCSI CD-ROM Drive
 - Intel Pro/100B PCI Ethernet Adapter
 - Intel LANDesk® Server Manager v2.5x
 - 6 Expansion Slots: 3 PCI/3 EISA
 - 6 Drive Bays: 3 External 5.25"/
3 Internal 3.5"
 - ★ **3 Year Next-Business Day On-site® Service**
 - 7x24 Dedicated Server Hardware Technical Telephone Support
 - ★ **Upgrade to a 300MHz Pentium II Processor, add \$200**
 - ★ **Upgrade to 128MB ECC EDO Memory, add \$460**
 - ★ **Microsoft® Windows NT® Server 4.0 (10 Client Access licenses), add \$799.**

\$2999

Business Lease : \$109/Mo., 36 Mos.



THE DELL POWEREDGE 2200 SERVER. EXPANDABILITY FOR YOUR GROWING BUSINESS.

Do your PC capabilities measure up to your company's growing needs? Then take a look at the Dell® PowerEdge® 2200 server, the feature-rich server with the perfect mix of performance and expandability, that can be yours for one of the best prices in the industry. Advanced technology like dual Pentium® II processor capability, ECC EDO memory and an



MMX optional RAID feature deliver outstanding performance in its workgroup class. And our limited warranty¹ includes three-year Next-Business-Day On-site Service and lifetime 7x24 server hardware technical telephone support. So give us a call or visit our website today. With the PowerEdge 2200 server on your team, managing growth won't be such a stretch.

TO ORDER TOLL-FREE

800-545-3771

TO ORDER ONLINE

www.dell.com/buydell

Mun-Fri 7am-9pm CT • Sat 10am-5pm CT

1-5pm CT In Canada, call 800-2

K-004-101005

If you're interested in our services, please contact us at 1-800-544-4444 or visit our website at www.legalaid.org. We also offer services based in 36 major cities across the country, as well as in remote areas. Corporation: "University and Verdantus IV" registered by "197" with Clarity, Inc., Cell.

RECORDED IN THE BUREAU OF INVESTIGATION, FEDERAL BUREAU OF INVESTIGATION, U.S. DEPARTMENT OF JUSTICE, WASHINGTON, D.C., AND INDEXED BY AN EMPLOYEE OF THE BUREAU. INDEXED AND SERIALIZED BY THE RECORDS MAINTENANCE SECTION, BUREAU OF INVESTIGATION, WASHINGTON, D.C. FILED IN THE COMPUTER SYSTEMS SECTION, BUREAU OF INVESTIGATION, WASHINGTON, D.C.

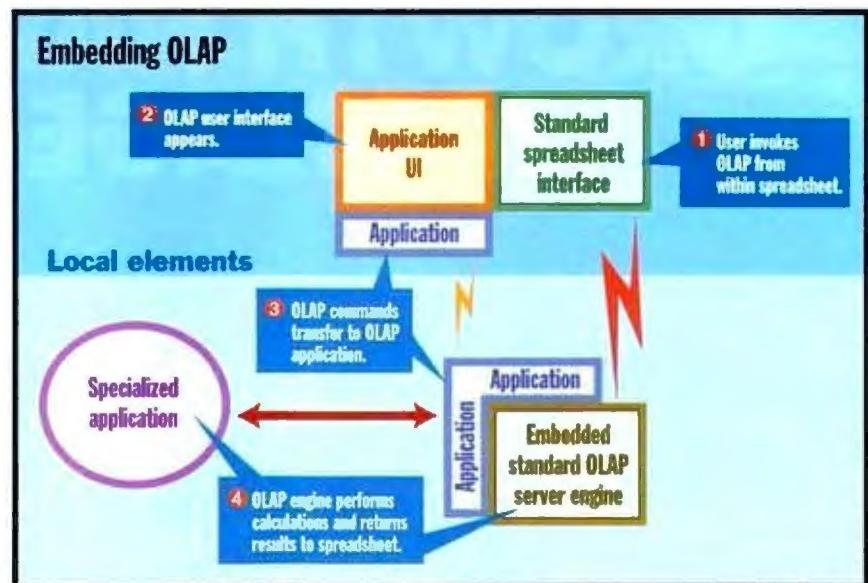
mance of multidimensional databases. Still, most of the initial hybrid OLAP products have acquired a reputation for complexity. The new Microsoft OLAP Server will use a wizard-driven interface with automatic tuning to avoid the 4GL programming that has been required until now.

Most of the products that include client-based processing need an extra tier for Web deployment. In particular, the desktop OLAP tools will all need a server component to work successfully with browsers. This additional server takes over the processing that would have occurred on the client—so three-tier OLAP becomes four-tier if deployed on the Web. This can sometimes work out as significantly more expensive than the conventional three-tier client/server solution.

Spreadsheet OLAP Clients

Traditional OLAP tools used dedicated, proprietary client tools, and most OLAP products on the market can still work this way. However, in the early 1990s, vendors began to provide add-ins to present multidimensional data via industry-standard spreadsheets (see the table "OLAP for Spreadsheets," page 88NA 6). Initially vendors supported both Lotus 1-2-3 and Microsoft Excel, but all the more recent implementations have worked with Excel only. OLAP vendors report that, quite apart from the obvious marketing reasons, it is easier to develop Excel add-ins than 1-2-3 add-ins.

The key advantage of the spreadsheet approach is that it combines the flexible display, formatting strengths, and ad hoc calculations of spreadsheets with the data management, calculations, and performance of multidimensional database tech-



Embedding a generic OLAP server engine requires new interfaces for the existing application server-based logic and the client software.

nology. No data is stored in the spreadsheet, no macros are required, and the spreadsheet's notorious maintenance hole is eliminated. Conversely, the OLAP vendors don't have to keep up with relentless spreadsheet GUI advances. Of course, vendors still usually have to produce different versions of their add-ins for each new release of the spreadsheet (for example, Excel 97 needs a different version than Excel 7.0, even though both are 32-bit programs).

Many OLAP applications require users to enter plans, budgets, and comments, so an increasing number of OLAP servers now allow read/write spreadsheet access. This approach to OLAP data input is particularly attractive. It allows end users to stick with their familiar spreadsheet data

entry without having to manage or upload the captured data—which resides directly in a properly secure multiuser database. The OLAP engine, not the spreadsheet, manages access controls and multiwrite concurrency.

Using a spreadsheet grid is very popular with end users, many of whom routinely copy data from other analysis tools into spreadsheets anyway. Financial OLAP applications tend to use the spreadsheet approach the most. But in organizations where wider populations of users are spreadsheet-literate, it is a great approach for sales and marketing applications as well. Because the spreadsheet add-ins are often "free," with licensing based on concurrent server connections, buyers don't have to account for each desktop installation of the add-in. In fact, the economics of this approach often beats Web deployment because the hardware and software costs are usually much lower, even though the administrative effort is a little greater. (See the figure "OLAP Add-Ins to Spreadsheets," page 88NA 6.)

OLAP APIs

The idea of a common API linking heterogeneous OLAP clients and servers is seductive, but it is very hard to achieve. OLAP tools do not share a common language like SQL, and they don't even have a standard data model (aficionados can identify several incompatible classes and subclasses of multidimensional structures).

The OLAP Council's feeble attempt to create an OLAP standard has proved to be even less successful than Esperanto's bid to be the universal human language. Yet again it seems that the only hope for a real standard is for one strong vendor's API to emerge as the de facto industry standard. Microsoft's OLE DB for

OLAP (code-named Tensor) is the leading candidate for this role because all vendors of client tools have already signed up to support it. This is attracting other server vendors who want links to a good range of client tools. Oracle, and probably both Arbor/IBM and Informix, will resist until market pressure forces compliance.

Other OLAP Clients

Spreadsheets are by no means the only OLAP clients. Typically there are three other options: standard desktop OLAP products, specialized applications, and Web browsers.

Several vendors produce desktop OLAP tools that literally hundreds of other application providers resell. In some cases, they

D E Shaw & Co

- **Distributed object-oriented computing**
- **Quantitative analysis**
- **Advanced database programming
(OODBMS, RDBMS)**
- **Web-based computing
(Java, CGI programming)**
- **Windows NT systems administration**
- **UNIX systems administration**

D. E. Shaw & Co., L.P. has earned an international reputation for financial innovation and technological leadership. Now we are looking for world-class programmers, senior project managers, and systems experts with superlative academic or professional credentials to build our rapidly expanding proprietary and customer-oriented businesses. Please send your resume and cover letter to byte@deshaw.com.

D. E. Shaw & Co. does not discriminate, in matters of hiring and promotion, on the basis of race, color, religion, gender, national origin, age, military service eligibility, veteran status, sexual orientation, marital status, or disability.

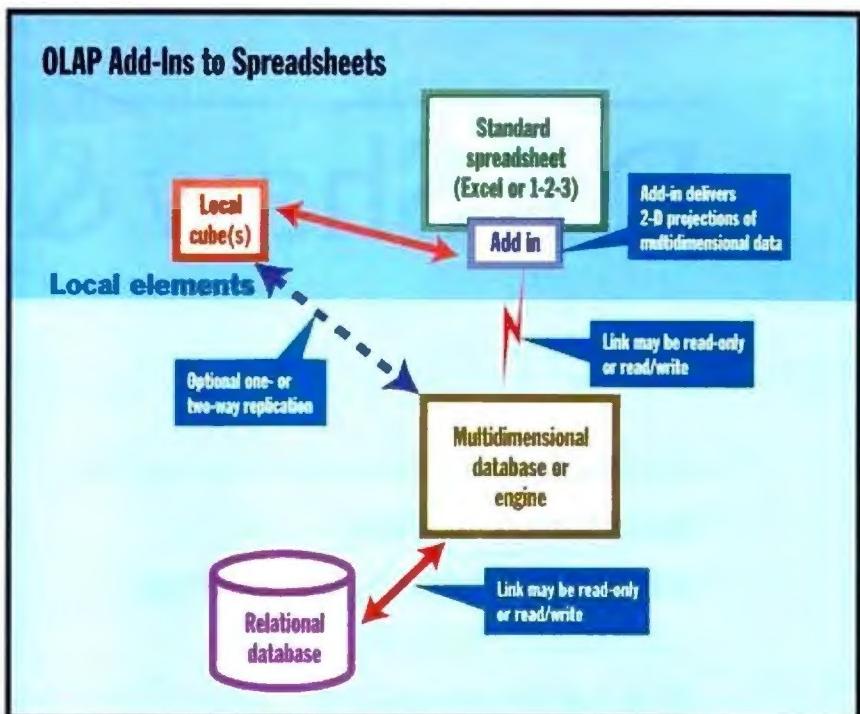
"own label" them by removing the original product's name. However, in most cases, they do not change the product itself, and they add value by integrating data from their own application into the OLAP data structure. Typically the application vendor implements functions to generate the desktop cubes nearly automatically using the application's metadata, then resells a standard version of the desktop OLAP product.

Cognos, in particular, has been very successful in signing up both horizontal and vertical application vendors: For example, most accounting systems now come with an optional Cognos PowerPlay front end. Other vendors that provide OLAP clients on an OEM basis include Business Objects, Brio Technology, and AppSource.

Embedded OLAP

The other form of OLAP embedding comes when specialized applications include licensed off-the-shelf OLAP servers. For example, Comshare and Hyperion both have a history of building their own multidimensional engines, but they now license third-party OLAP servers for some of their applications.

Normally it is necessary to add an extra layer between the server component of the application and the standard OLAP server. Plus, another layer on the "output" side of the generic server handles post-OLAP processing such as exception scanning or data mining. The server performs both of these much more efficiently than



Spreadsheet add-ins can connect to both local and server-based multidimensional engines, with no data in spreadsheet files.

the client. Sometimes there are also application components on the client, but generally it is also possible to access the server using its generic client support.

Thus, although it may seem easy to simply license a standard OLAP server, in practice a significant amount of development effort is required on the server, the client, and even the client/server communications if the application is to work prop-

erly. (See the figure "Embedding OLAP," page 88NA 4.) The work should be distributed efficiently between the client and the server and between the generic and the specialized components. Despite these complexities, the inexpensive new Microsoft OLAP Server is likely to make this a popular architecture for the many applications that can use multidimensional processing. A host of new OLAP applications that embed the Microsoft server is likely to appear next year.

Using embedded OLAP servers allows complex business applications such as budgeting, consolidation, and retail systems to be "OLAP-enabled." Buyers may hardly be aware that a key component of their solution is an OLAP engine. The main multidimensional databases currently used for such systems are Arbor Essbase and Applix TM1, while Oracle Express is the most commonly embedded hybrid OLAP tool, and MicroStrategy DSS Server is the fashionable ROLAP choice.

OLAP and the Web

There has been a huge amount of hype about using Web browsers for OLAP access, but few sites are yet in production with Web OLAP deployment. This is one of the more difficult applications to deliver successfully in a browser environ-

OLAP for Spreadsheets

OLAP product	Lotus 1-2-3	Microsoft Excel	Type of access
Applix TM1	✓	✓	Read/write
Arbor Essbase	✓	✓	Read/write
Gentia OLAP Database		✓	Read/write
Hyperion Pillar		✓	Read/write
IBM DB2 OLAP Server	✓	✓	Read/write
Informix MetaCube		✓	Read-only
Microsoft OLAP Server		✓	Read-only
MicroStrategy DSS Server		✓	Read-only
Oracle Express		✓	Read/write
Pilot Analysis Server		✓	Read-only
Seagate Holos		✓	Read/write
Yes = ✓			

Where do YOU want to work today?



TECHEXPO'98

The Northeast's Leading Technical Career Fairs

All experienced computer professionals are invited. Meet, network, and interview with top decision makers from 10am - 6pm at all events. Admission is Free.

NEW YORK CITY

Wednesday Jan 14

The Sheraton New York • 7th Avenue at 53rd St.
Travel Directions call: (212) 581-1008

STAMFORD, CT

Thursday Feb 5

The Stamford Sheraton • 1 Stamford Plaza
Travel Directions call: (203) 967-2222

PHILADELPHIA, PA

Tuesday Feb 10

Pennsylvania Convention Ctr • 12th & Arch
Travel Directions call: (215) 418-4989

BOMERSET, NJ

Wednesday Feb 11

The DoubleTree Hotel • 290 Atrium Drive
Travel Directions call: (908) 469-2600

VIRGINIA / D.C.

Thursday Feb 19

The Sheraton National • 300 S. Orange St.
Travel Directions call: (703) 521-1900

HARTFORD, CT

Tuesday Mar 10

The Sheraton Hartford • 215 Trumbull St.
Travel Directions call: (860) 728-5151

THE FOLLOWING IS A PARTIAL LIST OF COMPANIES THAT WILL BE CONDUCTING FACE TO FACE TO INTERVIEWS AT TECH EXPO'98.

BM Corporation • Citibank • Coopers & Lybrand • Depository Trust • EDS • Bloomberg L.P.
• AT&T Resource Link • ADP • Summit Bancorp • Deloitte & Touche • Bellcore • SIAC
• Chubb Group of Insurance Co.'s • Alliance Capital Management • Aramax • Doubleclick •
GHI/Group Health • Grumman Systems Support • Vanstar Corp • ACR • TelTech • Avion Svcs
• Advanced Computing Techniques • AE Feldman Assoc • Aegis Software • Approach Inc •
AES Search & Placement • AFS & LSC • Alternative Resources • Cap Gemini • CCS
Case Technologies • CGS Computer Assoc • Cyber Network • CompuCom Systems •
Computer Aid • Computer Horizons • Computer Mechanic • Context Integration • FitLinux •
Kinderhook • Corporate Software & Technology • CSD Of America/Network Support Svcs •
CTG • DIS-T Consulting & Solutions • DUX Int'l/Kenda Systems • Dynalog Technologies
Enter Information Svcs • Howard Systems Int'l • IMI Systems • Internat Technology •
Integrated Systems Consulting Group • Int'l Data Operations • Int'l Network Svcs • PRT Group
• The Interia Corp • JDA Software Group • Kenda Systems • L3 Communications
Mentortech • McIngvre Information Technology • Optime Information Consulting • SMS Corp
• Paragon Computer Professionals • Platinum Technology Solutions • RIS Information Svcs
• RMS Computer • Setford Shaw Nejeman • Software Quality Solutions
• Systems Methodologies • Teleport Communications Telecommunications • TSR Consulting •
Williams Communications Group • Technical Pathworks and many more.

BRING MANY RESUMES! BUSINESS ATTIRE IS REQUESTED. BRING YOUR FRIENDS!

If you can't attend, mail 1 resume to Job Expo Int'l, 175 5th Ave, Ste. 2380, NY, NY 10010

A large percentage of the I/T professionals who attend TECHEXPO are already employed. They come to meet directly with the decision makers who are looking for people with their skills. At the very least, you'll come out knowing what you're really worth in the marketplace. Or, you might come away with an offer for a job that gives you what you really want from your career - more money, office closer to home, better hours, hotter technologies, or just a more stimulating environment. This is a personal day that you can't afford to miss.

HUNDREDS OF OPEN POSITIONS:

All Expd programmers (Senior Levels desired). Analysts, Consultants, Developers, Software Engrs, Architects, Financial & Business Systems Analysts, Year 2000 Programmers, AI, Sybase/Oracle/Lotus Notes DBAs & Admins, Analysts/Moderators, Coders, R&D, Telesphony, Wireless Engrs, Project Mgrs & Leaders, Sys Admins, CNET Experts, LAN/WAN Netw Engrs and more!

Companies interested in exhibiting
at TECHEXPO '98 call 212-655-4505.

For an updated list of companies hiring, visit us at: www.tech-expo.com

Enter HotBYTES No. 354 at <http://www.byte.com/hotbytes/>

ment, and most of the currently available offerings—despite all the excited announcements—unfortunately are very disappointing. Today's better OLAP client tools offer a very rich GUI environment, with plenty of direct manipulation of screen objects, ad hoc multidimensional calculations, read/write data access, and navigation through potentially very large hierarchies.

All of this is tough to deliver through a browser. Regardless of the technology used, the current crop of products is usually slow, clumsy, and low-featured. This may be the only option for users who simply cannot gain access via a conventional client/server interface, but it is a poor substitute for users familiar with sophisticated Windows OLAP clients. In addition, many products require building special Web pages. As a result, mixed client/server and Web deployments are not easy to administer. Only the more basic reporting-oriented products allow existing client/server applications to be deployed via Web browsers with little or no change.

Since 1996, various pundits have regularly predicted a rapid movement to the Web for OLAP applications, but it now seems that, like so much else to do with the Web, their headline-making proclamations were naïve. While Web OLAP could indeed become ubiquitous, OLAP applications currently seem like some of the least suitable for the general Internet. Still, a few simple multidimensional analyses are already becoming available to customers and suppliers on a small scale. If

OLAP's Former Difficulties	
Data problems	Collecting data from multiple sources.
Hardware limits	Multidimensional application data requires vast storage and memory resources.
Skills	OLAP tools were complex to implement, especially for designing adequate database structures.
Integration	Usually proprietary. Necessitated complete solution, including database, engine, application, and client tool.
Standards	None.
Costs	Priced for the elite, not for volume sales.
Application limits	Not designed to cope with large data volumes; could not do calculations fast enough; database index limits were too small; succumbed to database explosion (when sparse multidimensional structures were fully precalculated).
Business style	Seemed to be for specialists only.
Administration	Intended for use only on a departmental basis; lacked the necessary administration tools.

it finally takes off, Web OLAP would probably spread first on intranets and extranets, for two reasons. First is the type of applications that use OLAP. Second is the probable technical requirement to standardize on particular browsers and plugins for sophisticated deployment.

The Next Pivot?

It has taken a long time, but OLAP has finally hit the big time. Whether lurking behind a deceptively flat spreadsheet, embedded within a budgeting application, invisibly spewing out dynamic Web

pages, or providing the glitz for your ledgers, OLAP technologies are infiltrating all branches of business computing. And these are not trivial technologies: OLAP applications can stretch GUI interfaces to the limit, swamp the biggest servers, and cause mysterious effects like database explosion. Despite the smartest sparsity suppression—sparsity is a condition in which a region of a multidimensional database has few entries, wasting space—megabytes of input data can legitimately explode into gigabytes of fully calculated data. (For more information on this subject, see <http://www.olapreport.com/DatabaseExplosion.htm>.)

Yet even after all these years, OLAP innovation is far from exhausted. Having tackled the functionality issues long ago, the surviving OLAP vendors now have to confront the more difficult problems of mass deployment. Their applications must become easier to implement, data integration must cease to be an issue, end-user training needs should be minimal, and tuning should become automated. Then OLAP could become as common as a spreadsheet. ■

Nigel Pendse is lead author of The OLAP Report (<http://www.olapreport.com>), published by Business Intelligence, Inc. An independent consultant to buyers and sellers of OLAP, he has been involved with OLAP products for over 20 years, as both user and vendor. You can reach him at nigelp@compuserve.com.

WHERE TO FIND

Appix Westboro, MA 508-870-0300 800-8-APPLIX http://www.applix.com/ tm1/index.htm	800-527-0580 http://www.businessobjects.com	Information Advantage Eden Prairie, MN 612-833-3700 http://www.infoadvan.com	Oracle Redwood Shores, CA 415-506-7000 http://www.oracle.com/products/olap/html
AppSource Orlando, FL 407-888-8050 http://www.appsource.com	613-738-1440 http://www.cognos.com	Informix Software Menlo Park, CA 650-926-6300 800-331-1763 http://www.informix.com	Pilot Software Cambridge, MA 617-374-9400 http://www.pilotsw.com
Arbor Software Sunnyvale, CA 408-744-9500 800-858-1666 http://www.arborsoft.com	Comshare Ann Arbor, MI 313-994-4800 http://www.comshare.com	Microsoft Redmond, WA 206-882-8080 http://www.microsoft.com	Seagate Software Scotts Valley, CA 408-438-6550 http://www.seagatesoftware.com/holos
Brio Technology Palo Alto, CA 415-856-8000 http://www.brio.com	Gentia Software Wakefield, MA 781-224-0750 http://www.gentia.com	Hyperion Software Stamford, CT 203-703-3000 800-286-8000 http://www.hysoft.com	Speedware Montreal, Quebec, Canada 514-747-9494 800-361-6782 http://www.speedware.com
Business Objects San Jose, CA 408-953-6000		MicroStrategy Vienna, VA 703-848-8600 http://www.strategy.com	



Today's Internet, while faster than ever before and bigger each month than the previous month, is still so slow and otherwise inadequate that an army of expert minds is determined to reinvent it.

Despite broadband backbones in the OC-12 (622 Mbps) range, end-to-end throughput on the public Internet has been measured between LAN-based workstations at as little as 40 Kbps—the equivalent of what a pair of modems could do and slightly slower than the original ARPANET, a pre-Internet backbone running at 56 Kbps.

For people in the research and academic arenas, this bandwidth and its unpredictable availability are insufficient to support many of the new applications they want and need. In many cases, without adequate networking, they will be forced to buy rather than share very expensive equipment, such as high-voltage electron microscopes. Or they may have to travel to California-Berkeley's Spectro-Microscopy Lab and witness real-time presentation of large data sets from projects such as the University of Michigan's Upper Atmosphere Research Lab.

It isn't simply a question of "more bandwidth, please," either. Today's Internet does not support other features that are as essential to the next generation of networked applications as higher speeds are.

The current Internet delivers what's called best-effort service. Version 4 of TCP/IP, which is what runs on the Internet today, has no provision for specifying or guaranteeing quality-of-service (QoS) attributes and levels for these attributes. IPv4 also can't reserve bandwidth, assure maximum network latency, or provide adequate security.

Universities and research institutions need these features today. The corporate and consumer worlds have begun to feel the need and see the value for such capabilities in the commercial Internet as well.

Getting to this next-generation Internet requires a new generation of hardware (e.g., switches and routers) and carrier services. It also requires new protocols, new network management tools, and a deeper understanding of the network needs of high-performance applications. It will need major project and program management to deploy and coordinate these changes without disrupting existing

The Internet Reinvented



Tomorrow's Net, driven again by researchers and academia, will include new backbones, new protocols, and new applications.

By Daniel P. Dern and Scott Mace

Internet service. Ways are needed to make the new capabilities available to users and their applications in a simple, easy-to-specify-and-use fashion—plus educating and training developers and users.

Such a daunting task is beyond the scope of any one vendor, university, or

government agency. But it's not beyond the scope of lots of these, working in teams—and that's what's happening.

Paving the Way

U.S. educational communities have been working together for more than a decade

to articulate their networking needs. Several interrelated initiatives are under way that will pave the way—and begin to construct—seminal pieces of the next iteration of the Internet. These pieces include:

- The White House's Next-Generation Internet (NGI) initiative
- The National Science Foundation's (NSF) Very High Bandwidth Network Service (VBNS)
- Internet2, an effort of a consortium of universities working with corporate and government partners
- IPv6, the next generation of the Internet protocol, aka IPv6

Together, these initiatives are shooting to yield new protocols, new hardware, new software, new knowledge, and new network test-beds demonstrating applications that make use of their capabilities.

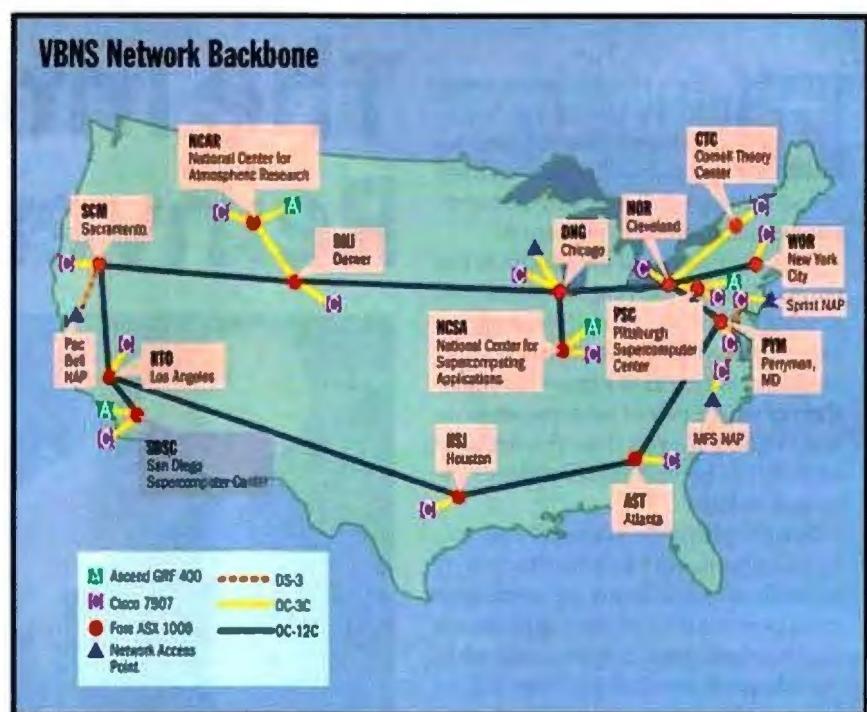
NGI

NGI is a White House multiagency initiative that was announced in October 1996. Arising from the High-Performance Computing and Communications initiative, NGI is now part of the U.S. government's Large-Scale Networking initiative. The NGI program will be coordinated in the framework of the National Science and Technology Council. High-level strategy will come from the Committee on Computing, Information, and Communications (CCIC), and implementation strategy from the Large-Scale Networking Working Group.

By last fall, researchers were already demonstrating five "precursor applications." NGI includes research into protocols, development, and deployment of high-end test-beds, plus demonstrating applications. It is meeting some of these goals through Internet2 and/or VBNS.

Of all the initiatives, NGI is the one most on the cutting edge, especially its Class 1 networks funded by the Defense Advanced Research Projects Agency (DARPA) and the Department of Defense (DoD), where the network technologies proper are being tested. Some of these networks aren't even married to TCP/IP. They include:

- Collaborative Advanced Interagency Research Network (CAIRN) offers researchers nationwide a suite of Ascend Gigarouters for experimentation with RSVP, multicast, and other IPv6 protocols.
- The National Transparent Optical Net-



The Very High Bandwidth Network Service (VBNS) system
already has 14,000 miles of OC-12 links.

work Consortium (NTONC) plans to build a \$40 million prototype network in California to serve as a test-bed and evaluate the performance of advanced optical communications components. These technical advances are expected to lead to a network that can carry 10 to 100 Tb of data per second, a capacity well beyond anything currently planned.

- The Multiwavelength Optical Networking (MONET) network, stretching from Washington, D.C., to New Jersey, aims to figure out how to build a multi-wavelength national optical network.
- Advanced Technology Demonstration Network (ATDNet) initially is an OC-48 (2.4 Gbps) network in the Washington, D.C., area. It was created to allow federal agencies to deploy emerging asynchronous transfer mode (ATM) and Synchronous Optical Network (SONET) technologies.
- The Advanced Communications Technology Satellite ATM Internetwork connects several DoD High-Performance Computing centers (a subset known as the Defense Research and Engineering Network [DREN] test-bed) and the Multi-dimensional Applications Gigabit Internetworking Consortium (MAGIC) and ATDNet gigabit test-beds. Research topics include network signaling, congestion

management, ATM and IP multicast, and gateways to non-ATM LANs.

A key NGI goal is to develop and demonstrate two test-beds that are, respectively, 100 and 1000 times faster than today's Internet in terms of end-to-end performance—meaning about 100 Mbps and 1 Gbps. Network services that NGI will be working on include areas such as transaction security and network management. Much effort is being put into making use of off-the-shelf products and services where they exist, and to making NGI easy for companies to work with. As of last fall, more than 150 Silicon Valley companies were involved as partners.

VBNS

Before NGI, before Internet2, the NSF already was working to provide its constituency with networking beyond what the commercial Internet could deliver. The NSF's answer was to begin a dedicated network, VBNS, to provide next-generation network service to qualified researchers and academic users.

In the spring of 1995, the NSF made a five-year cooperative agreement that was worth up to \$50 million with MCI for VBNS. The network, which has been operational since April 1995, links five NSF

Let Microway build your next Graphics Workstation,
Personal Supercomputer or Server using...

Screamer™ 600

Cray Performance
at a PC Price!

600 MHz, 1.2 Gigaflops

Since 1982 Microway has provided the PC world
with the fastest numeric devices and software available.

No product in the last 15 years has excited us more than
the Alpha Screamer. With its ability to execute 2 billion
operations per second, the Screamer is the best choice

for your next workstation or server! In addition to NT,
the Screamer runs Digital UNIX and Linux.

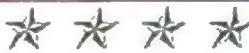
Your applications can now run on "the fastest Windows NT machine on the planet." These include Microsoft Office, Oracle and Netscape; plus engineering and graphics software such as Fortran, C/C++, Visual Basic, Pro/Engineer, Microstation, ANSYS, LAPACK, Gaussian, Softimage and Lightwave. Over the last 15 years we have designed systems for thousands of satisfied customers including many prestigious institutions like NASA and Fidelity Investments. Our technicians are expert at configuring all Alpha operating systems and applications, and you will not find more technically competent sales people anywhere.

System Performance

Microway understands the importance of balancing fast CPUs with equally fast caches, memory and peripherals including SCSI hard drives, 3D graphics cards and RAID solutions. Microway's exclusive 4MB SSRAM cache, fed by a 144-bit wide memory system, boosts performance by up to 30%. Its 64-bit PCI bus is driven by a state-of-the-art Digital chip set that feeds 32- and 64-bit PCI sockets.



Micro Way



Microway's Screamer . . . "is, quite simply,
the fastest Windows NT machine on the
planet. . . The performance leader."

PC Computing - July, 1997

AlphaPowered™

Numeric Performance

Microway produces one of the finest numeric optimized compilers - NDP Fortran. Since 1986, hundreds of applications have been ported to the X86 with it. On a 600 MHZ 21164, a dot product kernel we use for compiler testing achieves a mind-boggling 1128 megaflops!!! Using hand-coded BLA's and FFT's, our new NDP VLISP Library hits 343 megaflops triangularizing dense arrays and performs a 1024 complex FFT in 200 microseconds.

For a complete description of the optimization facilities provided by NDP Fortran or C, our Screamer Systems and motherboard pricing call 508-746-7341 or visit our WEB Site at: <http://www.microway.com>.

Digital, Alpha, and Digital UNIX™ Digital
Visual Basic, NT, Excel and Word™ Microsoft
Screamer, NDP Fortran and Microway™ Microway

Microway®

Technology You Can Count On

Corporate Headquarters: Research Park, Box 79, Kingston, MA 02364 USA • TEL 508-746-7341 • FAX 508-746-4678
www.microway.com, info@microway.com • France 33 491826312 • Germany 49 6997650001 • India 91 806637770
Italy 39 290782776 • Japan 81 64593113 • Korea 82 25561257 • Poland 48 22487172 • Spain 34 35809444 • UK 44 1819446222

supercomputer centers, at locations including the Cornell Theory Center and the National Center for Supercomputing Applications (NCSA). Over time, this will spread to about 100 research institutions.

As of last fall, "the VBNS includes 14,000 miles of OC-12 links, and we also offer switched virtual circuits [SVCs]," says

Charles Lee, VBNS program manager in MCI Internet engineering at MCI Telecommunications. "So two sites can signal directly into MCI's ATM switches and go directly through the MCI network using Layer 2 end to end without any routers in between."

"It's an incubator for the development

of next-generation applications," Lee says. "You must break the chicken-and-egg cycle—nobody will develop the applications with a network, and vice versa. VBNS is a springboard to the next generations of technology."

MCI is trying to bring native IPv6 to VBNS by March, but this may be subject

Technology the Next Internet Needs

Today's Internet is bursting at the seams. The original design never considered its current size and popularity. In many ways, it falls far short of the needs of a modern internetwork. The architects of the Internet never considered issues of data security or enormous growth.

Network Scalability: Expanded Network 128-bit Addressing

The most obvious change to the Internet protocols will be room for far more addresses than are currently supported. IPv4 has 32 bits for addressing. IPv6 will use 128 bits—enough to assign 665 septillion (665×10^{24}) addresses per square meter of the surface of the earth.

While this is far more room than we can expect to need in the distant future, in reality, 128 bits of addressing will provide only a paltry few hundred million addresses per square meter. The remaining space will be used for routing and other administrative purposes. Still, this is an expansion of the space to dimensions far exceeding our needs.

Multicasting: Making Multirecipient Flows More Efficient

The next change to the protocols will be support for data multicasting. This is a facility that lets a producer of information send only one copy out to the network, no matter how many recipients exist. The network will copy this one instance of data as needed, routing it to those hosts that require it.

Multicasting is presently being done on the Internet on a virtual subnet, the Multicast Backbone (Mbone). However, because it's within the context of IPv4 and the Internet's relatively limited speed, this is only a hint of what can and will be done with multicasting in a next-generation Internet environment.

Security: Battening Down the Virtual Hatches

Network and data security are critical issues of the next Internet. We are already seeing the effects of the current lack of strong security in such practices as e-mail and Usenet spamming, and IP address spoofing.

The IPng protocols will include two features designed to provide a higher level of communications security: an authentication header and an encapsulating security header.

The authentication header will provide a guarantee that a message has originated from a known, trustworthy source and that once in the network, you can trace the message back to its originating source. In other words, the authentication header will identify both the source of the message and the fact that the source is known and trusted. This first feature knows nothing of the content of messages, only their source.

The encapsulating security header provides a means to guarantee that messages travel intact from source to sink and that the contents of messages can be kept from the prying eyes of would-be hackers. The definition of this header supports multiple possible formats and algorithms. It is intended to be a flexible means of protecting data security and integrity, so that when new security measures become available, you can easily incorporate them into the existing model.

Quality of Service: At the Core and at the Edge

Until recently, the Internet has never had any choices in terms of quality of service (QoS) offered from providers, or that users could request—and pay correspondingly more or less for—on a basis such as per application, session, time, or parties involved. For example, there's never been a "Charge me more, give me better service" icon on-screen, nor a way to say, "Give me guaranteed toll-quality voice and video for all calls from my thesis advisor, but only low-grade, cheap quality for calls from friends unless they're paying for it." Individual ISPs such as Uunet and BBN/GTE are beginning to offer some forms of guaranteed service, but a lot's still not possible with today's protocols.

Different types of applications and different circumstances have different priorities in terms of QoS. For example, real-time voice can tolerate some loss of the signal better than delay, while real-time data may tolerate either some or no "jitter"—varying delay—but usually needs 100 percent accurate delivery.

As packets flow to their destinations, several characteristics must be guaranteeable and controllable, including:

- Capacity—if an application requires 10 Mbps from point to point, it must be able to reserve network capacity in support of its needs.
- Managing packet loss—if packet loss cannot be avoided, what level is acceptable to the application's needs?
- Packet timing—when must the packet become available for the application? What timing constraints are acceptable?

Similarly, when packets arrive at their destinations, what characteristics must be controlled?

- Admission control—what packets are allowed to enter the edge? At what layers does this become an issue?
- Packet discrimination—are some packets more important than others? Can we route packets to application destinations based on their contents?
- Accounting and billing—who will pay for packet transfer, and how will we track usage?

The State of IPng

The Internet Engineering Task Force is developing IPng. The IETF is a loose confederation of computer researchers and other interested parties, and is the source of all official Internet standards. It will deploy IPng, in one form or another, sometime after 1999. The problems this poses are not small.

There has been much consideration of a phased rollout, where the underlying backbones are converted to IPng before the rest of the network. If this happens, the current computers at the edge of the network will communicate through IPv4 tunnels in the new IPng network.

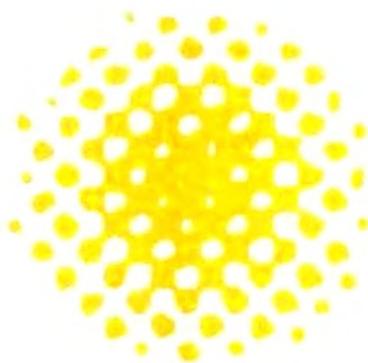
The largest current test-bed for the IPng protocols is a network of research and commercial sites in 29 countries called the 6-Bone. In the U.S., IPng is also being run on VBNS.

Robert Raisch is an on-line business strategist (raisch@internautes.com).

a little arrogance.

a little humility.

a lot of passion.



BECOMM

find out more about joining a startup that is designing
the next revolution in communications technology.

<http://www.becomm.com>

BeComm and the BeComm logo are trademarks of BeComm Corporation.

Enter HotBYTES No. 141 at <http://www.byte.com/hotbytes/>

to shipment of software that supports IPv6.

By June, MCI hopes to bring up reserved-bandwidth services. "Our initial QoS offering adds a reserved-bandwidth service to traditional IP datagram forwarding," Lee says. "This is for applications that need a high bandwidth with assurances of very low loss or delay. It sets up, on a per-application basis, a special path through the Internet, by signaling from the end system using RSVP, and one of our VBNS routers will translate that into an ATM virtual circuit."

The reserved bandwidth is important, Lee points out, "for when the commercial services can't support it end to end." Similarly, using Protocol-Independent Multicast (PIM) is enabling otherwise infeasible activity such as interconnecting to CANet, Canada's big research network, to provide IP multicasting.

Although you can currently use the Multicast Backbone (Mbone) for voice and video, "that's generally done by using special routers or workstations to do tunneled IP," Lee says. "The Mbone is basically a low-performance multicast overlay. PIM on the VBNS does it with high performance."

By the end of this year, MCI plans to further enhance VBNS with source-based routing, with more than 100 domestic connections and approximately 20 international connections. And by 2000, VBNS backbone speeds should be up to OC-48.

"We can do very-high-speed wave division multiplexing (WDM) and get very-high bandwidth," says Rick Wilder, senior manager of Internet technology at MCI. "We have some 40-Gbps legs, and in our Reston, Virginia, lab, we have the new Cisco 12000 series routers that are built to accommodate OC-48. But you need to be able to plug it into something, and at present, OC-12 is state of the art in terms of what you can buy in IP routers or ATM switches that's reliable."

(WDM involves packing multiple optical-transmission streams into one fiber by sending each stream on a separate color channel.)

Meanwhile, VBNS-related activity has already borne fruit. MCI developed, and is sharing information on, a monitoring capability that lets the company look at the IP traffic inside cell streams as they flow past at high speeds. This is the first technology transfer MCI can point to from the VBNS effort.

VBNS will also be a part of the NGI

The Proposed NGI Time Line

Initiative Deliverables	Expected Date
100+ site high-performance test-bed providing OC-3 (155 Mbps) connections over an OC-12 (644 Mbps) infrastructure	1999*
Federal, academic, and industry partnerships conducting applications/networking research on the 100x test-bed	1999
10+ site ultrahigh-performance test-bed providing OC-48 connections (2.5 Gbps)	2000
Tested models for NGI protocols, management tools, QoS provisions, security, and advanced services	2000
100+ high-value applications testing and benefiting from a high-performance test-bed (e.g., remote, real-time, collaborative NGI network control of selected laboratories)	2000
Consortium conducting networking/applications research on the 1000x test-bed	2001
Ensure interoperability across multiple carriers among 100+ lead users tested for reliable data communication	2001
Tbps packet switching demonstrated	2002
10+ advanced applications testing and benefiting from ultra-high-performance test-bed	2002

* All dates are fiscal years starting the prior October 1.

efforts, providing a place for testing new applications and trying out cutting-edge network technologies.

Internet2: Academia's Next Stand

After VBNS took flight, universities agreed to pool their resources for a new level of internetworking. The result was a project that was dubbed, misleadingly, Internet2. This was misleading in that although it was in pursuit of next-generation Internet technology, it was not intended to replace the existing Internet, nor to build a new network for general users.

UCAID, the University Corporation for Advanced Internet Development, was formed in September 1997 to manage Internet2 and to assist other consortia, such as North Carolina's Gigabit Point of Presence, also known as a GigaPOP (see the figure "The U.S.'s First GigaPOP" on page 96). GigaPOPs will help aggregate traffic from universities, avoiding many of the problems created by the architecture of today's Internet Network Access Points (NAPs).

Nine of UCAID's corporate members—Advanced Network and Services, Bay Networks, Cisco Systems, Fore Systems, IBM, Newbridge Networks, Nortel, Starburst Communications, and 3Com—have joined at the partner level. This means that

they have committed to contribute more than \$1 million each to Internet2 over the course of the next three to five years.

"When NSF started privatizing, there was a view that our troubles would be over," says Mike Roberts, vice president of Educom, a Washington, D.C., consortium of 600 colleges with interests in information technology for education.

"But we didn't get enough attention in terms of how to arrange for the continuing evolution and for the introduction of new technology into the Internet usefully incorporated. We missed that."

"And we also failed to understand that the private sector, the folks buying up regional nets, the ISPs, would have to concentrate on the bottom line ... and that automatically meant that the 'center of gravity' in what they would do to enhance technology would be slower than the research institutions would want."

Internet2, VBNS, and NGI are also interrelated, although Internet2 and VBNS have self-contained missions of their own, independent of NGI or each other. At present, VBNS provides backbone network service for Internet2. Internet2 and UCAID are also providing some of the participation by the higher-education arena in the NGI effort. Indeed, Internet2 is seen as fulfilling the first goal of the NGI program, hooking up the 100 top universities and

Something Missing?

Complete your *BYTE* collection by ordering Back Issues today!

	1993	1994	1995	1996	1997	1998
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						

Special Issues U.S. Delivery \$3.00, Foreign Delivery \$4.00 • 1990 thru 1998 U.S. Delivery \$6.50, Foreign Delivery \$8.50, Canada & Mexico \$7.00 • All issues prior to 1990 U.S. Delivery \$3.00, Foreign Delivery \$4.00. Call for availability) These prices include: postage (US), surface mail (foreign). • All checks must be in U.S. funds and drawn on a U.S. bank. Please indicate which issues you would like by checking (✓) the boxes. Send requests with payment to:



Back Issues,
One Phoenix Mill Lane, Peterborough, N.H. 03458
(603) 924-9281

Check enclosed

Charge:

First Name

MasterCard

Eurocard

American Express

VISA

Last Name

Card #

Address

Exp. Date

Address

Name

City

Signature

State

Zip

Only credit cards or Eurochecks accepted! Please allow three weeks for delivery by surface mail.

A Division of The McGraw-Hill Companies



developing next-generation networked applications.

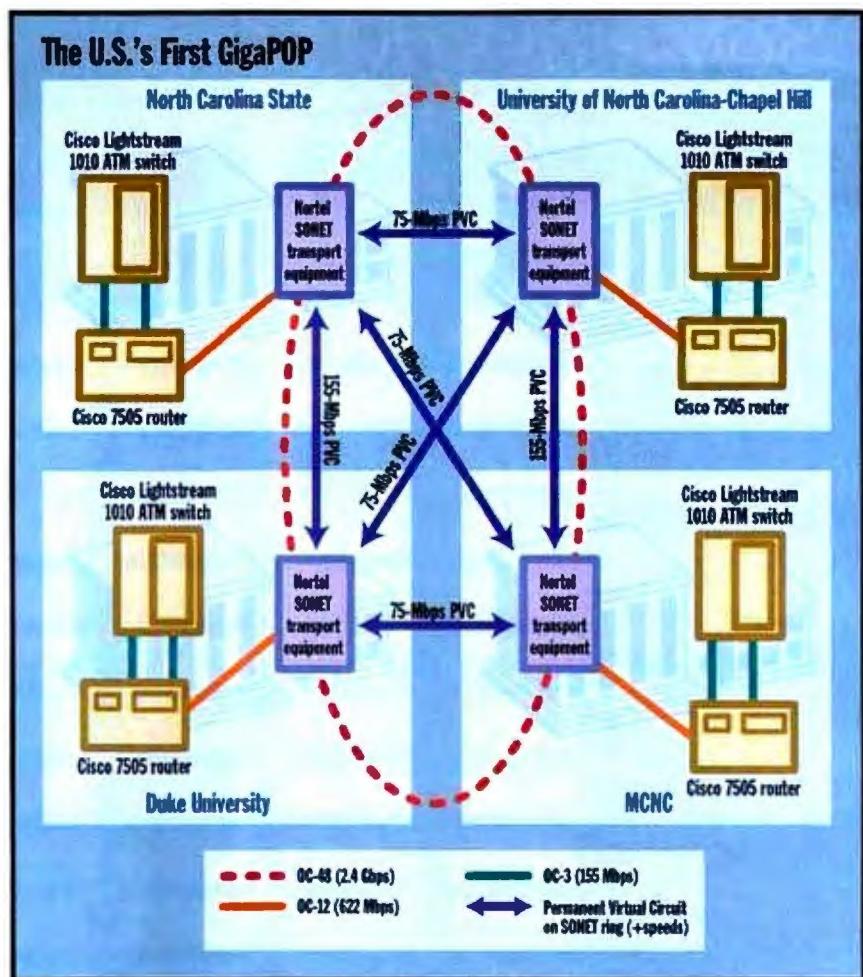
Internet2's plans call for operational testing by the fall of this year, although, using VBNS, some applications have already been demonstrated, including some at meetings that were held in Washington D.C., last fall. Internet2 applications cut across all academic disciplines. Some will be collaborative environments, and others will be digital libraries. Some will facilitate research, and others will enable distance learning.

Internet2 also provides a place to test various policy issues, such as how to cost and charge for bandwidth reservation. It's also a place to experiment with ways to leverage the GigaPOPs, such as with local caches and replicating servers, and satellite up- and down-links to improve network efficiency.

Besides the remote instrumentation mentioned earlier, collaboration environments will allow for audio, video, text, and whiteboard discussions in real time. Other applications support new forms of collaboration through 3-D virtual shared presences known as immersive environments. Finally, telemedicine, including remote diagnosis and monitoring, will get a boost from Internet2.

Intensively interactive graphical/multimedia applications are also prime candidates for NGI, involving things like rich scientific visualization, collaborative virtual reality (VR), and 3-D immersive environments, with names such as computer-assisted virtual environment (CAVE); CAVE research network (CAVERN); ImmersaDesk; Narrative, Immersive, Constructivist/Collaborative Environment (NICE); and Tele-Immersion (combining networked VR and video with a lot of computing and data mining).

Although the original Internet2 organizers thought that fewer than two dozen schools would need to be part of the new network, as the word spread, pretty much every major research university in the U.S.



North Carolina's Gigabit Point of Presence (GigaPOP)
aggregates a variety of traffic onto a single high-bandwidth link.

"wanted in," according to Roberts—114 in all.

To participate, each university had to commit up front to half a million dollars to pay for their upgrade of the WAN, to pay \$25,000 a year to the central group to cover coordination costs, and to create at least one new application.

Terabits to Come

Unsurprisingly, the research community continues to look ahead to still-faster net-

works to put to use. Educom's Roberts reports there is discussion of an OC-192 (which is nearly 10 Gbps) network for highly qualified researchers, of which there are between 50 to 100.

"Cutting-edge deployers are already providing 40 to 60 Gbps in a single fiber... and the theoretical limit of a fiber is 100 Tbps," says Craig Partridge of BBN/GTE—2000 times more than the current delivered capability and 100 times more than the lab limit.

"That could carry us perhaps for another decade, depending on how things grow... and, of course, we'll also be laying more fiber," Partridge says. ■

Daniel P. Dern writes about the Internet and other technologies. You can contact him at the following: ddern@world.std.com or http://www.dern.com. Scott Mace (smace@byte.com) is a BYTE senior editor located in San Mateo, California.

WHERE TO FIND

CAIRN—Collaborative Advanced Interagency Research Network
<http://www.cairn.net>

Internet2
<http://www.internet2.edu>

Multiwavelength Optical Networking (MONET)

http://www.bell-labs.com/project/MONET/mon_pro.html

Next-Generation Internet (NGI) Initiative
<http://www.ngi.gov>

NTONC—National Transparent Optical Network Consortium

http://www-phys.llnl.gov/H_Div/photonics/NTONC.html

UCAID (University Corporation for Advanced Internet Development)
<http://www.ucaid.edu>

VBNS
<http://www.vbns.net>

Web Project



In Search of SSL Spidering

Building tools that fetch and process secure pages, I learn some painful lessons about WinInet and SSLeay.

In "On-Line Componentware" (November 1996 BYTE), I pointed out that every Web site is a large-scale component that can call, and be called by, other Web-based components. The example I gave in that column was Metasearch. It was a BYTE Site script that used Web-spidering technology to search AltaVista for articles in BYTE and other McGraw-Hill magazines. AltaVista itself, of course, used the same kind of technology to index our sites.

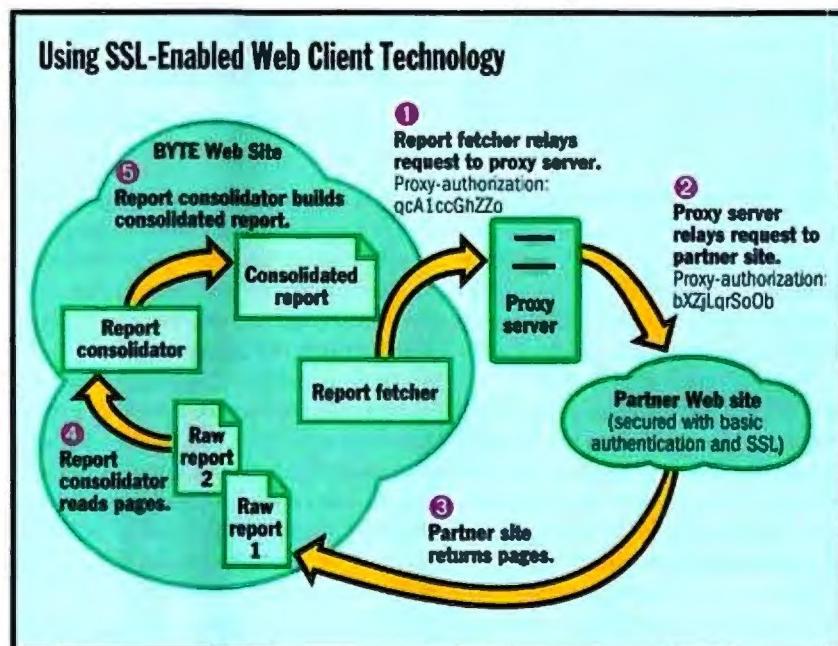
I was amazed to discover that peer-to-peer networking of Web sites was not only possible, but downright simple. This month, I'll show how we use this technology to monitor our own site and to extract information from a secure server at a partner's site.

Dave's Site Monitor

The BYTE Site is a cluster of Windows NT and Unix machines that provides a growing number of public and private services. A while ago, I realized that we needed a unified way to monitor the health of these services. I also realized that the many Web servers, FTP servers, NNTP servers, and mail servers that we operate do not in themselves define the list of services that users expect us to support.

For example, our search server runs two search engines in parallel—SWISH and Excite. It's not enough to know that the NT 4.0 machine that hosts these engines is healthy, or even that the Internet Information Server (IIS) 3.0 Web server on that machine is alive and kicking. What matters to users, ultimately, is whether SWISH and Excite are working as advertised.

By a happy coincidence, the two properties that make each of our services avail-



When business-to-business networking relies on secure channels, integrators need SSL-aware Web-spidering tools.

able to users—a URL and a corresponding Web page—are just the things you need to build a robotic tester. I put the challenge to my associate Dave Rowell. The screen on page 98 shows the incredibly useful solution Dave came up with.

Our site monitor is a Perl script, scheduled to run every half hour, that's driven by a table of address/result string pairs. One of the addresses is our home page, <http://www.byte.com/>, and the corresponding result string is a piece of text that appears on that page.

The monitor fetches the page, and if it contains the expected result string, that test produces a green-light icon. If the home page takes longer than expected to arrive, the icon will instead be yellow, and

the monitor may or may not issue an alert, depending on how we have configured the alarm threshold. If the home page never arrives, the icon will be red—and in that case, the monitor will send e-mail to the new media team and to my pager.

There's more to the monitor than Web-page fetching. It watches the free space on various drives. It checks to see that log files expected to have been written by scheduled backup processes were, in fact, written. We'd like to add a module that pulls log entries from key systems—both NT event logs and Unix syslog files—and reacts to anomalies that would be defined in the monitor's configuration file. But if you strip away all the bells and whistles, what's left is a table-driven automatic

URL fetcher that alerts you when static or dynamic pages arrive slowly, incorrectly, or not at all.

This tool has revolutionized our ability to monitor the health of our site, and we've come to depend on it. Therefore, it was a matter of some concern when, a few weeks ago, the monitor began issuing a stream of spurious alerts.

Why the Site Monitor Failed

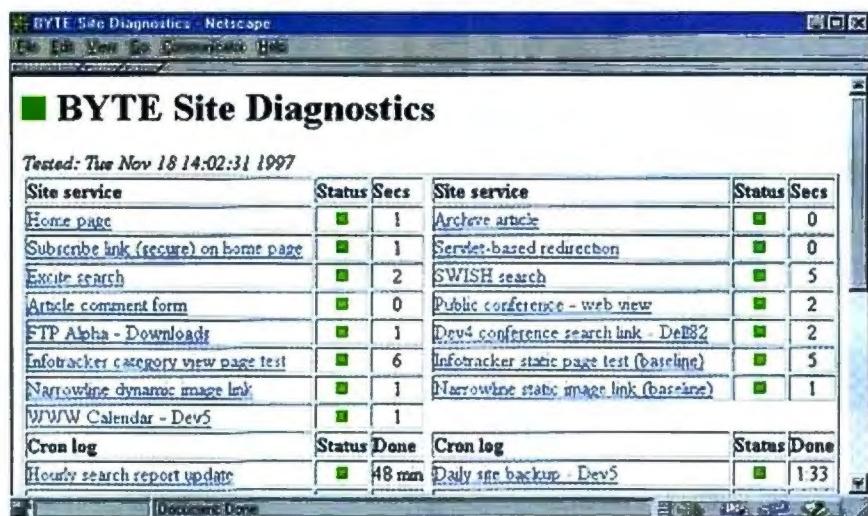
The service that the monitor thought had failed was the secure ordering system on our primary Web server. The <https://> URL that defines this part of the test was triggering a red-light response. And yet, whenever we fetched that URL interactively, all was OK. Neither Dave nor I could remember installing any software or making any configuration changes on the NT 4.0 machine that hosts the monitor. What could have gone wrong?

Finally, Dave noticed that the target URL was expressed in the monitor's configuration file as an IP address rather than a Domain Name System (DNS) name. We switched to the DNS name, and that restored the errant test to green-light status. But why? That remained a mystery.

I should explain that when I proposed this project to Dave, I forgot to mention that he needn't bother trying to test the parts of our site accessed by way of Secure Sockets Layer (SSL). Not knowing that an SSL page wouldn't work, Dave included one in the tests—and to my surprise, it did work. It worked because the URL-fetching tool I recommended to him was Win32::Internet. This is a Perl module that talks to WININET.DLL.

The Winlnet library comes with Microsoft's Internet Explorer (MSIE) and is also available separately as part of the ActiveX Software Development Kit (SDK). Among Winlnet's functions are those that MSIE itself uses to access FTP, HTTP, and HTTPS (secure) URLs. This is powerful stuff! When Microsoft introduced Winlnet a few years ago, it was billed as a generic Win32 component—like ODBC, but for Internet rather than SQL data sources.

True, it came with MSIE, but many important Microsoft components have debuted in an application context and gone on to become integral parts of Windows. That Dave's monitor could quite unexpectedly fetch a secure page convinced me that Winlnet was indeed, like ODBC, the kind of subsystem that makes Windows increasingly useful.



Dave Rowell's invaluable site monitor polls a list of URLs, times the responses, and issues alerts if pages don't arrive promptly.

A few days later, while working on a different tool, I stumbled onto the real reason the monitor had failed. The new tool's job was to fetch reports from a partner site, over an SSL connection, and consolidate the data (see the figure on page 97). It worked on one Win32 system, but not on another. One difference between the two, I noticed, was MSIE. The tool worked on the system that had MSIE installed, but not on the one to which I had copied only WININET.DLL. Was the tool depending not only on Winlnet, but also on MSIE? It was. Moreover, I found I could break the working version of this tool by twiddling settings in MSIE's Advanced Internet Options dialog box!

Armed with this knowledge, we went back to have another look at the machine that hosts the site monitor. Was MSIE installed there? Yes. Then, suddenly, I saw what had happened. Dave and I had not installed any software on the machine the day we broke the monitor, but we had used MSIE along with Navigator to try out an experimental new feature of our site.

In the process, we had visited MSIE's Advanced Internet Options screen and changed some settings. One of these was "Warn about invalid site certificates"—the setting that causes MSIE to complain if the X.509 common name in a server certificate doesn't match the host name in a request from an SSL page. What looked to us like a small reconfiguration of MSIE was, in fact, a broader reconfiguration of Winlnet—and therefore of Win32::Internet and our site monitor. Call me old-fash-

ioned, but I don't think system components ought to behave this way.

Maybe I shouldn't have been surprised. If MSIE is part of the OS, perhaps it makes sense that you reconfigure the OS when you reconfigure MSIE. There is precedent for this in Windows. In dial-up networking, for example, I can start by tweaking a particular dial-up connection and end up tweaking systemwide modem properties. Not a great idea to have set this precedent, perhaps, but there it is. What's more, MSIE's Advanced Internet Options dialog box does double duty as Settings->Control Panel->Internet, a systemwide configuration tool.

And yet, I can't help but believe there's something not quite right here. Suppose some database application came with a Settings dialog box that let you tweak the dialect of SQL spoken by ODBC—and thereby affect all other ODBC-dependent applications? Would anyone agree this is right and proper?

Further, suppose that you found it difficult to ship an ODBC application without also shipping Microsoft Access—because only interactive use of Access left the registry in a state where ODBC-based applications would work? That's essentially what I ran into when I tried to package my report consolidator, so that I could deliver it to a McGraw-Hill colleague.

Untangling the Winlnet/MSIE Dependencies

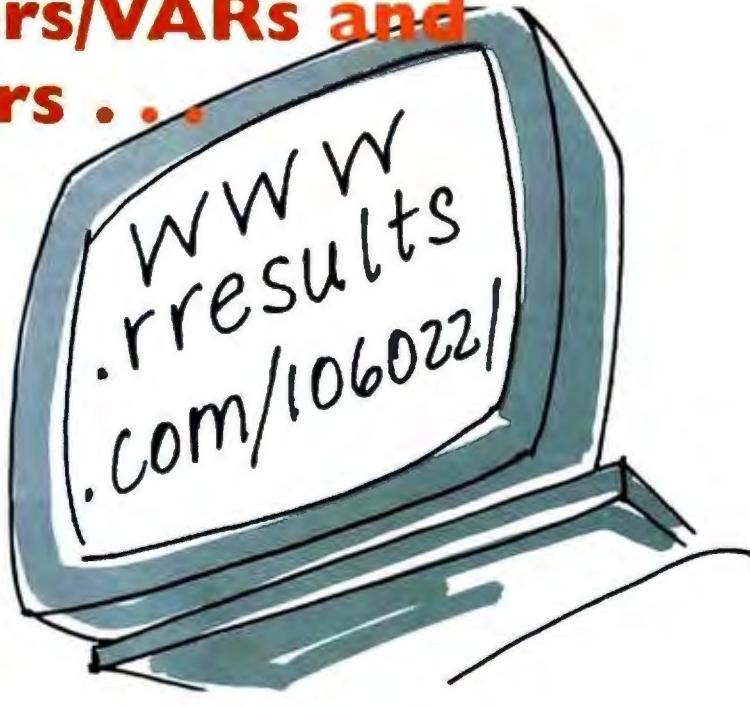
In theory, I should be able to build a version of the report consolidator that runs

Win a Notebook Computer

Calling all Resellers/VARs and System Integrators . . .

Take 10

Answer the ten questions in the BYTE Reseller Survey



The first 2,000 participants will receive a **FREE** copy of the Special BYTE Reseller CD-ROM. This CD contains:

- ✓ BYTEMarks — a series of 10 diagnostic tests
- ✓ 1 complete year of Reseller editorial, and
- ✓ BYTE Research Studies **and**



You will be entered in a drawing to WIN this Dell notebook computer.

Go to www.rresults.com/106022

Don't hesitate! Take the BYTE Reseller Survey today.



The Future of Information Technology Today

Contest Rules:

The contest is open to all U.S. residents 18 years of age or older. No purchase necessary. An individual may enter regardless of whether or not he or she chooses to participate in the survey. BYTE makes names and addresses of its subscribers available to companies whose products we feel may be of interest to you. Check here and send to address below if you prefer that we not share your name with other companies. For more information about The McGraw-Hill Companies Privacy Policy, visit our web site at www.mcgraw-hill.com. Entrants should fill out their e-mail address where indicated. Limit: one entry per person.

Entries must be received by March 1st, 1998 to be eligible for the drawing. The finalist will be determined in a random drawing. The finalist will be contacted by telephone on March 2nd, 1998. Personal contact with the individual specified must be made for the finalist to be declared the winner. If the winner cannot be contacted within 15 days of the drawing, then the unclaimed prize will be awarded to an alternate winner selected at random. The winner shall be required to sign an affidavit releasing The McGraw-Hill Companies, Inc. from liability in connection with use of the prize. The odds of winning depend on the total number of entries received by the cutoff date of March 1st, 1998. Employees of The McGraw-Hill Companies, Inc., its agencies, sub-

sidiaries and their families are not eligible to participate in the contest. The McGraw-Hill Companies, Inc., is not responsible for lost, late or misdirected mail or ineligible entries. All federal, state, and/or local rules and regulations apply. Void where prohibited by law. One prize will be awarded. Total value of prize is \$2998. The prize is not redeemable for cash, nor is substitution of the prize by the winner allowed. The winner is responsible for any and all taxes associated with the acceptance of the prize. For the name of the winner, send a self-addressed, stamped envelope after March 2nd to: RESELLER Survey, Research Department, BYTE magazine, 29 Hartwell Avenue, Lexington, MA 02173.

A Division of The McGraw-Hill Companies



on any vanilla Windows 95 or NT machine (i.e., a machine with no copy of MSIE installed). In practice, I never did figure out how to do this. My WinInet-based software never seemed to behave predictably when I moved it between MSIE and non-MSIE machines.

Here's an example. At one point, I noticed that my program, if given no proxy or basic authorization credentials, would pop up a dialog box soliciting this information. Further investigation showed that only the new (MSIE 4) version of WinInet does this. Maybe I just needed to distribute the newer WININET.DLL with my stand-alone program?

I tried that. However, WinInet griped that it couldn't find a routine in another DLL, SHlwapi.dll. Should I distribute that one, too?

Clearly, I was on the slippery slope at this point. A quick Dejanews search turned up a litany of woes related to SHlwapi, WININET, and MSIE. And, of course, since Windows locks down SHlwapi.dll at start-up, this wasn't going to be a smooth installation in the best of circumstances. A prospective user of my program would need instructions such as:

1. Reboot.
2. Hit F8.
3. Pick item 6 (Command Prompt) from the menu.
4. Copy a:shlwapi.dll c:\windows\system.
5. Reboot again.

Not too nice. But in the name of science I performed the experiment, and the results looked hopeful. Now WinInet had whatever it wanted in SHlwapi.dll. And I got a dialog box for stage 1 of authentication: the proxy server's challenge. However, at stage 2 of authentication, the final destination SSL server, oops... error in KERNEL32.DLL.

I tried a lot of things. In addition to Perl's Win32::Internet, which apparently does not handle proxies or basic authentication in an SSL context, I experimented with a few C++ programs that use WinInet. Both worked on MSIE machines. Neither one worked on non-MSIE machines. Eventually, I gave up and went looking for some other solutions.

Alternatives: SSLeay and IAIK-SSL

My report consolidator is a two-stroke engine. First, it fetches secure pages, and

BOOKNOTE

Web Security and Commerce (\$32.95)

by Simson Garfinkel
and Gene Spafford
O'Reilly and Associates

ISBN 1-565-92269-7
<http://www.ora.com/>

A helpful discussion of a wide range of issues, including encryption, SSL, certificates, Authenticode, access control, and legal aspects of cryptography.



Web Security & Commerce

TOOLWATCH

Hamilton C Shell (\$350)

Hamilton Laboratories

<http://www.hamiltonlabs.com/>

All your Unix friends—csh, cron, du, ls, grep, and many more—are reimplemented in the modern, threaded style of Windows NT. These are high-quality tools for serious professionals.

then it launches Perl to consolidate the data. What's another way to do the first stroke? Browsers can fetch pages and can also behave like components. For example, you can drive MSIE or Navigator, on Windows, using OLE Automation.

However, this didn't look like an attractive option. I wasn't sure that OLE Automation could handle the authentication dialog boxes. Moreover, the process actually needs to fetch two secure pages, each requiring a different set of credentials. When you do this manually, you have to quit the browser after the first fetch, in order to reset the credentials for the second, and this stop-and-restart scenario would have to be replayed under OLE Automation.

Next I tried SSLeay, Eric Young's freeware implementation of SSL. It was a snap to build SSLeay on a Silicon Graphics Irix system, and equally straightforward to adapt sconnect, a sample page fetcher included with the kit, to handle proxies and basic authentication.

However, my colleague runs Windows 95, not Irix, so I next tried the Win32 make file included with SSLeay. It has been recently upgraded and is now as competent as the Unix version. In short order, I

had a redistributable package that I could send my colleague—the SSLeay Win32 libraries, a version of sconnect, and a Perl script to consolidate the pages that were brought back by sconnect. Everything worked like a charm on a vanilla Windows 95 machine.

Unfortunately, I soon learned I could not send that package to anyone. When I went back and read the fine print, I realized I'd probably broken the law. Inside the U.S., use of SSLeay infringes patents held by RSA Data Security.

The right thing to do, according to Eric Young and RSA, is to link SSLeay with RSAREF, a reference implementation of the patented algorithms that RSA makes freely available. That's easier said than done, however.

Another alternative, which was mentioned in last month's Toolwatch, is IAIK-SSL. It's a snap to build an automatic SSL client with IAIK-SSL. But like SSLeay, this toolkit also does not use code licensed from RSA, and thus constitutes patent infringement if used in the U.S. What's more, there's no available Java counterpart to RSAREF. JavaSoft offers JSafe, but it's pricey.

Sun's Java Electronic Commerce Framework, which is now in alpha release, is another possibility. However, it's probably overkill for simple chores such as my report consolidator. Web-spidering technology is, from a certain perspective, the ultimate middleware. Tools that enable Web spidering are simple, universal, and powerful.

Unfortunately, and for a variety of reasons, it's not straightforward to use these tools in SSL environments. I hope that this situation improves. Many of the most interesting applications on my to-do list will benefit from, if not require, secure channels.

So how did I deliver my report consolidator? Well, actually I didn't. For now, I've delivered only the Perl postprocessor; my colleague will have to fetch the pages interactively. I make the same application available to our sales staff, but without a client component. It runs on an NT server, where, provided I'm careful about how I use MSIE, I can leverage WinInet. This certainly isn't a very pretty picture. If there are better solutions, I'd like to hear about them. ■

Jon Udell is BYTE's executive editor for new media. You can reach him at jon@byte.com.



Javatalk

The Federated Database

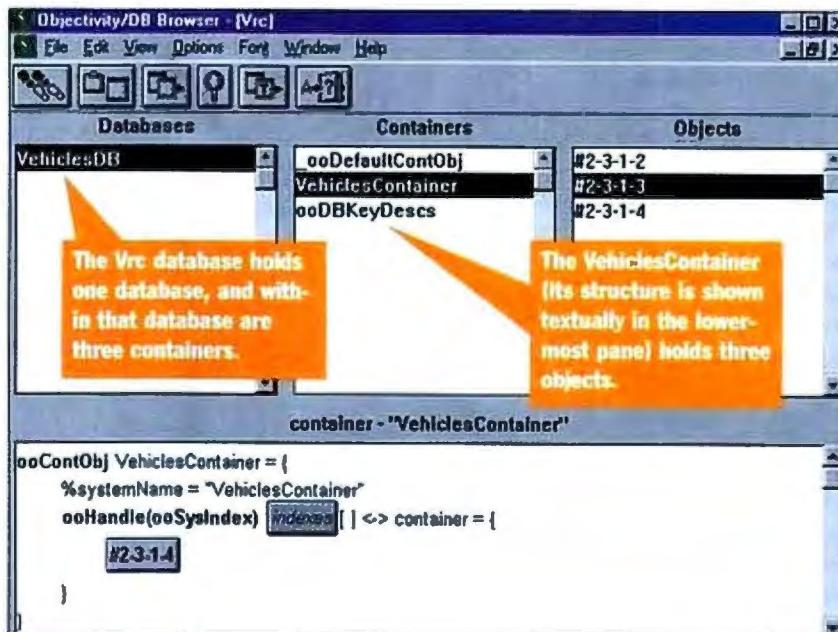
Our series on Java-based object databases continues with a look at Objectivity/DB.

For the past two months' columns, I've been reviewing Java-based object-oriented database management systems (OODBMSes). I continue this month with a look at Objectivity/DB, from Objectivity, Inc. I've been working with the beta release of Objectivity/DB version 5 for Java (developer prices range from \$8000 to \$12,000, run-time prices vary), running on Windows NT 4.0.

Objectivity/DB is similar to Poet (see "Poet Goes Java," December 1997 BYTE) in that an Objectivity database can be accessed either by C/C++ or Java client applications. Objectivity/DB's structure differs from both Poet and ObjectStore/PSE. Specifically, Objectivity/DB is not built on a strict client/server architecture. Instead, Objectivity services are linked into the application, which accesses the actual database directly. You'd think that the result would be large applications (since code normally on the server is in the client), but Objectivity engineers report that an Objectivity application (with the "server" code linked in) is between 1 and 1.5 megabytes—not bad in this day and age.

Objectivity applications do require the presence of an Objectivity lock server somewhere on the network. The lock server doesn't perform any real database access. Instead, its job is to provide a centralized resource manager that enforces concurrency throughout the database.

"Database" is an overloaded word in the Objectivity world. What other systems refer to as a database, Objectivity refers to as a *federated database*—a collection of databases. Functionally, your application can access multiple databases simultaneously, all under control of the



Objectivity/DB's browser provides a view into the Vrc federated database.

single lock manager. These multiple databases make up a *federation*. Most important, all the databases in the federation participate in concurrency controls. The effect is that your application can start a single transaction involving objects from multiple databases, and the coding is no more complex than had you initiated that transaction on a single database.

Objectivity recognizes a variety of "species" of objects. The fundamental storage unit is referred to as a *basic object*. A basic object corresponds to the classes within an application that, by being derived from persistent capable superclasses, can be stored in a database. As with Poet and ObjectStore/PSE, storable basic objects are persistent objects.

Note that some classes that are not per-

sistent can create objects that are stored in a database as attributes of a persistent class. For example, you can use objects of the *String* class as attributes for persistent classes, and these *String* objects will be stored with the persistent object. But you cannot use a *String* object to create a persistent object. As it turns out, you don't simply store basic objects directly in a database; you must first place basic objects into a container object (this operation is called *clustering*). A container object acts not only as the storage framework for collections of basic objects, it also serves as the elementary locking unit within an Objectivity/DB database. If you lock an object, you lock the entire container for the object and all other objects within that container.

continued

An application locks a container using one of two access policies: exclusive or multiple readers, one writer (MROW). The former provides strict read or write locking, such that a read lock excludes all write locks, and a write lock excludes all locks. MROW allows unlimited read locks, but only one write lock on the container (thus providing additional concurrency). Hence, you should carefully balance the structure of the overall database in terms of containers versus basic objects. Few containers, with many objects in each container, reduces concurrency because one user's lock on an object in a container locks all other objects within the container from other users. However, having many containers with just a few objects increases overhead in the database.

In addition, containers can be defined as being *garbage-collectible*: Any object within a garbage-collectible container is automatically deleted when all references to that object (from other persistent objects) have been eliminated. The converse of a garbage-collectible container is a *nongarbage-collectible* container. Objects within this type of container must be explicitly deleted. (Note: Here's where Java shines. Recall that Objectivity/DB supports C++ clients. However, C++ clients do not support garbage-collectible objects. The same mechanism that allows Java to garbage-collect transient objects, as part of the way that the language's environment naturally works, gives it the ability to collect persistent objects; no such mechanism exists in C++.)

As with other OO databases, all operations that perform database access must take place within a transaction. Actions on the database are not visible to the "outside world" until the transaction completes. However, modifications to the database are visible to those portions of an application within the transaction. This aspect of a transaction is referred to as *isolation*.

Any access to a persistent object within a transaction proceeds along the following steps. First, the application (with the help of Objectivity methods) creates a local (*transient*) representation of the object. Next, the persistent object is locked in

WHERE TO FIND

Objectivity, Inc.
Mountain View, CA
650-254-7100
fax: 650-254-7171
<http://www.objectivity.com>

Jaguar: Java Components and Transactions

Developers interested in the pending Enterprise JavaBeans specification (still under development at the time of this writing) can get an inkling of its final form thanks to Powersoft's Jaguar CTS (component transaction server). The general-availability version of Jaguar was released last fall and, according to Jaguar engineers, tracks closely the Enterprise JavaBeans specification. That specification promises to extend JavaBeans' distribution capabilities into the realm of transaction coordination.

Jaguar is middleware, an application server. Components installed in Jaguar become usable across whatever network the Jaguar server is connected to (which can include the Internet). And the diversity of components that Jaguar supports is eye-opening: A single Jaguar server can juggle JavaBeans, classes, ActiveX controls, and even DLLs.

If component diversity is Jaguar's proudest trait, transaction management is its strongest muscle. In many ways, Jaguar is like Microsoft's Transaction Server. It removes from the developer any concern for transaction management details. Any component installed in the server is a candidate for participation in a transaction. More important, no component in a transaction need concern itself with the behavior of other components in regards to their effect on the transaction—Jaguar handles all that.

Here's an example. Suppose you have three components—A, B, and C—that you want to use in a transaction. Jaguar provides a small but versatile API that components call in order to keep the server informed of each component's transaction state. So, if components A and B succeed, while component C fails, the Jaguar server aborts the overall transaction and deals with the dirty work of issuing rollbacks on whatever database resources A and B were communicating with.

As mentioned, Jaguar is not limited to Java components. A Jaguar component can as easily be a C/C++ DLL or an ActiveX control. So, a client-side application written in Java can not only remotely invoke a JavaBean or class, it can as easily invoke a C/C++ routine in a DLL, or an ActiveX control. (Similarly, a Jaguar client could be an ActiveX control, calling a JavaBean or a C/C++ DLL.)

Jaguar comes with the necessary tools for generating the stub files needed for a Java client to communicate with a Jaguar component (regardless of the component's species). The stub files contain "mimic" methods that appear to the Java client application as the methods of the remote component. Within the stub is the code that establishes a session with the Jaguar server and commands the server to instantiate the actual component. The stub also handles the client end of marshalling the data between the client and the Jaguar server.

Pricing for Jaguar starts at \$135 per seat. However, developers can get a jump-start on working with Jaguar by purchasing the \$295 software development kit. This is a fully functioning Jaguar system whose only limitation is the number of simultaneous connections allowed. (For details, check the Jaguar site at <http://www.powersoft.com/products/jaguar>.)

the database (safeguarding against meddling by other applications). This locking is performed for the application on behalf of the Objectivity transaction run-time code. Finally, the actual data is fetched from the database and "poured" into the waiting transient object.

Numerous options are available to enhance an Objectivity database installation. Objectivity/FTO (fault tolerant option) lets you partition a federated database into autonomous pieces so that, if a portion of the database goes down, those pieces still "alive" remain available. With the Objectivity/DRO (data replication option), you can create database "mirror images" for critical applications that can-

not endure downtime. If one image goes down, the mirror takes over.

Objectivity adheres to the Object Database Management Group's ODMG-93 standard; the company has added useful extensions, such as indexes and containment iterators. Given that an Objectivity database is accessible from Objectivity "front ends" that can be Java, C++, Smalltalk, or even SQL, Objectivity/DB is a good candidate if your enterprise's database access must extend across language boundaries. ■

Rick Grehan (rgrehan@austin.metrowerks.com) works for Metrowerks' Discover Products division. He is coauthor of The Client/Server Toolkit (NobleNet, 1996).

Cosmo
Code 2.5

It's a third generation Java tool.
But you've never seen anything like it.

It's a box. A tightly sealed, shrink-wrapped box of software open to anything a Java™ developer can dream up. A wish list fulfilled. A third generation tool created by Silicon Graphics and unleashed by Cosmo. An integrated set of powerful and highly visual tools for creating Java applications, applets, and classes. It's our response to your desire to maintain your code and your cool all at the same time. So unwrap it. Dive into it. Create sophisticated, cross-platform media rich applications. Blast through the entire development cycle, designing, debugging and delivering. Imagine everything. Stop at nothing.



But this is not some marketing inspired fantasy. Cosmo™ Code was built by the same engineers who created Silicon Graphics' award-winning ProDev™ Workshop and RapidApp™. This is a mature, robust development environment that utilizes a proven code base. And this development tool includes class libraries from the leader in object oriented components—Rogue Wave® Software.

See for yourself. Call 1-888-91-COSMO ext. 282 or visit <http://cosmo.sgi.com> for more information on Cosmo Code 2.5. It's a product that has just what a Java developer needs. Everything you can imagine.

Now available on Windows® 95 and Windows NT.™

Put yourself in it.™

COSMO
SOFTWARE
A SILICON GRAPHICS COMPANY

Sceptre's Soundx Notebooks Are:



www.sceptre.com

The Intel Inside Logo and Pentium are registered trademarks and MMX is a trademark of Intel Corporation.

1-888-580-5588

Enter HotBYTEs No. 358 at <http://www.byte.com/hotbytea/>

Rated #1 in PC Digest

"The Sceptre Soundx 5500 Notebook is the fastest system in the review..."



"Sceptre takes top honors with the Sceptre Soundx 5500, which leaves all the other notebooks in its tracks when running NSTL's gauntlet of performance benchmarks. This is a very fast desktop replacement with a 233-MHz Pentium® processor, a 13.3-inch XGA display, and a roomy 3GB hard disk drive for storing large multimedia files."

NSTL PC Digest, September 1997

Best Buy - PC Portables

"The Sceptre Soundx 4500 is an impressive machine..."



"Sceptre is selling this computer [166 MHz Pentium® processor with MMX™ Technology, 12.1-inch TFT SVGA display, 2.1 GB HDD] with 40 MB of RAM...for just under \$3,400, which puts it well within the reach of many. This configuration ... deserves our "Best Buy" rating for the value represented."

PC Portables, November 1997

In head to head comparisons against the likes of Compaq, Hewlett-Packard, Gateway 2000, Micron and Hitachi, to name a few, Sceptre's Soundx notebooks have proven themselves the best. Call now for a distributor near you or check out our web-site for more information.



BYTE

Reseller



Swimming the Fibre Channel

Fibre Channel aims to be the way all storage attaches to servers and a lot more.

Page 104C

Sales with No Strings Attached

HTML, cellular networks, and new hand-held devices are changing how sales are made.

Page 104K



"Congratulations on your new business."



"Congratulations on your new offices."

*"Congratulations on
your latest merger."*



RAIDstation: You'll Never Outgrow It

As your company grows, your RAID storage subsystem needs to keep pace. DPT's new family of RAIDstation storage arrays is designed with the future in mind, offering the optimum in features, growth path, flexibility and capacity.

RAIDstation provides a comprehensive suite of fault tolerant features including subsystem environmental monitoring, hot swappable redundant power supplies and dual advanced cooling modules. Purchase DPT's hard drives featuring capacities up to 18GB or buy the carriers and install your own SCA-2 drives.

Start with either the 7- or 14-bay tower arrays, and store up to 126GB or 252GB in one enclosure. As your storage needs grow, convert the tower arrays to standard rackmount units quickly and easily. These units can be mounted in DPT's 7-, 10- or 14-rack cabinets that provide room for up to 1.7 terabytes of data.

For the ultimate in compatibility and performance, combine RAIDstation storage arrays with DPT's high-performance SmartRAID controllers.

Visit our web site or call us for more information and technical specifications on RAIDstation Storage Arrays.

Limited Time Offer
Buy a RAIDstation Storage Array and get a FREE SmartRAID IV Controller*

1-800-322-4378
(407) 830-5522

RESELLERS
Contact your Distributor
for promotion details

DPT

Distributed Processing Technology • 140 Candace Drive • Maitland, FL 32751 • USA • www.dpt.com

* Purchase a RAIDstation 7 storage array with at least 3 DPT SCA-2 hard drives and receive a free DPT PCI SmartRAID IV controller [PM3334UW valued at \$1,492 US]. Limit one controller per customer. This offer cannot be combined with any other promotion. Offer ends March 31, 1998.

Enter HotBYTEs No. 356 at <http://www.byte.com/hotbytes/>

Vendors use it to do jobs too demanding for SCSI, and it undercuts pricey SAN solutions. By Michael Hurwicz

Swimming the Fibre Channel

Peer into your crystal ball. Can you see a cluster of Intel servers—some in one data center, some in another? Now look closer. What's the server-to-server interconnect? How about server-to-storage? Are the two interconnects the same? If so, you may be looking at a Fibre Channel future. Note: If you use a lot of these clusters, your crystal ball is probably tuned to 1999 or later.

Fibre Channel is a high-speed serial-interconnect technology, defined by the ANSI T11 committee, with roots in high-bandwidth peripherals for supercomputers, mainframes, and Unix servers. Now, Fibre Channel vendors are setting their sights on high-end server-to-server and server-to-storage connections for Wintel machines. By 2000, they hope it will be common even on Pentium II machines.

Fibre Channel vendors point to the speed, distance, scalability, and flexibility of their technology. The table on page 104F compares Fibre Channel with other technologies. The comparison with SCSI is critical, because most Fibre Channel vendors now see their initial opportunity in the storage arena, where SCSI is the main competitor.

In addition, Fibre Channel is always hot-pluggable. Devices adhering to the current SCSI standard are hot-pluggable only via proprietary methods.

Fibre Channel's raw bandwidth is a little over 1 Gbps. If you take off 20 percent for overhead, you get 800 Mbps (or 100 MBps). Full-duplex (dual-ported), that's 200 MBps.

Fibre Channel has plenty of growth potential, too. We could see 10-Gbps Fibre Channel in coming years.

Released products have not yet achieved Fibre Channel's theoretical distance limit of 10 kilometers without extenders or repeaters. Early products were often limited to 500 meters. Today's products may go up to 2 km. However, 10 km will come eventually.

SCSI is unsuited to long distances, because of the fat cables (50 to 68 wires) necessitated by its parallel architecture. Fibre Channel requires only two wires. That becomes more important as distances increase.

In addition, clocking—deciding where one bit ends and the next starts—is easier with serial technologies, where you don't



"Customers need to evaluate Fibre Channel.... Most of them are still in the evaluation phase."

-Michael Dolan

have to coordinate multiple lines.

Fibre Channel can consistently achieve 30 meters with coaxial cable. Twisted-pair Fibre Channel products, such as the FibreNet line of cards and disk arrays from Transoft (Santa Barbara, CA), can support runs of up to 65 feet.

You'll probably never see a Fibre Channel loop with 127 devices on it. However, dozens of storage devices on a loop are reasonable. Switched Fibre Channel can support 16 million devices per switch theoretically, hundreds realistically.

In addition, Fibre Channel lets multiple servers share multiple storage devices. In contrast, SCSI's design assumes one server per storage device, and it's hard to go beyond two servers.

Fibre Channel's support for the major peripheral command interfaces, including SCSI-3, High Performance Parallel Interface (HIPPI), and Intelligent Peripheral Interface (IPI-3), provides support for various types of peripherals using just one server adapter card.

A single Fibre Channel-based Storage Area Network (SAN) can connect peripherals to servers and servers to servers.

"Our Fibre Channel customers like the fact that they have only one interface to worry about now, only one training to do, one vendor to deal with," says Marc Friedmann, president of Prisa Networks (San Diego, CA), a network solutions provider specializing in the entertainment industry.

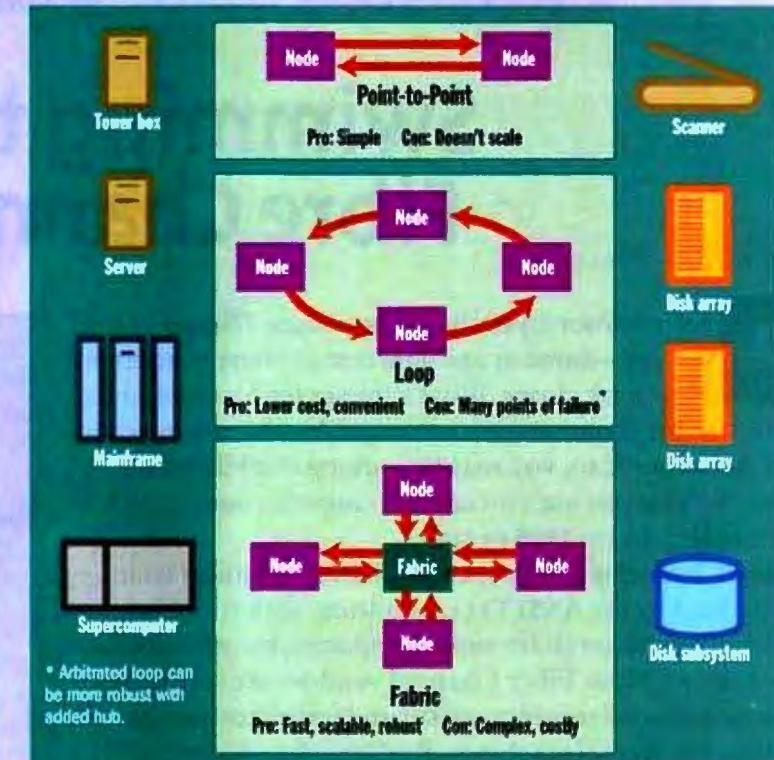
Fibre Channel also supports three architectures: point-to-point, Fibre Channel Loop (FCL), and switched. FCL offers low cost and the convenience of daisy chaining devices, but it suffers from the performance limitations of a shared medium. Switching offers more fault tolerance (because switches can isolate malfunctioning devices) and higher performance. In contrast, SCSI's bus architecture limits designers to the shared-medium approach.

"When I explain [to clients] what they get with Fibre Channel, their eyes light up," says Anders Lofgren, an analyst specializing in storage with the Giga Information Group, a market research and consulting firm based in Cambridge, Massachusetts.

"In some cases, it's because of the performance, in others the distance, and in still others the number of devices they can get on a loop," Lofgren says.

"There's nothing else that can handle

Piecing Together the Fibre Channel Puzzle



Resellers can choose from three Fibre Channel topologies, depending on system performance or packaging requirements.

the combination of storage and network as well as Fibre Channel," says Friedmann. "We are hearing a lot about Gigabit Ethernet. But it doesn't talk directly to storage, and it's half the speed of Fibre Channel. More important, Ethernet is about four times the processor load."

On the Other Hand

However, not everyone has both feet firmly planted on the Fibre Channel bandwagon. In fact, moderates, fence-sitters, and outright skeptics abound. They argue that Fibre Channel is immature and does not integrate well with legacy equipment, and that SCSI and Ethernet fulfill most needs.

"Our customers are not saying they absolutely have to have Fibre Channel today," says Dave Richardson, who is the director of business development for Berkshire Computing, an integrator based in Hopkinton, Massachusetts. "They're mainly looking to make sure their investments are protected. The part-

ners we work with, like Digital Equipment, have a strategy that will let our customers upgrade to Fibre Channel when it's ready."

"Today, there are too many incompatibilities between Fibre Channel products from different vendors, and Fibre Channel is not robust enough for most production environments," says Berkshire's Richardson.

Living with the Legacy

With Ultra-SCSI-2 coming in at 80 MBps, and Ultra-SCSI-3 on the horizon at 160 MBps, SCSI satisfies most users' performance needs today. A single microcomputer today normally can't even max out an Ultra-SCSI interface, much less Fibre Channel. Microcomputers with 64-bit PCI buses, which are due out this year, can take much better advantage of Fibre Channel.

SCSI will make it much more difficult for Fibre Channel vendors to get into the mainstream market and achieve the

Are you tired of carrying a half dozen different PC diagnostics?

**100% accurate
OS independent
DOS, Windows, Unix, OS/2**

Would you like full diagnostic capability, all on one disk? Are you chasing intermittent problems or occasional lockups?

Tired of swapping parts on a "sick" machine? Got PCs that refuse to boot?

Read what Jerry Pournelle has to say: "Micro 2000's Micro-Scope and Post-Probe are available separately and in a small kit (the Toolkit), containing diagnostic software and a diagnostic board. If your system fails to boot, this will tell you WHY, if anything will. If it boots but behaves oddly, this gives you a fighting chance of finding out if it's a hardware error. Software for low-level formats of IDE, SCSI, RLL, ESDI and MFM drives. Memory tests, IRQ (interrupt request) tests... You name it, this tests it. If you maintain PCs, you'll love it. It gets a User's Choice Award."

Micro-Scope

UNIVERSAL DIAGNOSTIC SOFTWARE

The reason Micro-Scope is so different from any other diagnostic tool, is because it doesn't rely on DOS. It has its own operating system written in Assembler and "C" language. So when you boot Micro-Scope it bypasses the resident Operating System.

Post-Probe

First Ever Universal P.O.S.T. Card for All PCs!

and communicates directly with the hardware. Therefore, it won't lie to you, or give you false information on IRQs, DMAs, ports or memory. In fact, Micro-Scope will allow you to detect whether the problem lies in the operating system or the device itself.

There are over 250 test routines in Micro-Scope for testing all aspects of the hardware. Micro-Scope is a very

low-level diagnostic, running independent of the Operating System.

Because the tests are being run at this low level, they are accurate in a way that the DOS utilities can never claim.

- Tests include: Microprocessor, coprocessor, real time clock, DMA controllers and channels, all 16 IRQs, speaker, keyboard controller, floppy drives, hard drives, serial ports, modems and parallel ports, CD ROMs, sound cards, keyboard, joystick, mouse, printers, video adapter and monitor.
- If there's one thing that makes Micro-Scope so different from the other diagnostics on the market, it's that Micro-Scope IS NOT A DOS PRODUCT. Micro-Scope has its own proprietary operating system that we designed specifically for testing the hardware and setting up and configuring the computer.
- It is also an excellent systems set-up utility, hard drive utility, CMOS editor and memory tester. The key to understanding Micro-Scope is to understand that because it is based on exact IBM and Intel specifications, it is running ALL ITS TESTS AND UTILITIES AT THE HARDWARE LEVEL, below the Operating System.
- Micro-Scope also includes a comprehensive suite of Benchmark Speed

Ask about our Tutorial and Trouble-Shooting Videos to get you up and running fast.



Tests that provide accurate information regarding the microprocessor, math coprocessor, hard disks, CD ROMs, memory access rates and video transfer rates. The benchmarks in Micro-Scope are based upon the Real Time Clock and not making a comparison to another system like other utilities on the market.

● Our benchmarks are the most accurate available because they are run in REAL TIME against the system's own clock, and the results are based on that system alone. No other diagnostic utility on the market can make that claim! Order your Universal Diagnostics Toolkit today!



PC UPGRADE

Call Now for Latest Pricing

1-800-864-8008

(818) 547-0125 or Fax (818) 547-0397

www.micro2000.com • sales@micro2000.com



economies of scale they need to compete on price.

Another big problem with Fibre Channel is its lack of integration with legacy storage devices and networks, notes Kon Leong, president of GigaLabs, which is a manufacturer of Ethernet switches. For instance, there is no Fibre Channel-to-Ethernet bridge, and you need a SCSI-to-Fibre Channel bridge to use current SCSI devices on a Fibre Channel network.

Ethernet Rules Networks

For server-to-server connections, Fibre Channel also faces formidable competition. For instance, Carl Howe, director of network strategies with Forrester Research (Cambridge, MA), a consulting and market research firm, thinks Gigabit Ethernet could become the standard for all but the most demanding server-to-server applications, where people want all the performance they can get "and don't care what it costs."

One approach to the problem of TCP/IP processing load is the Intelligent I/O (I₂O) specification, championed by the I₂O special-interest group (SIG) and Intel. I₂O can speed up I/O processing substantially by using a separate I/O processor to handle real-time functions. Down-

loadable software upgrades to IP might improve speed.

Another approach is to move TCP/IP functions into switch hardware. Rapid City Communications (acquired by Bay Networks in June 1997) has done that in its F1200 Gigabit Ethernet routing switch that performs IP route computation at switch-like speeds. Similarly, Cisco's Netflow LAN-switching technology, implemented, for instance, in Cisco's 5500 Ethernet switch, achieves near wire speeds with TCP/IP traffic.

ServerNet and SCI

Another option for high-speed clustering is ServerNet, from Tandem/Compaq, a full-duplex 40-Mbps interconnect optimized for clustering. Compaq has committed to making ServerNet the standard for Windows NT-based clusters. Even though ServerNet is not an official standard, Intel, Microsoft, Oracle, and Informix have all pledged support. Microsoft includes ServerNet drivers with the Microsoft Cluster Server (MCS, formerly code-named Wolfpack).

There are other players, as well. One of these is the scalable coherent interface (SCI), from Dolphin Interconnect Solutions. SCI now offers speeds of 500 MBps

(1 GBps bidirectional) and low latencies that are valuable for supporting transaction-oriented applications such as databases. Where SCI achieves a latency of 2 microseconds, FCL might take 20 μ s.

Yes, But...

Each of the alternatives to Fibre Channel has weaknesses. SCSI's technical drawbacks are discussed above.

Ethernet may be 30 percent to 50 percent less efficient than Fibre Channel for typical server-to-server applications, says Forrester's Howe. In addition, Fibre Channel provides error handling in the chip. Ethernet doesn't, so you need a software stack, such as TCP/IP, that does. That means high latencies.

Furthermore, three years from now, Ethernet chips and Fibre Channel chips will cost about the same for comparable speeds, predicts Ed Frymoyer, president of EMF Associates (Half Moon Bay, CA), a consultancy specializing in Fibre Channel. On a cost-per-Mbps basis, Fibre Channel is already less expensive than Gigabit Ethernet today, he adds. Frymoyer also says that he expects three Fibre Channel-to-Ethernet bridges within a year.

As for SCI, it is a parallel technology,

Comparing Fibre Channel

Feature	Ultra-SCSI	Ultra-SCSI-2 (current generation)	Dolphin SCI (next generation)	ServerNet	Fibre Channel	Fibre Channel benefit
Speed	40 MBps (320 Mbps)	80 MBps (640 Mbps)	500 MBps (1 GBps dual-ported)	2.4 GBps	Base speed: 100 MBps; 200 MBps in dual-ported designs.	Handle increasing quantities of data.
Distance	Run-of-the-mill SCSI: 3 meters Differential SCSI: 25 meters.	12 meters	10 meters	30 meters	Up to 10 km with fiber- optic cabling.	More robust (e.g., disaster recovery by using mirrored drives or clustered servers in different data centers).
Scalability	Up to 15 devices on a SCSI bus. Typically, no more than two servers sharing two SCSI buses.	Up to 15 devices on a SCSI bus. Typically, no more than two servers sharing two SCSI buses.	Shared-memory architecture between compute nodes permits virtually unlimited scalability.	Shared-memory architecture between compute nodes permits virtually unlimited scalability.	Up to 127 devices on a loop, any combination of servers and storage. Practical limit of 512 on switches. Multiple servers share multiple storage.	Growth and upgrades with less disruption.
Flexibility	Only server-to- storage. Only SCSI protocol. Bus architecture only, no switching.	Only server-to- storage. Only SCSI protocol. Bus architecture only, no switching.	Optimized for server-to-server, ring, and switching architecture.	Optimized for server-to-server architecture, with cascading switches. You can reroute messages around connection failures.	Server-to-server and server-to-storage. Multiple peripheral command protocols, including SCSI, HIPPI, and IPI-3. Loop and switched architectures.	Better fit to applications, simpler server arrangement, less training for technicians, simpler sparing.

Servers Multiply Like Rabbits



Bunnies aren't the only things that multiply quickly.

Servers multiply too...overflowing your computer room, giving you administrative headaches and driving up costs.

Use Cubix Managed Server Farms™ to stay in control.

With Cubix, you consolidate WinFrame, RAS, NT, IntraNetWare, cc:Mail, ReachOut, web, fax, SQL and other services into a fault-tolerant enterprise that can be managed remotely.

You need only one dial-in or WAN connection to view, power up/down, remote control and hard reboot any Cubix server. Headaches disappear. Plus, Cubix server farms cost less to buy and operate than ordinary PCs.

Population control is just a phone call away.

Call 1-800-953-0146

Population Control!



One SMP & Four Uniprocessor Servers Within



BEST BUY
Consolidated Servers
—Network World
August 1997

 **CUBIX**

Cubix Corporation, 2800 Lockheed Way, Carson City, NV 89706-0719 USA Tel (702) 888-1000 Fax (702) 888-1001 <http://www.cubix.com>
Cubix Corporation Europe Ltd., One Hunter Road, Kirkton South, Livingston, Scotland EH54 7DH
Tel (44) 01506 465065 Fax (44) 01506 465430 France Tel 05908114 Germany Tel 0130815193

limited to one data center. A serial version, planned for 1999, should greatly increase distances and lower costs. By that time, though, Fibre Channel may be too firmly entrenched, consigning SCSI to a niche role. In addition, switched Fibre Channel may have hardware latencies comparable to those of SCSI.

Step by Step

Lofgren sees three stages of Fibre Channel adoption: SCSI replacement (starting now); single-vendor, multiserver sites (this year); and multivendor sites (1999). The major opportunity lies in phase three. Until that happens, direct sales may predominate.

"Customers need to evaluate Fibre Channel before buying it," says Michael Dolan, national sales manager with AVDigital (a subsidiary of North American Systems, Minneapolis, MN), an integrator that resells Prisa's products and specializes in the film, video, and post-production industries. "Most of them are still in the evaluation phase."

"We're advising clients to buy from server vendors who are OEMing Fibre Channel," says Lofgren. "It's safer to go to systems vendors, because they guarantee the management capability."

Nevertheless, even today, customers want to be talking to an integrator with expertise in Fibre Channel, Dolan says.

Integrators will come to play more of a role as multivendor installations become more common. Vendors are working at remedying interoperability problems and testing the results at venues such as Network+Interop. For instance, at last October's Network+Interop in

Build Your Own Fibre Channel Network

Company	Product
Host Bus Adapters/Controller Chips	
Adaptec	AIC-1180 controller, AHA-F940 adapter
Emulex	LightPulse
Hewlett-Packard	Tachyon controller, host adapter board
Interphase	5526
Jaycor Networks	FibreStar
QLogic	QLA2100
Storage	
Advanced Digital Information Corp. (ADIC)	Scalar 215 FC (tape drive)
ATL Products	P1000 (DLT tape drive)
Box Hill Systems	Fibre Box
Ciprico	7000 series
Clarion (Data General)	Series 3000, FC5000
Fujitsu	Ultra DMA
Hitachi	DK319H-18, DK329H-91
IBM	Ultrastar
Seagate Technology	Barracuda series
Hubs	
Emulex	Fibre Hub, Fibre Mini Hub
Vixel Corp.	IntraLink 1000, IntraLink 4000, Wizard
Gadzoox	Denali, Gibraltar, FCL 1083TW
Switches	
Ancor Communications	GigWorks MKII
Arcxel Technologies	AGS/8
Brocade Communications Systems	SilkWorm Fibre Channel Switch
McData (EMC)	ES-4000
SCSI-to-Fibre Channel Bridge	
Crossroads	Crosspoint 1000, Crosspoint 4100

Atlanta, switch manufacturers such as Ancor, Brocade, and McData; adapter manufacturers such as Interphase and Jaycor; and storage vendors such as

Ciprico all made announcements proclaiming Fibre Channel interoperability.

Fibre Channel U

Salespeople must look for opportunities to take advantage of Fibre Channel's edges over SCSI. One of these is its superior disaster recovery by putting mirrored drives in different data centers.

Fibre Channel's speed, distance capabilities, flexibility, and scalability have earned it a secure niche at the high end of the peripheral market. As it further expands in that market and into the emerging server-to-server market, it is a significant opportunity for resellers who can help customers with evaluation and bulletproof implementations of Fibre Channel technology. ▀

Michael Hurwicz is a freelance writer and consultant based in Brooklyn, New York. You can reach him at mhurwicz@attmail.com.

WHERE TO FIND

Ancor Communications Minneapolis, MN 612-932-4000 http://www.ancor.com	Cisco Systems San Jose, CA 800-553-6387 408-526-4000 http://www.cisco.com	Fibre Channel Association Austin, TX 800-272-4618 http://www.fibrechannel.com
Bay Networks Santa Clara, CA 408-988-2400 http://www.baynetworks.com	Compaq Computer Houston, TX 800-653-6627 281-514-0484 http://www.compaq.com	GigaLabs Sunnyvale, CA 800-526-8120 408-481-3030 http://www.gigalabs.com
Brocade Communications Systems San Jose, CA 408-487-8123 http://www.brocadecomm.com	Digital Equipment Corp. Littleton, MA 800-859-1758 http://www.digital.com	Jaycor Networks San Diego, CA 619-535-3121 http://www.jaycor.com
Ciprico Plymouth, MN 800-727-4689 612-551-4000 http://www.ciprico.com	Dolphin Interconnect Solutions Framingham, MA 508-875-3030 http://www.dolphinics.com	McData Broomfield, CO 303-460-4162 http://www.mcdata.com

20,000 I/Os per second

Release the performance

The Fastest Ultra Wide SCSI Adapters on Earth for your Alpha, Intel and SUN PCI Systems are now available with 10/100 Ethernet on board...



Ordinary SCSI adapters trap the true performance of your Alpha, Intel, and SUN workstations and servers. Don't let your processors stand idle, waiting for I/O to catch up. Unleash the full performance you need with Ultra Wide ITIpci™ SCSI host adapters from IntraServer Technology.

These ultra fast adapters deliver a wild 10,000 I/Os per second per SCSI port – over twice the I/O performance of other SCSI adapters – at a very tame price. They are the ideal solution for your Alpha, Intel, and SUN systems, supporting Windows NT™, DIGITAL UNIX®, Linux™, OpenVMS™, and Solaris™. IntraServer offers a variety of single-port, dual-port, and our new Ultra Wide SCSI 10/100 Ethernet combination adapters – just plug-and-play to connect up to 30 SCSI devices to a single adapter. And all our adapters are ClusterReady™ for your high-availability configurations.



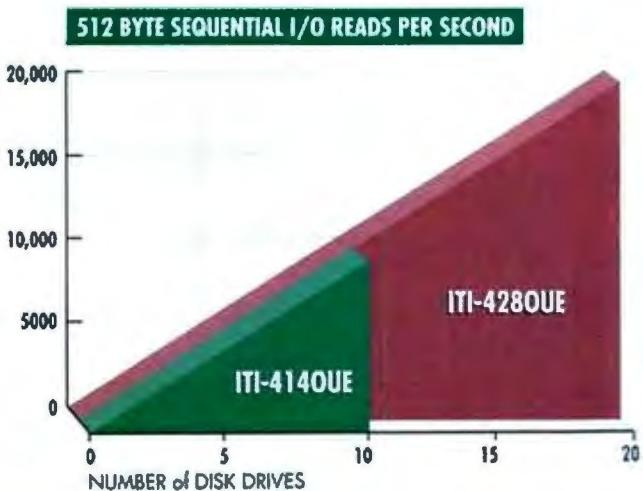
ITI 4000 Series

Need support? We're ready to leap into action. Whether it's SCSI configuration or Clustering advice, you won't have to chase after IntraServer – we provide the highest levels of support in the industry.

For high performance, outstanding support, and great value – contact IntraServer today.

Call toll-free: 888-429-0425

Visit us on the Web: www.intraserver.com



64-Bit
PCI Adapters
COMING SOON
from IntraServer!

IntraServer
TECHNOLOGY, INC.

125 Hopping Brook Park, Holliston, MA 01746

Enter HotBYTES No. 360 at <http://www.byte.com/hotbytes/>



**Now, you try to catch up with me!
Don't be fool!**

Sitting for chances, might as well grasp the moment! Because 32x CD-ROM has already got in front of the market. It provides stable quality and sources. With prodigious competition, it will achieve higher revenue and great profit for you.

Profit-share line: <http://www.leoptics.com>

(Distributors, resellers, and OEM are welcome to join us)



Hall 9, Stand E11 A87

Enter HotBYTES No. 359 at
<http://www.byte.com/hotbytes/>

LEOPTICS INC.

3F., No. 100-1, Ming-Chuang Rd.,
Hsin Tien City, Taipei, Taiwan
Tel: 886-2-2189068
Fax: 886-2-2189050

New wireless products give courageous resellers additional entrees into sales-force automation. By Alan Joch

Sales with No Strings Attached

Nowhere is the potential for untethered access to data more appealing than it is for sales-force automation (SFA). Wireless offers the chance to answer a potential customer's question on the spot—while the sales pitch is still hot. No need to get back to a softened customer with answers about inventory availability, the status of an order, or a new price. The information is at hand, coming at 19.2 Kbps or faster.

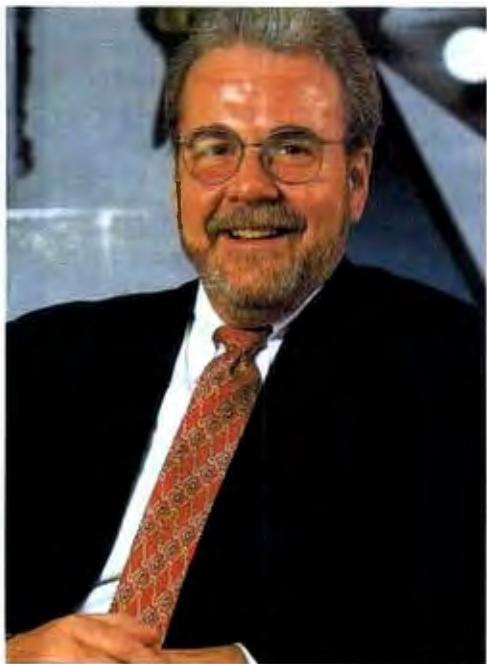
After years of false starts, a new collection of hardware and software is promising to give field salespeople airborne access to home-office networks. These products, many of them announced last year and now coming to market, could open up new business for ambitious resellers. But while wireless is shedding its bleeding-edge past, the market still isn't for cowards.

A Familiar Look

What's different this time around? For one thing, the hardware. Instead of souped-up pen-based computers, the hot new SFA device is a familiar-looking gadget: a portable telephone. Salespeople who want to spend their energy hunting down new orders rather than learning to use new technology are less likely to be scared away by devices that are already part of their road-warrior arsenal, says John Pennington, director of technical resources for PenTech (Atlanta, GA), a systems integrator that specializes in SFA projects.

Today's newest wireless phones, including the Nokia 9000i and AT&T's PocketNet (manufactured by Mitsubishi and Samsung), use their screens, keypads, and built-in data/fax modems for two-way data communications in addition to voice calls. The PocketNet, at just 9.6 ounces, maintains the traditional cell-phone form factor, with a tiny 1-by 2-inch screen and a keypad that accommodates only one-finger pecking. The Nokia 9000i, at a heftier 13.9 ounces, cracks open like a jewelry box to reveal a 4½- by 1½-inch screen and a 65-character QWERTY keypad that doesn't allow for touch-typing but is easier to use than the PocketNet for knocking out short e-mail messages. Even the PalmPilot, 3Com's big fish in the small PDA pond, has been beefed up to take on the wireless-phone players, thanks to a new wireless IP modem that cradles the PalmPilot and gives it two-way data smarts.

continued



"You can't read War and Peace on a 1- by 2-inch screen, but you can use [a smart phone] to extract key information, such as when an order will ship."

—Gary McGuire

The rest of the mobile SFA story lies in new software designed to turn wireless phones into "smart phones," with the help of the Web. Geoworks and its venerable Geoworks OS, which is for resource-crammed portable devices (including the Nokia 9000i), have recently been joined by Unwired Planet, whose new markup language and mini-browser are catching resellers' attention. Add SFA publishers such as Aurum, InfoMan, and Vantive, and this team-building is happening faster than in the baseball expansion draft.

For some field sales applications, these smart phones are replacing a notebook connected to a cell phone equipped with a data modem, a cumbersome mix. The attraction of smart phones is familiarity. "You're not asking salespeople to carry around another device," explains Gary McGuire, practice director for wireless technology for Realogic, a Cleveland systems integrator. "You can't read *War and Peace* on a 1-by-2-inch screen, but you can use [a smart phone] to extract key information, such as when an order will ship."

McGuire says his company has developed a wireless methodology that it calls Air Strategy. "When we integrate wireless as a strategic tool for clients, we have to help them understand that wireless isn't just a matter of cutting the cord," he explains. If you try to use a smart phone as a notebook replacement for Web browsing, for example, you'll be disappointed with the performance and the monthly communications bill, he adds.

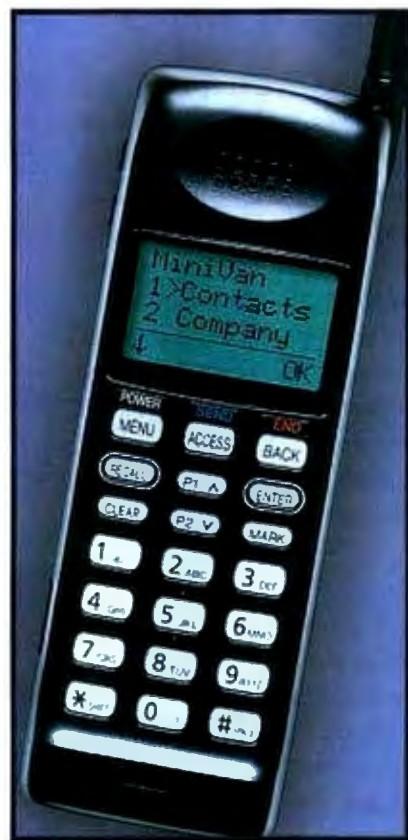
But not all resellers are ready to jump into the SFA wireless stream. "We're still a few years away from wireless's becoming an important technology," says Pennington. "Our customers aren't telling us they want it." Even wireless evangelists wince at the pain of past "almost-there" wireless technologies. "The pioneers are the ones with the arrows in their backs, and I'm starting to run out of room on mine," McGuire admits.

Wireless Web

The latest candidate for taking wireless from the frontier to civilization is Unwired Planet's three-pronged UpLink technology package. Resellers say its unique markup language, mini-browser, and gateway help alleviate one of the biggest development problems in the wireless sector: The need to develop applications over and over again for a variety of hardware devices. UpLink takes a Web-like,

agnostic approach to platforms: Develop once, run on any system.

The heart of the Unwired Planet approach is to connect smart phones and similar devices to Web servers. For developers, the company created and is pushing as a de facto standard the Handheld Device Markup Language (HDML), a knockoff of HTML designed to work within the confines of tiny end-user displays and wireless links to Web servers.



MiniVan lets remote users access Vantive Enterprise via their cell phones.

HDML's programming metaphor is a deck of cards, with each card representing a task for the smart phone to carry out. For example, there are cards for displaying data, for issuing a prompt to capture text entered by the user, and for displaying menu selections. All the cards in a deck constitute a single wireless application, and decks can exchange data and processes with other decks.

HDML's cards aren't intended for Web browsing. Instead, the technology emphasizes extracting nuggets of information by presenting end users with succeeding layers of choices that lead them to a desired phone number, inventory item, or product price. Before the infor-

mation travels from a corporate database to the salesperson in the field, the Handheld Device Transport Protocol (HDTDP) automatically encrypts the data using the HTTPS and SSL protocols.

SFA applications display the information using Unwired Planet's UP.Browser, a small-footprint browser and messaging engine that can flash a message that an important e-mail is waiting for you or that you should call the office. Unwired Planet stripped down the browser by shifting some traditional browser data to an associated gateway server, called UP.Link Gateway. For example, a bookmark—say, a price list maintained at headquarters by sales and marketing—resides on the server rather than on the smart phone to keep the resource requirements to a minimum. In addition to conserving resources, the browser uses easy arrow and hot-key commands designed to help end users navigate the software within a tiny display window.

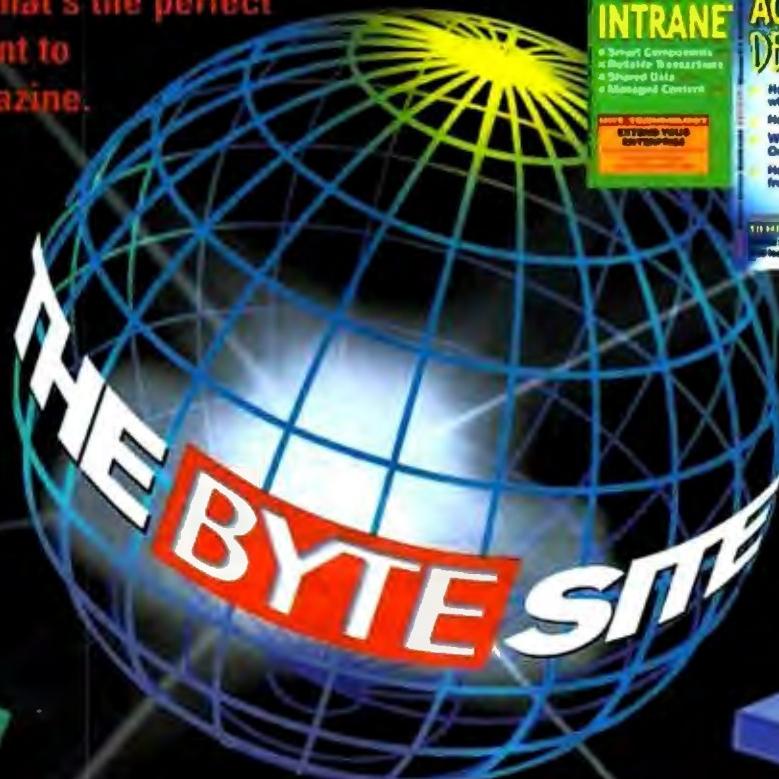
The UP.Link Gateway is the conduit that connects smart phones running the UP.Browser to commercial wireless networks and on to Internet and intranet servers. When a field salesperson enters a command into the UP.Browser, the native HDTDP request travels to a gateway, which translates the command into standard HTTP or HTTPS code, which is recognizable to Web servers. The native HDTDP request can travel on SMS, CDPD/AMPS, CDMA, GSM, PCS, and TDMA networks, according to Unwired Planet. (For an explanation of these acronyms, see "Air War," August 1997 BYTE.) A relational database within the gateway maintains configuration, registration, and logging information, the company adds.

"The Unwired Planet technology is nice to work with because it's basic Web technology," says Gary Fletcher, president of Sakura Design (Grass Valley, CA), a systems integrator. "The only proprietary component is HDML, but that's straightforward to use. If you have HTML experience, the learning curve for HDML is between a couple of days and a week to get a basic application up and running."

He says that the UP.Link Gateway installation is similarly easy if your application only requires connecting a mobile worker to the Web. "If you want to push information to the field, you need to use a secondary interface in Gateway," he explains. "It's still Web technology, but you move up a level in complexity."

continued

The BYTE Site brings you today's hottest technologies with extended product and technology coverage that's the perfect complement to BYTE magazine.



<http://www.byte.com>

The BYTE Site Where the Technology Elite Meet!

■ BYTE Archives

Dive into over three years of BYTE, more than 7,000 articles to read, research and explore.

■ Web Project

Go behind the scenes with Web Project columnist Jon Udell. What does it take to run a web site? What new tools are available to master the web?

■ Conferences

Chew the fat with BYTE editors and other industry experts on a variety of technology topics – chips, apps development and more! Web browsers and newsreaders supported!

■ What's New?

The Virtual Press Room (VPR) is your ticket to the latest technology product information. Read or even post breaking technology news.

■ New! Free Product Information

Use our new HotBYTEs service to gather product information – 24 hours a day!

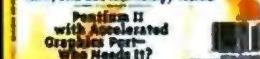
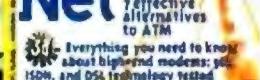
■ Online Media Kit

Advertisers: access the information you need to advertise in BYTE.

BYTE

The BYTE Site. Where the Technology Elite Meet!

A Division of The McGraw-Hill Companies



Another new tool for SFA resellers wanting to go wireless is Geoworks' recent introduction, Wireless Web Access, which tries to make Web exploration more efficient by filtering out graphics and extraneous items on Web pages before end users receive them on their smart phones. The filters, which reside on a proxy server, can convert JPEG to GIF, reformat tables into paragraphs, and remove graphical embellishments.

The result, according to the company, is a time-saving compression of Web pages from an average of 72,000 bytes to approximately 30,000 bytes for a home page with a moderate amount of graphics. The time to download each page to a small-footprint phone like the Nokia 9000i is approximately 31 seconds with compression, versus 1 minute, 16 seconds without, the company says.

PalmPilot's Encore

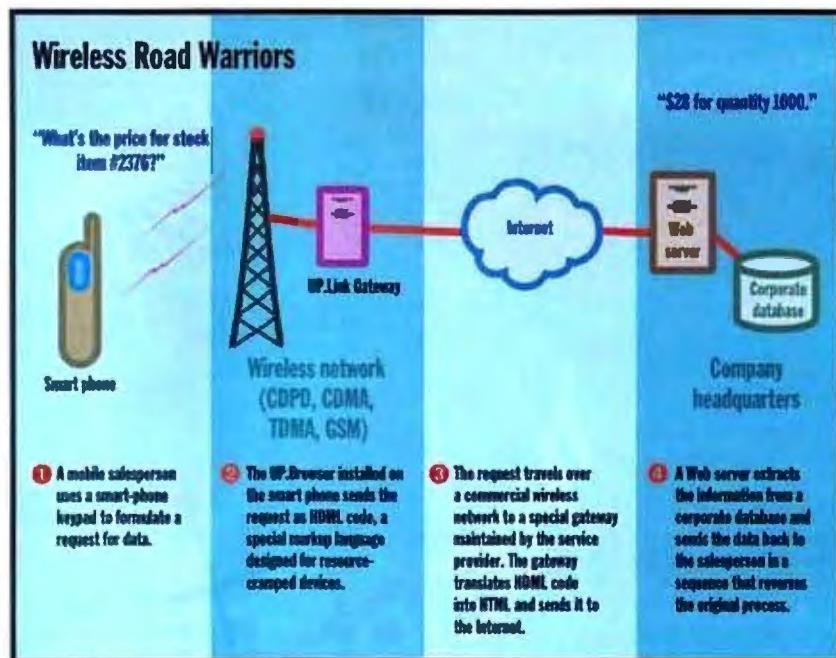
One hardware platform that's being married to the Unwired Planet constellation is the PalmPilot. The PalmPilot's success so far has been primarily as a handy electronic organizer. But its parent, 3Com, hopes to turn it into a more ambitious two-way data device—with the help of Novatel Wireless, which makes a wireless IP modem, called Minstrel, that supports Cellular Digital Packet Data (CDPD) networks. The result is that salespeople can not only carry around their contact lists but also log in to Web servers to download additional sales information.

The PalmPilot/Novatel duo can support AT&T's PocketNet, a CDPD network service that AT&T has sold to corporations since 1996 and recently made available to consumers and small businesses. The PocketNet service includes wireless e-mail and Internet access.

Resellers and integrators can develop or customize SFA applications with the Palm Operating System, which natively supports TCP/IP and comes with an SDK that includes Metrowerks' CodeWarrior for the PalmPilot (in Windows 95 and NT and Macintosh versions).

Wireless SFA Applications

SFA is a hot button for wireless data applications because of two characteristics: a need for up-to-the-minute data, and a user base that shuns difficult-to-learn hardware and software, says consultant Tim Bajarin, president of Creative Strategies and a follower of SFA trends. As a



Unwired Planet's lightweight language helps smart phones and traditional Web servers communicate using wireless links.

result, traditional SFA vendors are announcing wireless strategies using smart phones, which opens the door for further customization by resellers.

For instance, Syclo used Unwired Planet's HDML to create a wireless version of its Info Manager contact manager. Field salespeople use the application to connect CDPD-based smart phones to Notes databases. Aurum Software announced that it's developing a new SFA application that runs under Geoworks and is designed to work with the Nokia 9000i. And Wright Strategies, the four-year-old creator of FormLogic, will develop SFA software for Contact, a hand-held personal computer (HPC) with a built-in CDPD wireless and land-line modem. The software supports Windows CE 2.0 and was expected to ship late last year.

In addition, Vantive, maker of the SFA application Vantive Enterprise, has announced MiniVan, a mobile client that gives road warriors access to customer databases. MiniVan is designed to run

within the PalmPilot/UP.Browser/Minstrel combination. Vantive Sales is an SFA application that will use the PalmPilot, Microsoft Outlook, and MiniVan.

In most cases, wireless reseller pioneers have platforms dictated to them. For example, "Geoworks is the OS for the Nokia 9000i," says McGuire. Thus, resellers and systems integrators have to keep development staffs trained and ready for many environments. However, this challenge can be a business benefit. The wide knowledge base can make a reseller more competitive and justify charging higher rates. "We view it as an investment in intellectual property," McGuire adds.

Still Evolving

Today, having real-time access to corporate data is tough enough to accomplish over wireless networks. The day when field salespeople can achieve real-time order processing—filling in order forms in a customer's office and whisking away a confirmed order to headquarters with a smart phone—may still be years away. "There's no question that salespeople will want wireless communications, but its success depends on how the networks evolve," Bajarin says. ■

WHERE TO FIND

Geoworks Alameda, CA 510-814-1660 http://www.geoworks.com	408-764-5000 http://www.3Com.com
Unwired Planet Redwood Shores, CA 650-596-5200 http://www.uplanet.com	
3Com Corp. Santa Clara, CA	

Alan Joch (Francetown, NH) is a BYTE consulting editor. You can contact him by sending e-mail to ajoch@monad.net.

Looking for your best career move?



BYTE JobNet

If you want nationwide exposure to hiring companies seeking quality Information Technology personnel, join the BYTE JobNet Registry today. BYTE JobNet is the most comprehensive Internet-based service ever developed for seasoned IT professionals who want to find the perfect job by managing their own job search. This is a **free** service to job seekers. Try it and see!

Hundreds of IT jobs! Find out instantly if you qualify!



Search the
BYTE JobNet
IT Job Bank.



Register
online for
free!



Create an
updatable
online resume.



Reply
automatically
to any jobs.



Manage your
'matching job'
lookup.



Choose when
to reveal your
identity.

Special Bonus!

AutoMatch™

When you register as a BYTE JobNet job seeker, we compare your online resume with every job ad in our IT Job Bank every day. When our search engine detects a match, you will automatically receive an E-mail from us with specific details on replying to the employer.

For a quick online tour of this **free** service to job seekers, click [BYTE JobNet Quick Tour](#) on our Web site.

www.BYTE.com/jobnet

A partnership with Elephant Online Information Technology Employment Matching Service

Technical recruiters: To become a new client of BYTE JobNet, E-mail sales@elephantonline.com, or call 1-800-632-7946.

The McGRAW-HILL Companies

PUBLICATIONS ONLINE

The Full-text Database with The McGraw-Hill Companies Credibility

Business Week
Aerospace Daily
Airports
Architectural Record
Aviation Daily
Aviation Europe
Aviation Week & Space Technology
Biotechnology Newswatch
Byte
Chemical Engineering
Coal Week
Data Communications
Electrical World
Electric Utility Week
Engineering News-Record
Federal Technology Report
Global Power Report
Industrial Energy Bulletin
Inside Energy/with Federal Lands
Inside F.E.R.C.
Inside N.R.C.
LAN Times
Metals Week
Modern Plastics
Nucleonics Week
Open Computing
Platt's International Petrochemical Report
Platt's Oilgram News
Platt's Oilgram Price Report
The Physician & Sportsmedicine
Postgraduate Medicine
S&P's Emerging & Special Situations
S&P's Metals Week
S&P's Review of
Banking & Financial Services
S&P's Review of
Securities & Commodities Regulation
Securities Week
Utility Environment Report
Waste Business
The Weekly of Business Aviation

Get the complete text of all articles

published in dozens of leading magazines

and newsletters published by

The McGraw-Hill Companies. Keep in touch

with the advanced information source that

leads to action.

Available online through:

- **Lexis-Nexis® • Dialog® • NewsNet®**
- **Dow Jones News/Retrieval® • F.T. Profile (U.K.)**
- **UMI ProQuest Direct®**

For additional information contact:

Andrea D. Broadbent
The McGraw-Hill Companies
Publications Online
148 Princeton-Hightstown Road N-1
Hightstown, NJ 08520-1450 U.S.A.

Tel. (609) 426-5523
Fax: (609) 426-7353
e-mail: andreib@mcgraw-hill.com

And More . . .

 **The McGraw-Hill Companies**

Keeping the world up to speed

Increase Speed And Efficiency With These Key Programming Resources...

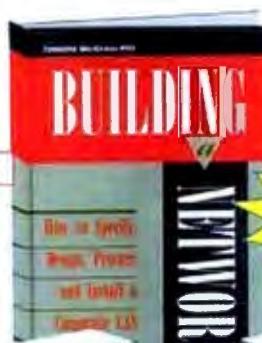


0203588 \$85.00



0571998 \$90.00

0521344 \$40.00



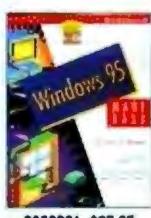
**TAKE
4 Books FOR ONLY
\$4.95**

Values to
\$229.95

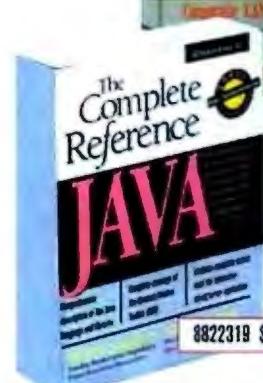
when you join the
Computer
Professionals'
Book Society®



8818512 \$34.95



8820801 \$27.95



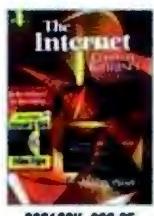
8822319 \$39.95



0213895 \$55.00



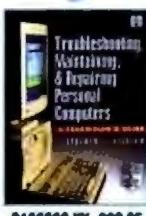
8120405 \$54.95



882138X \$29.95



8110540 \$38.95



9128988-XX \$89.95
Counts as 2



8821861 \$27.95



0032852 \$55.00



8821304 \$39.95



5878338-XX \$39.95
Counts as 2



5875411-XX \$55.00
Counts as 2



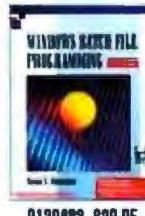
8822410 \$39.99



0577242 \$55.00



8823870 \$18.99



8120482 \$39.95



0000000 \$54.95



0241285 \$40.00

Take Advantage of These Great Club Benefits When You Join Today...

- ◆ Savings of up to 50% off the regular publishers' prices.
- ◆ Selection... Every 3-4 weeks you'll receive the Club Bulletin featuring exciting offers on all the latest books.
- ◆ Convenience... The Main Selection will be shipped automatically. If you want another book, or no book at all, return the reply form by the date specified. You'll have at least 10 days to decide. If you ever receive a book you don't want due to late delivery of the bulletin, you can return it at our expense.
- ◆ And you'll be eligible for FREE BOOKS through the Bonus Book Program. Purchase just 2 more books during the next 12 months, after which you may cancel your membership at any time.

A shipping handling charge and sales tax will be added to all orders. All books are hardcover unless otherwise noted. Publishers' Prices Show © 1998 CPIBS.

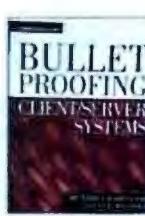
If card is missing, write to:

Computer Professionals' Book Society®
A Division of The McGraw-Hill Companies
P.O. Box 549, Blacklick, OH 43004-0549

PHONE: 1-614-759-3666 (8:30 a.m. to 5:00 p.m. EST Monday-Friday)

FAX: 1-614-759-3749 (24 hours a day, 7 days a week)

INTERNET: www.bookclubs.mcgraw-hill.com



0870224 \$34.95



8821223 \$29.95



5877740 \$39.95



5870301-XX \$34.95
Counts as 2



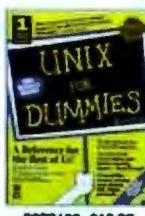
8823480 \$34.99



0505747 \$45.00



5879174 \$10.99



5870182 \$10.95

Team-Building on the Fly

Individuals, whether they work for a Fortune 500 company or a four-person firm, tend to do a lot of their work in ad hoc teams. And with outsourcing, telecommuting, and business partnerships, the demand for teamware—software that facilitates work flow in small and fluid workgroups—is growing.

Web-enabled enterprise work-flow products range from those that permit real-time collaboration, such as Microsoft's NetMeeting, to high-end structured work-flow development platforms, such as RadNet's WebShare and Lotus's Domino/Notes. Rather than casting work flows into programmed applications, teamware simplifies setup and security to allow team members to build, use, and tear down their work flows as needed across organizational boundaries.

Teamware augments existing user-interaction tools, such as e-mail, newsgroups, voice conferencing, and videoconferencing, while freeing network managers from the burden of setup and maintenance. It also obviates the need for network administrators to manage teams and team resources themselves, and it supports team-oriented activities, such as brainstorming, group discussions, scheduling, and polling, or voting.

Teamware also provides the coordination and data storage needed for team-oriented work. Conventional applications, such as word processors, are still used to create documents that might be stored as part of a team's resources. When a team is all done with a project and ready to move onto a new one, the old team room can be shut down.

The problem with just using e-mail is that each user must maintain a copy of all relevant information and determine who should be sent a copy. Newsgroups help alleviate this problem, but they normally require configuration by the network administrator, and they don't address other teamware actions, such as polling and scheduling. Real-time conferencing tools, such as a whiteboard, audio conferencing, and videoconferencing, typically augment teamware products, provid-

Teamware simplifies setting up fast-and-dirty workgroups across the Internet as well as across organizational boundaries.
By William Wong

icated client/server application that runs both client and server on Mac, Windows, and Unix platforms. Lotus offers InstantTeamRoom service directly, as well as through other ISPs over the Internet—billed at a flat monthly rate and requiring only a Web browser as the client.

At Your Service Provider

Based on TCP/IP, these teamware products work equally well over intranets or the Internet. Using teamware through an ISP makes sense for small, mobile groups, especially those whose members belong to different organizations.

A team room can be set up in 15 minutes or less. There's no additional ISP configuration needed, and participation in a team room is by invitation only. All five products are available for intranet use except for Lotus InstantTeamRoom, which is initially available only through ISPs providing InstantTeamRoom services.

Large organizations might find that hosting their own teamware server makes economic sense. These servers typically need a minimal amount of maintenance, unlike Web servers, which have regular content updates. Organizations of all sizes can benefit from an intranet teamware installation.

Facilitate.com 4.5

Facilitate.com displays all the polish of a mature product, particularly in its administration and customization tools, which were among the best of the products reviewed. You can use any Web browser that's compatible with Navigator 2.0 or higher with Facilitate.com. I tested it with both Microsoft Internet Ex-



Instinctive Technology's eRoom
With an interface that stands up to all
comers, eRoom smoothes the way for ad
hoc teamware applications—as
long as you use Windows.

ing long-distance, real-time interaction.

I reviewed five teamware servers that offer out-of-the box operation with no programming required: Changepoint's involv Intranet, Facilitate.com's Facilitate.com, Instinctive Technology's eRoom, Lotus's InstantTeamRoom, and TeamWave Software's TeamWave Workplace. Instinctive's eRoom requires Microsoft Internet Information Server (IIS) or Personal Web Server (PWS) and supports only Windows clients, while involv Intranet and InstantTeamRoom run on top of the Lotus Domino server and can handle most Web clients. Facilitate.com runs on IIS or any Web server that supports CGI/NSAPI, both on Windows and the Mac, while TeamWave Workplace is a ded-

Changepoint's Intranet interface imitates a spiral-bound personal calendar with customized tabbed sections for different work functions. The Web interface supports hot links to pertinent items.

With its excellent administration and customization tools, Facilitate.com adapts the teamware concept to most Web browsers, from Netscape Navigator 2.0 and beyond.

The screenshot shows a web-based intranet application. On the left, there's a vertical navigation bar with categories like News, Office, Resources, and Project Center. The main area has a title 'What's New' with several bullet points. Below that is a calendar for November 1997. A red dashed line highlights the right side of the calendar.

The only client not based on a browser interface, TeamWave Workplace is also the only application to integrate functions such as calendar scheduling and whiteboarding.

This screenshot shows the Instant! TEAMROOM interface. It features a sidebar with a tree view of documents categorized by Main Topic, Date, Category, Type, and Author. The main pane displays a 'Documents by Main Topic' list with items like '11/06 - Scheduling articles' and '11/06 - Base Autoexec bat file'. A calendar at the top shows dates from November 1 to 22. A red dashed line highlights the sidebar area.

Lotus InstantTeamRoom, with its hierarchical topic listings, retains the flavor of Notes, but without the headache of setting up a Domino server for ad hoc users who rent from an ISP.

Electronic Flip Chart

The following 13 items have been contributed to this Topic: - [return to list](#)

The screenshot shows the Facilitate.com 'Electronic Flip Chart' page. It includes a table for 'Items not in a Category' with columns for Edit, Stars, Attachment, and a star icon. Below is a section titled 'Experience' with a calendar. To the right is a 'Reviewer's eRoom' poll asking 'This is a poll!' with responses from Paye Allen. Further down are sections for 'Attachments' (with a note about putting files here) and 'Results so far' (with a count of 1). A red dashed line highlights the 'Reviewer's eRoom' area.

Experience has no equal for development.
The best training is experiential rather than lecture-based. Pro

eRoom

Attachments



I can put any sort of relevant information here: files, folders, discussions, etc.

Results so far

Very simple: 0
Incredible simple: 1
Unbelievably simple: 1
Who, a write in vote! George P. Burdell all the way

Votes cast

Eric Davies Unbelievably simple
Faye Allen Incredible simple
Bill Wong Who, a write in vote! George P. Burdell all the way
Using ActiveX on MSIE 4.0 or a plug-in for Netscape browsers, Instinctive Technology's eRoom is limited to Windows users only, but it integrates teamwork functions into the desktop as well as into the browser, as illustrated by this poll of team members.

Despite the universality of the Web client, each of these Web work-flow programs uniquely adapts the browser interface for teamwork functions.

plorer (MSIE) and Netscape Navigator 4.0.

Topics (Facilitate.com's default name for team rooms) are configured by a team facilitator who has facilitator privileges. The server's administrator can limit the kinds of topics that can be created, as well as use the administrative program running on the Windows NT server to tweak options such as display fonts, and thus configure the look of Facilitate.com pages. The configuration of individual topics is handled through a browser interface.

The program lets you have three types of users: administrators, facilitators, and users. Administrators and facilitators can create topics, while everyone can access them if they have the passphrase. Each

conference consists of a list of topics and subtopics that contain items, each of which can have a description as well as a URL and a file attachment. Graphical file attachments can be displayed directly within an item; a team member doesn't have to click on an icon to view a file.

Facilitate.com conferences can have different modes, depending on what function a team is doing at a given time. For example, the conference can be set to brainstorming mode to allow members to share their ideas, or to voting mode when it's time to come to a team decision. A chat mode is also available in Facilitate.com, although it can be a bit slow, and there's an option to send group broadcasts to re-

lay messages to all team members.

Facilitate.com's lack of a scheduling option is a drawback, but it also tends to make the program easier to use and manage. Likewise, the use of conference mode shifting might seem odd at first, but it works surprisingly smoothly.

eRoom 1.0

Despite its recent entry into the market, Instinctive Technology's eRoom sports one of the sharpest interfaces and some of the best features of the bunch, although its interface depends on the Microsoft ActiveX interface and requires clients to run 32-bit Windows and MSIE 3.0 or higher; users of Navigator 3.0 and higher must use

LAB RATING RESULTS

BEST OVERALL: TEAMWORK SERVER

Instinctive Technology's eRoom

eRoom's impressive interface relies on Microsoft's ActiveX technology, making it a good all-around choice for ad hoc work flows. But involv Intranet and TeamWave Workplace are both worthy competitors.



	TECHNOLOGY	IMPLEMENTATION	FEATURES	USABILITY	OVERALL RATING
eRoom	★★★★★	★★★★★	★★★	★★★★★	★★★★★
Facilitate.com	★★★	★★★	★★★	★★★	★★★
InstantTeamRoom	★★	★★	★★	★★★	★★
involv Intranet	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★
TeamWave Workplace	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★

★★★★★ Outstanding ★★★★ Very Good ★★★ Good ★★ Fair ★ Poor

a plug-in. An updated plug-in for the current version of Navigator wasn't ready in time for my testing, nor was support for MSIE 4.0. Likewise, the server runs only on Microsoft IIS or PWS.

Instinctive Technology's use of ActiveX might limit users to these supported platforms, but it significantly improves the user interface, adding juicy features such as the drag-and-drop addition of file attachments. Rooms in eRoom present a list of objects that have been added to a room, which can include folders, discussions, files, notes, URLs, polls, and versioned files. Folders can, in turn, contain any other objects, including more folders. Versioned files allow multiple iterations of the same document to be stored and accessed as necessary. Polls are single-question sur-

veys with up to eight choices and an optional write-in vote. Multiple-poll objects can be in any room or folder, but chat and scheduling are not supported. The eRoom program supports e-mail notification of changes and invitations, with support for full-room or read-only participation.

The eRoom user interface will be very familiar to Windows users; the program's object-creation process uses a wizard-style approach, and the icons look like Windows icons. Of the products reviewed, I found eRoom to be the easiest to use. For a first release, it's a very polished program.

involv Intranet 2.0

Changepoint's use of Lotus Domino as the engine for involv Intranet has several implications, which will also be applicable to

Lotus's own InstantTeamRoom product when it's made available to organizations. First, involv takes on important Domino features—in particular, the ability to replicate information across servers. Second, workgroup-application developers can tackle more sophisticated applications with Domino's programming environment. Likewise, involv can integrate existing Domino applications with additional programming and configuration.

Most involv installations will probably not make use of these features initially. Instead, involv's extensive features set and excellent user interface make it an impressive addition to any intranet, or even the Internet, right out of the box.

The program employs a tabbed notebook presentation, using a Web browser that supports frames. The multiframe interface makes it extremely easy to navigate, but a 1024- by 768-pixel resolution is necessary to keep the sometimes-smallish and vertically tabbed text legible.

The program provides each user with a workspace that can be populated by tools shared among users. These include tools for document management, event planning, project management, and team collaboration; available tools can be viewed and selected by category, name, or type. The program sends e-mail to notify users of group-membership changes as well as to invite them to join applications. The impressive tool set still lacks real-time interaction except for its basic chat support, but it offers the most complete scheduling support of all the products reviewed.

Domino requires some hefty processing resources, and involv only adds to that need. Luckily, Domino supports multiprocessor systems, so large involv sites are

TECH FOCUS

TEAMWARE

Real-Time Teamwork

Real-time teamwork applications, such as TeamWave Workplace from TeamWave Software, provide both a persistent teamwork area and real-time interaction between team members that are on-line at the same time. This requires coordination between the TeamWave server and active TeamWave clients.

Current real-time collaboration tools, such as Microsoft's NetMeeting, use point-to-point communication among clients. All meeting participants must be available during the meeting so that the client software can record any information that's made available during the meeting. With TeamWave, the server acts as both the clearinghouse and the repository (which is available at all times). Clients do not interact directly with each other, only with the server. For example, a client clicks on a button to participate in a poll and then queries the server and responds, with the results being presented to all clients after the server processes the response. In this sense, the client/server architecture is actually split between the piece that supports the whiteboard and the piece that supports interaction initiated through the main whiteboard window, such as poll voting done through a separate dialog box.

The current version of TeamWave doesn't use a Web-browser client. But future support for a browser add-on program won't change the client/server architecture, only the workgroup application interface.

TEAMWARE	FEATURES	Changepoint involv Intranet 2.0	Facilitate.com, Inc. Facilitate.com 4.5	Instinctive Technology eRoom 1.0	Lotus InstantTeam- Room 1.0	TeamWave TeamWave Workplace 2.1
PLATFORM SUPPORT						
Asynchronous operation	✓	✓	✓	✓	✓	✓
Real-time operation	✓	✓				✓
Lotus Domino	✓	✓	✓	✓	✓	N/A
Windows NT/IIS	✓	✓	✓	✓		N/A
Other server platforms		Win32/Mac OS ¹		Microsoft PWS		Win, Mac, Unix
Client on MSIE 3.x	✓	✓	✓ ²			N/A
Client on MSIE 4.x	✓	✓	✓	✓	✓	N/A
Client on Netscape Navigator 3.x	✓	✓	✓ ²	✓	✓	N/A
Client on Netscape Navigator 4.x	✓	✓	✓ ³	✓	✓	N/A
Other client platforms	All platforms	Navigator 2.0 and up	Windows only	Java browser	Java browser	Win, Mac, Unix
SERVICES						
Billing	✓				✓	
Web client	✓	✓	✓	✓	✓	
Drag-and-drop file manipulation				✓		
E-mail invitation	✓		✓		✓	
E-mail change notification	✓		✓		✓	
Application development	✓ ²		✓ ⁴	✓ ²	✓ ²	✓ ²
File attachments	✓	✓	✓	✓	✓	✓
Displayable graphics attachments	✓				✓	
Embedded URLs	✓	✓	✓	✓	✓	✓
File versioning	✓	✓	✓	✓	✓	✓
Object-level security	✓		✓	✓	✓	
Remote management	✓	✓	✓	✓	✓	✓
Browser-management interface	✓	✓	✓	✓	✓	
TOOLS						
Brainstorming	✓	✓	✓	✓	✓	✓
Bulletin board	✓	✓	✓	✓	✓	✓
Scheduling	✓					✓
Discussion	✓	✓	✓	✓	✓	
Database	✓				✓	✓
Voting	✓	✓	✓	✓	✓	✓
Chat	✓	✓	✓			✓
Whiteboard						✓



✓ = yes; N/A = not applicable.

¹ Supports Win32/Mac OS servers with CGI/NSAPI support.

² Support for IE 4.x and Navigator 4.x will be available by press time.

³ Application development through Lotus Domino.

⁴ Undocumented API.

⁵ Scripting is possible with the Tcl scripting language.

possible. Although Lotus has lowered the high cost of investing in Domino, the expense of setting up Domino plus involv on a high-end system might be more than some organizations can justify—particularly if they already have a significant investment in other intranet infrastructure products based on Windows or Unix. A Domino server will operate in a mixed environment, but Domino-based applications may not interoperate well—if at all—with other legacy systems.

At \$5000 per server and as much as \$90 per user, involv Intranet can get pricey, but it's still a hands-down, no-brainer choice for Domino installations with deep pockets. Others should consider it but also

check our alternatives if Microsoft IIS or budget constraints are a part of the puzzle.

InstantTeamRoom 1.0

Lotus designed InstantTeamRoom as a service that ISPs could deliver as a value-added service to their customers, but the company might make an intranet version available to organizations as early as this year. The service is now available from ISPs Interliant, Netcom, and U.S. West, and it's also available directly from Lotus. The going rate is \$14.95 per user, per month, with no limitations on the number of conferences created or the amount of storage used for file attachments. All you need to get started is a credit card and a browser

that supports Java (Navigator 3.0 or higher or MSIE 4.0 or higher, on any platform).

Once you're set up, you can start creating TeamRooms simply by inviting participants, although the Room's creator pays for all invitees to the Room, whether they participate or not. Included with the package but hidden from users are support for customer tracking and billing. Invitations are easy to make as long as you've got all the invitees' e-mail addresses. InstantTeamRoom generates and sends each participant (and only those participants) a message with a log-on name and password.

Like involv Intranet, InstantTeamRoom runs on top of Domino. It provides basic discussion, brainstorming, and file-shar-

ing support, but it lacks involv's sophistication and the real-time support found in TeamWave Workplace. On the plus side, the product's limited functionality simplifies the user interface. Unlike the other products reviewed, InstantTeamRoom links anyone with a browser and e-mail from anywhere; it's an ideal extranet solution for small workgroups spanning different organizations.

If you and your workgroup can access the Internet, then you can get up and running on InstantTeamRoom with a minimal investment of time and money. Expect ISPs to jump on the teamware bandwagon once users see how easy InstantTeamRoom can be to set up and use.

TeamWave Workplace 2.1

TeamWave Software's TeamWave Workplace server/client software runs on a variety of platforms, including Windows 95 and NT, the Mac, and assorted Unix flavors. For now, TeamWave Workplace is strictly TCP/IP client/server, meaning it works over the Internet or any intranet; Web-client support, via a plug-in, and integrated MAPI e-mail support are planned for sometime in the future.

Price is key to TeamWave's success. At \$50 per user—comparable to about three months of Lotus InstantTeamRoom—TeamWave includes asynchronous interaction with bulletin boards and brainstorm-

Test Methodology

Each product was set up on a 166-MHz Pentium system with 32 MB of RAM and plenty of hard disk space running Windows NT Server 4.0. TeamWave Software's TeamWave Workplace was also tested on a 200-MHz Pentium II PC running Windows 95. The NT Server 4.0 machine also ran Microsoft Internet Information Server (MSIE) and Lotus Domino Server—although not at the same time, since both provide Web-server support.

Client PCs ran Windows 95 with Internet Explorer 3.02 and 4.0, as well as Netscape Navigator 3.x and 4.x. Instinctive Technology's eRoom needed Navigator 3.x and Internet Explorer 3.02. The TeamWave Workplace client is a stand-alone application.

Testing of each product began with user creation and notification. Most of the products provide these features in one step. I then created multiple work areas for fictitious groups. One group was responsible for software development, with multiple versions of multiple application files to track. The same group area was made available to beta users in a read-only form. I also set up a marketing group with multiple brainstorming and discussion sections. The brainstorming sessions included at least one vote or poll with multiple questions, and I used meeting scheduling, where available, for all areas where it was needed.

ing, as well as live interaction with chat and support for whiteboarding. Like eRoom, TeamWave allows any number of objects to be created and placed in a workgroup room. One deficiency is that objects cannot be viewed in a list mode, nor can you search for them. On the other hand, the graphical display of objects on the whiteboard allows users to see multiple objects at one time. You can add annotations directly to the whiteboard, and there are even sticky-note objects.

TeamWave's object list is extensive, with everything from calendars to discussion groups supported. Polling objects handle only a single question at a time, but multiple polling objects can be created. A chat window is standard and sits at the bottom of the screen so users can dispense with telephone contact but still interact with each other in real time. Application developers can even customize TeamWave with the Tcl scripting language.

One major drawback hobbles TeamWave: an out-of-date client interface. It uses Unix Motif-style windows management: You move windows by dragging on their edges, and you resize them by dragging on corners. TeamWave objects are functional but limited. For example, the database object allows you to add any number of fields, but it has only rudimentary forms support.

Balancing out these significant drawbacks, however, are some nice features. For instance, the program lets you know in real time who else is visiting a room. It also offers TeamWave URL and door objects, which allow users to move quickly to Web pages or other TeamWave rooms

by double-clicking on the object.

TeamWave is a reasonable option for small workgroups looking for a single teamware solution, as long as they don't mind adding yet another client to their desktop. TeamWave could use a good bit of polish, but it's a diamond in the rough that's worth checking out.

Joining the Teamware

Each reviewed product fits into a distinctive group, which may make your purchasing selection a bit easier. For instance, InstantTeamRoom is currently the only choice for hosted Internet support. Installations already using Domino are likely to choose Changepoint's involv Intranet or Lotus's InstantTeamRoom. Likewise, people using Windows NT Server with IIS might gravitate to Facilitate.com or Instinctive Technology's eRoom.

Meanwhile, TeamWave Software's TeamWave Workplace is the only product that provides full real-time whiteboard support as part of the basic package. TeamWave's lack of Windows NT service support might present a security issue, but it's still a workable solution.

Finally, firewall issues might eliminate some products. For organizations that strictly use a Web server via HTTP, InstantTeamRoom and involv Intranet will work best. Organizations interested in providing fee-based teamware services should check out involv Intranet, InstantTeamRoom, Facilitate.com, and eRoom. ■

William Wong is a computer consultant and author based in Yardley, Pennsylvania. You can contact him at bwong@voicenet.com.

PRODUCT INFORMATION

eRoom 1.0 \$645 for a five-user starter kit (Microsoft IIS or PWS) Instinctive Technology, Inc. Cambridge, MA 617-497-6300 http://www.instinctive.com Enter HotBYTES No. 1029.	http://www.lotus.com Enter HotBYTES No. 1030.
Facilitate.com 4.5 \$5995 (CGI/NSAPI Web server or Microsoft IIS) Facilitate.com, Inc. San Francisco, CA 800-423-8890 http://www.facilitate.com Enter HotBYTES No. 1028.	http://www.change-point.com Enter HotBYTES No. 1027.
InstantTeamRoom 1.0 \$14.95/user/month (Lotus Domino) Lotus Corp. Cambridge, MA 617-577-8500	http://www.teamwave.com Enter HotBYTES No. 1031.
	at http://www.byte.com/hotbytes/

0111
0011
0011
0001



The explosive television series that goes beyond news

Hosted by
Mark Hamill

.COM

Watch ".com" on CNBC and on the web at www.tviweb.com

Seen on: CNBC Saturday @ 12:00 p.m. ET • www.tviweb.com

.com is produced and paid for by TV Interactive • 1.800.311.8001

University of Louisville
Earn a Degree On Your PC

Educational Institute
Interactive Multimedia Training

Kiss Software
Hassle-free Computer Upgrades

Iomega
Freeing Valuable Hard Disk Space

Mystic Color Lab
Photo Processing On-line

Southwestern College
Publishing- Textbooks and
Technology

Key Bank
Cyberspace Changes Banking

Means Telecom
Building The Information
Superhighway

Home Automated Living
Better Living Through Computers

Sapiens
Fewer Than 800 Days
Until The Deadline

Universal Tax Systems
Prepare and File Your
Taxes On-line

BMW - Innovations in
Automotive Safety

Commentary From **BYTE**
Editor In Chief, Mark Schlack



YOUTH WESTERN College Publishing
An International Thomson Publishing Company



Storage: Part I

15 Disks Cover More Data Than Ever

Seven years ago, I bought a hard disk I thought would be big enough to last me for years to come: It was a 5½-inch SCSI monster that held 80 MB. So much for predictions. Four years ago, a 500-MB drive was considered pretty big. Today, it's tough to even buy a new desktop computer from a discount store with less than a 3-GB hard drive. The growth of storage in our computers has outpaced even Moore's Law.

With that in mind, BYTE looks at what's available in disk drives today, and we've found that it's an impressive lot. We've organized our disk report into categories by capacity and intended use. First, 4- to 7-GB drives, intended mainly for desktop workstations; second, 8- to 11-GB drives, intended mainly for server use, though applicable to higher-end workstations as well; and third, SCSI drives holding more than 11 GB, for servers and audiovisual applications.

We asked each of the major disk vendors to submit up to two drives in each of our three categories. We received test units from Fujitsu, IBM, Maxtor, Quantum, Seagate, and Western Digital. At test time, Hitachi and Samsung said they had no appropriate models available. And Micropolis, which had shown some interesting new disk drives, was abruptly and inconveniently put out of business by its Singapore parent company.

This last event brings up an interesting point: the shrinking community of disk drive producers. According to data from Western Digital, in 1985 there were nearly 60 disk drive manufacturers in the market. Today, only about a dozen makers

account for virtually all the drives sold. Ironically, even though the number of hard disk vendors has decreased, hard disk storage continues to be a thriving business. The American Stock Exchange announced last fall the addition of a new equity index (DDX) composed of companies that manufacture computer disk drives of all form factors and capacities, as well as related components.

The unrestrained growth in disk storage should raise a warning flag when it

The newest hard drives are high-speed, high-capacity marvels: better, cheaper, and able to pack more data into ever-smaller volumes.
By Russell Kay

network administrators will be most interested in. Large capacity plus a small form factor (the standard is now 3½-inch drives just 1 inch high) combine for cost-efficient RAID arrays. Also, this amount of storage seems to represent the threshold at which a service technician can manually replace a drive and restore or reinstall its applications in a single day. Plus, you can plug in these models as direct replacements for your currently installed 4.5-GB drives.

In comparing disk drives as disparate as this current group, we considered that drive capacity would, to some extent, be an indicator of typical use. The smaller drives are more likely to be used in workstations and desktop applications, while bigger, faster drives, especially those with a SCSI connection, are prime candidates for use in servers. And then there are the two biggest drives—IBM's 18-GB Ultrastar and Seagate's 23-GB Elite—which are likely to find use in large server installations and in video production.

When it comes to disk drives, BYTE considers three factors: performance, reliability, and price. To evaluate this new crop of drives, we tested performance by measuring data throughput. Some vendors have made a lot of noise about designs with faster access times, higher rotation speeds, improved resistance to vibration and shock, and bigger on-disk caches. But, for practical purposes, all those parameters can be subsumed in one test by measuring throughput.

To test throughput, we installed each drive in a Dell Optiplex GXpro 200 with 64 MB of RAM. The IDE and ATA drives were connected to the on-board

BYTE BEST HARD DRIVES

Maxtor DiamondMax 1280

Maxtor offers top-notch performance at a bargain-basement price with its DiamondMax 1280.

Maxtor DiamondMax 2160

No slouch in the MPC benchmark tests, the low-cost Maxtor DiamondMax 2160 is built for speed.

IBM Ultrastar 18XP

A solid high-capacity server drive, IBM's Ultrastar 18XP transfers data fast.

comes to backup. With disks so large, your backup system has to be equally capacious. In "The Changing Face of Backup" (page 116), we take a look at the growing array of backup options: removable media, tape and disk, magnetic and optical. Solid-state's much too expensive for backup.

For our tests, vendors submitted the highest number of drives in the middle-size, server-class category, where 9 GB is the apparent sweet spot, the size that most

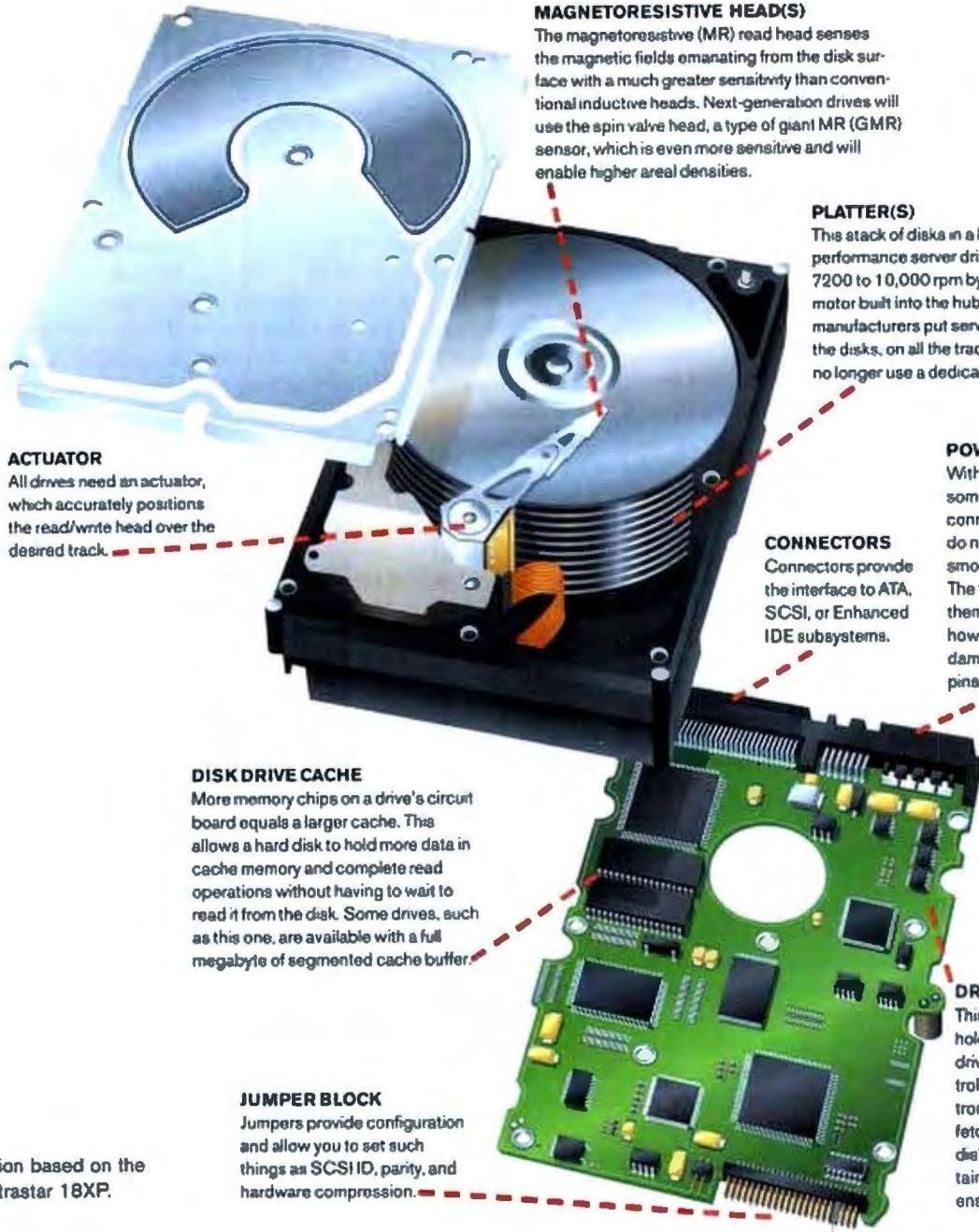


Illustration based on the IBM Ultrastar 18XP.

Enhanced IDE (EIDE) controller, and the SCSI drives were connected to an Adaptec AHA 2940W/2940UW SCSI controller.

We feel that many specific design choices really don't matter in the end to most users, provided the drive delivers data as quickly as it's called for. Similarly, problems associated with vibration (as might be encountered in a server's large array of drives, for example) show up mainly as thermal asperities and, ultimately, in reduced throughput. The table on pages 118-119 details the specs for each drive.

Ultimately, we recognize that the drives we tested—big as they are now—will be considered midgets in a few years as new-

er and nonmagnetic technologies enter the market. Even with magnetic disk drives, as Ed DeJesus explains in "Infinite Space" (page 121), manufacturers are achieving ever-greater storage densities by using magnetoresistive (MR) and MR-extended (MR-X) heads in place of the older, thin-film technology. Western Digital was the last major disk drive manufacturer to adopt the newer head design. Now IBM, which invented MR and MR-X technology, has announced a giant MR (GMR) head that permits record/playback densities of 10 times what we're seeing in early 1998. The company has already announced the first GMR drive, one that packs more than 16

GB into a 1-inch-high form (and one we plan to review in an upcoming issue).

So look over our test results and product specs, then buy whatever disk drives you need right now. But you should realize that the picture is likely to be radically different in another year.

Contributors

Steve Platt, Managing Editor/NSTL
Dorothy Hudson, Project Manager/NSTL
Maryanne Eves, Acquisitions Editor/NSTL
Linda Higgins, Editorial Associate/BYTE
Russell Kay, Technical Editor/BYTE
Michelle Campanale, Technical Editor/BYTE

In the desktop group, holding 4 to 7 gigabytes, mostly EIDE or ATA drives, there's a big difference in what's available. Prices cover almost a 3:1 ratio. The Maxtor DiamondMax 1280, the least expensive drive in this report, got top marks in performance. Curiously, its brandmate, the DiamondMax 1750, was one of the poorest performers in our tests. The smallest drive we reviewed, the IBM Ultrastar 9ES, was the most expensive unit in this group, which helped move it toward the bottom of the ratings.

In the midsize, server-oriented group (8 to 11 GB), we found an even bigger price spread. The Maxtor DiamondMax 2160 took top honors because of its

price and good showing on the MPC benchmarks. It didn't perform nearly as well on the ThreadMark test, however, so it might not be your best choice for a server application. Here, the Seagate Medalist Pro, an ATA drive, is an excellent choice. In our tests, it significantly outperformed its speed-racer brother, the 10,000-rpm Seagate Cheetah 9, which also costs twice as much.

The two IBM drives in this group are quite different from each other. The Deskstar 8 is really designed to be a workstation drive, even though its 8.4-GB capacity puts it in with the server drives in our tests. The Ultrastar 9ZX, a relatively new drive from IBM, uses MR-X (magnetoresistive-extended) heads and

a SCSI connector. This Ultrastar and the Seagate Medalist Pro got the highest ThreadMark scores, by a significant margin, of all the drives we tested.

The two models in our behemoth group (18+ gigabytes) are as different as they can be. The IBM Ultrastar 18XP is brand new and uses MR-X heads for high-density recording. The Seagate Elite 23 is the only 5½-inch drive in our report, so its larger capacity isn't as much of an accomplishment as it might first seem. (But see "Details" on page 116 before dismissing Seagate.) For an overview of how all the tested drives performed, see the performance chart (page 117) showing both the MPC benchmark results and the ThreadMark scores.

TECH FOCUS

Bearing the Load

Last fall Seagate released its 7200-rpm, 9.1-GB Medalist Pro 9140, which features a fluid dynamic bearing motor. In December, the company unveiled a high-performance drive with this type of motor, 12 platters, and 45-GB capacity. Expect to see this technology in 2½-inch drives soon, Seagate says.

Seagate admits the technology is not new; it has been used in gyroscopes and high-accuracy machine tools for 50 years or more. However, when applied to disks, it brings a new level of mechanical damping into the drives, helps make the drives more stable, and improves their ability to read and write tracks. In a nutshell, using fluid dynamic bearing motors results in drives that are quieter, use less power, and perform better than existing drives with ball-bearing motors.

Other advantages include relative high damping, compared to ball

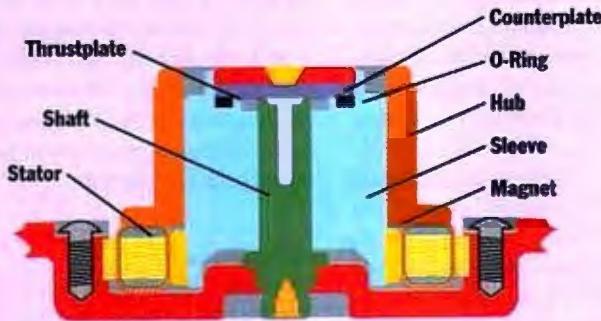
DRIVE ARCHITECTURE

bearings, which allows the disk to read and write at very high speeds with virtually no vibration over the tracks. This kind of drive can also read and write very accurately on a higher number of tracks per inch. Additionally, noise is lowered by fluid dynamic bearing motor technology. Without ball bearings there's no metal-to-metal contact.

Serious advances with these motors will continue within the next 9 to 24 months, according to Gunter Heine, vice president of Seagate's Motor Group. This is because Seagate (along with its three strategic supply and manufacturing partners) has a relative lock on how the drive components are made. Though fluid dynamic bearing motors offer significant advances in shock and acoustics, vibration, and fatigue life (number of hours before metal fatigue sets in and causes bearings to fail), Seagate has managed to keep the cost down to around the same as ball-bearing motors. It's just a matter of time before competing companies catch up.

- Michelle Campanale

Fluid Dynamic Bearing Motor



In hard drives that use fluid dynamic bearing motors (like some Seagate models), the piece

parts inside the motor form air gaps that are filled with viscous oil; this oil can withstand

Top View



temperature changes far greater than what traditional ball-bearing drives can withstand.

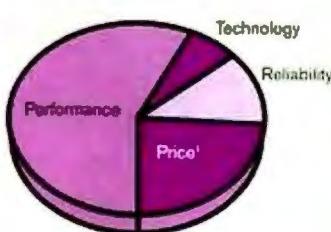
LAB RATING RESULTS

BEST OVERALL: DESKTOP DRIVES (4-7 GB)

Maxtor DiamondMax 1280

The top performer at a very good price, the DiamondMax 1280 easily won this category. Its fast ATA-4 interface allows it to pop right into most desktop systems.

WEIGHTING



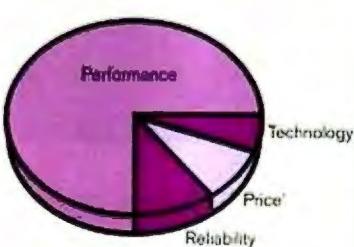
	CAPACITY (GB)	INTERFACE	PRICE	TECHNOLOGY	PERFORMANCE	RELIABILITY	VALUE	OVERALL RATING
Maxtor DiamondMax 1280	5.1	ATA-4	\$309	★★★	★★★★★	★★★★	★★★★	★★★★★
IBM Deskstar 8	8.4	ATA-3	\$319	★★★	★★★★	★★★	★★★★	★★★★
Fujitsu Desktop Series MPB3064AT	8.5	ATA-3	\$429	★★★	★★★★	★★★★	★★★	★★★★
Western Digital Caviar 3640	8.4	EIDE	\$380	★★★	★★★★	★★★	★★★	★★★
Maxtor DiamondMax 1750	7.0	ATA-4	\$379	★★★	★★★	★★★★	★★★★	★★★
IBM Ultrastar 9ES	4.5	SCSI-3	\$719	★★★★	★★★★	★★★	★	★★★

BEST OVERALL: SERVER-CLASS DRIVES (8-11 GB)

Maxtor DiamondMax 2160

This DiamondMax took top honors in the MPC benchmark, but it didn't fare as well with ThreadMarks. So, it's a good candidate for higher-end workstations. For server use, consider Seagate's Medalist Pro 9140.

WEIGHTING



	CAPACITY (GB)	INTERFACE	PRICE	TECHNOLOGY	PERFORMANCE	RELIABILITY	VALUE	OVERALL RATING
Maxtor DiamondMax 2160	8.4	ATA-4	\$459	★★★	★★★★★	★★★★	★★★★★	★★★★★
Seagate Medalist Pro 9140	9.1	Ultra ATA	\$495	★★★★	★★★★★	★★★	★★★★	★★★★
IBM Deskstar 8	8.4	ATA-3	\$399	★★★	★★★★★	★★★	★★★	★★★★
IBM Ultrastar 9ZX	9.1	SCSI-3	\$1245	★★★★	★★★★★	★★★	★	★★★★
Quantum Fireball SE	8.4	Ultra ATA	\$450	★★★	★★★★	★★★	★★★★	★★★★
Seagate Cheetah 9	9.0	Ultra Wide SCSI	\$1099	★★★★★	★★★	★★★★★	★	★★★★
Western Digital Enterprise WDE9100	9.1	Ultra SCSI	\$800	★★★★	★★★	★★★★★	★	★★★

BEST OVERALL: HIGH-CAPACITY SERVER DRIVES (18+ GB)

IBM Ultrastar 18XP

IBM's Ultrastar 18XP delivers a lot of data, and does it significantly faster than Seagate's Elite 23, which is also physically larger.

WEIGHTING



	CAPACITY (GB)	INTERFACE	PRICE	TECHNOLOGY	PERFORMANCE	RELIABILITY	VALUE	OVERALL RATING
IBM Ultrastar 18XP	18.2	SCSI-3	\$1745	★★★★	★★★★	★★★	★	★★★★
Seagate Elite 23	23	Ultra Wide SCSI	\$1890	★★★	★★	★★★	★	★★★

★★★★ Outstanding

★★★★ Very Good

★★ Good

★★ Fair

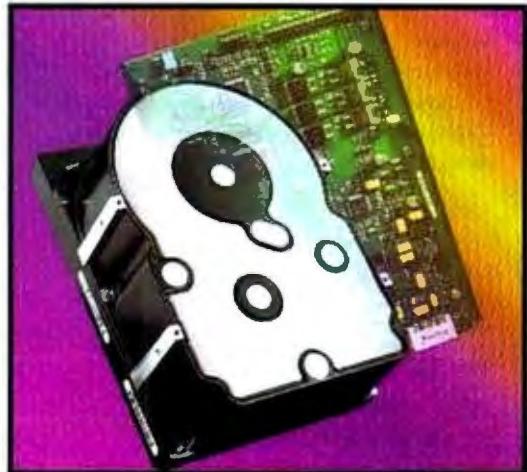
★ Poor

¹ = Cost per GB

DETAILS

Big and Small in One

Western Digital's Enterprise WDE9100 is the biggest small drive in our tests—small in physical terms, that is. In the popular 3½-inch, 1-inch-high form factor, this drive will be a convenient plug-in replacement to double the capacity of the 4.5-GB drives used in many server applications and RAID arrays.



The Big Guys Get Bigger

Seagate's Elite 23 has the largest capacity of all the drives we tested, but technology marches on. Seagate has now announced a 47-GB big brother in the Elite series. There's a down side to such high capacity, of course: When a bigger drive goes down, you lose a lot more data. So, we expect to see these drives used primarily in RAID applications.

The Changing Face of Backup

As disk drives get larger and larger, answers to the questions of how to back up the data on them, and how to access that backed-up data when you need it, become more complex. Consequently, each backup option serves a different purpose and exacts a different price. There really isn't a simple solution. In some situations, you actually need to use a combination of backup schemes. The information that follows summarizes your choices.

Tape Cartridges

The most traditional backup medium, magnetic tape is still important in a lot of situations. Tape-drive makers have tried to keep pace with the expanding disk capacities of our computers, and the latest inexpensive tape backup units, such as Hewlett-Packard's Colorado 5 GB and Iomega's DittoMax and DittoMax Pro, are eminently affordable. With per-cartridge capacities between 3 and 10 GB, media costs in the \$25 to \$40 range, and drives selling for \$200 to \$300, tape is a quick, readily available alternative that's well suited to individual users and small servers. More expensive, server-oriented tape backup units can store 20 to 40 GB per cartridge, with greater reliability and concomitant greater cost.

Optical Disks

Optical disk backup has a lot going for it: permanence, random-access restores, and inexpensive media. But the need for streaming, uninterrupted input to the recorder makes it still more painful to write a CD-R than to do a tape backup. And, the capacity of a single disk is still limited compared to that of a tape cartridge. When digital versatile—née video—disc (DVD) becomes more mainstream, and recordable DVD (whether DVD-R or any of the rewritable formats) becomes standardized, that medium's greater capacity per disk will make DVD far more competitive with tape.

Library or Jukebox Systems

These aren't generally intended for backup as much as for reasonably quick access to databases (we're no longer talking gigabytes here, but terabytes and, down the road, petabytes). Because they are mechanically complex, with multiple drives and robotic media handling, library systems are not cheap, and they require attention to maintenance and usage. But they sure are faster and cheaper than having armies of people run around and mount tapes upon user request.

Backup Hard Disks

For the simplest of systems, one effective backup choice is to buy an additional hard disk and devote it to storing copies of data or programs. This can be very useful if you don't have to keep a long-term history of what's been done but merely need a backup copy in the event the original hard drive fails. Of course, like any on-site backup system, it won't be a lot of help if the building catches fire.

Removable Media

There's an ever-increasing crop of removable storage products that can also be highly useful and effective as backup. In the 40- to 250-MB category, the most familiar is Iomega's 3½-inch 100-MB Zip disk. SyQuest and Imation have like-capacity products. Additionally, Sony and Fuji Film have just announced a new format called HiFD: a 200-MB floppy disk technology that is backward-compatible with standard floppies. The 1- to 2-GB arena includes products such as Iomega's Jaz Drive, various products from SyQuest, and Castlewood Systems' ORB drive, a new optical disk system that uses 3¼-inch removable media with a capacity of 2.16 GB and, the company says, an impressive transfer rate of 12.2 megabytes per second.

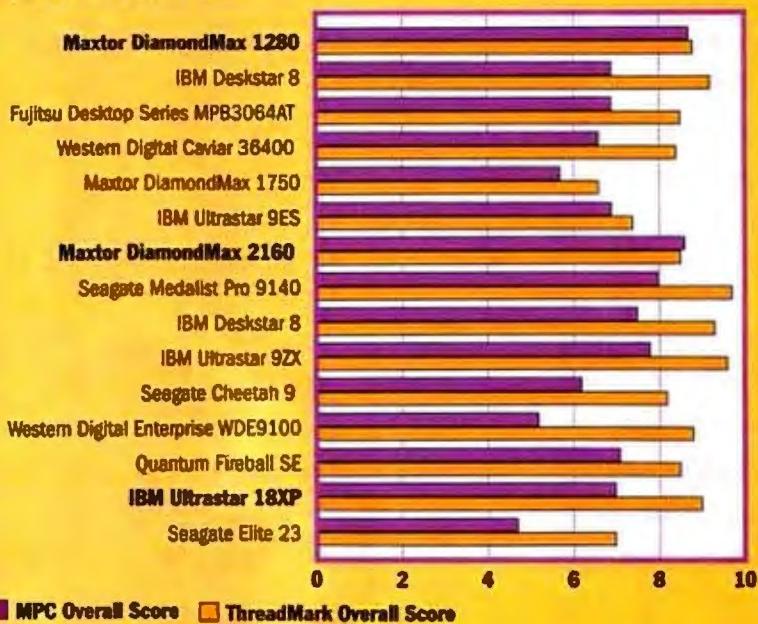
TEST METHODOLOGY

We measured throughput with two different tests. The MPC benchmark, which NSTL developed for the Multimedia PC Council in conjunction with Intel, measures data throughput for both random and sequential access. It determines how much CPU power disks need, and indicates what impact they will have on the delivery of multimedia content.

A second test, which uses the ThreadMark benchmark software from Adaptec (available at <http://www.adaptec.com>), is designed to indicate how well a disk subsystem handles periods of high I/O activity. We deem this test important because you're likely to find server applications where the drive handles a large number of requests from many different users. ThreadMark makes a series of measurements using a mixture of single and multithreaded requests across a range of request block sizes (2 KB to 64 KB).

Both the ThreadMark and the MPC

Disk Drive Performance



Backup Alternatives

	Magnetic Tape Cartridge	Library/Jukebox System	Separate Disk Drive	Write-Once Optical Media
Media format	QIC, Travan, DAT, 8mm	Tape or optical disk		CD-R, WORM, DVD-R
Capacity per media unit	★★★★★	★★★★★	★★	★★
Media cost per GB	★★★★★	★★★★★	★	★★★★
Equipment cost per GB	★★★★★	★	★★★★★	★★★★
Relative time to access stored data	★	★★★	★★★★★	★★★
Relative time to back up data	★	★★	★★★★★	★★★
Maintenance required for equipment	★★	★	★★★★★	★★★
Maintenance required for media	★	★	★★★★★	★★★★★
Permanence of stored data	★	★ (tape) ★★★★★ (optical)	★★★	★★★★★
Typical usage scenario	Daily backup of individual workstations or network segments	Providing quick, but not instant, access to large volumes (terabytes) of data	Immediate data availability and system uptime are mission-critical	Long-term, archival storage; preservation of version histories

★★★★★ Outstanding

★★★★ Very Good

★★ Good

★ Fair

* Poor

benchmarks comprise our performance score, which equals from 65 to 80 percent of a drive's overall rating. Cost-per-gigabyte is another 5 to 20 percent of the overall score. Reliability, which is difficult to test, makes up the remaining 10 to 15 percent of the overall score. (See the charts on page 115.) We rated these hard drives by warranty length and by mean time between failures, or MTBF. (For the IBM drives, we assumed an average MTBF figure; see the features table.) MTBF, measured in hours, is a calculated statistical attribute, determined by combining the MTBF numbers for all the components that make up the unit. A problem with relying on MTBF is that you can't test it only with large numbers of identical samples. And even though storage densities are increasing, track widths are decreasing, making alignment, precision manufacturing, and head-motion control more critical than ever. Today's high-capacity drives are more reliable than ever thought possible, with 1 million hours MTBF being a common figure. Note that this is not the same thing as saying that a given drive will run without failing for 1 million hours; this figure actually translates to about a 99.999 percent uptime rate over one calendar year.

HIGH-CAPACITY DISK DRIVES

FEATURES

	Fujitsu Computer Products of America Desktop Series MPB3064AT	IBM Storage System Div. Deskstar 8	IBM Storage System Div. Deskstar 8	IBM Storage System Div. Ultrastar 9ES	IBM Storage System Div. Ultrastar 9ZX	IBM Storage System Div. Ultrastar 18XP
Price as tested (MSRP)	\$429	\$319	\$399	\$719	\$1245	\$1745
Overall rating	****	****	****	***	****	****
Formatted capacity (GB)	6.48	6.4	8.4	4.5	9.1	18.2
Number of platters (disks)	3	3	4	3	6	10
Number of heads	6	6	8	5	12	20
Interface (controller)	ATA-3	ATA-3	ATA-3	SCSI-3	SCSI-3	SCSI-3
Average seek time (ms)	<10	9.5	9.5	7.5	6.3	7.5
Track-to-track seek (ms)	2.5	2.2	2.2	0.8	0.7	0.7
Full-track read (ms)	19	15.5	15.5	15	17	17
Rotation speed (rpm)	5400	5400	5400	7200	10,020	7200
Buffer size (KB unless noted)	256	512	512	512	1 MB	1 MB
Transfer rate to host (MBps)	Burst DMA Mode 2 & Mode 4, 16.7 MBps; Ultra DMA Mode, 33.3 MBps	Up to 33.3	Up to 33.3	Up to 40	Up to 40	Up to 40
MTBF	500,000	800,000*	800,000*	1,000,000*	1,000,000*	1,000,000*
Form factor	3.5	3.5	3.5	3.5	3.5	3.5

POWER USAGE

Read/write (watts)	5	6.6	6.6	9.9	18.8	15.4
Idle (watts)	4.5	4.7	4.7	5.3	16.4	13.1
Sleep (watts)	0.6	N/A	N/A	N/A	N/A	N/A

CUSTOMER SUPPORT

Warranty (years)	3	3	3	5	5	5
Toll-free phone number	800-626-4686	800-426-2968	800-426-2968	800-426-7777	800-426-7777	800-426-7777
Phone	408-432-6333	See Web site				
On-line address	http://www.fepa.com	http://www.ibm.com/storage				
HotBYTEs No.	1064	N/A	N/A	N/A	N/A	N/A

BYT = Best

✓ = yes

N/A = not available

***** Outstanding
**** Fair

**** Very Good
*** Poor

*** Good

Maxtor Corp. DiamondMax 1280	Maxtor Corp. DiamondMax 1750	Maxtor Corp. DiamondMax 2180	Quantum Corp. Fireball SE 9140	Seagate Technology Cheetah 9	Seagate Technology Elite 23	Seagate Technology Medalist Pro	Western Digital WD Caviar 36400	Western Digital Enterprise WDE9100
\$309	\$379	\$459	\$450	\$1099	\$1890	\$495	\$380	\$900
*****	***	*****	****	****	**	*****	***	***
5.1	7	8.4	8.4	9.1	23.2	9.1	6.4	9.1
4	4	4	4	8	14	4	3	6
8	8	8	8	16	28	8	6	12
ATA-4	ATA-4	ATA-4	Ultra ATA	Ultra Wide SCSI	Ultra Wide SCSI	Ultra ATA	EIDE	Ultra SCSI
9.7	<10	9.7	9.5	8	13	9.5	9.5	7.9
1	1.2	1	2	0.78	1.1	2	2	0.8
21	18	18	20	18	28	21	19	17
5400	5200	5200	5400	10,033	5400	7200	5400	7200
256	256	256	128	512	2 MB	512	256	512
PIO Mode 4, 16.6 MBps; Mode2 Ultra DMA, 33.3 MBps	Up to 33	Up to 33	PIO Mode 4, 16.7 MBps; PIO Mode 3, 11.1 MBps	Up to 40	Up to 40	Up to 33.3	PIO Mode 4, 16.6 MBps; DMA/33, 33.3 MBps	Up to 40
500,000	500,000	500,000	400,000	1,000,000	800,000	400,000	350,000	1,000,000
3.5	3.5	3.5	3.5 (low)	3.5	5.25	3.5	3.5	3.5 (low)
5.3	5	6	11	23	24.1	11	5.35	12.1
4.3	3.9	4	6	20.7	22.8	11	5.35	9.4
0.5	0.4	0.7	N/A	N/A	N/A	3	1	N/A
3	3	3	3	5	5	3	3	5
800-262-9867	800-262-9867	800-262-9867	800-262-9867	800-624-5545	See Web site	See Web site	See Web site	800-832-4778
303-447-0044	303-447-0044	303-447-0044	408-894-4000	408-438-8111	408-438-8111	408-438-8111	714-932-5000	714-932-4900
http://www.maxtor.com	http://www.maxtor.com	http://www.maxtor.com	http://www.quantum.com	http://www.seagate.com	http://www.seagate.com	http://www.seagate.com	http://www.westerndigital.com	http://www.westerndigital.com

***Data represents IBM's design objectives and is provided for comparison among IBM products. Questions or concerns about data should be referred to an IBM representative. Product data and specifications are subject to change without notice.**

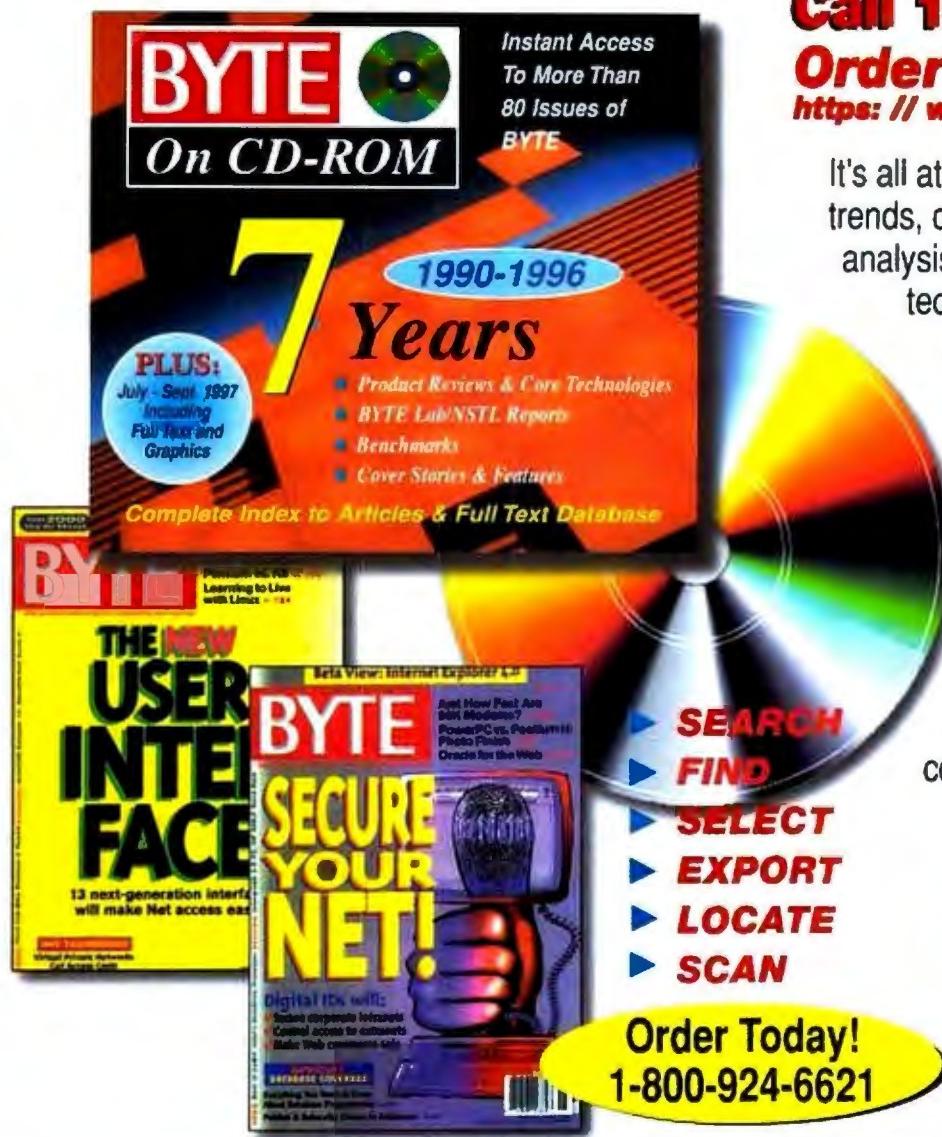
Evaluations in this report represent the judgment of BYTE editors, based on tests conducted by NSTL, Inc., as documented in a recent issue of NSTL's monthly PC Digest. To purchase a copy of the full report, contact NSTL at 625 Ridge Pike, Conshohocken, PA 19428; 610-941-9600; editors@nsl.com. For a subscription, call 800-257-9402. BYTE magazine and NSTL are both operating units of The McGraw-Hill Companies, Inc.

The Definitive Reference Source!

BYTE on CD-ROM

Seven Years of BYTE—1990-1996

Plus, Quarterly Updates with Every Issue in 1997



**Call 1-800-924-6621 or
Order via the Web at
<https://www.byte.com/orders/subcd.htm>**

It's all at your fingertips — emerging trends, comprehensive world-wide industry analysis, multiplatform coverage of all the technologies, in-depth testing and product evaluations, advice, tips, expert opinions, and much more!

It's a deal for anyone who's evaluating the significance of new technologies...doing research...making complex multi platform purchasing decisions...developing the next generation hardware or software products...preparing corporate plans.

**It's Comprehensive...
Time Saving...and
Easy to Use! It's all in
BYTE on CD-ROM.**

Available for Windows 3.1, NT, Win 95.

Order Now!

Toll-free International Numbers:

Belgium	080071635
Germany	0130826112
U.K.	0800973017
Italy	167876155
France	05916088
Netherlands	060222146
Switzerland	1557257
Denmark	80017728
Sweden	020791136
Other	091-752792
Int'l	091-752792
U.S./Canada	1-800-924-6621
FAX	609-426-5434

YES! I want the power and convenience of BYTE on CD-ROM.

Send me **BYTE on CD-ROM PLUS!** Full text from 1990-1996 issues of BYTE plus quarterly CD-ROM updates with full text and colorful graphics for all the 1997 issues of BYTE for just \$54.95.

Send me **BYTE on CD-ROM!** Full text from 1990-1996 issues of BYTE—more than 80 issues for only \$39.95.

Charge my: Master Card VISA Amex Check enclosed (Payable to BYTE magazine, US funds only)

Card # _____ Exp. Date _____ Signature _____

Name _____

Address _____

City _____ State Province/Country _____ Zip/Postal Code _____

E-mail Address _____

Mail to: BYTE on CD-ROM, P.O. BOX 526, Hightstown, NJ 08530

Canadian and U.S. orders, please add \$2.95 for shipping and handling, and state tax where applicable (Canadian orders add appropriate GST). Outside North America, add \$5.00 for air mail delivery. Allow 4-8 weeks for delivery.

PWRLD

BYTE

Storage: Part II

Infinite Space

Storage technologies keep advancing, and into some very strange places.

By Edmund X. DeJesus

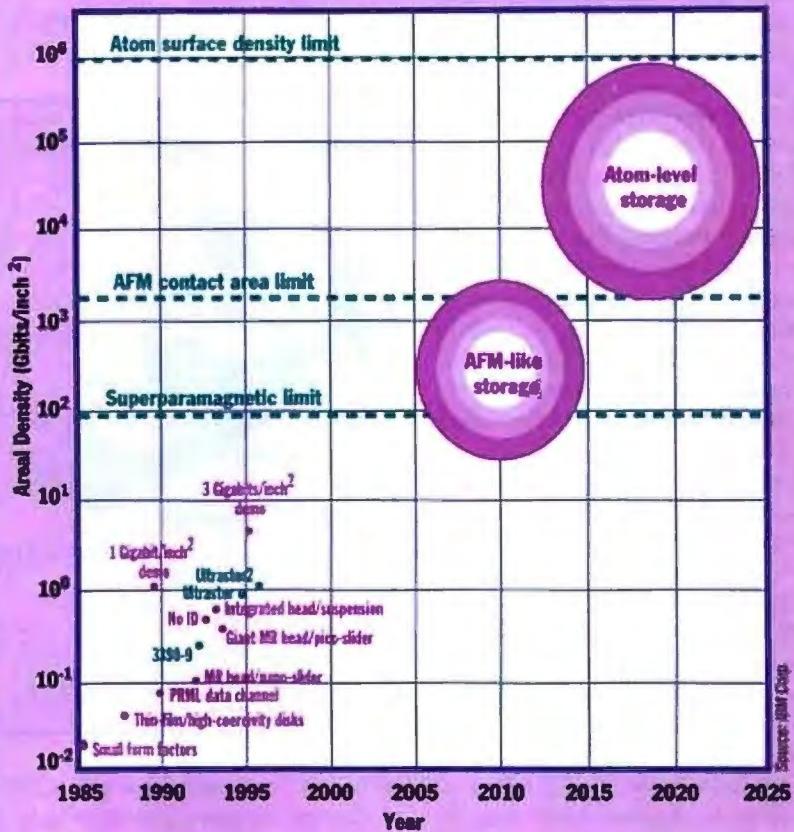
Some very clever people are thinking about storage. That's good, because the rest of us don't want to think about it at all. We just want an infinite amount of space to store anything we please and be able to access it instantly. And we want it to be inexpensive. Is that too much to ask?

Apparently not, because hard drive manufacturers have been successfully meeting those rather demanding specs since Day One. Hard drives continue to get smaller yet more voluminous, faster yet more accurate, and cheaper yet more complex. Clearly this yellow brick road cannot continue forever. Luckily, the end leads to the Oz of computer storage: polymeric holograms, clusters of manganese molecules, and individual atoms of uranium. Oh my.

Head Case

The most expensive, and probably the most complex, part of a hard drive is the head that reads and writes data on the platter. Since heads are the primary cost of a hard drive, and since hard disk sales depend primarily on cost, the cheaper the head, the more successfully the drive will sell. This is not exactly a motivation for vendors to experiment with new, but pricier, technologies. Buyers could care less what kind of heads are in the drive: They are looking at the bottom line. (In this same issue, you can get the latest information and performance ratings of today's best hard disks. Our Lab Report tests will help you pick the best drives for workstations and servers, in capacities ranging from 4 to 23 gigabytes. See "15 Disks Cover More Data Than Ever," page 112.)

Denser and Denser



IBM has demonstrated areal densities of three billion bits per square inch. There are about 10 million billion atoms per square inch on the surface of the disk. If data density continues to increase at the same rate it has in the past—a very big "if"—the physical limits of magnetic storage could be reached sometime early in the next century.

Magnetoresistive (MR) heads continue to supplant older inductive heads. (Magnetoresistance is the property by which a material's resistance to electricity changes in a magnetic field. Magnetoresistive heads use this property to

detect magnetic fields on hard disks.) Drives with magnetoresistive heads now claim some 50 to 60 percent of the market, and their share is growing, according to Jim Porter, president of Disk/Trend (Mountain View, CA), an analysis com-

pany that tracks the storage industry. Not surprising, given what is possible with this "older" technology. Already, MR drives are available from Seagate and IBM that hold more than 18 GB in a 3½-inch form factor and more than 45 GB in a 5¼ inch form factor. By the time you read this article, other companies will probably also be offering MR drives. Tweaking MR drives further (by diminishing the distance between MR head contacts, already measured in microns) will probably give them another 3 to 4 years of life. By then, MR will probably have run its course and not be able to support the higher areal densities possible with newer drive technologies.

What kinds of technologies? The most likely contender is the *spin valve head*, which uses giant magnetoresistive (GMR) effects. IBM developed GMR and spin valve heads, which rely on the exquisite sensitivity to magnetism of a thin conducting (but nonmagnetic) layer between conducting and magnetic layers. Spin valve heads increase the areal density some 10 to 20 times that of MR heads, to 10 to 20 gigabits per square inch.

Naturally, the GMR heads cost more than the MR heads, which is one reason they've been biding their time in the wings for a decade (IBM first discovered the effect in 1988). Still, it seems like their time has finally come. In November 1997, IBM released its very first hard drive using GMR technology; it stores 16.8 GB in a 3½-inch form factor for PC desktops (2.6 gigabits per square inch). IBM expects to move all its hard disk products to GMR technology. Analyst Porter thinks it likely that more GMR heads will make their commercial debut in 1998, probably from IBM, Fujitsu, Hitachi, and Seagate. These devices could initially have 10 to 20 times the capacity of MR drives.

As Porter points out, this is all part of the historical trend in areal densities of hard drives. Areal density has been growing about 60 percent per year, and that trend seems to be continuing. One implication is that areal density increases ten-fold every five years. Within five years we could very likely have hard drives that hold hundreds of gigabytes.

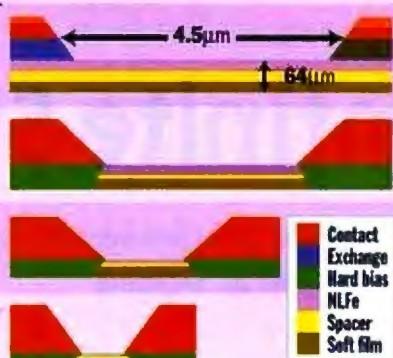
GMR and spin valve technology are not the end of the line for hard disk drives. Already scientists at IBM are talking about "colossal" MR, and MIT researchers are at work on tunnel junction magnetoresistance. Both of these technologies could

Magnetoresistive Heads

Year	Areal Density Gbit/inch ²
1991	0.132
1992	0.200
1993	0.254
1994	0.578
.....
1996	1.00
.....
.....
2000+	10.0

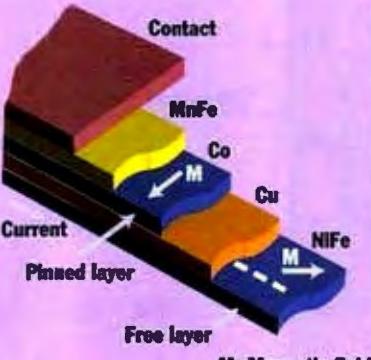
Source: IBM Corp.

Improved technology allows thinner films



Magnetoresistive heads can continue to achieve higher areal densities as the contact gap reduces.

Giant Magnetoresistive (GMR)



Source: IBM Corp.

GMR heads consist of materials very sensitive to small magnetic fields.

Note that the hard disk technologies described earlier are rapidly approaching this limit.

Still, there is clearly more ore to be mined in the rotating magnetic hard disk. But there are also some other storage technologies that branch radically into different directions.

Packing Light

Holographic storage is one of those technologies that experts say is about five years from becoming practical—no matter when you ask them. As of today, that would be after the turn of the century, around 2003.

This is not because holography is something new and mysterious. On the contrary, holography itself was discovered shortly after the invention of the laser. To form a hologram of an object, you shine one low-power laser at the object and an identical (reference) laser at photographic film. The laser light bouncing off the object forms an interference pattern with the reference laser light, and the photographic film records that interference pattern. The photographed pattern looks nothing like the object: It looks like gray and black smears and splotches. But when you shine a laser beam through the pattern (like a slide in a projector), you can see the entire object—in three dimensions. Weirder still, you can cut the film in half and the remaining half could still reproduce the entire original image.

provide more storage density than GMR.

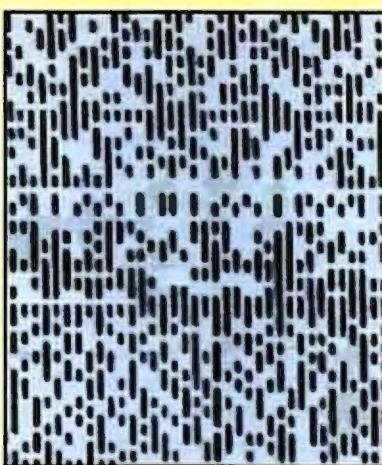
There is, of course, a limit to what you can record and read magnetically. This is called the *superparamagnetic limit*. Basically this means that the tinier the magnetic domains are in which you record information, the less stable they become. Eventually these domains would become so small that they would not be stable enough to hold information reliably. Engineers like to argue about what this limit is, but certainly something on the order of 100 gigabits per square inch is a reasonable high-end figure.

Atomic Force Microscope: It's the Pits

CD-ROMs record their information in the form of tiny pits in the surface. A laser reads the information from the pits. Now CD-ROMs already hold lots of data. But what if you could make the pits really, really tiny?

How tiny? Oh, a few atoms deep. That's one of the technologies that atomic force microscopy is able to perform. An atomic force microscope (AFM) uses an extremely tiny conducting stylus that is very close to a surface. By placing a small charge on the tip of this stylus, it is possible to move single atoms around on the surface. (IBM scientists demonstrated this by spelling out "IBM" using individual xenon atoms.)

In this new use for the AFM, heat is applied to the stylus, which is placed on a cantilever that can rock up and down. When the cantilever moves down, it can gouge out a few atoms from the rotating surface. This writes



AFM put data on this substrate at a density of 64 Gbits per square inch.

AFM: In the Pits

Atomic force microscope moves up and down, scooping pits out of substrate.

Atomic force microscope

Substrate

Source: IBM Corp.

data onto the surface. One system uses a laser to detect that there is a pit, reading the

Eventually scientists figured out how to make the 3-D image visible to the eye with ordinary light (a white light hologram). Now these 3-D holograms appear on software boxes and credit cards to signify that they're genuine.

None of this has anything to do with holographic storage, except for one thing. The idea that you can take three-dimensional images (data) and save them in a two-dimensional format (hologram) suggests an incredible saving of space to store information. It would be like replacing your file cabinets with pictures of them painted on the wall.

Turning this into a practical storage system means overcoming several obstacles. For one thing, lasers started out as large, delicate, expensive, and ungain-

recorded data. Another system uses the stylus tip itself to read the indentations. The whole AFM shebang is actually created as part of a silicon chip-like structure, with the cantilever as a tiny moving part. After you have recorded your information once, you can stamp out duplicates in much the same way as with CD-ROMs.

This write-once/read-many storage system can achieve densities of 100 gigabits per square inch under practical operating systems. The upper limit seems to be about 300 gigabits per square inch. Since the AFM mechanism is essentially a solid-state system (with its one moving part), it is also a fairly stable system. But there are even bigger (or smaller) deals to come.

ly pieces of laboratory apparatus, while a viable storage system would need to take the rough-and-tumble life of computer equipment. Second, since you presumably want to be able to record and read data many times, you need a material that can become dark or light—and stay that way until you change it—over and over again. Third, this material would have to be accurate, reliable, and quickly accessible. Finally, it would have to be cheap.

Each of these obstacles is being knocked down by advancing technology. For example, every portable CD player has a laser in it, in the form of a solid-state laser diode. Since these laser diodes routinely withstand motions like jogging, dancing, and reckless driving, the relatively sedentary existence

of a computer should not be a problem.

At first, the problem of a suitable medium seemed to depend upon naturally occurring crystals of photosensitive substances, which would be quite expensive to find and use for holographic storage. The problem of developing a suitable storage medium has brought the Photorefractive Information Storage Materials (PRISM) program into existence, paid for by the U.S. government (natch) and a group of interested companies including GTE, IBM, and Rockwell. Research has concentrated on difficult-to-produce artificially grown iron-doped lithium niobate, strontium barium niobate, bismuth silicate, and barium titanate crystals.

It might also be possible to use special polymers as the photorefractive medium. Dr. William E. Moerner discovered photorefractive polymers while working at IBM's Almaden Research facility. In these special polymers, laser light causes an optical nonlinearity that allows the formation of dynamic holograms. The original hologram was 125 microns thick, and two laser beams could write and read the information. Dr. Moerner, now at the University of California at San Diego, is working toward improving this polymer-based holography system, including increasing the time that the polymers can retain the images.

These photorefractive polymers may change the whole holographic ballgame. For one thing, they will probably be cheaper than the previously used inorganic crystals. Also, polymers are easier to make and mold into different shapes.

How voluminous could holographic storage be? Eventually you could store the *Encyclopædia Britannica* on a hologram the size of a dime. Theoretically, the potential storage density could be as high as 1 terabyte per cubic centimeter (about the size of a sugar cube). More practically, densities of 10 GB per cubic centimeter seem reasonable. A terabyte would fit in the space of a paperback book, or a few cubic inches.

Access would be fast, too. Since holograms store data in two-dimensional planes (or pages or sheets), reading a hologram delivers an entire plane of information. The throughput of such a system could be on the order of 1 Gbps. That's fast, much faster than hard drives of any type, and faster than most computers can handle. Time to bulk up that RAM cache.

One strange advantage of holographic

storage has to do with the nature of holograms themselves. As noted earlier, you can lose half of a 2-D hologram and still recover the entire image. A similar effect is true with holographic storage. As opposed to hard drives, where losing a single stored bit can ruin your whole day, losing a dot in a hologram doesn't affect your ability to access your data at all. You still get everything you stored.

Itsy Bitsy Magnets

If you want to use very tiny magnets, you can't get smaller than a few atoms. That is precisely what researchers have done with what are called *nanomagnets*. For example, a collaboration of scientists in Florence, Rio de Janeiro, and Grenoble has been working with clusters of manganese ions. In particular, at tem-

peratures of 4°K, 12-ion clusters of manganese retain their magnetization for some time. Obviously, that would be important for storage of data.

What is even more interesting for storage, however, is that this ion cluster shows *hysteresis*. This means that applying a particular-strength magnetic field to the clusters causes them to take on one of two magnetic states. This binary-type behavior is precisely what computer storage requires. And the clusters of ions, on a near-molecular level, imply amazingly large densities of information.

Naturally, there are many technical obstacles to this type of storage. Since the clusters themselves are so small, it is difficult to manipulate them. What's more, there is no easy way to access single clusters, either to apply an external magnetic field selectively or to read the state of a cluster.

Let Me Atom

What could be smaller than clusters of atoms? Single atoms. The atoms would have to be powerfully ionized in order to

have detectable effects. Fortunately, nature provides atoms that can become powerfully ionized. Unfortunately, the atoms are uranium.

Uranium has the highest atomic number of any naturally occurring atom. Since uranium has such a high atomic number, stripping away its electrons leaves it powerfully ionized. Scientists at Lawrence Livermore National Laboratory have been able to do exactly this. If the process could ever be made practical, these highly ionized atoms could form the basis for storage on an atomic level.

Clever people keep developing clever ideas for computer storage, from products you can hold in your hand to concepts built around something as small as an atom. Whether all these great ideas ever turn into viable technologies is not important. What is important is that some of them definitely will. Lucky for the rest of us. ■

Edmund X. DeJesus is a BYTE senior editor in Lexington, Massachusetts. You can reach him at ed.dejesus@byte.com.

WHERE TO FIND

IBM
Armonk, NY
800-426-3333
914-765-1900
<http://www.ibm.com>

Seagate
Scotts Valley, CA
800-SEAGATE
408-438-6550
<http://www.seagate.com>

Next Generation Copy Protection

Customer Satisfaction Guaranteed

WIBU-SYSTEMS introduces the future of copy protection. The new WIBU-BOX/U combines the unmatched effectiveness of hardware based copy protection with the 100% trouble free operation of the Universal Serial Bus (USB), giving you and your customers something to cheer about.



Enter HotBYTES No. 109 at <http://www.byte.com/hotbytes/>

<http://www.wibu.com>
<http://www.griftech.com>

Call now for your free Test Kit:
(800) 986 6578

 **GRIFFIN**
TECHNOLOGIES

Argentina: Grupo Consultor S.A. info@grupocsa.com.ar
Brazil: CASATEC cassil@enville.com.br
Denmark: DANBIT A/S cse@danbit.dk
France: NEOL S.A. NEL@compusec.fr
Spain/Portugal:DUBIT www.dubit.pt

North and South America:
Griffin Technologies, LLC
1617 St. Andrews Drive, Lawrence, KS 66047
Tel. (785) 832-2070 • Fax. (785) 832-8787
Email: sales@griftech.com • www.griftech.com

Benelux: COMPUSEC info@compusec.be
Croatian: ARIES d.o.o. Tel. +385-1-232752
Ecuador: LoSoft Ltd. losoft@infonet.ec
Japan: SUNCARLA Corp. fw-9705@niftyserve.or.jp

Germany and International
WIBU-SYSTEMS AG
Ruppertstrasse 54
D-76137 Karlsruhe
Tel.: +49-721-93172-0
Fax.: +49-721-93172-22
Email: info@wibu.com
<http://www.wibu.com>

USD 
SD98

Software Development
SAN FRANCISCO
FEBRUARY
10th to 12th, 1998
Booth 1562

WIBU
SYSTEMS
Quality the World Trusts

Pull out the old and push in the new with reliable and scalable P&S middleware. By Pete Loshin

Publish and Subscribe Meets the Internet

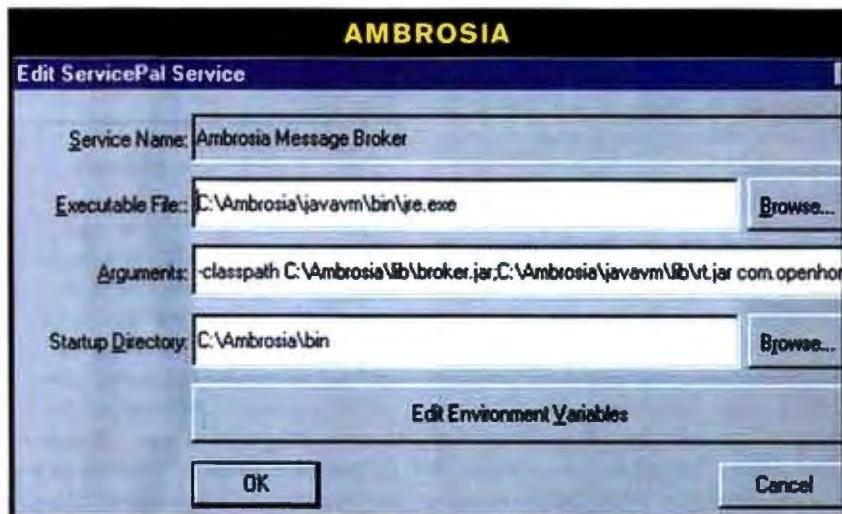
When it works the way it's supposed to, middleware disappears into the background of an organizational infrastructure. Publish and subscribe (P&S) middleware, which occupies the middle ground of the middleware world (see the text box "Monkey in the Middleware" on page 126), is no different.

Sometimes referred to as pull software or smart-push software, P&S middleware enables information consumers to subscribe to particular messages (sometimes known as *data events*, to distinguish them from e-mail-type messages) while making it easy for information producers to publish data events. P&S products can keep a lid on network traffic, even when there's lots of data and many subscribers, by using message routers and multicast transmission to distribute information.

I examined three leading P&S solutions: Open Horizon's Ambrosia, Talarian's SmartSockets, and Tibco's TIB/Rendezvous. These products typically become an integral part of a large organization's computing infrastructure, using many different platforms, networks, and architectures, as well as different applications.

Choosing a tool is more than a matter of finding one that helps you build what you want. Most middleware tasks can be handled by most P&S solutions, but some just work better and are easier to implement than others for a particular application. Architecture, programming API, level of delivery reliability, and availability of security features, including authentication and encryption, all differentiate these products.

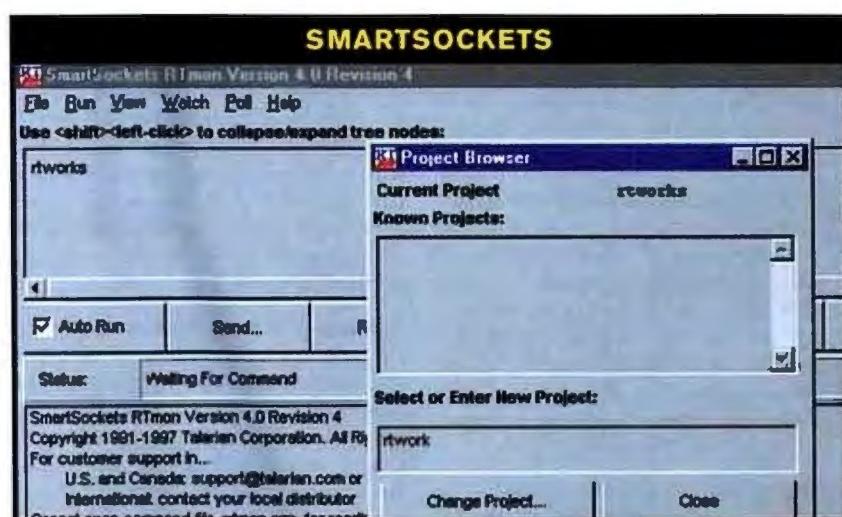
P&S products can solve scalability issues, but different products scale in different dimensions, depending on their architecture and design. The right publish/subscribe solution for your application depends on whether you need to add subscribers, the volume of data to be pub-



lished, and the size and topology of your transport network.

Ultimately, the best approach to buying any type of middleware is to run your own tests with your own applications.

RATINGS		
TECHNOLOGY	★ ★ ★	★ ★ ★
IMPLEMENTATION	★ ★ ★	★ ★ ★
PERFORMANCE	★ ★ ★	★ ★ ★



I invited leading P&S middleware vendors to install their latest products in BYTE's lab and supply test programs, but it became clear that P&S performance depends on too many variables to allow

RATINGS		
TECHNOLOGY	★ ★ ★	★ ★ ★
IMPLEMENTATION	★ ★ ★	★ ★ ★
PERFORMANCE	★ ★ ★	★ ★ ★

meaningful comparisons. Platform, message size, data type, timing, batching (i.e., the number of messages sent by the publisher at one time), system configuration, available RAM, network bandwidth, the number of publishers and subscribers, and middleware architecture all affect performance and make comparisons difficult. As noted earlier, the ultimate criterion is how well a product works for your own specific application.

I checked the products' baseline functionality, which includes ability to publish and subscribe data, support for security and authentication, quality of service, fault tolerance, and the current de facto and de jure standards. These standards affect the products' ability to interface with the most popular and important protocols, programming languages, OSes, and platforms.

Infrastructure Architecture

Traditional client/server programming employs a request/reply model, while P&S (see "Publish or Perish," September 1997 BYTE) enables a producer to publish data and permits consumers to subscribe to it. A broker transmits these data events to its subscribers, eliminating one obstacle to scalability: the need for data consumers to periodically poll for new data. When new data comes in, the middleware deliv-

The screenshot shows a Microsoft Developer Studio window with the title bar 'TIB/RENDEZVOUS' and 'Microsoft Developer Studio - [rvlisten.cpp]'. The menu bar includes File, Edit, View, Insert, Project, Build, Tools, Window, Help. The toolbar has icons for New, Open, Save, Cut, Copy, Paste, Find, etc. The code editor displays C++ code:

```

    Copyright 1994-1997 ALL RIGHTS RESERVED
    TIB/Rendezvous is protected under US Patent No 5 187 787
    For more information please contact
    TIBCO Software Inc Palo Alto California USA
    @(#)rvlisten.cpp 1.5

    /* sample rv listening program
    */

```

ers it to all the subscribed data consumers (and to them only).

Tibco uses a peer-to-peer multicast on a bus architecture for TIB/Rendezvous: All peers publish or subscribe to messages directly. Any peer can publish data by sending it to a subject at a multicast address, and any system can receive it by subscribing to the subject's multicast address. Each participating system runs a Rendezvous daemon that sends and receives messages on the network. Rendezvous routing daemons can route messages to subscribers on remote LANs. These daemons act as mes-

RATINGS	
TECHNOLOGY	★★★
IMPLEMENTATION	★★
PERFORMANCE	★★★★

sage brokers because they forward messages to their destinations, publishing messages to and accepting messages from the bus for Rendezvous-enabled applications.

In contrast, Ambrosia employs a peer-to-peer/broker unicast approach. Using a hub-and-spoke architecture, Ambrosia-enabled applications subscribe and publish by opening a TCP connection with an Ambrosia Message Broker process that has the ability to track who's subscribing and who's publishing.

The distinctions between architectures are critical to performance and scalability—which are determined more by the nature of the application than by the P&S middleware being used. For example, using multicast to deliver messages means that local network traffic will be flat no matter how many subscribers there are: An event is published only once to get it out to all subscribers on the network. TIB/Rendezvous uses this model; one IS manager whose company uses this product reported that the network load flattened out after the addition of as few as two to four subscribers.

In a hub-and-spoke architecture, each message passes through a broker or a server. Here you must add message routers as you add subscribers. Therefore, if one message router is just enough to handle 30 subscribers on a LAN, doubling your subscriber base means adding another message router. To complicate matters, there's nothing stopping you from deploying

Monkey in the Middleware

P&S is just one approach to middleware, a category of software that provides a mechanism for connecting different and disparate systems and, increasingly, for supporting truly distributed computing. The following list describes some other middleware approaches.

Remote procedure call (RPC) architectures allow developers to invoke procedures on a server remotely through a procedure call from the client. The server responds to the RPC as if it were invoked locally, simply accepting the client's request and fulfilling it synchronously. Programming with RPCs can be complicated because each client must be designed to interface with the appropriate procedure on the server.

Object request brokers (ORBs) define standards for constructing object-oriented distributed applications. The Common Object Request Broker Architecture (CORBA) defines standards for distributed computing over TCP/IP networks using ORBs to pass requests and responses from any client

to any server, as long as they are employing CORBA interfaces.

Transaction processing (TP) monitors coordinate and manage distributed updates across multiple databases from a large volume of clients. These monitors manage interactions between clients and servers with a high degree of reliability, maintaining the state of client sessions to provide transactional-quality service, but usually at the price of a complex implementation.

Message-queueing middleware uses the concept of the queue to transmit messages from one system to another. Relying on queues allows these systems to handle the transmission of data asynchronously between systems that may not be on-line at the same time. The message-queue software forwards a message to its destination when the destination is reachable, saving the message for later delivery if the destination is unavailable. Message queueing offers extremely high reliability, but its relatively low performance can make it unsuitable for interactive applications.

SmartSockets, for example, with multicasting enabled to save bandwidth—or from deploying TIB/Rendezvous using unicast transmissions, with each peer pointed to a routing daemon, to simulate a hub-and-spoke architecture.

Consider an application linking a large number of publishers, each publishing to fewer subscribers, all deployed across a WAN. Implement with a bus architecture like TIB/Rendezvous's, and you will need to have at least one routing daemon at each geographic location to forward messages. Hub-and-spoke architectures also work well for applications requiring explicit involvement of the application with message routing.

Message routers can retain a cache of old messages of variable sizes, so subscribers who miss anything due to system failure can catch up on missed messages. TIB requires each peer be running (or have access to) a Rendezvous daemon to listen for multicast content; message-routing products, like SmartSockets and Ambrosia, rely on their enabled application client software to handle subscriptions.

Open Horizon Ambrosia 2.1

Open Horizon positions Ambrosia as a P&S solution for the Internet. Since Ambrosia is one of the first products to be certified 100 percent Pure Java, Ambrosia peers require only a Java 1.1 virtual machine (VM) and a TCP/IP stack; the broker software runs on Windows NT 4.0 or Solaris. Ambrosia's hub-and-spoke architecture might seem ideal for widely distributed systems, but version 2.1 doesn't support interbroker communications. Instead, it funnels all messaging through a single broker (version 3.0, expected soon, will support interbroker routing).

The Ambrosia message broker routes messages from publisher to subscriber, acting as an intermediary for messages and enforcing delivery reliability (see the text box "Managing Performance/Reliability Trade-Offs" on page 128) and security (it supports encryption). If a subscriber requests guaranteed delivery, the message broker makes sure the message is delivered. The broker handles all authorization tasks, including determining whether a peer is allowed to subscribe, publish, or request guaranteed delivery of events.

Unlike TIB/Rendezvous, which delegates all programmatic policy to the application itself, Ambrosia requires the developer to use the message broker to create

P&S Features

	Ambrosia	SmartSockets	TIB/Rendezvous
ARCHITECTURE			
Peer P&S	✓	✓	✓
Server software	✓	✓	
Client/daemon software			✓
Bus		Logical bus	✓
Hub and spoke	✓	✓	✓ (can be configured)
Message routing		✓	✓
Message switching	✓	✓	
Last value/cache servers		✓	Reliability interval defaults to 60 seconds' worth of data
API			
C/C++	✓	✓	✓
Java	✓	✓	✓
Visual Basic	✓	✓	✓
JavaBean wrapper	✓	✓	
ActiveX	✓	✓	✓
CORBA	✓	✓	Add-on option (Object Bus)
PLATFORM SUPPORT			
DOS			
Windows 3.x	✓ ¹	✓	✓
Windows 95	✓	✓	✓
Windows NT	✓	✓	✓
Unix	✓	✓	✓
VMS	✓ ¹	✓	✓
MVS	✓ ¹	✓	✓
OS/2	✓ ¹	✓	✓
Macintosh	✓ ¹		
VxWorks/QNX		✓	VxWorks only
OS/400	✓ ¹		✓
QUALITY OF DELIVERY			
Reliable delivery (delivered no more than once)	✓	✓	✓
Guaranteed delivery (delivered at least once)	✓	✓ ²	✓
Transactional delivery	✓	✓ (secure version of SmartSockets)	TIB/Data now in beta; will provide security over TIB
Authentication	✓ (Kerberos-style, user ID and passphrase)	✓ (Kerberos)	
Key exchange	✓ (internally used only, not exposed)	✓ (Kerberos)	
Encryption	✓ (DES)	✓ (DES)	
Digital signature	✓ (internally only for integrity checks for DSA)		
LICENSING			
Developer's kit price	\$5995	\$4500	\$5000
RUN-TIME			
Cost per seat	\$14,950 cost per hub includes 50 users	From \$3000 per RTserver (Win NT/95); no per-seat charges	\$600
Server-peer software	N/A	N/A	\$3000
Miscellaneous	Message-format repository: Define messages to query fields and values	Secure version add-on: \$5000 package for Kerberos and Kerberized implementation of SmartSockets	TIB/Rendezvous Pro and TIB/ObjectBus each cost \$1500 per client desktop and \$6000 per server

¹ Supported through Java on these platforms.

² Can also be configured to do guaranteed delivery to some subset of all subscribers.

✓—yes; N/A—not applicable.

program policies, such as who can publish and who can subscribe. The Admin console lets you manage access policies for individuals or groups and monitor messages by subject.

Ambrosia builds on Java's security interfaces for user authentication, authorization of users for particular operations, DES encryption, and integrity checking via a secure digest. Expected at the start of this year is support for triple-DES encryption and public-key authentication.

Talarian SmartSockets 4.0

With its 14 pounds of documentation, SmartSockets scored tops in volume of support materials, including tutorials with step-by-step instructions and sample code. SmartSockets' hub-and-spoke architecture supports true message routing between message brokers for wider scalability across WANs. RTserver, SmartSockets' message broker, routes messages directly to subscribers or to intermediate message routers. Multicast transmission is available as well, for reducing traffic on a LAN.

Even so, Talarian describes the architecture as a "logical bus," which means peers publish messages into the logical bus and other peers subscribe by tapping into that bus. SmartSockets is very much a message-routing product, using OSPF (Open Shortest Path First) routing to efficiently route messages from publishers to subscribers.

SmartSockets rates high on reliability, supporting hot failover between message routers, as well as other types of load balancing. The package supports DES encryption but lacks public-key support.

Tibco TIB/Rendezvous 4.1

Tibco's TIB/Rendezvous event-driven middleware employs a bus architecture: Everything is published directly to the bus. Relying heavily on multicast, Rendezvous-enabled applications scale incredibly well when implemented appropriately. The publisher publishes one message, which

TECH FOCUS

Managing Performance/Reliability Trade-Offs

A hierarchy of reliability levels exists for P&S products, which tend to trade performance for reliability. The baseline level (often called "reliable delivery") is to publish data no more than once. Thus, subscribers who miss messages due to downtime or a network error might never receive them unless a message cache is running. Last-value and cumulative caches (which store the last piece of data, or an accumulation where appropriate) can help improve reliability without affecting performance. Reliable delivery enhances performance because the publisher doesn't have to waste time listening for complaints from subscribers. It works well for both multicast and broadcast transmission.

The next-highest reliability level uses negative acknowledgments (NAKs) from subscribers to alert the publisher that a message needs to be retransmitted. This means messages are retransmitted only when a subscriber misses one and transmits a NAK asking for a retransmit of the missed message(s). The result is that every subscriber receives every message at least once, and sometimes more

can be subscribed to by processes running on any or all systems on the network. Adding subscribers impacts network traffic only minimally, since subscribing is a matter of the subscriber's publishing a message announcing its subscription.

Intranets, extranets, and the Internet complicate matters. Extending the TIB bus to WANs requires the routing of messages. The Rendezvous routing daemon, rrvd, forwards messages subscribed to by other routing daemons on behalf of systems on other networks. TIB/Rendezvous routers use subject-based routing to minimize internetwork traffic: Only messages subscribed from outside a site are forwarded.

Creating a channel to publish data with

DELIVERY

than that. NAKs work well for multicast transmission because publishers can depend on its subscribers to act as squeaky wheels: If they don't say anything, it's because they're getting everything they need.

For even more reliability, you can move up to what Tibco calls certified delivery, which is available in the optional TIB/Rendezvous Pro product (which also supports distributed queuing and includes a fault-tolerant API; transactional messaging is available in a separate product, Enterprise Transaction Express). TIB/Rendezvous certified delivery requires each subscriber to positively acknowledge (ACK) receipt of each message to the publisher, although the messages are published by multicast. Positive acknowledgment is also an option for unicast publishing.

You can get even higher reliability by adding a mechanism that can keep track of all messages, approaching the type of structure provided by message queues (see "Monkey in the MiddleWare" on page 126). Digitally signing or encrypting messages can also add a sense of security to reliable delivery.

Rendezvous is easy, but integrating existing applications can be more complicated. Reliance on a daemon means that all Rendezvous-enabled applications can share access to the P&S bus.

Cost and Suitability

Overall, the suitability of any of these products to your application depends on what that application is and how you want to deploy it. After deployment, these products make publishing data simple, but building the application can be trickier.

Cost considerations are also important. Although the raw cost of the software license is important, with per-seat costs for a fully functional TIB/Rendezvous peer starting at \$600, the expense of developing and deploying your application must also be considered. Expect to devote considerable effort to designing your event namespace and the interfaces between legacy applications and whichever P&S architecture you choose. ■

PRODUCT INFORMATION

Ambrosia 2.1
developer's license starts
at \$5950; deployment
systems start at \$14,950
Open Horizon, Inc.
South San Francisco, CA
650-869-2200
fax: 650-869-2201
<http://www.openhorizon.com>
Enter HotBYTEs No. 1023.

SmartSockets 4.0
\$4500 for developer's toolkit;
server starts at \$3000
(Windows 16/32, Unix [assorted],
DEC OpenVMS, IBM MVS
and OS/2)
Talarian Corp.
Mountain View, CA
650-965-8050
fax: 650-965-9077
<http://www.talarian.com>
Enter HotBYTEs No. 1025.

TIB/Rendezvous 4.1
starts at \$600 per desktop and
\$2500 for developer's kit
(Windows 16/32, Unix [assorted],
Next, IBM OS/400 and MVS,
DEC OpenVMS)
Tibco Software, Inc.
Palo Alto, CA
650-846-5000
<http://www.tibco.com>
Enter HotBYTEs No. 1024.
<http://www.byte.com/hotbytes/>

BYTE technical editor Pete Loshin is the author of *Personal Encryption Clearly Explained* (AP Professional, 1998). He can be contacted at pete@loshin.com.

Hewlett-Packard's LaserJet 4000 brings better performance in a smaller package and ushers in a new communications standard. By Alex Pournelle

HP Makes an Even Better Impression

Hewlett-Packard's newest workgroup printer, the LaserJet 4000, bests its predecessor, the LaserJet 5, in speed and compactness. The 17-page-per-minute printer—BYTE's Best of Show winner at Fall Comdex—also introduces a communications technology, called JetSend, that could become the lingua franca of all network devices.

I tested the 4000TN, which has two 250-sheet paper-input trays, a manual paper tray, 8 MB of RAM, and comes with JetDirect 600N print server software. Its new features include a 1200-dot-per-inch (dpi) marking engine and a 100-MHz NEC VR4300 processor.

My first impression of this printer, as usual with HP products, is that it's solid. It installed easily, and it printed every standard PCL 5 or 6 test page I threw at it without incident. With the supplied work-alike that comes on expansion ROM, it also printed PostScript. Additionally, the ProRes 1200-dpi setting,



**Hewlett-Packard
LaserJet 4000TN
\$1599**

Hewlett-Packard Co.
Santa Clara, CA

800-752-0900

<http://www.hp.com>

Enter HotBYTES
No. 1007.

The HP LaserJet 4000 prints up to 1200 dots per inch, at 17 pages per minute, and weighs just 45 pounds.

which runs the engine at half speed, produced noticeably blacker blacks than the full-speed FastRes at 1200 dpi.

I was impressed with the printer's options and upgrade possibilities. The LaserJet 4000 offers expansion of up to 100 MB of RAM, using three 32-MB SIMMs. Options include a third 500-sheet paper-input tray, 75-envelope feeder, duplex printing handler, PostScript-clone ROMs, and local hard disk storage.

I was also pleased with the LaserJet 4000's drivers, which support bidirectional and parallel communications on Windows NT (though Microsoft won't have native OS support for this until NT 5.0). Bidirectional communication is also available on a Windows or a Macintosh network with the JetDirect 600N Print Server, which comes standard with the 4000TN.

JetAdmin 2.5 software provides network IP address configuration and the ability to view available printer memory and jobs queued. In my tests, JetAdmin did have some problems with NT 4.0 Server.

There's a new version, Web JetAdmin 3.0 (which is now available for downloading from <http://www.hp.com/cposupport/printers/software/hpwjnten.exe.html>), but it was not available at test time.

The LaserJet 4000TN is a fine addi-

TECH FOCUS

JetSend: The Future of File Transfers?

Concurrent with the LaserJet 4000's release, HP announced JetSend, a new way for devices to communicate over TCP/IP. Once the kinks are worked out, this technology has the potential to revolutionize the way all documents are moved.

JetSend requires bidirectional negotiation for devices to work out a common format. Whether between a scanner and a remote PC, a hand-held computer and a fax machine, or some other combination, JetSend hides the negotiation of compatible protocols, resolutions, and machine features—all without a network server. In the future, HP plans to incorporate this technology in nearly all its products.

RATINGS

TECHNOLOGY

★ ★ ★ ★

IMPLEMENTATION

★ ★ ★ ★

PERFORMANCE

★ ★ ★ ★

tion to HP's expansive line of departmental printers. With the PostScript-clone option, and 1200-dpi ProRes, it's also a great desktop publishing printer. For anyone needing a workgroup printer, the potent combination of speed and quality should make this LaserJet the first one to look at. ■

Alex Pournelle (Pasadena, CA) is a computer integrator and data-recovery specialist. You can contact him at alex@earthlink.net.

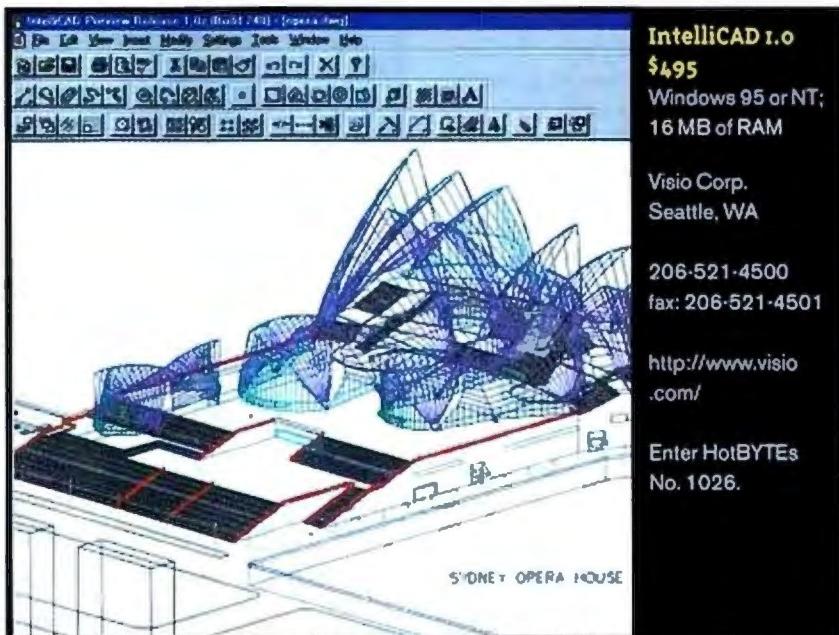
Visio takes serious aim at the 800-pound gorilla of the CAD industry. By Evan Yates

CADzoos! What a Deal

Why is AutoCAD so popular? For 15 years, competitors have asked that question, and none of them seems to have grasped the answer. In my experience, three major factors keep AutoCAD users loyal: an intellectual investment in learning the program, a time investment in customizing the program to do exactly what they need, and a monetary investment in all the drawings they've created.

Many competitors have tried to emulate parts of AutoCAD's command set, customization languages, and DWG file format. But they all started with existing CAD programs, and results were unimpressive. In the real world, "almost AutoCAD-compatible" just isn't good enough.

But what if a company started from scratch, building a program so compatible that AutoCAD users and developers would consider it a desirable alternative? Meet Visio's IntelliCAD, which competes head to head with AutoCAD Release 14 but is \$325 less expensive. It's also got a



Visio's IntelliCAD will look familiar—and feel comfortable—to AutoCAD users.

TECH FOCUS

Custom CAD

AutoCAD has several levels of customization tools. With IntelliCAD, Visio provides full support for those menus and macros, and for AutoLISP (an interpreted LISP language). Compatibility seems to approach 100 percent, except for those few commands that IntelliCAD doesn't yet support.

Professional developers often customize AutoCAD using ADS, a C-language API, and IntelliCAD supports ADS very well. Several developers have reported being able to port their applications to IntelliCAD successfully with just a simple recompile. The one major customization tool that IntelliCAD does not yet support is ARX, a C++ API that allows developers to create custom object types.

nice, Microsoft Office-style interface.

I'm an experienced AutoCAD user, and working with IntelliCAD gave me an eerie feeling. Sure, it has all the basic commands. But I also tried dozens of the most obscure AutoCAD commands I know and found only a very few that haven't been implemented in IntelliCAD. Visio provides a list of missing AutoCAD functions, most notably associative hatches, 3-D solids, and photorealistic rendering. Importantly, IntelliCAD doesn't mess up things it can't edit. Using IntelliCAD, I edited files created in AutoCAD 12, 13, and 14. When I saved those drawings and loaded them into AutoCAD, all the objects IntelliCAD couldn't edit were unchanged.

IntelliCAD is more than an AutoCAD-compatible clone; it adds its own significant features. Drawing Explorer, in one window, gives control over layers, line

types, blocks, text, and dimension styles. And IntelliCAD has a multiple-document interface, which AutoCAD lacks.

So, will IntelliCAD be an AutoCAD killer? Probably not, but Visio is a serious

RATINGS

TECHNOLOGY

★★★★★

IMPLEMENTATION

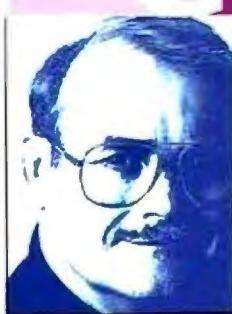
★★★★★

PERFORMANCE

★★★★★

competitor and Autodesk knows it. IntelliCAD lacks a few AutoCAD features, but it's a well done, viable, mainstream alternative. If you're looking for an industrial-strength CAD program that works with AutoCAD files but won't break the bank, look here. **B**

Evan Yates teaches and writes about CAD. You can contact him at evan@yates.com.



chaos Manor

To Cure a Failing Memory

Jerry's unending quest for more storage space and more RAM leads him into the thicket of disk and memory optimization.

Today's *Daily News* has a Fry's ad: 3.2-GB drives for \$160, an astonishing \$50 per gigabyte. I suspect that by the time you see this, that price will be standard. This makes disk storage so cheap there's no reason not to have a lot of it without disk compression.

This should have a large impact on Web computers and the like. In a recent *Weekly Standard*, Britt Hume mentions "industry analysts who foresee the day when you won't need to keep any programs stored on your computer except your Web browser." He doesn't say why anyone would be foolish enough to leave critical programs and data at the mercy of not only the telephone lines but the financial stability of a service provider when storage is so cheap. David Em has more on why you need storage space in his graphics report in the Web Exclusive part of this column.

However, large drives do require good disk utilities. You can start with PartitionMagic, from PowerQuest. PartitionMagic partitions your disk; once you've tried it, you won't go back to FDISK. It also examines your disk's partition structure and lets you change it painlessly.

For instance: Cyrus, my Cyrix 6x86 P-166 system, has (according to Windows 95) a 4.4-GB Barracuda drive partitioned into two 2.2-GB drives. Because most programs like to store themselves in C:\Program Files, I'm running low on disk space on the C drive.

There are several remedies. One is to move a lot of data files to the D drive and update the defaults in Microsoft Office and other data-using programs. That works, but it complicates making backup copies; besides, for much of my stuff, I have already done that.

Another remedy is to move a lot of program files from C:\Program Files to S:\Program Files (i.e., to the big dual-Pentium server that hides in the cable room) and access those programs through the network. For some programs this is simple. Others will want the original installation disks—and I don't have them all, meaning I'll have to edit the Registry, which is just a bit more fun than root-canal surgery. Since Cyrus won't be my main machine much longer—I'm changing over to Princess, the Compaq Workstation 5000 that runs Windows NT—I don't need a permanent solution, just a way to get a bit more space.

bytes, but that file will still take up 32 KB on your disk. This wastes space, typically about 30 percent. The larger the partition size, the worse it gets; the wastage can approach 50 percent on systems that have a number of small files.

The remedy is to break that disk partition down to something smaller. A partition smaller than 1 GB, for instance, can use 16-KB clusters and typically results in less than 20 percent wasted space. If you're really into disk organization, you can make one large partition for large files (e.g., the swap file and some program suites), one intermediate size for medium files (e.g., normal program files), and one

Large drives do require good disk utilities.

The first thing I did was install PartitionMagic. That uses about 6 MB of disk space, but it's easily uninstalled. More to the point, the program will tell me how much I can gain by repartitioning my hard drive, so I can use smaller cluster sizes.

Forgive me if you know all about cluster sizes. Some readers don't, so I'd better explain. It's also laid out clearly and in detail in the generally excellent PartitionMagic manual.

I'll summarize by saying that the bigger your logical disk drive, the larger the cluster size. The cluster size is the minimum space required to store all or part of a file. In particular, drives sized from 1024 to 2047 MB must, under the current DOS/Windows 95 OS, have a minimum cluster size of 32 KB—and that becomes the smallest file size on your disk.

Thus, if you have a tiny ASCII file, say AUTOEXEC.BAT, the file size may be 88

small partition for little files like saved e-mail. I don't really recommend you do this. I just point out that it's possible.

I was concerned that Windows 95 showed my drives as 2.2 GB, larger than the maximum for 32-KB clusters, making me wonder if I was wasting more space than I needed to by using 64-KB clusters. There may be a way to make Windows 95 tell you what your cluster size is, but I don't know it. Thus, I installed PartitionMagic.

It told me that although Windows 95 thinks my drives are 2.2 GB each, they're really only 2047 MB, and my total wasted space is about 457 MB, or 19 percent. (It also turns out that 64-KB clusters are supported only in NT, not in Windows 95.) I could cut back on the wastage by partitioning the D drive into a D drive for program files and an E drive with 16-KB clusters for saved e-mail. However, it hardly seems worthwhile to recover at most 100

MB of disk space. Also, smaller cluster sizes come at a price: with small clusters, it takes longer to access large files, because the disk heads have to move a lot more. If you do make small partitions, don't put your swap file on one of them; it can slow your system down something awful.

There's an even more drastic way to recover that wasted space. I could get the latest version of Windows 95 (version 4.00.950 B or later; you can find your version number in Control Panel/System), which includes FAT32, the new 32-bit file allocation table (FAT) system that allows 8-GB disk partitions with 4-KB cluster sizes.

The problem here is that there's no upgrade to FAT32; you have to back up all files, reformat, and start over. Then, too, the "B" version is still OEM-only. I've heard rumors of an imminent upgrade version, but there isn't one yet. I suspect this is because, while BYTE readers may understand that installing FAT32 is a one-way operation, many users won't.

FAT32 can't share a partition with normal FAT files, nor can earlier versions of Windows 95 (or NT 4.0) read FAT32 files.

I told FreeSpace I wanted to free up 20 MB.

This applies only to reading local disk partitions; it doesn't affect the ability to access files through a network. A Windows 3.1 system can see and read FAT32 files on a connected system, and vice versa. Of course, if you use a network to move files to a FAT32 system, that is all transparent.

FAT32 is built into Windows 98 (aka Memphis) and is clearly the right way to go, giving you large disk partitions without the penalties of large cluster sizes. However, retrofitting with it isn't something lightly undertaken, even for someone as networked as I am. One day I'll do it, but I'm in no big hurry.

CONCLUDED THAT TO GET MORE space I'd have to either migrate stuff to the server or experiment with disk compression. My last experience with disk compression was pretty grim, but I have a new program, Mijenix's FreeSpace, that promises compression without pain or fuss. I was skeptical, but it sounded good.

Compression does two things. First, it squeezes redundancy out of files by encoding them. Second, it packs many small files into what the OS sees as one large file, thus

eliminating wastage caused by large cluster sizes. The problem with compression is a mirror image of its virtue. To retrieve a file, something has to extract that file from the large compacted file it was stored in and then decode the file into its original form. None of this has to be unreliable, but it adds some complexities to file access.

Now suppose we want to add to that file. We have to find room for the new length and then repack everything. Finally, since many of your compressed files are stuffed end to end into one large packed file, if anything happens to that large file, you could lose them all. Apparently that doesn't happen very often, but it's a chance I'm not eager to take.

FreeSpace is a file (not disk) compression utility with a nifty management structure and a simple user interface. Basically, you install FreeSpace, tell it how much disk space you'd like to make, and stand back. It will recommend which files and folders to compress to get that much. That seemed too good to be true.

First thing, then, was to defrag the disk. There are several ways to do that but only

one I trust: Golden Bow Systems' Vopt. I have been using one or another version of Vopt since early DOS days, and I have not had a single problem. Vopt is very careful; it's also considerably more efficient than any other defrag program I've used. When you Vopt a disk, it's really optimized.

I ran Vopt and installed FreeSpace. I told FreeSpace I wanted to free up 20 MB. The analyzer wizard trundled and then recommended that I compress the Grolier encyclopedia folder. I told it to go ahead, and less than 5 minutes later, I had 22 MB more disk space.

The Grolier program has about 30 MB of stuff on my local disk; it gets the rest from a CD-ROM that resides on a Pioneer SCSI 6-Pack CD-ROM drive on the server. When I ran the encyclopedia, I couldn't detect any difference in its operation after the file compression. Everything works just fine, and if there's a speed difference, I don't notice it.

I was curious now. I used Symantec's Commander 95 and Explorer to look at that folder to see what FreeSpace did; and I blush to say I don't know. If you right-click on some of the files, you'll see a new

menu item, FreeSpace, and that will offer to decompress the file. Otherwise, there is no clue that any files have been compressed. Still, Explorer reports 20 MB more disk space available.

It still looked too good to be true, so I told the FreeSpace wizard that I wanted another 40 MB on the C drive. For good measure, it should find me 20 MB on the D drive. It did. On the D drive, there are a huge bunch of mail files, and a lot of game files on the C drive. Once again, if there's any effect on performance, I can't find it.

Then I ran Vopt again. One of the things that used to drive me mad about disk compression on OS/2 was that I had to go to extraordinary lengths to defrag a compressed disk. With FreeSpace, I just run Vopt. When I did, it showed that the disk was seriously fragmented. Apparently, when FreeSpace compresses files, it compacts the ones it compresses, but that can leave a lot of fragmentation among the other files. Vopt soon fixed that.

The bottom line is that FreeSpace has painless compression and decompression. It's extremely easy to use. It will analyze your hard disk folder by folder to determine just how much space it can make for you; and it works just fine. None of my disk utilities know there were any changes in the disk structure; they just see some extra disk space. In fact, it's very hard to see just how FreeSpace works this magic.

FreeSpace doesn't work as well on NT, and clearly it's not going to do much for you in compressing files like JPEGs, which have already been compressed. However, as a quick-and-dirty way to make some more disk space in a hurry, this thing is a blooming miracle. Laptop users with their truly limited disk space will absolutely love this product. Recommended.

VOPT IS WRITTEN BY BARRY Emerson, who seems to know more about DOS and Windows file operations than anyone I know, including Microsoft's people. Vopt has been on my recommended list just about forever. (Truth in reporting: Elizabeth Emerson of Golden Bow has won my "bribe of the month" award several times for elaborate chocolate Christmas presents, but that's not why I like Vopt.) Anyway, about the time you read this, there will be a new version for NT as well as some improvements in the Windows 95 version.

Vopt shows you exactly what is going on, gives a map of just how fragmented

your disk is, and works at lightning speed. It's a lot faster than its rivals, despite the fact that it's also more thorough. Disk fragmentation can be a serious problem, especially if you do much Internet surfing. Internet browsers create and delete scads of temporary files. Surfing for a few nights can reduce my hard disk to chattering inefficiency bad enough to make me think the old "hesitation" curse is back with me. Vopt fixes that. Highly recommended.

Actually, I should say that Vopt is a partial cure. I have had hesitations in Word

Back in DOS and early Windows days, I found QEMM, Quarterdeck's memory manager, indispensable, and I said so often. When Windows 95 rolled out, it didn't look like there was much need for third-party memory-manager programs.

I was wrong. QEMM97 works like a charm, adding memory and resources to your Windows 95 system. While I haven't been using it for all that long, Richard has, and neither of us has had any problems with it so far. It works fine with FreeSpace and Norton System Doctor, its con-

I wanted to know why all the disk operations.

again. I suspected they were caused by disk operations; making disk operations more efficient reduces the time the computer's attention is turned to them. That helps.

But I went further: I wanted to know *why* all the disk operations. What I found out makes a long story—you'll have to read it in the Web Exclusive part of the column—that ended with my installing and uninstalling Quarterdeck Systems' CleanSweep. The reason? I was routinely exceeding Cyrus's 32 MB of memory.

SPEAKING OF QUARTERDECK, some time ago, I said that I didn't see much improvement from their MagnaRam. That turns out to be wrong.

Even though I managed to get my memory usage down below 32 MB by uninstalling CleanSweep, it was still hovering around there, and my stupid hesitations in Word continued. About then, my son Richard spotted the newest QEMM97 and mentioned that he thought MagnaRam, which is included with QEMM97, had helped his system.

I figured anything was worth a try, so I installed QEMM97, which automatically installs MagnaRam, a program that claims to do for RAM what FreeSpace does for disk space, on-the-fly compression. The results were amazing: my hesitations ceased, most disk-swapping operations ceased, and things are very stable. The decrease in disk-swapping operations has been dramatic.

One warning: by default, QEMM97 installs Update-It, a memory-resident program that will go look for Quarterdeck updates on the Internet. That uses several megabytes of memory and surely is not needed. Kill it fast.

trol panel gives you a lot of useful information, and it instantly ended my newest round of hesitations. Recommended.

WHILE I WAS TALKING WITH Barry Emerson about improvements to Vopt, he told me something disturbing. Disk defrag programs move massive amounts of data around. To make sure that everything works properly, Vopt does cyclic redundancy check (CRC) checksums on each file that it moves. Barry has found that in about every 500 GB of data moved, there will be one bit flip: a 0 has become a 1, or vice versa.

He has no idea what causes this; it does not seem to be specific to any kind of file or any kind of hardware. It may be temperature-dependent, but that's an impression; when an event is that rare, it's hard to get decent statistics. "It may be cosmic rays for all I know," he said.

One bit flip in 500 GB is a very low error rate; but given current massive data transfers, it's frightening. The odds are pretty good that the bit flip will be inconsequential or that it will cause a fatal error requiring you to restart whatever operation you were engaged in; but there remains that tiny chance that the bit will flip in an important data file and never be noticed.

I honestly don't know what, if anything, I can do about this. Thus, I merely report it. But it disturbs me.

NO WAN APOLOGY. THE COMEDY of errors started in my November column. CyberMedia's Oil Change recommended that we download DUN 1.2, a Microsoft upgrade to Dial-Up Networking. We did that. We also read about a utility called TweakDUN, from Patterson Design

New Version Released

PKZIP[®] for Windows

PKZIP[®] for Windows, the industry standard compression utility, has just gotten better.

PKZIP 2.60 for Windows includes these new features:

- ▶ Support for TAR, GZIP, MIME, BinHex, Uencoded & XXencoded file formats.
- ▶ Helpful Wizards to assist novice PKZIP users.
- ▶ Select a "List File" for adding a specified group of files at once to a .ZIP archive.
- ▶ Run an executable file from within an archive without the need to extract first.
- ▶ Create shortcuts for a .ZIP file on the desktop.
- ▶ Copy, move, delete & rename a .ZIP file from within PKZIP for Windows.
- ▶ Easily create new directories when unzipping files.
- ▶ Delete .ZIP files to the Windows 95 Recycle Bin.

PKZIP 2.60 for Windows is compatible with Windows 95, Windows NT and Windows 3.1x. PKZIP is also available for DOS, OS/2, SPARC Solaris and Open VMS.

<http://www.pkware.com>
info@pkware.com
414-354-8699



PKWARE[®]
INC.
The Data Compression Experts[™]

Systems. It's recommended and apparently codeveloped by NetPro NorthWest; you can find them at <http://www.sns-access.com/~netpro/maxmtu.htm#tweakdun>, which goes into great detail on what TweakDUN does and why you need it.

We downloaded TweakDUN as well as DUN 1.2 and used them together on Cyrus, which I'm writing this on. They seemed to improve network operations considerably, and the new DUN is certainly more convenient; so we installed them on another machine. The result was a minor disaster that ended with us reinstalling Windows 95; you can read about it in the November issue.

After the November issue came out, I got e-mail from NetPro NorthWest. It has taken me a few days to confirm what they said, but it's true. Alas, when I wrote it up, I seem to have confused the DUN 1.2 upgrade with TweakDUN, and TweakDUN got the blame for our problems. My apologies; I'm not often that wrong.

DUN 1.2 works well when it works, but, for reasons not clear to me, it can on some machines mess up your internal Windows 95 network. TweakDUN is a utility that lets you edit the Registry to change Dial-Up

Networking parameters. The result among other things is that multiple Internet activities work better; you can find out more from NetPro NorthWest, whose site is worth visiting anyway. I've heard good things about TweakDUN, and it certainly does no harm. While I haven't yet tried to test how much good it does, I have the impression that it has helped a lot.

Incidentally, I managed to buy two

I have the impression that TweakDUN has helped a lot.

copies of TweakDUN at \$12.95 each. Naturally, a story goes with it.

Buying the first copy was a pain. There is a free shareware copy, but I generally forget to pay for shareware, so it's simpler to pay when I get it. Trying to pay for TweakDUN led me to the BuyDirect.com page; that one didn't want to accept my American Express card. It never said why. I checked the number and the expiration date, and got the same message: "There's something wrong." Eventually, I figured out that my card has no period after my middle initial, erased the one I had in-

serted, and downloaded my copy.

I did all this on Princess, which runs NT. Then I transferred the resulting *td_12r.exe* self-extracting installation file to Cyrus and ran it, getting the error message that "This application uses CTL3D32.DLL, which is not the correct version. This version of CTL3D32.DLL is designed only for Windows NT." I had no idea what program generated that message, except to

note that whoever wrote it wasn't very clear on pronoun referents.

Mistakenly—although I think understandably—I concluded that since I had downloaded the file on an NT system, I had somehow got an NT version of it. That was when I fired up Communicator on Cyrus (which runs Windows 95) and bought the second copy of *td_12r.exe*.

Of course it gave the same error message. Ignoring that message produced the information that I didn't have many Visual Basic 5 run-time programs, but I could get them from <http://www.simtel.net/pub/simtelnet/win95/dll/vb5run97.zip>.

There's no way to cut and paste from that error message, so out came the logbook so I could hand-copy all that. The first time I fed that URL to Communicator, it did not work. I chopped it back to <http://www.simtel.net/>, which got me to a place well worth going to: a collection of updates and freeware. Drilling down through its index got me nowhere, but eventually I found a search-engine form, entered *vb5run97.zip*, and voilà!

That gave me a chance to test a newly installed update of WinZip. I copied *vb5run97.zip* into a work directory with Symantec's Commander 95, double-clicked on the filename, and up came both EXE and readme files. The readme file warned that installation would be tedious, requiring an installation, reboot, and another installation, but stay with it.

Double-clicking on the EXE file in Commander started the process, which went exactly as described. After this, double-clicking on *td_12r.exe*, ignoring the message about the wrong version of CTL3D32.DLL, and doggedly proceeding, I installed TweakDUN. WinZip and Commander make a good combination, and both are recommended.

TweakDUN does in fact offer to change

You've already heard that...

MicroGuard Copy Protection is

UNBEATABLE

So...Here's how you can reach us:

www.micromacro.com



SEE YOU AT:

CeBIT
HANNOVER

International
Micro Macro Technologies, Ltd.
3 Hashikma St.
P.O.Box 11516, Azur 58001
Israel
Tel: (972-3) 558-2345
Fax: (972-3) 558-2344
E-mail: info@micromacro.com

USA
MicroGuard
631 South Pontiac St.
Denver CO. 80224
USA
Tel: (303) 320-1628
Fax: (303) 320-1599
E-mail: usa@micromacro.com

MICROGUARD



COMPLETEly

Essential

Order Bet@books from a
Bet@bookstore near you

100% OF WHAT YOU NEED

ARNOLD VILLENEUVE &
WAYNE MCKINNON



- Get 100% of what you need to compare, integrate or migrate
- Identify all network communication protocols in NT and Windows
- Follow plans to install and integrate both servers
- Find updates on our links to helpful Web, FTP and Mailing sites
- Use the job done faster with tips examples

Netware to NT INTEGRATION AND MIGRATION COMPLETE

0-07-913171-9 • \$59.95 (with CD-ROM)

100% OF WHAT YOU NEED

MARTIN NEMZOW



- Deliver video applications with complete professional development guides
- Integrate video into desktop applications and corporate networks
- Showcase video across the web
- Answer technical questions fast with fully searchable CD-ROM

Web Video COMPLETE

0-07-046404-9 • \$54.95 (with CD-ROM)

100% OF WHAT YOU NEED

STEVEN HOLZER



XML COMPLETE

0-07-913702-4 • \$44.95 (with CD-ROM)

100% OF WHAT YOU NEED

EDWARD S. PESCHKE &
MICHELLE DOWOLFE



- Master Perl 5 with this complete professional development guide
- Compile your code with the new Perl 5 compiler — included CD-ROM
- Build modules for NT and Unix
- Get in-depth development guidance
- Find fast answers to CGI questions

Perl5 COMPLETE

0-07-913689-2 • \$49.95 (with CD-ROM)

ALABAMA

Maddon Books and Computers
205-772-9250
Schwartz Business Books
schwartzBB@aol.com

ALASKA

Schwartz Business Books
schwartzBB@aol.com

ARIZONA

Computer Library
www.computerlibrary.com
librarian@computerlibrary.com
U of A Bookstore
www.bookstore.arizona.edu
dreibg@u.arizona.edu

ARKANSAS

Schwartz Business Books
schwartzBB@aol.com

CALIFORNIA

ASUC Bookstore
genbooks@mail.usc.edu
benitez@edu
Bookstore Santa Cruz
408-423-0500

Capitol Book Cafe

www.capitol.com/~bookcafe
bookcafe@capitol.com
Cody's Books
www.codysbooks.com
codys@well.com
Computer Literacy
(Bookshops + Online)
www.cbooks.com
info@cbooks.com
DigitalGuru Computer Bookshops
www.digitalguru.com
orders@digitalguru.com
Fry's Electronics, Inc.
510-770-1797
415-496-6000
408-733-1770
310-364-3797
408-364-3700
714-378-4405
818-227-1102
408-487-1202
714-688-3202
918-526-8102
916-567-4800
619-514-6400
408-487-4500
Invire Select Books
www.screchbooks.com
isib@sel.comcmh@aol.com

Kepler's Books & Magazines

www.keplers.com
Micro Center
www.microcenter.com
DPWPA Technical Books, Inc.
www.dpwpabooks.com
dpwpa@netcom.com
Printers Inc. Bookstore
www.pbooks.com
pbooks@pbooks.com
San Diego Technical Books, Inc.
www.sdtb.com
sdtb@dtb.com
Schwartz Business Books
schwartzBB@aol.com
Stacey's Bookstore
www.staceys.com
staceysbird@aol.com
Stanford Bookstore
masterorder@bookstore.stanford.edu
Stanford Bookstore Palo Alto
mediech@books.stanford.org
mediech@books.stanford.org
Stanford.org
UCD Bookstore
www.bookstore.ucdavis.edu
bookstore@ucdavis.edu
UCLA Bookstore
www.uclabooks.ucla.edu
bookane@uclabooks.ucla.edu
UCSD Bookstore
www.bookstore.ucsd.edu
bookorder@ucsd.edu

USC University Bookstore

www.uscbookstore.usc.edu
jbooks@usc.edu
COLORADO
Aurora Book Center
bosser@rhcbs.aur.edu
C U Book Store
colorado@colorado.edu/colorbookstore
katzen@spot.colorado.edu
Corporate Discount Books
www.private.com/ctd
ctd@private.com
McKinley White Bookellers
www.mwbooks.com
mwbooks@ml.net
Softpro Books
www.softpro.com
seeks@softprowest.com
State Law Bookstore
970-497-0330

CONNECTICUT

Schwartz Business Books
schwartzBB@aol.com
Yale Coop
800-EU-PALE

DELAWARE

Schwartz Business Books
schwartzBB@aol.com

D.C. WASHINGTON
Reuter's Scientific & Professional
Books
www.reuters.com
fbaker@reuters.com

FLORIDA

Downtown Book Center

radwest@prod.com

Schwartz Business Books

schwartzBB@aol.com

University of Minnesota

Bookstores East Bank Store

www.bookstore.umn.edu

deonell13@umn.tc.umn.edu

MINNESOTA

Banter's Books

tombanter@aol.com

Schwartz Business Books

schwartzBB@aol.com

University of Minnesota

Bookstore

www.umn.edu/bookstore

tradels@phoenix.umn.edu

PENNSTATE

Micro Center

www.microcenter.com

OKLAHOMA

Schwartz Business Books

schwartzBB@aol.com

OREGON

Power's Technical Books

www.power.com

PENNSYLVANIA

Micro Center

www.microcenter.com

READEDOC

www.readedoc.com

RHODE ISLAND

Schwartz Business Books

schwartzBB@aol.com

ROCKY MOUNTAIN

Schwartz Business Books

schwartzBB@aol.com

TEXAS

Brown Book Shop

www.brownbookshop.com

orders@brwnbkshop.com

Micro Center

www.microcenter.com

UTAH

Sam Weber's Zion Bookstore

mpers@zionsun.com

Utah State University Bookstore

www.bookstore.usu.edu

pattie@usutk1.tsc.usu.edu

VIRGINIA

Schwartz Business Books

schwartzBB@aol.com

WISCONSIN

Computer Literacy

(Bookshops + Online)

www.clbooks.com

Micro Center

www.microcenter.com

WASHINGTON

University Professional

Bookstore

www.bookstore.washington.edu

utashdfm@u.washington.edu

WEST VIRGINIA

Schwartz Business Books

schwartzBB@aol.com

WYOMING

Schwartz Business Books

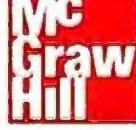
schwartzBB@aol.com

YUKON

Schwartz Business Books

schwartzBB@aol.com

Visit our Web site at www.betabooks.mcgraw-hill.com



A Division of The McGraw-Hill Companies



Moving?

To change your subscription mailing address, please complete the form below and send it to:

BYTE

BYTE Magazine Subscriber Services
PO Box 555
Hightstown NJ
08520

Fax: 609-426-7087

Phone (9 a.m. to 8 p.m., EST Monday through Friday):
800-232-2983 (U.S.), or
609-426-7676

Current/Old Address:

Account Number

Name

Company

Address

City/State/Zip

New Address:

Name

Company

Address

City/State/Zip

Please allow up to 8 weeks for this change to become effective.



A Division of The McGraw-Hill Companies

various Registry entries, while making it easy to restore the defaults. As I mentioned, I haven't actually measured how much good making those changes has done, but a number of people I respect say it's worth doing; and certainly it has done no harm.

Incidentally, this machine is also running DUN 1.2, and that hasn't done any harm either; but be careful.

I'VE BEEN THINKING ABOUT THE big flap over Microsoft's requiring resellers to install Microsoft Internet Explorer (MSIE) 4 as a condition for getting Windows 95, and I think it's a tempest in a teapot.

If you want to be concerned over a Microsoft business practice, get angry over the Sun lawsuit about Microsoft "improvements" in Java that result in Java applications that work in MSIE 4 but not in Navigator. The big attraction of Java is its universality, and Microsoft is doing its best to undermine that. I may be on Sun's side on this one.

THE COMPUTER BOOK OF THE month is *Using Netscape Communicator 4* by Mark R. Brown with Tom Fronckowiak et al. (Que, ISBN 0-7897-0980-5). This book will tell you things about Communicator you didn't suspect you needed to know. It's complete, well organized, and well written. Incidentally, I use Communicator rather than MSIE mostly out of habit. Eric Pobirs, our intern, switched to MSIE 4, which he claims has some outstanding features. So far, though, I haven't found as good a book about MSIE as this is about Communicator.

The book of the month is by Tim Powers, *Earthquake Weather* (Tor Books, ISBN 0-312-86163-X). Powers writes modern fantasy: imagine that the Fisher King of the West has been slain in modern-day Southern California, and Dionysius must be invoked to restore the king. This is a sequel to Tim's *Expiration Date*.

The runner-up game of the month is Interplay's *Fallout*, about the best "modern" role-playing game I've seen. It takes place in a dark and grim post-nuclear war society of survivors just barely hanging on. As a game it's pretty good, but I am very irritated by games that don't work well in Windows; you have to exit to DOS, and you may even need a boot disk to get this to run. I call that dark ages technology.

The game of the month is Microsoft's

Close Combat: A Bridge Too Far. I've seen ads that imply that you can test your skill against Montgomery's in his worst campaign, but that isn't true. This game uses the Microsoft Close Combat engine, and the scale is minor tactics down to the infantry squad; there are no real strategic decisions to make. It's like a real-time Steel Panthers II. I once swore never to play another real-time game again, but in fact the timing on this one is just right, neither too fast nor too slow. It's quite realistic, a good simulation of company-level tactical control that's also fun to play. It installs and runs in Windows 95 or NT without

PRODUCT INFORMATION

Close Combat: A Bridge Too Far	PartitionMagic 3.0
about \$44.95	\$89.95
Microsoft Corp.	PowerQuest Corp.
Redmond, WA	Orem, UT
800-426-9400	800-379-2566
425-882-8080	801-437-8900
fax: 800-727-3351	fax: 801-221-0149
http://www.microsoft.com	http://www.powerquest.com
Enter HotBYTEs No. 1074.	Enter HotBYTEs No. 1077.

Fallout: A Post-Nuclear Adventure	QEMM97
about \$54.95	\$69
Interplay Productions	Quarterdeck Systems
Irvine, CA	Marina Del Rey, CA
800-468-3775	800-683-6696
714-553-6655	813-523-9700
fax: 714-252-2820	fax: 813-523-2391
http://www.interplay.com	http://www.quarterdeck.com
Enter HotBYTEs No. 1075.	Enter HotBYTEs No. 1078.

FreeSpace 1.0	Vopt
\$49.95	\$49
Mijenix Corp.	Golden Bow Systems
Madison, WI	San Diego, CA
800-645-3649	800-284-3269
608-277-1981	619-298-9349
fax: 608-277-1971	fax: 619-298-9950
http://www.mijenix.com	http://www.goldenbow.com/
Enter HotBYTEs No. 1076.	Enter HotBYTEs No. 1079.

at http://www.byte.com/hotbytes/

problems. Recommended.

And now I'm taking off to the annual Hackers' Conference, where I'm sure I'll learn a lot. ■

Jerry Pournelle is a science fiction writer and BYTE's senior contributing editor. You can write to Jerry c/o BYTE, 29 Hartwell Ave., Lexington, MA 02173. Please include a self-addressed, stamped envelope and put your address on the letter as well as on the envelope. Due to the high volume of letters, Jerry cannot guarantee a personal reply. You can also contact him on the Internet or BIX at jerryp@bix.com. Visit Chaos Manor at http://home.earthlink.net/~jerryp/.



BYTE

BUYER'S GUIDE

Essential Products
and Services for
Technology Experts

Mail Order

Top mail-order vendors offer the latest hardware and software products at the best prices. **Page 138**

Hardware/Software Showcase

Your full-color guide to in-demand hardware and software products, categorized for quick access. **Page 147**

Buyer's Mart

The BYTE classified directory of computer products and services, by subject so you can easily locate the right product. **Page 150**

CLONE, FORMAT, REPAIR AND TEST ANY DISK DRIVE



STAND ALONE DRIVE DUPE-IT! CLONES ENTIRE DRIVES

Copy entire hard drives with ease. Why spend hours installing and formatting drives when you can do it instantly with Drive Dupe-It! Set up any SCSI or IDE drive with all your original software. Connect blank drives and press start. You'll copy entire drives instantly!

With our combo IDE/SCSI model, you can copy entire hard disk images from IDE to SCSI or vice-versa.

HOT NEW TECHNOLOGY REPAIRS DRIVES

Don't throw those used drives away! Breathe new life into old drives with Dupe-It! Pro. Reassign and eliminate bad SCSI blocks and IDE defects. Put the built-in drive repair system to work for you. Here's how it works: First, a precise analysis system scans the disk surfaces for errors. Defects are then mapped around and effectively "erased". The built-in error correcting system "trains" the drive to permanently avoid defective areas. Your data is stored only on safe areas of the disk. Capacity is reduced by an insignificant amount, and the drive works flawlessly once again.

Get the technology used by major repair shops and modern data recovery centers. Dupe-It! Pro repairs all disk defects caused by normal wear. Drives with excessive mechanical damage may not be repairable.

PRO MODEL INCLUDES FACTORY TEST SYSTEM

Choose the Dupe-It Pro, and you'll also have an entire factory drive test system for under \$1000. The Pro model gives you the ability to copy, reformat, repair, translate, and test any hard disk drive. Use the Pro to put any hard drive through its paces. A full factory final test and performance analysis is performed. Complete test and repair reports are sent to any standard printer.

STAND ALONE IDE DRIVE DUPE-IT
P/N IDI \$395.

COMBO IDE AND SCSI DUPE-IT WITH TRANSLATOR
P/N SDI2 \$795.

PRO MODEL LOADED WITH IDE AND SCSI INTERFACES,
TRANSLATOR, DRIVE MECHANIC, AND DRIVE
DIAGNOSTIC TEST SOFTWARE WITH PRINTER PORT
P/N SDIPRO \$995.



CORPORATE SYSTEMS CENTER
www.corpsys.com

ORDER FACTORY DIRECT:

408-743-8732

CD DUPE-IT IS SOLD AND INTENDED FOR BACKUP AND IN-HOUSE
DUPLICATION PURPOSES ONLY. COPYRIGHT LAWS MUST BE
OBSTACLED. CALL FOR RACK MOUNT AND MULTI-DRIVE COPIERS.



COPY ANY CD INSTANTLY!

CD DUPE-IT!

Instantly duplicate master CDs for software distribution. Make spare backup copies of your favorite software on rugged, permanent media. Produce custom discs quickly and economically. No mastering or multimedia experience is required.

ONE BUTTON OPERATION. NO PC NEEDED.

Insert your original disc and press "start". The multimedia processor quickly copies any CD to the internal A/V hard drive. Insert blank discs and make as many copies as you like. You'll produce identical, bit-for-bit duplicates. The system is totally self contained — no computer is needed. Just plug it in and press "start". You'll get perfect copies of any CD.

BUILD YOUR OWN CUSTOM AUDIO DISCS!

You can make your own custom audio discs without a PC! Insert your original CDs, select the tracks you want, and copy them. Then insert a blank CD-R, and you'll have a custom audio disc with just the songs you want.

With the included CD mastering software, CD Dupe-It will work overtime. Just attach a SCSI cable to your PC or Mac, and you're ready to design and create your own original CDs.

CD DUPE-IT \$1095.

CASE OF 100 BLANK DISCS (Green/Gold) \$159.

CASE OF 100 BLANK DISCS (Gold/Gold) \$199.



Get MCSE, MCP, CNE or A+ Certified...FAST!

Bonus!!!

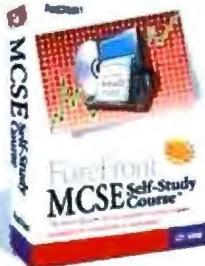
Buy Any Two CBTs* at
the regular price and
get The Micro House
Technical Library™

FREE

The first 100% Computer Based Training (CBT) programs on CD-ROM to fully prepare you for Novell's CNE, Microsoft's® MCSE and the A+ Certification exams. ForeFront's Self-Study Courses give you flexibility and portability unmatched by traditional training methods. You'll study at your own pace using our easy to follow, step-by-step format. Study whenever and wherever it's convenient for you!

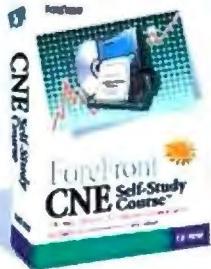
- All on one CD
- Interactive simulations for hands-on exercises
- Study at your own pace
- Hundreds of practice questions
- Priced below competitive products
- Everything you need to prepare for the exams!

Become MCSE Certified ...FAST!



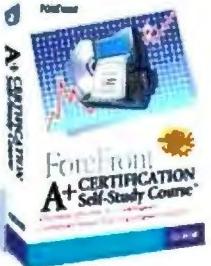
The **ForeFront MCSE Self-Study Course™** ensures the highest rate of retention so that when you complete your training you'll be fully prepared to pass your MCSE exams. You'll be ready and confident to go into the workplace to effectively plan, implement, maintain and support information systems in a wide range of computing environments, using Windows NT and other Microsoft® Server products. **Contains All 6 Training Modules!**

Become CNE Certified ...FAST!



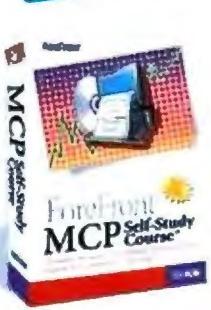
The **ForeFront CNE Self-Study Course™** provides fast, effective and convenient training to anyone wishing to become a Certified NetWare Engineer, even when hampered by a busy schedule. Our CNE CBT allows you to learn and practice *everything* you'll need for full NetWare certification. **Contains All 7 Training Modules!**

Become A+ Certified ...FAST!



Getting A+ Certified will help open the way to further advancement in the corporate world. The **ForeFront A+ Certification Self-Study Course™** is a hands-on self-study course that will give you all the technical material, knowledge, interactive exercises, and confidence you'll need to pass your exams and excel in today's competitive PC repair marketplace!

Become MCP Certified ...FAST!



ForeFront's **MCP Self-Study Course™** provides you with the fastest and easiest way to become a Microsoft Certified Professional (MCP). Specialize in any one of four Microsoft operating systems (Windows 95, Windows NT 3.51 Workstation, Windows NT 3.51 Server, or Windows NT 4.0 Server) and you'll be fully prepared to pass your exam.

Call for Special Pricing!

*MCP Not included as a purchase toward the Micro House Technical Library bonus.

Call for Special Discount Pricing Today!

1-800-475-5831

Local U.S.: (813) 724-8994 • FAX (813) 726-6922

Ireland: 1800 66 00 11 UK: 0800 279 2009

Europe: (353) 1 670 3177 Fax: (353) 1 670 3211



- Free Technical Support
- Next Day Shipping
- Performance Guaranteed

FOREFRONT
DIRECT

25400 U.S. Hwy. 19 N., #285

Clearwater, FL 34623

GSA# GS-35F-4628G

Get the product information you need, when you need it, now!



Introducing **HotBYTES**, our new product information server. **HotBYTES** gives you fast access to the product information you need from one convenient source, 24 hours a day. Simply click on the **HotBYTES** link from the BYTE Site home page to request the latest product information from BYTE advertisers and companies mentioned in the pages of BYTE. Product information will be rocketed to you via e-mail, the web or traditional mail. Powerful search capabilities allow you to find products by company, reader service number or category.

Quit waiting for product information to arrive by snail mail, carrier pigeon or the pony express. Try **HotBYTES** today! No hassles, no stamps or long waits—just free product information—**FAST** at www.byte.com/hotbytes/

BYTE

A Division of The McGraw-Hill Companies



Introducing

POLYWELL ALPHA

CAD/CAM • ANIMATION • VIDEO EDITING • INTERNET/INTRANET • SQL SERVERS

GOLD SERIES

How does an
Alpha with OpenGL
running at 533Mhz...
for under \$2995! *
sound to you?!

Polywell offers Alpha based systems
designed to BLAST through the heaviest,
most intense tasks you can throw at them!!

* (533Mhz Alpha CPU, 2MB Cache with 64MB ECC RAM,
4GB Ultra Fast Hard Drive,
OpenGL Accelerator Graphics Card &
NT 3D Workstations)

AlphaPowered™



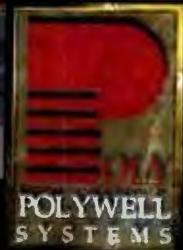
So what are you waiting for?
Call today... if you feel the need for SPEED!

(800) 258-9946

Alphapowered is a trademark of Digital Equipment Corporation

Warranty and Support
5-year in-house labor, 2 year standard parts
24-hr support, optional on-site service
10-year fail-free support
30-day money back guarantee

Enter HotBYTES No. 134 at <http://www.byte.com/hotbytes/>



Polywell Computers - 1461 San Mateo Avenue - South San Francisco - CA 94080 USA

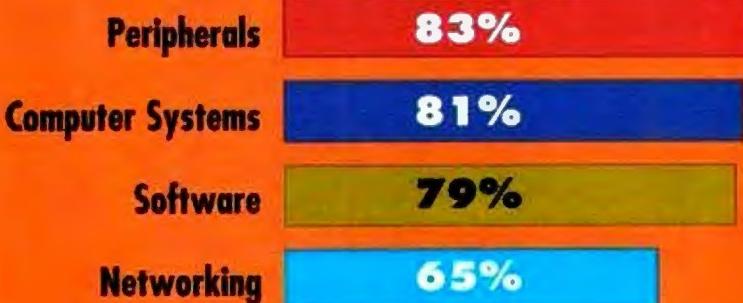
Tel: (650) 583-7222 Fax: (650) 583-1974 Email: Info@polywell.com Web Site: www.polywell.com

There Are 275,000 Good Reasons to Advertise in the BYTE Deck!

The average BYTE reader influences the purchase decisions of 107 others, works in a company with more than 1,000 employees, and influences more computer product purchases than any other person in his/her organization. The BYTE readership provides quality leads. Why settle for anything less?

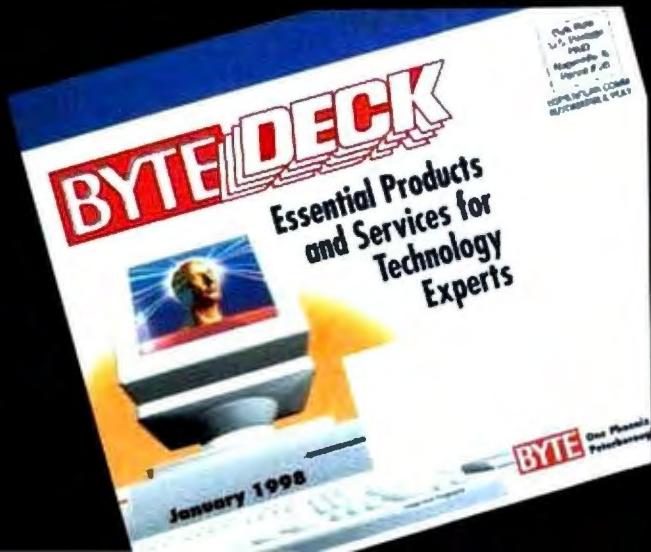
The BYTE Deck mails to a select group of 275,000 BYTE subscribers in the U.S.. the Technology Elite who are proven direct market buyers. In fact, BYTE subscriber surveys show that many readers prefer to buy through mail order/direct channel.

Direct Channel Preference for Purchases of:



Source: 1995-1996 Subscriber Study

BYTE Magazine.
It's not for everyone.



Advertise in the BYTE Deck

For information about advertising your products and services in the BYTE Deck, call

East Coast

Phil Marshall
Phone: 978-499-0900
Fax: 978-499-0901
e-mail:
phil_marshall@mcgraw-hill.com

West Coast

Deborah Tseng
Phone: 626-447-8578
Fax: 626-447-9663
e-mail:
deborah_tseng@mcgraw-hill.com

The Rack Mount Computer Company

RAID CHASSIS



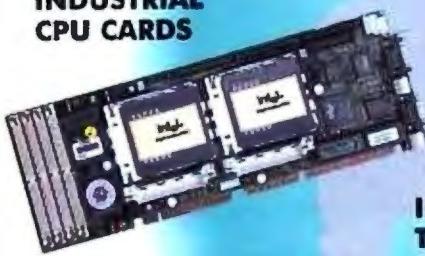
POWER SUPPLIES



RACK MOUNT
PC SYSTEMS



INDUSTRIAL
CPU CARDS



INDUSTRIAL
TOWERS FOR
TELECOM
APPLICATIONS



PASSIVE
BACK PLANES



WALL MOUNT/
BULKHEAD
MOUNT PCs



20 SLOT
REDUNDANT
SERVER



Global solutions



TRI-MAP
INTERNATIONAL

BS EN ISO 9002 Registered (UK)

- ▼ Designed and manufactured in house by Tri-MAP International.
- ▼ Full design, customisation and production service in the UK and USA.
- ▼ Chassis, industrial CPU cards, passive back planes and power supplies.

UK Manufacturing Headquarters

Units 2 & 3, Kingscroft Court, Ridgway, Havant, Hampshire, UK
 Tel: 01705 424800 Int: +44 1705 424800
 Fax: 01705 424801 Int: +44 1705 424801
 email: sales@map.co.uk Web: www.map.co.uk

31,000 sq ft production facility

USA Manufacturing Headquarters

4569A Los Positas Road, Livermore, California, CA94550, USA
 Tel: 510 447 2030 Int: +1 510 447 2030
 Fax: 510 447 4559 Int: +1 510 447 4559
 email: trimapintl@earthlink.net Web: www.rackco.com

30,000 sq ft production facility

40,000 REASONS TO HOST WITH HIWAY

Serving 40,000 domains, Hiway is the world's most popular web hosting provider.

And with good reason. We deliver the best performance by using the fastest equipment available. We guarantee 99.5% uptime. We offer the most responsive service, including around the clock support in multiple languages. Is it time to choose a web hosting provider? Then choose Hiway for reliability. And for performance. And for 40,000 other reasons. Order online at www.hway.net and your site will be hosted today.

Features	✓ 3 T3 lines to diverse backbones ✓ Silicon Graphics WebFORCE Servers ✓ Industrial-strength Cisco routers ✓ 99.5% uptime—guaranteed! ✓ Full generator backup ✓ 40 terabyte tape archive system	✓ 24 x 7 network operation center ✓ 30 day money-back guarantee ✓ 24 x 7 multilingual support ✓ Accounts set up within a few hours ✓ Domains registered within 24 hours ✓ Serving 500 million hits per month
 The world leader in FrontPage™ hosting	PLANS FROM \$24.95 per month	Reseller Opportunities Available

(800) 339-HWAY
www.hway.net

(561) 989-8574

Apple Computer, Inc. Macintosh



Why have the new **LaserLite™**, **DuraTrax™**, and **LaserLite Pro** received such outstanding reviews?

Because **metal cases** provide impressive strength and durability! You get **over 100,000 scans** from one set of batteries! Plus, the **easy-to-use** Windows™ and Macintosh™ software makes building your application a breeze!

...and the uniquely affordable price!

LaserLite	\$995
DuraTrax	\$625
LaserLite Pro	\$1195



1105 N.E. Circle Blvd., Corvallis, OR 97330
541-758-0521 • Fax 541-752-5285 • <http://www.videx.com>

©1998

Learn valuable new skills at your convenience - on the Web!

Now, save time and money while you learn the skills you need to stay up to speed. Beat the competition for a new job, a promotion, or make a career change by learning the latest computer technologies and business management tools.

**ACCESS COURSES 24 HRS/DAY, 7 DAYS A WEEK • STUDY COMPLETELY ONLINE
INTERACT WITH EXPERT INSTRUCTORS BY EMAIL • JOIN FELLOW STUDENTS IN ONLINE DISCUSSIONS**

McGraw-Hill OnLine

Learning gives you expert instruction, online support, dynamic graphics and audio lectures to make learning fun!

Courses currently available include:

Intro to the Internet

Web Page Design

Web Programming

Creating Interactive Web Pages

Windows NT Certification (Microsoft)

Windows NT Server in the Enterprise (Microsoft)

Windows 95 Certification (Microsoft)

Networking Certification (Microsoft)

Intro to Visual Basic

Advanced Visual Basic

Java Programming

Programming in C++

Effective Project Management

Creativity & Innovation in the Workplace

Stress Management

Decision-making Skills

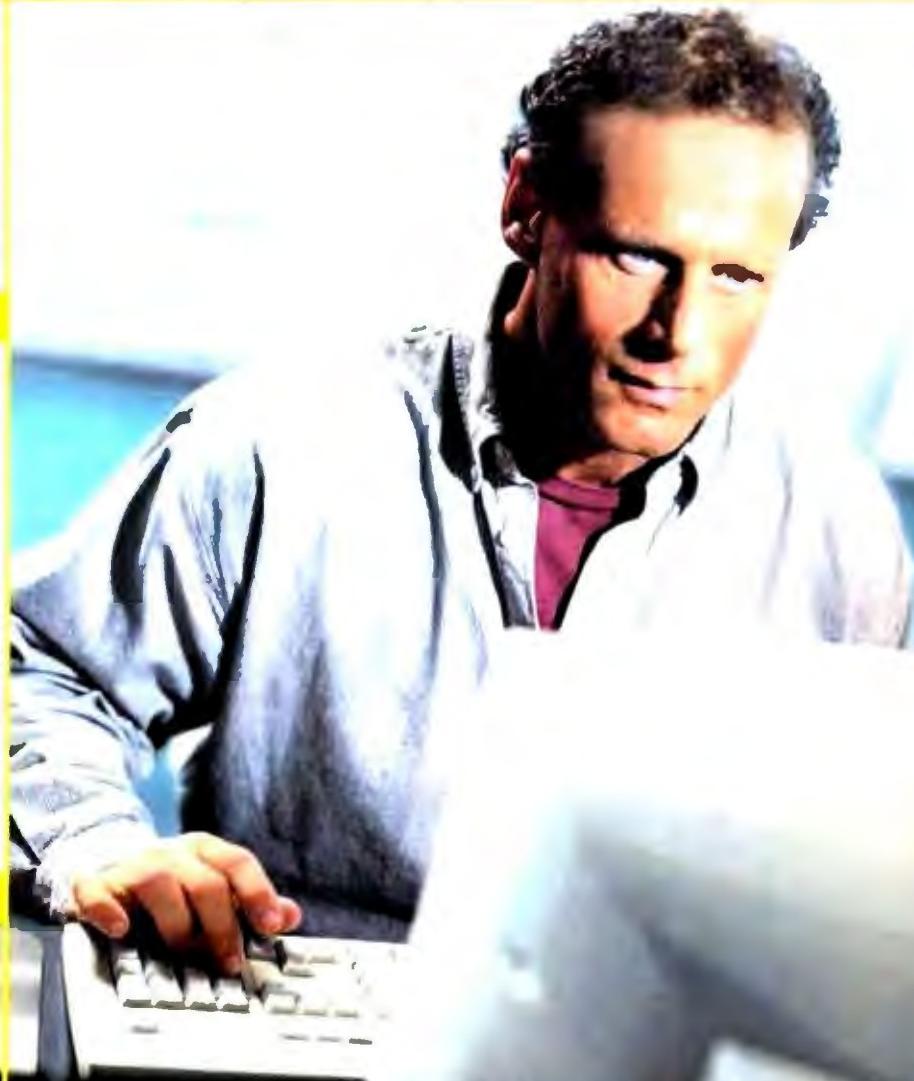
More courses are being added monthly!

Visit our site at www.mhonlinelearning.com

the #1

McGraw-Hill

**Learning course,
absolutely
free.**



You can't always find the time to go to school, so McGraw-Hill OnLine Learning comes to you—home, in the office, wherever you have access to the Internet. Don't wait another minute! Get your career on track and start learning a new skill today.

www.mhonlinelearning.com/16

McGraw-Hill OnLine Learning
KEEPING YOU UP TO SPEED



(800) 823-5737

105 YEARS OF EDUCATION EXPERIENCE

A Division of The McGraw-Hill Companies

Enter HotBYTEs No. 96 at <http://www.byte.com/hotbytes/>



Custom **ULTRA SCSI** Cables - Terminators - Cases

If you want Ultra SCSI Performance use our Teflon Cables & Active Terminators.

SCSIVue Active Terminator

From: \$59

Four models available with optional Remote LED Pak. These are the finest terminators available, they fix SCSI problems and improve reliability.

Benefits:

- Improves SCSI Bus Performance
- Less Errors, More Reliable Data Transfer
- Diagnoses Problems • Analyzes Signal Quality
- Features
- Active Regulation • Fast 50 & Fast Wide 68
- Status Indicators • Gold Contacts

Active 2-1 SCSI Switch / Repeater

From: \$59

Up to 14 Devices to 1 Computer
Share Devices between 2 Computers

Features:

- 2 1 Active Digital Switch/Repeater
- Regenerates SCSI Signal for Long Runs

Gold Diagnostic Adapters

Styles: Gender Changer
Both 50 pin and 68 pin (all combinations)

From: \$49

68 Pin Adapter Wide to 50 Pin
68 Pin Drive to 50 Pin IDC (runs wide drive as narrow)

68 Pin Adapter Wide to 50 Pin Narrow
68 Pin External Adapter to 50 Pin (converts Host Adapter)
68 Pin to 14 Pin Converters or 14 Pin MicroD Adapters

Styles: For Adapter, Ultra Wide Cards
Adapters with partial termination built in for 68 to 50 converters converts Host Adapter!

SCSIVue Gold Diagnostic Cables

From: \$39

No Loss Of Important Data
Faster Performance
Test Cable Integrity

Features:

- Diagnostic Indicators • Large Ferrite Filters
- Triple Shielding (Unique Design)
- Double Gold 20u² Plated Connectors
- Extra Heavy 26 Gauge Wire • 100 Styles in Stock

Teflon 90 Ohm External Cables

From: \$159

Ultra SCSI 40 MHZ operation
Fixes Ultra SCSI Cable Problems

Features:

- Perfect 90 Ohm Impedance Match
- Triple Pronged Connector With Gold contacts

Gold .8mm Ultra SCSI Cables

From: \$109

Faster Performance
Test Cable Integrity
No Loss Of Important Data

Features:

- New .8mm Ultra SCSI Connector
- Triple Shielding (Unique Design)
- Double Gold 20u² Plated Connectors
- Diagnostic Indicators • Large Ferrite Filters

Gold External Ultra SCSI Cases

From: \$99

Vertical 3.5" Case Kit offers a small transportable package. Ideally suited for moving around, this durable case can take a beating. Universal 3.5 Watt power supply

The Horizontal 3.5" or 5.25" Case Kit Offers a stackable solution for any desktop need. Shown with Optional Bay Cooler installed.

Open Face and Threaded Case Models Available
Optional 48 Pin & 50 Pin Cables Available

Temperature ALARM! Automatic Monitor & Control

From: \$59

BAY COOLER KIT keeps those HOT Ultra SCSI Drives COLD as ICE!

68 Pin Internal Cables

68 Pin Internal Cables, custom or stock, from 1 to 15 SCSI devices per cable. We can also make Custom 48 pin and 50 pin Combination Cables that allow you to use narrow drives on a wide cable.

Active Digital SCSI Repeater

From: \$139

Models for all SCSI types
Fixes SCSI Cable Problems

Features:

- Active Termination and Signal Purification
- Ultra Fast Performance for Added Capabilities
- Diagnostic Capabilities • 30u² Gold Contacts

OEM SCSI Repeater

If you integrate SCSI Raisers or Arrays and are having problems making it work, the Granite SCSI Repeater will make it work. Designed to fit inside any computer or external case.

SCSI Cable Tester - LED Readout

This Digital SCSI Cable Tester can test all the popular cable styles for opens, shorts, and unreliable operation. Battery powered for many uses anywhere you need it.

Three models to choose from:

- 50 pin IDC
- 50 pin Centronics
- 68 pin MicroD

From: \$49

Granite
Engineering

3101 Whipple Rd. Union City, CA. 94587 Ph: 510-471-6442 Fax 510-471-6267

Managing Multiple Servers?

Think MasterConsole for Rock-Solid Control

Save Time, Space, & Money

MasterConsole is the premier KVM switch, engineered to provide complete, reliable control of all your systems from a single keyboard, monitor, and mouse. It improves operations and eliminates the cost and clutter of unnecessary peripherals to save you time, space and money.

Hardware & Software Independent

MasterConsole's unique technology enables flawless control of 2 to 64 computers in any combination of

PCs, Macs, and Sun's, running any operating system or application software. Thousands already rely on MasterConsole. So can you!

For more information call

800-RCI-8090 ext. 71



"We tried other products but they were flat-out unreliable. MasterConsole is rock-solid."

Rick Jorgenson
Manager, Information Systems
Pecor



Raritan

Raritan Computer Inc.
400 Cottontail Lane
Somerset, NJ 08873

E-mail sales@raritan.com <http://www.raritan.com>

Tel. 732-764-8886
Fax 732-764-8887

MasterConsole and MasterView are trademarks of Raritan Computer Inc.

ISO 9001 Certified

Add-In Boards • Communications

Video Frame Grabbers

The VFG512-8 is a multi-featured high performance industrial frame grabber.

- Machine vision, internet publishing, robotics, microscopy, medical imaging
- 512 x 512 resolution, 256 grey scale levels, LUT, overlay
- External trigger, EX/IN pixel clock, optional square pixels
- NTSC & PAL video input/output, genlockable, high S/N gain
- Free library of over 100 image processing routines
- Histograms, convolutions, edge detections, etc.

VFG512-8 (gray scale capture) \$395

VIDEO GALA (Color video on your VGA monitor) \$495

HRT512-8 (gray scale capture and video output,

research grade s/n ratio) \$995



High Res Technologies, Inc.

Tech Support: 416-497-6493

Sales: 800-288-2207

Fax: 416-497-1636

e-mail: hrt@planeteer.com



Bandit! The company cat

HotBytes No. 121



THE BL1700
Configurations from
\$199
QUANTITY 100

CONTROL
PRACTICALLY
ANYTHING

WITH THE NEW BL1700

C-programmable controller. Ideal for machine control, embedded control, and OEM applications. Digital and analog inputs interface with a variety of sensors. Perform real-time multitasking and floating point math. Allows controller networking via RS-232/RS-485.

- 32 digital I/O expands to 288
- 10 A/D inputs
- 4 full-duplex serial ports
- LCD and expansion bus ports
- Flash EPROM to 512k

INNOVATION IN CONTROL TECHNOLOGY

HotBytes No. 123

See us at CeBIT, Hall 5, Stand F36, Booth B12

The Communicator

Run DOS from ROM
Stand alone 386 CPU

KS-67 CPU with AMD 386
Up to 6MB Memory, FLASH
7 standard Serial ports (RS485)
Ethernet (NE2000)
PCMCIA, 2 Par., AT Bus

\$249
+g100



KILA
DOS-IN-ROM

www.kila.com

303-444-7737 Fax 303-786-9983 sales@kila.com

Data Acquisition

Your solution for portable expansion and data acquisition

▼ PCMCIA to ISA Bus

expansion systems

▼ PCI Bus products— in stock

▼ LabVIEW™ Drivers available

▼ WinNT DDE-Server for InTouch

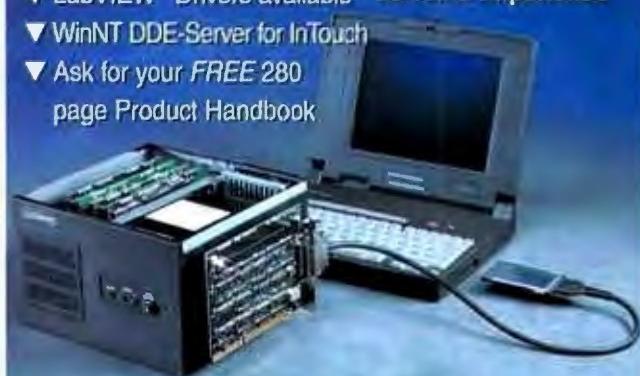
▼ Ask for your *FREE* 280 page Product Handbook

Buy Direct – Over 190

high quality data

acquisition products!

20 Years Experience



Distributor & OEM

Inquiries welcome

www.contecusa.com

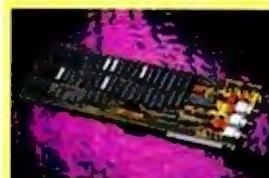
CONTEC
MICROELECTRONICS USA INC.

2190 Bering Drive, San Jose, CA 95131

1-800-888-8884

HotBytes No. 119

Low Cost A/D and Scope Card



CompuScope LITE

Only
\$595

- 40 MS/s A/D Card
- 2 Input Channels
- Free GageScope Software
- Extensive Software Drivers

1-800-567-GAGE

www.gage-applied.com

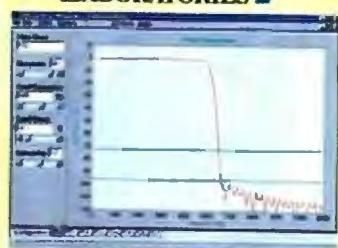
From outside the US contact: Tel: (514) 633-7447 Fax: (514) 633-0770

HotBytes No. 120

DIGITAL SIGNAL CONDITIONING

from **MICROSTAR**

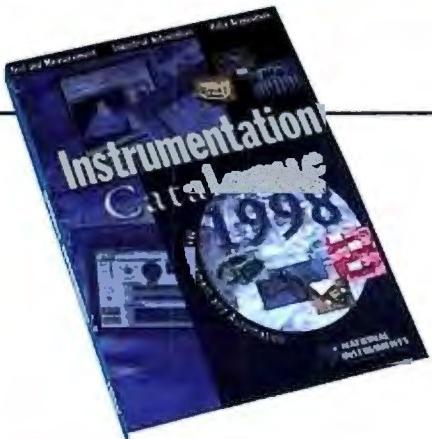
LABORATORIES



- 16-bit data acquisition
- Programmable filtering
- Wide cut-off range
- 4MB onboard buffer
- 8 simultaneous inputs
- DASYLab, LabVIEW
- HP VEE, etc
- DLL for custom code

888-678-2752 ◊ 425-453-2345 ◊ 425-453-3199 fax
888-MSTARLABS ◊ info@mstarlabs.com ◊ www.mstarlabs.com

Data Acquisition • Desktops

**1998 Instrumentation Catalogue**

The National Instruments 1998 Catalogue features hundreds of products for computer-based measurement and automation. Some of the new products in the 1998 Catalogue include our new PCI line of PCI-based modular instrumentation products, the latest version of LabVIEW graphical programming software, and our IMAQ imaging and analysis software and hardware.

National Instruments

6504 Bridge Point Parkway, Austin, Texas 78730
(512) 794-0100 (800) 433-3488 (U.S. and Canada)
Fax: (512) 794-8411

E-mail: Info@natinst.com WWW: <http://www.natinst.com>

HotBytes No. 122

Industrial Rackmount Computers**INDUSTRIAL PC SYSTEMS SOLUTION:**

- Single Board Computers 486 ~ Pentium Pro
- Passive Backplane 3-slot ~ 20-slot
- Wall Mount/19" Rackmount Chassis
- 4/8/16 Ports Switch Box (PC/KB/Mouse)
- AC PS 90 ~ 260V, DC PS +12V/+24V/-48V

**ACI SYSTEMS**

Western Region: 1-800-983-1177 Fax: 1-650-428-0866
Eastern Region: 1-800-886-2243 Fax: 1-617-938-8037

HotBytes No. 126

Industrial PC Power Supply

- 85-265VAC, -48VDC, +24VDC, +12VDC input
- 70W~350W output
- 60KHz PWM control IC
- 0~55°C operating
- MTBF > 20 years



ICP ACQUIRE INC.
CALL: 1-650-967-7168
FAX: 1-650-967-5492



5.5" x 5.9" x 3.4"

HotBytes No. 131

Industrial Computers • Multimedia/CD-ROM

RACK MOUNT PC PRODUCTS**ENCLOSURES**

- Integrated monitors
- 8 and 14 slot models

**MONITORS**

- 9" to 17" CRTs
- Monitor enclosures

**KEYBOARDS**

- Keyboard drawers
- 1 Unit high, 101 keys

**SINGLE BOARD COMPUTERS**

- Pentium and Pentium Pro SBCEs
- MMX Processor Support
- Onboard video and SCSI models
- 8 and 14 slot ISA/PCI backplanes

**PRINTERS**

- Rack Mount color inkjet printer
- Easy paper & controls access
- HP 600 series inkjet printer enclosure available

**RACK MOUNT TFT LCD DISPLAYS**

- 12.1" Active Matrix color TFT display
- Drawer, Panel, & 1 rack unit models

- Equivalent viewing of a 14" CRT
- 800x600 resolution, 262K colors

RECORTEC, INC.

1290 Lawrence Station Road
Sunnyvale, California 94089-2220
Ph: 408-734-1290 Fax: 408-734-2140
email: info@recortec.com

Call for our Rack Mount PC Product catalog

1-888-RECORTEC

<http://www.recortec.com>

Porter is a registered trademark of Intel Corp.

HotBytes No. 124

Don't get boxed in!

Sliger
DESIGNS



Vertical Integration

is the answer!

Call us and
find out
why!

Engineering • Design • Fabrication

- Industrial PC Enclosures
- Tower PC Enclosures
- Rackmount PC Enclosures
- Rack Systems
- Rackmount Accessories
- Rackmount Drive Enclosures
- Redundant N+1 Load Sharing Power Systems
- Industrial PS2/ATX Power Supplies

Phone: 1 800 255 0267 FAX: 1 702 358 6361
Email: info@sliger.com Internet: <http://www.sliger.com>
Postal: 150 E. Greg Street #105 Sparks, Nevada 89431

HotBytes No. 128

DESIGN • PRINT • APPLY • PACKAGE

PRODUCE PROFESSIONAL-LOOKING CD LABELS & JEWEL CASE INSERTS FOR \$79.95

1 Create your own artwork on your computer with NEATO Templates.

2 Print on Laser or InkJet using NEATO CD Labels & Jewel Case Inserts.

3 Using the NEATO Label Applicator, apply labels... PERFECTLY EVERY TIME!

4 Insert tray liners & booklets created with CD-FACE™ to complete your package.



KIT CONTAINS

- NEATO CD Label Applicator
- Set of Assorted Labels & Inserts
- CD-FACE™ including Design Software (Mac/PC) and Background Art for Labels & Inserts
- Disc & Jewel Case Templates for Popular Graphics Programs (Mac/PC)

NEATO™ USA: 250 Dodge Ave • East Haven, CT 06512 • 203-486-5170
Fax 203-466-5178 • 800-984-9800

Europe: +44 (0)990 561571 • Fax +44 (0)181 932 0480

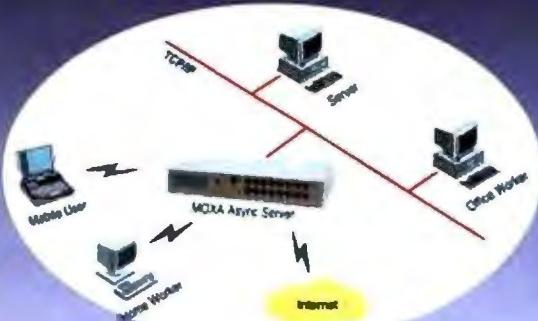
Mastercard • AMEX • VISA



HotBytes No. 129

Networking

Think Remote Access Solution Think MOXA



Remote Access environment allows remote users with access to corporate LAN resource or local users with connections to remote workgroups or Internet. MOXA Terminal Server and Multiport serial board provide you with the best and alternative solutions.



- High speed serial ports - 460 Kbps
- Expandability - 8 to 32 ports
- Drivers for all popular O/S
- API-232 Library for Win32 SDK



- High speed serial ports - 921.6 Kbps
- Speedy configuration setup -- in 5 minutes
- Easy software upgrade - Flash ROM
- User Authentication and accounting - RADIUS

www.moxa.com

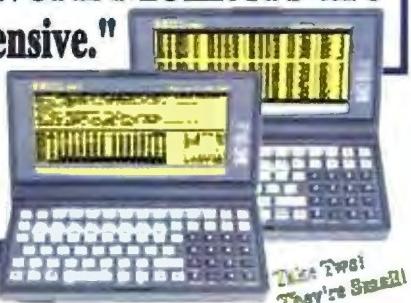
124 Weddel Drive, Suite 1 Sunnyside, CA 94089
Tel: (408) 734-2224 Fax: (408) 734-4442
E-mail: info@moxa.com



HotBytes No. 130

WHO SAYS?? "...All Network Monitors are BIG and Expensive."

Obviously
They haven't
heard...



Tiny! They're Small!

POCKETWatch Palmtop Protocol Analyzer

Puts the Power of

LANWatch®

in the Palm of your Hand
for under \$1,500!!!

PRECISION Guesswork, Inc.

Five Central Street, Topsfield, MA 01983
(508) 887-6570 (phone)

<http://www.guesswork.com>

(508) 887-6552 (fax)

Email: info@guewwork.com

*However, the handheld is not a component of the LANWatch Pro suite of components.

HotBytes No. 133

Programmable Hardware • Storage

386EX Embedded Controller with DOS Complete, Ready-to-Go
No Hidden Costs

FlashLite 386 EX

NEW!

- 386EX / 25 MHz
- Up to 512K SRAM/Flash
- Socket to add 512K Flash/RAM/EPROM
- 2 Serial Ports
- 24 Parallel I/O Lines
- Watchdog Timer
- 3 Counter/Timers
- 3 free interrupt lines
- Battery-backed RTC
- Includes DOS, utilities, flash file support
- 32-bit processor runs 386 protected mode
- Complete COM1/COM2 PC compatibility
- Use Borland C or QuickBasic

BORLAND C \$99
Includes full source code debugging with C++ Remote Debugger

QTY 100 \$197

\$239 QTY 1 Includes 128K RAM 512K flash & DOS

JK microsystems

Cost effective controllers for industry

+510-236-1151
+510-236-2999 fax
www.jkmicro.com



HotBytes No. 132

A-Core™ & A-Engine™

PRICES START AT
\$79 QTY 1 • \$28 OEM

40MHz!



- 2.3x2 2" A-Cores"
- 3.6x2 3" A-Engines"
- AMD188ES. 50+ I/Os, 11 12-bit ADC
- 3 UARTs, 3 timers, 2 PWM, Bat+RTC
- Library, Development kits



216 F Street, Ste. 104,
Davis, CA 95616, USA
Tel: 916-758-0180
Fax: 916-758-0181
tern@netcom.com
<http://www.tern.com>

HotBytes No. 127

YOUR STATE OF THE ART CD-Recorders

from CONSAN—the best high-end integrator
for all your mass storage needs.

CDR • DISK • TAPE • OPTICAL • RAID

NOW AVAILABLE from Yamaha

4X2X6—first ever IDE INTERFACE in a CDRW.

4X RECORD 2X WRITE 6X READ

This is the multi-function drive you've been
waiting for. Call TODAY for aggressive pricing!

1-800-221-6732

CONSAN
A GATESARROW Company

1310 LINDEN DRIVE EAST
CARMEL, INDIANA 46321
TEL: 800-348-0002
FAX: 317-266-0463

HotBytes No. 125

Let your true colors
shine through

Advertise your product in the
BYTE HARDWARE/SOFTWARE SHOWCASE
the popular, affordable, 4-color advertising section!

For more information call your BYTE sales
representative (see listing, page 153)
or fax 603-924-2683



BYTE Magazine.
It's not for everyone.

THE BUYER'S MART

A DIRECTORY OF PRODUCTS AND SERVICES

THE BUYER'S MART is a unique classified section organized by product category to help readers locate suppliers. Ads may have inquiry numbers to aid readers requesting information from advertisers.

AD FORMAT: Each ad will be designed and typeset by BYTE. Do NOT send logos or camera-ready artwork. Advertisers should furnish

typewritten copy. 2" x 1 1/16" ad can include headline (23 characters maximum), descriptive text (300 characters is the maximum recommended) plus company name, address, telephone and fax number. 2" x 2 1/4" ad has more space for descriptive text (850 characters is the maximum recommended).

DEADLINE: Ad copy is due

approximately 2 months prior to issue date. For example: November issue closes on September 15. Send your copy and payment to:
THE BUYER'S MART,
 BYTE magazine, 1 Phoenix Mill Lane,
 Peterborough, NH 03458. For more
 information please call Mark Stone
 in BYTE sales at 603-924-2533 or
 FAX: 603-924-2683

RATES (January 1998)

2" x 1 1/16"

1 rate	2 rate	4 rate	12 rate	24 rate
\$960	\$945	\$930	\$910	\$815
			2" x 2 1/4"	
\$1,920	\$1,890	\$1,860	\$1,825	\$1,800
-----	COLOR - Add \$125 -----			

BAR CODE

Bar Code Headquarters

- Complete Bar Code Readers from \$299
- Portable Bar Code Readers from \$759
- Laser Gun Readers from \$549
- Cordless Scanners from \$595
- Two way RF Terminal - \$1095
- Bar Code Labeling Software for Windows - \$295 DOS Version - \$279
- Bar Code Fonts for Windows/Mac - \$199
- Direct from Manufacturer

Worthington Data Solutions

800-345-4220

Phone: 408-458-9938 • Fax: 408-458-9964
 In UK call 0800 393 213
 In France call 0800 90 65 47
 In Germany call 0130 8150 84
 Rest of Europe call 353 1 6614 566
 Website: www.barcodehq.com

Bar Code Products

- Bar Code Reader Packages
- Laser Scanner Packages
- Portable Bar Code Readers
- Bar Code Printing Software
- Bar Code Labeling Software
- Lasers, CCDs, Wands & Printers
- Complete Line of Accessories

30-Day Money Back Guarantee

Lifetime Toll-Free Support

15 Years In Business

Most Items Shipped Same Day

American Microsystems, Ltd.

2190 Regal Parkway • Euless, Texas 76040

800-648-4452
www.AMLTD.com

Phone 817-571-9015 • Fax 817-685-8232

2190 Regal Parkway • Euless, Texas 76040

HotBYTES No. 382

CAD/CAM

CONTOURING MOTION CONTROL

FROM A PRINTER PORT!

Indexer LPT™ software

VERSION 3

\$249

VISA/MC

- Controls up to six step motors simultaneously
- Linear and Circular Interpolation
- New features to accommodate machine control
- Easy-to-use device driver. Super Manual.
- CAD-CAM interface available.

Ability Systems

<http://www.abilitysystems.com>

Corporation, 1422 Arnold Ave
 Monroeville, PA 15141-2151 657-4334
 FAX: (215) 657-7815

HotBYTES No. 381

CD-ROM

CD-ROMS

Windows95.com 32-bit Startware Collection \$25.00
 Collection of 21 www.windows95.com website 32-bit Startware Section.
UNIX Developers Resource 5 CD set \$27.50
 Redhat, Debian, Slackware, Metax Server, On-Line Docs.
UNIX Toolbox \$45.00
 Includes 6 CD Set with 603 Page Manual.
Programming Languages \$25.95
 REXX, Oberon, Pascal-B, Modula-3, pascal-turbo, Scheme, Java
Standards \$30.00
 Domestic and International Networking Standards.
Webmaster Tools Volume 1 \$38.00
 Everything needed to generate and administer web pages.
Webmaster Tools Volume 2 \$38.95
 Everything needed to generate and administer a web server.
Webmaster 3 \$35.00
 Includes all the advanced aspects of web design including Video, VRML and more.
Workgroup Server New Version \$75.95
 Print and File Sharing for DOS, Win, Mac, OS/2 and NT under Linux.
MUD-TIF for LINUX - 100% Motif Compatible GUI for Linux \$99.95
Visual Basic Tools \$30.00
 Latest shareware tools and utilities, Database, multimedia & infrared/IR controls.
WinSite CD-ROM Set \$35.00
 Shareware for Windows 3.1, NT and 95.
Pawn to King 4 \$30.00
 Over 2,000 Events of classical literature, government, biology, kids & fun tales.
Programmers Heaven \$30.00
 Contains over 3500 files and more than 600 packed megabytes of information about every aspect of programming that you can imagine!
Phone Orders: 1-800-800-4612
Fax Orders: 1-703-526-9572
1-800-800-4612
Web Order: www.infomagic.com E-mail: users@infomagic.com
InfoMagic 11900 N Hwy 88, Mesquite, AZ 85081

HotBYTES No. 389

DATA RECOVERY

We Can Save It!

All Platforms - All Storage Devices
 Proprietary techniques so advanced we rescue data others simply abandon.

DRIVE SAVERS

Restoring data since 1985

1-800-440-1904

415-883-4232

HotBYTES No. 392

DATA RECOVERY

Data Recovery Service

From one of Europe's largest disk drive manufacturers

- 24 hour, 7 day hotline
- Data promptly restored and returned
- SSA capability
- No fix, no fee

Call now: +44(0)1705 443283 or (0)374 136170
 On-line information: www.xyratex.com

Xyratex

HotBYTES No. 393

EDUCATION

AMERICAN INSTITUTE FOR COMPUTER SCIENCES

- Earn B.S. and M.S. in Computer Science
- DISTANCE EDUCATION
- Object oriented B.S. program
- New courses in Java, Networking, HTML, MIS and more
- Approved by more than 275 companies
- Follows ACM/IEEE guidelines
- Thousands of students throughout U.S.

For a free catalog 1-800-767-AICS or
<http://www.aics.edu>

Accredited Member: World Association of Universities and Colleges

GEOGRAPHICAL SYSTEMS

A R E A ? CIRCUMFERENCE? LENGTH?

Measuring any object in plan photo, graphic - made easy.

SuperPlanimeter™

www.Aristo.de

HotBYTES No. 401

GRAPHICS

GraphiC from Scientific Endeavors Stunning scientific graphics

<http://www.scient.com>

C, Fortran, VB libraries

HotBYTES No. 398

Don't pay thousands of Dollars! Download our

DO-IT-YOURSELF

Data Recovery Software

TIRAMISU.

We support DOS, WINDOWS, NOVELL and NTFS file systems

<http://www.tiramisu.de>

Email: data_recovery@compuserve.com

The Virtual Data Recovery Company

HotBYTES No. 395

HARDWARE**"THE STORAGE DEPOT"**

- AT/ATX File Server Chassis •
- Rackmount Chassis •
- SCSI/RAID Enclosure •
- CD-ROM Tower •
- DataCarrier (Removable HDD Rack) •

1-888-33COMIX

<http://www.33COMIX.com>

Comix Computers Inc.

China, CA 81710

HotBYTEs No. 399

HEWLETT-PACKARD

Buy — Sell — Trade

LaserJet	ColorPro	DeskJet
DraftPro	RuggedWriter	DraftMaster
Electrostatic Plotters		
We specialize in Demo & Refurbished Equipment HP 9000 Workstations and Netvices Also Available		
Ted Dasher & Associates PO Box 131209 Birmingham, AL 35213-6209 Phone: (205) 263-4747 Fax: (205) 263-1108 (800) 638-4833 E-mail: sales@dasher.com		

HotBYTEs No. 388

INPUT DEVICES**WORLD'S
MIGHTIEST
MOUSE****GeoMouse®**www.Aristo.de

HotBYTEs No. 402

INTERNET**NETDBC****windows nt - linux**

- reporting tool from www
 - connect your database to www
 - dynamic and static variables
 - wizard configuration
- www.fastflow.com info@fastflow.com
demo and downloads available on-site

HotBYTEs No. 403

INTERNET PRESENCE

Virtual Web Hosting • 3-T3 Connections!

www.YourName.com**\$19.97/mo.**

(800) 808-9241 / FREE "web" Page

<http://PICK.NET> RESELLERS Welcome

HotBYTEs No. 394

PROGRAMMERS' TOOLS**Internet Version Control System by
Reliable Software**

Smart Tools for Smart Programmers

<http://www.relisoft.com>info@relisoft.com

HotBYTEs No. 400

PROGRAMMERS' TOOLS**High-Speed xBASE Engine...**

For C, C++, VB, Delphi and Java programmers. Get multi-user compatibility with FoxPro, Clipper and dBASE files. CodeBase is portable between DOS, Windows, UNIX, Mac and OS/2! Includes unlimited client/server, ActiveX controls & visual report writer!

FREE 30 day test drive!

Call Sequiter Software Inc. for details or visit us on the web at www.sequiter.com
Phone 403 437-2410 FAX 403 436-2999

HotBYTEs No. 387

SECURITY**THE ULTIMATE SOFTWARE SECURITY**

- STOPCOPY family — UNCOPYABLE copy protection
- STOPVIEW software encryption
- NETLIMIT network license metering
- DOS, Windows 3.x, 95, NT, Mac, OS/2 support
- Machine Tie Internet Protection, CD-ROM Protection, Serialization, Date & Execution Limitation, Registration, Remote Authentication, Concurrent User Limitation
- Our products destroy ALL of our competition!

BBI Computer Systems, Inc.

14105 Heritage Lane, Silver Spring, MD 20906
800/TRY-BBI - 800/878-2224 • 301/971-1994 • FAX: 301/460-7545
E-mail: bbit@bbs.com • Web: <http://www.bbics.com>

HotBYTEs No. 383

CRYPTKEY SOFTWARE LICENSING SYSTEM

- *Software Protection with NO hardware lock and NO licensing!
CryptKey is software copy protection that is:
- completely secure from any disk copy program
 - perfect for CD-ROM or INTERNET distribution!
 - cost effective user friendly and 100% guaranteed to satisfy!

CryptKey can increase your software sales:

- level options and levels of your software
- lease or demo your software by runs or time
- enable to upgrade your customers instantly by phone, fax or E-mail!

Novel unique Ready-To-Try feature upon install allows 1 trial period only per customer. Novel unique Add-On feature - add more options, levels, runs or time to existing licenses. Novel CryptKey instant-protects in just 5 minutes with no source code changes.

CryptKey is completely compatible with MS-ODS, MS-Windows 3.x, Win32s, Win95, Win95B/FAT-32, Win NT, and manages network licenses on all Novell and Microsoft operating system based networks.

CryptKey instant is Ready-To-Try.

FREE for 30 days on our web site

<http://www.kenonic.com/cryptkey.htm>

Kenonic Controls Ltd., Calgary, Canada

1-800-221-6200 • fax 1-403-256-6701

INTERNET_cryptkey@kenonic.com

HotBYTEs No. 390

VT Protect**SECURE SOFTWARE LICENSING
FOR PIRACY PREVENTION!**

Incorporates a unique "adaptive" fingerprint technology that provides security which is second to none in the industry!

Single tool allows administration of multiple products on Windows and UNIX platforms with full integration measured in hours, not days!

Supports customizable licensing security and support for multi-channel distribution and selling strategies.

An individual node locked password generated with VT Protect Administrator converts software to a full single user product, cutting sales time and reducing licensing headaches.

Download VT Protect Today!

WWW.VTPROTECT.COM

(888) 842-8323 / (508) 647-0464

HotBYTEs No. 397

SIMULATION SOFTWARE**Analog/Digital Simulation!!**

- Windows, NT, DOS
 - Power Mac, Macintosh
 - InSpice Real Time SPICE
 - Mixed Mode Simulation
 - Schematic Entry
 - New VHDL Modeling Kit!!
 - Model Libraries, RF, Power
 - More Than 5000 parts
 - Waveform Analysis
 - Full SPICE programs starting at \$95. Complete systems, \$395-\$2995
- P.O. Box 710 San Pedro, CA 90732-0710
(310) 833-0710, FAX (310) 833-9658 **intusoft**
Call for your Free Demo and Information Kit.

HotBYTEs No. 384

TRANSLATION SOFTWARE**Word Translator for Windows**

- Hot-key translation of words, phrases & documents from within your wordprocessor or BIFF program
- Huge range of languages including Far East, West European, Scandinavian, Latin American & Slavic
- User-defined dictionary - add your own entries
- Prices start at only US\$549 - call, fax or email for details!

CREATIVE TECHNOLOGY (ct@net-shopper.co.uk)
Europe: Tel +44 1819 562160 • Fax +44 1819 562163
US: Tel 303 319 8716 • Fax 303 319 1521
<http://www.net-shopper.co.uk/frees>

HotBYTEs No. 396

**A Message to Our
Subscribers**

From time to time we make the BYTE subscriber list available to other companies whose products or services would be of interest to our readers. We take great care to screen these companies, choosing only those who are reputable.

Furthermore, subscriber names are made available for direct mail purposes only; telemarketing calls are strictly prohibited.

Many BYTE subscribers appreciate this carefully managed program, and look forward to receiving information of interest to them via the mail. While we believe this information is of benefit to our subscribers, we firmly respect the wishes of any subscriber who does not want to receive promotional literature. Should you wish to restrict the use of your name, please send your request (including your magazine mailing label, name, address, and subscription account number) to:

BYTE Magazine
Subscriber Services
PO Box 555
Hightstown, NJ 08520

BYTE Magazine.
It's not for everyone.

ADVERTISER CONTACT INFORMATION

To order products or request free information,
call advertisers directly or use HotBYTES.
Let them know you saw it in BYTE!



FREE Product Information Service:
www.hyte.com/hothytes/

HOTBYTES NO.	PAGE NO.	PHONE NO.	HOTBYTES NO.	PAGE NO.	PHONE NO.	HOTBYTES NO.	PAGE NO.	PHONE NO.
A								
126 AD SYSTEMS	148	800-583-1177	• DELL COMPUTER CORP (F1200)(NA)	CY-CVIII	800-401-3353	122 NATIONAL INSTRUMENTS	148	800-431-3488
442 ALADDIN KNOWLEDGE SYS GERMANY (ISI)	401S 23	+49-29-894221-0	• DELL COMPUTER CORP(NA)	CY-CIXII	800-432-2319	123 INFOTEL INC	148	800-984-9800
440 ALADDIN KNOWLEDGE SYS LTD (US)	401S 24	972 636-2222	• DELL COMPUTER CORP(NA)	45	800-424-1371	• NRISCHOOLS (NA)	401-B	500-321-1634
• ALADDIN POWER CONVERSION	32A-B	888-259-APCC ext 8329	• DIGITAL EQUIPMENT CORP (NA)	80MA 3	800-545-3077	O		
88 AMERICAN POWER CONVERSION	33	888-259-APCC ext 8329	110 DISTINCT CORPORATION	8-8	800-DIGITAL	• MURLAND DATA INC	73	619-571-5555
• AMERICAN POWER CONVERSION	32A-B	888-259-APCC ext 8330	111 DISTINCT CORPORATION	20	408-366-8933	P		
85 AMERICAN POWER CONVERSION	33	888-259-APCC ext 8330	432 DISTRIBUTED PROCESSING TECHNSI	401S 10	407-830-5522	438 PANDA SOFTWARE INTL (ISI)	401S 15	+31-1-332-0354**
113 ARTICON	42	800-USA-ARTE	358 DISTRIBUTED PROCESSING TECHNRSI	104B	407-830-5522	98 PHARMA INC	133	414-354-B589
• ATTACHEMATE CORP (NA)	50	800-476-8283	• DE SHAW & COMPANY (NA)	80MA 5		134 POLYWELL SYSTEMS	141	800-300-7689
B			E			133 PRECISION GUESWORK INC	149	508-827-6570
141 BECDOM CORPORATION	83	800-300-7659	435 E-TCH (ISI)	45	+866-35-777751**	Q		
• BYTE BACK ISSUES (ISI)	98	603-924-9281	433 ETHERON (ISI)	CV	+39-35-297007*	98 QDI SOFTWARE SYSTEMS LTD	31	800-876-0566 ext 7051
• BYTE BACK ISSUES (NA)	96	603-924-9281	F			100 QUAILCHINC	87	800-553-1170
• BYTE BACK ISSUES (WORLD)	401S 5	603-924-9281	82 FAUREON CORPORATION	88	573-445-6533	R		
• BYTE CARD DECK	142	603-924-2595	• FIREFRONT DIRECT INC	138	800-475-5831	112 RAOTEC CORPORATION	15	770-654-6096
• BYTE HUNGARY (ISI)	28	+36-76-463-882	120 GAGE APPLIED SCIENCES INC	147	800-567-SAGE	101 RAINBOW TECHNOLOGIES (ISI)	7	714-450-7300
• BYTE INTERNATIONAL (ISI)	8-8		• GATEWAY 2000	12-13	800-217-4941	101 RAINBOW TECHNOLOGIES (NA)	7	900-705-5552
• BYTE ITALY (ISI)	27	+39-8-418921	138 GRANITE DIGITAL	148	510-471-6442	139 HARITAS COMPUTER INC	148	752-751-9887**
• BYTE JOB NET	104	800-632-7945	434 GRIMM MATTER LTD (ISI)	401S 2-4-10-1364-054200**	124 RECORDIC INC	148	882-RECORDIC	
• BYTE JOB NET (PAS)	1040	800-632-7946	109 GRIFFIN TECHNOLOGIES	124	800-986-6578	102 HOST ELECTRONICS	85	801-333-9343
• BYTE MOVING	136		H			S		
• BYTE ON CD ROM	120	800-924-6621	121 HIGH RES TECHNOLOGIES INC	147	416-497-8493	358 SCIFIRE TECHNOLOGIES (RAS)	105	888-582-5583
• BYTE ON CD ROM (ISI)	58	800-924-6621	140 HWAY TECHNOLOGIES	144	800-539-HWAY	438 SIEMENS NORDRIFT INVESTS AG (ISI)	401S 12-13	+49-5251-211418**
• BYTE RESELLER SURVEY (NA)	98	http://www.bytes.com/10802	• HOTBYTES	140		128 SUGER DESIGNS	148	800-255-0267
• BYTE SUB MESSAGE	151		I			183 STATSOFT	89	813-749-1119
• BYTE WEB SITE (RAS)	104M	http://www.byte.com/	131 IC ACQUIRE	148	800-500-4138	T		
C			353 INFORMATION BUILDERS (NA)	21	800-959-INFO	118 TAIPEI COMPUTER ASSOCIATION	70	+866-2-7751659
117 CENTAUR TECHNOLOGY (NA)	57	1-800-WIN-2-HP	94 INTERSKILL INC	50	800-300-8288	• TELE.COM	22-23	
106 CENTRAL DATA	48	800-482-0397	380 INTRASERVER TECHNOLOGY (RAS)	104I	800-429-0425	127 TELIN INC	149	916-758-0180
445 CNO TECHNOLOGY (ISI)	57	714-414-0802	J			137 TRI-MAP INTERNATIONAL INC	143	510-447-2030
444 CMS (EURO)	401S 5		132 JK MICROSYSTEMS	148	510-230-1151	104 TRI STAR COMPUTER	39	801-544-2958
• COULEV 93 (ISI)	401S 22	+862-564303	364 JOB EXPO INTERNATIONAL (NA)	80MA 7	212-655-4505	• TV INTERACTIVE.COM	111	800-311-8001
351 COMP USA (NA)	28-27	888-295-5324	K			V		
431 COMPEL INC (ISI)	CVI	714-630-7302	• KIA	147	303-444-7737	438 VECOM CO LTD (ISI)	11	+866-3-451-5217
• COMPUTER ASSOCIATES	71	885-664-2368	95 KINGSTON	28	800-435-6570	135 VIDEX INC	144	541-758-0521
90 COMPUTER DISCOUNT WAREHOUSE	35	800-999-4719	L			105 VIEWSONIC	87	800-888-8585 agent 81109
88 COMPUTER DISCOUNT WAREHOUSE	35-37	800-999-4219	359 I OPTICS INC (RAS)	104J	+866-2-216-9065	W		
• COMPUTER TELEPHONY EXPO	2-3	800-999-0345	M			108 WEB SYSTEMS AG (ISI)	124	+49-721-93172-22**
125 DORSAN INC	148	800-221-5732	• MCGRAW HILL ON-LINE (RAS)	104P	509-426-5523	109 WEB SYSTEMS AG (NA)	124	800-995-6572
119 CONTEC MICROELECTRONICS	147	830-838-8884	• MCGRAW HILL COMPUTER CLUB	105	614-758-3666	352 WINBOOK COMPUTER CORP (NA)	11	800-211-6949
138 CORPORATE SYSTEMS CENTER/CSC	138	408-743-8732	• MCGRAW-HILL COMPUTER CLUB (NA)	104A-B	614-758-2695	Z		
• COSMO SOFTWARE	103	859-91-COSMD	96 MCGRAW-HILL ONLINE-LEARNING	145	203-573-5727	123 Z'ATIRILO ENGINEERING	147	530-757-3737
115 CTL	75	503-645-3733	• MCGRAW-HILL RETAILERS	135	212-512-2401	* Correspond directly with company		
355 CUBIX CORPORATION (RAS)	104B	800-953-0146	357 MIDO 2000-RAS	104E	318-654-5003**	Regional Edition Definitions:		
91 CYBEX COMPUTER PRODUCTS CORP	81	205-430-4000	118 MICRO MACRO TECHNOLOGIES	134	303-328-1628	RAS - Ads only appear in Reseller Edition		
448 CYBEX EUROPE (EUROPE)	95	+353-61-471-577	107 MICRON ELECTRONICS	CHI-1	503-352-7306	EUR - Ads only appear in Euro Edition		
D			• MICROSOFT CORPORATION	19		IS - Ads only appear in International Edition		
443 DAN WARE DATA (ISI)	21	+45-44-53-1551	• MICROSTAR LABORATORIES	147	425-453-7245	NA - Ads only appear in North American Edition		
441 DATA ENCRYPTION SYSTEMS LTD (ISI)	401S 22	+44-1823-352-357	• MICROWAY	91	508-745-7341	U.S. - Ads only appear in U.S. Edition		
			130 MOXA TECHNOLOGIES	149	800-699-MOXA	WORLD - Ads only appear in World Edition		

Indicates FAX Number

Regional Edition Definitions:

8 SRS – Ats only appear in Reseller Edition

6 EUR – Also only appear in Europe Edition

5 N.A. - Edizioni Internazionali North American Edition

U.S. - His only work in U.S. Edition

A | WORLD - Arts only appear in World Edition



NORTH PACIFIC

AK, Northern CA, HI, ID, MT, OR,
Silicon Valley, WA, WY.

Western Canada

Lisa Farrell 650-513-6862
lifarrell@mcgraw-hill.com

Matt Knuth 650-513-6951
matt_knuth@mcgraw-hill.com

Sarah McGregor 650-513-6952
sarah_mcgregor@mcgraw-hill.com

Chris Litchfield 650-513-6939
The McGraw-Hill Companies
1900 O'Farrell Street, Suite 200
San Mateo, CA 94403
FAX: 650-513-6867

SOUTH PACIFIC

A2, Southern CA, CO, NM, NV, UT
Beth Dudas 714-443-9314
bdudas@mcgraw-hill.com

Geanette Perez
gperez@mcgraw-hill.com

Debra Tseng 714-443-9314
debra_tseng@mcgraw-hill.com

The McGraw-Hill Companies
635 Camino de los Mares, Suite 212
San Clemente, CA 92672
FAX: 714-443-9602

MID WEST-SOUTHEAST NEW MEDIA/ONLINE PRODUCTS

Fl., GA, IL, KY, MI, MN, NC, SC, SD, WI
Neil Helms 404-843-4777
nhelms@mcgraw-hill.com
Lee Jaffe 404-843-4766
lee_jaffe@mcgraw-hill.com
The McGraw-Hill Companies
4170 Ashford-Dunwoody Road
Suite 520
Atlanta, GA 30319-1465
FAX: 404-256-5962

NEW ENGLAND/BYTE DECK

CT, MA, ME, NH, NY, RI, VT.
Ontario, Canada, Eastern Canada
Edward Marecki 401-351-0274
ed_marecki@mcgraw-hill.com
Phil Marshall 978-499-0900
phil_marshall@mcgraw-hill.com
BYTE Magazine
One Richmond Square
Providence, RI 02906
FAX: 401-351-0276

PETERBOROUGH, NH OFFICE

One Phoenix Mill Lane
Peterborough, NH 03458
Sales FAX: 603-924-2663
Advertising FAX: 603-924-7507

MID ATLANTIC

DC, DE, IN, MD, Metro NY, NJ, OH, PA,
VA, WV
Don Calamaro 212-512-4811
doncalamaro@mcgraw-hill.com
John Ferraro 212-512-2555
jferraro@mcgraw-hill.com
Jill Pollak 212-512-3585
jpollak@mcgraw-hill.com
The McGraw-Hill Companies
1221 Avenue of Americas, 28th Floor
New York, NY 10020
FAX: 212-612-2075

SOUTHWEST-MIDWEST

Al., AR, IA, KS, LA, MO, MS, ND, NE,
OK, TN, TX
Jennifer Brinkman 214-688-5165
jen_brinkman@mcgraw-hill.com
Chrissy Copple 214-688-5171
ccopple@mcgraw-hill.com
The McGraw-Hill Companies
Mockingbird Towers, Suite 1104E
1341 W. Mockingbird Lane
Dallas, TX 75247-6913
FAX: 214-688-5167

BYTE ADVERTISING SALES STAFF

Michael P. Walsh, Associate Publisher
29 Hartwell Avenue, Lexington, MA 02173
Tel: 781-860-6714, Fax: 781-860-6179, mike_walsh@mcgraw-hill.com
Lori Silverstein, Eastern Regional Sales Director
921 Eastwind Drive, Suite 118, Westerville, OH 43081
Tel: 614-899-4908, Fax: 614-899-4999, lorisf@mcgraw-hill.com
Jim Hussey, Western Regional Sales Director
1900 O'Farrell Street, Suite 200, San Mateo, CA 94403
Tel: 650-513-6861, Fax: 650-513-6867, jim_hussey@mcgraw-hill.com

RESELLER ADVERTISING

Beth Dudas 714-443-9314
FAX: 714-443-9602
bdudas@mcgraw-hill.com

BUYERS MART & EURO-DECK

Mark Stone 603-924-2533
stonem@mcgraw-hill.com

BYTE DECK - East Coast

Phil Marshall 978-499-0900
phil_marshall@mcgraw-hill.com

BYTE DECK - West Coast

Debra Tseng 714-443-9314
debra_tseng@mcgraw-hill.com

ADVERTISING PRODUCTION

Advertising/Production
FAX: 603-924-7507

Advertising Production Manager:
Unda Fluhr 603-924-2551
ufluhr@mcgraw-hill.com

Senior Advertising Production
Coordinator:
Lyda Clark 603-924-2545
lclark@mcgraw-hill.com

Advertising Production
Coordinator:
Karen Cilley 603-924-2557
kcilley@mcgraw-hill.com

Senior Operations Coordinator:
Lisa Jo Steiner 603-924-2540
lisajo@mcgraw-hill.com

Advertising Graphics Manager:
Susan Kingsbury 603-924-2507
suekings@mcgraw-hill.com

MARKETING AND PLANNING

Marketing Director:
Mary Doyle 781-860-6283
FAX: 781-860-6307
mary_doyle@mcgraw-hill.com

Market Information Manager:
Edward Fielding 781-860-6344
FAX: 781-860-6822
fielding@mcgraw-hill.com

Market Information Coordinator:
Dylan DiGregorio 781-860-6267
FAX: 781-860-6822
digregor@mcgraw-hill.com

Assistant Manager, Trade Shows
and Special Events:
Arija Neukam 781-860-6378
FAX: 781-860-6307
aneukam@mcgraw-hill.com

Marketing/Sales Information
Associate:
Susan Monkton 603-924-2818
smonkton@mcgraw-hill.com
FAX: 603-924-2602

Marketing Services Coordinator:
Kate Woodhouse 781-860-6361
FAX: 781-860-6307
woodhous@mcgraw-hill.com

SUBSCRIPTIONS

Customer Service
U.S. 1-800-232-2883
Outside U.S. +1-609-426-7876

For a New Subscription
U.S. 1-800-257-8402
Outside U.S. +1-609-426-5526

INTERNATIONAL ADVERTISING SALES STAFF

Lori Silverstein, International Sales Director, 921 Eastwind Drive, Suite 118, Westerville, OH 43081 U.S.A.
Tel: +614-899-4908, Fax: +614-899-4999, lorisf@mcgraw-hill.com

BYTE ASIA-PACIFIC
AUSTRALIA, HONG KONG, INDIA,
INDONESIA, KOREA, MALAYSIA,
PAKISTAN, PHILIPPINES, OTHER ASIA
AND PACIFIC COUNTRIES,
SINGAPORE, TAIWAN

Weiyee Lin
weiin@dev5.byte.com
Jennifer Chen
jennchen@mcgraw-hill.com
#305 Nanking East Road,
Section 3, 10th floor
Taipei, Taiwan, R.O.C.
Tel: +886-2-715-2205
FAX: +886-2-715-2342

KOREA
Young-Seoh Chinn
JES Media International
8th Fl., Donghye Bldg.
47-16, Myung-dong
Kangdong-Gu
Seoul 134-070, Korea
Tel: +82-2-4813411
FAX: +82-2-4813414

**GERMANY, SWITZERLAND,
AUSTRIA**

Jürgen Heise
jheise@mcgraw-hill.com
The McGraw-Hill Companies
Adam-Berg-Str. 115a
D-81235 Munich, Germany
Tel: +49-89-680701-16
FAX: +49-89-680701-18

ISRAEL

Dan Aronovic
rhodanny@actcom.co.il
DARA International
11 HaHeldag Street
P.O. Box 2335
Kadima 60920, Israel
Tel: +972-9-8995813
FAX: +972-9-8995815

JAPAN

Akiyoshi Kojima
Japan Advertising
Communications, Inc.
Three Star Building
3-10-3 Kanda Ambacho
Chiyoda-ku, Tokyo 101 Japan
Tel: +81-3-3261-4591
FAX: +81-3-3261-6126

**ITALY, FRANCE, SPAIN,
PORTUGAL, SCANDINAVIA**

Zena Coupé, Amanda Blaskett
A-Z International Sales Ltd.
70 Chalk Farm Road
London NW1 8AN, England
Tel: +44 171 2843171
FAX: +44 171 2843174

Emanuela Castagnetti

emanuela.z-@wanadoo.fr
A-Z International Sales Ltd.
8P10 Les Bonsnes
31 rue du Lyret
74400 Chamonix, France
Tel: +33 (0)4 50 531339
FAX: +33 (0)4 50 531368

UNITED KINGDOM, BENELUX

Jonathan McGowan
jonmcgow@mcgraw-hill.com
Tel: +44 171 495 6781
Darren Sharp
Tel: +44 171 495 6780
The McGraw-Hill Companies
34 Dover St.
London W1X 4BR
England
FAX: +44 171 4956734

EDITORIAL INDEX

For more information on companies covered in articles in this issue, enter the HotBYTES number in the HotBYTES form on the BYTE Web site at <http://www.byte.com/hotbytes/>. Page numbers refer to the first page of the article in which the company appears.



FREE Product Information Service:
www.byte.com/hotbytes/

HOTBYTES NO.	PAGE NO.	HOTBYTES NO.	PAGE NO.	HOTBYTES NO.	PAGE NO.	HOTBYTES NO.	PAGE NO.
A		D		K	24	Q	
1021 Accent Software	155	Dassault Systems	40IS 16	1834 Kyocera Electronics	40IS 19	1068 Quantum	112
Acer	40IS 11	1088 DestStation Technology	155	L	77	1078 Quarterdeck Systems	131
Acknowsoft	40IS 3	Digicash BV	40IS 7	1080 Lexmark	155	Quillon Systems	40IS 16
Advanced Micro Devices	62	Digital Equipment	40IS 3, 104C	1037 Liebigang	40IS 19	R	
AIM Systems	40IS 16	1055 Digironic	40IS 19	1030 Lotus Development	41, 81, 106	1845 Radguard	40IS 19
Alps USA	24	Dolphin Interconnect Solutions	104C	1084		1063 Rational Software	46
Altec Lansing	24	1003 Dragon Systems	155	M		998 Red Hat Software	155
Amaquest Computer	40IS 11	E		1085 Matra Datacom	40IS 16	Rockwell	24
Ancor Communications	104C	F		1065, Maxtor	112	S	
Apptix	BBNA 1	1028 Facilitate.com	106	1066,		Samsung	24, 40IS 3
AppSource	BBNA 1	Fibre Channel Association	104C	1067		Schlumberger Electronic Transactions	40IS 7
Arbor Software	BBNA 1	1059 Forecast Systems	40IS 19	1053 Megisoft	40IS 19	SCO	24
888 Ark Research	155	1064 Fujitsu Computer Products of America	112	1074 Microsoft	24, 131, BBNA 1	SDRC	40IS 16
1081 Asper Systems	43	G		1078 MicroStrategy	BBNA 1	Seagate Software	BBNA 1
Asustek Computer	40IS 11	988 Gadget	155	985 MicroTek	155	1069, Seagate Technology	112, 121
AT&T	77	Gateway 2000	77	986 Micro 2000	155	1070 Sharp Electronics	77
ATI Technologies	77	1052 The Gauge Group	40IS 18	1078 Myjetek	131	984 Software Builders	155
987 Attachmate	155	Gemplus	40IS 7	978 Mitsubishi	155, 40IS 3	Sony Electronics	77
Aureate	24	Genta Software	BBNA 1	Motorola	55	1033 Source Development	40IS 19
979 Axil Computer	77, 155	1038 Geotek	40IS 19	Motorola (Lattice Division)	77	Speedware	BBNA 1
B		Geoworks	104K	Motorola Semiconductors	40IS 7	996 SPSS	155
Bay Networks	77, 104C	1080 GTI Fax/Voice	40IS 19	Multiband Optical Networking	89	Sun Microsystems	81
1046 Blue Chip Technology	40IS 19	1048 GFT Software	40IS 19	Mytex	24	SunSoft	51
992 Blue Sky Software	155	Gigalabs	104C	N		Symbios	24
Portland International	81	995 Gloris	155	1058 NCS	40IS 19	1048 Synchronix	40IS 19
999 BoxTop Interactive	155	1078 Golden Bow Systems	131	Neuron Data	40IS 3	T	
Brio Technology	BBNA 1	H		Next-Generation Internet Initiative	89	1025 Telenet	125
Broadcom Communications Systems	104C	1007 Howlett-Packard	77, 129	Novell	24	983 Tangent	155
Business Objects	BBNA 1	Hyperion Software	BBNA 1	410NC	89	Tatung	40IS 11
C		I		1082 NuVega Technologies	48	1031 TeamWare Software	106
CAIRN	89	IBM	81, 121	O		3Com	77, 104K
1032 Caltuna Technology	40IS 19	IBM-PC	77	Objectivity	101	1024 TIBCO Software	125
CCE	40IS 3	IBM Storage Systems Division	77, 112, 155	1039 Overture	40IS 19	1083 Tri-Star Computer	43, 77
Central Data	24	Information Advantage	BBNA 1	1023 Open Horizon	125	U	
1027 ChangePoint International	106	Informex Software	BBNA 1	Oracle	BBNA 1	UCAID	89
1057 Cimage	40IS 19	INRIA	40IS 3	Ostech Communications	77	Unwired Planet	104K
CMData	40IS 16	1029 Instinctive Technology	14, 62, 40IS 3	P		V	
Caprico	104C	Intel	89	ParaGraph	77	VBMS	89
Coco Systems	104C	Internet2	89	Parametric Technology	40IS 16	1026 Visio	130
Carix	24	Interplay Productions	131	987 Philips Mobile Computing	155	1059 Vitec Multimedia	40IS 19
CMD Technology	24	Imegas	77	Pilot Software	BBNA 1	Vita Technologies	47
CoCreate Software	40IS 16	iSoft	40IS 3	Pinnacle Systems	77	W	
Cognos	BBNA 1	J		1022 Pioneer New Media	155	1072, Western Digital	112
1044 Com One	40IS 19	JavaSoft	81	984 Polycom	155	1073 WindDance Networks	155
877 Compaq Computer	155, 104C	Jaycor Networks	104C	1082 Polywell Systems	43	X	
ComputerVision	40IS 16	K		1077 PowerQuest	131	Xbrick	24
Comshare	BBNA 1	Kiva Software	155	1056 PP-Com	40IS 19	Z	
Connectix	24	993 Kvia Software	155	981 PrintPort	155	1002 Q1 Communique	155
Core	24						
Creative Labs	77						
1000 CrossTec	155						
Cytix	62						

IS pages appear only in the International edition. NA pages appear only in the North America edition. C and K pages appear only in the Reseller edition.

What's New

Hardware

This month, we check out Mitsubishi's new mini-notebook, Pentium II workstations, translation software, updated Linux software, and remote-access software.

PREVIEW



Mitsubishi Amity CN

\$1995

Enter HotBYTEs
No. 976.

Mitsubishi Electronics

America

Cypress, CA

888-445-5250

714-220-2500

<http://www.mitsubishi.com>

Little Problems Trip Up a Little Notebook

Since last year's announcement of the Toshiba Libretto sub-notebook, vendors including Hitachi, Nimantics, and Mitsubishi have raced to provide higher-powered micro-laptops. Powered by a 133-MHz Pentium processor, the \$1995 Mitsubishi Amity CN fits between the 120-MHz Pentium MMX Libretto 70CT and Nimantics' 150-MHz Pentium MMX Persona T-150.

The Amity CN can accommodate from 16 to 48 MB of system RAM and a 1.2-GB hard drive. Weighing a little over 2½ pounds, the unit measures 9.3 inches wide by 6.7 inches deep by 1.34 inches tall. Its keyboard is well sized; each key is spaced 16 millimeters apart, making touch-typing bearable.

The system is not perfect, however. Take its pointing stick, which sits flush against the keyboard and is difficult to maneuver without hitting the keys next to it. I had to connect a standard PC/2 mouse to continue using the system, not a good situation for working on the road. I also found the 7.5-inch passive-matrix color display to be blotchy in areas.

I did like its external lithium-ion battery pack, which adds 7½ hours of life, weighs about 1½ pounds, and doubles as a carrying handle. It doesn't come standard, however; you'll have to shell out \$363 for this feature and \$300+ for a CD-ROM drive. An external floppy drive ships with the system.

This could be the perfect traveling companion, but problems with the pointing stick and screen are minuses for road warriors.

—Michelle Campanale

Laptops

The Joy of Portable Computing

COMPAQ'S PRISARIO 1680 HAS ALL THE features of a high-end laptop with new enhancements to make portable computing more pleasant. A modification called 8-hour DiskPlay plays audio CDs without starting the whole system, and with its built-in bass boost, the \$4199 system doubles as a potent CD Walkman or boombox, if need be. Synaptics' enhanced touchpad lets you move on-screen windows with only a finger tap on the touchpad, no buttons are needed, and has an adjustable touch threshold. The Presario 1680 has a 200-MHz Pentium MMX (upgradable to 233 MHz), a 20x CD-ROM drive, 128-bit graphics with 2 MB of video memory, a 56-Kbps modem, a USB port, and up to 96 MB of SDRAM. This gives the system power to go with its new usability features.

Contact: Compaq Computer, Houston, TX, 800-345-1518 or 713-370-0670; <http://www.compaq.com>. Enter HotBYTEs No. 977.

module for expanding RAM and sports a 240- by 640-pixel, 4-bit gray-scale screen. It has no PC Card slot but has expansion capabilities for RAM and ROM. It also has a V-



module slot for wireless modems or a VGA monitor. It will cost \$699 in 8-MB configurations and \$839 with 16 MB.

Contact: Philips Mobile Computing Group, Sunnyvale, CA, 888-367-8356 or 408-523-2800; <http://www.philips.com>. Enter HotBYTEs No. 987.

Printers

Bringing Yet More to the Table

THE LATEST LEXMARK OPTRA MONOCHROME laser printers, the Optra S 1620, a 16-ppm printer, and the 24-ppm Optra S 2420, bring new networking, paper-handling, and print capabilities to the printer family's

Hand-Held PCs

Movin' on Up to Windows CE 2.0

THE VELO 500, PHILIPS' LATEST WINDOWS CE machine, is unchanged in form factor, keyboard, and all outward physical characteristics from the Velo 1. Internally, the device now supports Windows CE 2.0, and the on-board 19.2-Kbps modem has been upgraded to 28.8 Kbps. The CPU now runs at 75 MHz. The Velo 500 accepts a miniature add-in



table. Both printers are rated at 1200 by 1200 true dpi. Options include 200-, 250-, and 2000-sheet drawers for paper handling. As an option, you can get 10/100Base-TX Ethernet adapters. The printers include PostScript and PCL 6 emulation for compatibility with most software. The Optra S 2420 has a street price of \$1899, and the 1620 S one of \$999.

Contact: Lexmark International, Lexington, KY, 800-539-6275 or 606-232-2000; <http://www.lexmark.com>. Enter HotBYTEs No. 980.

Brainy and Brawny

HEAVY-DUTY INDUSTRIAL PRINTERS DO NOT need to be big, dumb brutes that only a mechanic can diagnose and



repair. Printronix's 900-line-per-minute ProLine P5209 (\$7995) line-matrix printer with the company's PrintNet network interface card has its own IP address and Web page. Thus, with the correct password and Web address, you can check on a printer's status and remotely check for mechanical failures.

Contact: Printronix, Irvine, CA, 714-863-1900; <http://www.printronix.com>. Enter HotBYTEs No. 981.

Year 2000

Hardware Solution for Software Problems

THE MICRO 2000 CENTURION (\$60) IS A half-height, 8-bit ISA- or EISA-slot add-in card that you install in your 286, 386, 486, or Pentium system

to repair year 2000 incompatibilities. It has an on-board battery and clock, which Micro 2000 claims are good for 30 years of protection. The Centurion works with IBM-compatible motherboards. As a hardware solution, it is resistant to bugs and viruses caused by software installation.

Contact: Micro 2000, Glendale, CA, 800-864-8008 or 818-547-0125; <http://www.micro2000.com>. Enter HotBYTEs No. 986.

Servers

Eight-Way NT Server

AXIL'S RACK-MOUNTABLE EIGHT-PROCESSOR Windows NT system, the NX803 (\$18,000), supports up to eight 200-MHz Pentium Pro CPUs, up to 8 GB of SDRAM, and 16 PCI slots. **Contact:** Axil Computer, Concord, MA, 978-371-8100; sales@axil.com; <http://www.axil.com>. Enter HotBYTEs No. 979.

Rough-and-Tough Servers

THE RUFFIAN/HA (\$28,995) IS NOT ONLY among the fastest Windows NT servers on the market but, the manufacturer claims, has no single point of failure. It supports the Alpha 21164 microprocessor at 600 MHz and provides redundancy and automatic switch-over capabilities with OctopusHA+ mirroring software from the Qualix Group. Configured in two side-by-side tower or rack-mounted chassis, each unit comes with two motherboards with six PCI slots, six DIMM sockets, and 2 MB of fast synchronous cache memory; dual power supplies; six 4-GB Ultra Wide disk drives with hot-swappable containers; dual RAID controllers; and dual 10/100 Ethernet controllers.

Contact: DeskStation Technology, Lenexa, KS, 913-599-1900; <http://www.deskstation.com>. Enter HotBYTEs No. 1080.

CD-ROM Drives

Speed Limit: 32x

PIONEER NEW MEDIA TECHNOLOGIES clocks its Pure CAV 32x CD-ROM drive at 7300 rpm, with speeds of up to 4800 Kbps. The Pure CAV 5½-inch half-height unit has a random seek time of 60 ms and a random access time of 70 ms. A 32x CD-ROM drive can improve speed performance for data-intensive applications, loading applications and improving the performance of multimedia applications.

Contact: Pioneer New Media Technologies, Long Beach, CA, 800-444-6784 or 310-952-2111; <http://www.pioneerusa.com>. Enter HotBYTEs No. 1022.

Projectors

Project Yourself Out of the Office

POLYCOM'S NEW SHOWSTATION IP (\$12,999) projector extends the capabilities of an overhead projector to include remote participants with remote collaboration facilities. An XGA-resolution color camera sends color images to a remote site, and meeting participants can use the unit's electronic pen to write, draw, or erase on the projector's display, just as you would with an overhead transparency. The unit can read Microsoft Office 97 files, letting you load and store presentations from the ShowStation IP's floppy drive. The unit can host up



to 10 sites without requiring an additional bridging service and supports group videoconferencing systems such as Polycom's ViewStation, which is a videoconferencing system that includes a Web server for remote presentations and diagnostics, setup, and configuration. A voice-tracking camera tracks to the person speaking. The ViewStation (\$5999) supports auto-ISDN setup and provides 30-fps video.

Contact: Polycom, San Jose, CA, 800-765-9266 or 408-526-9000; ssaxon@viavideo.com; <http://www.polycom.com>. Enter HotBYTEs No. 984.

Systems

A Workhorse of a Workstation

THE MEDALLION 300X-D WORKSTATION targets high-end graphics and data-intensive applications with support for the newest system technologies, which should stave off the early onset of obsolescence. It is ready for Windows 98 and NT 5.0. The system board has support for DVD and USB. The system comes with 64 MB to 1 GB of DRAM. Configurations include features such as dual 300-MHz Pentium II processors, dual-channel SCSI, AGP support, a RAID port, and an STB Velocity 128 AGP 3-D accelerator with 4 MB of SGRAM. Pricing starts at \$3495.

Contact: Tangent Computer, Burlingame, CA, 650-342-9388; <http://www.tangent.com>. Enter HotBYTEs No. 983.

Scanners

Scanning Without Interference

MICROTEK'S SCANMAKER 5 (\$3000) IS a 36-bit 1000 by 1200 optical dpi (8000-dpi interpolated) color flatbed scanner with a built-in medium tray that eliminates distortion



when scanning slides, film, or transparencies. The medium is scanned inside the scanner, with no glass between an image and the scanner lens. Built for design professionals, it comes with ScanWizard TWAIN scanner controller software, DCR color calibration, and medium trays for 35-mm, 2 1/4-inch, or 4- by 6-inch film; slides; or 8- by 10-inch transparencies.

Contact: MicroTek, Redondo Beach, CA, 800-654-4160 or 310-297-5000; <http://www.microtekusa.com>. Enter HotBYTEs No. 985.

Hard Drives

Get More from Your Hard Drive

IBM HARNESSED THE CAPACITY OF ITS denser Giant Magnetoresistive



head technology to build the Deskstar 16GP, a 16.8-GB drive that's built for the desktop. The hard drive, which costs \$849, makes multimedia and entertainment applications more feasible for PCs. IBM estimates that this drive, which has an areal density of 2.687 billion bits per square inch, is sufficient for

users to download and store 8 hours of MPEG-2 full-motion video. Contact: IBM Storage Systems Division, San Jose, CA, 800-426-7777; <http://www.ibm.com/storage>.

Networking

Build a Smarter Network

GADZOOX'S DENALI FIBRE CHANNEL LOOP (FCL) area switch, which is priced at \$12,250, works with FCL hubs to build enterprise Storage Area Networks (SANs). A SAN consists of



intelligent storage devices that are connected on their own distributed network, and Denali provides three gigabit-speed Fibre Channel Loops that give you increased bandwidth and network performance.

Contact: Gadzoox Microsystems, San Jose, CA, 888-423-3222 or 408-360-4950; <http://www.gadzoox.com>. Enter HotBYTEs No. 989.

Back Up Your Backup System

THE ARK SYSTEM (\$8995) PROVIDES speedy disaster recovery and high availability of data on distributed, multivendor systems. It resides between your server and backup systems, including RAID subsystems, creating multiple copies of data to be maintained on storage arrays anywhere on a WAN or LAN. The unit routes data between servers and any SCSI devices accessible on the network and supports Fast Ethernet and T1 lines.

Contact: Ark Research, San Jose, CA, 408-260-5900; info@arkres.com; <http://www.arkres.com>. Enter HotBYTEs No. 988.

SOFTWARE

Web Development

Integrated Web-Site Management

WINDDANCE NETWORKS' HTML- AND Java-based WebChallenger delivers Web-site exploration, server-failure or slow-performance alarms, content verification, server load balancing, performance measurements, real-time server-failure detection, and real-time client-usage reports. WebChallenger runs on Windows NT 4.0 and supports Web servers running on other OSes. The standard version (\$1800 per server) suits single-server setups; the distributed version (\$2200), multiple Web servers.

Contact: WindDance Networks, Ottawa, Ontario, Canada, 613-728-1700; alberts@winddancenet.com; <http://www.WindDanceNet.com>. Enter HotBYTEs No. 991.

Programming

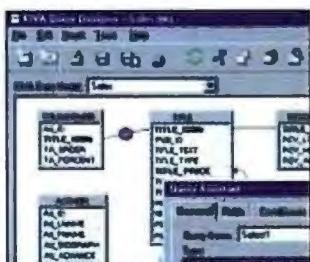
Help for HTML

BLUE SKY SOFTWARE'S ROBOHTML 1.0 (\$499) is an HTML help authoring tool that complements Blue Sky's RoboHelp 5.0 and Microsoft's HTML help format. This tool automates the process of working with HTML help extensions and provides support for HTML extensions and ActiveX controls that a general-purpose HTML editor might not have.

Contact: Blue Sky Software, La Jolla, CA, 800-459-2356 or 619-459-6365; <http://www.blue-sky.com>. Enter HotBYTEs No. 992.

Web and Database Integration

KIVA'S ENTERPRISE SERVER 2.0 (\$35,000 on Unix, \$25,000 for Windows NT) middleware resides between Web-server software and an enterprise database, helping developers create applications that work with existing enterprise systems. Developers can use Kiva's Java and C++



libraries to write applets or applications that talk back to the server via IIOP (using a third-party ORB from IONA or Visigenics) or Kiva's own communications protocol. The classes are transport-independent. Thus, developers can use a third-party bridge to DCOM.

Contact: Kiva Software, Mountain View, CA, 650-526-3900; <http://www.kivasoft.com>. Enter HotBYTEs No. 993.

Firewalls

Your Own Private Firewall

PC SECURE IS A PERSONAL FIREWALL THAT protects individual PC users, workgroups, or small business networks from on-line attacks. Priced at \$59.99 for individual users (multi-user licenses are available), PC Secure monitors e-mail, Web activity, FTP, and any TCP/IP links you make. It alerts you when unauthorized and unwanted applets, ActiveX controls, or outside hackers invade your system or network.

Contact: Software Builders International, Atlanta, GA, 800-432-0025 or 770-541-1500; <http://www.softwarebuilders.com>. Enter HotBYTEs No. 994.

continued



Business**An Insider's Outsourcing Tool**

AS COMPANIES INCREASINGLY DEPEND ON outsourcing to get work done, a

product such as Glovia 4.0 can help you keep track of outsourced labor and integrate it into existing financial, manufacturing, and customer-service operations. Priced at \$2500 to \$5000 per concurrent user, Glovia runs on Unix or Windows NT platforms and provides tools for

managing engineering, education, and consulting jobs, tracking all associated activities and scheduling billing, progress reports, and deliveries.

Contact: *Glovia International, Los Angeles, CA, 310-306-4000; <http://www.glovia.com>.*
Enter HotBYTES No. 995.

**P R E V I E W**

Source text	Translations	Template	
Spanish	Gender	Part of Speech	English
tribunal	s. m.	court	
tribunal	s. m.	court of justice	
tribunal	s. m.	court of law	
tribunal	s. m.	bar	
tribunal	s. m.	bench	
Tribunal Supremo	s. m.	tribunal	
Tribunal Supremo	s. m.	House of Lords	
acudir a los tribunales	s. m.	Supreme Court	
acudir a los tribunales	s. m.		
tribunal arbitral	s. m.		
tribunal arbitral	s. m.		
tribunal de casación	s. m.		
tribunal de casación	s. m.		
tribunal de justicia	s. m.		
tribunal de justicia	s. m.		
tribunal de justicia	s. m.		
tribunal de justicia	s. m.		
tribunal de justicia	s. m.		
WordPoint		Accent Software	
\$29.99		Colorado Springs, CO	
Enter HotBYTES		719-579-3403	
No. 1021.		info@accentsoft.com	
		http://www.accentsoft.com	

Real-Time Translation, Word by Word

If you work for a global company or browse many Web sites with an international focus, Accent Software's WordPoint can help you understand words written in another language. WordPoint is an interactive translation utility that works with a variety of Windows applications. It performs translations automatically, without requiring you to cut, paste, or copy. Just point your cursor at the word in question, and WordPoint provides a list of likely equivalents in multiple languages. You can use WordPoint to translate between English and Hebrew, Dutch, French, German, Italian, and Spanish.

WordPoint is useful, but it won't solve all your problems. Unlike other programs available from Accent, as well as competitors such as Transparent Language, WordPoint won't translate an entire sentence or paragraph at a time. It is strictly for use on a word-by-word basis. Also, it may give you several translations for any given word, leaving you to guess which one is the relevant choice. This guess is sometimes made harder, because the program translates any verb, no matter what tense, only into the present infinitive (e.g., tracked or tracking is translated as to track).

I think WordPoint is most helpful if your job requires that you view an occasional spreadsheet or document from an international office, or for situations in which you understand most of a document in another language but get stuck on a certain word. At just \$29.99, WordPoint is a useful utility, but you'll need to look elsewhere for more comprehensive language-translation software.

—Elena Arroyo

Making Sense of Your Data

ANSWERTREE (\$495) IS AN ODBC-compliant data-mining tool that builds profiles, predicts outcomes and trends, and uncovers patterns in



data. It presents data in simple tree diagrams and color-coded charts and tables. It contains eight decision-tree methods for applications such as market research, direct mail, credit scoring, quality control, and institutional research.

Contact: *SPSS, Chicago, IL, 800-543-2185 or 312-329-2400; <http://www.spss.com>.*
Enter HotBYTES No. 996.

Operating Systems**Linux for the People**

LINUX IS CONSIDERED BY SOME TO BE UNIX-for-geeks-with-PCs, but Red Hat Linux 5.0 (\$49.95) aims to make the popular OS accessible to the mass market. This multitasking OS runs on Intel, Digital Alpha, and Sun SPARC systems; provides simplified installation through a new disk-partitioning user interface; and offers automatic hardware probing and configuration, sound support, and an interface for system administrators. This latest release includes a new library called Glibc that offers better international-

ization and support for threads. Red Hat Linux 5.0 includes configuration for multiple managers, graphical user-level tools, Internet audio broadcaster Real Audio, backup utility BRU, and an X server.

Contact: *Red Hat Software, Research Triangle Park, NC, 888-733-4281 or 919-547-0012; <http://www.redhat.com>.*
Enter HotBYTES No. 998.

Telephony**A Universal Inbox**

COMMUNICATE PRO (\$179) HAS A SINGLE graphical interface for collecting and coordinating all your messaging services, including voice mail, pager, fax, e-mail, contact management, and Internet phone capabilities. It can automatically file voice, e-mail, and fax messages by name into the contact manager, and has auto-attendant voice-mail features, including the ability to give private messages to pre-selected incoming phone calls. It has a simple POP3 e-mail client and fax-on-demand. It supports text attachments to outgoing pager messages.

Contact: *O1 Communique Laboratory, Mississauga, Ontario, Canada, 905-795-2888; <http://www.o1com.com>.*
Enter HotBYTES No. 1002.

Dictation**Speak Naturally to Microsoft Word**

DRAGON HAS EXPANDED ITS FAMILY OF continuous speech programs for

Windows. With NaturallySpeaking Preferred Edition (\$229), you can dictate directly into Microsoft Word. The program also lets multiple people create their own voice files and use them on the same system, for better accuracy in a multi-user setup. It can record your

speech for proofreading and editing. It also has a text-to-speech and mouse-grid voice controller for better control over the mouse cursor. The Deluxe version (\$695) has all the above capabilities, plus a macro language, multiple topic support, integration with hands-

free control software DragonDictate 3.0 Classic (included), an active vocabulary of 55,000 words, and a noise-canceling headset. You'll need at least a 133-MHz Pentium processor.

Contact: Dragon Systems, Newton, MA, 800-825-5893 or 617-965-5200; <http://www.naturalspeech.com>.

Enter HotBYTEs No. 1003.

Software Update

EUDORA PRO 4.0 (\$39) KEEPS AWARE OF THE LATEST E-MAIL, INTERNET, AND directory protocols, and provides an updated interface and an enhanced client called Eudora Pro CommCenter (\$59). Eudora Pro 4.0 now supports IMAP4, for accessing files from remote locations; LDAP, which supports directory services; and MIME/HTML, to compose HTML documents with tables, embedded sounds, images, and applets. The user interface has a movable icon-based menu bar, and a file browser simplifies importing files with a new drag-and-drop interface. Eudora Pro CommCenter 4.0 is ad hoc groupware, with shared folders and document synchronization. It has a universal inbox for e-mail, voice, and fax communications; Internet paging; synchronization with the PalmPilot Address Book; and news and content delivery. You can run the application with voice control based on IBM's ViaVoice speech-recognition technology.

Contact: Qualcomm, San Diego, CA, 619-587-1121; <http://www.qualcomm.com>.

Enter HotBYTEs No. 1004.

CORELDRAW 8 GRAPHICS AND IMAGE-EDITING SOFTWARE FOR WINDOWS HAS been upgraded to support more file formats while offering a customizable interface. Users can now simultaneously import multiple files and specify their placement on a page at any location in a CorelDraw document. In addition, there are now options to import an image at original size, scale the image proportionally, or scale without maintaining aspect ratio at import time. Personal preferences and custom toolbars can be saved for multiple users, and the program can handle animated GIFs, JPEG preview capabilities, HTML tables, cascading style sheets, and Netscape layers. It costs \$695 for the full version and \$249 for the upgraded version.

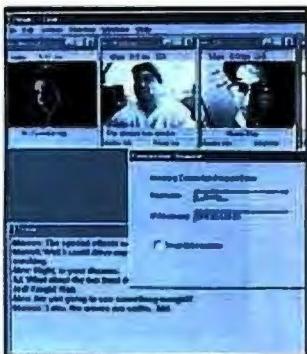
Contact: Corel, Ottawa, Ontario, Canada, 613-728-3733; <http://www.corel.com>.

Enter HotBYTEs No. 1005.

COSESSION REMOTE 32 VERSION 8 IS A 32-BIT IMPLEMENTATION OF ARTISOFT'S remote-access software for remotely running applications and document sharing. It now offers control over individual or group rights to data, as well as password protection, encryption, and keyboard and mouse locking for better security. It is now possible to converse over modem, network connection, or the Internet while conducting remote-control sessions and file transfers. It starts at \$119 for a two-PC version; supports connections between Windows 95 and Windows NT 4.0 over modem, network, or the Internet; and supports Novell NetWare, IPX/SPX, NetBIOS, and Artisoft's LANtastic.

Contact: Artisoft, Iselin, NJ, 800-846-9726 or 908-555-9440; <http://www.artisoft.com>.

Enter HotBYTEs No. 1006.



Remote Access

Remote Access for Administrators

NETOP FOR WINDOWS (\$149), FROM CrossTec, is remote-access software that can reach multiple PCs on multiple platforms simultaneously. You can remotely control PCs with dial-in or Internet access on Windows 3.x, NT, and 95; DOS; or OS/2. It can handle and route traffic via TCP/IP, NetBIOS, and IPX, automatically

in videoconferencing technology. The product is scalable because it doesn't need a reflector like other videoconferencing tools. BoxTop simply maintains a directory server that keeps a list of names and IP addresses of iVisit users. You contact someone by querying this server. A black-and-white version is available for free downloading at <http://www.boxtop.com>, a color consumer version costs \$49, and there is also a corporate version with a proxy server for operating within a firewall.

Contact: BoxTop Interactive, Los Angeles, CA, 310-235-3900; <http://www.boxtop.com>. Enter HotBYTEs No. 999.

PathWay Server NFS for Windows NT	
Network I/O	
Security	
Users	Groups
PCNFS	Exp
User Mappings	
Host	uid
modems.eco.lwg.com	110
* eco.lwg.com	130
* eco.lwg.com	110
* eco.lwg.com	120
sparky.eco.lwg.com	101
sparky.eco.lwg.com	105
sparky.eco.lwg.com	106
telon	100
violet	113

translating whichever protocol a situation demands. NetOp for Windows is designed for help-desk support, remote software loading, or remote configuration.

Contact: CrossTec, Boca Raton, FL, 800-675-0729 or 561-391-6560; <http://www.4tc.com>. Enter HotBYTEs No. 1000.

Videoconferencing

More Scalable Videoconferencing

WHILE VIDEOCONFERENCING BREAKS BARRIERS between people, BoxTop Interactive's iVisit aims to break barriers

Cross-Platform

Standards-Based Interoperability

NFS IS A UNIX FILE SYSTEM THAT, AMONG other things, allows NT applications to run on Unix platforms. Attachmate's PathWay Server NFS for Windows NT uses this open standard to provide any NFS client with access to heterogeneous file and print services located on Unix, NT, VMS, Hewlett-Packard, or IBM mainframe environments. The PathWay NFS Server costs \$395, runs on Intel or Alpha platforms, and includes WebNFS for firewall and TCP support.

Contact: Attachmate, Bellevue, WA, 425-644-4010; <http://www.attachmate.com/asg>. Enter HotBYTEs No. 997.

Improbable

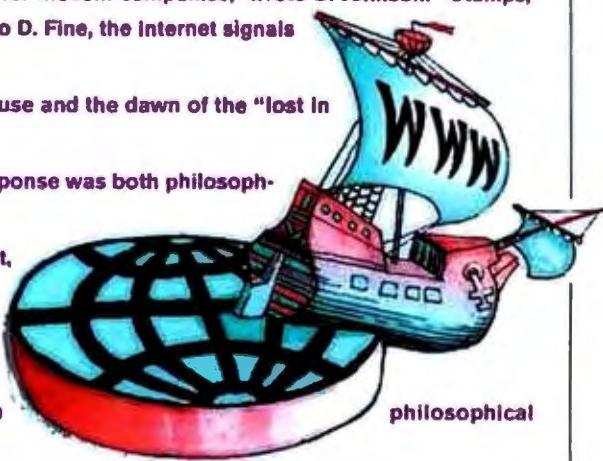
Readers ranging from angry professionals to country programmers write us.

Advances and Retreats in Computing

Mail Call

Fighting Words Our report about Ebonics and the C++ dialect

brought a deluge of mail. Most of it the end of the "lost in the mail" excuse and the dawn of the "lost in was from native C++ speakers. Some urged us to interpret their thoughts for the general public; others wanted the server" excuse. G. S. Haber's response was both philosophical and pragmatic: "Poor stock performance for modem companies," wrote D. Johnson. "Stamps," replied R. Browning. And, according to D. Fine, the Internet signals



philosophical

cians, and ing something up in an encyclopedia; of needing friends, a life, any form of social contact; reporters get to show us how pompous they can be.

Let's not for- of watching mindless TV late into the night...." Many readers' predictions were bibli- get paradigm, critical thinking, new math, excel- lence, and, centric. Quite a few trumpeted the Internet as "the end of research in libraries." Readers my all-time favorite, quality. I just love to hear self- inflated peo- differed in their opinions on the Internet's effect on cognitive science. The cryptically ple spout these words." Dale Roberts sent in this report about named EStew62170 predicted "The end of ignorance—the beginning of understanding."

lingo in Silicon Valley: "Must I use standard English at Safeway, where the clerks are now fluent in high-band- But S. Vance took the opposite view: "Intelligence—have you read some of the 'conver- width frame-relay terminologies? The most unlikely place you'll encounter standard English might be in any bar tions' on chat lines?" We end this discussion with the words along San Francisco's Market Street after 4:00 p.m. weekdays, when head- hunters line up with cell phones and of Michael John, in whose estimation the Internet is "...the end mumble incoherently about highly technical topics, with dubious results."

of civilizations who claim the Internet is the end of civilizations."

Marc Abrahams is the editor of the Annals of Improbable Research. You can contact him by sending e-mail to marc@improb.com.



THE SOLUTION TO PERFORMANCE ANXIETY. FOR \$2899.



DELL® INSPIRON™ 3000 M200ST
200MHz PENTIUM® PROCESSOR
WITH MMX™ TECHNOLOGY

- ★ **12.1" SVGA Active Matrix TFT Display**
- ★ **64MB SDRAM Memory**
- 512KB L2 Pipeline Burst Cache
- ★ **2.1GB ATA Hard Drive**
- Modular Bay accepts 20X Max™ Variable CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery
- 128-bit Graphics Accelerator with 16 Million Colors at 800x600
- Zoom Video and USB Ports
- ★ **Stereo Speakers with 3D Surround Sound and Yamaha Software Wavetable**
- Smart Lithium Ion Battery
- Cardbus Ready/Fast IR 1.1
- ★ **Microsoft® Office 97 Small Business Edition**
- Microsoft Windows® 95
- Microsoft Internet Explorer
- ★ **6.4 Pounds / Touchpad**
- Extendable 1 Year Limited Warranty*
- ★ **Upgrade to 80MB SDRAM, add \$100.**
- ★ **Upgrade to a 4GB Ultra ATA Hard Drive, add \$299**

\$2899

Business Lease*: \$106/Mo., 36 Mos
Order Code #890109

THANKS TO THE DELL INSPIRON 3000 NOTEBOOK WITH A 200MHz PROCESSOR AND 64MB SDRAM, HIGH PERFORMANCE IS VERY AFFORDABLE.

If you think high-performance notebooks only come at a high price, relax. This sleek new Dell Inspiron 3000 notebook has got it all – a 200MHz Pentium processor with MMX technology, 64MB SDRAM, and a 2.1GB hard drive. It also features a bright 12.1" SVGA Active Matrix Display that's easy on the eyes. Not to mention a 128-bit graphics accelerator and stereo speakers with 3D Surround Sound and Yamaha Software Wavetable to further enhance your multimedia experience. You'll be pleasantly surprised at the way it feels as well, weighing in at a lean 6.4 pounds.* So if you're looking for a supreme package at an inviting price, call Dell. Or visit our website, for an equally painless way to get all the satisfaction you need.



DELL®

TO ORDER TOLL-FREE

800-433-2319

TO ORDER ONLINE

www.dell.com/buydell

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm CT In Canada, call 800-233-1589
GSA Contract #GS-35F 4076D

Keycode #01293

DELL DIMENSION® DESKTOPS FOR BUSINESS

Common features: Mini-Tower Model • 512KB Integrated L2 Cache • 3.5" Floppy Disk Drive • Two USB Ports • Microsoft Office 97 Small Business Edition plus Bookshelf 98 • McAfee VirusScan • Microsoft Windows 95 • Microsoft Internet Explorer 4.0 • MS IntelliMouse • Dell Quiet Key Keyboard • 3 Year Limited Warranty[®] with 1 Year On-site[®] Service **Upgrades:** • 3Com 3C905 Fast EtherLink[®] XL 10/100 PCI Card, add \$79 • Iomega Zip[™] 100MB Internal Drive, add \$99

DELL DIMENSION XPS D300 300MHz Pentium® II Processor Featuring MMX™ Technology	DELL DIMENSION XPS D300 300MHz Pentium II Processor Featuring MMX Technology	DELL DIMENSION XPS D266 266MHz Pentium II Processor Featuring MMX Technology	DELL DIMENSION XPS D233 233MHz Pentium II Processor Featuring MMX Technology
Common features listed above plus: <ul style="list-style-type: none"> • 128MB SDRAM Memory • NEW 9.1GB Ultra ATA Hard Drive (9.5ms) • 1200HS 19" Monitor (17.9° v.i.s., 26dp) • Matrox Millennium II 8MB WRAM AGP Video Card™ • 32X Max™ Variable CD-ROM Drive • Sound Blaster AWE64 Performance Sound Card • Altec Lansing ACS-295 Speakers with Subwoofer 	Common features listed above plus: <ul style="list-style-type: none"> • 64MB SDRAM Memory • 8.4GB Ultra ATA Hard Drive (9.5ms) • 1000TX 17" Trinitron® Monitor (15.9° v.i.s., 26dp, 1280 x 1024 max res.) • STB nVidia 4MB AGP Video Card • NEW DVD-ROM Drive and Decoder Card • Sound Blaster AWE64 Performance Sound Card • Altec Lansing ACS-295 Speakers with Subwoofer • Iomega Zip 100MB Internal Drive 	Common features listed above plus: <ul style="list-style-type: none"> • 54MB SDRAM Memory • 8.4GB Ultra ATA Hard Drive (9.5ms) • 1000LS 17" Monitor (15.9° v.i.s.) • STB nVidia 4MB AGP Video Card • 32X Max™ Variable CD-ROM Drive • 3Com 3C900 EtherLink® III 10Mbps PCI Combo Card <p>★ Upgrade to 128MB SDRAM, add \$199.</p> <p>★ Upgrade to a 1200HS 19" Trinitron Monitor (17.9° v.i.s.), add \$275</p>	Common features listed above plus: <ul style="list-style-type: none"> • 32MB SDRAM Memory • 4.3GB Ultra ATA Hard Drive (9.5ms) • 800HS 15" Trinitron Monitor (13.7° v.i.s., 26 dpi) • STB nVidia 4MB AGP Video Card • 32X Max™ Variable CD-ROM Drive <p>★ Upgrade to 64MB SDRAM, add \$99.</p> <p>★ Upgrade to an 8.4GB Ultra ATA Hard Drive (9.5ms), add \$99</p> <p>★ Upgrade to Microsoft Windows NT® Workstation 4.0, add \$85.</p>
\$3299 Business Lease*: \$117/Mo., 36 Mos. Order Code #590101	\$2899 Business Lease*: \$106/Mo., 36 Mos. Order Code #590102	\$2399 Business Lease*: \$87/Mo., 36 Mos. Order Code #590103	\$1799 Business Lease: \$65/Mo., 36 Mos. Order Code #590104

JUDGING FROM OUR PRICES, THE EC

DELL DIMENSION DESKTOPS FOR HOME

Common features: • Mini Tower Model • 512KB L2 Cache • 56K Capable** U.S. Robotics x2 WinModem • 3.5" Floppy Disk Drive • Two USB Ports • Microsoft Home Essentials 98 with Money 98 • McAfee VirusScan • Microsoft Windows 95 • Microsoft Internet Explorer 4.0 • MS IntelliMouse • 3 Year Limited Warranty¹ with 1 Year On-site² Service **Upgrades:** • Iomega Zip 100MB Internal Drive with One Cartridge, add \$99 • 3 Year On-site² Service, add \$99 • HP DeskJet 722C, add \$349

DELL DIMENSION XPS D300 300MHz PENTIUM II PROCESSOR FEATURING MMX TECHNOLOGY	DELL DIMENSION XPS D300 300MHz PENTIUM II PROCESSOR FEATURING MMX TECHNOLOGY	DELL DIMENSION XPS D266 266MHz PENTIUM II PROCESSOR FEATURING MMX TECHNOLOGY	DELL DIMENSION XPS D233 233MHz PENTIUM II PROCESSOR FEATURING MMX TECHNOLOGY
Common features listed above plus: <ul style="list-style-type: none"> • 128MB SDRAM Memory • NEW 9.1GB Ultra ATA Hard Drive (9.5ms) • 1200HS 17" Monitor (17" v.i.s., 26dp) • STB nVidia 4MB AGP Video Card • NEW DVD-ROM Drive and Decoder Card • Sound Blaster AWE64 Performance Sound Card • Altec ACS-495 Full Dolby Surround Sound Speakers with Subwoofer • NEW Dell Comfort Key Keyboard 	Common features listed above plus: <ul style="list-style-type: none"> • 64MB SDRAM Memory • 8.4GB Ultra ATA Hard Drive (9.5ms) • 1000TX 17" Trinitron Monitor (15.9" v.i.s., 26dp) • STB nVidia 4MB AGP Video Card • NEW DVD-ROM Drive and Decoder Card • Sound Blaster AWE64 Performance Sound Card • Altec ACS-295 Speakers with Subwoofer • Iomega Zip 100MB Internal Drive • NEW Dell Comfort Key Keyboard 	Common features listed above plus: <ul style="list-style-type: none"> • 64MB SDRAM Memory • 6.4GB Ultra ATA Hard Drive (9.5ms) • 1000LS 17" Monitor (15.9" v.i.s.) • STB nVidia 4MB AGP Video Card • 32X Max' Variable CD-HOM Drive • Sound Blaster AWE64 Performance Sound Card • Altec Lansing ACS-90 Speakers • Dell Quiet Key Keyboard ★ Upgrade to a 1000TX 17" Trinitron Monitor, 15.9" v.i.s. add \$75 	Common features listed above plus: <ul style="list-style-type: none"> • 32MB SDRAM Memory • 4.3GB Ultra ATA Hard Drive (9.5ms) • 800HS 15" Trinitron Monitor (13.7" v.i.s., 26 dp) • STB nVidia 4MB AGP Video Card • 32X Max' Variable CD-ROM Drive • Integrated Yamaha Wavetable Sound • Altec Lansing ACS-90 Speakers • Dell Quiet Key Keyboard ★ Upgrade to 64MB SDRAM add \$99.
\$3479 Personal Lease \$158/Mo., 24 Mos. Order Code #500104	\$2999 Personal Lease \$136/Mo., 24 Mos. Order Code #500103	\$2399 Personal Lease \$110/Mo., 24 Mos. Order Code #500102	\$1899 Personal Lease \$87/Mo., 24 Mos. Order Code #500101

During the 1950s, the concept of "the environment" was still relatively new, and environmentalism was not yet widely accepted. The term "environmentalism" itself was first used in 1961 by the U.S. House of Representatives Select Committee on Small Business, which held hearings on the subject. In 1962, the book "Silent Spring" by Rachel Carson was published, which helped to raise public awareness of environmental issues. In 1969, the first Earth Day was celebrated, marking the beginning of a global environmental movement. In 1972, the United Nations Conference on Environment and Development was held in Stockholm, Sweden, and the Brundtland Report was released, defining sustainable development as "meeting the needs of the present without compromising the ability of future generations to meet their own needs." This report helped to establish environmentalism as a mainstream political and social movement.

Personal leasing arranged by Dell Financial Services L.P., an independent entity, to qualified customers; amount of monthly lease payments above are based upon 24-month lease. All above monthly lease payments exclude taxes which may vary (for example, Hartford City, IN sales tax: \$7.89/month); shipping cost due with first payment; no security deposit required; subject to credit approval and availability. Lease terms subject to change without notice.



SOFTWARE DESCRIPTIONS

microsoft Office 97 Small Business Edition (SBE) includes:

- Word 97
- Excel 97
- Publisher 97
- Outlook 97
- Autodesk Streets Plus
- Small Business Financial Mgr. 97

**microsoft Home Essentials 98
available on desktops only)**

- includes:
- Word 97
- Encarta 98 Encyclopedia
- Money 98
- Works 4.5
- Greetings Workshop 2.0
- Puzzle Collection

microsoft Internet Explorer

DELL WORKSTATION

NEW DELL WORKSTATION 400MT 300MHz PENTIUM II PROCESSOR FEATURING MMX TECHNOLOGY (Dual Processor Capable)

- 128MB ECC EDO Memory
- 9.1GB Ultra-Wide SCSI-3 Hard Drive
- 1200HS 19" Monitor (17.9" v.t.s.)
- Matrox Millennium II 8MB WRAM PCI Video Card
- 12X SCSI CD-ROM Drive
- Integrated 16-bit Sound Blaster Pro Compatible Audio Controller
- Integrated 3Com 3C905 Fast EtherLink XL 10/100 PCI Network Interface
- Client Manageability via OMNI 2.0
- MS Windows NT Workstation 4.0
- 3 Year Limited Warranty¹ with 1 Year On-site² Service

\$4699

Business Lease: \$166/Mo., 36 Mos.
Order Code #890101

DELL POWEREDGE SERVERS

Common features: • 512KB Integrated L2 ECC Cache • Integrated PCI Ultra-Wide SCSI-3 Controller • Intel Pro/100B PCI Ethernet Adapter • Intel LANDesk Server Manager v2.5x • 24X Max¹ Variable SCSI CD-ROM Drive

DELL POWEREDGE 2200 SERVER 266MHz PENTIUM II PROCESSOR Dual Processor Capable, RAID Capable

Common features listed above plus

- 64MB ECC EDO Memory
- 4GB Ultra-Wide SCSI-3 Hard Drive (7200 rpm, 8ms)
- 6 Expansion Slots, 3 PCI/3 EISA
- 6 Drive Bays: 3 External 5 25"/3 Internal 3 5"
- 7X24 Dedicated Server Hardware Technical Telephone Support
- 3 Year Next-Business-Day On-Site² Service
- Upgrade to a 300MHz Pentium II Processor featuring MMX Technology, add \$200

\$2999

Business Lease: \$109/Mo., 36 Mos.
Order Code #250108

DELL POWEREDGE 2200 SERVER 300MHz PENTIUM II PROCESSOR Dual Processor Capable, RAID Capable

Common features listed above plus:

- 128MB ECC EDO Memory
- 9GB Ultra Wide SCSI-3 Hard Drive (7200 rpm, 8ms)
- MS Windows NT Server 4.0 (10 Client Access Licenses)
- 6 Expansion Slots, 3 PCI/3 EISA
- 6 Drive Bays: 3 External 5 25"/3 Internal 3 5"
- 7X24 Dedicated Server Hardware Technical Telephone Support
- 3 Year Next-Business Day On-Site² Service

\$4899

Business Lease: \$173/Mo., 36 Mos.
Order Code #250111

ECONOMY LOOKS GOOD FOR 1998.

DELL NOTEBOOKS – DELL INSPIRON™ 3000

Common features: • Modular Options Bay accepts 20X Max. Variable CD-ROM, 3.5" Floppy Drive (both included) or Optional 2nd Li-Ion Battery • Smart Lithium-Ion Battery • Zoom Video and USB Ports • Stereo Speakers with 3D Surround Sound and Yamaha SW Wavetable • Cardbus Ready/Fast IR1.1 • MS Windows 95 • MS Office 97 Small Business Edition • MS Internet Explorer • Touchpad • Extendable 1 Year Limited Warranty¹ • Upgrade to 3 Year Limited Warranty¹ add \$99

DELL INSPIRON 3000 M266XT 266MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:
 13.3" XGA Active Matrix TFT Display
 64MB SDRAM Memory
 512KB L2 Pipeline Burst Cache
 4GB Ultra ATA Hard Drive
 128-bit Graphics Accelerator with
 65K Colors at 1024x768
 MS Office 97 Small Business Edition
 MS Windows 95/Internet Explorer
 6.9 Pounds²/Touchpad
 Upgrade to 96MB SDRAM, add \$299
 56K Capable³ x2 Modem, add \$149.

\$3899

Business Lease: \$138/Mo., 36 Mos.
Order Code #890101

DELL INSPIRON 3000 M266XT 266MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:
 13.3" XGA Active Matrix TFT Display
 32MB SDRAM Memory
 512KB L2 Pipeline Burst Cache
 3 2GB ATA Hard Drive
 128-bit Graphics Accelerator with
 65K Colors at 1024x768
 MS Office 97 Small Business Edition
 MS Windows 95/Internet Explorer
 6.9 Pounds²/Touchpad
 Upgrade to 64MB SDRAM, add \$299.
 Leather Carrying Case, add \$99

\$3499

Business Lease: \$124/Mo., 36 Mos.
Order Code #890103

DELL INSPIRON 3000 M233XT 233MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:
 13.3" XGA Active Matrix TFT Display
 32MB SDRAM Memory
 512KB L2 Pipeline Burst Cache
 3 2GB ATA Hard Drive
 128-bit Graphics Accelerator with
 65K Colors at 1024x768
 MS Office 97 Small Business Edition
 MS Windows 95/Internet Explorer
 6.4 Pounds²/Touchpad
 Upgrade to a 266MHz Pentium Processor with MMX Technology, add \$200.

\$3299

Business Lease: \$117/Mo., 36 Mos.
Order Code #890105

DELL INSPIRON 3000 M200ST 200MHz PENTIUM PROCESSOR WITH MMX TECHNOLOGY

Common features listed above plus:
 12.1" SVGA Active Matrix TFT Display
 32MB SDRAM Memory
 256KB L2 Pipeline Burst Cache
 2.1GB ATA Hard Drive
 128-bit Graphics Accelerator with
 16 Million Colors at 800x600
 MS Office 97 Small Business Edition
 MS Windows 95/Internet Explorer
 6.4 Pounds²/Touchpad
 Upgrade to 64MB SDRAM, add \$299
 2nd Smart Lithium Ion Battery, add \$169

\$2599

Business Lease: \$95/Mo., 36 Mos.
Order Code #890107

1 of configurations available.

TO ORDER TOLL-FREE

800-433-2319

TO ORDER ONLINE

www.dell.com/buydell

Mon-Fri 7am-9pm CT

Sat 10am-6pm CT

Sun 12pm-5pm CT

In Canada, call 800-233-1589

GSA Contract #GS-35F-1076Q

Keycode #01294



DELL®

YOU WIN.



DELL DIMENSION® XPS D300 300MHz PENTIUM® II PROCESSOR FEATURING MMX™ TECHNOLOGY

- Mini-Tower Model
- ★ 64MB SDRAM Memory
- 512KB Integrated L2 Cache
- ★ 8.4GB Ultra ATA Hard Drive (9.5ms)
- 1000LS 17" Monitor (15.9" v.i.s.)
- ★ STB nVidia 4MB AGP Video Card
- 32X Max™ Variable CD-ROM Drive
- Integrated Yamaha Wavetable Sound
- Altec Lansing ACS-90 Speakers
- ★ Microsoft Office 97 Small Business Edition plus Bookshelf 98; McAfee VirusScan
- Microsoft Windows® 95/Internet Explorer 4.0
- Microsoft IntelliMouse
- 3 Year Limited Warranty¹ with 1 Year On-site² Service
- ★ Upgrade to a 9.1GB Ultra ATA Hard Drive (9.5ms), add \$99
- ★ Upgrade to a 1000TX 17" Trinitron³ Monitor (15.9" v.i.s., 28 dp.), add \$75

\$2499

Business Lease*: \$91/Mo., 36 Mos
Order Code #590106

PC COMPUTING DECLares THE DELL DIMENSION XPS D300 SERIES PRODUCT OF THE YEAR

After months of reviewing the PC industry's hottest products available, the experts at *PC Computing* have reached their decision: The Product of the Year is the blazing fast Dell Dimension XPS D300 PC line. After checking out a 300MHz Pentium II processor based system, *PC Computing* claimed, "It's just about the fastest PC on the planet," and ".Dell has become the clear technology leader." But their praises didn't stop there. Our service and support were loaded with compliments too. "Dell also gets the nod here for unparalleled service and support..." and, "[Dell has become] the customer loyalty model for the entire industry."

Our customers also have reasons to be passionate about this Dell Dimension XPS D300 system, with impressive features like 64MB of high-speed SDRAM. An 8.4GB Ultra ATA hard drive. An STB nVidia 4MB AGP Video Card. And premium Altec Lansing speakers. Starting around \$2499. So give us a call or visit our website. Because this big win for Dell is an incredible win for you.

DELL®

TO ORDER TOLL-FREE

800-433-2319

TO ORDER ONLINE

www.dell.com/buydell

Mon-Fri 7am-9pm CT • Sat 10am-6pm CT
Sun 12pm-5pm CT. In Canada, call 800-233-1589
GSA Contract #GS-354 4076D

Keycode #01292



pentium® II

Cocktail wieners and BYTE magazine. Sometimes they just don't mix.

It begins with a slight glazing-over of the eyes and ends with complete immobilization of all body parts. Brain waves fall stagnant. EKGs go idle. Some might call it an endless loop. But we know what it is: BYTE content overload.

Luckily, most of our readers are acutely aware of the hazards of mixing BYTE and brie at an intimate gathering. They're not exactly fools. Over 40% of them have earned their post-graduate degrees. A whopping 91% qualify as expert or advanced IT professionals. Which is why, on a regular basis, at least 20 people turn to the BYTE reader for his opinion on technology. And, on average, BYTE readers call the technology shots for 853 people within their organizations. These are well-informed people who make smart, safe decisions. And luckily most don't risk rendering some chip-dipping small-talker as still as a statue with too much BYTE.

A good host knows: Not all guests can hold their BYTE.

The prospect of a whole new month's worth of BYTE reviews and articles sends shivers of joy up the spines of the Technology Elite. It is no wonder, then, that they feel compelled to read aloud the rich, meaty content BYTE offers.

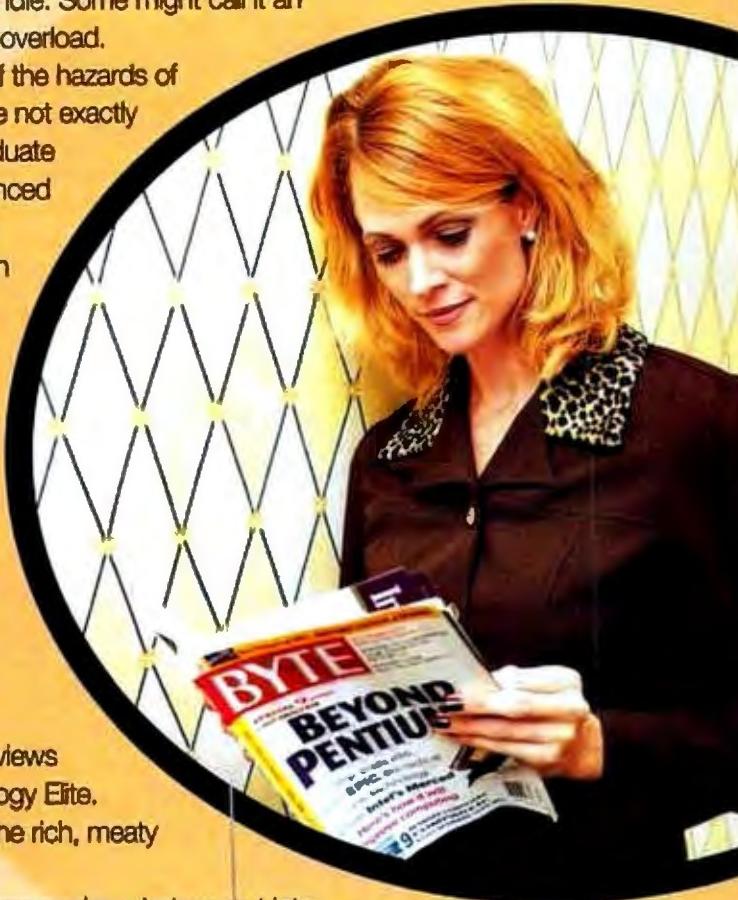
So it will be a cold day in you-know-where before we compromise what we put into our magazine for fear that some innocent party goer might accidentally seize up. It's a chance we're willing to take. The average reader spends 4.2 hours with his nose in our book – and keeps it around for over 14 months for reference. So we're not going to fill our pages with a bunch of fluff or pointless drivel. This is solid technology coverage. And a bit of gray matter shut-down isn't going to stop us from printing more of it next month.

We may not be getting into the best parties in town, but we're getting inside the heads of the Technology Elite.

When it comes to top-of-the-line IT professionals, no other magazine gets in there and shakes them up quite like we do. We give them information that makes them think even more than usual – and the supercomputers in their noggins are already processing overtime. That's why, month after month, BYTE is in the hands and on the minds of the people you want to reach. The kings of cryptography. The fathers of daughterboards. The emcees of NT. The Technology Elite. Buy BYTE and you're buying some intense brainpower.

As for the potentially catatonic among us, remember, a frozen brain is not a pretty brain. Cover your ears. Cover your eyes. Because BYTE covers too much for you to handle.

**BYTE magazine.
It's not for everyone.**





Our readers can
handle more
technology than
can fit in the
average frontal,
temporal and
parietal lobes.

You are cordially
invited to give us a call
for more information.

East Coast: (614) 899-4909
West Coast: (650) 513-6992

*BYTE magazine.
It's not for everyone.*

